



**PRESS METAL BERHAD**

(COMPANY NO. 153208-W)

PRESS METAL BERHAD

ACCENTUATING GLOBAL PRESENCE



1999 ANNUAL REPORT

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Press Metal Berhad's logo consists of three capital P's with a red triangle on the left. The red, blue and white are colours of the Malaysian flag. This signifies a truly Malaysian corporate identity. The red triangle signifies clear corporate goals and focus on the direction of the Company. The three P's represents:-

- Progressive Company
- People who work closely together towards achieving the corporate goals
- Production of high quality products.



## PRESS METAL BERHAD GROUP DIRECTORY

### PRESS METAL BERHAD

(Company No. 153208-W)

Lot 6464, Batu 5½, Jalan Kapar,  
Sementa, 42100 Klang, Selangor Darul Ehsan, Malaysia.  
Tel : 603-3913-188 & Fax : 603-3913-637  
Website URL : [www.pressmetal.com](http://www.pressmetal.com)

Press Metal Aluminium (Australia) Pty. Ltd.  
(Company No. 085 370 010)  
9, McIlwraith Street, Wetherill Park  
New South Wales, 2164 Australia  
Tel : 612-9756 5555  
Fax : 612-9756 5039

Press Metal UK Limited  
(Company No. 365 3082)  
19 Linford Forum, Rockingham Drive  
Linford Wood, Milton Keynes  
M14 6LY, England, United Kingdom.  
Tel : 44-1908 522 136  
Fax : 44-1908 521 683

PMB Recycling Management Sdn Bhd  
(Company No. 383245-H)  
Lot 6464, Batu 5½, Jalan Kapar,  
Sementa, 42100 Klang,  
Selangor Darul Ehsan, Malaysia.  
Tel : 603-391 3188  
Fax : 603-391 3637  
E-mail: [bipmb@tm.net.my](mailto:bipmb@tm.net.my)

Angkasa Jasa Sdn Bhd  
(Company No.110854 - M)  
27 Jalan 3A, Kawasan MIEL, Balakong  
Taman Cheras Jaya, 42200 Cheras,  
Selangor Darul Ehsan, Malaysia.  
Tel : 603 - 9075 2136  
Fax : 603 - 9075 2139  
Website URL : [www.angkasajasa.com](http://www.angkasajasa.com)  
E-mail: [ajsb@angkasajasa.com](mailto:ajsb@angkasajasa.com)

Everlast Aluminium (M) Sdn Bhd  
(Company No. 170443-T)  
Everlast Access Technologies Sdn Bhd  
(Company No. 491803 -H)  
1797, Jalan Balakong, Bukit Belimbing,  
43300 Seri Kembangan,  
Selangor Darul Ehsan, Malaysia.  
Tel : 603-961 5223  
Fax : 603-961 5213  
Home page : <http://www.jaring.my/everlast/>  
E-mail: [everlas@everlas.po.my](mailto:everlas@everlas.po.my)

Everlast Aluminium (Sg. Petani) Sdn Bhd  
(Company No. 460005 - X)  
Plot 1, Jalan Makmur,  
Kaw. Perindustrian Ringan, Bukit Makmur  
08000 Sg. Petani, Kedah Darul Naim, Malaysia.  
Tel : 604-442 4148  
Fax : 604-442 4150

PMB Facade Technology Sdn Bhd  
(Company No. 291486-H)  
Wesama Sdn Bhd  
(Company No. 196057-W)  
1797, Jalan Balakong, Bukit Belimbing,  
43300 Seri Kembangan,  
Selangor Darul Ehsan, Malaysia.  
Tel : 603-961 5205  
Fax : 603-961 8357  
Website URL : [www.pmbfacade.com](http://www.pmbfacade.com)  
E-mail: [pmbfacade@pmbfacade.com](mailto:pmbfacade@pmbfacade.com)  
E-mail: [wesama@ppp.nasionet.net](mailto:wesama@ppp.nasionet.net)

PMB Facade Technology (H.K.) Ltd.  
(Company No. 675899)  
Unison International (H.K.) Ltd.  
(Company No. 678476)  
1307 & 09 Leighton Centre,  
77, Leighton Road,  
Causeway Bay, Hong Kong.  
Tel : 852-2397 6008  
Fax : 852-2397 6206  
E-mail: [pmbhk@netvigador.com](mailto:pmbhk@netvigador.com)

