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# 2002 highlights

## ikhtisar 2002

### BREAKING THROUGH TO THE NEXT LEVEL

- Group turnover rises 7.7% to RM585.2 million; pushing up the achievement bar yet again.
- Net earnings per share rises 21.1% to 37.3 sen; building excellent value for shareholders.
- Interim tax exempt dividend of 2.5% paid in December 2002 with final 6% tax exempt dividend subject to shareholders' approval; rewarding loyalty.
- Manufacturing operations to be upgraded to comply with PICS requirements and quality systems upgraded to ISO9001:2000; to achieve world class quality and with larger market share.
- 7 bio-equivalent (BE) products were approved in 2002; bringing the total of BE products to 15 as at end 2002.
- Transfer listing from Second Board to Main Board of KLSE; increasing profile as a valued company.

### MARA KE TAHAP SETERUSNYA

- Peningkatan 7.7% jumlah dagangan Kumpulan iaitu sebanyak RM585.2 juta; menaikkan lagi taraf pencapaian Kumpulan.
- Perolehan bersih setiap saham meningkat sebanyak 21.1% ke 37.3 sen; memberikan nilai terbaik bagi pemegang saham.
- Dividen pertengahan dikecuali cukai sebanyak 2.5% telah dibayar pada Disember 2002, manakala dividen akhir dikecuali cukai sebanyak 6% tertakluk kepada kelulusan para pemegang saham sebagai tanda penghargaan.
- Operasi pengilangan akan dinaik taraf untuk memenuhi standad PICS dan sistem kualiti juga dinaik taraf ke ISO9001:2000; untuk mencapai kualiti bertaraf dunia dan menguasai pasaran yang lebih luas.
- 7 produk kesetaraan-bio (BE) telah diluluskan dalam tahun 2002; menjadikan jumlah produk BE 15 kesemuanya pada penghujung 2002.
- Perpindahan senarai dari Papan Kedua ke Papan Utama BSKL; meningkatkan lagi profil sebagai syarikat yang bernilai.

### ENHANCING VALUE TO SHAREHOLDERS MENINGKATKAN NILAI UNTUK PEMEGANG-PEMEGANG SAHAM

|                                                                        | 2002    | 2001    | 2000    | 1999    | 1998    |
|------------------------------------------------------------------------|---------|---------|---------|---------|---------|
| Turnover/Jumlah Dagangan (RM'000)                                      | 585,237 | 543,496 | 427,591 | 356,382 | 315,546 |
| Net Profit for The Year/Keuntungan Bersih Tahun (RM'000)               | 37,341  | 30,804  | 24,805  | 20,678  | 8,104   |
| Operating Profit Margin/Margin Keuntungan Operasi (%)                  | 13.0    | 12.5    | 11.1    | 10.0    | 9.9     |
| Dividend Rate/Kadar Dividen (%) – Interim/Pertengahan<br>– Final/Akhir | 2.5     | —       | —       | —       | —       |
|                                                                        | 6.0*    | 7.5     | 5.0     | 5.0     | —       |
| Growth in Turnover/Pertumbuhan Jumlah Dagangan (%)                     | 7.7     | 27.1    | 20.0    | 12.9    | 16.1    |
| Growth in Net Profit/Pertumbuhan Keuntungan Bersih (%)                 | 21.2    | 24.2    | 20.0    | 155.2   | 29.6    |
| Dividend Payout/Pembayaran Dividen (RM'000)                            | 1,250   | 3,750   | 2,500   | 2,500   | —       |
| Share Price/Harga Saham (RM)*                                          | 4.18    | 4.00    | 4.68    | 2.49    | —       |

\* Based on 99,999,998 ordinary shares/Berdasarkan 99,999,998 saham-saham biasa

# Pharmaniaga Group of Companies

Syarikat-syarikat Kumpulan Pharmaniaga



## Pharmaniaga Berhad

**Date of Incorporation :** 21 August 1998  
**Tarikh Diperbadankan :** 21 Ogos 1998

**Principal Activities** : Investment holding company  
**Kegiatan Utama** : Syarikat pegangan pelaburan

## Pharmaniaga Manufacturing Berhad

*(formerly known as /dahulunya dikenali sebagai Raza Manufacturing Berhad)*

**Date of Incorporation :** 8 July 1980  
**Tarikh Diperbadankan :** 8 Julai 1980

**Principal Activities** : Manufacturing of pharmaceutical products  
**Kegiatan Utama** : Pengilangan produk farmaseutikal

## Pharmaniaga Logistics Sdn Bhd

*(formerly known as /dahulunya dikenali sebagai Remedi Pharmaceuticals (M) Sdn Bhd)*

**Date of Incorporation :** 8 April 1993  
**Tarikh Diperbadankan :** 8 April 1993

**Principal Activities** : Purchasing, storage and distribution of pharmaceutical products to all government hospitals and private institutions  
**Kegiatan Utama** : Pembelian, penyimpanan dan pengagihan produk farmaseutikal dan perubatan kepada semua hospital kerajaan dan institusi swasta.

## Pharmaniaga Marketing Sdn Bhd

*(formerly known as /dahulunya dikenali sebagai Pharmaniaga Sales & Marketing Sdn Bhd)*

**Date of Incorporation :** 19 April 1984  
**Tarikh Diperbadankan :** 19 April 1984

**Principal Activities** : Trading and marketing of pharmaceutical and medical products  
**Kegiatan Utama** : Perdagangan dan pemasaran bagi produk perubatan dan farmaseutikal.

## Pharmaniaga Solutions Sdn Bhd

*(formerly known as /dahulunya dikenali sebagai ehealth4all.com Sdn Bhd)*

**Date of Incorporation :** 21 March 2000  
**Tarikh Diperbadankan :** 21 Mac 2000

**Principal Activities** : Provision of web-portal services for online trading of healthcare products and services and online dissemination of healthcare related information.  
**Kegiatan Utama** : Pembekalan perkhidmatan gerbang Internet bagi perdagangan di dalam talian bagi produk dan perkhidmatan penjagaan kesihatan dan penyebaran maklumat berkaitan penjagaan kesihatan.

## Pharmaniaga Biomedical Sdn Bhd

*(formerly known as /dahulunya dikenali sebagai Specialty Medical Laboratories Sdn Bhd)*

**Date of Incorporation :** 26 August 1996  
**Tarikh Diperbadankan :** 26 Ogos 1996

**Principal Activities** : Purchasing, storage and distribution of medical products to all government hospitals and private institutions  
**Kegiatan Utama** : Pembelian, penyimpanan dan pengagihan produk farmaseutikal dan perubatan kepada semua hospital kerajaan dan institusi swasta

## Pharmaniaga Diagnostics Sdn Bhd

*(formerly known as /dahulunya dikenali sebagai Remedi Diagnostics Sdn Bhd)*

**Date of Incorporation :** 18 November 1997  
**Tarikh Diperbadankan :** 18 November 1997

**Principal Activities** : Trading and manufacturing of clinical diagnostic products  
**Kegiatan Utama** : Perdagangan dan pengilangan bagi produk dianostik perubatan