### PUBLIC BANK BERHAD (6463-H)

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PUBLIC BANK BERHAD (6463-H)

Financial Statements

2011 Annual Report





## 2011 annual report

**Financial Statements** 

## rationale



This year's theme **'Excellence and Beyond'** is aptly portrayed via a graphic rendition of a telescopic lens, clearly illustrating Public Bank's innovative approach to business philosophies that focus  $\bigotimes \mathbf{n}$  the realms of possibilities beyond the ordinary.

In line with this year's theme, Public Bank has gone beyond expectations to being the most profitable, efficient and respected financial institution in the country and we will continue to sustain our legacy of high growth, strong leadership and value creation for our shareholders. It's been an exciting journey thus far, and we look forward to even more success in the future.

## **CORPORATE PHILOSOPHY**

### **PUBLIC BANK CARES ...**

### For Its Customers

- By providing the most courteous and efficient service in every aspect of its business
- By being innovative in the development of new banking products and services

### For Its Employees

- By promoting the well-being of its staff through attractive remuneration and fringe benefits
- By promoting good staff morale through proper staff training and development and provision of opportunities for career advancement

For Its Shareholders

- By forging ahead and consolidating its position as a stable and progressive financial institution
- By generating profits and a fair return on their investment

For the Community It Serves

- By assuming its role as a socially responsible corporate citizen in a tangible manner
- By adhering closely to national policies and objectives thereby contributing towards the progress of the nation



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## **CORPORATE MISSION**

"To sustain the position of being the most efficient, profitable and respected premier financial institution in Malaysia."

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## **FINANCIAL HIGHLIGHTS**



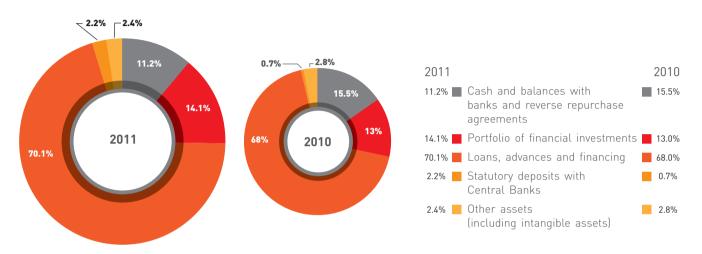
|   | Group   |         | Bank    |         |
|---|---------|---------|---------|---------|
|   | 2011    | 2010    | 2011    | 2010    |
| Profitability (RM'Million)  |         |         |         |         |
| Operating revenue   | 12,756  | 11,036  | 9,436   | 8,166   |
| Operating profit  | 5,200   | 4,738   | 4,367   | 4,072   |
| Profit before tax expense and zakat                                 | 4,611   | 4,086   | 4,085   | 3,678   |
| Net profit attributable to equity holders of the Bank               | 3,484   | 3,048   | 3,269   | 2,932   |
| Key Balance Sheet Data (RM'Million)                                 |         |         |         |         |
| Total assets  | 249,411 | 226,329 | 205,433 | 186,410 |
| Loans, advances and financing                                       | 174,804 | 153,983 | 142,256 | 125,062 |
| Deposits from customers   | 200,371 | 176,872 | 159,384 | 140,789 |
| Shareholders' equity  | 14,863  | 13,033  | 13,910  | 12,303  |
| Financial Ratios (%)  |         |         |         |         |
| Profitability Ratios  |         |         |         |         |
| Net interest margin on average interest bearing assets <sup>1</sup> | 3.3     | 3.4     | 3.0     | 3.1     |
| Net return on equity <sup>2</sup>                                   | 26.8    | 27.1    | 26.9    | 27.7    |
| Return on average assets  | 1.9     | 1.8     | 2.1     | 2.0     |
| Return on average risk-weighted assets                              | 3.0     | 3.1     | 3.3     | 3.3     |
| Capital Adequacy Ratios   |         |         |         |         |
| Tier I capital ratio  | 10.7    | 10.7    | 12.9    | 13.2    |
| Risk-weighted capital ratio   | 15.9    | 14.4    | 15.9    | 14.1    |
| Asset Quality Ratio   |         |         |         |         |
| Gross impaired loans ratio  | 0.9     | 1.1     | 0.8     | 1.1     |

<sup>1</sup> Excluding negotiable instruments of deposit and money market deposits which are on-lent to interbank.

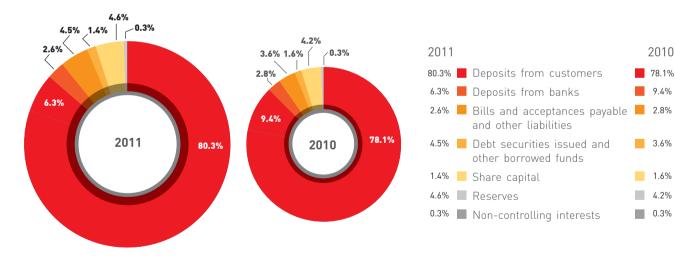
<sup>2</sup> Based on equity attributable to equity holders of the Bank, adjusted for dividend declared subsequent to year end.

## SIMPLIFIED GROUP BALANCE SHEET

Assets



Liabilities & Equity



## FIVE YEAR GROUP FINANCIAL SUMMARY



| Year Ended 31 December                                | 2011    | 2010    | 2009     | 2008     | 2007    |
|---|---------|---------|----------|----------|---------|
| Operating Results (RM'Million)                        |         |         |          |          |         |
| Operating profit                                      | 5,200   | 4,738   | 4,015    | 3,948    | 3,418   |
| Profit before tax expense and zakat                   | 4,611   | 4,086   | 3,321    | 3,379    | 3,004   |
| Net profit attributable to equity holders of the Bank | 3,484   | 3,048   | 2,517    | 2,581    | 2,124   |
| Key Balance Sheet Data (RM'Million)                   |         |         |          |          |         |
| Total assets  | 249,411 | 226,329 | 217,136  | 196,163  | 174,155 |
| Loans, advances and financing                         | 174,804 | 153,983 | 135,336  | 118,386  | 99,328  |
| Total liabilities                                     | 233,850 | 212,644 | 205,421  | 185,934  | 164,177 |
| Deposits from customers                               | 200,371 | 176,872 | 170,892  | 151,185  | 126,028 |
| Core customer deposits                                | 157,297 | 143,639 | 127,623  | 111,204  | 95,039  |
| Paid-up capital                                       | 3,532   | 3,532   | 3,532    | 3,532    | 3,528   |
| Shareholders' equity                                  | 14,863  | 13,033  | 11,023   | 9,537    | 9,342   |
| Commitments and contingencies                         | 70,847  | 69,206  | 61,435   | 52,867   | 40,807  |
| Share Information and Valuation<br>Share Information  |         |         |          |          |         |
| Per share (sen)                                       |         |         |          |          |         |
| Basic earnings  | 99.5    | 87.2    | 73.3     | 76.9     | 63.3    |
| Diluted earnings                                      | 99.5    | 87.2    | 73.3     | 76.9     | 62.9    |
| Net dividend  |         |         |          |          |         |
| – Cash dividend                                       | 48.0    | 45.5    | 41.3     | 41.0     | 55.3    |
| – Share dividend                                      | -       | _       | 1 for 68 | 1 for 35 | -       |
| Net assets  | 424.4   | 372.1   | 319.4    | 284.2    | 278.7   |
| Share price as at 31 December (RM)                    |         |         |          |          |         |
| – Local   | 13.38   | 13.02   | 11.30    | 8.85     | 11.00   |
| – Foreign   | 13.20   | 13.00   | 11.26    | 8.75     | 11.00   |
| Market capitalisation (RM Million)                    | 47,066  | 45,964  | 39,868   | 31,152   | 38,807  |
| Valuations (Local Share)                              |         |         |          |          |         |
| Net dividend yield (%)                                | 3.6     | 3.5     | 3.7      | 4.6      | 5.0     |
| Net dividend yield (including share dividend) (%)     | 3.6     | 3.5     | 5.1      | 7.5      | 5.0     |
| Dividend payout ratio (%)                             | 48.3    | 52.3    | 56.6     | 53.2     | 87.4    |
| Dividend payout ratio (including share dividend) (%)  | 48.3    | 52.3    | 79.3     | 84.8     | 87.4    |
| Price to earnings multiple (times)                    | 13.4    | 14.9    | 15.4     | 11.5     | 17.4    |
| Price to book multiple (times)                        | 3.2     | 3.5     | 3.5      | 3.1      | 3.9     |

### Five Year Group Financial Summary

| +1       | 3        | .3 | % |
|----------|----------|----|---|
| Customer | Deposits |    |   |



| Year Ended 31 December  | 2011   | 2010   | 2009   | 2008   | 2007   |
|---|--------|--------|--------|--------|--------|
| Financial Ratios (%)  |        |        |        |        |        |
| Profitability Ratios  |        |        |        |        |        |
| Net interest margin on average interest bearing assets <sup>1</sup> | 3.3    | 3.4    | 3.2    | 3.2    | 3.2    |
| Net return on equity <sup>2</sup>                                   | 26.8   | 27.1   | 26.1   | 30.4   | 26.3   |
| Return on average assets  | 1.9    | 1.8    | 1.6    | 1.8    | 1.9    |
| Return on average risk-weighted assets                              | 3.0    | 3.1    | 2.8    | 3.2    | 3.3    |
| Cost/income ratio   | 29.8   | 30.7   | 32.6   | 31.2   | 33.1   |
| Asset Quality Ratios  |        |        |        |        |        |
| Net loan to deposit ratio   | 87.2   | 87.1   | 79.2   | 78.3   | 78.8   |
| Gross impaired loans ratio <sup>3</sup>                             | 0.9    | 1.1    | 1.4    | 1.0    | 1.4    |
| Loan loss coverage  | 188.9  | 143.5  | 120.3^ | 159.7  | 119.5  |
| Capital Adequacy Ratios   |        |        |        |        |        |
| Tier I capital ratio  | 10.7   | 10.7   | 10.5   | 8.3    | 9.1    |
| Risk-weighted capital ratio   | 15.9   | 14.4   | 14.6   | 13.7   | 13.6   |
| Capital base (RM'Million)   | 25,940 | 20,274 | 18,221 | 15,775 | 13,478 |
| Tier 1 – equity capital   | 13,475 | 11,159 | 9,161  | 8,157  | 7,627  |
| – debt capital  | 3,916  | 3,896  | 3,964  | 1,440  | 1,346  |
| Tier 2 – loan impairment reserves                                   | 2,456  | 2,165  | 2,052  | 1,760  | 1,523  |
| – debt capital  | 6,138  | 3,102  | 3,218  | 4,419  | 2,982  |
| Others  | (45)   | [48]   | (174)  | (1)    | -      |
| Productivity Ratios   |        |        |        |        |        |
| No. of employees  | 17,511 | 17,369 | 17,169 | 16,160 | 14,287 |
| Gross loan per employee (RM'000)                                    | 10,148 | 9,013  | 8,015  | 7,467  | 7,098  |
| Deposits per employee (RM'000)                                      | 11,443 | 10,183 | 9,953  | 9,356  | 8,821  |
| Profit before tax per employee (RM'000)                             | 263    | 235    | 193    | 209    | 210    |
| Market Share (%)  |        |        |        |        |        |
| Domestic market share   |        |        |        |        |        |
| Loans, advances and financing                                       | 16.3   | 16.3   | 15.9   | 14.8   | 14.4   |
| Deposits from customers   | 14.7   | 14.8   | 16.3   | 14.0   | 14.4   |
| Core customer deposits  | 16.3   | 16.3   | 15.4   | 14.7   | 14.0   |
|   |        | 10.0   | 10.4   | 17.7   | 10.7   |

<sup>1</sup> Excluding negotiable instruments of deposit and money market deposits which are on-lent to interbank.

<sup>2</sup> Based on equity attributable to equity holders of the Bank, adjusted for dividend declared subsequent to year end.

<sup>3</sup> FYE 2009 to 2011 are based on a more stringent criteria on classification of impaired loans under FRS 139. FYE 2007 to 2008 are based on 3 months classification under old GP3.

^ Restated after adoption of FRS 139.

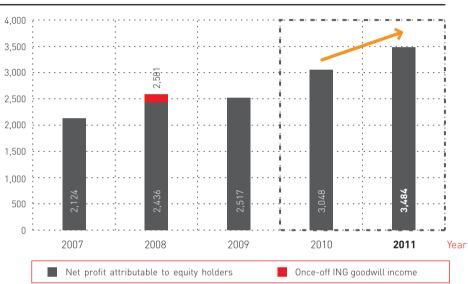
## SUMMARY OF FIVE-YEAR GROUP GROWTH

Delivering Sterling Performance Despite Ongoing Economic Volatility

### Sustainable Profit Growth

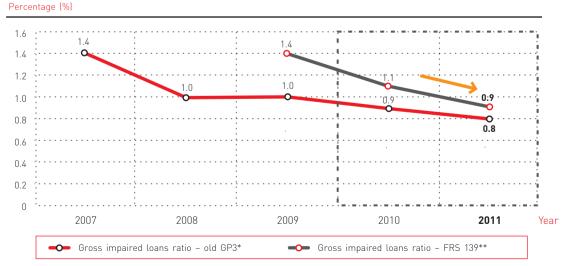
Strong Financial Performance





### Superior Asset Quality

### Improving Gross Impaired Loans Ratio



Old GP3 – loans in arrears for 3 months or more

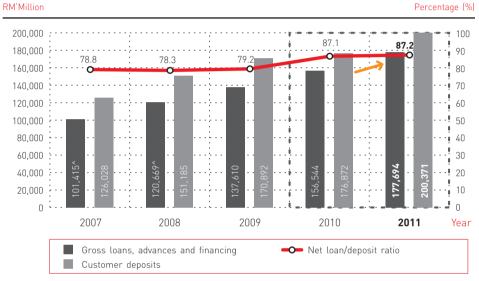
\*\* FRS 139 - loans in arrears for 3 months or more and significant loans in arrears for less than 3 months which show indications of impairment

PUBLIC BANK BERHAD

### Summary of Five-Year Group Growth

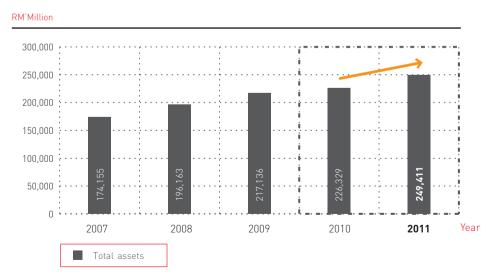
### Strong Balance Sheet Growth

Healthy Loans and Customer Deposits Growth with Stable Loan/Deposit Ratio



^ Including Islamic financing sold to Cagamas

### Steady Asset Growth

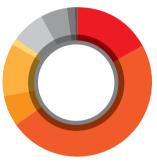


PUBLIC BANK BERHAD

## SEGMENTAL ANALYSIS

For the year ended 31 December 2011





### **Operating Revenue** Domestic

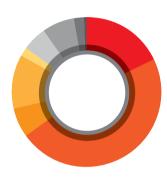


### Overseas

5.9% 📕 Hong Kong SAR 1.7% 🔳 Cambodia 0.4% Other countries

**Profit Before Tax** 

2010



### **Operating Revenue**

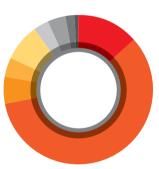
#### Domestic



### Overseas

7.0% 📕 Hong Kong SAR 2.3% 🔳 Cambodia

0.3% Other countries



### Domestic 13.6% 📕 Hire purchase 58.5% 📕 Retail operations

- 5.8% Corporate lending
- 4.2% 📕 Treasury and capital market operations
- 1.1% Investment banking 7.0% 📕 Fund management
- 3.4% Others

### **Overseas**

- 3.8% 🔳 Hong Kong SAR
- 2.0% 🔳 Cambodia
- 0.6% 🔲 Other countries

### **Total Assets**

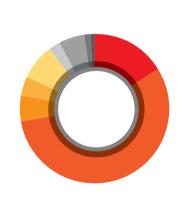
### Domestic



- 22.1% 📕 Treasury and capital
- market operations
- 1.6% Investment banking 0.1% 📕 Fund management
- 0.1% Others

### **Overseas**

- 5.3% 📕 Hong Kong SAR
- 1.1% 🔳 Cambodia
- 0.2% 🔳 Other countries



### **Profit Before Tax**

### Domestic





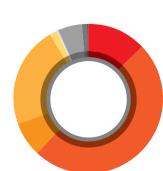
### **Total Assets**

### Domestic





- 5.7% 🔳 Hong Kong SAR 1.2% 🔳 Cambodia
- 0.2% Other countries





## **ANALYSIS OF THE FINANCIAL STATEMENTS**

### Analysis of the Income Statement

### Net Income

The Public Bank Group's overall net income increased by 8.3% from RM6,838.5 million in 2010 to RM7,408.6 million in 2011.

|  |                | Variance  |         |              |                   |  |
|--|----------------|-----------|---------|--------------|-------------------|--|
|  | 2011<br>RM'000 | RM'000    | RM'000  | %            | Contribution<br>% |  |
| Net interest income                      | 4,974,931      | 4,597,420 | 377,511 | <b>1</b> 8.2 | 67.2              |  |
| Net income from Islamic banking business | 868,342        | 781,288   | 87,054  | 11.1         | 11.7              |  |
| Other operating income                   | 1,565,297      | 1,459,792 | 105,505 | <b>1</b> 7.2 | 21.1              |  |
| Net income                               | 7,408,570      | 6,838,500 | 570,070 | <b>1</b> 8.3 | 100.0             |  |

### Net interest income

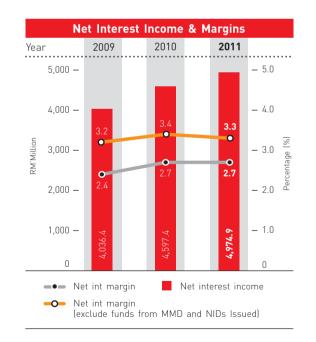
Net interest income is the main source of revenue for the Public Bank Group, accounting for 67.2% of the Group's total net income in 2011.

Net interest income of the Group grew by 8.2% or RM377.5 million to RM4,974.9 million in 2011 as compared to RM4,597.4 million in 2010.

Net interest margin on interest-bearing assets (exclude funds from wholesale deposits) remained stable at 3.3% in 2011. Net interest margin remained under pressure as cost of funds continued to rise whilst intense market competition drove down loan pricing. The impressive volume growth in the Group's loans and core customer deposits contributed to the overall higher net interest income of the Group in 2011.

### Net income from Islamic banking business

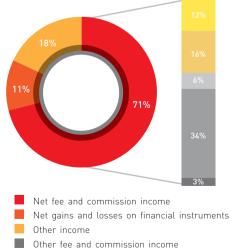
The Public Bank Group's net income from Islamic banking business accounted for 11.7% of the Group's total net income in 2011. The Group's net income from Islamic banking business rose by 11.1% or RM87.1 million to RM868.3 million in 2011 mainly driven by strong growth in Islamic financing and core deposits, as reflected by the higher net financing income of RM83.5 million.



### Other operating income

Other operating income of the Public Bank Group contributed 21.1% of the Group's total net income in 2011. The increase in other operating income by 7.2% or RM105.5 million from RM1,459.8 million in 2010 to RM1,565.3 million in 2011 was primarily due to higher income from the Group's fund management business and higher investment income.

|   |                | Varian         |          | 9               |
|---|----------------|----------------|----------|-----------------|
|   | 2011<br>RM'000 | 2010<br>RM'000 | RM'000   | %               |
| Net fee and comission income<br>of which:     | 1,118,909      | 1,031,770      | 87,139   | <b>1</b> 8.5    |
| Commissions                                   | 193,594        | 202,236        | (8,642)  | 4.3)            |
| Service charges and fees                      | 249,425        | 213,675        | 35,750   | 16.7            |
| Net brokerage and commissions                 | 100,946        | 105,237        | (4,291)  | 4.1)            |
| Income from fund management activities        | 525,317        | 470,255        | 55,062   | 11.7            |
| Net gains and losses on financial instruments | 166,154        | 129,745        | 36,409   | 1 28.1          |
| Other income<br>of which:                     | 280,234        | 298,277        | (18,043) | <b>(</b> 6.0)   |
| Profits from foreign exchange business        | 217,563        | 250,563        | (33,000) | <b>↓</b> (13.2) |
| Total other operating income                  | 1,565,297      | 1,459,792      | 105,505  | <b>1</b> 7.2    |



### Other Operating Income Contribution 2011

- Income from fund management activities
- Net brokerage and commissions
- Service charges and fees
- Commissions

The Group's fee income increased by 8.5% or RM87.1 million to RM1,118.9 million in 2011 primarily due to higher income from the Group's fund management business. The fund management business maintained good growth momentum in 2011, achieving a 11.7% increase in income to RM525.3 million as compared to RM470.3 million in 2010 as a result of increase in net asset value of unit trust funds under management by 10.2% to RM44.75 billion as at the end of 2011. The higher fee income was also contributed by an increase in service charges and fees which grew from RM213.7 million in 2010 to RM249.4 million in 2011, an increase of 16.7%. Net brokerage and commissions from stock-broking activities dropped by 4.1% as a result of the generally lacklustre performance on Bursa Malaysia.

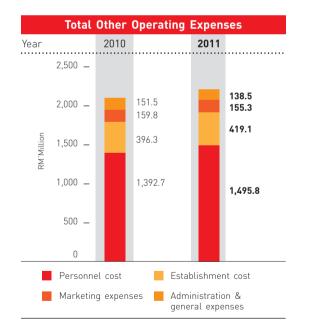
Net gains and losses on financial instruments increased by 28.1% or RM36.4 million to RM166.1 million in 2011, from RM129.7 million in 2010. The increase was attributable to higher net gain from financial investments available-for-sale of RM31.0 million from RM122.3 million in 2010 to RM153.3 million in 2011.

Other income decreased by 6.0% or RM18.0 million to RM280.2 million in 2011 mainly due to the lower volume of foreign exchange business.

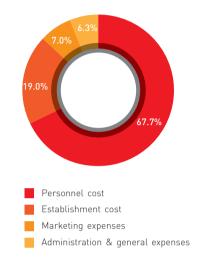
### Analysis of the Financial Statements

### Other operating expenses

While carefully managing costs, the Public Bank Group continued to make investments to support long-term business growth. The Group's other operating expenses increased by 5.2% or RM108.4 million to RM2,208.7 million in 2011 primarily due to higher personnel and establishment expenses. Personnel cost remained the chief operating cost of the Group, accounting for 67.7% of total other operating expenses, as the Group continued to invest in its people. The cost to income ratio improved further to below 30% in 2011 as a result of the much higher income growth of 8.3% relative to the operating expenses growth of 5.2%.



### Other Operating Expenses Contribution 2011



Personnel cost increased by 7.4% to RM1,495.8 million in 2011 as compared to RM1,392.7 million in 2010. The increase was due to annual salary increment and an increased staff strength to support business expansion as reflected by the increase in the number of employees of the Group to 17,511 as at the end of 2011 as compared to 17,369 as at the end of 2010.

Establishment cost increased marginally by 5.8% to RM419.1 million in 2011 from RM396.3 million in 2010 mainly as a result of the opening of new branches and expansion of existing branches to cater for higher business volumes. Establishment cost represent 19.0% of total other operating expenses of the Group.

The Group's marketing expenses as well as administration and general expenses dropped by 2.8% and 8.6% respectively to RM155.3 million and RM138.5 million respectively in 2011. Marketing expenses and administration and general expenses accounted for 13.3% of the Group's total other operating expenses.

### Analysis of the Financial Statements

### Allowance for impairment on loans, advances and financing

The Public Bank Group's domestic collective assessment allowance was computed based on BNM's guidelines on Classification and Impairment Provision for Loans/Financing, whereby collective assessment allowance was computed based on 1.5% of total outstanding loans/financing, net of individual assessment allowance. The domestic allowance for impairment on loans, advances and financing decreased by RM47.6 million in 2011 from RM474.6 million in 2010 mainly due to higher recoveries of impaired loans.

The overseas allowance for impairment on loan, advances and financing reduced from RM185.0 million in 2010 to RM167.0 million in 2011 as the economic and credit conditions continued to improve in the Group's Hong Kong and Cambodia operations.

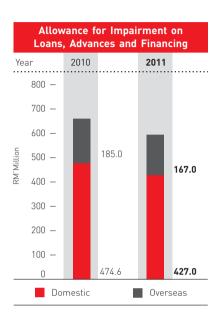
### Impairment loss on other assets

Impairment loss written back in 2011 was RM1.6 million as compared to impairment loss of RM5.2 million in 2010 mainly due to reversal of impairment loss on foreclosed properties in 2011.

### Tax expenses and zakat

The Public Bank Group's tax expense increased by RM99.5 million or 10.1% to RM1,086.6 million as compared to RM987.1 million in 2010 in line with the higher pre-tax profits in 2011.

The Group's effective tax rate was 23.6% in 2011, lower than Malaysia's statutory tax rate of 25.0% mainly due to certain income not subject to tax and the effects of lower tax rates in jurisdictions outside Malaysia.



### Analysis of the Statement of Financial Position

|   |                    |                    | Varianc           | e       |  |
|---|--------------------|--------------------|-------------------|---------|--|
|   | 2011<br>RM'Million | 2010<br>RM'Million | <b>RM'Million</b> | %       |  |
| Assets  |                    |                    |                   |         |  |
| Cash and balances with banks                    | 18,634             | 34.690             | (16,056)          | [46.3%] |  |
| Reverse repurchase agreements                   | 9,287              | 366                | 8,921             | >100%   |  |
| Financial assets held-for-trading               | 10,657             | 6,361              | 4,296             | 67.5%   |  |
| Financial investments available-for-sale        | 16,719             | 17,852             | (1,133)           | (6.3%)  |  |
| Financial investments held-to-maturity          | 7,629              | 5,230              | 2,399             | 45.9%   |  |
| Loans, advances and financing                   | 174,804            | 153,983            | 20,821            | 13.5%   |  |
| Statutory deposits with Central Banks           | 5,598              | 1,612              | 3,986             | >100%   |  |
| Other assets                                    | 6,083              | 6,235              | (152)             | (2.4%)  |  |
| Total Assets                                    | 249,411            | 226,329            | 23,082            | 10.2%   |  |
| Liabilities                                     |                    |                    |                   |         |  |
| Deposits from customers                         | 200,371            | 176,872            | 23,499            | 13.3%   |  |
| Deposits from banks                             | 15,807             | 21,327             | (5,520)           | (25.9%) |  |
| Debt securities issued and other borrowed funds | 11,318             | 8,095              | 3,223             | 39.8%   |  |
| Other liabilities                               | 6,354              | 6,350              | 4                 | 0.1%    |  |
| Total Liabilities                               | 233,850            | 212,644            | 21,206            | 10.0%   |  |
| Total Equity                                    | 15,561             | 13,685             | 1,876             | 13.7%   |  |
| Total Liabilities and Equity                    | 249,411            | 226,329            | 23,082            | 10.2%   |  |

### Total assets

The Public Bank Group's total assets grew by RM23.08 billion or 10.2% to RM249.41 billion for the financial year ended 31 December 2011. The increase was the result of another year of strong loan growth of 13.5%, achieved in the face of stiff competition.

As at the end of December 2011, net loans, advances and financing represented 70.1% of the Group's total asset base, as compared to 68.0% the previous year. The proportion of interest-bearing assets has remained high, at 93.1%.

### Cash and balances with banks

Cash and balances with banks decreased by RM16.06 billion as excess liquidity held in short-term money market placements were utilised in loan disbursements to customers.

### **Reverse repurchase agreements**

During the year, the Group's holdings of reverse repurchase agreements, as an alternative avenue for the placement of liquid funds, increased by RM8.92 billion.

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### **Financial investments**

The Group's financial investments comprise primarily of government-related securities and money market instruments, which are mainly held for yield and liquidity purposes. Holdings of trading book positions, classified under financial assets held-for-trading has increased by RM4.30 billion, and comprises 30.4% of the Group's financial investments. This was mainly due to an increase in holdings of money market instruments.

The Group's banking book positions are held under its financial investments available-for-sale and financial investments held-to-maturity portfolios. Financial investments available-for-sale decreased by RM1.13 billion due to lower holdings of government-related securities, whereas financial investments held-to-maturity increased by RM2.40 billion as a result of increased holdings of money market instruments. As at 31 December 2011, 47.8% and 21.8% of the Group's financial investments were held in financial investments available-for-sale and financial investments held-to-maturity respectively.

### Loans, advances and financing

The Group's loan book grew by RM20.82 billion or 13.5% to RM174.80 billion as at end 2011. During the same period, domestic loan growth was even stronger at 14.1%, as the Public Bank Group continued to focus on its core strengths in the financing of residential properties, transport vehicles and small- and medium-sized enterprises, which grew by 17.5%, 9.5% and 13.8% respectively. The Group's loan growth has continued to outpace that of the Malaysian banking industry, resulting in a market share of 16.3% as at the end of November 2011. Despite adopting a strong organic growth strategy, the asset quality of the loan base has not been compromised, with the impaired loan ratio receding to 0.9% as at the end of 2011.

### Statutory Deposits with Central Banks

The marked increase of RM3.99 billion during the year was a result of the gradual increase of the statutory reserve requirement rate from 1% at the beginning of the year to 4% as at end 2011, in line with Bank Negara Malaysia's monetary policy to reduce liquidity within the domestic banking system.

### Total liabilities and equity

The Public Bank Group's total liabilities grew by RM21.21 billion in 2011 due to strong growth in customer deposits of RM23.50 billion offset by a drop in deposits from banks of RM5.52 billion. The Group's shareholders' equity has also grown to RM15.56 billion, to correspond with the expansion in the asset base. This was mainly due to strong net profits of RM3.48 billion registered during the year.

### Deposits from customers

The Group's deposits from customers grew by RM23.50 billion or 13.3% to RM200.37 billion on the back of a surge in core customer deposits as well as wholesale deposits. Domestic deposits registered strong growth rates, resulting in a market share of 14.7% as at November 2011. As a result, the Group's loan to deposit ratio remained healthy at 87.2%.

### Deposits from banks

Deposits from banks, consisting mainly of interbank borrowings, decreased by RM5.52 billion due to the Group's funding and gapping activities.

### Debt securities issued and other borrowed funds

The Group's debt securities comprise subordinated notes, innovative Tier 1 capital securities and non-innovative Tier 1 stapled securities. These funds allow the Group to diversify its funding base, whilst strengthening its capital position and improving its return on equity. During the year, the Group issued RM3.0 billion in nominal value of subordinated notes under its RM5.0 billion subordinated Medium Term Note programme.

## STATEMENT OF RESPONSIBILITY BY DIRECTORS

In respect of the preparation of the annual audited financial statements

The Directors are responsible for ensuring that the annual audited financial statements of the Group and the Bank are drawn up in accordance with the requirements of the Financial Reporting Standards in Malaysia as modified by Bank Negara Malaysia Guidelines, the provisions of the Companies Act, 1965 and the Listing Requirements of Bursa Malaysia Securities Berhad.

The Directors are also responsible for ensuring that the annual audited financial statements of the Group and the Bank are prepared with reasonable accuracy from the accounting records of the Group and the Bank so as to give a true and fair view of the financial position of the Group and the Bank as of 31 December 2011 and of their financial performance and cash flows for the year then ended.

In preparing the annual audited financial statements, the Directors have:

- a. applied the appropriate and relevant accounting policies on a consistent basis;
- b. made judgments and estimates that are reasonable and prudent; and
- c. prepared the annual audited financial statements on a going concern basis.

The Directors are also responsible for taking reasonable steps to safeguard the assets of the Group and the Bank to prevent and detect fraud and other irregularities.

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## **DIRECTORS' REPORT**

for the financial year ended 31 December 2011

The Directors have pleasure in presenting to the members their report together with the audited financial statements of the Group and of the Bank for the financial year ended 31 December 2011.

### **Principal Activities**

The Bank is principally engaged in all aspects of commercial banking and the provision of related financial services.

The principal activities of the subsidiary and associated companies are as disclosed in Notes 13 and 14 to the financial statements respectively.

There have been no significant changes to these principal activities during the financial year.

### **Financial Results**

|                                     | Group<br>RM'000 | Bank<br>RM'000 |
|-------------------------------------|-----------------|----------------|
| Profit before tax expense and zakat | 4,610,633       | 4,085,281      |
| Tax expense and zakat               | (1,086,609)     | (816,525)      |
| Profit for the year                 | 3,524,024       | 3,268,756      |
| Attributable to:                    |                 |                |
| Equity holders of the Bank          | 3,483,810       | 3,268,756      |
| Non-controlling interests           | 40,214          | -              |
| Profit for the year                 | 3,524,024       | 3,268,756      |

### Dividends

The amount of dividends paid by the Bank since 31 December 2010 were as follows:

|   | RM'000    |
|---|-----------|
| In respect of financial year ended 31 December 2010:  |           |
| Second interim franked dividend of 25% less 25% tax and single tier dividend of 8%, on 3,502,135,130 ordinary shares of RM1.00 each, paid on 23 February 2011 | 936,821   |
| In respect of financial year ended 31 December 2011:  |           |
| First interim single tier dividend of 20% on 3,502,125,130 ordinary shares of RM1.00 each, paid on 17 August 2011   | 700,425   |
|   | 1,637,246 |

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### Dividends (Cont'd.)

Subsequent to the financial year end, on 30 January 2012, the Directors declared a second interim single tier dividend of 28.0%, with the total amounting to approximately RM980,595,036 in respect of the current financial year. This is computed based on the issued and paid-up capital as at 31 December 2011, excluding treasury shares held by the Bank, of 3,502,125,130 ordinary shares of RM1.00 each, to be paid and distributed to shareholders whose names appear in the Record of Depositors at the close of business on 17 February 2012. The financial statements for the current financial year do not reflect these dividends. Upon declaration, the cash dividend payment will be accounted for in equity as an appropriation of retained earnings during the financial year ending 31 December 2012. The Directors do not propose any final dividend for the financial year ended 31 December 2011.

### **Issue of Shares**

There were no changes to the authorised, issued and paid-up capital of the Bank during the financial year.

### Share Buy-Back

On 14 March 2011, the shareholders of the Bank renewed their approval for the Bank to buy-back its own shares. During the financial year, the Bank bought back from the open market, 20,000 PBB Shares listed and quoted as "Local" on the Main Market of Bursa Malaysia at an average buy-back price of RM13.40 per share. The total consideration paid for the share buy-back of PBB Shares by the Bank during the financial year, including transaction costs, was RM268,951 and was financed by internally generated funds. The PBB Shares bought back are held as treasury shares in accordance with Section 67A Subsection 3(A)(b) of the Companies Act, 1965. None of the treasury shares held were resold or cancelled during the financial year.

As at 31 December 2011, the Bank held 29,800,704 PBB Shares as treasury shares out of its total issued and paid-up share capital of 3,531,925,834 PBB Shares. Such treasury shares are held at a carrying amount of RM215,571,989. Further information is disclosed in Note 27 to the financial statements.

### **Reserves, Provisions and Allowances**

There were no material transfers to or from reserves or provisions or allowances during the year other than those disclosed in Note 9, Note 10 and Note 28 to the financial statements.