PMB-Cyberwall Ltd.  
(Company No. 704047)  
Room 2116, Miramar Tower,  
1-23, Kimberley Road, Tsimshatsui,  
Kowloon, Hong Kong.  
Tel : 852-2375 0200  
Fax : 852-2375 3100

Kuantan Gypsum Board Sdn Bhd  
(Company No. 439685 - T)  
B-663, Jalan Air Putih  
25300 Kuantan  
Pahang Darul Makmur, Malaysia.  
Tel : 609-566 3923  
Fax : 609-566 2471

Everlast Gypsum & Building Materials (M) Sdn Bhd  
(Company No. 446486 - M)  
Lot 296/21A, Jalan 2, Off Jalan Chan Sow Lin  
55200 Kuala Lumpur, Malaysia.  
Tel : 603-221 8388 Fax : 603-221 2688

PMB Development Sdn Bhd  
(Company No. 198730-T)  
PMB Spectrum Sdn Bhd  
(Company No: 400200-U)  
BI-PMB Waste Management Sdn Bhd  
(Company No. 204292-D)  
PMB-Envirex Environmental Engineering Sdn Bhd  
(Company No. 204138-X)  
Lot 6464, Batu 5½, Jalan Kapar, Sementa,  
42100 Klang, Selangor Darul Ehsan, Malaysia.  
Tel : 603-391 3188 & Fax : 603-391 3637  
E-mail: [bipmb@tm.net.my](mailto:bipmb@tm.net.my)

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# CORPORATE INFORMATION

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## BOARD OF DIRECTORS

Y. Bhg. Dato' Megat Abdul Rahman Megat Ahmad  
*Chairman*

Koon Poh Ming  
*Executive Vice Chairman*

Y. Bhg. Dato' Koon Poh Keong  
*Group Chief Executive Officer*

Kuan Shin

Mohamad Faiz bin Abdul Hamid

Yong Chee Hou

Kuan Poh Fatt

Koon Poh Weng

Koon Poh Kong

Kwan Yun Hong @ Kuan Onn Hing

Koon Poh Tat  
*Director and Alternate Director to Kuan Poh Fatt*

Kuan Pek Seng  
*Alternate Director to Kuan Shin*

## COMPANY SECRETARIES

Augustine Lee Kong Beng

Ng Lee Chum

## SHARES AND WARRANTS REGISTRAR

M & C Services Sdn Bhd  
11 th Floor, Wisma Damansara  
Jalan Semantan, Damansara Heights  
50490 Kuala Lumpur, Malaysia.  
Tel : 603-255 7188

## REGISTERED OFFICE

11 th Floor, Wisma Damansara  
Jalan Semantan, Damansara Heights  
50490 Kuala Lumpur, Malaysia.  
Tel : 603-255 7188

## CORPORATE OFFICE

Lot 6464 Batu 5 ¾, Jalan Kapar, Sementa,  
42100 Klang, Selangor Darul Ehsan,  
Malaysia.  
Tel : 603-391 3188  
Fax : 603-391 3637  
Website URL : [www.pressmetal.com](http://www.pressmetal.com)

## PRINCIPAL BANKERS

Bank Of Commerce (M) Berhad  
United Overseas Bank (M) Berhad  
Citibank Berhad  
Malayan Banking Berhad  
Bank Industri Malaysia Berhad  
Multi-Purpose Bank Berhad

## AUDITORS

KPMG,  
Wisma KPMG,  
Jalan Dungun, Damansara Heights,  
50490 Kuala Lumpur, Malaysia.

