

Enriching Life

Annual Report 2006



PETRONAS Dagangan Berhad is today one of the leading providers of premium petroleum products in Malaysia. To stay ahead, we are constantly reinventing our operations to meet the evolving needs of increasingly discerning consumers. By introducing the pioneering concept of having a streetmall within a service station, we aim to bring customer convenience to a new level. Continuously going above and beyond in our commitment to enrich lives by delivering only the best.

PETRONAS DAGANGAN BERHAD (88222-D)

Level 30-33, Tower 1
PETRONAS Twin Towers
Kuala Lumpur City Centre
50088 Kuala Lumpur
Tel : (03) 2051 5000
Fax : (03) 2026 5505

Website : www.mymesra.com.my
Mesralink Tel : **1-300-88-8181**
E-mail : mesralink@petronas.com.my

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Corporate Profile

PETRONAS Dagangan Berhad (the Company) was incorporated in Malaysia under the Companies Act 1965 on 5 August 1982 and was converted to a public company on 21 August 1993. Shares of the Company were listed on the Main Board of Bursa Malaysia Securities Berhad on 8 March 1994.

The Company is the principal domestic marketing arm of Petroliaam Nasional Bhd (PETRONAS), the national oil company, which holds 69.86% of its equity. The Company markets a wide range of high quality petroleum products including motor gasoline, aviation fuel, kerosene, diesel, fuel oil, bunker fuel, lubricants, liquefied petroleum gas (LPG) and asphalt in Malaysia.

The market for petroleum products is highly competitive, with major multinational corporations competing for sales of fuels to consumers which include motorists, households, airlines, shipping lines, transporters, plantations, processing and manufacturing plants, power stations and commercial enterprises. The Company's products have enjoyed high market acceptance and customer confidence, as evidenced by its rapid sales growth over the years. The Company markets its products throughout the country, directly to customers as well as through its network of service stations, LPG dealers and industrial dealers. Its marketing activities are well supported by a comprehensive logistics and distribution system consisting of bulk depots, aviation depots, bunkering facilities and LPG bottling plants, all strategically located to ensure a reliable supply of products at all times.

The Company has a sophisticated Customer Service Centre to serve its customers better.