### Bad and Doubtful Debts and Financing

Before the income statements, statements of comprehensive income and statements of financial position of the Group and the Bank were made out, the Directors took reasonable steps to ascertain that actions had been taken in relation to the writing off of bad debts and financing and the making of allowance for doubtful debts and financing, and satisfied themselves that all known bad debts and financing had been written off and adequate allowance had been made for doubtful debts and financing.

At the date of this report, the Directors are not aware of any circumstances which would render the amount written off for bad debts and financing, or the amount of the allowance for doubtful debts and financing in the financial statements of the Group and the Bank, inadequate to any substantial extent.

### **Directors' Report**

### **Current Assets**

Before the income statements, statements of comprehensive income and statements of financial position of the Group and the Bank were made out, the Directors took reasonable steps to ensure that current assets, other than debts and financing, which were unlikely to be realised in the ordinary course of business at their values as shown in the accounting records of the Group and the Bank have been written down to an amount which they might be expected to realise.

At the date of this report, the Directors are not aware of any circumstances which would render the values attributed to the current assets in the financial statements of the Group and the Bank misleading.

### Valuation Methods

At the date of this report, the Directors are not aware of any circumstances which have arisen which would render adherence to the existing methods of valuation of assets and liabilities in the financial statements of the Group and the Bank misleading or inappropriate.

### **Contingent and Other Liabilities**

At the date of this report, there does not exist:

- (a) any charge on the assets of the Group or the Bank which has arisen since the end of the financial year which secures the liabilities of any other person; or
- (b) any contingent liability in respect of the Group or the Bank that has arisen since the end of the financial year other than those incurred in the ordinary course of business.

No contingent liability or other liability of the Group and the Bank has become enforceable, or is likely to become enforceable, within the period of twelve months after the end of the financial year which, in the opinion of the Directors, will or may substantially affect the ability of the Group or the Bank to meet their obligations as and when they fall due.

### **Change of Circumstances**

At the date of this report, the Directors are not aware of any circumstances, not otherwise dealt with in this report or the financial statements of the Group and the Bank, which would render any amount stated in the financial statements misleading.

### Items of Unusual Nature

The results of the operations of the Group and the Bank during the financial year were not, in the opinion of the Directors, substantially affected by any item, transaction or event of a material and unusual nature.

There has not arisen in the interval between the end of the financial year and the date of this report any item, transaction or event of a material and unusual nature likely, in the opinion of the Directors, to affect substantially the results of the operations of the Group and the Bank for the current financial year in which this report is made.

### Significant Events During The Year

The significant events during the financial year are as disclosed in Note 53 to the financial statements.

### **Subsequent Events**

There were no material events subsequent to the reporting date that require disclosure or adjustments to the financial statements.

### Compliance with Bank Negara Malaysia's Expectations on Financial Reporting

In the preparation of the financial statements, the Directors have taken reasonable steps to ensure that Bank Negara Malaysia's expectations on financial reporting have been complied with, including those as set out in the Guidelines on Financial Reporting for Financial Institutions and the Guidelines on Classification and Impairment Provisions for Loans/ Financing.

### **Directors of The Bank**

The Directors who served since the date of the last report are:

Tan Sri Dato' Sri Dr. Teh Hong Piow Tan Sri Datuk Seri Utama Thong Yaw Hong Tan Sri Dato' Sri Tay Ah Lek Dato' Sri Lee Kong Lam Dato' Yeoh Chin Kee Dato' Haji Abdul Aziz bin Dato' Dr. Omar Quah Poh Keat Tang Wing Chew (appointed on 29 March 2011) Y.A.M. Tengku Abdul Rahman Ibni Sultan Haji Ahmad Shah Al-Mustain Billah (retired on 20 March 2011) Dato' (Dr) Haji Mohamed Ishak bin Haji Mohamed Ariff (retired on 14 March 2011)

In accordance with Article 111 of the Bank's Articles of Association, Tan Sri Dato' Sri Tay Ah Lek and Quah Poh Keat retire by rotation at the forthcoming Annual General Meeting and, being eligible, offer themselves for re-election.

In accordance with Article 109 of the Bank's Articles of Association, Tang Wing Chew retires at the forthcoming Annual General Meeting and, being eligible, offers himself for re-election.

Tan Sri Dato' Sri Dr. Teh Hong Piow, Tan Sri Datuk Seri Utama Thong Yaw Hong and Dato' Sri Lee Kong Lam retire pursuant to Section 129 of the Companies Act, 1965 at the forthcoming Annual General Meeting and offer themselves for re-appointment in accordance with Section 129 of the Companies Act, 1965 to hold office until the conclusion of the next Annual General Meeting of the Bank.

### **Directors' Report**

### **Directors' Interests**

According to the Register of Directors' Shareholdings, the interests of the Directors in office at the end of the financial year in shares of the Bank, and in shares and in options of its subsidiary company during the financial year were as follows:

### Shares Held in the Bank

|  | Number of Ordinary Shares of RM1.00 Each |          |           |            |  |  |  |
|--|--|----------|-----------|------------|--|--|--|
|  | Balance at                               |          |           | Balance at |  |  |  |
|  | 1.1.2011                                 | Acquired | Disposed  | 31.12.2011 |  |  |  |
| Direct interests:                        |  |          |           |            |  |  |  |
| Tan Sri Dato' Sri Dr. Teh Hong Piow      | 22,464,802                               | _        | -         | 22,464,802 |  |  |  |
| Tan Sri Datuk Seri Utama Thong Yaw Hong  | 7,633,342                                | _        | -         | 7,633,342  |  |  |  |
| Tan Sri Dato' Sri Tay Ah Lek             | 6,898,951                                | -        | _         | 6,898,951  |  |  |  |
| Dato' Sri Lee Kong Lam                   | 380,866                                  | _        | _         | 380,866    |  |  |  |
| Dato' Yeoh Chin Kee                      | 208,739                                  | 313,107  | (371,846) | 150,000    |  |  |  |
| Dato' Haji Abdul Aziz bin Dato' Dr. Omar | 632,037                                  | _        | (100,000) | 532,037    |  |  |  |

|   | Number of Ordinary Shares of RM1.00 Each |          |           |             |  |  |  |
|---|--|----------|-----------|-------------|--|--|--|
|   | Balance at                               |          |           | Balance at  |  |  |  |
|   | 1.1.2011                                 | Acquired | Disposed  | 31.12.2011  |  |  |  |
| Indirect interests:                     |  |          |           |             |  |  |  |
| Tan Sri Dato' Sri Dr. Teh Hong Piow     | 820,835,261                              | _        | _         | 820,835,261 |  |  |  |
| Tan Sri Datuk Seri Utama Thong Yaw Hong | 857,785                                  | _        | _         | 857,785     |  |  |  |
| Tan Sri Dato' Sri Tay Ah Lek            | 354,315                                  | _        | _         | 354,315     |  |  |  |
| Dato' Sri Lee Kong Lam                  | 434,957                                  | _        | _         | 434,957     |  |  |  |
| Dato' Yeoh Chin Kee                     | 313,107                                  | -        | (313,107) | -           |  |  |  |

### Shares Held in a Subsidiary Company

- Shares Held in Public Financial Holdings Limited ("PFHL")

|  | Numbe                  | er of Ordinary Sha | ares of HKD0.10 | Each                     |
|--|------------------------|--------------------|-----------------|--------------------------|
|  | Balance at<br>1.1.2011 | Acquired           | Disposed        | Balance at<br>31.12.2011 |
| <b>Direct interests:</b><br>Tan Sri Dato <sup>:</sup> Sri Tay Ah Lek | 350,000                | -                  | _               | 350,000                  |

### Directors' Interests (Cont'd.)

### Share Options Held in a Subsidiary Company

- Share Options Held under the PFHL Employees' Share Option Scheme ("PFHL Share Options")

|                              |                        | Nu                     | mber of PFH | L Share Option | S      |                       |
|------------------------------|------------------------|------------------------|-------------|----------------|--------|-----------------------|
|                              | Option<br>Price<br>HKD | Balance at<br>1.1.2011 | Granted     | Exercised      | Lapsed | Balance at 31.12.2011 |
| Tan Sri Dato' Sri Tay Ah Lek | 6.35                   | 1,230,000              | -           | -              | -      | 1,230,000             |

Other than as disclosed above, none of the Directors in office at the end of the financial year had any interest in shares in the Bank or its related corporations during the financial year.

Tan Sri Dato' Sri Dr. Teh Hong Piow, by virtue of his total direct and indirect interests of 843,300,063 shares in the Bank, and pursuant to Section 6A(4)(c) of the Companies Act, 1965, is deemed interested in the shares in all of the Bank's subsidiary and associated companies to the extent that the Bank has interests.

### **Directors' Benefits**

During and at the end of the financial year, no arrangements subsisted to which the Bank or its subsidiary companies is a party with the object of enabling Directors of the Bank to acquire benefits by means of the acquisition of shares in or debentures of the Bank or any other body corporate, other than the PFHL Share Options.

Since the end of the previous financial year, no Director of the Bank has received or become entitled to receive any benefit (other than benefits included in the aggregate amount of emoluments received or due and receivable by the Directors or the fixed salary of a full time employee of the Bank as disclosed in Note 36 to the financial statements) by reason of a contract made by the Bank or a related corporation with the Director or with a firm of which he is a member, or with a company in which he has substantial financial interest except for those transactions arising in the ordinary course of business as disclosed in Note 42(a) to the financial statements.

### **Remuneration Committee**

The Remuneration Committee carries out the annual review of the overall remuneration policy for Directors, the Chief Executive Officer and key Senior Management Officers whereupon recommendations are made to the Board of Directors for approval.

The members of the Remuneration Committee comprising of all the Non-Executive Directors of the Bank are:

Tan Sri Datuk Seri Utama Thong Yaw Hong (Independent)

- Dato' Yeoh Chin Kee (Non-Independent)
- Dato' Haji Abdul Aziz bin Dato' Dr. Omar (Independent)
- Quah Poh Keat (Independent)
- Tang Wing Chew (Independent) (Appointed as Member upon appointment as Director on 29 March 2011)
- Dato' (Dr) Haji Mohamed Ishak bin Haji Mohamed Ariff (Independent) (Ceased to be a Member upon retirement as Director on 14 March 2011)
- Y.A.M. Tengku Abdul Rahman Ibni Sultan Haji Ahmad Shah Al-Mustain Billah (Independent) (Ceased to be a Member upon retirement as Director on 20 March 2011)

### **Directors' Report**

### **Business Review 2011**

The operating environment in Malaysia continued to support banking businesses. The Malaysian banking sector remained resilient with strong profitability, capitalisation and asset quality. Intense competition in the banking industry resulted in competitive interest rates for loans and deposits and compression on net interest margin. Despite the upward revision of the Bank Negara Malaysia Overnight Policy Rate by 25 basis points to 3% in May 2011, the lending rates had remained low.

In 2011, the Public Bank Group continued to record strong growth in its lending and deposit-taking businesses. In its lending business, the Group continued to focus on its core retail lending to consumers, particularly in home mortgages, passenger vehicle hire purchase financing and in retail commercial lending to small- and medium-sized enterprises ("SMEs"). During the year, the Group's total loans outstanding increased by 13.5%, with home mortgages increased by 16.9%, passenger vehicle hire purchase financing increased by 9.6% and loans to SMEs increased by 13.8%.

On deposit-taking business, the Public Bank Group intensified strategies to attract deposits through attractive deposit rates and deposit campaigns. During the year, the Group's fixed deposits increased by 9.1%, savings deposits by 7.4% and current deposits by 12.9%.

Gross impaired loans ratio remained low at 0.9% at end-2011. The strong asset quality was contributed by the Group's prudent lending policies and strong risk management practices. Due to concern of household indebtedness in Malaysia, Bank Negara Malaysia introduced a comprehensive series of pre-emptive measures such as prudential policies applied on the residential property sector, new credit card guidelines and strengthened requirements for banks to adopt prudent and responsible lending practices. Financial education programmes as well as advisory and support arrangements have also served to promote responsible borrowing by households.

The Public Bank Group continued to accelerate growth in its fee-based income such as sales of unit trust funds, bancassurance products, card business, trade finance and remittance business. Jointly with ING Insurance, the Public Bank Group entered into family takaful business in 2011.

The Public Bank Group continued to drive cost efficiency initiatives to further improve productivity. The Group maintained its top ranking in terms of cost efficiency with cost-to-income ratio of 29.8%.

As part of the business expansion strategy, the Public Bank Group continued to expand its branch network during the year. In 2011, the number of Public Bank branches in Malaysia expanded to 252 branches. The Group also expanded and enhanced its strong sales force, network of self-service machines, internet banking and mobile banking and invested in its superior service delivery standards.

The Public Bank Group remained committed to expanding its overseas operations. The Group currently has 83 branches in Hong Kong, 3 branches in China, 23 branches in Cambodia, 7 branches in Vietnam, 3 branches in Laos, 1 branch in Sri Lanka and 3 representative offices in Shanghai, Shenyang and Taipei.

As a responsible corporate citizen, the Public Bank Group continued to undertake corporate social responsibility programmes in nation building, enhancement of the market place, promotion of the workplace, customer care, education, community support and environmental conservation.

### **Economic Outlook and Prospects for 2012**

For 2012, although the economic outlook may be clouded by the challenging external environment, resilient domestic demand and intra-regional trade are expected to continue to drive economic expansion in Malaysia. The Malaysian economy is expected to grow between 5% and 6% in 2012. Inflation should moderate with the slowdown in global commodity price rises and uncertainties in major advanced economies. Unemployment rate is expected to remain low in Malaysia.

On the demand side, stable consumer confidence, firm prices of primary commodities, moderate inflation, accommodative fiscal and monetary policies and measures proposed in Budget 2012 are likely to keep the momentum in private and public consumption. Public and private sector investments should accelerate with the implementation of the Economic Transformation Programme, the 10th Malaysia Plan and Budget 2012.

On the supply side, growth is expected to be broad-based. Commencement of large infrastructure projects should support growth in the construction sector. The manufacturing sector is expected to continue to be supported by strong domesticoriented industries. Stable domestic economic activities and steady regional trade will continue to spur growth in the services sector.

Fiscal policy is expected to remain prudent and supportive of economic growth. As economic outlook is expected to remain favourable and inflation is likely to moderate in 2012, monetary policy is expected to remain accommodative with interest rates to be kept low and stable.

### **Business Outlook for 2012**

The operating environment for the banking sector is expected to remain positive in 2012. Backed by strong economic fundamentals, pragmatic macroeconomic policies and strong domestic demand, the Malaysian economy is expected to grow by 5% to 6%. Inflation is likely to moderate in 2012. The banking industry is expected to remain resilient. The competitive landscape of the banking sector will increase, hence, net interest margins are likely to remain under pressure.

The Public Bank Group will remain focused on its organic growth strategies in Malaysia to grow both its retail loans and customer deposits. Loan growth will continue to be supported by growth in home mortgages, passenger vehicles hire purchase financing and retail commercial loans to SMEs. Higher household income, low interest rates and implementation of projects under the Economic Transformation Programme and 10th Malaysia Plan will support demand for loans. For its funding base, the Public Bank Group will continue to promote core customer deposits to ensure that it continues to maintain low funding cost and a healthy and liquid balance sheet.

The Public Bank Group will remain focused on maintaining its risk management standards and practices to ensure that it continues to maintain its strong asset quality. The Group will remain vigilant to risks associated with high household debt.

The Public Bank Group will continue to focus on expanding its fee-based activities such as the sale of unit trust funds, bancassurance products, structured investment products, trade finance, remittances and card business. The Group will continue to actively pursue cross-selling initiatives and seek feasible product bundling opportunities. The Public Bank Group will continue to focus on growing its overseas business and tap opportunities from the favourable economic prospects of this region.

### **Directors' Report**

### **Business Outlook for 2012 (Cont'd.)**

To grow its business, the Group will further leverage on its PB brand name franchise, wide distribution network, strong sales and marketing force, efficient multiple delivery channels and superior service delivery standards. The Group will accelerate its efforts to achieve greater utilisation of electronic payments. As part of the ongoing initiatives to enhance customer experience, the Group will continue to improve its customer relationship management.

In relation to Basel III, the Public Bank Group will continue to monitor any additional capital requirements to be imposed by Bank Negara Malaysia and ensure healthy capital level at all times as well as identify avenues for more efficient management of the overall liquidity compliance. With the launch of the new Financial Sector Blueprint, the Public Bank Group will continue to play its role in supporting the Malaysian banking sector to become more effective and efficient in its financial intermediation functions.

### Auditors

The retiring auditors, Messrs. KPMG, have indicated their willingness to accept re-appointment.

Signed in accordance with a resolution of the Directors:

### TAN SRI DATO' SRI DR. TEH HONG PIOW

Director

TAN SRI DATUK SERI UTAMA THONG YAW HONG Director

Kuala Lumpur Date: 30 January 2012

## **STATEMENT BY DIRECTORS**

We, TAN SRI DATO' SRI DR. TEH HONG PIOW and TAN SRI DATUK SERI UTAMA THONG YAW HONG, being two of the Directors of PUBLIC BANK BERHAD, do hereby state that, in the opinion of the Directors, the financial statements set out on pages 29 to 252 are properly drawn up in accordance with the provisions of the Companies Act, 1965 and Financial Reporting Standards in Malaysia as modified by Bank Negara Malaysia Guidelines so as to give a true and fair view of the financial position of the Group and of the Bank as at 31 December 2011 and of their financial performance and cash flows for the year then ended.

The information set out in Note 56 to the financial statements have been compiled in accordance with the Guidance on Special Matter No.1, *Determination of Realised and Unrealised Profits or Losses in the Context of Disclosures Pursuant to Bursa Malaysia Securities Berhad Listing Requirements*, issued by the Malaysian Institute of Accountants.

Signed in accordance with a resolution of the Directors:

TAN SRI DATO' SRI DR. TEH HONG PIOW Director

TAN SRI DATUK SERI UTAMA THONG YAW HONG Director

Kuala Lumpur Date: 30 January 2012

## **STATUTORY DECLARATION**

I, CHANG SIEW YEN, being the officer primarily responsible for the financial management of PUBLIC BANK BERHAD, do solemnly and sincerely declare that the financial statements set out on pages 29 to 252, are to the best of my knowledge and belief, correct and I make this solemn declaration conscientiously believing the same to be true, and by virtue of the provisions of the Statutory Declarations Act, 1960.

Subscribed and solemnly declared by the abovenamed **CHANG SIEW YEN** at KUALA LUMPUR in WILAYAH PERSEKUTUAN this 30 January 2012

BEFORE ME:

*Commissioner for Oaths* Kuala Lumpur

ANNUAL REPORT 2011

## **INDEPENDENT AUDITORS' REPORT**

To the members of Public Bank Berhad

### **Report on the Financial Statements**

We have audited the financial statements of Public Bank Berhad, which comprise the statements of financial position as at 31 December 2011 of the Group and of the Bank, and the income statements, statements of comprehensive income, changes in equity and cash flows of the Group and of the Bank for the financial year then ended, and a summary of significant accounting policies and other explanatory information, as set out on pages 29 to 252.

### Directors' Responsibility for the Financial Statements

The Directors of the Bank are responsible for the preparation of these financial statements that give a true and fair view in accordance with the Companies Act, 1965 and Financial Reporting Standards in Malaysia as modified by Bank Negara Malaysia Guidelines, and for such internal control as the management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

### Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with approved standards on auditing in Malaysia. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on our judgment, including the assessment of risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, we consider internal control relevant to the Bank's preparation of the financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Bank's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the Directors, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### Opinion

In our opinion, the financial statements have been properly drawn up in accordance with the Companies Act, 1965 and Financial Reporting Standards in Malaysia as modified by Bank Negara Malaysia Guidelines so as to give a true and fair view of the financial position of the Group and of the Bank as at 31 December 2011 and of their financial performance and cash flows for the financial year then ended.

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### **Report on Other Legal and Regulatory Requirements**

In accordance with the requirements of the Companies Act, 1965 in Malaysia, we also report the following:

- (a) In our opinion, the accounting and other records and the registers required by the Act to be kept by the Bank and its subsidiary companies of which we have acted as auditors have been properly kept in accordance with the provisions of the Act.
- (b) We have considered the accounts and the auditors' reports of all the subsidiary companies of which we have not acted as auditors, which are indicated in Note 13 to the financial statements.
- (c) We are satisfied that the accounts of the subsidiary companies that have been consolidated with the Bank's financial statements are in form and content appropriate and proper for the purposes of the preparation of the financial statements of the Group and we have received satisfactory information and explanations required by us for those purposes.
- (d) The audit reports on the accounts of the subsidiary companies did not contain any qualification or any adverse comment made under Section 174(3) of the Act.

### **Other Reporting Responsibilities**

Our audit was made for the purpose of forming an opinion on the financial statements taken as a whole. The information set out in Note 56 to the financial statements has been compiled by the Group and the Bank as required by the Bursa Malaysia Securities Berhad Listing Requirements and is not required by the Financial Reporting Standards. We have extended our audit procedures to report on the process of compilation of such information. In our opinion, the information has been properly compiled, in all material respects, in accordance with the Guidance on Special Matter No. 1, *Determination of Realised and Unrealised Profits or Losses in the Context of Disclosures Pursuant to Bursa Malaysia Securities Berhad Listing Requirements*, issued by the Malaysian Institute of Accountants and presented based on the format prescribed by Bursa Malaysia Securities Berhad.

### **Other Matters**

This report is made solely to the members of the Bank, as a body, in accordance with Section 174 of the Companies Act, 1965 in Malaysia and for no other purpose. We do not assume responsibility to any other person for the content of this report.

**KPMG** Firm Number: AF 0758 *Chartered Accountants* 

Petaling Jaya Date: 30 January 2012 **ADRIAN LEE LYE WANG** Approval Number: 2679/11/13(J) *Chartered Accountant* 

## **STATEMENTS OF FINANCIAL POSITION**

As at 31 December 2011

|  |      | Group       |             |             | Bank        |
|--|------|-------------|-------------|-------------|-------------|
|  |      | 2011        | 2010        | 2011        | 2010        |
|  | Note | RM'000      | RM'000      | RM'000      | RM'000      |
| Assets                                   |      |             |             |             |             |
| Cash and balances with banks             | 3    | 18,633,783  | 34,690,439  | 10,508,349  | 27,172,447  |
| Reverse repurchase agreements            | 4    | 9,287,255   | 365,877     | 8,435,611   | 10,737      |
| Financial assets held-for-trading        | 5    | 10,656,825  | 6,360,620   | 10,406,551  | 5,812,736   |
| Derivative financial assets              | 6    | 493,852     | 326,622     | 492,536     | 322,596     |
| Financial investments available-for-sale | 7    | 16,719,433  | 17,852,284  | 14,287,941  | 14,269,479  |
| Financial investments held-to-maturity   | 8    | 7,629,233   | 5,229,617   | 7,073,857   | 5,230,399   |
| Loans, advances and financing            | 9    | 174,804,286 | 153,982,980 | 142,255,685 | 125,062,183 |
| Other assets                             | 10   | 2,008,254   | 1,995,880   | 1,913,726   | 1,703,642   |
| Statutory deposits with Central Banks    | 11   | 5,597,801   | 1,612,575   | 4,496,365   | 1,106,330   |
| Deferred tax assets                      | 12   | 46,093      | 519,215     | -           | 416,470     |
| Investment in subsidiary companies       | 13   | -           | _           | 4,088,581   | 3,888,581   |
| Investment in associated companies       | 14   | 155,997     | 118,624     | 121,325     | 101,325     |
| Investment properties                    | 15   | 70,754      | 65,552      | -           | -           |
| Property and equipment                   | 16   | 1,341,940   | 1,278,319   | 657,124     | 617,544     |
| Intangible assets                        | 17   | 1,965,476   | 1,930,372   | 695,393     | 695,393     |
| TOTAL ASSETS                             |      | 249,410,982 | 226,328,976 | 205,433,044 | 186,409,862 |
| Liabilities                              |      |             |             |             |             |
| Deposits from customers                  | 18   | 200,370,525 | 176,872,119 | 159,384,439 | 140,789,266 |
| Deposits from banks                      | 19   | 15,806,732  | 21,327,476  | 16,717,349  | 21,069,781  |
| Bills and acceptances payable            | 20   | 2,095,335   | 2,308,836   | 2,095,076   | 2,450,006   |
| Recourse obligations on loans sold to    |      |             |             |             |             |
| Cagamas                                  | 21   | 11,789      | 16,319      | 11,789      | 16,319      |
| Derivative financial liabilities         | 6    | 236,724     | 375,529     | 190,325     | 340,995     |
| Debt securities issued and other         |      |             |             |             |             |
| borrowed funds                           | 22   | 11,317,833  | 8,094,880   | 10,422,749  | 7,196,528   |
| Other liabilities                        | 23   | 3,467,535   | 2,839,874   | 2,368,327   | 1,675,651   |
| Provision for tax expense and zakat      | 25   | 488,178     | 800,464     | 281,354     | 568,565     |
| Deferred tax liabilities                 | 12   | 55,625      | 8,391       | 51,708      | -           |
| TOTAL LIABILITIES                        |      | 233,850,276 | 212,643,888 | 191,523,116 | 174,107,111 |

### Statements of Financial Position

|  |      |             | Group       | Bank        |             |  |  |
|--|------|-------------|-------------|-------------|-------------|--|--|
|  |      | 2011        | 2010        | 2011        | 2010        |  |  |
|  | Note | RM'000      | RM'000      | RM'000      | RM'000      |  |  |
| Equity   |      |             |             |             |             |  |  |
| Share capital  | 26   | 3,531,926   | 3,531,926   | 3,531,926   | 3,531,926   |  |  |
| Reserves   |      | 11,546,868  | 9,716,277   | 10,593,574  | 8,986,128   |  |  |
| Treasury shares  | 27   | (215,572)   | (215,303)   | (215,572)   | (215,303)   |  |  |
| Equity attributable to equity holders                              |      |             |             |             |             |  |  |
| of the Bank  |      | 14,863,222  | 13,032,900  | 13,909,928  | 12,302,751  |  |  |
| Non-controlling interests  |      | 697,484     | 652,188     | -           | -           |  |  |
| TOTAL EQUITY   |      | 15,560,706  | 13,685,088  | 13,909,928  | 12,302,751  |  |  |
| TOTAL LIABILITIES AND EQUITY                                       |      | 249,410,982 | 226,328,976 | 205,433,044 | 186,409,862 |  |  |
| COMMITMENTS AND CONTINGENCIES                                      | 48   | 70,847,182  | 69,205,908  | 66,266,801  | 64,532,682  |  |  |
| Net assets per share attributable to<br>ordinary equity holders of |      |             | 0.50        |             | 0.54        |  |  |
| the Bank (RM)  |      | 4.24        | 3.72        | 3.97        | 3.51        |  |  |

## **INCOME STATEMENTS**

for the year ended 31 December 2011

|   |          | G                        | Group                    |                          | Bank                     |
|---|----------|--------------------------|--------------------------|--------------------------|--------------------------|
|   | Note     | 2011<br>RM'000           | 2010<br>RM'000           | 2011<br>RM'000           | 2010<br>RM'000           |
| Operating revenue   | 2(x)     | 12,756,360               | 11,035,597               | 9,436,092                | 8,165,635                |
| Interest income<br>Interest expense                                   | 30<br>31 | 9,413,030<br>(4,438,099) | 8,113,531<br>(3,516,111) | 8,529,106<br>(4,237,383) | 7,145,714<br>(3,256,730) |
| Net interest income<br>Net income from Islamic banking business       | 55       | 4,974,931<br>868,342     | 4,597,420<br>781,288     | 4,291,723<br>-           | 3,888,984<br>_           |
| Net fee and commission income<br>Net gains and losses on              | 32       | 5,843,273<br>1,118,909   | 5,378,708<br>1,031,770   | 4,291,723<br>450,004     | 3,888,984<br>411,589     |
| financial instruments<br>Other operating income                       | 33<br>34 | 166,154<br>280,234       | 129,745<br>298,277       | 167,482<br>967,768       | 137,372<br>1,054,567     |
| Net income<br>Other operating expenses                                | 35       | 7,408,570<br>(2,208,684) | 6,838,500<br>(2,100,235) | 5,876,977<br>(1,509,815) | 5,492,512<br>(1,420,637) |
| Operating profit<br>Allowance for impairment on loans,                |          | 5,199,886                | 4,738,265                | 4,367,162                | 4,071,875                |
| advances and financing<br>Writeback of impairment/(Impairment)        | 37       | (594,061)                | (659,566)                | (283,497)                | (383,940)                |
| on other assets   | 38       | 1,598                    | (5,188)                  | 1,616                    | (10,278)                 |
|   |          | 4,607,423                | 4,073,511                | 4,085,281                | 3,677,657                |
| Share of profit after tax of equity<br>accounted associated companies |          | 3,210                    | 12,686                   | -                        | -                        |
| Profit before tax expense and zakat<br>Tax expense and zakat          | 39       | 4,610,633<br>(1,086,609) | 4,086,197<br>(987,120)   | 4,085,281<br>(816,525)   | 3,677,657<br>(746,096)   |
| Profit for the year   |          | 3,524,024                | 3,099,077                | 3,268,756                | 2,931,561                |
| Attributable to:  |          |                          |                          |                          |                          |
| Equity holders of the Bank<br>Non-controlling interests               |          | 3,483,810<br>40,214      | 3,048,224<br>50,853      | 3,268,756<br>-           | 2,931,561<br>_           |
| Profit for the year   |          | 3,524,024                | 3,099,077                | 3,268,756                | 2,931,561                |
| Earnings per RM1.00 share:  |          |                          |                          |                          |                          |
| – basic/diluted (sen)   | 40       | 99.5                     | 87.2                     |                          |                          |

The accompanying notes form an integral part of the financial statements

## **STATEMENTS OF COMPREHENSIVE INCOME**

for the year ended 31 December 2011

|   | G                   | roup                  | Bank           |                |  |
|---|---------------------|-----------------------|----------------|----------------|--|
|   | 2011<br>RM'000      | 2010<br>RM'000        | 2011<br>RM'000 | 2010<br>RM'000 |  |
| Profit for the year   | 3,524,024           | 3,099,077             | 3,268,756      | 2,931,561      |  |
| Other comprehensive income/(loss), net of tax:                                    |                     |                       |                |                |  |
| Currency translation differences in respect of                                    |                     |                       |                |                |  |
| – foreign operations  | 124,934             | (386,680)             | -              | -              |  |
| – net investment hedge  | (90,853)            | 292,272               | -              | -              |  |
| Net (loss)/gain on revaluation of financial                                       |                     | 50.004                |                |                |  |
| investments available-for-sale  | (27,479)            | 53,931                | (28,640)       | 37,617         |  |
| Net change in cash flow hedges  | (3,445)             | (4,361)               | (3,445)        | (4,361)        |  |
| Income tax relating to components of other comprehensive loss/(income)            | 5,166               | (11,795)              | 8,021          | (8,314)        |  |
| Other comprehensive income/(loss)   |                     |                       |                |                |  |
| for the year, net of tax  | 8,323               | (56,633)              | (24,064)       | 24,942         |  |
| Total comprehensive income for the year   | 3,532,347           | 3,042,444             | 3,244,692      | 2,956,503      |  |
| Total comprehensive income/(loss)<br>for the year attributable to:                |                     |                       |                |                |  |
| <ul> <li>Equity holders of the Bank</li> <li>Non-controlling interests</li> </ul> | 3,467,837<br>64,510 | 3,065,105<br>(22,661) | 3,244,692<br>- | 2,956,503<br>- |  |
|   | 3,532,347           | 3,042,444             | 3,244,692      | 2,956,503      |  |

## **CONSOLIDATED STATEMENT OF CHANGES IN EQUITY**

for the year ended 31 December 2011

|  |          | <           |           | -                         | y Holders of t | he Bank —  | $\longrightarrow$ |             |             |
|--|----------|-------------|-----------|---------------------------|----------------|------------|-------------------|-------------|-------------|
|  |          |             | Non-c     | listributable<br>Reserves | Distributabl   | o Rosorvos |                   |             |             |
|  |          |             |           |                           |                |            | Total             | Non-        |             |
| 2011   |          | Share       | Share     | Other                     | Retained       | Treasury   | Shareholders'     | controlling | Total       |
| Group  |          | Capital     | Premium   | Reserves                  | Profits        | Shares     | Equity            | Interests   | Equity      |
|  | Note     | RM'000      | RM'000    | RM'000                    | RM'000         | RM'000     | RM'000            | RM'000      | RM'000      |
| At 1 January 2011  |          | 3,531,926   | 1,073,310 | 3,888,562                 | 4,754,405      | (215,303)  | 13,032,900        | 652,188     | 13,685,088  |
| Profit for the year  |          | -           | -         | -                         | 3,483,810      | -          | 3,483,810         | 40,214      | 3,524,024   |
| Currency translation                                       |          |             |           |                           |                |            |                   |             |             |
| differences in respect of                                  |          |             |           |                           |                |            |                   |             |             |
| <ul> <li>foreign operations</li> </ul>                     |          | -           | -         | 100,638                   | -              | -          | 100,638           | 24,296      | 124,934     |
| – net investment hedge                                     |          | -           | -         | (90,853)                  | -              | -          | (90,853)          | -           | (90,853)    |
| Net loss on revaluation of                                 |          |             |           |                           |                |            |                   |             |             |
| financial investments                                      |          |             |           |                           |                |            |                   |             |             |
| available-for-sale   |          | -           | -         | (27,479)                  | -              | -          | (27,479)          | -           | (27,479)    |
| Net change in cash flow hedges                             |          | -           | -         | (3,445)                   | -              | -          | (3,445)           | -           | (3,445)     |
| Income tax relating to                                     |          |             |           |                           |                |            |                   |             |             |
| components of other  |          |             |           | E 4//                     |                |            | E 4//             |             | E 4//       |
| comprehensive income                                       |          | -           | -         | 5,166                     | -              | -          | 5,166             | -           | 5,166       |
| Total comprehensive (loss)/                                |          |             |           |                           |                |            |                   |             |             |
| income for the year  |          | -           | -         | (15,973)                  | 3,483,810      | -          | 3,467,837         | 64,510      | 3,532,347   |
| Transactions with owners:                                  |          |             |           |                           |                |            |                   |             |             |
| Buy-back of shares   | 27       | -           | -         | -                         | -              | (269)      | (269)             | -           | (269)       |
| Transfer to statutory reserves                             |          | -           | -         | 29,895                    | (29,895)       | -          | -                 | -           | -           |
| Transfer to regulatory reserves                            |          | -           | -         | 25,784                    | (25,784)       | -          | -                 | -           | -           |
| Transfer to general reserves                               |          | -           | -         | 127,746                   | (127,746)      | -          | -                 | -           | -           |
| Dividends paid   | 41       | -           | -         | -                         | (1,637,246)    | -          | (1,637,246)       | (19,214)    | (1,656,460) |
|  |          | -           | -         | 183,425                   | (1,820,671)    | (269)      | (1,637,515)       | (19,214)    | (1,656,729) |
| At 31 December 2011  |          | 3,531,926   | 1,073,310 | 4,056,014                 | 6,417,544      | (215,572)  | 14,863,222        | 697,484     | 15,560,706  |
|  |          | Note 26     |           | Note 28                   |                | Note 27    |                   |             |             |
|  |          |             | 0044      | 0010                      |                |            |                   |             |             |
|  |          |             | 2011      | 2010                      |                |            |                   |             |             |
| Net dividends per RM1.00 shar<br>financial year (Note 41): | e declai | red for the |           |                           |                |            |                   |             |             |
| - First interim dividend (sen)                             |          |             | 20.00     | 18.75                     |                |            |                   |             |             |
| <ul> <li>Second interim dividend (sen)</li> </ul>          |          |             | 28.00     | 26.75                     |                |            |                   |             |             |
|  |          |             |           |                           |                |            |                   |             |             |