## STOCK EXCHANGE LISTING

Main Board of the Kuala Lumpur Stock Exchange

## BOARD OF DIRECTORS

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*Sitting from left to right:*

**Koon Poh Ming** (*Executive Vice Chairman*),

**Y. Bhg. Dato' Megat Abdul Rahman Megat Ahmad** (*Chairman*),

**Mohamad Faiz bin Abdul Hamid**

*Standing left to right:*

**Kuan Shin, Kuan Poh Fatt, Y. Bhg. Dato' Paul Koon Poh Keong**

**Kwan Yun Hong @ Kuan Onn Hing, Koon Poh Tat, Koon Poh Kong,**

**Koon Poh Weng, Kuan Pek Seng, Yong Chee Hou**

## MANAGEMENT TEAM



**Mr Koon Poh Ming**  
*Executive Vice Chairman*



**Dato' Paul Koon Poh Keong**  
*Group Chief Executive Officer*



**Mr Koon Poh Weng**  
*Executive Director*  
*Angkasa Jasa Sdn Bhd*



**Mr Kuan Poh Fatt**  
*Executive Director*



**Mr Koon Poh Kong**  
*Executive Director*  
*Angkasa Jasa Sdn Bhd*

*Everlast Aluminium (M) Sdn Bhd*



**Mr Koon Poh Tat**  
*Executive Director*  
*Press Metal Berhad*



**Mr Augustine Lee Kong Beng**  
*Press Metal Berhad*



**Ms Lim Yong Huey**  
*Press Metal Berhad*



**Mr Soh Kok Eng**  
*BI-PMB Waste Management*  
*Sdn Bhd*



**Mr James Wong Fook Yoong**  
*PMB Facade Technology Sdn Bhd*

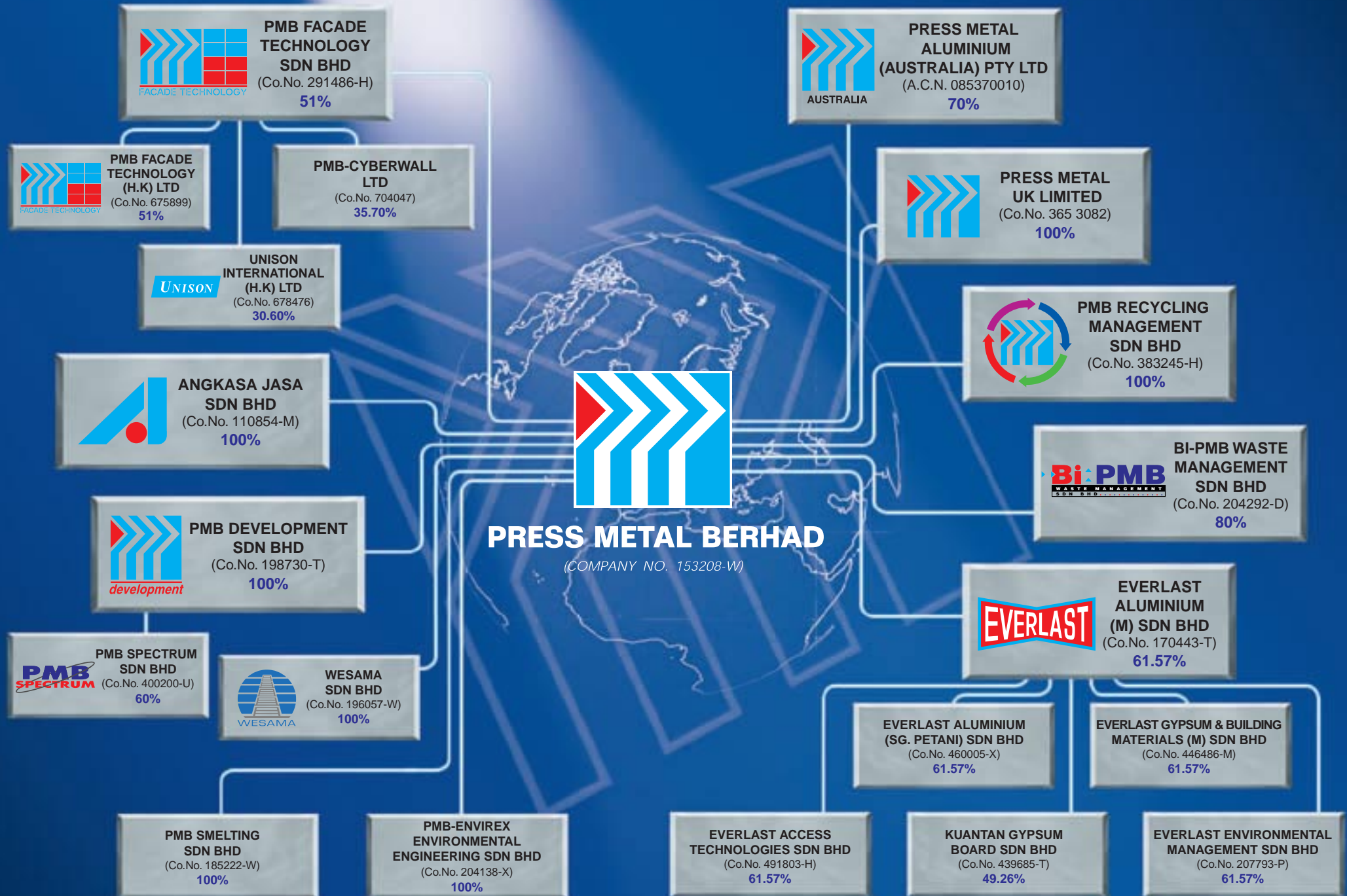
**Mr Eddie Lau Bah Leh**  
*Everlast Aluminium*  
*(M) Sdn Bhd*



**Mr Christopher Wong Cheong Wah**  
*Angkasa Jasa Sdn Bhd*



# GROUP STRUCTURE



# AUDIT COMMITTEE

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## THE MEMBERS

The Audit Committee of **PRESS METAL BERHAD** comprises the following directors :-

**Mohamad Faiz bin Abdul Hamid** (*Appointed as Audit Committee Chairman on 18 August 1999*)  
*Independent Non-Executive Director*

**Yong Chee Hou** (*Resigned as Audit Committee Chairman on 18 August 1999*)  
*Independent Non-Executive Director*

**Koon Poh Ming** (*Resigned as Audit Committee member on 18 August 1999*)  
*Executive Vice Chairman*

**Y. Bhg. Koon Poh Keong** (*Appointed as Audit Committee member on 18 August 1999*)  
*Group Chief Executive Officer*

## THE FUNCTIONS

The terms of reference of the Audit Committee are:

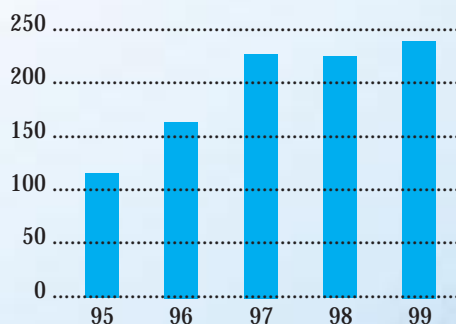
- a. to review:
  - i. with the external auditors, the audit plan;
  - ii. with the external auditors, the evaluation of the system of internal accounting controls;
  - iii. with the external auditors, the audit report;
  - iv. the assistance given by the Company's officers to the external auditors;
  - v. the scope and results of the internal audit procedures;
  - vi. the financial statements of the Company and the consolidated financial statements of the Group submitted to the Audit Committee by the Company and thereafter to submit them to the Board of Directors of the Company, and
  - vii. any related party transactions that may arise within the Company or the Group.
- b. to consider the nomination of a person or persons as auditors together with such other functions as may be agreed to by the Audit Committee and the Board of Directors.

# FIVE YEARS GROUP FINANCIAL HIGHLIGHTS

	1995 RM'000	1996 RM'000	1997 RM'000	1998 RM'000	1999 RM'000
Turnover	112,876	160,054	228,838	221,905	239,817
Profit Before Taxation	12,747	26,016	27,067	10,932	13,256
Profit After Taxation	10,670	18,471	21,498	9,012	13,843
Profit Attributable To Shareholders	9,993	16,919	18,885	8,288	11,744
Shareholders' Funds	40,387	75,541	94,957	102,039	111,923
Paid-up Share Capital	25,484	33,991	34,453	34,453	62,016
Gross Earnings Per Share (Sen)	47	73	71	30	18
Net Earnings Per Share (Sen)	39	51	55	24	19
Net Tangible Assets Per Share (RM)	1.58	2.22	2.68	2.91	1.78
Gross Dividend Rate (%)	7.5	8.0	6.5	3.5	3.0