The accompanying notes form an integral part of the financial statements

48.00

45.50

|   | •    | <                          | —— Attribut                | able to Equit               | y Holders of t                | he Bank —                    | $\longrightarrow$                          |  |                           |
|---|------|----------------------------|----------------------------|-----------------------------|-------------------------------|------------------------------|--|--|---------------------------|
|   |      |                            | Non-d                      | istributable                |                               |                              |  |  |                           |
|   |      |                            |                            | Reserves                    | Distributabl                  | e Reserves                   | Tatal                                      | Non  |                           |
| 2010<br>Group   | Note | Share<br>Capital<br>RM'000 | Share<br>Premium<br>RM'000 | Other<br>Reserves<br>RM'000 | Retained<br>Profits<br>RM'000 | Treasury<br>Shares<br>RM'000 | Total<br>Shareholders'<br>Equity<br>RM'000 | Non-<br>controlling<br>Interests<br>RM'000 | Total<br>Equity<br>RM'000 |
| At 1 January 2010   |      | 3,531,926                  | 1,439,885                  | 3,787,271                   | 3,094,387                     | (581,638)                    | 11,271,831                                 | 699,287                                    | 11,971,118                |
| Profit for the year<br>Currency translation<br>differences in respect of      |      | -                          | -                          | -                           | 3,048,224                     | -                            | 3,048,224                                  | 50,853                                     | 3,099,077                 |
| – foreign operations<br>– net investment hedge<br>Net gain on revaluation of  |      | -                          | -                          | (313,166)<br>292,272        | -                             | -                            | (313,166)<br>292,272                       | (73,514)<br>-                              | (386,680<br>292,272       |
| financial investments<br>available-for-sale<br>Net change in cash flow hedges |      | -                          | -                          | 53,931<br>(4,361)           | -                             | -                            | 53,931<br>(4,361)                          | -  | 53,931<br>(4,361          |
| Income tax relating to<br>components of other<br>comprehensive income         |      | _                          | _                          | (11,795)                    | _                             | _                            | (11,795)                                   | -  | (11,795                   |
| Total comprehensive income/<br>(loss) for the year                            |      | _                          | _                          | 16,881                      | 3,048,224                     | _                            | 3,065,105                                  | (22,661)                                   | 3,042,444                 |
| Transactions with owners:   |      |                            |                            |                             |                               |                              |  |  |                           |
| Buy-back of shares<br>Transfer to statutory reserves                          | 27   | -                          | -                          | -<br>68,189                 | -<br>(68,189)                 | (240)<br>_                   | (240)                                      | -  | (240                      |
| Transfer to regulatory reserves<br>Dividends paid                             | 41   | -                          | -                          | 16,221<br>-                 | (16,221)<br>(1,303,796)       | -                            | -<br>(1,303,796)                           | -<br>(24,438)                              | -<br>(1,328,234           |
| Share dividends   | 41   |                            | (366,575)                  | - 84,410                    | - (1,388,206)                 | 366,575<br>366,335           | - (1,304,036)                              | - (24,438)                                 | - (1,328,474              |
| At 31 December 2010   |      | 3,531,926                  | 1,073,310                  | 3,888,562                   | 4,754,405                     | (215,303)                    | 13,032,900                                 | 652,188                                    | 13,685,088                |
|   |      | Note 26                    |                            | Note 28                     |                               | Note 27                      |  |  |                           |



# **STATEMENT OF CHANGES IN EQUITY**

for the year ended 31 December 2011

|  |      | <                          |                            |                             | Holders of th                 | e Bank ——                    | >               |
|--|------|----------------------------|----------------------------|-----------------------------|-------------------------------|------------------------------|-----------------|
|  |      |                            | NON-C                      | listributable<br>Reserves   | Distributabl                  | e Reserves                   |                 |
| 2011<br>Bank   | Note | Share<br>Capital<br>RM'000 | Share<br>Premium<br>RM'000 | Other<br>Reserves<br>RM'000 | Retained<br>Profits<br>RM'000 | Treasury<br>Shares<br>RM'000 | Total<br>RM'000 |
| At 1 January 2011  |      | 3,531,926                  | 1,073,310                  | 3,538,614                   | 4,374,204                     | (215,303)                    | 12,302,751      |
| Profit for the year  |      | -                          | -                          | -                           | 3,268,756                     | -                            | 3,268,756       |
| Net loss on revaluation of<br>financial investments<br>available-for-sale<br>Net change in cash flow |      | -                          | -                          | (28,640)                    | -                             | -                            | (28,640)        |
| hedges<br>Income tax relating to<br>components of other  |      | -                          | -                          | (3,445)                     | -                             | -                            | (3,445)         |
| comprehensive income   |      | -                          | -                          | 8,021                       | -                             | -                            | 8,021           |
| Total comprehensive (loss)/<br>income for the year   |      | -                          | -                          | (24,064)                    | 3,268,756                     | _                            | 3,244,692       |
| Transactions with owners:  |      |                            |                            |                             |                               |                              |                 |
| Buy-back of shares<br>Transfer to general reserves   | 27   | -                          | -                          | -<br>756                    | -<br>(756)                    | (269)<br>–                   | (269)<br>–      |
| Dividends paid   | 41   | -                          | -                          | -                           | (1,637,246)                   | -                            | (1,637,246)     |
|  |      | -                          | -                          | 756                         | (1,638,002)                   | (269)                        | (1,637,515)     |
| At 31 December 2011  |      | 3,531,926                  | 1,073,310                  | 3,515,306                   | 6,004,958                     | (215,572)                    | 13,909,928      |
|  |      | Note 26                    |                            | Note 28                     | Note 29                       | Note 27                      |                 |

|  |      | <                          |                            | ible to Equity<br>istributable<br>Reserves | Holders of th<br>Distributab  | e Bank ——<br>le Reserves     | >                 |
|--|------|----------------------------|----------------------------|--|-------------------------------|------------------------------|-------------------|
| 2010<br>Bank   | Note | Share<br>Capital<br>RM'000 | Share<br>Premium<br>RM'000 | Other<br>Reserves<br>RM'000                | Retained<br>Profits<br>RM'000 | Treasury<br>Shares<br>RM'000 | Total<br>RM'000   |
| At 1 January 2010  |      | 3,531,926                  | 1,439,885                  | 3,513,672                                  | 2,746,439                     | (581,638)                    | 10,650,284        |
| Profit for the year  |      | _                          | -                          | _  | 2,931,561                     | _                            | 2,931,561         |
| Net gain on revaluation of<br>financial investments<br>available-for-sale<br>Net change in cash flow<br>hedges |      | _                          | -                          | 37,617<br>(4,361)                          | -                             | _                            | 37,617<br>(4,361) |
| Income tax relating to<br>components of other<br>comprehensive income  |      | _                          | _                          | (8,314)                                    | _                             | _                            | (8,314)           |
| Total comprehensive income<br>for the year   |      | _                          | -                          | 24,942                                     | 2,931,561                     | -                            | 2,956,503         |
| Transactions with owners:  |      |                            |                            |  |                               |                              |                   |
| Buy-back of shares   | 27   | -                          | -                          | -  | -                             | (240)                        | (240)             |
| Dividends paid   | 41   | -                          | -                          | -  | (1,303,796)                   | _                            | (1,303,796)       |
| Share dividends  | 41   | -                          | (366,575)                  | -  | -                             | 366,575                      | -                 |
|  |      | -                          | (366,575)                  | -  | (1,303,796)                   | 366,335                      | (1,304,036)       |
| At 31 December 2010  |      | 3,531,926                  | 1,073,310                  | 3,538,614                                  | 4,374,204                     | (215,303)                    | 12,302,751        |
|  |      | Note 26                    |                            | Note 28                                    | Note 29                       | Note 27                      |                   |

The accompanying notes form an integral part of the financial statements

# **STATEMENTS OF CASH FLOWS**

for the year ended 31 December 2011

|   | Group          |                | Bank           |                |
|---|----------------|----------------|----------------|----------------|
|   | 2011<br>RM'000 | 2010<br>RM'000 | 2011<br>RM'000 | 2010<br>RM'000 |
| Cash Flows from Operating Activities            |                |                |                |                |
| Profit before tax expense and zakat             | 4,610,633      | 4,086,197      | 4,085,281      | 3,677,657      |
| Adjustments for:                                |                |                |                |                |
| Share of profit after tax of equity accounted   |                |                |                |                |
| associated companies                            | (3,210)        | (12,686)       | -              | -              |
| Depreciation of property and equipment          | 145,947        | 145,628        | 113,471        | 107,847        |
| Net gain on disposal of property and equipment  | (11)           | (1,827)        | (82)           | (1,584)        |
| Net loss on disposal of foreclosed properties   | 3,190          | 902            | 3,190          | 2,770          |
| Allowance for impaired loans and financing      | 823,661        | 833,404        | 441,716        | 485,062        |
| Net gain arising from sale of financial         | ,              | ,              | ,              |                |
| investments available-for-sale                  | (5,448)        | (4,974)        | (5,216)        | (4,734)        |
| Net loss on disposal of trading derivatives     | 12,520         | _              | 12,520         | -              |
| Amortisation of cost and accretion of discount  | ,0_0           |                | ,•_•           |                |
| relating to debt securities issued              | 3,499          | 3,341          | 3,499          | 3,341          |
| Unrealised loss/(gain) on revaluation           | 0,477          | 0,041          | 0,477          | 0,041          |
| of financial assets held-for-trading            | 333            | (7,285)        | 213            | (7,107)        |
| Unrealised gain on revaluation of               | 000            | (7,200)        | 210            | (7,107)        |
| trading derivatives                             | (8,495)        | (5,774)        | (17,204)       | (18,380)       |
| Unrealised (gain)/loss on hedging derivatives   | (8,288)        | 8,543          | (6,438)        | 6,231          |
| · · · ·   |                |                | (18,875)       |                |
| Pension costs – defined benefit plan            | (19,633)       | (6,752)        | (10,0/5)       | (6,726)        |
| Transfer (from)/to Profit Equalisation Reserve  | (33,436)       | 21,560         | -              | -              |
| Dividends from financial investments            | (4 ( = 000)    |                | (4 ( 0 0 5 0)  | (10/010)       |
| available-for-sale                              | (147,823)      | (113,634)      | (142,859)      | (106,913)      |
| Dividends from subsidiary companies             | -              | _              | (724,677)      | (633,926)      |
| Dividends from associated companies             | -              | -              | (9,692)        | (9,035)        |
| Property and equipment written off              | 1,199          | 67             | 396            | 67             |
| Gain on revaluation of investment properties    | (2,711)        | (3,751)        | -              | -              |
| Impairment loss on financial investments        |                |                |                |                |
| available-for-sale                              | -              | 992            | -              | -              |
| Impairment loss on financial investments        |                |                |                |                |
| held-to-maturity                                | 45             | -              | 45             | -              |
| Impairment (writeback)/loss on                  |                |                |                |                |
| foreclosed properties                           | (1,643)        | 4,196          | (1,661)        | 4,178          |
| Impairment loss on subsidiary company           | -              | -              | -              | 6,100          |
| Operating profit before working capital changes | 5,370,329      | 4,948,147      | 3,733,627      | 3,504,848      |

|  | Group          |                | Bank           |                |
|--|----------------|----------------|----------------|----------------|
|  | 2011<br>RM'000 | 2010<br>RM'000 | 2011<br>RM'000 | 2010<br>RM'000 |
| Cash Flows from Operating Activities (Con        | ťd.)           |                |                |                |
| Decrease/(Increase) in operating assets:         |                |                |                |                |
| Placements with banks maturing after one month   | 544,766        | 574,834        | 84,211         | 635,149        |
| Reverse repurchase agreements                    | (8,921,378)    | 834,366        | (8,424,874)    | (10,737        |
| Financial assets held-for-trading                | (4,296,538)    | 1,603,587      | (4,594,028)    | 1,843,382      |
| Loans, advances and financing                    | (21,658,064)   | (19,170,378)   | (17,647,510)   | (17,335,356    |
| Other assets                                     | (28,322)       | (245,648)      | (228,847)      | (223,240       |
| Statutory deposits with Central Banks            | (3,985,226)    | (590,394)      | (3,390,035)    | (517,968       |
| Increase/(Decrease) in operating liabilities:    |                |                |                |                |
| Deposits from customers                          | 23,506,399     | 5,993,573      | 18,603,166     | 5,421,064      |
| Deposits from banks                              | (5,520,744)    | (1,286,824)    | (4,352,432)    | 285,852        |
| Bills and acceptances payable                    | (213,501)      | 1,695,886      | (354,930)      | 1,837,276      |
| Recourse obligations on loans sold to Cagamas    | (4,530)        | (5,444)        | (4,530)        | (5,444         |
| Other liabilities                                | 424,589        | 781,605        | 601,007        | 147,404        |
| Cash used in operations                          | (14,782,220)   | (4,866,690)    | (15,975,175)   | (4,417,770)    |
| Income tax expense and zakat paid                | (873,461)      | (748,164)      | (627,537)      | (564,623)      |
| Net cash used in operating activities            | (15,655,681)   | (5,614,854)    | (16,602,712)   | (4,982,393)    |
| Cash Flows from Investing Activities             |                |                |                |                |
| Purchase of property and equipment               | (199,894)      | (128,040)      | (154,241)      | (75,806)       |
| Proceeds from disposal of property and equipment | 979            | 2,355          | 967            | 2,264          |
| Proceeds from disposal of foreclosed properties  | 27,560         | 31,603         | 27,289         | 28,740         |
| Proceeds from disposal of investment properties  | -              | 114            | -              | _              |
| Net purchase of financial investments            | (1,267,690)    | (4,238,340)    | (1,870,140)    | (1,358,972     |
| Additional investment in a subsidiary company    | -              | -              | (200,000)      | (200,000       |
| Additional investment in an associated company   | (40,000)       | _              | (20,000)       | _              |
| Dividends received from associated companies     | 9,692          | 9,035          | 9,692          | 9,035          |
| Dividends received from subsidiary companies     | -              | _              | 726,976        | 597,359        |
| Dividends received from financial investments    |                |                |                |                |
| available-for-sale                               | 147,761        | 113,533        | 142,797        | 106,812        |
| Net cash used in investing activities            | (1,321,592)    | (4,209,740)    | (1,336,660)    | (890,568)      |

# Statements of Cash Flows

|   | Group                              |                                    |                            | Bank                      |  |
|---|------------------------------------|------------------------------------|----------------------------|---------------------------|--|
|   | 2011<br>RM'000                     | 2010<br>RM'000                     | 2011<br>RM'000             | 2010<br>RM'000            |  |
| Cash Flows from Financing Activities  |                                    |                                    |                            |                           |  |
| (Repayment)/Drawdown of borrowings<br>Dividends paid to equity holders of the Bank<br>Dividends paid to non-controlling interests     | (3,268)<br>(1,637,246)<br>(19,214) | 245,251<br>(1,303,796)<br>(24,438) | -<br>(1,637,246)<br>-      | -<br>(1,303,796)          |  |
| Buy-back of shares<br>Net proceeds from issuance of debt securities   | (17,214)<br>(269)<br>2,997,000     | (24,438)<br>(240)<br>–             | -<br>(269)<br>2,997,000    | (240)<br>                 |  |
| Net cash generated from/(used in)<br>financing activities   | 1,337,003                          | (1,083,223)                        | 1,359,485                  | (1,304,036)               |  |
| Net decrease in cash and cash equivalents<br>Cash and cash equivalents at beginning of year<br>Exchange differences on translation of | (15,640,270)<br>32,082,569         | (10,907,817)<br>43,480,452         | (16,579,887)<br>24,691,629 | (7,176,997)<br>31,868,626 |  |
| opening balances  | 128,380                            | (490,066)                          | -                          | -                         |  |
| Cash and cash equivalents at end of year  | 16,570,679                         | 32,082,569                         | 8,111,742                  | 24,691,629                |  |
| Note:   |                                    |                                    |                            |                           |  |
| Cash and balances with banks (Note 3)<br>Less: Balances with banks with maturity more   | 18,633,783                         | 34,690,439                         | 10,508,349                 | 27,172,447                |  |
| than one month  | (2,063,104)                        | (2,607,870)                        | (2,396,607)                | (2,480,818)               |  |
| Cash and cash equivalents at end of year  | 16,570,679                         | 32,082,569                         | 8,111,742                  | 24,691,629                |  |

The accompanying notes form an integral part of the financial statements

# NOTES TO THE FINANCIAL STATEMENTS

- 31 December 2011

## 1. Principal Activities and General Information

The Group is principally engaged in all aspects of commercial banking, investment banking, financing and Islamic banking business, stock-broking, provision of related financial services, management of unit trust funds and sale of trust units, underwriting of general insurance, and investment holding.

The Bank is principally engaged in all aspects of commercial banking and the provision of related financial services.

There have been no significant changes to these principal activities during the financial year.

The Bank is a public limited liability company, incorporated and domiciled in Malaysia, and is listed on the Main Market of Bursa Malaysia Securities Berhad. The registered office of the Bank is located at 27th Floor, Menara Public Bank, 146, Jalan Ampang, 50450 Kuala Lumpur.

The financial statements were approved and authorised for issue by the Board of Directors on 30 January 2012.

## 2. Summary of Significant Accounting Policies

The accounting policies adopted by the Group and the Bank are consistent with those adopted in previous years, except for the adoption of the following Financial Reporting Standards ("FRS"), Amendments to FRSs, IC Interpretations, Amendments to IC Interpretations and Technical Release ("TR"):

| First-time Adoption of Financial Reporting Standards  |
|---|
| Business Combinations   |
| Consolidated and Separate Financial Statements  |
| Determining Whether an Arrangement Contains a Lease   |
| Service Concession Arrangements   |
| Limited Exemption from Comparative FRS 7 Disclosures for First-time<br>Adopters and Additional Exemptions for First-time Adopters |
| Share-based Payment   |
| Non-current Assets Held for Sale and Discontinued Operations  |
| Improving Disclosures about Financial Instruments   |
| Financial Instruments: Presentation – Classification of Rights Issues   |
| Intangible Assets   |
| Reassessment of Embedded Derivatives  |
| ument entitled "Improvements to FRSs (2010)"  |
| Shariah Compliant Sale Contracts  |
|   |

The adoption of FRS 1 and Amendments to FRS 1 does not have any impact on the Group and the Bank as they are not adopting FRSs for the first time. The adoption of IC Interpretation 12 does not have any financial impact on the Group and the Bank as it is not relevant to the business operations of the Group and the Bank. Amendments to FRSs 2, 5 and 138 help to clarify the requirements of or provide further explanation to existing FRSs and do not have any impact to the financial results of the Group and the Bank.

The main effects of the adoption of the other FRSs, Amendments to FRSs, IC Interpretations, Amendments to IC Interpretations and Technical Release above are summarised below.

(i) FRS 3 Business Combinations and FRS 127 Consolidated and Separate Financial Statements – The adoption of the two revised standards affects the way in which the Group accounts for business combinations and the preparation of its consolidated financial statements. The revised FRS 127 requires that changes in ownership interest which do not result in a loss of control be accounted for as equity transactions, instead of in the income statement. Where changes in ownership interest results in loss of control, any remaining interest in the entity is remeasured at fair value and any resulting gains or losses is recognised in the income statement. Total comprehensive income will be proportionately allocated to non-controlling interests, even if it results in the non-controlling interests being in a deficit position.

Under the revised FRS 3, all acquisition-related costs are recognised as an expense in the income statement in the period in which they are incurred. All considerations transferred, including contingent considerations, are measured at fair value as at the acquisition date. Any equity interests held prior to the date control is obtained is remeasured at fair value, with the resulting gains or losses recognised in the income statement. There is now an option on a case to case basis to measure non-controlling interests either at fair value or at the non-controlling interests' proportionate share of the net identifiable assets of the assets acquired. Goodwill arising from the business combination is measured as the difference between the aggregate fair value of consideration transferred, any non-controlling interests in the acquiree and the fair value at acquisition date of any previously-held equity interest in the acquiree, and the fair value of identifiable assets acquired and liabilities assumed (including contingent liabilities) at acquisition date.

The revised FRS 3 and FRS 127 apply prospectively to acquisitions occurring on or after 1 January 2011, and therefore had no financial impact on the financial statements of the Group as there were no new business combinations during the year.

- (ii) Amendments to FRS 132 Financial Instruments: Presentation Classification of Rights Issues For rights issues which are denominated in a currency other than the functional currency of the issuer, provided certain conditions are met, such rights issues are classified as equity regardless of the currency in which the exercise price is denominated. The application of this amendment did not have any financial impact on the Group and the Bank as there were no rights issues in foreign currency made during the year.
- (iii) Amendments to IC Interpretation 9 Reassessment of Embedded Derivatives This amendment provided clarification that IC Interpretation 9 does not apply to embedded derivatives acquired via business combinations, and did not have any financial impact on the Group as there were no such embedded derivatives acquired during the financial year.
- (iv) IC Interpretation 4 Determining Whether an Arrangement Contains a Lease This amendment clarifies that when the fulfillment of an arrangement is dependent on the use of a specific asset and the arrangement conveys a right to use the asset, then the arrangement should be accounted for as a lease under FRS 117, even though it does not take the legal form of a lease. This interpretation did not have any financial impact on the Group and the Bank.

- (v) Amendments to FRS 7 Improving Disclosures about Financial Instruments Disclosures on fair value and liquidity have been enhanced upon the adoption of this amendment. In particular, financial instruments measured at fair value are disclosed by class in a three-level fair value measurement hierarchy, with specific disclosures related to transfers between levels in the hierarchy and detailed disclosures on level three of the fair value hierarchy. Certain disclosures on liquidity are also modified. The adoption of this amendment resulted in additional disclosures in the financial statements but did not have any financial impact on the Group and the Bank.
- (vi) Technical Release i-4 Shariah Compliant Sale Contracts This technical release requires entities to refer to Malaysian Accounting Standards Board ("MASB") approved accounting standards for guidance on the treatment of transactions under Shariah Compliant Sale Contracts. The adoption of this technical release did not have any impact on the financial statements of the Group's Islamic banking business, as it already applies MASB approved accounting standards.
- (vii) Amendments to FRSs contained in the document entitled "Improvements to FRSs (2010)" The amendments mainly provide guidance, clarify wordings and remove inconsistencies in existing FRSs. These amendments have extended some of the disclosure requirements under FRS 7, such as the quantification of the extent to which collateral and other credit enhancements mitigate credit risk; and removes certain disclosure requirements such as the carrying amount of renegotiated assets. These changes are only presentational in nature and did not have any financial impact on the Group and the Bank.

The following FRSs, Amendments to FRSs and IC Interpretations have been issued by the MASB but are not yet effective:

Effective for annual periods commencing on or after 1 July 2011 IC Interpretation 19 Extinguishing Financial Liabilities with Equity Instruments

Effective for annual periods commencing on or after 1 January 2012 FRS 124 Related Party Disclosures Severe Hyperinflation and Removal of Fixed Dates for First-time Adopters (Amendments to FRS 1) Disclosures – Transfers of Financial Assets (Amendments to FRS 7) Deferred Tax: Recovery of Underlying Assets (Amendments to FRS 112)

Effective for annual periods commencing on or after 1 July 2012 Presentation of Items of Other Comprehensive Income (Amendments to FRS 101)

| Effective for annual periods commencing on or after 1 January 2013 |   |  |  |  |
|--|---|--|--|--|
| FRS 9  | Financial Instruments (IFRS 9 issued by International Accounting Standards Board ("IASB") in November 2009) |  |  |  |
| FRS 9  | Financial Instruments (IFRS 9 issued by IASB in October 2010)   |  |  |  |
| FRS 10   | Consolidated Financial Statements   |  |  |  |
| FRS 11   | Joint Arrangements  |  |  |  |
| FRS 12   | Disclosure of Interests in Other Entities   |  |  |  |
| FRS 13   | Fair Value Measurement  |  |  |  |
| FRS 119  | Employee Benefits (as amended in November 2011)   |  |  |  |
| FRS 127  | Separate Financial Statements (as amended in November 2011)   |  |  |  |
| FRS 128  | Investments in Associates and Joint Ventures (as amended in November 2011)                                  |  |  |  |
| IC Interpretation 20   | Stripping Casts in the Production Phase of a Surface Mine   |  |  |  |

IC Interpretation 20 Stripping Costs in the Production Phase of a Surface Mine

The Group and the Bank have chosen to early adopt the following FRSs and Amendments to FRSs:

- (i) FRS 124 Related Party Disclosures The revisions to this standard simplify the definition of a related party, clarifies its intended meaning and eliminates inconsistencies from the definition and gives partial exemption from disclosure for government-related entities. These changes affect disclosures in the financial statements and did not have any impact on the financial results of the Group and the Bank.
- (ii) Amendments to FRS 112 Deferred Tax: Recovery of Underlying Assets This amendment to FRS 112 addresses the measurement approach for deferred tax assets and liabilities in respect of investment properties which are measured using the fair value approach. The amendment introduces a rebuttable presumption that the investment property is recovered entirely through sale. In such cases, deferred tax assets or liabilities are provided at tax rates applicable when recovering the property entirely through sale. If this presumption is rebutted, deferred tax assets or liabilities are provided based on tax rates applicable when consuming substantially the economic benefits embodied in the property over a period of time (eg. via rental income). The adoption of this amendment to FRS 112 did not have any financial impact on the Group and the Bank.

A brief discussion of the significant new FRSs that have been issued is set out below. Due to the complexity of these new FRSs and their proposed changes, the financial effects of their adoption are currently still being assessed by the Group.

- (i) FRS 9 Financial Instruments (IFRS 9 issued by IASB in November 2009) The IASB intends to replace IAS 39 with International Financial Reporting Standard ("IFRS") 9. FRS 9 is the IFRS 9 equivalent standard in Malaysia. This issuance of FRS 9 contains the accounting policy changes under the first phase of the IAS 39 replacement project, and specifies how an entity should classify and measure financial assets. This standard requires all financial assets to be classified based on an entity's business model for managing the financial assets and the contractual cash flow characteristics of the financial asset. Financial assets are to be initially measured at fair value. Subsequent to initial recognition, depending on the business model under which these assets are acquired, they will be measured at either fair value or amortised cost.
- (ii) FRS 9 Financial Instruments (IFRS 9 issued by IASB in October 2010) This issuance of FRS 9 represents the second part of the first phase of IASB's IAS 39 replacement project. This section of the standard specifies the requirements for the classification and measurement of financial liabilities, which are generally similar to the requirements of the original IAS 39. However, this standard requires that for financial liabilities designated as at fair value through profit or loss, changes in fair value attributable to the credit risk of that liability are to be presented in other comprehensive income, whereas the remaining amount of the change in fair value will be presented in the income statement.
- (iii) FRS 10 Consolidated Financial Statements Upon adoption, FRS 10 supercedes FRS 127 Consolidated and Separate Financial Statements. FRS 10 brings about convergence between FRS 127 and SIC-12, which interprets the requirements of FRS 10 in relation to special purpose entities. A major feature of FRS 10 is where it sets out the requirements on how to apply the control principle in the preparation of consolidated financial statements, especially in circumstances where the investor holds less than the majority of voting power, or where the investee entity is designed in such a manner where voting rights are not the dominant factor in determining control, or in circumstances involving agency relationships, or where the investor has control over specific assets of the entity.

- (iv) FRS 11 Joint Arrangements Upon adoption, FRS 11 supercedes FRS 131 Interests in Joint Ventures. Under FRS 11, an entity accounts for its interest in a jointly controlled entity based on the type of joint arrangement, as determined based on an assessment of its rights and obligations arising from the arrangement.
- (v) FRS 12 Disclosure of Interests in Other Entities This is a combined disclosure standard for interests in subsidiary companies, joint ventures, associated companies and unconsolidated structured entities. The disclosure requirements in this FRS are aimed at providing standardised and comparable information that enable users of financial statements to evaluate the nature of, and risks associated with, the entity's interests in other entities, and the effects of those interests on its financial position, financial performance and cash flows.
- (vi) FRS 13 Fair Value Measurement This standard defines fair value and sets out a framework for measuring fair value, and the disclosure requirements about fair value. This standard is intended to address the inconsistencies in the requirements for measuring fair value across different accounting standards. The definition of fair value under this standard emphasises the principle that fair value is a market-based measurement, not an entity-specific measurement.
- (vii) FRS 119 Employee Benefits (as amended in November 2011) This revised FRS 119 affects the accounting treatment of certain items such as the timing of the recognition of certain gains and losses arising from defined benefit plans and the presentation of changes in defined benefit liability or asset. Under the revised FRS 119, actuarial gains and losses (renamed as 'remeasurements') are recognised immediately in other comprehensive income, and are not subsequently recycled to the income statement. The corridor approach for accounting for unrecognised actuarial gains is removed. Past service costs, whether unvested or already vested, are recognised immediately in the income statement as incurred and the annual defined benefit costs in the income statement will include net interest expense/income on the defined benefit asset/liability.
- (viii) FRS 127 Separate Financial Statements (as amended in November 2011) Upon the issuance and adoption of FRS 10, the accounting requirements relating to the preparation of consolidated financial statements are no longer covered under FRS 127. Therefore, FRS 127 has now been reissued to only cover the requirements relating to the accounting for investments in subsidiary companies, associated companies and joint ventures in the separate financial statements of the entity. In such cases, the entity should account for such investments either at cost, or in accordance with FRS 9.
- (ix) FRS 128 Investments in Associates and Joint Ventures (as amended in November 2011) This revised FRS 128 incorporates the requirements for accounting for joint ventures into the same accounting standard as that for accounting for investments in associated companies, as the IASB was of the view that the equity method was applicable for both investments in joint ventures and associated companies. However, the revised FRS 128 exempts the investor from applying equity accounting in certain circumstances, ie. where the investment in the associated company or joint venture is held indirectly via venture capital organisations or mutual funds and similar entities. In such cases, the entity shall measure the investment at fair value through profit or loss, in accordance with FRS 9.

Convergence of the FRS Framework in Malaysia with the IFRS Framework issued by the IASB

In August 2008, the MASB, together with its trustee body, the Financial Reporting Foundation ("FRF"), announced their decision to fully converge the existing FRS framework with the IFRS framework in 2012. The convergence with IFRS means full compliance with IFRSs issued by the IASB.

On 19 November 2011, MASB issued the Malaysian Financial Reporting Standards (hereinafter known as MFRSs or the MFRS framework) for application in the annual periods beginning on or after 1 January 2012, with the exception of entities subject to the application of MFRS 141 Agriculture and/or IC Interpretation 15 Agreements for the Construction of Real Estate. Financial statements that are drawn up in accordance with the new MFRS framework will be equivalent to financial statements prepared by other jurisdictions which adopt IFRSs.

As at 31 December 2011, all the FRSs issued under the existing FRS framework are equivalent to the MFRSs issued under the MFRS framework except for differences in relation to the transitional provisions as well as differences in effective dates contained in certain of the existing FRSs. The impact of the transition to the MFRS framework is as summarised below. The impact described below is based on the Group's best estimates at reporting date. The financial impact may change or additional impacts may be identified, prior to the completion of the Group's first MFRS based financial statements.

## Transition to the MFRS Framework

The main impacts arising from the transition to the MFRS Framework are summarised below:

## (i) Application of MFRS 1: First-time Adoption of Malaysian Financial Reporting Standards ("MFRS 1")

The Group and the Bank will apply MFRS 1 in its first MFRS financial statements for the financial year ending 31 December 2012 and interim financial reports for part of the period covered by the first MFRS financial statements. The objective of MFRS 1 is to ensure that an entity's first MFRS financial statements provide a starting point for accounting in accordance with MFRS and are comparable over all periods presented.

The transition date for the purpose of the presentation of comparative information for the Group and the Bank is 1 January 2011, which is the beginning of the earliest period for which the Group and the Bank present full comparative information under MFRSs in its first MFRS financial statements.

In general, MFRS 1 requires comparative information to be restated as if the requirements of MFRSs effective for annual periods beginning on or after 1 January 2012 have always been applied, except when MFRS 1 allows certain elective exemptions from such full retrospective application or prohibits retrospective application of some aspects of MFRS.

The Group and the Bank will make the following policy elections on transition date:

- (a) Not to restate any past business combinations before the date of transition.
- (b) Not to apply MFRS 2 Share-based Payment to equity instruments that were granted after 7 November 2002 and vested before the later of (i) the date of transition to MFRSs and (ii) 1 January 2005.
- (c) Not to measure properties at the date of transition at its fair value and use that fair value as its deemed cost at that date.

#### (i) Application of MFRS 1: First-time Adoption of Malaysian Financial Reporting Standards ("MFRS 1") (Cont'd.)

- (d) Not to deem the cumulative translation differences for all foreign operations to be zero at the date of transition.
- (e) Not to recognise all cumulative actuarial gains and losses at the date of transition.
- (f) Not designate a previously recognised financial asset and liability as a financial asset or financial liability as at fair value through profit or loss or designate a financial asset as available-for-sale at its transition date.

In the Bank's separate financial statements, the Bank will measure its investments in subsidiary companies, jointly controlled entities and associated companies at cost in accordance with MFRS 127 Consolidated and Separate Financial Statements.

The following optional exemptions are not applicable to the Group and the Bank and therefore have not been applied:

- (a) Transitional provisions in MFRS 4 Insurance Contracts, as the Group has already adopted FRS 4 which is equivalent to MFRS 4;
- (b) Transitional provisions in IC Interpretation 4 Determining Whether an Arrangement Contains a Lease, whereby an entity determines whether an arrangement which exist at the date of transition contains a lease on the basis of facts and circumstances existing at that date, is not applicable to the Group as all lease arrangements have been properly accounted for;
- (c) Decommissioning liabilities included in the cost of property, plant and equipment exemption, only relevant when such liabilities have been identified;
- (d) Measurement of assets and liabilities of subsidiary companies, associated companies and joint ventures exemption, only relevant when a subsidiary company, associated company or joint venture adopts MFRS at a later date than its parent;
- (e) Transitional provisions in IC Interpretation 18 Transfers of Assets from Customers, as there are no such transfers from customers;
- (f) Transitional provisions in IC Interpretation 19 Extinguishing Financial Liabilities with Equity Instruments, as the Group did not carry out such arrangements;
- (g) Guidance for an entity which has a functional currency that was, or is, the currency of a hyperinflationary economy, as the Group does not operate in any hyperinflationary economies;
- (h) Transitional provisions in IC Interpretation 12 Service Concession Arrangements, as it is not relevant to the Group's business operations;
- (i) Bifurcation of a compound instrument exemption, as the Group does not have such compound instruments at the date of transition;
- (j) Transitional provisions in MFRS 123 Borrowing Costs, as the Group has already applied such principles to its qualifying assets; and
- (k) Measurement of fair value of financial assets or liabilities where no active market exists at initial recognition, as the Group has already adopted MFRS 139 Financial Instruments: Recognition and Measurement ("MFRS 139") principles in respect of financial instruments.

## Notes to the Financial Statements

## 2. Summary of Significant Accounting Policies (Cont'd.)

## (i) Application of MFRS 1: First-time Adoption of Malaysian Financial Reporting Standards ("MFRS 1") (Cont'd.)

MFRS 1 prohibits retrospective application of some aspects of other MFRSs relating to:

- (a) Estimates, whereby an entity's estimates made in accordance with MFRSs at the date of transition should be consistent with estimates made for the same date in accordance with previous FRSs in Malaysia;
- (b) Derecognition of financial assets and financial liabilities, being specific guidance as to the date from which the specific requirements within MFRS 139 apply and allowing the choice of applying such requirements from a retrospective date of the entity's choosing;
- (c) Hedge accounting, specifically allowing the designation of an individual item within a net position under previous FRS in Malaysia as a hedged item under MFRS and specific guidance on the treatment of an item designated as a hedge under previous FRS in Malaysia, which fails to meet the hedge accounting requirements of MFRS 139;
- (d) Non-controlling interests, specifically relating to the requirements pertaining to the attribution of total comprehensive income to the owners of the parent and to the non-controlling interests even if this results in the non-controlling interests having a deficit balance, accounting for changes in the parent's ownership interest in a subsidiary company that does not result in a loss of control and accounting for loss of control over a subsidiary company.

The Group and the Bank will have complied with the requirements of the above mandatory exceptions, where applicable.

## (ii) Accounting Policy on the Collective Assessment Allowance for Impaired Loans, Advances and Financing

The Bank and its domestic banking subsidiary companies' collective assessment allowance is currently maintained at 1.5% of total outstanding loans, net of individual assessment allowance, being the transitional arrangement as prescribed in BNM's Guidelines on Classification and Impairment Provisions for Loans/Financing ("the Guidelines").

In conjunction with the convergence of the FRSs in Malaysia with the IFRSs, the Guidelines were revised on 9 November 2011 to align the requirements on the determination of collective assessment allowance with that of the MFRS 139. Based on the revised Guidelines, the transitional arrangement is removed with effect from 1 January 2012.

Under MFRS 139, loans, advances and financing which are not individually significant are collectively assessed using the incurred loss approach. If it is determined that no objective evidence of impairment exists for an individually assessed loan, the loan is also included in the group of loans with similar credit risk characteristics for collective impairment assessment. The future cash flows of each group of loans with similar credit risk characteristics are estimated on the basis of historical loss experience for such assets and discounted to present value. Collective assessment allowance is made on any shortfall in these discounted cash flows against the carrying value of the group of loans.

# (ii) Accounting Policy on the Collective Assessment Allowance for Impaired Loans, Advances and Financing (Cont'd.)

#### Financial Impact

The total collective assessment allowance computed under MFRS 139 is lower than the 1.5% collective assessment allowance required under the transitional arrangements of the Guidelines.

The change in accounting policy on the collective assessment allowance for impaired loans, advances and financing will be accounted for retrospectively and accordingly, will impact the amounts reported in the comparative statements of financial position and income statements. The financial impact on the opening and comparative statements of financial position as well as the income statements of the Group and the Bank is positive and will result in:

- (a) an increase in the shareholders' equity and net assets of the Group and the Bank; and
- (b) lower allowance for impaired loans, advances and financing of the Group and the Bank. Consequently, the profit before tax and the earnings per share of the Group and Bank in the comparative income statements will be higher.

There are no material differences expected between the statement of cash flows of the Group and Bank presented under MFRSs and the statements of cash flows presented under FRSs, arising from the transition to MFRS.

## **Future Developments**

In November 2009, the IASB issued IFRS 9: Financial Instruments which introduced new requirements for the classification and measurement of financial assets. In October 2010, the IASB issued additions to IFRS 9 relating to financial liabilities. Together, these changes represent the first phase in the IASB's planned replacement of IAS 39 – Financial Instruments: Recognition and Measurement with a less complex and improved standard for financial instruments.

The second and third phases in the IASB's project to replace IAS 39 will address the impairment of financial assets measured at amortised cost and hedge accounting. The IASB had issued Exposure Drafts pertaining to Phase 2 and Phase 3 in 2009 and 2010 respectively and there is currently ongoing deliberations on the comments received. It remains uncertain as to how different the final standard will be from the Exposure Drafts. The Group continues to monitor the developments surrounding the IAS 39 replacement project, which includes monitoring any issuance of guidance or interpretations relating to the IFRS or the application of the IFRS. These developments may result in future changes to the Group's accounting policy on allowance for impaired loans, advances and financing.

## Guidelines on Profit Equalisation Reserve issued by Bank Negara Malaysia

On 19 May 2011, Bank Negara Malaysia ("BNM") issued its revised Guidelines on Profit Equalisation Reserve, which is effective for annual periods beginning on or after 1 July 2011. Within the revised guideline, BNM has given Islamic banking financial institutions the following three options in respect of managing displaced commercial risk:

 to continue with the current practice of setting aside amounts from profits before allocation of the residual profit between the Investment Account Holder ("IAH") and the Islamic Banking Institution ("IBI") in a Profit Equalisation Reserve ("PER");

# Notes to the Financial Statements

# 2. Summary of Significant Accounting Policies (Cont'd.)

Guidelines on Profit Equalisation Reserve issued by Bank Negara Malaysia (Con't.d)

- (ii) forgoing all or part of the IBI's share of profit to the IAH by way of varying the profit sharing rate paid to the IAH; or
- (iii) transferring the IBI's current or retained profits to the IAH by way of 'hibah' (gift).

The Islamic banking subsidiary company of the Group will continue to set aside a portion of its profits into a PER, upon the adoption of this revised guideline on 1 January 2012. Under the revised guideline, the PER of the IAH continues to be classified as a liability and is recognised at cost, with subsequent apportionments being recognised in the income statement. The eventual distribution of PER as profit distributable to IAH will be treated as an outflow of funds due to the settlement of the obligation to the IAH. However, the PER of the IBI will be classified as a separate reserve in equity and subsequent apportionments to and from distributions to retained profits are treated as a transfer between reserves. These changes to accounting treatment will be accounted for prospectively.

## (a) Basis of Accounting

The financial statements of the Group and the Bank have been prepared on the historical cost basis, except for the following assets and liabilities which are stated at fair value: financial assets held-for-trading, financial investments available-for-sale, derivative financial instruments, recognised financial assets and liabilities designated as hedged items in qualifying fair value hedge relationships which are adjusted for changes in fair value attributable to the risk being hedged and investment properties, as disclosed in the notes to the financial statements and are in accordance with the provisions of the Companies Act, 1965 and Financial Reporting Standards in Malaysia as modified by Bank Negara Malaysia Guidelines.

The financial statements incorporate all activities relating to the Islamic banking business which have been undertaken by the Group and the Bank. Islamic banking business refers generally to the acceptance of deposits and granting of financing under the principles of Shariah.

The financial statements are presented in Ringgit Malaysia (RM) and all values are rounded to the nearest thousand (RM'000), unless otherwise stated.

In the preparation of the financial statements, management is required to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates. Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the financial statements in the period in which the estimate is revised and in any future periods affected.

Significant areas of estimation, uncertainty and critical judgements used in applying accounting policies that have significant effect in determining the amounts recognised in the financial statements include the following:

(i) Fair value estimation of financial instruments – For financial instruments measured at fair value, where the fair values cannot be derived from active markets, these fair values are determined using a variety of valuation techniques, including the use of mathematical models. Whilst the Group and the Bank generally use widely recognised valuation models with market observable inputs, judgement is required where market observable data are not available. Such judgement normally incorporate assumptions that other market participants would use in their valuations, including assumptions about interest rate yield curves, exchange rates, volatilities and prepayment and default rates.

#### (a) Basis of Accounting (Cont'd.)

(ii) Impairment losses on loans, advances and financing (Note 9) – For impaired loans, advances and financing ("loan(s)") which are individually assessed, judgement by management is required in the estimation of the amount and timing of future cash flows in the determination of impairment losses. In estimating these cash flows, judgements are made about the realisable value of collateral pledged and the borrower's financial position. These estimations are based on assumptions and the actual results may differ from this, hence resulting in changes to impairment losses.

For loans of the Bank and its domestic banking subsidiary companies which are collectively assessed for impairment under BNM's guidelines on Classification and Impairment Provisions for Loans/Financing, judgement is exercised in the determination of the adequacy of the collective assessment allowance provided based on 1.5% of total outstanding loans net of individual assessment impairment allowance to cover credit losses within the portfolio. In the exercise of such judgement, management assesses the historical loss experience of the various loan asset pools within the portfolio in order to determine the actual incurred impairment levels for those portfolios.

For loans of other banking subsidiary companies which are collectively assessed, judgements are made based on loan portfolio data (eg. credit quality, default rates, recovery rates, etc), credit concentration and economic data (eg. unemployment rates, GDP growth rates, etc) in order to arrive at impairment levels appropriate to the portfolio.

- (iii) Impairment of goodwill and intangible assets (Note 17) The Group and the Bank perform an annual assessment of the carrying value of its goodwill and intangible assets against the recoverable amount of the cash-generating units ("CGUs") to which the goodwill and intangible assets have been allocated. The measurement of the recoverable amount of CGUs are determined based on the value-in-use method, incorporating the present value of estimated future cash flows expected to arise from the respective CGU's ongoing operations. Management judgement is used in the determination of the assumptions made, particularly the cash flow projections, discount rates and the growth rates used. The estimation of pre-tax cash flows is sensitive to the periods for which the forecasts are available and to assumptions regarding the long-term sustainable cash flows, and reflect management's view of future performance.
- (iv) Impairment of financial investments available-for-sale (Note 7) For equity investments classified as available-for-sale, impairment is recognised when there has been a significant or prolonged decline in the fair value below the investment's cost. Management judgement is required to evaluate the duration and extent by which the fair value of these equity investments is below their cost. In making this judgement, management considers the historical price movements of the individual equity investment, as well as that of the benchmark indicators of the market in which the equity is listed.
- (v) Impairment of other assets The assessment of impairment of properties held under property and equipment (Note 16) requires management judgement in the assessment of whether negative fluctuations in values of similar properties in the same location represent an indication of impairment in the value of the individual properties.

## (a) Basis of Accounting (Cont'd.)

- (vi) Valuation of investment properties (Note 15) The measurement of the fair value for investment properties performed by management is determined with reference to current prices in an active market for similar properties in the same location and condition and subject to similar lease and other contracts.
- [vii] Income taxes (Note 39) The Group and the Bank are subject to income taxes in many jurisdictions. Significant management judgement is required in estimating the provision for income taxes, as there may be differing interpretations of tax law for which the final outcome will not be established until a later date. Liabilities for taxation are recognised based on estimates of whether additional taxes will be payable. The estimation process may involve seeking the advise of experts, where appropriate. Where the final liability for taxation assessed by the Inland Revenue Board is different from the amounts that were initially recorded, these differences will affect the income tax expense and deferred tax provisions in the period in which the estimate is revised or when the final tax liability is established.
- (viii) Deferred tax assets (Note 12) Deferred tax assets are recognised for all unutilised tax losses to the extent that it is probable that taxable profit will be available against which the tax losses can be utilised. Management judgement is required to determine the amount of deferred tax assets that can be recognised, based upon the likely timing and level of future taxable profits together with future tax planning strategies.
- (ix) Defined Benefit Plan (Note 24) The defined benefit obligation is determined based on an actuarial valuation. The actuarial valuation involves making assumptions regarding discount rates, expected rate of return on fund assets, future salary increases and attrition rates. Due to the long term nature of the defined benefit plan, such estimates are subject to significant uncertainty. The amount of defined benefit asset recognised in the statement of financial position is limited to the present value of economic benefits in the form of refunds or reductions in future contributions to the fund. The levels of future contributions to the plan which are used to assess this limit is subject to some uncertainty due to other assumptions made regarding fund membership levels and future salary increases.

## (b) Basis of Consolidation

## (i) Subsidiary Companies

The consolidated financial statements include the financial statements of the Bank and its subsidiary companies made up to the end of the financial year.

Subsidiary companies are consolidated from the date on which the Group gains control, and ceases from the date that control ceases. Control exists when the Group directly or indirectly holds the majority of the voting rights and has the power to govern the financial and operating policies of an enterprise so as to obtain benefits from its activities. In assessing control, potential voting rights that presently are exercisable are taken into account. The financial results of the subsidiary companies are included in the consolidated financial statements from the date that control is obtained until the date that the Group loses control.

#### (b) Basis of Consolidation (Cont'd.)

#### (i) Subsidiary Companies (Cont'd.)

The acquisition method of accounting is used to account for the purchase of subsidiaries. The consideration transferred for the acquisition of a subsidiary company is measured at the fair value of the assets given, the equity instruments issued and liabilities incurred or assumed at the date of exchange, as well as any contingent consideration given. Acquisition-related costs are expensed off in the income statement as incurred. Identifiable assets acquired and liabilities and contingent liabilities assumed are initially measured at fair value as at acquisition date.

Goodwill is measured as the excess of consideration transferred, any non-controlling interest and the acquisition-date fair value of any previously-held equity interest in the subsidiary company over the fair value of the Group's share of the identifiable net assets acquired. The accounting policy on goodwill is set out in Note 2(l)(i). In the event that the fair value of the Group's share of identifiable net assets acquired exceeds the amount of consideration transferred, any non-controlling interest and the acquisition-date fair value of any previously-held equity interest (ie. a bargain purchase), the entire resulting gain is recognised in the income statement of the Group. Non-controlling interests represent the portion of profit or loss and net assets of subsidiaries not attributable, directly or indirectly, to the Group. Non-controlling interests are presented separately in the consolidated income statement and within equity in the consolidated statement of financial position, separately from equity holders of the Bank. For each business combination, the Group will elect to measure the amount of non-controlling interest either at fair value or at the non-controlling interest's proportionate share of the subsidiary company's identifiable net assets.

In a business combination achieved in stages, the previously held equity interest is remeasured at the acquisition-date fair value with the resulting gain or loss recognised in the income statement. Changes in the Group's ownership interest in a subsidiary company which does not result in a loss of control are treated as transactions between equity holders and are reported in equity.

In preparing the consolidated financial statements, intragroup transactions and balances and intragroup gains on transactions between group companies are eliminated in full. Intragroup losses are also eliminated unless the transaction provides evidence of impairment of the relevant asset. Consistent accounting policies are applied by the subsidiary companies for transactions and events in similar circumstances. The non-controlling interest's portion of total comprehensive income is attributed to non-controlling interest, even if this results in the non-controlling interest having a deficit balance.

If the Group loses control of a subsidiary company, the assets and liabilities of the subsidiary company, including any goodwill, and non-controlling interests are derecognised at their carrying value on the date that control is lost. Any remaining investment in the entity is recognised at fair value. The difference between the fair value of consideration received and the amounts derecognised and the remaining fair value of the investment is recognised as a gain or loss on disposal in the consolidated income statement.

In the Bank's separate financial statements, investments in subsidiary companies are stated at cost less impairment losses, if any. On disposal of such investments, the difference between the net disposal proceeds and the net carrying value of the investment is recognised as gain or loss on disposal in the Bank's income statement.

#### (b) Basis of Consolidation (Cont'd.)

## (ii) Associated Companies

Associated companies are those enterprises in which the Group has significant influence but not control, generally where the Group has long term equity interest and voting rights of between 20 to 50 percent. Significant influence is the power to participate in the financial and operating policy decisions of the associated companies but not the power to exercise control over the policies.

Investments in associated companies are accounted for in the Group's consolidated financial statements using the equity method. The Group's investment in associated companies is initially recognised in the consolidated statement of financial position at cost. This initial carrying amount is increased or decreased to recognise the Group's share of post-acquisition net results and other changes to comprehensive income of the associated company less impairment loss, if any, determined on an individual basis. The Group's share of results of the associated company is recognised in the consolidated income statement from the date that significant influence commences until the date that significant influence ceases. When the Group's share of losses in an associated company equals or exceeds its interest in the associated company, the Group does not recognise further losses, unless it has incurred legal or constructive obligations or made payments on behalf of the associated company. Consistent accounting policies are applied for transactions and events in similar circumstances.

Goodwill relating to an associated company is included in the carrying amount of the investment. Any excess of the Group's share of the fair value of the associated company's net identifiable assets and contingent liabilities over the cost of the investment is excluded from the carrying amount of the investment and is instead included as income in the determination of the Group's share of the results of the associated company in the period in which the investment is acquired.

The gain or loss on disposal of an associated company is the difference between the net disposal proceeds and the Group's share of its net assets as of the date of disposal including the cumulative amount of any exchange differences that relate to the associated company being disposed. All gains or losses on disposal of associated companies are recognised in the consolidated income statement.

In the Bank's separate financial statements, the investment in associated companies is stated at cost less impairment losses, if any, determined on an individual basis. On disposal of such investments, the difference between the net disposal proceeds and their carrying amounts is recognised as gain or loss on disposal in the Bank's income statement.

## (c) Foreign Currency

## (i) Functional and Presentation Currency

Items included in the financial statements of each entity in the Group are measured using the currency of the primary economic environment in which the entity operates, ie. the functional currency. The financial statements of the Group and the Bank are presented in Ringgit Malaysia (RM), which is the Bank's functional currency.

#### (c) Foreign Currency (Cont'd.)

#### (ii) Foreign Currency Transactions and Balances

In preparing the financial statements of the individual entities, transactions in currencies other than each entity's functional currency, ie. foreign currencies, are translated into the functional currency at exchange rates prevailing at the dates of the transactions. Monetary assets and liabilities denominated in foreign currencies are translated at the closing exchange rate ruling at the reporting date. Exchange differences arising on the settlement of monetary items or on translating monetary items at reporting date are recognised in the income statement. Non-monetary items that are measured at historical cost in a foreign currency are translated at the exchange rate prevailing at the date of the initial transaction. Non-monetary items measured at fair value in a foreign currency are translated at exchange rates at the date when the fair value is determined. Any exchange component of a gain or loss on a non-monetary item is recognised directly in other comprehensive income. Any exchange component of a gain or loss on the fair value of the non-monetary item is recognised directly in other comprehensive income. Any exchange component of a gain or loss on the fair value of the non-monetary item is recognised directly in other comprehensive income. Any exchange component of a gain or loss on the fair value of the non-monetary item is recognised directly in the income statement if the gain or loss on the fair value of the non-monetary item is recognised directly in the income statement.

#### (iii) Net Investment in Foreign Operations

Exchange differences arising from monetary items that form part of the Bank's net investment in foreign operations and that are denominated in the functional currency of the Bank or the foreign operation are recognised in the income statement of the Bank. In the Group financial statements, such exchange differences are recognised initially in other comprehensive income and will be recognised in the income statement only upon disposal of the net investment.

#### (iv) Consolidation of Financial Statements of Foreign Operations

The results and financial position of the Group's foreign operations and its subsidiary company incorporated in the Federal Territory of Labuan, whose functional currencies are not the presentation currency or the currency of a hyperinflationary economy, are translated into the presentation currency at average exchange rates for the year and at the closing exchange rate as at reporting date respectively. All resulting exchange differences are recognised in equity through other comprehensive income as a foreign currency translation reserve and are subsequently recognised in the income statement upon disposal of the foreign operation. Exchange differences arising from foreign currency borrowings designated as hedges of a net investment in a foreign operation are recognised in the foreign currency translation reserve in equity through other comprehensive income until the disposal of the net investment, at which time the accumulated translation differences are taken to the income statement.

Goodwill and fair value adjustments arising from the acquisition of a foreign operation on or after 1 January 2006 are treated as assets and liabilities of the foreign operation and are translated at the closing rate at reporting date. For acquisitions prior to 1 January 2006, the exchange rates as at the date of initial acquisition were used.

## (c) Foreign Currency (Cont'd.)

## (iv) Consolidation of Financial Statements of Foreign Operations (Cont'd.)

The closing rates used in the translation of foreign currency monetary assets and liabilities and the financial statements of foreign operations are as follows:

|       | 2011     | 2010     |
|-------|----------|----------|
| 1 USD | RM3.1748 | RM3.0825 |
| 1 HKD | RM0.4086 | RM0.3960 |

## (d) Cash and Cash Equivalents

Cash and cash equivalents consist of cash and bank balances with banks and other financial institutions, and short-term deposits maturing within one (1) month.

#### (e) Financial Assets and Liabilities

#### (i) Initial Recognition and Subsequent Measurement

Financial instruments are classified in the following categories – financial instruments at fair value through profit or loss, loans and receivables, financial investments held-to-maturity and financial investments available-for-sale. Management determines the classification of financial instruments at initial recognition.

## (1) Financial Instruments at Fair Value through Profit or Loss

Financial assets classified in this category consist of financial assets held-for-trading. Financial assets are classified as held-for-trading if they are acquired principally for the purpose of selling or repurchasing it in the near term. Derivative financial instruments not designated in an effective hedge transaction are also classified in this category. The Group and the Bank do not have any financial instruments designated at fair value through profit or loss.

Financial instruments included in this category are recognised initially at fair value and transaction costs are taken directly to the income statement. Gains and losses from changes in fair value and dividend income are included directly in "Net gains and losses on financial instruments" in the income statement. Interest income is recognised as "Interest income" in the income statement. Regular way purchases and sales of financial assets held-for-trading are recognised on settlement date.

## (2) Loans and Receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. Financial assets classified in this category include cash and balances with banks, reverse repurchase agreements and loans, advances and financing. These financial assets are initially recognised at fair value, including direct and incremental transaction costs, and subsequently measured at amortised cost using the effective interest method. Interest income on loans and receivables is recognised in "Interest income" in the income statement. Impairment losses on loans, advances and financing are recognised in the income statement as "Allowance for impairment on loans, advances and financing". Regular way recognition of loans, advances and financing is recorded on settlement date, when all the conditions under the loan contract have been fulfilled.

#### (e) Financial Assets and Liabilities (Cont'd.)

#### (i) Initial Recognition and Subsequent Measurement (Cont'd.)

#### (3) Financial Investments Held-to-Maturity

Financial investments held-to-maturity are non-derivative financial assets with fixed or determinable payments that management has the intention and ability to hold to maturity. These financial assets are initially recognised at fair value including direct and incremental transaction costs, and subsequently measured at amortised cost using the effective interest method. Interest on investments held-to-maturity is included in "Interest income" in the income statement. Impairment losses, if any, are recognised in the income statement as "Impairment on other assets". Regular way purchases and sales of financial investments held-to-maturity are recognised at settlement date.

If the Group or the Bank were to sell or reclassify more than an insignificant amount of financial investments held-to-maturity before maturity, the entire category would be tainted and be reclassified to available-for-sale. Furthermore, the Group and the Bank would be prohibited from classifying any financial assets as held-to-maturity for the following two years.

#### (4) Financial Investments Available-for-Sale

Financial investments available-for-sale are non-derivative financial assets that are designated as available-for-sale and are not categorised into any of the other categories above. Financial investments available-for-sale include financial assets that are intended to be held for an indefinite period of time, which may be sold in response to liquidity needs or changes in market conditions.

These financial assets are initially recognised at fair value including direct and incremental transaction costs, and subsequently measured at fair value. Gains and losses arising from changes in fair value are recognised in the statement of comprehensive income, except for impairment losses and foreign exchange gains and losses, which are recognised in the income statement. If an investment available-for-sale is determined to be impaired, the cumulative gain or loss previously recognised in the statement of comprehensive income is recognised in the income statement. Likewise, upon disposal of investments available-for-sale, the cumulative fair value gain or loss recognised in the statement of comprehensive income is also transferred to the income statement. Interest income on financial investments available-for-sale is included in "Interest income" and dividend income is recognised in "Net gains and losses on financial instruments" in the income statement. Regular way purchases and sales of financial investments available-for-sale are recognised at settlement date.

Investments in unquoted equity instruments which are classified as available-for-sale and whose fair value cannot be reliably measured are measured at cost. These investments are assessed for impairment at each reporting date.

#### (5) Financial Liabilities

Financial liabilities are initially recognised at the fair value of consideration received less directly attributable transaction costs. Subsequent to initial recognition, financial liabilities are measured at amortised cost. The Group and the Bank do not have any non-derivative financial liabilities designated at fair value through profit or loss. Financial liabilities measured at amortised cost include deposits from customers, deposits from banks and debt securities issued and other borrowed funds. Certain debt securities issued by the Group and the Bank have been designated in effective hedges of interest rate risk, and the carrying value of these financial liabilities have been adjusted for changes in fair value related to the hedged exposure.

## (e) Financial Assets and Liabilities (Cont'd.)

## (ii) Derecognition

Financial assets are derecognised when the contractual rights to receive the cash flows from these assets have ceased to exist or when the rights to receive further cash flows from the assets have been transferred to a third party and substantially all the risks and rewards of ownership of the assets are also transferred. Financial liabilities are derecognised when they are redeemed or extinguished.

Collateral furnished by the Group and the Bank under repurchase agreements are not derecognised as the Group and the Bank retain substantially all the risks and rewards on the basis of the pre-determined repurchase price, and hence the criteria for derecognition are not met.

#### (iii) Reclassification of Financial Assets

The Group and the Bank may choose to reclassify non-derivative assets out from the held-for-trading category, in rare circumstances, where the financial assets are no longer held for the purpose of selling or repurchasing in the short term. In addition, the Group and the Bank may also choose to reclassify financial assets that would meet the definition of loans and receivables out of the held-for-trading or available-for-sale categories if the Group and the Bank have the intention and ability to hold the financial asset for the foreseeable future or until maturity.

Reclassifications are made at fair value as at the reclassification date, whereby the fair value becomes the new cost or amortised cost, as applicable. Any fair value gains or losses previously recognised in the income statement is not reversed.

As at reporting date, the Group and the Bank have not made any such reclassifications of financial assets.

## (iv) Determination of Fair Value

All financial instruments are recognised initially at fair value. At initial recognition, the fair value of a financial instrument is the transaction price, i.e. the fair value of the consideration given or received. Subsequent to initial recognition, the fair value of financial instruments measured at fair value are measured in accordance with the valuation methodologies as set out in Note 45.

Investments in unquoted equity instruments whose fair value cannot be reliably measured are measured at cost, and assessed for impairment at each reporting date.

## (v) Offsetting of Financial Instruments

Financial assets and liabilities are offset and the net amount reported in the statement of financial position when there is a legally enforceable right to offset the recognised amounts and there is an intention to settle on a net basis, or to realise the asset and to settle the liability simultaneously. This is not generally the case with master netting agreements and therefore, the related assets and liabilities are presented on a gross basis in the statement of financial position.

## (f) Derivative Financial Instruments and Hedge Accounting

Derivative financial instruments are initially recognised at fair value and are subsequently remeasured at fair value. Derivatives are classified as financial assets when their fair values are positive and financial liabilities when their fair values are negative.

Derivatives which are not designated in an effective hedge transaction are classified as held-for-trading, with changes in fair value recognised in "Net gains and losses on financial instruments" in the income statement. For derivative transactions which meet the specific criteria for hedge accounting, the Group applies either fair value, cash flow or net investment hedge accounting.

At inception of the hedge relationship, the Group and the Bank formally documents the relationship between the hedged item and the hedging instruments, including the nature of the risk, the objective and strategy for undertaking the hedge and the method that will be used to assess the effectiveness of the hedge relationship. Hedges are expected to be highly effective in offsetting the designated risk in the hedged item, and are assessed at inception of the hedge relationship and on an ongoing basis to ensure that they remain highly effective throughout the hedge period. A hedge is deemed as highly effective if the changes in the fair value or cash flows attributable to the hedged risk are expected to offset in a range of 80% to 125% during the period for which the hedge is designated.

The Group and the Bank discontinue hedge accounting if the hedging instrument expires, is sold, terminated or exercised or if the hedge no longer meets the criteria for hedge accounting or is revoked.

#### (i) Fair Value Hedge

Fair value hedges are hedges against exposure to changes in the fair value of a recognised asset or liability, or an unrecognised firm commitment that is attributable to a particular risk, and could affect profit or loss. For designated and qualifying fair value hedges, changes in the fair value of the hedging instrument are recognised in the income statement, together with any changes in the fair value of the hedged item that are attributable to the hedged risk. The net result is reported as hedge ineffectiveness under "Net gains and losses on financial instruments" in the income statement.

If the hedging instrument is sold, terminated or exercised or where the hedge no longer meets the criteria for hedge accounting, the hedge relationship is terminated. For hedged items recorded at amortised cost, the difference between the carrying value of the hedged item on termination and the face value is amortised to the income statement over the remaining period to maturity using the effective interest rate.

#### (ii) Cash Flow Hedge

Cash flow hedges are hedges of the exposure to variability in future cash flows that is attributable to a particular risk associated with a recognised asset or liability or a highly probable forecast transaction and could affect profit or loss. For designated and qualifying cash flow hedges, the effective portion of the gain or loss on the hedging instrument is recognised in equity via other comprehensive income. The gain or loss relating to the ineffective portion is recognised immediately in the income statement.

## Notes to the Financial Statements

## 2. Summary of Significant Accounting Policies (Cont'd.)

## (f) Derivative Financial Instruments and Hedge Accounting (Cont'd.)

## (ii) Cash Flow Hedge (Cont'd.)

Amounts accumulated in equity are recycled to the income statement in the periods when the hedged forecast cash flows affect the income statement. If the hedged forecast transaction results in the recognition of a non-financial asset or liability, the gain or loss previously recognised in other comprehensive income is adjusted to the initial cost of the asset or liability.

When a hedging instrument expires or is sold, terminated, exercised or where the hedge no longer meets the criteria for hedge accounting, any cumulative gain or loss existing in equity at that time remains in equity and is recognised when the forecast transaction is ultimately recognised in the income statement. When a forecast transaction is no longer expected to occur, the cumulative gain or loss that was reported in equity is immediately transferred to the income statement as hedge ineffectiveness.

## (iii) Net Investment Hedge

Net investment hedges are hedges against the exposure to exchange rate fluctuations on the net assets of the Group's foreign operations and are accounted for similarly to cash flow hedges. Any gain or loss on the hedging instrument relating to the effective portion of the hedge is recognised directly in the foreign currency translation reserve in equity via other comprehensive income while any gain or loss relating to the ineffective portion is recognised directly in the income statement. On disposal of the foreign operation, the cumulative value of any such gains or losses recognised in equity is transferred to the income statement.

## (g) Embedded Derivatives

Some hybrid financial instruments contain both an embedded derivative and a non-derivative component. Where the economic characteristics and risks of the embedded derivatives are not closely related to those of the host contract, and the host contract itself is not carried at fair value through profit or loss, the embedded derivative is bifurcated and separately accounted for at fair value, with changes in fair value recognised in the income statement.

## (h) Impairment of Financial Assets

## (i) Loans, Advances and Financing

Loans, advances and financing ("loan(s)") of the Group and the Bank are classified as impaired when they fulfill any of the following criteria:

- (1) principal or interest or both are past due for three (3) months or more;
- (2) where a loan is in arrears for less than three (3) months, the loan exhibits indications of credit weaknesses; or
- (3) where an impaired loan has been rescheduled or restructured, the loan will continue to be classified as impaired until repayments based on the revised and/or restructured terms have been observed continuously for a period of six (6) months.

#### (h) Impairment of Financial Assets (Cont'd.)

## (i) Loans. Advances and Financing (Cont'd.)

For the determination of impairment on loans, the Group and the Bank assess at each reporting date whether there is any objective evidence that a loan or a group of loans is impaired. A loan or a group of loans is impaired and impairment losses are recognised only if there is objective evidence of impairment as a result of one or more events that has occurred after the initial recognition of the asset (ie. an "incurred loss event") and that loss event has an impact on the estimated future cash flows of the loan or group of loans that can be reliably estimated.

The criteria that the Group and the Bank use to determine that there is objective evidence of an impairment include:

- (1) any significant financial difficulty of the obligor;
- (2) a breach of contract, such as a default or delinquency in interest or principal payments;
- (3) a high probability of bankruptcy or other financial reorganisation of the obligor;
- (4) concerns over the viability of the obligor's business operations and its capacity to trade successfully out of financial difficulties and to generate sufficient cash flows to service its debt obligations; and
- [5] any adverse news or developments affecting the local economic conditions or business environment which will adversely affect the repayment capacity of the borrower.

The Group and the Bank first assess individually whether objective evidence of impairment exists individually for loans which are individually significant, or collectively for loans which are not individually significant. If it is determined that no objective evidence of impairment exists for an individually assessed loan, the loan is then included in a group of loans with similar credit risk characteristics and collectively assessed for impairment. Loans that are individually assessed for impairment and for which an impairment loss is or continues to be recognised are not included in collective assessment for impairment.

If there is objective evidence that an impairment loss has been incurred, the amount of loss is measured as the difference between the loan's carrying amount and the present value of the estimated future cash flows. The carrying amount of the loan is reduced through the use of an allowance account and the amount of loss is recognised in the income statement. Where appropriate, the calculation of the present value of estimated future cash flows of a collateralised loan reflects the cash flows that may result from foreclosure less costs for obtaining and selling the collateral, whether or not foreclosure is probable.

For loans which are collectively assessed, the Bank and its domestic banking subsidiary companies have applied the transitional arrangement issued by BNM via its guideline on Classification and Impairment Provisions for Loans/Financing, whereby collective assessment impairment allowance is maintained at 1.5% of total outstanding loans, net of individual assessment allowance.

Collective assessment of loans of other banking subsidiary companies which are not subject to this transitional arrangement is done via grouping of these loans on the basis of similar credit risk characteristics. Future cash flows of each of these groups of loans are estimated on the basis of historical loss experience for such assets and discounted to present value. Collective assessment impairment allowance is made on any shortfall in these discounted cash flows against the carrying value of the group of loans.

#### (h) Impairment of Financial Assets (Cont'd.)

## (i) Loans, Advances and Financing (Cont'd.)

In conjunction with the convergence of the FRSs in Malaysia with the IFRSs, BNM's guideline on Classification and Impairment Provisions for Loans/Financing was revised on 9 November 2011 to align the requirements on the determination of collective assessment allowance with that of the Malaysian Financial Reporting Standard 139: Financial Instruments: Recognition and Measurement ("MFRS 139"). Based on the revised guideline, the transitional arrangement on collective assessment is removed with effect from 1 January 2012. Thereafter, the Bank and its domestic banking subsidiary companies will apply the same basis for collective assessment allowance as its other banking subsidiaries that were not subject to BNM's transitional arrangement, as disclosed above.

Where a loan is uncollectible, it is written off against the related allowance for loan impairment. Such loans are written off after the necessary procedures have been completed and the amount of the loss has been determined. Subsequent recoveries of the amounts previously written off are recognised in the income statement.

#### (ii) Financial Investments Available-for-Sale

The Group and the Bank assess at each reporting date whether there is objective evidence that a financial investment classified as available-for-sale is impaired.

In the case of quoted equity investments, a significant or prolonged decline in the fair value of the security below its cost is also considered in determining whether objective evidence of impairment exists. Where such evidence exists, the cumulative loss (measured as the difference between the acquisition cost and the current fair value, less any impairment loss previously recognised) is removed from equity and recognised in the income statement. For unquoted equity investments which are measured at cost, the amount of the impairment loss is measured as the difference between the carrying amount of the asset and the present value of estimated future cash flows discounted at the current market rate of return for a similar financial asset. Impairment losses recognised in the income statement on equity instruments are not reversed through the income statement.