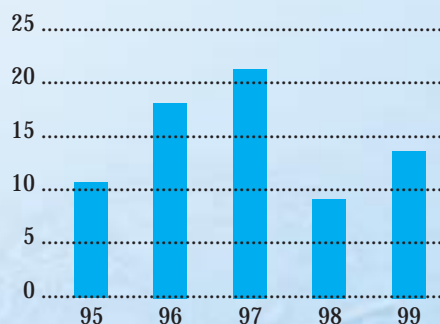
## TURNOVER

RM MILLION



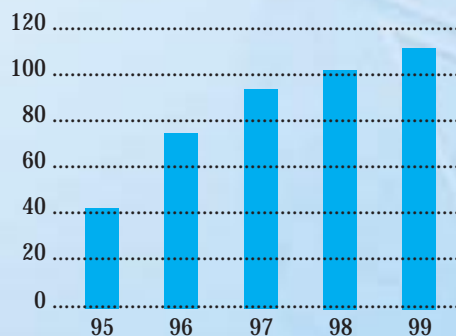
## PROFIT AFTER TAXATION

RM MILLION



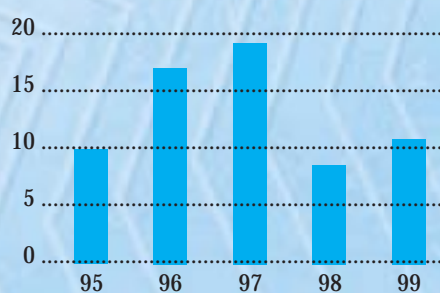
## SHAREHOLDERS' FUNDS

RM MILLION



## PROFIT ATTRIBUTABLE TO SHAREHOLDERS

RM MILLION



## CHAIRMAN'S STATEMENT

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**Y. Bhg. Dato' Megat Abdul Rahman Megat Ahmad**  
*Chairman*

*I*T IS MY PLEASURE, ON BEHALF OF THE BOARD OF DIRECTORS, TO PRESENT TO YOU THE ANNUAL REPORT AND ACCOUNTS OF PRESS METAL BERHAD AND ITS SUBSIDIARIES FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 1999.

### FINANCIAL RESULTS

The Group's performance has improved as compared to the previous year's financial results mainly because of the Group's conservative approach in managing its resources and continued stringent controls on costs. For the financial year ended 31 December 1999, the Group recorded a turnover of RM239.8 million as compared to the previous year of RM221.9 million, representing an increase of 8.1 %.

The Group's consolidated profit before tax for the year was RM13.3 million as compared to RM10.9 million for the previous year, an increase of 22.0 %. The consolidated profit after taxation and minority interests increased by RM3.4 million or 41.0 % to RM11.7 million for the financial year. Correspondingly, the Group's earnings per share has increased from 16 sen to 18 sen.

### DIVIDENDS

Your Board is pleased to propose a final tax-exempt dividend of 1.5 %, in respect of the financial year ended 31 December 1999. This represents a total tax-exempt dividend of 3.0 % for the financial year, which includes an interim tax-exempt dividend of 1.5 % that was paid on November 17, 1999.

### CORPORATE DEVELOPMENT

*Subscription Of New Shares in Press Metal Aluminium (Australia) Pty. Ltd. ("PMAA")*

On March 1999, your Company acquired 70 % equity stake or 70 ordinary shares of A\$1.00 each in PMAA for a cash consideration of A\$70.00. PMAA has just begun operations in marketing, retailing and trading of aluminium related materials.

PMAA will provide the Company with an opportunity to diversify and penetrate into the Australian, New Zealand and Oceania markets. This will bolster the export market of the Company.

*Acquisition of Press Metal UK Limited (formerly known as Watpool Limited) ("PMUK")*

On November 1998, your Company acquired 100 % equity stake or 2 ordinary shares of £1.00 each in PMUK for a cash consideration of £2.00. PMUK is currently dormant. The intended principal activity of PMUK is the marketing and selling of all kinds of metals, particularly aluminium.

PMUK will enable the Company to tap the potential European markets for its products.

*Acquisition of PMB Smelting Sdn Bhd ("PMB Smelting")*

On 21 October 1999, your Company acquired 100 % equity stake or 35,002 ordinary shares of RM1.00 each in PMB Smelting for a cash consideration of RM35,002.00. PMB Smelting is currently dormant. The intended principal activity of PMB Smelting is the manufacturing and trading of aluminium billets and other aluminium related products.

PMB Smelting will enable the Company to rationalise its operations. It will enable the Company to separate its extrusion manufacturing and billets manufacturing into two separate legal entities.

## **PROSPECTS**

The Group expects business conditions to continue to improve further and will continue to take steps to further increase and reinforce its competitiveness as well as improve productivity. This, together with the strong fundamentals of the Group, will place the PMB Group on a strong footing to take advantage of the opportunities presented by the already evident economic recovery.

With the continued recovery of the Malaysian and the regional economies, the Board foresees the continuing positive performance of the Group for the future years.

## **DIRECTORSHIP**

On behalf of the Board of Directors, I would like to welcome Mr. Kwan Yun Hong @ Kuan Onn Hing and Mr. Koon Poh Tat who were appointed to the Board on 4 June 1999 and 7 June 1999, respectively.

## **YEAR 2000 READINESS**

The Group took the necessary steps to ensure compliance to the Year 2000 issue prior to the date. Since then, there was no effect on the Group's business due to the Year 2000 issue.

## **APPRECIATION**

On behalf of the Board, I would like to take this opportunity to express our gratitude and thanks to the management and staff of the Group for their hard work, dedication, loyalty and commitment to the success of the Group. In these changing and challenging times, I ask for their continued support and commitment in the years ahead. I would also like to thank our shareholders, customers, suppliers, business associates, bankers and government authorities for their strong support of the PRESS METAL GROUP.

**DATO' MEGAT ABDUL RAHMAN MEGAT AHMAD**

*Chairman*

*30 May 2000*

## MESSAGE FROM THE GROUP CHIEF EXECUTIVE OFFICER

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**Y. Bhg. Dato' Koon Poh Keong**  
*Group Chief Executive Officer*

There was a marked improvement in financial performance of the PMB Group as compared to the previous year. The consolidated profit after taxation and minority interests increased by RM3.4 million or 41.0 % to RM11.7 million for the financial year. This was attributed to the continued strong export market, stringent controls and use of resources and the improving economic climate throughout the region.

The core activities of the PMB Group will still be focused on the present core activities of aluminium and its related products. Globally, with the advent of electronic commerce, globalisation and borderless trade will be inevitable. PMB Group we will be ready to embrace this new phenomenon and will be in the forefront of this change that is sweeping the world. We have proven to be successful and competitive in both exporting our products and contract works overseas over the past years. The contribution from the export market will still be an important element to the PMB Group, even so after the recovery of the economies in the region. We are also well positioned to tap the remarkable and continuing recovery of the Malaysian economy.

I am pleased to inform you that the Company is now listed on the Main Board of the Kuala Lumpur Stock Exchange with effect from 11 August 1999. The transfer was made possible with the concluded bonus issue, which increased the paid up share capital of the Company to RM62 million from RM34 million previously. On other corporate front, the Company has announced recently of a proposed corporate exercise consisting of a proposed rights issue, a proposed bonus issue and a proposed employee share option scheme. This proposed corporate exercise would provide an injection of funds into the PMB Group, which will greatly improve the financial standing of the Group. The PMB Group has been and will be looking out for synergistic tie up with local and foreign entities to further strengthen to PMB Group. This is also in line with the global view of "big is beautiful".

As mentioned, the Group is poised to reap the benefits of a recovering economy following the economic crisis and face the challenges of the millennium, from a position of confidence and strength. This with the backdrop of the improving economic scenario in the region coupled with the a dedicated workforce and a professional management team, quality of its products, the ISO 14001 and ISO 9002 certifications and track record that already exist within the Group.

On behalf of the Board of Directors, I would like to record my appreciation to the management and staff of the Press Metal Group for their dedication, professionalism and loyalty. I would also like to thank our shareholders, customers, suppliers, business associates and bankers for their continued support and cooperation given to Press Metal Group.

**Y. BHG. DATO' KOON POH KEONG**  
*Group Chief Executive Officer*  
30 May 2000