For debt instruments, impairment is assessed based on the same criteria as other financial investments available-for-sale. Where impairment losses have been previously recognised in the income statement, if there is a subsequent increase in the fair value of the debt instrument that can be objectively related to a credit event occurring after the impairment loss was recognised in the income statement, the impairment loss is reversed through the income statement.

## (iii) Financial Investments Held-to-Maturity

The Group and the Bank assess at each reporting date whether objective evidence of impairment of financial investments held-to-maturity exists as a result of one or more loss events and that loss event has an impact on the estimated future cash flows of the financial investment or group of financial investments that can be reliably estimated.

Where there is objective evidence of impairment, an impairment loss is recognised as the difference between the acquisition cost and the present value of the estimated future cash flows, less any impairment loss previously recognised.

#### (h) Impairment of Financial Assets (Cont'd.)

## (iv) Rescheduled and Restructured Loans

Where a loan shows evidence of credit weaknesses, the Group and the Bank may seek to renegotiate the loan rather than to take possession of collateral. This may involve an extension of the payment arrangements via rescheduling or the renegotiation of new loan terms and conditions via restructuring. Management monitors the renegotiated loan to ensure that all the revised terms are met and that the repayments are made promptly for a continuous period. Where an impaired loan is renegotiated, the borrower must adhere to the revised and/or restructured repayment terms for a continuous period of six months before the loan is classified as non-impaired. These loans continue to be subjected to individual or collective impairment assessment.

#### (i) Investment Properties

Investment properties are properties which are held to earn rental income or for capital appreciation or both. Properties that are occupied by companies in the Group for conduct of business operations are accounted for as owner-occupied rather than as investment properties upon consolidation.

In accordance with FRS 140, investment properties can be measured using either the cost or fair value method. The Group has adopted the fair value method in measuring investment properties. Investment properties are measured initially at its cost, including transaction cost. Subsequent to initial recognition, all properties are measured at fair value, with any changes recognised in the income statement. When an item of property and equipment is transferred to investment property following a change in its use, any difference arising at the date of transfer between the carrying amount of the item immediately prior to transfer and its fair value is recognised directly in equity as a revaluation reserve. If a fair value gain reverses a previously recognised impairment loss, the gain is recognised in the income statement. Upon disposal of the investment property, any surplus previously recorded in revaluation reserve is transferred to retained earnings.

The fair values are based on market values, being the estimated amount for which a property could be exchanged on the date of the valuation between a willing buyer and a willing seller in an arm's length transaction. Fair values of investment properties are determined either by independent professional valuers or by management based on their judgement and estimates. Management's estimates have been made with reference to current prices in an active market for similar properties in the same location and condition and subject to similar lease and other contracts.

Investment properties are derecognised when either they have been disposed of or when the investment property is permanently withdrawn from use and no future economic benefit is expected from its disposal. Any gain or loss on the retirement or disposal of an investment property is recognised in the income statement.

#### (j) Assets Acquired Under Lease

Leases in which the Group is a lessee and assumes substantially all the risks and rewards of ownership are classified as finance leases. All other leases in which the Group is a lessee are classified as operating leases.

#### (i) Finance Lease

Upon initial recognition, the leased asset and the corresponding lease obligations are measured at an amount equal to the lower of the fair value of the leased asset at the beginning of the lease term and the present value of the minimum lease payments. In calculating the present value of the minimum lease payments, the discount factor used is the interest rate implicit in the lease, when it is practicable to determine, otherwise the Group's incremental borrowing rate is used. Subsequent to initial recognition, the asset is accounted for in accordance with the accounting policy applicable to property and equipment. Depreciation is provided at rates which write off the cost or valuation of the asset over the term of the relevant lease or, where it is likely that the Group will obtain ownership of the asset, the life of the asset. Finance charges implicit in the lease payments are charged to the income statement over the period of the lease so as to produce an approximately constant periodic rate of charge on the remaining balance of the obligations for each accounting period.

## (ii) Operating Lease

All assets under operating leases are not recognised on the statement of financial position. All lease rentals payable are accounted for on a straight-line basis over the lease term and are charged to the income statement. When an operating lease is terminated before the lease period has expired, any payment required to be made to the lessor by way of penalty is recognised in the income statement in the period the termination takes place.

## (k) Property and Equipment and Depreciation

All items of property and equipment are initially recorded at cost. Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably. The carrying amount of replaced parts are derecognised. All other repairs and maintenance are charged to the income statement when they are incurred.

When significant parts of an item of property and equipment have different useful lives, they are accounted for as separate items (major components) of property and equipment.

Subsequent to initial recognition, property and equipment are stated at cost less accumulated depreciation and accumulated impairment losses, if any. The policy for the recognition and measurement of impairment losses is in accordance with Note 2(n).

#### (k) Property and Equipment and Depreciation (Cont'd.)

Freehold land with an unlimited useful life and work-in-progress which are not yet available for use are not depreciated. Depreciation of other property and equipment is provided on a straight line basis calculated to write off the cost of each asset to its residual value over the term of its estimated useful lives at the following principal annual rates:

| Leasehold land                           | Over the remaining leasehold period                  |
|--|--|
| Buildings                                | 2.0%   |
| Renovations                              | Over the term of the leases ranging from 2 – 7 years |
| Office equipment, furniture and fittings | 10.0% - 33.3%  |
| Computer equipment and software          | 20.0% - 33.3%  |
| Motor vehicles                           | 20.0%  |

The residual values, useful lives and depreciation method are reviewed at each financial year end to ensure that the amount, method and period of depreciation are consistent with previous estimates and the expected pattern of consumption of the future economic benefits embodied in the items of property and equipment.

An item of property and equipment is derecognised upon disposal or when no future economic benefits are expected from its use or disposal. The difference between the net disposal proceeds, if any, and the net carrying amount is recognised in the income statement.

When the use of a property changes from owner-occupied to investment property, the property is remeasured to fair value and reclassified as investment property.

## (l) Goodwill and Intangible Assets

#### (i) Goodwill

For acquisitions prior to 1 January 2006, goodwill acquired in a business combination represents the excess of the cost of the acquisition of subsidiary companies over the Group's interest in the fair values of the net identifiable assets (including intangible assets) at the date of acquisition. With the adoption of FRS 3 Business Combinations beginning 1 January 2006, goodwill represents the excess of the cost of the acquisition over the Group's interest in the net fair value of the identifiable assets, liabilities and contingent liabilities of the subsidiary companies. Upon the adoption of the revised FRS 3 Business Combinations on 1 January 2011, goodwill is measured as the excess of consideration transferred, any non-controlling interest and the acquisition-date fair value of any previously-held equity interest over the fair value of the Group's share of the identifiable net assets acquired.

Goodwill is measured at cost less any accumulated impairment losses. For the purpose of impairment assessment, goodwill is allocated to cash-generating units ("CGU") which are expected to benefit from the synergies of the business combination. Each CGU represents the lowest level at which the goodwill is monitored for internal management purposes and is not larger than an operating segment in accordance with FRS 8 Operating Segments. The carrying amount of goodwill is assessed annually for impairment, or more frequently if events or changes in circumstances indicate that it might be impaired, by comparing the recoverable amount from the CGU against the carrying amount of its net assets, including attributable goodwill. Gains and losses on the disposal of an entity include the carrying amount of goodwill relating to the entity sold.

#### (l) Goodwill and Intangible Assets (Cont'd.)

#### (i) Goodwill (Cont'd.)

Where the fair value of the Group's share of identifiable net assets acquired exceed the amount of consideration transferred, any non-controlling interest and the acquisition-date fair value of any previouslyheld equity interest, the entire resulting gain is recognised immediately in the income statement.

#### (ii) Intangible Assets

Intangible assets acquired separately are measured at cost on initial recognition. The cost of intangible assets acquired in a business combination is their fair values as at the date of acquisition. Intangible assets are recognised only when the identifiability and economic benefit probability criterion are met. Following initial recognition, intangible assets are carried at cost less any accumulated amortisation and any accumulated impairment losses.

Intangible assets with an indefinite useful life are not amortised but are reviewed annually for impairment or more frequently if events or changes in circumstances indicate that the carrying value may be impaired. Intangible assets with an indefinite useful life are reviewed annually to determine whether the indefinite useful life assumption continues to be supportable.

Intangible assets with a finite useful life will be amortised on a straight line basis over the estimated useful life and assessed for impairment whenever there is an indication that the intangible asset may be impaired. The amortisation period and amortisation method for an intangible asset with a finite useful life are reviewed at least at each financial year end.

## (m) Foreclosed Properties

Foreclosed properties are those acquired in full or partial satisfaction of debts and are stated at the lower of cost and fair value.

## (n) Impairment of Non-Financial Assets

Non-financial assets other than goodwill, such as property and equipment, investments in subsidiary and associated companies and foreclosed properties, are assessed for impairment annually, or whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. Where such indications exist, the carrying amount of the asset is written down to its recoverable amount, which is the higher of the fair value less costs to sell and the value-in-use.

The impairment loss is recognised in the income statement, and is reversed only if there is a change in the estimates used to determine the asset's recoverable amount since the last impairment loss was recognised. The carrying amount of an asset is increased to its revised recoverable amount, provided that this amount does not exceed the carrying value that would have been determined (net of amortisation and depreciation) had no impairment loss been recognised for the asset in prior years.

Impairment of goodwill is discussed under the accounting policy on goodwill in Note 2(l)(i).

## (o) Repurchase and Reverse Repurchase Agreements

Securities purchased under resale agreements (i.e. reverse repurchase agreements) represent collaterised lending which the Group and the Bank are committed to resell at future dates and are reflected as an asset on the statement of financial position.

Obligations on securities sold under repurchase agreements (i.e. repurchase agreements) represent collaterised borrowing obligations which the Group and the Bank are committed to repurchase at future dates and are reflected as a liability on the statement of financial position. The securities sold under repurchase agreements are treated as pledged assets and are not derecognised from the statement of financial position.

#### (p) Bills and Acceptances Payable

Bills and acceptances payable represent the Bank's own bills and acceptances rediscounted and outstanding in the market.

#### (q) General Insurance

General insurance underwriting results are determined after taking into account reinsurances, unearned premium reserves, net commissions and net claims incurred.

Unearned premium reserves ("UPR") represent the unexpired risks at the end of the financial year. A fixed percentage method or time apportionment method is used in determining the UPR at reporting date.

Provision is made for outstanding claims based on the estimated costs of all claims together with related expenses less reinsurance recoveries in respect of claims notified but not settled at reporting date. Provision is also made for the cost of claims together with related expenses incurred but not reported at reporting date based on an actuarial estimation by a qualified actuary using a mathematical method of estimation.

#### (r) Profit Equalisation Reserve ("PER")

PER is the amount appropriated out of the total Islamic banking gross income in order to maintain a certain level of return to Investment Account Holders ("IAH") which is as stipulated by Bank Negara Malaysia's circular on "Framework of Rate of Return". PER is deducted from the total Islamic banking gross income in deriving the net distributable gross income at a rate which does not exceed the maximum amount of the total of 15% of monthly gross financing income, monthly net trading income, other income and irregular income. The amount appropriated is shared by the IAH and the Group. PER is maintained up to the maximum of 30% of total Islamic banking capital fund.

#### (s) Provisions

A provision is recognised when there is a present legal or constructive obligation where as a result of past events, it is probable that an outflow of resources embodying economic benefits will be required to settle a present obligation and the amount can be reliably estimated.

Provisions are reviewed at each reporting date and if it is no longer probable that an outflow of resources embodying economic benefits will be required to settle the obligation, the provision is reversed.

Where the effect of the value of money is material, provisions are discounted using a current pre-tax rate that reflects, where appropriate, the risks specific to the liability.

#### (t) Debt Securities Issued

Debt securities issued are classified as financial liabilities or equity in accordance with the substance of the contractual terms of the instruments. The Group's debt securities issued consist mainly of subordinated notes, Innovative Tier I capital securities and borrowings. These debt securities are classified as liabilities in the statement of financial position as there is a contractual obligation by the Group to make cash payments of either principal or interest or both to holders of the debt securities and that the Group is contractually obliged to settle the financial instrument in cash or another financial instrument.

The Group has also issued Non-Innovative Tier I stapled securities which are potentially perpetual debt instruments, subject to the occurrence of certain events. This debt security is classified as a liability in the statement of financial position as there is a contractual obligation to deliver cash or other financial instruments to its holders in the form of regular interest payments, potentially extending into the indefinite future.

Subsequent to initial recognition, debt securities issued are recognised at amortised cost. Generally, it is the Group's policy to hedge the fixed interest rate risk on these debt securities, and apply fair value hedge accounting. When hedge accounting is applied to fixed-rate debt instruments, the carrying values of the debt securities are adjusted for changes in fair value related to the hedged exposure, instead of being carried at amortised cost.

## (u) Share Capital

Ordinary shares are classified as equity when there is no contractual obligation to transfer cash or other financial assets. Costs directly attributable to the issuance of new equity shares are taken to equity as a deduction from the proceeds.

## (v) Treasury Shares

When the Bank re-acquires its own equity shares, the amount of the consideration paid, including directly attributable costs, is recognised in equity. Shares re-acquired are held as treasury shares and presented as a deduction from equity. No gain or loss is recognised in the income statement on the sale, re-issuance or cancellation of the treasury shares. Should such treasury shares be reissued by re-sale in the open market, the difference between the sales consideration and the carrying amount are shown as a movement in equity, as appropriate. Where treasury shares are distributed as share dividends, the cost of the treasury shares are applied in the reduction of the share premium reserve or distributable retained profits or both.

## (w) Contingent Liabilities and Contingent Assets

Where it is not probable that an outflow of economic benefits will be required, or the amount cannot be estimated reliably, the obligation is disclosed as a contingent liability, unless the probability of outflow of economic benefits is remote. Possible obligations, whose existence will only be confirmed by the occurence or non-occurence of one or more future events are also disclosed as contingent liabilities unless the probability of outflow of economic benefits is remote.

A contingent asset is a possible asset that arises from past events whose existence will be confirmed by the occurrence or non-occurrence of one or more uncertain future events beyond the control of the Group. The Group does not recognise contingent assets but discloses its existence where inflows of economic benefits are probable, but not virtually certain.

#### (x) Operating Revenue

Operating revenue of the Group comprises all types of revenue derived from commercial banking, investment banking, financing and other Islamic banking activities, stock-broking, general insurance, management of unit trust funds and sale of trust units but excluding all related companies transactions.

Operating revenue of the Bank comprises gross interest income, commissions earned and other income derived from commercial banking operations.

#### (y) Interest and financing income and expense

For all financial instruments measured at amortised cost and interest/profit-bearing financial assets classified as held-for-trading and available-for-sale, interest and financing income and expense are recognised under "Interest income", "Interest expense" and "Net income from Islamic banking business" respectively in the income statement using the effective interest method.

The effective interest method is a method of calculating the amortised cost of a financial asset or liability and of allocating the interest/financing income or expense over the relevant period. The effective interest rate is the rate that exactly discounts the estimated future cash payments or receipts through the expected life of the financial instrument or a shorter period, where appropriate, to the net carrying amount of the financial asset or liability. The calculation takes into account all contractual terms of the financial instrument [for example, prepayment options] but does not consider future credit losses. Significant fees and transaction costs integral to the effective interest rate, as well as premiums or discounts are also considered.

For impaired financial assets where the value of the financial asset has been written down as a result of an impairment loss, interest/financing income continues to be recognised using the rate of interest used to discount the future cash flows for the purpose of measuring the impairment loss.

#### (z) Fee and Commission Income

The Group and the Bank earn fee and commission income from a diverse range of services provided to its customers. Such income are generally recognised on an accrual basis when the services have been provided.

Fees earned for the provision of services over a period of time, such as asset management and loan arrangement and management, are accrued over the period. Fee income from the provision of transaction services, such as funds remittances and stockbroking, are recognised upon completion of the underlying transaction. Fees that are linked to the performance of a certain activity or service, such as corporate advisory services, are recognised upon completion of the performance criteria.

#### (aa) Dividend Income

Dividend income is recognised when the right to receive payment is established.

#### (ab) Employee Benefits

## (i) Short-Term Employee Benefits

Wages, salaries, bonuses and social security contributions are recognised as an expense in the year in which the associated services are rendered by employees of the Group. Short-term accumulating compensated absences such as paid annual leave are recognised when services are rendered by employees that increases their entitlement to future compensated absences, and short-term non-accumulating compensated absences such as sick leave are recognised when the absences occur.

## (ii) Defined Contribution Plan

As required by law, companies in Malaysia make contributions to the state pension scheme, the Employees' Provident Fund ("EPF"). Overseas subsidiary companies make contributions to their respective countries' statutory pension schemes. Such contributions are recognised as an expense in the income statement as incurred.

## (iii) Defined Benefit Plan

The Bank and certain subsidiary companies contribute to a fully funded defined benefit plan approved by the Inland Revenue Board known as the Public Bank Group Officers' Retirement Benefits Fund (the "Fund") for its eligible employees. The obligations under the Fund are determined based on actuarial valuation where the amount of benefit that employees have earned in return for their service in the current and prior years are estimated. The benefit is calculated using the Projected Unit Credit Method in order to determine its present value. Actuarial gains and losses are recognised as income or expense over four years when the cumulative unrecognised actuarial gains or losses for the Fund exceed ten percent (10%) of the higher of the present value of the defined benefit obligation and the fair value of plan assets. Where there are any improvements in benefits for the Fund, past service cost is recognised immediately to the extent that the benefits are already vested, and otherwise is amortised on a straight-line basis over the average period until the amended benefits become vested.

The amount recognised in the statement of financial position represents the present value of the defined benefit obligations adjusted for unrecognised actuarial gains and losses and unrecognised past service cost, and reduced by the fair value of plan assets. Any net defined benefit surplus resulting from this calculation is limited to the net total of any unrecognised actuarial losses and past service cost, and the present value of any economic benefits in the form of refunds or reductions in future contributions to the Fund.

The amount recognised under personnel costs in the income statement includes the current service cost, interest cost, the expected return on plan assets and actuarial gains or losses recognised on the Fund.

## (iv) Share-based Compensation Benefits

The Group operates a share-based compensation scheme which allows the eligible directors and employees of Public Financial Holdings Limited ("PFHL") and its subsidiary companies to acquire shares in PFHL.

#### (ab) Employee Benefits (Cont'd.)

#### (iv) Share-based Compensation Benefits (Cont'd.)

Where the Group pays for services of its employees using share options, the fair value of the transaction is recognised as an expense in the income statement over the vesting periods of the grants, with a corresponding increase in equity. The total amount to be recognised as compensation expense is determined by reference to the fair value of the share option at the date of the grant and the number of share options to be vested by the vesting date taking into account, if any, the market vesting conditions upon which the options were granted but excluding the impact of any non-market vesting conditions. At the reporting date, the Group revises its estimate of the number of share options that are expected to vest by the vesting date. Any revision of this estimate is included in the income statement and a corresponding adjustment to equity over the remaining vesting period.

#### (ac) Tax Expense

Tax expense comprises current and deferred tax. Tax expense is calculated on the basis of the applicable tax law in the respective jurisdiction and is recognised as an expense in the income statement except to the extent that it relates to items that are charged or credited in other comprehensive income or directly to equity. In such cases, tax expense is charged or credited to other comprehensive income or to equity.

Current tax is the expected tax payable on the taxable income for the year, using tax rates enacted or substantially enacted at the reporting date, and any adjustment to tax payable in respect of prior years.

Deferred tax is recognised using the liability method, on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the financial statements. In principle, deferred tax liabilities are recognised for all taxable temporary differences and deferred tax assets are recognised for all deductible temporary differences and unutilised tax losses to the extent that it is probable that taxable profit will be available against which the deductible temporary differences and unutilised tax losses can be utilised. Deferred tax is not provided for goodwill not deductible for tax purposes and the initial recognition of assets and liabilities that at the time of transaction, affects neither accounting nor taxable profit. Deferred tax relating to fair value remeasurement of financial investments available-for-sale and cash flow hedges, which are recognised in other comprehensive income, is also charged or credited directly to other comprehensive income, and is subsequently recognised in the income statements.

Deferred tax assets and deferred tax liabilities are offset if there is a legally enforceable right to set off under the same taxable entity and taxation authority. Deferred tax is measured at the tax rates that are expected to be applied to the temporary differences when they reverse, based on the laws that have been enacted or substantially enacted by the reporting date.

#### (ad) Dividends

Dividends declared on ordinary shares are accounted for as an appropriation of retained profits in the period in which they are approved.

#### 2. Summary of Significant Accounting Policies (Cont'd.)

#### (ae) Earnings Per Share

The Group presents basic and diluted (where applicable) earnings per share ("EPS") data for its ordinary shares. Basic EPS is calculated by dividing the profit or loss attributable to ordinary shareholders of the Bank by the weighted average number of ordinary shares outstanding during the period net of treasury shares. Diluted EPS is determined by adjusting the profit or loss attributable to ordinary shareholders and the weighted average number of ordinary shares outstanding for the effects of all dilutive potential ordinary shares. No adjustment is made for anti-dilutive potential ordinary shares.

#### (af) Segment Reporting

Segment reporting in the financial statements are presented on the same basis as it is used by management internally for evaluating operating segment performance and in deciding how to allocate resources to operating segments. Operating segments are distinguishable components of the Group that engage in business activities from which it may earn revenues and incur expenses, including revenues and expenses that relate to transactions with any of the Group's other components. An operating segment is evaluated regularly by the chief operating decision maker in deciding how to allocate resources and in assessing performance, and for which discrete financial information is available.

All transactions between operating segments are conducted on an arm's length basis, with intra-segment revenue and costs being eliminated. Income and expenses directly associated with each segment are included in determining business segment performance.

#### 3. Cash and Balances with Banks

|                                  | (              | Group          | Bank           |                |
|----------------------------------|----------------|----------------|----------------|----------------|
|                                  | 2011<br>RM'000 | 2010<br>RM'000 | 2011<br>RM'000 | 2010<br>RM'000 |
| Cash and bank balances           | 2,288,863      | 2,220,245      | 1,275,341      | 1,382,876      |
| Money market deposit placements: |                |                |                |                |
| – maturing within one month      | 14,281,816     | 29,862,324     | 6,836,401      | 23,308,753     |
| - maturing after one month       | 2,063,104      | 2,607,870      | 2,396,607      | 2,480,818      |
|                                  | 16,344,920     | 32,470,194     | 9,233,008      | 25,789,571     |
|                                  | 18,633,783     | 34,690,439     | 10,508,349     | 27,172,447     |

#### 4. Reverse Repurchase Agreements

The fair value of securities accepted as collateral under reverse repurchase agreements that the Group and the Bank are permitted to sell or repledge in the absence of default by their owner was RM9,575,356,000 (2010 – RM384,290,000) and RM8,708,692,000 (2010 – RM10,737,000) respectively, of which none (2010 – none) have been resold.

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#### 5. Financial Assets Held-For-Trading

|  | Group          |                | Bank           |                |
|--|----------------|----------------|----------------|----------------|
|  | 2011<br>RM'000 | 2010<br>RM'000 | 2011<br>RM'000 | 2010<br>RM'000 |
| At fair value                                |                |                |                |                |
| Government securities and treasury bills:    |                |                |                |                |
| Malaysian Government Securities              | 350,463        | 75,734         | 350,463        | 75,734         |
| Malaysian Government Investment Certificates | 334,009        | _              | 334,009        | -              |
| Bank Negara Malaysia Monetary Notes          | 226,552        | 412,508        | 226,552        | 412,508        |
| Bank Negara Malaysia Bills                   | -              | 99,803         | -              | -              |
|  | 911,024        | 588,045        | 911,024        | 488,242        |
| Money market instruments:                    |                |                |                |                |
| Negotiable instruments of deposit            | 9,445,212      | 5,622,472      | 9,494,719      | 5,323,626      |
| Non-money market instruments:                |                |                |                |                |
| Equity securities                            |                |                |                |                |
| – Quoted shares in Malaysia                  | 808            | 868            | 808            | 868            |
| Debt securities                              |                |                |                |                |
| – Cagamas bonds                              | -              | 15,134         | -              | _              |
| - Unquoted private debt securities           | 299,781        | 134,101        | -              | -              |
|  | 300,589        | 150,103        | 808            | 868            |
|  | 10,656,825     | 6,360,620      | 10,406,551     | 5,812,736      |

#### 6. Derivative Financial Assets/Liabilities

Derivative financial instruments are off-balance sheet financial instruments whose values change in response to changes in prices or rates (such as foreign exchange rates, interest rates and equity prices) of the underlying instruments. These instruments allow the Group and the Bank to transfer, modify or reduce its foreign exchange and interest rate risks via hedge relationships. Derivative financial instruments that are entered into for hedging purposes but which do not meet the hedge effectiveness criteria or which relate to customers' transactions are classified as trading derivatives. The Group and the Bank may also take conservative positions, within certain pre-set limits, with the expectation to make arbitrage gains from favourable movements in prices or rates via its trading derivatives.

#### 6. Derivative Financial Assets/Liabilities (Cont'd.)

The table below shows the Group's and the Bank's derivative financial instruments measured at their fair values together with their corresponding contract/notional amounts as at the reporting date. The notional amounts of these derivative financial instruments refer to the underlying contract value on which changes in the value of the derivatives are measured. The notional amounts indicate the volume of transactions outstanding at the financial year end but are not indicative of either the market risk or credit risk inherent in the derivative contracts. The risks associated with the use of derivative financial instruments, as well as management's policy for controlling these risks are set out in Note 44 to the financial statements.

|  | Contract/        | 2011             |                       | Contract/        | 2010             |                       |
|--|------------------|------------------|-----------------------|------------------|------------------|-----------------------|
|  | Notional         | Fair             | Value                 | Notional         | Fair             | Value                 |
| Group  | Amount<br>RM'000 | Assets<br>RM'000 | Liabilities<br>RM'000 | Amount<br>RM'000 | Assets<br>RM'000 | Liabilities<br>RM'000 |
| At fair value<br>Trading derivatives:                    |                  |                  |                       |                  |                  |                       |
| Foreign exchange contracts                               |                  |                  |                       |                  |                  |                       |
| - Currency forwards                                      | 1,127,329        | 14,538           | 2,594                 | 1,168,602        | 6,144            | 18,402                |
| - Currency swaps   | 9,893,067        | 92,043           | 47,232                | 13,018,376       | 80,072           | 175,499               |
| Interest rate related contracts                          |                  |                  |                       |                  |                  | _                     |
| - Interest rate swaps                                    | 460,000          | 16               | 370                   | 159,190          | 65               | 76                    |
| Equity related contracts<br>- Options purchased          | 148,325          | 11,244           | _                     | 408,167          | 21,048           | _                     |
| Precious metal contracts                                 | 140,020          | 11,244           |                       | 400,107          | 21,040           |                       |
| - Forwards   | 16,896           | 77               | 2                     | 929              | -                | -                     |
|  | 11,645,617       | 117,918          | 50,198                | 14,755,264       | 107,329          | 193,977               |
| Hedging derivatives:                                     |                  |                  |                       |                  |                  |                       |
| Fair value hedge   |                  |                  |                       |                  |                  |                       |
| Interest rate related contracts<br>- Interest rate swaps | 12,423,875       | 371,896          | 185,608               | 9,879,746        | 212,544          | 181,371               |
| Cash flow hedge  | 12,423,073       | 571,070          | 105,000               | 7,077,740        | 212,044          | 101,071               |
| Interest rate related contracts                          |                  |                  |                       |                  |                  |                       |
| – Interest rate swaps                                    | 919,000          | 4,038            | 918                   | 484,000          | 6,749            | 181                   |
|  | 13,342,875       | 375,934          | 186,526               | 10,363,746       | 219,293          | 181,552               |
| Total  | 24,988,492       | 493,852          | 236,724               | 25,119,010       | 326,622          | 375,529               |

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## 6. Derivative Financial Assets/Liabilities (Cont'd.)

|   | <b>a</b>              | 2011             |                       | <b>a</b>              | 2010             |                       |
|---|-----------------------|------------------|-----------------------|-----------------------|------------------|-----------------------|
|   | Contract/<br>Notional | Fair             | Value                 | Contract/<br>Notional | Fair             | Value                 |
| Bank  | Amount<br>RM'000      | Assets<br>RM'000 | Liabilities<br>RM'000 | Amount<br>RM'000      | Assets<br>RM'000 | Liabilities<br>RM'000 |
| At fair value   |                       |                  |                       |                       |                  |                       |
| <b>Trading derivatives:</b><br>Foreign exchange contracts |                       |                  |                       |                       |                  |                       |
| <ul> <li>Currency forwards</li> </ul>                     | 1,102,192             | 14,475           | 2,548                 | 1,140,748             | 6,106            | 18,371                |
| – Currency swaps  | 9,547,903             | 90,790           | 46,440                | 12,816,888            | 76,093           | 173,378               |
| Interest rate related contracts                           |                       |                  |                       |                       |                  |                       |
| – Interest rate swaps                                     | 736,204               | 2,814            | 7,111                 | 471,478               | 6,518            | 19,649                |
| Equity related contracts<br>– Options purchased           | 148,325               | 11,244           | _                     | 408,167               | 21,048           | -                     |
| Precious metal contracts                                  | 140,010               | ,=               |                       | 400,107               | 21,040           |                       |
| – Forwards  | 16,896                | 77               | 2                     | 929                   | _                | -                     |
|   | 11,551,520            | 119,400          | 56,101                | 14,838,210            | 109,765          | 211,398               |
| Hedging derivatives:                                      |                       |                  |                       |                       |                  |                       |
| Fair value hedge  |                       |                  |                       |                       |                  |                       |
| – Interest rate swaps                                     | 11,719,080            | 369,098          | 133,306               | 9,010,480             | 206,082          | 129,416               |
| Cash flow hedge   |                       | ,                | ,                     | .,                    |                  | ,                     |
| Interest rate related contracts                           |                       |                  |                       |                       |                  |                       |
| – Interest rate swaps                                     | 919,000               | 4,038            | 918                   | 484,000               | 6,749            | 181                   |
|   | 12,638,080            | 373,136          | 134,224               | 9,494,480             | 212,831          | 129,597               |
| Total   | 24,189,600            | 492,536          | 190,325               | 24,332,690            | 322,596          | 340,995               |

With the exception of options contracts, the fair values of derivative financial instruments are normally zero or negligible at inception. The subsequent change in value is either favourable or unfavourable as a result of fluctuations in the underlying market interest rates and/or foreign exchange rates relative to the terms of the respective contracts.

The fair value at inception of options contracts purchased represents the consideration paid for these contracts, with subsequent changes in the fair value dependent on the movements in the value of the underlying asset and/or index.

#### Notes to the Financial Statements

#### 6. Derivative Financial Assets/Liabilities (Cont'd.)

As at 31 December 2011, the Group and the Bank have positions in the following types of derivative financial instruments:

#### Forwards

Forwards are contractual agreements to buy or sell a specified financial instrument at a specific price and date in the future. Forwards are customised contracts transacted in the over-the-counter market.

#### Swaps

Swaps are contractual agreements between two parties to exchange exposures in foreign currency or interest rates.

#### Options

Options are contractual agreements under which the seller grants the purchaser the right, but not the obligation, either to buy (a call option) or sell (a put option) at or by a set date during a set period, a specific amount of an underlying asset at a predetermined price. The seller receives a premium from the purchaser in consideration of risk. Options may be either exchange-traded or negotiated between the purchaser and the seller in the over-the-counter market.

Over-the-counter derivatives may expose the Group and the Bank to the risks associated with the absence of an exchange to close out an open position. This credit risk represents the potential cost to replace the derivative contracts if counterparties fail to fulfill their obligation. To control the level of credit risk, the Group and the Bank continually monitor and assess the credit standing of these counterparties.

Where derivatives of the Group and the Bank have been designated for the purpose of hedging and meet the hedge effectiveness criteria, the accounting treatment of these derivatives will depend on the nature of the instrument hedged and the type of hedge transaction, as described in Note 2(f). These hedge transactions include:

#### Fair Value Hedges

The Group and the Bank use fair value hedges to protect against changes in the fair value of fixed-rate long-term financial instruments due to movements in market interest rates. The financial instruments hedged for interest rate risk include the Bank's debt securities issued and financial investments available-for-sale. The Group and the Bank primarily use interest rate swaps as hedges of interest rate risk.

The net gains and losses arising from fair value hedges during the year are as follows:

|   | Group          |                | Bank           |                |
|---|----------------|----------------|----------------|----------------|
|   | 2011<br>RM'000 | 2010<br>RM'000 | 2011<br>RM'000 | 2010<br>RM'000 |
| Gain/(Loss) on hedging instruments<br>(Loss)/Gain on the hedged items | 155,173        | (8,818)        | 159,184        | (14,619)       |
| attributable to the hedged risk                                       | (146,840)      | 253            | (152,743)      | 8,384          |
| Exchange differences  | (42)           | 18             | -              | -              |
| Ineffectiveness charged to the  |                |                |                |                |
| income statement (Note 33)  | 8,291          | (8,547)        | 6,441          | (6,235)        |

#### 6. Derivative Financial Assets/Liabilities (Cont'd.)

#### Fair Value Hedges (Cont'd.)

The gains and losses on the ineffective portions of the Group's and the Bank's fair value hedges are recognised immediately in the income statement under "Net gains and losses on financial instruments".

#### **Cash Flow Hedges**

The Group and the Bank principally use interest rate swaps to protect against exposures to variability in future interest cash flows on non-trading financial assets and liabilities which bear interest at variable rates.

Set out below is a schedule indicating as at the financial year end, the periods when the hedged cash flows are expected to occur and when they are expected to impact the income statement:

| Group and Bank   | Within<br>1 year<br>RM'000 | 1 - 3<br>years<br>RM'000 | 3 – 5<br>years<br>RM'000 | Over<br>5 years<br>RM'000 |
|--|----------------------------|--------------------------|--------------------------|---------------------------|
| <b>2011</b><br>Cash inflows on assets<br>Cash (outflows)/inflows on liabilities            | 1,875<br>(848)             | 1,945<br>(2,933)         | _<br>3,080               | -                         |
| Net cash inflows/(outflows)  | 1,027                      | (988)                    | 3,080                    | -                         |
| <b>2010</b><br>Cash inflows/(outflows) on assets<br>Cash (outflows)/inflows on liabilities | 2,556<br>(206)             | 1,991<br>1,799           | (42)<br>465              | -                         |
| Net cash inflows   | 2,350                      | 3,790                    | 423                      | _                         |

There were no transactions during the year for which cash flow hedge accounting had to be discontinued as a result of the highly probable cash flows being no longer expected to occur.

The net gain on cash flow hedges reclassified from equity to the income statement is recognised in "Net gains and losses on financial instruments". During the financial year, a net gain of RM553,000 (2010 – net gain of RM80,000) was recognised by the Group and the Bank in the income statement.

The gains and losses on the ineffective portions of such derivatives are recognised immediately in the income statement under "Net gains and losses on financial instruments". During the financial year, a loss of RM3,000 (2010 – gain of RM4,000) (Note 33) was recognised by the Group and the Bank due to hedge ineffectiveness.

#### Hedge of Net Investment in Foreign Operations

The Group's statement of financial position is affected by gains and losses as a result of the revaluation of net assets of its subsidiary companies denominated in currencies other than its functional currency. The Group hedges its exposures to foreign exchange risk via the designation of certain long-term borrowings and short-term interbank borrowing funding pools.

The gains and losses on the ineffective portions recognised in the income statement under "Other operating income" during the financial year that arose from hedges of net investment in foreign operations was a gain of RM2,000 (2010 – loss of RM170,000).

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#### 7. Financial Investments Available-For-Sale

|  | (          | Group      |            | Bank       |
|--|------------|------------|------------|------------|
|  | 2011       | 2010       | 2011       | 2010       |
|  | RM'000     | RM'000     | RM'000     | RM'000     |
| At fair value  |            |            |            |            |
| Government securities and treasury bills:              |            |            |            |            |
| Malaysian Government Treasury Bills                    | 194,678    | -          | 194,678    | -          |
| Malaysian Government Securities                        | 500,182    | 2,115,849  | 500,182    | 2,105,763  |
| Malaysian Government Investment Certificates           | 501,137    | 2,002,864  | 87,828     | 1,199,611  |
| Bank Negara Malaysia Monetary Notes                    | 8,480,813  | 5,485,605  | 7,492,295  | 4,568,078  |
| Bank Negara Malaysia Bills                             | -          | 1,063,115  | -          | -          |
|  | 9,676,810  | 10,667,433 | 8,274,983  | 7,873,452  |
| Money market instruments:                              |            |            |            |            |
| Negotiable instruments of deposit                      | -          | -          | -          | 272,599    |
| Non-money market instruments:                          |            |            |            |            |
| Equity securities <sup>#</sup>                         |            |            |            |            |
| <ul> <li>Quoted shares and convertible loan</li> </ul> |            |            |            |            |
| stocks in Malaysia                                     | 37,069     | 37,212     | 37,069     | 34,947     |
| <ul> <li>Quoted shares and convertible loan</li> </ul> |            |            |            |            |
| stocks outside Malaysia                                | 7,718      | 8,674      | -          | _          |
| – Unquoted shares                                      | 108,836    | 108,193    | 104,972    | 104,479    |
| Debt securities  |            |            |            |            |
| <ul> <li>Unquoted private debt securities</li> </ul>   | 2,072,214  | 2,358,606  | 1,591,926  | 1,833,351  |
| Unit trust funds                                       |            |            |            |            |
| – Public Institutional Bond Fund                       | 1,668,672  | 1,609,313  | 1,559,770  | 1,505,140  |
| – Others   | 3,148,114  | 3,062,853  | 2,719,221  | 2,645,511  |
|  | 7,042,623  | 7,184,851  | 6,012,958  | 6,123,428  |
|  | 16,719,433 | 17,852,284 | 14,287,941 | 14,269,479 |
| # Stated at cost, net of impairment loss               |            |            |            |            |
| amounting to   | 35,477     | 39,914     | 29,115     | 33,482     |

There were no Malaysian Government Securities of the Bank which were utilised to meet the Statutory Reserve Requirement set by Bank Negara Malaysia as at the reporting date (2010 - none) (refer to Note 11).

## 7. Financial Investments Available-For-Sale (Cont'd.)

A reconciliation of accumulated impairment loss by class of financial instrument is as follows:

|   | Group   |         | Bank    |         |
|---|---------|---------|---------|---------|
|   | 2011    | 2010    | 2011    | 2010    |
|   | RM'000  | RM'000  | RM'000  | RM'000  |
| Non-money market instruments:             |         |         |         |         |
| Equity securities                         |         |         |         |         |
| At 1 January                              | 39,914  | 42,415  | 33,482  | 36,972  |
| Impairment made during the year (Note 38) | -       | 992     | -       | -       |
| Amount written off                        | (4,437) | (3,490) | (4,367) | (3,490) |
| Exchange differences                      | -       | (3)     | -       | -       |
| At 31 December                            | 35,477  | 39,914  | 29,115  | 33,482  |

# 8. Financial Investments Held-To-Maturity

|   | G              | roup           | I              | Bank           |
|---|----------------|----------------|----------------|----------------|
|   | 2011<br>RM'000 | 2010<br>RM'000 | 2011<br>RM'000 | 2010<br>RM'000 |
| At amortised cost                               |                |                |                |                |
| Government securities and treasury bills:       |                |                |                |                |
| Malaysian Government Treasury Bills             | 9,896          | 3,654          | 9,896          | 3,654          |
| Malaysian Government Securities                 | 1,355,119      | 1,933,735      | 1,254,175      | 1,772,055      |
| Malaysian Government Investment Certificates    | 702,108        | 549,330        | 702,108        | 549,330        |
| Foreign government treasury bills               | 707,336        | 515,429        | 98,562         | 80,010         |
|   | 2,774,459      | 3,002,148      | 2,064,741      | 2,405,049      |
| Money market instruments:                       |                |                |                |                |
| Negotiable instruments of deposit               | 1,281,183      | 1,010,727      | 2,309,611      | 2,689,862      |
| Bankers' acceptances and Islamic accepted bills | 3,011,092      | 492,166        | 2,555,206      | -              |
|   | 4,292,275      | 1,502,893      | 4,864,817      | 2,689,862      |
| Non-money market instruments:                   |                |                |                |                |
| Debt securities                                 | 00.077         |                | 5 050          |                |
| – Cagamas bonds                                 | 20,246         | 5,059          | 5,059          | 5,059          |
| – Unquoted private debt securities              | 543,355        | 729,530        | 140,342        | 140,442        |
|   | 563,601        | 734,589        | 145,401        | 145,501        |
| Accumulated impairment losses                   | (1,102)        | (10,013)       | (1,102)        | (10,013        |
|   | 7,629,233      | 5,229,617      | 7,073,857      | 5,230,399      |

## 8. Financial Investments Held-To-Maturity (Cont'd.)

The maturity structure of government securities and treasury bills and money market instruments held is as follows:

|                                     | Group          |                | Bank           |                |
|-------------------------------------|----------------|----------------|----------------|----------------|
|                                     | 2011<br>RM'000 | 2010<br>RM'000 | 2011<br>RM'000 | 2010<br>RM'000 |
| Maturity within one year            | 5,659,533      | 2,833,384      | 4,123,739      | 2,658,186      |
| More than one year to three years   | 1,081,268      | 965,868        | 1,061,016      | 1,730,936      |
| More than three years to five years | 315,648        | 700,644        | 315,648        | 700,644        |
| More than five years                | 10,285         | 5,145          | 1,429,155      | 5,145          |
|                                     | 7,066,734      | 4,505,041      | 6,929,558      | 5,094,911      |

The indicative market value of government securities and treasury bills and money market instruments is as follows:

|   | Group          |                | Bank           |                |
|---|----------------|----------------|----------------|----------------|
|   | 2011<br>RM'000 | 2010<br>RM'000 | 2011<br>RM'000 | 2010<br>RM'000 |
| Malaysian Government Treasury Bills             | 9,897          | 3,652          | 9,897          | 3,652          |
| Malaysian Government Securities                 | 1,368,167      | 1,946,257      | 1,267,052      | 1,784,640      |
| Malaysian Government Investment Certificates    | 708,575        | 554,266        | 708,575        | 554,266        |
| Foreign government treasury bills               | 707,216        | 515,605        | 98,505         | 80,186         |
| Negotiable instruments of deposit               | 1,279,987      | 1,004,047      | 2,308,315      | 2,683,223      |
| Bankers' acceptances and Islamic accepted bills | 3,010,833      | 492,175        | 2,555,062      | -              |

A reconciliation of accumulated impairment loss by class of financial instrument is as follows:

|   | Group a | Group and Bank |  |  |
|---|---------|----------------|--|--|
|   | 2011    | 2010           |  |  |
|   | RM'000  | RM'000         |  |  |
| Non-money Market Instruments:             |         |                |  |  |
| Debt Securities                           |         |                |  |  |
| At 1 January                              | 10,013  | 12,148         |  |  |
| Impairment made during the year (Note 38) | 45      | _              |  |  |
| Amount written off                        | (8,956) | (1,104)        |  |  |
| Exchange differences                      | -       | (1,031)        |  |  |
| At 31 December                            | 1,102   | 10,013         |  |  |

#### 9. Loans, Advances and Financing

|   |                | Group          |                | Bank           |
|---|----------------|----------------|----------------|----------------|
|   | 2011<br>RM'000 | 2010<br>RM'000 | 2011<br>RM'000 | 2010<br>RM'000 |
| At amortised cost   |                |                |                |                |
| Overdrafts  | 9,447,558      | 9,597,674      | 8,326,695      | 8,500,942      |
| Term loans/financing  |                |                |                |                |
| <ul> <li>Housing loans/financing</li> </ul>                               | 51,315,764     | 43,891,024     | 44,743,319     | 38,382,386     |
| <ul> <li>Syndicated term loans/financing</li> </ul>                       | 2,318,612      | 2,871,817      | 917,264        | 1,635,281      |
| – Hire purchase receivables   | 38,727,779     | 35,328,422     | 26,680,963     | 24,839,999     |
| – Other term loans/financing  | 64,851,835     | 54,989,863     | 52,886,921     | 44,069,685     |
| Credit card receivables   | 1,522,267      | 1,348,902      | 1,512,099      | 1,340,914      |
| Bills receivables   | 85,401         | 108,856        | 82,204         | 95,828         |
| Trust receipts  | 382,921        | 377,087        | 309,675        | 329,412        |
| Claims on customers under   |                |                |                |                |
| acceptance credits #  | 3,936,947      | 3,582,630      | 3,921,063      | 3,572,220      |
| Revolving credits   | 4,003,269      | 3,486,986      | 4,144,668      | 3,473,437      |
| Staff loans *   | 1,101,664      | 960,811        | 1,033,587      | 903,078        |
| Gross loans, advances and financing<br>Less: Allowance for impaired loans | 177,694,017    | 156,544,072    | 144,558,458    | 127,143,182    |
| and financing   |                |                | (0.4/0.005)    |                |
| <ul> <li>collective assessment allowance</li> </ul>                       | (2,644,535)    | (2,296,158)    | (2,168,025)    | (1,914,653)    |
| <ul> <li>individual assessment allowance</li> </ul>                       | (245,196)      | (264,934)      | (134,748)      | (166,346)      |
| Net loans, advances and financing   | 174,804,286    | 153,982,980    | 142,255,685    | 125,062,183    |

- <sup>#</sup> Included in claims on customers under acceptance credits of the Group and the Bank are bankers' acceptance rediscounted of RM1,294,373,000 (2010 – RM1,707,306,000) and RM1,292,261,000 (2010 – RM1,706,661,000) respectively.
- Included in staff loans of the Group and the Bank are loans to directors of subsidiary companies amounting to RM3,373,647 (2010 – RM3,505,221) and RM2,823,326 (2010 – RM2,891,154) respectively.

# Notes to the Financial Statements

## 9. Loans, Advances and Financing (Cont'd.)

Gross loans, advances and financing presented by class of financial instruments are as follows:

|                           |             | Group       |             | Bank        |
|---------------------------|-------------|-------------|-------------|-------------|
|                           | 2011        | 2010        |             | 2010        |
|                           | RM'000      |             |             | RM'000      |
| Retail loans/financing    |             |             |             |             |
| - Housing loans/financing | 51,315,764  | 43,891,024  | 44,743,319  | 38,382,386  |
| – Hire purchase           | 38,727,779  | 35,328,422  | 26,680,963  | 24,839,999  |
| – Credit cards            | 1,522,267   | 1,348,902   | 1,512,099   | 1,340,914   |
| – Other loans/financing ^ | 59,650,401  | 52,904,601  | 50,654,228  | 44,786,687  |
|                           | 151,216,211 | 133,472,949 | 123,590,609 | 109,349,986 |
| Corporate loans/financing | 26,477,806  | 23,071,123  | 20,967,849  | 17,793,196  |
|                           | 177,694,017 | 156,544,072 | 144,558,458 | 127,143,182 |

^ Included in other loans/financing are term loans, trade financing, overdrafts and revolving credits.

The maturity structure of gross loans, advances and financing by residual contractual maturity is as follows:

|                                     | Group          |                |                | Bank           |  |
|-------------------------------------|----------------|----------------|----------------|----------------|--|
|                                     | 2011<br>RM'000 | 2010<br>RM'000 | 2011<br>RM'000 | 2010<br>RM'000 |  |
| Maturity within one year            | 28,165,244     | 25,130,683     | 23,903,369     | 21,330,140     |  |
| More than one year to three years   | 16,730,279     | 16,618,501     | 12,487,913     | 12,363,350     |  |
| More than three years to five years | 19,594,355     | 18,258,072     | 14,966,255     | 14,188,733     |  |
| More than five years                | 113,204,139    | 96,536,816     | 93,200,921     | 79,260,959     |  |
|                                     | 177,694,017    | 156,544,072    | 144,558,458    | 127,143,182    |  |

Gross loans, advances and financing analysed by type of customer are as follows:

|   | Group          |                |                | Bank           |  |
|---|----------------|----------------|----------------|----------------|--|
|   | 2011<br>RM'000 | 2010<br>RM'000 | 2011<br>RM'000 | 2010<br>RM'000 |  |
| Banking institutions<br>Non-bank financial institutions | 577,887        | 92,478         | 412,759        | -              |  |
| - Stock-broking companies                               | 2,010          | 2,010          | 2,010          | 2,010          |  |
| – Others  | 7,508,401      | 5,751,848      | 7,285,444      | 5,530,247      |  |
| Business enterprises                                    |                |                |                |                |  |
| - Small and medium enterprises                          | 31,893,730     | 28,022,864     | 28,410,394     | 25,109,061     |  |
| – Others  | 23,208,613     | 22,226,128     | 18,625,966     | 17,595,432     |  |
| Government and statutory bodies                         | 324,378        | 326,226        | 368            | 371            |  |
| Individuals   | 112,227,634    | 98,089,469     | 88,005,106     | 77,045,005     |  |
| Other entities  | 32,698         | 30,207         | 29,501         | 27,340         |  |
| Foreign entities  | 1,918,666      | 2,002,842      | 1,786,910      | 1,833,716      |  |
|   | 177,694,017    | 156,544,072    | 144,558,458    | 127,143,182    |  |

Gross loans, advances and financing analysed by geographical distribution are as follows:

|                                | Group          |                |                | Bank           |  |
|--------------------------------|----------------|----------------|----------------|----------------|--|
|                                | 2011<br>RM'000 | 2010<br>RM'000 | 2011<br>RM'000 | 2010<br>RM'000 |  |
| Malaysia                       | 164,081,299    | 143,821,595    | 144,234,053    | 126,889,859    |  |
| Hong Kong SAR and the People's |                |                |                |                |  |
| Republic of China              | 11,347,423     | 10,699,655     | -              | -              |  |
| Cambodia                       | 1,940,890      | 1,769,499      | -              | -              |  |
| Other countries                | 324,405        | 253,323        | 324,405        | 253,323        |  |
|                                | 177,694,017    | 156,544,072    | 144,558,458    | 127,143,182    |  |

# Notes to the Financial Statements

## 9. Loans, Advances and Financing (Cont'd.)

Gross loans, advances and financing analysed by interest rate/rate of return sensitivity are as follows:

|  | Group          |                |                | Bank           |  |
|--|----------------|----------------|----------------|----------------|--|
|  | 2011<br>RM'000 | 2010<br>RM'000 | 2011<br>RM'000 | 2010<br>RM'000 |  |
| Fixed rate   |                |                |                |                |  |
| – Housing loans/financing                            | 1,506,165      | 1,928,071      | 680,468        | 1,005,466      |  |
| – Hire purchase receivables                          | 37,204,687     | 33,750,002     | 26,671,253     | 24,832,082     |  |
| <ul> <li>Other fixed rate loans/financing</li> </ul> | 16,785,545     | 16,155,876     | 9,020,044      | 8,827,158      |  |
| Variable rate  |                |                |                |                |  |
| – Base lending rate plus                             | 96,548,480     | 83,051,326     | 92,614,278     | 80,438,068     |  |
| – Cost plus  | 15,676,220     | 12,370,856     | 14,996,284     | 11,565,882     |  |
| – Other variable rates                               | 9,972,920      | 9,287,941      | 576,131        | 474,526        |  |
|  | 177,694,017    | 156,544,072    | 144,558,458    | 127,143,182    |  |

Gross loans, advances and financing analysed by economic purpose are as follows:

|                                | Group       |             |             | Bank        |
|--------------------------------|-------------|-------------|-------------|-------------|
|                                | 2011        | 2010        | 2011        | 2010        |
|                                | RM'000      | RM'000      | RM'000      | RM'000      |
| Purchase of securities         | 1,855,949   | 2,445,735   | 1,799,724   | 2,302,077   |
| Purchase of transport vehicles | 38,947,135  | 35,560,624  | 26,893,997  | 25,044,969  |
| Purchase of landed properties  | 91,177,930  | 77,877,177  | 80,554,811  | 68,574,344  |
| (of which: – residential       | 52,207,176  | 44,440,429  | 45,660,415  | 38,942,235  |
| – non-residential)             | 38,970,754  | 33,436,748  | 34,894,396  | 29,632,109  |
| Purchase of fixed assets       |             |             |             |             |
| (excluding landed properties)  | 269,973     | 282,626     | 238,335     | 276,826     |
| Personal use                   | 9,721,813   | 9,035,621   | 4,117,175   | 4,018,917   |
| Credit card                    | 1,522,267   | 1,348,902   | 1,512,099   | 1,340,914   |
| Purchase of consumer durables  | 16,754      | 16,351      | 13,358      | 13,110      |
| Construction                   | 1,899,289   | 1,490,749   | 1,254,784   | 910,135     |
| Mergers and acquisitions       | 208,269     | 8,183       | 208,269     | 8,183       |
| Working capital                | 27,685,514  | 22,321,467  | 23,837,744  | 18,781,703  |
| Other purpose                  | 4,389,124   | 6,156,637   | 4,128,162   | 5,872,004   |
|                                | 177,694,017 | 156,544,072 | 144,558,458 | 127,143,182 |

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Gross loans, advances and financing analysed by sectors are as follows:

|  | Group          |                |                | Bank           |
|--|----------------|----------------|----------------|----------------|
|  | 2011<br>RM'000 | 2010<br>RM'000 | 2011<br>RM'000 | 2010<br>RM'000 |
| Agriculture, hunting, forestry and fishing | 2,536,271      | 3,119,426      | 2,273,676      | 2,890,865      |
| Mining and quarrying                       | 136,637        | 120,644        | 117,603        | 112,315        |
| Manufacturing                              | 7,794,879      | 7,100,555      | 6,875,511      | 6,457,253      |
| Electricity, gas and water                 | 337,187        | 348,775        | 305,237        | 299,389        |
| Construction                               | 5,803,527      | 6,027,594      | 4,914,034      | 5,237,417      |
| Wholesale & retail trade and restaurants   |                |                |                |                |
| & hotels                                   | 15,545,359     | 14,258,932     | 14,248,824     | 13,100,713     |
| Transport, storage and communication       | 2,952,295      | 1,952,217      | 2,321,421      | 1,366,257      |
| Finance, insurance and business services   | 13,304,589     | 10,173,718     | 11,953,772     | 9,055,447      |
| Real estate                                | 14,295,594     | 12,664,808     | 11,565,396     | 9,745,025      |
| Community, social and personal services    | 1,755,094      | 1,484,692      | 1,358,412      | 1,097,004      |
| Households                                 | 112,543,232    | 98,534,420     | 88,449,903     | 77,486,033     |
| Others                                     | 689,353        | 758,291        | 174,669        | 295,464        |
|  | 177,694,017    | 156,544,072    | 144,558,458    | 127,143,182    |

Movements in impaired loans, advances and financing ("impaired loans/financing") are as follows:

|                                    | G              | roup           | I              | Bank           |
|------------------------------------|----------------|----------------|----------------|----------------|
|                                    | 2011<br>RM'000 | 2010<br>RM'000 | 2011<br>RM'000 | 2010<br>RM'000 |
| At 1 January                       | 1,784,277      | 1,892,223      | 1,401,321      | 1,375,631      |
| Impaired during the year           | 2,613,345      | 3,006,563      | 1,913,028      | 2,352,332      |
| Reclassified as non-impaired       | (2,042,648)    | (2,263,308)    | (1,711,860)    | (1,929,911)    |
| Recoveries                         | (308,784)      | (263,362)      | (219,155)      | (181,379)      |
| Amount written off                 | (509,166)      | (516,878)      | (220,039)      | (184,565)      |
| Loans/financing converted to       |                |                |                |                |
| foreclosed properties/investments  | (14,333)       | (30,435)       | (13,169)       | (28,670)       |
| Exchange differences               | 6,966          | (40,526)       | 108            | (2,117)        |
| At 31 December                     | 1,529,657      | 1,784,277      | 1,150,234      | 1,401,321      |
| Gross impaired loans as % of gross |                |                |                |                |
| loans, advances and financing      | 0.86%          | 1.14%          | 0.80%          | 1.10%          |

Impaired loans/financing analysed by geographical distribution are as follows:

|                                | Group          |                | I              | Bank           |  |
|--------------------------------|----------------|----------------|----------------|----------------|--|
|                                | 2011<br>RM'000 | 2010<br>RM'000 | 2011<br>RM'000 | 2010<br>RM'000 |  |
| Malaysia                       | 1,348,309      | 1,579,947      | 1,146,075      | 1,387,671      |  |
| Hong Kong SAR and the People's |                |                |                |                |  |
| Republic of China              | 118,278        | 131,135        | -              | -              |  |
| Cambodia                       | 58,911         | 59,545         | -              | -              |  |
| Other countries                | 4,159          | 13,650         | 4,159          | 13,650         |  |
|                                | 1,529,657      | 1,784,277      | 1,150,234      | 1,401,321      |  |

Impaired loans/financing analysed by economic purpose are as follows:

|                                | Group          |                | 1              | Bank           |
|--------------------------------|----------------|----------------|----------------|----------------|
|                                | 2011<br>RM'000 | 2010<br>RM'000 | 2011<br>RM'000 | 2010<br>RM'000 |
| Purchase of securities         | 5,892          | 7,596          | 5,883          | 7,588          |
| Purchase of transport vehicles | 267,817        | 278,520        | 198,061        | 205,589        |
| Purchase of landed properties  | 660,005        | 789,082        | 563,476        | 704,487        |
| (of which: – residential       | 466,238        | 500,289        | 413,183        | 449,634        |
| – non-residential)             | 193,767        | 288,793        | 150,293        | 254,853        |
| Purchase of fixed assets       |                |                |                |                |
| (excluding landed properties)  | 6,187          | 9,041          | 6,126          | 8,918          |
| Personal use                   | 176,834        | 172,963        | 52,995         | 54,842         |
| Credit card                    | 22,284         | 27,296         | 22,257         | 27,290         |
| Purchase of consumer durables  | 13             | 104            | 13             | 104            |
| Construction                   | 33,652         | 14,677         | 19,696         | 14,677         |
| Working capital                | 329,539        | 442,712        | 254,487        | 335,777        |
| Other purpose                  | 27,434         | 42,286         | 27,240         | 42,049         |
|                                | 1,529,657      | 1,784,277      | 1,150,234      | 1,401,321      |

Impaired loans/financing analysed by sectors are as follows:

|  | Group          |                | 1              | Bank           |
|--|----------------|----------------|----------------|----------------|
|  | 2011<br>RM'000 | 2010<br>RM'000 | 2011<br>RM'000 | 2010<br>RM'000 |
| Agriculture, hunting, forestry and fishing | 6,254          | 16,545         | 5,978          | 16,407         |
| Mining and quarrying                       | 145            | 1,287          | 110            | 215            |
| Manufacturing                              | 152,709        | 198,787        | 121,174        | 160,018        |
| Electricity, gas and water                 | 1,251          | 1,579          | -              | -              |
| Construction                               | 120,275        | 147,581        | 105,144        | 146,236        |
| Wholesale & retail trade and restaurants   |                |                |                |                |
| & hotels                                   | 109,014        | 140,202        | 92,027         | 125,235        |
| Transport, storage and communication       | 103,802        | 151,498        | 95,242         | 145,537        |
| Finance, insurance and business services   | 49,142         | 89,454         | 22,287         | 50,318         |
| Real estate                                | 71,180         | 105,459        | 39,658         | 76,781         |
| Community, social and personal services    | 14,501         | 13,701         | 14,488         | 13,569         |
| Households                                 | 899,344        | 901,532        | 652,370        | 665,025        |
| Others                                     | 2,040          | 16,652         | 1,756          | 1,980          |
|  | 1,529,657      | 1,784,277      | 1,150,234      | 1,401,321      |

A reconciliation of the allowance for impaired loans/financing by class of financial instrument is as follows:

|  | <  | – Retail Loans             | /Financing –              | $\longrightarrow$                      |  |                      |
|--|--|----------------------------|---------------------------|--|--|----------------------|
| Group  | Housing<br>Loans/<br>Financing<br>RM'000 | Hire<br>Purchase<br>RM'000 | Credit<br>Cards<br>RM'000 | Other<br>Loans/<br>Financing<br>RM'000 | Corporate<br>Loans/<br>Financing<br>RM'000 | Total<br>RM'000      |
| Collective Assessment Allowance                                    |  | ••••                       |                           |  | •  | •                    |
| <b>2011</b><br>At 1 January 2011<br>Allowance made during the year | 616,023                                  | 502,988                    | 20,134                    | 863,987                                | 293,026                                    | 2,296,158            |
| (Note 37)<br>Amount written off                                    | 143,424<br>(39,996)                      | 164,525<br>(112,100)       | 39,338<br>(36,757)        | 213,455<br>(67,178)                    | 42,409<br>_                                | 603,151<br>(256,031) |
| Exchange differences   | 6  | 9                          | 2                         | 788                                    | 452  | 1,257                |
| At 31 December 2011  | 719,457                                  | 555,422                    | 22,717                    | 1,011,052                              | 335,887                                    | 2,644,535            |
| 2010   |  |                            |                           |  |  |                      |
| At 1 January 2010  | 523,011                                  | 449,835                    | 17,575                    | 773,119                                | 255,403                                    | 2,018,943            |
| Allowance made during the year                                     |  |                            |                           |  |  |                      |
| (Note 37)  | 136,243                                  | 145,819                    | 34,059                    | 164,423                                | 38,940                                     | 519,484              |
| Amount written off   | (42,891)                                 | (92,509)                   | (31,497)                  | (68,732)                               | -  | (235,629)            |
| Exchange differences   | (340)                                    | (157)                      | (3)                       | (4,823)                                | (1,317)                                    | (6,640)              |
| At 31 December 2010  | 616,023                                  | 502,988                    | 20,134                    | 863,987                                | 293,026                                    | 2,296,158            |

A reconciliation of the allowance for impaired loans/financing by class of financial instrument is as follows (Cont'd.):

|   | $\leftarrow$               | —— Retail Lo               | ans ———                   | $\longrightarrow$        |                              |                 |  |
|---|----------------------------|----------------------------|---------------------------|--------------------------|------------------------------|-----------------|--|
| Bank  | Housing<br>Loans<br>RM'000 | Hire<br>Purchase<br>RM'000 | Credit<br>Cards<br>RM'000 | Other<br>Loans<br>RM'000 | Corporate<br>Loans<br>RM'000 | Total<br>RM'000 |  |
| Collective Assessment Allowance             |                            | •                          | •                         |                          |                              |                 |  |
| 2011  |                            |                            |                           |                          |                              |                 |  |
| At 1 January 2011                           | 575,736                    | 372,600                    | 20,114                    | 680,440                  | 265,763                      | 1,914,653       |  |
| Allowance made during the year<br>(Note 37) | 132,507                    | 100,642                    | 39,324                    | 117,787                  | 49,241                       | 439,501         |  |
| Amount written off                          | (37,109)                   | (73,028)                   | (36,757)                  | (39,332)                 | -                            | (186,226)       |  |
| Exchange differences                        | -                          | -                          | -                         | 97                       | -                            | 97              |  |
| At 31 December 2011                         | 671,134                    | 400,214                    | 22,681                    | 758,992                  | 315,004                      | 2,168,025       |  |
| 2010  |                            |                            |                           |                          |                              |                 |  |
| At 1 January 2010                           | 490,223                    | 322,253                    | 17,559                    | 587,361                  | 230,935                      | 1,648,331       |  |
| Allowance made during the year              |                            |                            |                           |                          |                              |                 |  |
| (Note 37)                                   | 125,611                    | 110,683                    | 34,052                    | 142,511                  | 34,828                       | 447,685         |  |
| Amount written off                          | (40,098)                   | (60,336)                   | (31,497)                  | (49,082)                 | _                            | (181,013)       |  |
| Exchange differences                        | -                          | -                          | -                         | (350)                    | -                            | (350)           |  |
| At 31 December 2010                         | 575,736                    | 372,600                    | 20,114                    | 680,440                  | 265,763                      | 1,914,653       |  |

A reconciliation of the allowance for impaired loans/financing by class of financial instrument is as follows (Cont'd.):

|  | <<br>Housing                  | – Retail Loans             | /Financing —              | Other                         | Corporate                     |                       |
|--|-------------------------------|----------------------------|---------------------------|-------------------------------|-------------------------------|-----------------------|
| Group  | Loans/<br>Financing<br>RM'000 | Hire<br>Purchase<br>RM'000 | Credit<br>Cards<br>RM'000 | Loans/<br>Financing<br>RM'000 | Loans/<br>Financing<br>RM'000 | Total<br>RM'000       |
| Individual Assessment Allowance                                  |                               |                            |                           |                               |                               |                       |
| <b>2011</b><br>At 1 January 2011                                 | 188                           | 2,199                      | -                         | 156,356                       | 106,191                       | 264,934               |
| Net allowance made during the year (Note 37)                     | 1,413                         | 2,121                      | -                         | 203,862                       | 13,114                        | 220,510               |
| Allowance made during the year<br>Amount written back in respect | 1,456                         | 2,503                      | -                         | 251,001                       | 14,674                        | 269,634               |
| of recoveries  | (43)                          | (382)                      | -                         | (47,139)                      | (1,560)                       | (49,124)              |
| Amount written off<br>Exchange differences                       | (537)<br>19                   | (3,127)<br>151             | -                         | (237,321)<br>10,089           | (12,150)<br>2,628             | (253,135)<br>12,887   |
| At 31 December 2011  | 1,083                         | 1,344                      | -                         | 132,986                       | 109,783                       | 245,196               |
| 2010   |                               |                            |                           |                               |                               |                       |
| At 1 January 2010<br>Net allowance made during the               | 192                           | 3,951                      | -                         | 163,582                       | 89,740                        | 257,465               |
| year (Note 37)   | 187                           | 2,819                      | _                         | 285,984                       | 24,930                        | 313,920               |
| Allowance made during the year<br>Amount written back in respect | 187                           | 4,284                      | -                         | 410,009                       | 30,250                        | 444,730               |
| of recoveries  | _                             | (1,465)                    | -                         | (124,025)                     | (5,320)                       | (130,810)             |
| Amount written off<br>Exchange differences                       | (164)<br>(27)                 | (4,036)<br>(535)           | -                         | (271,343)<br>(21,867)         | (5,706)<br>(2,773)            | (281,249)<br>(25,202) |
| At 31 December 2010  | 188                           | 2,199                      | _                         | 156,356                       | 106,191                       | 264,934               |

A reconciliation of the allowance for impaired loans/financing by class of financial instrument is as follows (Cont'd.):

|   | <i>←</i>                   | —— Retail Lo               | oans ———                  | $\longrightarrow$        |                              |                 |
|---|----------------------------|----------------------------|---------------------------|--------------------------|------------------------------|-----------------|
| Bank  | Housing<br>Loans<br>RM'000 | Hire<br>Purchase<br>RM'000 | Credit<br>Cards<br>RM'000 | Other<br>Loans<br>RM'000 | Corporate<br>Loans<br>RM'000 | Total<br>RM'000 |
| Individual Assessment Allowance                                   |                            |                            |                           |                          |                              |                 |
| <b>2011</b><br>At 1 January 2011                                  | -                          | -                          | -                         | 90,691                   | 75,655                       | 166,346         |
| Net allowance made during the year (Note 37)                      | 1,080                      | -                          | -                         | (771)                    | 1,906                        | 2,215           |
| Allowance made during the year<br>Amount written back in respect  | 1,080                      | -                          | -                         | 29,237                   | 3,466                        | 33,783          |
| of recoveries   | -                          | -                          | -                         | (30,008)                 | (1,560)                      | (31,568)        |
| Amount written off  | -                          | -                          | -                         | (33,813)                 | -                            | (33,813)        |
| At 31 December 2011   | 1,080                      | -                          | -                         | 56,107                   | 77,561                       | 134,748         |
|   |                            |                            |                           |                          |                              |                 |
| <b>2010</b><br>At 1 January 2010<br>Net allowance made during the | -                          | _                          | _                         | 66,864                   | 65,657                       | 132,521         |
| year (Note 37)  | -                          | -                          | _                         | 26,224                   | 11,153                       | 37,377          |
| Allowance made during the year<br>Amount written back in respect  | _                          | _                          | -                         | 108,228                  | 15,876                       | 124,104         |
| of recoveries   | _                          | _                          | _                         | (82,004)                 | (4,723)                      | (86,727)        |
| Amount written off  | _                          | _                          | _                         | (2,397)                  | (1,155)                      | (3,552)         |
| At 31 December 2010   |                            | _                          | _                         | 90,691                   | 75,655                       | 166,346         |

## Notes to the Financial Statements

#### 10. Other Assets

| G              | Froup  | Bank   |   |  |
|----------------|--|--|---|--|
| 2011<br>RM'000 | 2010<br>RM'000   | 2011<br>RM'000   | 2010<br>RM'000  |  |
| 230,402        | 215,499  | 162,827  | 158,187   |  |
| 52,824         | 51,236   | 39,141   | 39,624  |  |
| 1,231,339      | 1,078,469  | 1,165,635  | 941,235   |  |
| 22,696         | 15,717   | -  | -   |  |
| 99,987         | 147,197  | -  | -   |  |
| 109,529        | 125,539  | 106,652  | 123,178   |  |
| 1,093          | 6,082  | -  | -   |  |
| 260,384        | 356,141  | -  | -   |  |
| -              | -  | 42,234   | 41,882  |  |
|                |  |  |   |  |
| -              | -  | 397,237  | 399,536   |  |
| 2,008,254      | 1,995,880  | 1,913,726  | 1,703,642   |  |
|                |  |  |   |  |
| 45,717         | 52,336   | 44,494   | 51,191  |  |
|                |  |  |   |  |
| 2,083          | 26,104   |  |   |  |
|                | 2011<br>RM'000<br>230,402<br>52,824<br>1,231,339<br>22,696<br>99,987<br>109,529<br>1,093<br>260,384<br>-<br>-<br>2,008,254<br>45,717 | RM'000         RM'000           230,402         215,499           52,824         51,236           1,231,339         1,078,469           22,696         15,717           99,987         147,197           109,529         125,539           1,093         6,082           260,384         356,141           -         -           2,008,254         1,995,880 | 2011<br>RM'0002010<br>RM'0002011<br>RM'000230,402<br>52,824215,499<br>51,236162,827<br>39,1411,231,339<br>1,078,4691,165,635<br>1,078,46939,141<br>1,165,63522,696<br>15,717-99,987<br>147,197-109,529<br>260,384125,539<br>36,082106,652<br>-<br>260,38442,234397,2372,008,2541,995,8801,913,726 |  |

\* This represents the unamortised balance of handling fees paid to motor vehicle dealers for hire purchase loans.

- \*\* Manager's stocks represent trust units held by the fund management subsidiary company.
- ^ This balance refers to amount due from trust funds managed by the fund management subsidiary company in respect of cancellation and creation of trust units. It also includes management fee receivable from trust funds.
- ^^ These balances are unsecured, non-interest bearing and are repayable on demand.
- <sup>G</sup> This balance represents outstanding purchase contracts in respect of the stock-broking business of the investment banking subsidiary company entered into on behalf of clients where settlements have yet to be made by clients. The trade settlement is 3 market days according to the Bursa Malaysia Securities Berhad's trading rules.

#### 11. Statutory Deposits with Central Banks

|   | Group          |                | Bank           |                |
|---|----------------|----------------|----------------|----------------|
|   | 2011<br>RM'000 | 2010<br>RM'000 | 2011<br>RM'000 | 2010<br>RM'000 |
| Statutory deposits with Bank Negara<br>Malaysia *                     | 5,275,421      | 1,294,861      | 4,496,365      | 1,106,330      |
| Statutory deposits with the National<br>Bank of Cambodia <sup>#</sup> | 322,380        | 317,714        | -              | -              |
|   | 5,597,801      | 1,612,575      | 4,496,365      | 1,106,330      |

The non-interest bearing statutory deposits are maintained with Bank Negara Malaysia in compliance with Section 37(1)(c) of the Central Bank of Malaysia Act, 1958 (revised 1994). The amount of the Statutory Reserve Requirement is determined based on a set percentage of total eligible liabilities.

With effect from 25 June 2009, Bank Negara Malaysia has allowed the Bank, as a Principal Dealer for Government and Bank Negara Malaysia issuances and sukuk, to utilise its holdings of Malaysian Government Securities and Government Investment Certificates in place of cash deposits to meet the Statutory Reserve Requirement, up to a nominal amount of RM350,000,000 on a daily basis. There were no Malaysian Government Securities used to meet the Statutory Reserve Requirement as at the end of the financial year (2010 - none).

- These statutory deposits are maintained with the National Bank of Cambodia ("NBC") in respect of: #
  - Cambodian Public Bank Plc and are maintained in compliance with Article 5 of NBC Prakas No. B701-136, (i) the amounts of which are determined as set percentages of Cambodian Public Bank Plc's issued share capital and deposits from customers;
  - (ii) Campu Lonpac Insurance Plc (formerly known as CampuBank Lonpac Insurance Plc) and are maintained in compliance with Article 53 of the Royale Government's Sub-Decree on Insurance dated 22 October 2001 and Article 1 of the Ministry of Economy and Finance's Circular No. 009 SHV dated 9 December 2002, the amounts are determined as a set percentage of the issued share capital of Campu Lonpac Insurance Plc; and
  - (iii) Campu Securities Plc (formerly known as CampuBank Securities Plc) and this represents the non-interest bearing deposit specifically earmarked for Campu Securities Plc as required by the Securities and Exchange Commission of Cambodia.

# Notes to the Financial Statements

## 12. Deferred Tax

|  | Gr             | oup            | Bank           |                |
|--|----------------|----------------|----------------|----------------|
|  | 2011<br>RM'000 | 2010<br>RM'000 | 2011<br>RM'000 | 2010<br>RM'000 |
| At 1 January   | 510,824        | 463,568        | 416,470        | 358,607        |
| Recognised in income statement (net)<br>(Note 39)  |                |                |                |                |
| <ul> <li>relating to changes in tax treatment<br/>for collective assessment allowance</li> </ul> | (545,445)      | _              | (478,485)      | _              |
| <ul> <li>relating to origination and reversal of</li> </ul>                                      |                |                |                |                |
| temporary differences  | 20,011         | 58,565         | 2,286          | 66,638         |
| Recognised in equity (net) (Note 39)   | 5,166          | (11,795)       | 8,021          | (8,314)        |
| Others   | -              | -              | -              | [461]          |
| Exchange differences   | (88)           | 486            | -              | _              |
| At 31 December   | (9,532)        | 510,824        | (51,708)       | 416,470        |

Deferred tax assets and liabilities are offset when there is a legally enforceable right to set-off current tax assets against current tax liabilities and when the deferred income taxes relate to the same tax authority. The net deferred tax assets and liabilities shown on the statement of financial position after appropriate offsetting are as follows:

|                               | Group          |                | Bank           |                |
|-------------------------------|----------------|----------------|----------------|----------------|
|                               | 2011<br>RM'000 | 2010<br>RM'000 | 2011<br>RM'000 | 2010<br>RM'000 |
| Deferred tax assets, net      | 46,093         | 519,215        | -              | 416,470        |
| Deferred tax liabilities, net | (55,625)       | (8,391)        | (51,708)       | -              |
|                               | (9,532)        | 510,824        | (51,708)       | 416,470        |

Deferred tax assets and liabilities prior to offsetting are summarised as follows:

|                          | Gr             | Group          |                | Bank           |  |
|--------------------------|----------------|----------------|----------------|----------------|--|
|                          | 2011<br>RM'000 | 2010<br>RM'000 | 2011<br>RM'000 | 2010<br>RM'000 |  |
| Deferred tax assets      | 66,119         | 588,773        | 10,367         | 480,357        |  |
| Deferred tax liabilities | (75,651)       | (77,949)       | (62,075)       | (63,887)       |  |
|                          | (9,532)        | 510,824        | (51,708)       | 416,470        |  |

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# 12. Deferred Tax (Cont'd.)

The components and movements in deferred tax assets and liabilities during the financial year prior to offsetting are as follows:

| Deferred tax assets of the Group  | Allowance for<br>Impaired Loans<br>RM'000 | Tax Losses<br>RM'000 | Other<br>Temporary<br>Differences<br>RM'000 | Total<br>RM'000 |
|---|---|----------------------|---|-----------------|
| At 1 January 2010<br>Recognised in income statement (Note 39)<br>– relating to origination and reversal   | 475,261                                   | 28,242               | 34,914                                      | 538,417         |
| of temporary differences  | 74,428                                    | (27,689)             | 16,051                                      | 62,790          |
| Recognised in equity (Note 39)  | -   | -                    | (11,795)                                    | (11,795)        |
| Exchange differences  | (405)                                     | [222]                | [12]  | (639)           |
| At 31 December 2010<br>Recognised in income statement (Note 39)<br>– relating to changes in tax treatment | 549,284                                   | 331                  | 39,158                                      | 588,773         |
| for collective assessment allowance<br>– relating to origination and reversal                             | (545,445)                                 | -                    | -   | (545,445)       |
| of temporary differences  | 4,414                                     | (214)                | 12,568                                      | 16,768          |
| Recognised in equity (Note 39)  | -   | _                    | 5,720                                       | 5,720           |
| Exchange differences  | 297                                       | 1                    | 5   | 303             |
| At 31 December 2011   | 8,550                                     | 118                  | 57,451                                      | 66,119          |

| Deferred tax liabilities of the Group                           | Excess of Capital<br>Allowances Over<br>Depreciation<br>RM'000 | Other<br>Temporary<br>Differences<br>RM'000 | Total<br>RM'000 |
|---|--|---|-----------------|
| At 1 January 2010   | 74,177   | 672   | 74,849          |
| Recognised in income statement (Note 39)                        |  |   |                 |
| - relating to origination and reversal of temporary differences | 2,382  | 1,843                                       | 4,225           |
| Exchange differences  | (1,125)  | _   | (1,125)         |
| At 31 December 2010   | 75,434   | 2,515                                       | 77,949          |
| Recognised in income statement (Note 39)                        |  |   |                 |
| - relating to origination and reversal of temporary differences | (580)  | (2,663)                                     | (3,243)         |
| Recognised in equity (Note 39)                                  | -  | 554   | 554             |
| Exchange differences  | 391  | -   | 391             |
| At 31 December 2011   | 75,245   | 406   | 75,651          |

# Notes to the Financial Statements

## 12. Deferred Tax (Cont'd.)

The components and movements in deferred tax assets and liabilities during the financial year prior to offsetting are as follows (Cont'd.):

| Deferred tax assets of the Bank   | Allowance for<br>Impaired Loans<br>RM'000 | Other<br>Temporary<br>Differences<br>RM'000 | Total<br>RM'000 |
|---|---|---|-----------------|
| At 1 January 2010<br>Recognised in income statement (Note 39)   | 412,305                                   | 6,567                                       | 418,872         |
| - relating to origination and reversal of temporary differences   | 66,641                                    | 3,619                                       | 70,260          |
| Recognised in equity (Note 39)  | -   | (8,314)                                     | (8,314)         |
| Others  | (461)                                     | _   | (461)           |
| At 31 December 2010<br>Recognised in income statement (Note 39)<br>- relating to changes in tax treatment | 478,485                                   | 1,872                                       | 480,357         |
| for collective assessment allowance   | (478,485)                                 | _   | (478,485)       |
| - relating to origination and reversal of temporary differences   | -   | 474   | 474             |
| Recognised in equity (Note 39)  | -   | 8,021                                       | 8,021           |
| At 31 December 2011   | -   | 10,367                                      | 10,367          |

| Deferred tax liabilities of the Bank                            | Excess of<br>Capital<br>Allowances<br>Over<br>Depreciation<br>RM'000 | Other<br>Temporary<br>Differences<br>RM'000 | Total<br>RM'000 |
|---|--|---|-----------------|
| At 1 January 2010<br>Recognised in income statement (Note 39)   | 60,606   | (341)                                       | 60,265          |
| - relating to origination and reversal of temporary differences | 3,655  | (33)  | 3,622           |
| At 31 December 2010<br>Recognised in income statement (Note 39) | 64,261   | (374)                                       | 63,887          |
| - relating to origination and reversal of temporary differences | (1,786)  | (26)  | (1,812)         |
| At 31 December 2011   | 62,475   | (400)                                       | 62,075          |

#### 12. Deferred Tax (Cont'd.)

Deferred tax assets have not been recognised in respect of the following items as it is not probable that the respective subsidiary companies will generate sufficient future taxable profits available against which it can be utilised:

|  | G                | roup             |
|--|------------------|------------------|
|  | 2011<br>RM'000   | 2010<br>RM'000   |
| Unutilised tax losses<br>Unutilised capital allowances | 14,911<br>24,674 | 14,462<br>24,674 |

Subject to the agreement by the relevant tax authorities and subject to changes in the Group's shareholdings of the subsidiary companies under Section 44(5A) and (5B) of the Income Tax Act, 1967, the Group has unabsorbed tax losses and unabsorbed capital allowances carried forward of RM15,627,000 (2010 – RM16,468,000) and RM24,674,000 (2010 – RM24,674,000) respectively which give rise to the recognised and unrecognised deferred tax assets in respect of the above unutilised tax losses and unutilised capital allowances.

#### 13. Investment In Subsidiary Companies

|                                     | :              | 2011                      | 2              | 2010                      |
|-------------------------------------|----------------|---------------------------|----------------|---------------------------|
| Bank                                | Cost<br>RM'000 | Market<br>Value<br>RM'000 | Cost<br>RM'000 | Market<br>Value<br>RM'000 |
| Quoted shares outside Malaysia      |                |                           |                |                           |
| – Quoted shares in Hong Kong SAR    | 1,672,195      | 1,139,970                 | 1,672,195      | 1,795,499                 |
| Unquoted shares                     |                |                           |                |                           |
| – In Malaysia                       | 2,150,747      |                           | 1,950,747      |                           |
| – Outside Malaysia                  | 272,169        |                           | 272,169        |                           |
|                                     | 4,095,111      |                           | 3,895,111      |                           |
| Less: Accumulated impairment losses | (6,530)        |                           | (6,530)        |                           |
|                                     | 4,088,581      |                           | 3,888,581      |                           |

# 13. Investment In Subsidiary Companies (Cont'd.)

Details of the subsidiary companies are as follows:

|   |  | Effective | Interest  |
|---|--|-----------|-----------|
| Name  | Dringinal Activitias                                 | 2011<br>% | 2010<br>% |
|   | Principal Activities                                 | 70        | 70        |
| Local subsidiary companies  |  |           |           |
| Public Islamic Bank Berhad  | Islamic banking                                      | 100.0     | 100.0     |
| Public Investment Bank Berhad +   | Investment banking                                   | 100.0     | 100.0     |
| Public Invest Nominees (Tempatan) Sdn. Bhd. +                                       | Nominee services                                     | 100.0     | 100.0     |
| Public Invest Nominees (Asing) Sdn. Bhd. +  | Nominee services                                     | 100.0     | 100.0     |
| Public Consolidated Holdings Sdn. Bhd. +  | Investment holding                                   | 100.0     | 100.0     |
| Public Mutual Berhad +  | Sale of trust units and<br>management of unit trusts | 100.0     | 100.0     |
| Public Holdings Sdn. Bhd.   | Property holding                                     | 100.0     | 100.0     |
| Public Nominees (Tempatan) Sdn. Bhd.  | Nominee services                                     | 100.0     | 100.0     |
| Public Nominees (Asing) Sdn. Bhd.   | Nominee services                                     | 100.0     | 100.0     |
| Public Bank (L) Ltd.  | Offshore banking                                     | 100.0     | 100.0     |
| PB Trust (L) Ltd.   | Offshore trust company                               | 100.0     | 100.0     |
| PB Venture Capital Sdn. Bhd.  | Investment holding                                   | 100.0     | 100.0     |
| Public Leasing & Factoring Sdn. Bhd.  | Leasing and factoring                                | 100.0     | 100.0     |
| PB International Factors Sdn. Bhd.  | Dormant  | 100.0     | 100.0     |
| PB Properties Sdn. Bhd.   | Dormant  | 100.0     | 100.0     |
| PBFIN Berhad  | Dormant  | 100.0     | 100.0     |
| HHB Holdings Berhad +   | Dormant  | -         | 100.0     |
| <u>Overseas subsidiary companies</u>  |  |           |           |
| Cambodian Public Bank Plc +   | Banking  | 100.0     | 100.0     |
| Campu Securities Plc (formerly known as<br>CampuBank Securities Plc) +              | Securities dealing and underwriting                  | 100.0     | 100.0     |
| Campu Lonpac Insurance Plc (formerly known as<br>CampuBank Lonpac Insurance Plc) ++ | General insurance                                    | 55.0      | 55.0      |
| Public Financial Holdings Limited + *   | Investment and property holding                      | 73.2      | 73.2      |
| Public Bank (Hong Kong) Limited +   | Banking  | 73.2      | 73.2      |
| Public Finance Limited +  | Deposit-taking and finance                           | 73.2      | 73.2      |
| Public Financial Limited +  | Investment holding                                   | 73.2      | 73.2      |
| Public Securities Limited +   | Stock and share broking                              | 73.2      | 73.2      |
| Public Securities (Nominees) Limited +  | Nominee services                                     | 73.2      | 73.2      |
| Public Financial Securities Limited +   | Stock and share broking                              | 73.2      | 73.2      |
| Public Bank (Nominees) Limited +  | Nominee services                                     | 73.2      | 73.2      |
| Public Futures Limited +  | Dormant  | 73.2      | 73.2      |
| Public Credit Limited +   | Dormant  | 73.2      | 73.2      |

#### 13. Investment In Subsidiary Companies (Cont'd.)

Details of the subsidiary companies are as follows (Cont'd.):

|  |  | Effective | Interest  |
|--|--|-----------|-----------|
| Name   | Principal Activities   | 2011<br>% | 2010<br>% |
| <u>Overseas subsidiary companies</u> (Cont'd.) |  |           |           |
| Public Pacific Securities Limited +            | Dormant  | 73.2      | 73.2      |
| Public Investments Limited +                   | Dormant  | 73.2      | 73.2      |
| Public Realty Limited +                        | Dormant  | 73.2      | 73.2      |
| Winton (B.V.I.) Limited +                      | Investment holding   | 73.2      | 73.2      |
| Winton Financial Limited +                     | Provision of financing                                       | 73.2      | 73.2      |
| Winton Motors, Limited +                       | Trading of taxi cabs and taxi licences, and leasing of taxis | 73.2      | 73.2      |
| Winton Holdings (Hong Kong) Limited +          | Dormant  | 73.2      | 73.2      |
| Winsure Company, Limited +                     | Dormant  | 70.9      | 70.9      |

\* Shares quoted on The Stock Exchange of Hong Kong Limited.

+ Subsidiary companies not audited by KPMG.

++ Subsidiary company audited by KPMG Cambodia.

All the local subsidiary companies are incorporated in Malaysia. All the overseas subsidiary companies are incorporated in Hong Kong SAR except for Public Financial Holdings Limited which is incorporated in Bermuda, Cambodian Public Bank Plc, Campu Securities Plc and Campu Lonpac Insurance Plc which are incorporated in Cambodia, and Winton (B.V.I.) Limited which is incorporated in the British Virgin Islands.

Significant events affecting the Group's subsidiary companies during the year are as follows:

#### [a] Increase in Paid-up Share Capital of Public Islamic Bank Berhad

During the financial year, the Bank subscribed to 8,000,000 ordinary shares of RM1.00 each issued by Public Islamic Bank Berhad at an issue price of RM25.00 per ordinary share for a total consideration of RM200,000,000.

#### (b) Member's Voluntary Winding-up of HHB Holdings Berhad

On 28 December 2011, HHB Holdings Berhad, a dormant wholly-owned subsidiary of the Bank, commenced Member's Voluntary Winding-up pursuant to Section 254(1) of the Companies Act, 1965. The winding up proceedings have no material effect on the earnings and net assets of the Group for the financial year ended 31 December 2011.

There are no significant restrictions on the ability of the subsidiary companies to transfer funds to the Group in the form of cash dividends or repayment of loans and advances.

#### 14. Investment In Associated Companies

|                                    | Gi      | roup    | В       | ank     |
|------------------------------------|---------|---------|---------|---------|
|                                    | 2011    | 2010    | 2011    | 2010    |
|                                    | RM'000  | RM'000  | RM'000  | RM'000  |
| Unquoted shares, at cost           | 141,365 | 101,365 | 121,325 | 101,325 |
| Share of post-acquisition reserves | 14,632  | 17,259  | -       | -       |
|                                    | 155,997 | 118,624 | 121,325 | 101,325 |
| Represented by:                    |         |         |         |         |
| Group's share of net assets        | 155,997 | 118,624 |         |         |

The summarised financial information of associated companies is as follows:

|                   | G              | roup           |
|-------------------|----------------|----------------|
|                   | 2011<br>RM'000 | 2010<br>RM'000 |
| Total assets      | 1,252,541      | 1,224,416      |
| Total liabilities | 917,181        | 983,207        |
| Operating revenue | 135,588        | 117,609        |
| Profit after tax  | 5,670          | 25,534         |

Details of the associated companies, all of which are unquoted, are as follows:

|                                 |                      |                                  | Effective | Interest  |
|---------------------------------|----------------------|----------------------------------|-----------|-----------|
| Name                            | Principal Activities | Place of Incorporation           | 2011<br>% | 2010<br>% |
| PB Trustee Services Berhad      | Trustee services     | Malaysia                         | 40.0      | 40.0      |
| ING PUBLIC Takaful Ehsan Berhad | Family takaful       | Malaysia                         | 40.0      | _         |
| VID Public Bank                 | Banking              | Socialist Republic<br>of Vietnam | 50.0      | 50.0      |
| CPB Properties Company Ltd.     | Property holding     | Cambodia                         | 49.0      | 49.0      |

There are no significant restrictions on the ability of the associated companies to transfer funds to the Group in the form of cash dividends.

#### 14. Investment In Associated Companies (Cont'd.)

#### Incorporation of an Associated Company, ING PUBLIC Takaful Ehsan Berhad ("ING PUBLIC Takaful Ehsan")

On 11 March 2011, ING PUBLIC Takaful Ehsan was incorporated to carry out family takaful business following the approval granted by Bank Negara Malaysia in September 2010 on the application for a family takaful licence. ING PUBLIC Takaful Ehsan is a joint venture company between ING Management Holdings (Malaysia) Sdn Bhd, Public Bank Berhad ("PBB") and Public Islamic Bank Berhad ("PIBB") (a wholly-owned subsidiary of PBB), with equity participation of 60%, 20% and 20% respectively.

PBB and PIBB had then contributed RM20 million each to the issued and paid-up share capital of ING PUBLIC Takaful Ehsan. With that, the Group holds an effective equity interest of 40% in the associated company.

#### **15. Investment Properties**

|  |      | Gr             | oup            |
|--|------|----------------|----------------|
|  | Note | 2011<br>RM'000 | 2010<br>RM'000 |
| At valuation   |      |                |                |
| At 1 January   |      | 65,552         | 69,327         |
| Transfer from owner-occupied property – Property and equipment | 16   | -              | 907            |
| Revaluation gain from fair value adjustment                    | 34   | 2,711          | 3,751          |
| Disposals  |      | -              | (114           |
| Exchange differences   |      | 2,491          | (8,319         |
| At 31 December   |      | 70,754         | 65,552         |
| Included in the above are:                                     |      |                |                |
| Short-term leasehold land and building                         |      | 64,888         | 60,269         |
| Long-term leasehold land and building                          |      | 5,866          | 5,283          |
|  |      | 70,754         | 65,552         |

The Group's investment properties are stated at fair value and are situated in Malaysia and Hong Kong SAR. The investment properties in Malaysia amounting to RM1,950,000 (2010 – RM1,850,000) have been valued on the basis of management's valuations based on current prices in an active market for similar properties in the same location and condition. The investment properties in Hong Kong SAR amounting to RM68,804,000 (2010 – RM63,702,000) have been revalued by CS Surveyors Limited, a firm of independent professionally qualified valuers, on an open market value based on their existing use. The increase in the fair values of RM2,711,000 (2010 – RM3,751,000) has been recognised in the income statement during the financial year.

The investment properties held by the Group are let under operating leases to third parties, from which the Group earned rental income of RM4,887,000 (2010 – RM5,310,000) (Note 34) during the year.

No investment properties were pledged as security for banking facilities at the reporting date.

# **16. Property and Equipment**

| Group<br>2011   | Note | Freehold<br>land<br>RM'000 | Short term<br>leasehold<br>land<br>RM'000 | Long term<br>leasehold<br>land<br>RM'000 | Buildings<br>RM'000 | Renovations<br>RM'000                    | Office<br>equipment,<br>furniture &<br>fittings<br>RM'000 | Computer<br>equipment<br>& software<br>RM'000 | Motor<br>vehicles<br>RM'000 | Work-in-<br>progress<br>RM'000 | Total<br>RM'000                  |
|---|------|----------------------------|---|--|---------------------|--|---|---|-----------------------------|--------------------------------|----------------------------------|
| <u>Cost</u><br>At 1 January 2011<br>Additions   |      | 175,877<br>567             |   | 285,376<br>-                             | 571,007<br>2,883    | 283,185<br>24,847                        | 490,970<br>16,342   | 790,582<br>132,820                            | 23,069<br>633<br>1571)      | 22,727<br>21,802               | 2,642,793<br>199,894<br>115 001  |
| Uisposals<br>Reclassification<br>Write-offs<br>Exchange differences   | 35   |                            | -<br>120,182<br>-                         | -<br>[120,182]<br>-<br>8,758             | -<br>-<br>3,089     | (13,181)<br>(13,187)<br>(3,167)<br>1,174 | (3,777)<br>12,975<br>(2,532)<br>470                       | 114,711<br>206<br>(14,017)<br>1,802           | (105)<br>-<br>153           |                                | (13,761)<br>-<br>15,446          |
| At 31 December 2011   |      | 176,444                    | 120,182                                   | 173,952                                  | 576,979             | 292,238                                  | 514,426   | 900,402                                       | 23,179                      | 44,529                         | 2,822,331                        |
| Accumulated depreciation<br>At 1 January 2011<br>Depreciation charge for the year   | 35   |                            | -<br>2,575                                | 26,362<br>511                            | 148,501<br>13,512   | 200,076<br>15,790                        | 360,747<br>28,176<br>13 2381                              | 605,743<br>82,916<br>110 0.651                | 11,946<br>2,467<br>1547     |                                | 1,353,375<br>145,947<br>115,3801 |
| uispusats<br>Reclassification<br>Write-offs<br>Exchange differences   | 35   |                            | -<br>19,841<br>-<br>102                   | -<br>-<br>771                            | 481                 | (020)<br>-<br>[2,398]<br>851             | (3,230)<br>81<br>(2,410)<br>282                           | (13,709)<br>(81)<br>(13,709)<br>1,389         | (105)<br>105                |                                | (13,307)<br>-<br>3,981           |
| At 31 December 2011   |      |                            | 22,518                                    | 7,803                                    | 162,494             | 213,699                                  | 383,638   | 665,293                                       | 13,847                      | ·                              | 1,469,292                        |
| <u>Accumulated impairment loss</u><br>At 1 January/31 December 2011   |      | 1,064                      |   | 33                                       | 10,002              |  |   |   |                             |                                | 11,099                           |
| Carrying amounts<br>At 31 December 2011   |      | 175,380                    | 97,664                                    | 166,116                                  | 404,483             | 78,539                                   | 130,788   | 235,109                                       | 9,332                       | 44,529                         | 1,341,940                        |
| Property and equipment that have<br>been fully depreciated which are<br>still in use are as follows:<br><u>At cost</u><br>At 31 December 2011 |      |                            |   |  | 395                 | 156,261                                  | 197,545   | 436,046                                       | 8,212                       |                                | 798,459                          |

# Notes to the Financial Statements

| operty And Equipment (Cont'd.) | nt (Co | nt'd.)   |           |                       |                       |                         |          |
|--------------------------------|--------|----------|-----------|-----------------------|-----------------------|-------------------------|----------|
| Office                         |        |          |           |                       |                       | Office                  |          |
|                                |        |          | Long term |                       |                       | equipment,              | Compu    |
|                                |        | Freehold | leasehold |                       |                       | furniture &             | equipmo  |
| dr                             |        | land     | land      | Buildings             | Renovations           | fittings                | & softwa |
|                                | Note   | RM'000   | RM'000    | RM'000                | RM'000                | RM'000                  | RM'(     |
|                                |        |          |           | ********************* | ********************* | *********************** |          |

| Group<br>2010   | Note | Freehold<br>land<br>RM'NN | Long term<br>leasehold<br>land<br>RM'NNN | Buildings<br>RM'000       | Renovations<br>RM'000         | equipment,<br>furniture &<br>fittings<br>RM'DDD | Computer<br>equipment<br>& software<br>RM'NN | Motor<br>vehicles<br>RM*NND | Work-in-<br>progress<br>RM'NNN | Total<br>RM'NNN                  |
|---|------|---------------------------|--|---------------------------|-------------------------------|---|--|-----------------------------|--------------------------------|----------------------------------|
| <u>Cost</u><br>At 1 January 2010<br>Additions   |      | 175,877                   | 317,625                                  | 568,919<br>12,969         | 271,604<br>30,982             | 462,091<br>25,018                               | 783,982<br>41,448                            | 21,930<br>10,232            | 15,336<br>7,391                | 2,617,364<br>128,040             |
| Disposals<br>Transfer to investment properties<br>Doutorification   | 15   | I I                       | - [453]                                  | (231)<br>(454)            | (810)<br>-<br>112 502)        | (5,825)<br>-<br>12 504                          | (15,269)<br>-                                | (8,440)<br>-<br>1,1         | 1 1                            | (30,575)<br>(907)                |
| recuassincation<br>Write-offs<br>Exchange differences   | 35   | 1 1 1                     | -<br>-<br>[31,796]                       | -<br>-<br>(10,196)        | (1,120)<br>(1,120)<br>(3,879) | (2,874)<br>(2,874)<br>(1,036)                   | -<br>[12,971]<br>[6,608]                     | (4)<br>[132]<br>[517]       |                                | _<br>[17,097]<br>[54,032]        |
| At 31 December 2010   |      | 175,877                   | 285,376                                  | 571,007                   | 283,185                       | 490,970   | 790,582                                      | 23,069                      | 22,727                         | 2,642,793                        |
| Accumulated depreciation<br>At 1 January 2010<br>Depreciation charge for the year<br>Disposals  | 35   | 1 1 1                     | 25,668<br>3,236<br>-                     | 135,754<br>13,655<br>(89) | 186,563<br>17,853<br>[810]    | 338,390<br>31,480<br>(5,588)                    | 560,201<br>77,546<br>[15,201]                | 18,910<br>1,858<br>(8,359)  | 1 1 1                          | 1,265,486<br>145,628<br>(30,047) |
| Write-offs<br>Exchange differences  | 35   | 1 1                       | - [2,542]                                | -<br>(819)                | [1,119]<br>[2,411]            | (2,838)<br>(697)                                | [12,941]<br>[3,862]                          | (132)<br>(331)              | 1 1                            | (17,030)<br>(10,662)             |
| At 31 December 2010   |      | I                         | 26,362                                   | 148,501                   | 200,076                       | 360,747   | 605,743                                      | 11,946                      | I                              | 1,353,375                        |
| Accumulated impairment loss<br>At 1 January 2010<br>Reclassification  |      | 1,064<br>-                | 2,729<br>[2,696]                         | 7,306<br>2,696            | 1 1                           | 1 1   | 1 1  |                             | 1 1                            | 11,099<br>-                      |
| At 31 December 2010   |      | 1,064                     | 33                                       | 10,002                    | I                             | I   | T  | I                           | I                              | 11,099                           |
| <u>Carrying amounts</u><br>At 31 December 2010  |      | 174,813                   | 258,981                                  | 412,504                   | 83,109                        | 130,223   | 184,839                                      | 11,123                      | 22,727                         | 1,278,319                        |
| Property and equipment that have<br>been fully depreciated which are<br>still in use are as follows:<br><u>At cost</u><br>At 31 December 2010 |      | 1                         |  | 395                       | 139,736                       | 172,433   | 429,403                                      | 8,283                       |                                | 750,250                          |

No land and buildings of the Group were pledged as security for banking facilities at the reporting date.

|  |      | Freehold       | Long term<br>leasehold |                     |                       | Office<br>equipment,<br>furniture & | Computer<br>equipment | Motor              |                 |
|--|------|----------------|------------------------|---------------------|-----------------------|-------------------------------------|-----------------------|--------------------|-----------------|
| Bank<br>2011   | Note | land<br>RM'000 | land<br>RM '000        | Buildings<br>RM*000 | Renovations<br>RM'000 | fittings<br>RM'000                  | & software<br>RM'000  | vehicles<br>RM'000 | Total<br>RM'000 |
| <u>Cost</u>  |      |                |                        |                     |                       |                                     |                       |                    |                 |
| At 1 January 2011  |      | 81,092         | 58                     | 262,042             | 223,264               | 376,249                             | 716,476               | 16,710             | 1,675,891       |
| Additions  |      | ı              | ı                      | ı                   | 16,742                | 12,197                              | 125,189               | 113                | 154,241         |
| Disposals  |      | ı              | '                      | ı                   | (1)                   | (2,712)                             | (10,294)              | (240)              | (13,547)        |
| Reclassification   |      | '              | '                      | 1                   | (12,738)              | 12,529                              | 209                   | '                  | 1               |
| Write-offs   | 35   | I              | ı                      | I                   | (515)                 | (2,322)                             | (13,735)              | (105)              | (16,677)        |
| Exchange differences   |      | ı              | ·                      | ·                   | 113                   | 32                                  | 109                   | 15                 | 269             |
| At 31 December 2011  |      | 81,092         | 58                     | 262,042             | 226,865               | 395,973                             | 817,954               | 16,193             | 1,800,177       |
| Accumulated depreciation   |      |                |                        |                     |                       |                                     |                       |                    |                 |
| At 1 January 2011  |      | ı              | 47                     | 79,085              | 154,587               | 258,565                             | 557,438               | 8,625              | 1,058,347       |
| Depreciation charge for the year   | 35   | ı              | 2                      | 5,232               | 9,743                 | 23,938                              | 72,719                | 1,837              | 113,471         |
| Disposals  |      | ı              | •                      | I                   | (1)                   | (2,223)                             | (10,279)              | (159)              | (12,662)        |
| Reclassification   |      | •              | •                      | •                   |                       | 81                                  | (81)                  | •                  | ı               |
| Write-offs   | 35   | '              | •                      | 1                   | (211)                 | (2,235)                             | (13,430)              | (105)              | (16,281)        |
| Exchange differences   |      | ı              | ı                      | ı                   | 30                    | 22                                  | 113                   | 13                 | 178             |
| At 31 December 2011  |      | ı              | 67                     | 84,317              | 163,848               | 278,148                             | 606,480               | 10,211             | 1,143,053       |
| Carrying amounts   |      |                |                        |                     |                       |                                     |                       |                    |                 |
| At 31 December 2011  |      | 81,092         | 6                      | 177,725             | 63,017                | 117,825                             | 211,474               | 5,982              | 657,124         |
| Property and equipment that have<br>been fully depreciated which are<br>still in use are as follows: |      |                |                        |                     |                       |                                     |                       |                    |                 |
| At cost  |      |                |                        |                     |                       |                                     | 100 000               |                    |                 |
| At 31 December 2011  |      |                | •                      | 395                 | 127,343               | 180,547                             | 403,807               | 7,085              | 719,177         |

# Notes to the Financial Statements

PUBLIC BANK BERHAD

| (Cont'd.) |
|-----------|
| Equipment |
| and       |
| Property  |
| 16.       |

| Bank   |      | Freehold<br>Land | Long term<br>leasehold<br>land | Buildings | Renovations | Office<br>equipment,<br>furniture &<br>fittings | Computer<br>equipment<br>& software | Motor<br>vehicles | Total     |
|--|------|------------------|--------------------------------|-----------|-------------|---|-------------------------------------|-------------------|-----------|
| 2010   | Note | RM'000           | RM'000                         | RM'000    | RM'000      | RM'000  | RM'000                              | RM'000            | RM'000    |
| Cost   |      |                  |                                |           |             |   |                                     |                   |           |
| At 1 January 2010  |      | 81,092           | 58                             | 262,076   | 216,933     | 357,526   | 707,498                             | 16,142            | 1,641,325 |
| Additions  |      | I                | I                              | I         | 21,553      | 13,722  | 32,023                              | 8,508             | 75,806    |
| Disposals  |      | I                | I                              | [34]      | [64]        | [5,592]   | (9,565)                             | [7,744]           | [22,999]  |
| Reclassification   |      | I                | I                              | I         | [13,592]    | 13,596  | I                                   | [4]               | I         |
| Write-offs   | 35   | I                | I                              | I         | [1,120]     | [2,869]   | (12,935)                            | (132)             | [17,056]  |
| Exchange differences   |      | I                | I                              | I         | [446]       | [134]   | [545]                               | (09)              | [1,185]   |
| At 31 December 2010  |      | 81,092           | 58                             | 262,042   | 223,264     | 376,249   | 716,476                             | 16,710            | 1,675,891 |
| Accumulated depreciation   |      |                  |                                |           |             |   |                                     |                   |           |
| At 1 January 2010  |      | I                | 45                             | 73,888    | 145,015     | 241,654   | 514,395                             | 15,347            | 990,344   |
| Depreciation charge for the year   | 35   | I                | 2                              | 5,231     | 10,837      | 25,035  | 65,623                              | 1,119             | 107,847   |
| Disposals  |      | I                | I                              | [34]      | [21]        | (5,209)   | [9,362]                             | [7,663]           | [22,319]  |
| Write-offs   | 35   | I                | I                              | I         | [1,119]     | (2,833)   | [12,905]                            | [132]             | [16,989]  |
| Exchange differences   |      | T                | T                              | T         | [62]        | (82)  | [313]                               | [46]              | [536]     |
| At 31 December 2010  |      | I                | 47                             | 79,085    | 154,587     | 258,565   | 557,438                             | 8,625             | 1,058,347 |
| <u>Carrying amounts</u><br>At 31 December 2010   |      | 81,092           | 11                             | 182,957   | 68,677      | 117,684   | 159,038                             | 8,085             | 617,544   |
| Property and equipment that have<br>been fully depreciated which are<br>still in use are as follows:<br><u>At cost</u> |      |                  |                                |           |             |   |                                     |                   |           |
| At 31 December 2010  |      | I                | I                              | 395       | 114,213     | 157,893   | 397,775                             | 7,191             | 677,467   |
|  |      |                  |                                |           |             |   |                                     |                   |           |

No land and buildings of the Bank were pledged as security for banking facilities at the reporting date.

# Notes to the Financial Statements

#### 16. Property And Equipment (Cont'd.)

Included in property and equipment of the Group and the Bank are computer equipment and software under finance lease with a carrying amount of RM114,600,000 which will expire in three years (2010 – RM41,850,000 expiring in one year).

Details of the terms and conditions of the finance lease arrangement are disclosed in Note 23.

## 17. Intangible Assets

|                                    | G              | roup           | Ba             | ank            |
|------------------------------------|----------------|----------------|----------------|----------------|
|                                    | 2011<br>RM'000 | 2010<br>RM'000 | 2011<br>RM'000 | 2010<br>RM'000 |
| <u>Goodwill</u>                    |                |                |                |                |
| At 1 January                       | 1,903,898      | 2,031,105      | 695,393        | 695,393        |
| Exchange differences               | 35,096         | (127,207)      | -              | -              |
| At 31 December                     | 1,938,994      | 1,903,898      | 695,393        | 695,393        |
| Intangible Assets                  |                |                |                |                |
| At 1 January                       | 26,474         | 26,506         | -              | -              |
| Exchange differences               | 8              | (32)           | -              | -              |
| At 31 December                     | 26,482         | 26,474         | -              | _              |
| Total carrying amounts of goodwill |                |                |                |                |
| and intangible assets              | 1,965,476      | 1,930,372      | 695,393        | 695,393        |

## 17. Intangible Assets (Cont'd.)

Impairment Assessment on Goodwill and Intangible Assets

For purposes of impairment assessment, goodwill and intangible assets have been allocated to the Group's cashgenerating units ("CGU"), which are either operating segments or at a level not larger than an operating segment, as follows:

| <u>Cash-generating unit</u> :  | Group<br>RM'000 | Bank<br>RM'000 | Discount<br>rate<br>% | Nominal growth rate<br>beyond initia<br>cash flow projections<br>% |
|--|-----------------|----------------|-----------------------|--|
| As at 31 December 2011   |                 |                |                       |  |
| Hire purchase financing<br>East Malaysia operations<br>(in respect of business<br>acquired from the former | 395,953         | 395,953        | 11.3                  | 5.9  |
| Hock Hua Bank)   | 299,440         | 299,440        | 10.3                  | 5.9  |
| Hong Kong operations   | 1,196,225       | -              | 7.3                   | 5.7  |
| Fund management  | 19,555          | -              | 10.3                  | 5.9  |
| Investment banking   | 54,303          | -              | 11.3                  | 5.9  |
|  | 1,965,476       | 695,393        |                       |  |
| As at 31 December 2010   |                 |                |                       |  |
| Hire purchase financing<br>East Malaysia operations<br>(in respect of business<br>acquired from the former | 395,953         | 395,953        | 11.5                  | 6.0  |
| Hock Hua Bank)   | 299,440         | 299,440        | 10.5                  | 6.0  |
| Hong Kong operations   | 1,161,121       |                | 7.5                   | 5.7  |
| Fund management  | 19,555          | _              | 10.5                  | 6.0  |
| Investment banking   | 54,303          | -              | 11.5                  | 6.0  |
|  | 1,930,372       | 695,393        |                       |  |

### 17. Intangible Assets (Cont'd.)

Impairment Assessment on Goodwill and Intangible Assets (Cont'd.)

Goodwill is allocated to the Group's CGUs expected to benefit from the synergies of the acquisitions. For annual impairment assessment purposes, the recoverable amount of the CGUs are based on their value-in-use. The value-in-use calculations apply a discounted cash flow model using cash flow projections based on financial forecasts approved by management. The key assumptions for the computation of value-in-use include the discount rates and growth rates applied. Discount rates used are based on the pre-tax weighted average cost of capital plus an appropriate risk premium, where applicable, at the date of assessment of the respective CGU. Cash flow projections are based on five year financial budgets approved by management. Cash flows beyond the fifth year are extrapolated to fifty years using a nominal long-term growth rate which does not exceed the average of the last twenty years' inflation-adjusted Gross Domestic Product growth rates of the respective countries where the CGUs operate. Impairment is recognised in the income statement when the carrying amount of a CGU exceeds its recoverable amount.

The intangible assets consist mainly of a share-broking licence and stock exchange trading rights which are deemed to have indefinite useful lives as there are no expiry dates. The recoverable amount of the intangible assets have been assessed using the value-in-use method, by discounting the estimated cash flows from their CGUs. Impairment is recognised in the income statement when the carrying amount of the CGUs exceeds their recoverable amounts.

Management believes that any reasonably possible change in the key assumptions would not cause the carrying amount of the goodwill and intangible assets to exceed the recoverable amount of the CGU. Based on this review, there is no evidence of impairment on the Group's and the Bank's goodwill and intangible assets.

|   |             |               | Bank        |             |  |
|---|-------------|---------------|-------------|-------------|--|
|   | 2011        | Group<br>2010 | 2011        | 2010        |  |
|   | RM'000      | RM'000        | RM'000      | RM'000      |  |
| At amortised cost                                     |             |               |             |             |  |
| Core deposits:  |             |               |             |             |  |
| – Demand deposits                                     | 28,763,993  | 25,470,214    | 24,963,764  | 22,142,587  |  |
| – Savings deposits                                    | 21,959,727  | 20,440,705    | 15,476,427  | 14,035,444  |  |
| - Fixed deposits                                      | 106,572,984 | 97,727,833    | 82,521,018  | 76,311,260  |  |
|   | 157,296,704 | 143,638,752   | 122,961,209 | 112,489,291 |  |
| Wholesale deposits:                                   |             |               |             |             |  |
| <ul> <li>Negotiable instruments of deposit</li> </ul> | 2,283,027   | 3,389,826     | 752,718     | 899,029     |  |
| - Money market deposits                               | 40,589,452  | 29,379,017    | 35,471,442  | 26,938,395  |  |
|   | 42,872,479  | 32,768,843    | 36,224,160  | 27,837,424  |  |
| Other deposits  | 201,342     | 464,524       | 199,070     | 462,551     |  |
|   | 200,370,525 | 176,872,119   | 159,384,439 | 140,789,266 |  |

### **18. Deposits from Customers**

### 18. Deposits from Customers (Cont'd.)

Deposits from customers of the Bank and its wholly-owned Islamic banking subsidiary company, Public Islamic Bank Berhad are insured by Perbadanan Insurans Deposit Malaysia ("PIDM"), up to a maximum limit of RM250,000 per depositor per PIDM member bank. The deposit insurance covers all Ringgit Malaysia and foreign currency deposits held under current accounts, savings accounts and fixed deposits, inclusive of Islamic deposits. This guarantee excludes money market deposits and negotiable instruments of deposits.

Included in deposits from customers of the Group and the Bank are deposits of RM2,043,701,000 (2010 – RM2,133,616,000) and RM1,399,914,000 (2010 – RM1,565,574,000) respectively held as collateral for loans, advances and financing.

The maturity structure of fixed deposits, negotiable instruments of deposit and money market deposits are as follows:

|                                     | Group          |                |                | Bank           |  |
|-------------------------------------|----------------|----------------|----------------|----------------|--|
|                                     | 2011<br>RM'000 | 2010<br>RM'000 | 2011<br>RM'000 | 2010<br>RM'000 |  |
| Due within six months               | 132,511,858    | 116,981,551    | 104,021,136    | 91,366,911     |  |
| More than six months to one year    | 16,757,343     | 13,333,704     | 14,601,339     | 12,668,349     |  |
| More than one year to three years   | 154,076        | 166,430        | 103,227        | 100,669        |  |
| More than three years to five years | 22,186         | 14,991         | 19,476         | 12,755         |  |
|                                     | 149,445,463    | 130,496,676    | 118,745,178    | 104,148,684    |  |

The deposits are sourced from the following types of customers:

|  | Group       |             |             | Bank        |  |
|--|-------------|-------------|-------------|-------------|--|
|  | 2011        | 2010        | 2011        | 2010        |  |
|  | RM'000      | RM'000      | RM'000      | RM'000      |  |
| Federal and state governments              | 1,779,056   | 1,721,576   | 310,388     | 576,428     |  |
| Local government and statutory authorities | 3,192,613   | 2,010,704   | 2,145,272   | 1,333,049   |  |
| Business enterprises                       | 61,617,324  | 54,490,618  | 47,063,188  | 41,172,876  |  |
| Individuals                                | 91,667,626  | 86,653,048  | 79,051,389  | 73,187,600  |  |
| Foreign customers                          | 4,810,192   | 5,206,065   | 4,172,124   | 4,738,222   |  |
| Others                                     | 37,303,714  | 26,790,108  | 26,642,078  | 19,781,091  |  |
|  | 200,370,525 | 176,872,119 | 159,384,439 | 140,789,266 |  |

### **19. Deposits from Banks**

|                              | Group      |            | Bank       |            |
|------------------------------|------------|------------|------------|------------|
|                              | 2011       | 2010       | 2011       | 2010       |
|                              | RM'000     | RM'000     | RM'000     | RM'000     |
| At amortised cost            |            |            |            |            |
| Licensed banks               | 4,210,837  | 3,956,369  | 2,948,408  | 1,982,454  |
| Licensed Islamic banks       | 1,265,141  | 1,656,812  | 95,243     | 416,138    |
| Licensed investment banks    | 3,759,282  | 8,334,268  | 4,840,635  | 8,310,404  |
| Bank Negara Malaysia         | 2,848,131  | 2,820,178  | 2,845,613  | 2,817,551  |
| Other financial institutions | 3,723,341  | 4,559,849  | 5,987,450  | 7,543,234  |
|                              | 15,806,732 | 21,327,476 | 16,717,349 | 21,069,781 |

### 20. Bills and Acceptances Payable

Bills and acceptances payable represents the Bank's own bills and acceptances rediscounted and outstanding in the market. These financial liabilities are stated at amortised cost.

### 21. Recourse Obligations on Loans Sold to Cagamas

This represents the proceeds received from housing loans (excluding Islamic financing) sold directly to Cagamas Berhad with recourse to the Bank. Under this agreement, the Bank undertakes to administer the loans on behalf of Cagamas Berhad and to buy-back any loans which are regarded as defective based on prudential criteria set by Cagamas Berhad. These financial liabilities are stated at amortised cost.

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|   | Note | G              | Froup          | E              | Bank           |
|---|------|----------------|----------------|----------------|----------------|
|   |      | 2011<br>RM'000 | 2010<br>RM'000 | 2011<br>RM'000 | 2010<br>RM'000 |
| <b>At amortised cost</b><br>Borrowings                            | (a)  | 895,084        | 898,352        | -              | -              |
| At amortised cost, modified for<br>change in value as a result of |      |                |                |                |                |
| fair value hedges   |      |                |                |                |                |
| Subordinated notes  | (b)  | 6,256,738      | 3,188,194      | 6,256,738      | 3,188,194      |
| Innovative Tier I capital securities                              | (c)  | 1,968,796      | 1,918,480      | 1,968,796      | 1,918,480      |
| Non-Innovative Tier I stapled                                     |      |                |                |                |                |
| securities  | (d)  | 2,197,215      | 2,089,854      | 2,197,215      | 2,089,854      |
|   |      | 10,422,749     | 7,196,528      | 10,422,749     | 7,196,528      |
|   |      | 11,317,833     | 8,094,880      | 10,422,749     | 7,196,528      |

### (a) Borrowings

|                  | Group          |                | Bank           |                |
|------------------|----------------|----------------|----------------|----------------|
|                  | 2011<br>RM'000 | 2010<br>RM'000 | 2011<br>RM'000 | 2010<br>RM'000 |
| Unsecured:       |                |                |                |                |
| Term loans       | 895,084        | 866,676        | -              | -              |
| Revolving credit | -              | 31,676         | -              | -              |
|                  | 895,084        | 898,352        | -              | _              |

The unsecured term loans are denominated in Hong Kong Dollars. The loans are for a tenure ranging from one to three years and bear interest at HIBOR plus 0.65% to 1.20% (2010 – HIBOR plus 0.95% to 1.20%).

The unsecured revolving credit in the previous year is denominated in Hong Kong Dollars. The loan was for a tenure of one year and bore interest at Cost of Funds plus 0.80%.

### (b) Subordinated Notes

|  |          |                | and Bank       |
|--|----------|----------------|----------------|
|  | Note     | 2011<br>RM'000 | 2010<br>RM'000 |
| USD400 million 5.00% Subordinated Notes due                                |          |                |                |
| in 2017, callable with step-up in 2012                                     | (i)      | 1,269,029      | 1,230,513      |
| Issued under the RM5.0 billion Subordinated Medium<br>Term Note Programme: |          |                |                |
| First tranche:   |          |                |                |
| RM1,400 million 4.73% Subordinated Notes due                               |          |                |                |
| in 2018, callable with step-up in 2013                                     | (ii)(a)  | 1,399,345      | 1,398,869      |
| Second tranche:  |          |                |                |
| RM200 million 4.60% Subordinated Notes due in                              | (::)(F)  | 100.00/        | 199.846        |
| 2019, callable with step-up in 2014<br>Third tranche:                      | (ii)(b)  | 199,886        | 177,840        |
| RM223 million 4.60% Subordinated Notes due in                              |          |                |                |
| 2019, callable with step-up in 2014  | (iii)(c) | 222,869        | 222,824        |
| Fourth tranche:  |          |                | 222,024        |
| RM50 million 4.60% Subordinated Notes due in                               |          |                |                |
| 2019, callable with step-up in 2014  | (ii)(d)  | 49,970         | 49,960         |
| Fifth tranche:   |          | ŗ              |                |
| RM3,000 million 4.28% Subordinated Notes due in                            |          |                |                |
| 2022, callable in 2017   | (ii)(e)  | 2,997,207      | _              |
|  |          | 6,138,306      | 3,102,012      |
| Unrealised fair value loss arising from fair value hedge                   |          | 118,432        | 86,182         |
|  |          | 6,256,738      | 3,188,194      |

(i) On 20 June 2005, the Bank issued USD400 million in aggregate principal amount of Subordinated Notes due in 2017 callable with step-up in 2012. The Notes bear interest at the rate of 5.000% per annum from (and including) 20 June 2005 to (but excluding) 20 June 2012 and, thereafter, at a rate per annum equal to the interest rate of five year US treasury notes plus 2.827%. The interest is payable semi-annually in arrears on 20 June and 20 December in each year commencing on 20 December 2005. The Notes were issued at a price of 99.383 per cent of the principal amount of the Notes. The Notes will, subject to the prior consent of Bank Negara Malaysia, be redeemable in whole but not in part, at the option of the Bank in the event of certain changes affecting taxation in Malaysia or on 20 June 2012 at their principal amount plus accrued interest (if applicable).

### (b) Subordinated Notes (Cont'd.)

(ii) On 13 March 2008, the Bank obtained approval from Bank Negara Malaysia for a Subordinated Medium Term Note Programme ("the MTN Programme") for the issuance of up to RM5.0 billion in aggregate principal value of Subordinated Notes. The tenor of the MTN Programme will be up to fifteen (15) years, with the maturity for each issuance to range between ten (10) to fifteen (15) years, and callable from five (5) years prior to the relevant maturity date of each issuance. Each issuance will bear interest at a rate to be determined prior to the issuance, payable semi-annually in arrears.

The Subordinated Notes to be issued under the MTN Programme shall be issued at par. The Notes will, subject to the prior consent of Bank Negara Malaysia, be redeemable in whole but not in part, at the option of the Bank in the event of certain changes affecting taxation in Malaysia or if there is a more than insubstantial risk that the Notes will no longer qualify as Tier II Capital for the purposes of Bank Negara Malaysia's capital adequacy requirements or on the first call date or at any subsequent interest payment date thereafter at their principal amount plus accrued interest (if applicable).

The Bank has issued the following tranches of Subordinated Notes under the MTN Programme:

- (a) On 16 May 2008, the Bank issued the first tranche of RM1,400 million in aggregate principal amount of Subordinated Notes due in 2018 callable with step-up in 2013. The Notes bear interest at the rate of 4.73% per annum from (and including) 16 May 2008 to (but excluding) 16 May 2013 and thereafter, at the rate of 5.73% per annum from (and including) 16 May 2013 to (but excluding) the date of early redemption in full of such Notes or the maturity date of the Notes (whichever is earlier). The interest is payable semi-annually in arrears on 16 May and 16 November each year commencing 16 November 2008.
- (b) On 6 November 2009, the Bank issued the second tranche of RM200 million in aggregate principal amount of Subordinated Notes due in 2019 callable with step-up in 2014. The Notes bear interest at the rate of 4.60% per annum from (and including) 6 November 2009 to (but excluding) 6 November 2014 and thereafter, at the rate of 5.60% per annum from (and including) 6 November 2014 to (but excluding) the date of early redemption in full of such Notes or the maturity date of the Notes (whichever is earlier). The interest is payable semi-annually in arrears on 6 May and 6 November each year commencing 6 May 2010.
- (c) On 10 December 2009, the Bank issued the third tranche of RM223 million in aggregate principal amount of Subordinated Notes due in 2019 callable with step-up in 2014. The Notes bear interest at the rate of 4.60% per annum from (and including) 10 December 2009 to (but excluding) 10 December 2014 and thereafter, at the rate of 5.60% per annum from (and including) 10 December 2014 to (but excluding) the date of early redemption in full of such Notes or the maturity date of the Notes (whichever is earlier). The interest is payable semi-annually in arrears on 10 June and 10 December each year commencing 10 June 2010.

### (b) Subordinated Notes (Cont'd.)

- (d) On 31 December 2009, the Bank issued the fourth tranche of RM50 million in aggregate principal amount of Subordinated Notes due in 2019 callable with step-up in 2014. The Notes bear interest at the rate of 4.60% per annum from (and including) 31 December 2009 to (but excluding) 31 December 2014 and thereafter, at the rate of 5.60% per annum from (and including) 31 December 2014 to (but excluding) the date of early redemption in full of such Notes or the maturity date of the Notes (whichever is earlier). The interest is payable semi-annually in arrears on 30 June and 31 December each year commencing 30 June 2010.
- (e) On 3 August 2011, the Bank issued the fifth tranche of RM3,000 million in aggregate principal amount of Subordinated Notes due in 2022 callable in 2017. The Notes bear interest at the rate of 4.28% per annum from (and including) 3 August 2011 to (but excluding) the date of early redemption in full of such Notes or the maturity date of the Notes (whichever is earlier). The interest rate on these Notes will remain unchanged throughout the tenure of the Notes. The interest is payable semi-annually in arrears on 3 February and 3 August each year commencing 3 February 2012.

The above Subordinated Notes constitute unsecured liabilities of the Bank, and are subordinated in right of payment upon the occurrence of any winding up proceeding to the prior payment in full of all deposit liabilities and all other liabilities of the Bank, other than the Innovative Tier I Capital Securities and the Non-Innovative Tier I Stapled Securities, which are subordinated to the Subordinated Notes, in accordance with the terms and conditions of the Subordinated Notes. The Subordinated Notes qualify as Tier II Capital in line with the requirements of BNM's Risk-Weighted Capital Adequacy Framework (General Requirements and Capital Components) for the purpose of determining the capital adequacy ratios of the Group and the Bank.

The Bank has entered into interest rate swap contracts as fair value hedges of its Subordinated Notes in order to minimise its exposure to interest rate volatility, resulting in a change in the value of the Subordinated Notes. The Bank does not restate the value of its Subordinated Notes as a result of changes in its own credit risk.

|  | Note | Group and Bank |                |  |
|--|------|----------------|----------------|--|
|  |      | 2011<br>RM'000 | 2010<br>RM'000 |  |
| JSD200 million 6.84% Innovative Tier I Capital   |      |                |                |  |
| Securities due in 2036, callable with step-up in 2016<br>RM1,200 million 5.10% Innovative Tier I Capital | (i)  | 634,213        | 615,631        |  |
| Securities due in 2036, callable with step-up in 2016  | (ii) | 1,199,090      | 1,198,907      |  |
|  |      | 1,833,303      | 1,814,538      |  |
| Unrealised fair value loss arising from fair value hedge   |      | 135,493        | 103,942        |  |
|  |      | 1,968,796      | 1,918,480      |  |

### (c) Innovative Tier I Capital Securities

### (c) Innovative Tier I Capital Securities (Cont'd.)

(i) On 22 August 2006, the Bank issued USD200 million in aggregate principal amount of Innovative Tier I Capital Securities ("the USD IT-I Securities") due in 2036 and callable with step-up in 2016. The USD IT-I Securities bear interest at the rate of 6.84% per annum from (and including) 22 August 2006 to (but excluding) 22 August 2016 and thereafter, at the interest rate per annum of 2.30% above the London Interbank Offered Rate for three-month US Dollar deposits. The interest is payable semi-annually in arrears on 22 February and 22 August each year commencing on 22 February 2007 to 22 August 2016, and thereafter quarterly in arrears on 22 February, 22 May, 22 August and 22 November of each year.

The Bank may, at its option, defer the payment of interest up to a limit of 50 per cent of the aggregate principal of the USD IT-I Securities, with any subsequent deferral in excess of this limit subject to the prior approval of Bank Negara Malaysia ("BNM"). If the Bank has not made a payment of interest, whether deferred or not, it shall not pay any dividend to its ordinary shareholders and/or any interest on any security or instrument ranking junior to the USD IT-I Securities. The USD IT-I Securities were issued at a price of 100.0 percent of the principal amount of the USD IT-I Securities. The USD IT-I Securities will, subject to the prior consent of BNM, be redeemable in whole but not in part, at the option of the Bank in the event of certain changes affecting taxation in Malaysia or if there is a more than insubstantial risk that the USD IT-I Securities will no longer qualify as Tier I Capital for the purposes of BNM's capital adequacy requirement or on 22 August 2016 or on any subsequent interest payment date thereafter at their principal amount plus accrued interest (if applicable).

(ii) On 22 December 2006, the Bank issued RM1,200 million in aggregate principal amount of Innovative Tier I Capital Securities ("the RM IT-I Securities") due in 2036 and callable with step-up in 2016. The RM IT-I Securities bear interest at the rate of 5.10% per annum from (and including) 22 December 2006 to (but excluding) 22 December 2016 and thereafter, at the interest rate per annum of 1.82% above the three-month Kuala Lumpur Interbank Offered Rate. The interest is payable semi-annually in arrears on 22 June and 22 December each year commencing on 22 June 2007 to 22 December 2016, and thereafter quarterly in arrears on 22 March, 22 June, 22 September and 22 December of each year.

The Bank may, at its option, defer the payment of interest up to a limit of 50 per cent of the aggregate principal of the RM IT-I Securities, with any subsequent deferral in excess of this limit subject to the prior approval of BNM. If the Bank has not made a payment of interest, whether deferred or not, it shall not pay any dividend to its ordinary shareholders and/or any interest on any security or instrument ranking junior to the RM IT-I Securities. The RM IT-I Securities were issued at a price of 100.0 percent of the principal amount of the RM IT-I Securities. The RM IT-I Securities will, subject to the prior consent of BNM, be redeemable in whole but not in part, at the option of the Bank in the event of certain changes affecting taxation in Malaysia or if there is a more than insubstantial risk that the RM IT-I Securities will no longer qualify as Tier I Capital for the purposes of BNM's capital adequacy requirement or on 22 December 2016 or on any interest payment date thereafter at their principal amount plus accrued interest (if applicable).

### (c) Innovative Tier I Capital Securities (Cont'd.)

The Innovative Tier I Capital Securities above are unsecured liabilities of the Bank and rank pari passu among themselves and equally with the Non-Innovative Tier I Stapled Securities, and are subordinated in right of payment upon occurrence of any winding up proceeding to the prior payment in full of all deposit liabilities and all other liabilities including the Subordinated Notes of the Bank in accordance with the terms and conditions of the Innovative Tier I Capital Securities. The Innovative Tier I Capital Securities qualify as Tier I Capital in line with the requirements of BNM's Risk-Weighted Capital Adequacy Framework (General Requirements and Capital Components) for the purpose of determining the capital adequacy ratios of the Group and the Bank, up to a maximum of 15% of the Tier I Capital, with the excess gualifying as Tier II Capital.

The Bank has entered into interest rate swap contracts as fair value hedges of its Innovative Tier I Capital Securities in order to minimise its exposure to interest rate volatility, resulting in a change in the value of the capital securities. The Bank does not restate the value of its Innovative Tier I Capital Securities as a result of changes in its own credit risk.

|   |      | Group          | and Bank       |
|---|------|----------------|----------------|
|   | Note | 2011<br>RM'000 | 2010<br>RM'000 |
| Issued under the RM5.0 billion Non-Innovative Tier I<br>Stapled Securities Programme: |      |                |                |
| First tranche:  |      |                |                |
| RM1,200 million 7.50% Stapled Securities callable in 2019                             | (i)  | 1,194,388      | 1,193,633      |
| Second tranche:   |      |                |                |
| RM888 million 7.20% Stapled Securities callable in 2019                               | (ii) | 888,000        | 888,000        |
|   |      | 2,082,388      | 2,081,633      |
| Unrealised fair value loss arising from   |      |                |                |
| fair value hedge  |      | 114,827        | 8,221          |
|   |      | 2,197,215      | 2,089,854      |

### (d) Non-Innovative Tier I stapled securities

On 16 March 2009, the Bank and PBFIN Berhad ("PBFIN"), a wholly-owned subsidiary company of the Bank, obtained approval from Bank Negara Malaysia for a Non-Innovative Tier I Stapled Securities ("Stapled Securities") Programme ("the NIT-I Programme") for the issuance of up to RM5.0 billion in nominal value of Stapled Securities, comprising the following securities:

- (a) Non-Cumulative Perpetual Capital Securities ("NCPCS") issued by the Bank; and
- (b) Subordinated Notes ("Sub-Notes") issued by PBFIN.

The NCPCS are stapled to an equivalent amount in nominal value of the Sub-Notes.

### (d) Non-Innovative Tier I stapled securities (Cont'd.)

Under the NIT-I Programme, the tenor of the NCPCS will be perpetual, with the first optional redemption date to be on a date falling no earlier than the fifth (5th) anniversary of the first issue date, whilst the Sub-Notes have a maturity of fifty (50) years. The NCPCS will not be subject to the payment of any distribution until the occurrence of an assignment event, upon which distribution will be accrued at a fixed interest rate to be determined prior to each issuance of NCPCS. The Sub-Notes will bear interest at a rate which is the same rate as the distribution of the NCPCS together with which the Sub-Notes is stapled, payable semi-annually in arrears. Therefore, the Stapled Securities are effectively issued by the Bank and PBFIN at a pre-determined fixed interest rate.

The Bank and PBFIN have issued the following tranches of Stapled Securities under the NIT-I Programme:

- (i) On 5 June 2009, the Bank and PBFIN issued the first tranche of RM1,200 million in nominal value of Stapled Securities. The first optional redemption date of the NCPCS will be on 5 June 2019, whilst the Sub-Notes are due on 5 June 2059. The Stapled Securities were issued at par. The Sub-Notes bear interest at a rate of 7.50% per annum, payable semi-annually. Should an assignment event occur, the NCPCS will also accrue interest at a rate of 7.50% per annum.
- (ii) On 13 November 2009, the Bank and PBFIN issued the second tranche of RM888 million in nominal value of Stapled Securities. The first optional redemption date of the NCPCS will be on 13 November 2019, whilst the Sub-Notes are due on 13 November 2059. The Stapled Securities were issued at par. The Sub-Notes bear interest at a rate of 7.20% per annum, payable semi-annually. Should an assignment event occur, the NCPCS will also accrue interest at a rate of 7.20% per annum.

The other salient features of the NIT-I Programme are as follows:

The Bank may, at its option, redeem the NCPCS in whole but not in part, on a date falling no earlier than the fifth (5th) anniversary of the first issue date or on any distribution payment date thereafter, subject to fulfilling the following redemption conditions:

- (i) the Bank is solvent at the time of redemption and immediately thereafter;
- (ii) the Bank is not in breach of BNM's minimum capital adequacy ratio requirements; and
- (iii) the Bank has obtained written approval from BNM prior to the redemption.

### (d) Non-Innovative Tier I stapled securities (Cont'd.)

The NCPCS will cease to be stapled to the Sub-Notes only upon the occurence of an assignment event. Once unstapled, ownership of the Sub-Notes will be assigned to the Bank pursuant to a note assignment agreement entered into between the Bank and investors of the Stapled Securities on the date of the issue of the Stapled Securities. These investors will then hold only the NCPCS. An assignment event means the occurence of any of the following events:

- (i) the Bank elects that an assignment event occurs; or
- (ii) BNM determines that an assignment event should occur; or
- (iii) the redemption of the NCPCS pursuant to:
  - (a) a tax redemption, whereby there is a more than an insubstantial risk that, as a result of changes in the applicable tax regulations, the Bank and/or PBFIN would become obliged to pay additional amounts or will no longer be able to obtain tax deductions for interest payments on the Sub-Notes or the inter-company loan between the Bank and PBFIN; or
  - (b) a regulatory redemption, whereby the NCPCS no longer qualify as Non-Innovative Tier I Capital of the Bank for the purposes of BNM's capital adequacy ratio requirements; or
  - (c) redemption of the NCPCS on the optional redemption date.
- (iv) the deferral of any interest on the Sub-Notes; or
- (v) the Bank is in breach of BNM's minimum capital adequacy ratio requirements; or
- (vi) the commencement of winding up proceeding in respect of the Bank or PBFIN; or
- (vii) the appointment of an administrator in connection with the restructuring of the Bank or PBFIN; or
- (viii) the occurence of the optional redemption date; or
- (ix) PBFIN ceases to be, directly or indirectly, a wholly-owned subsidiary company of the Bank.

The Bank will not be able to pay any dividends to its shareholders or make any interest payments on any securities ranking pari passu with or junior to the NCPCS or acquire any of its ordinary shares or redeem any securities ranking pari passu with or junior to the NCPCS (collectively referred to as the "Dividend and Capital Stopper") if, following the occurence of an assignment event, the Bank does not pay a distribution on the NCPCS on its due date for payment. The Dividend and Capital Stopper will only cease to be effective upon the resumption of payments of distribution on the NCPCS for a continuous period of one year.

The NCPCS are direct and unsecured obligations of the Bank. The NCPCS rank pari passu and without preference among themselves, with the existing RM1,200 million and USD200 million Innovative Tier I Capital Securities and with the most junior class of preference shares (if any), but in priority to the rights and claims of holders of ordinary shares of the Bank. The NCPCS are subordinated in right of payment upon the occurence of any winding up proceeding to the prior payment in full of all deposit liabilities and all other liabilities of the Bank including the Subordinated Notes of the Bank.

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### (d) Non-Innovative Tier I stapled securities (Cont'd.)

The Sub-Notes constitute direct and unsecured obligations of PBFIN. The Sub-Notes rank pari passu and without preference among themselves and with the most junior class of preference shares (if any) of PBFIN, but in priority to the rights and claims of holders of ordinary shares of PBFIN. The Sub-Notes will be subordinated in right of payment upon the occurrence of any winding up proceeding of PBFIN to the prior payment in full of all liabilities of PBFIN except to those liabilities which rank equal with or junior to the Sub-Notes.

The NCPCS qualify as Non-Innovative Tier I Capital Instruments in line with the requirements of BNM's Risk-Weighted Capital Adequacy Framework (General Requirements and Capital Components), and qualify for inclusion as Tier I Capital for the purpose of determining the capital adequacy ratios of the Group and the Bank, up to a total limit of 50% for Innovative and Non-Innovative Tier I Capital Securities, with the excess qualifying as Tier II Capital.

The Group has entered into interest rate swap contracts as fair value hedges of its Stapled Securities in order to minimise its exposure to interest rate volatility, resulting in a change in the value of the capital securities. The Bank does not restate the value of its Non-Innovative Tier I Capital Securities as a result of changes in its own credit risk.

### 23. Other Liabilities

|   | (         | Group     | E         | Bank      |
|---|-----------|-----------|-----------|-----------|
|   | 2011      | 2010      | 2011      | 2010      |
|   | RM'000    | RM'000    | RM'000    | RM'000    |
| Interest/Income payable                           | 866,442   | 749,173   | 748,209   | 660,711   |
| Other payables and accruals                       | 2,218,605 | 1,579,007 | 1,595,561 | 1,050,122 |
| Amount due to trust funds *                       | 65,013    | 89,858    | -         | -         |
| Unprocessed sales and/or redemptions <sup>#</sup> | 50,798    | 83,708    | -         | -         |
| Employee benefits (Note 24(a))                    | (92,709)  | (73,076)  | (89,528)  | (70,569)  |
| Profit Equalisation Reserve (Note 55(m))          | -         | 33,436    | -         | -         |
| Finance lease liabilities **                      | 93,779    | 14,548    | 93,779    | 14,548    |
| Outstanding contracts on clients' accounts ^      | 249,464   | 341,637   | -         | -         |
| Dividend payable to shareholders                  | 16,143    | 21,583    | 2,933     | 2,964     |
| Amount due to subsidiary companies®               | -         | -         | 17,373    | 17,875    |
|   | 3,467,535 | 2,839,874 | 2,368,327 | 1,675,651 |

- \* This balance refers to amount due to trust funds managed by the fund management subsidiary company in respect of cancellation and creation of trust units.
- <sup>#</sup> The unprocessed sales and/or redemptions are in respect of the fund management activities of a subsidiary company.

### 23. Other Liabilities (Cont'd.)

\*\* Finance lease liabilities of the Group and the Bank are payable as follows:

|                                       | 2011<br>Present<br>Future Value of     |  |   | Future                                 | Present<br>Value of                    |   |
|---------------------------------------|--|--|---|--|--|---|
|                                       | Minimum<br>Lease<br>Payments<br>RM'000 | Future<br>Finance<br>Charges<br>RM'000 | Finance<br>Lease<br>Liabilities<br>RM'000 | Minimum<br>Lease<br>Payments<br>RM'000 | Future<br>Finance<br>Charges<br>RM'000 | Finance<br>Lease<br>Liabilities<br>RM'000 |
| Less than one year<br>Between one and | 35,932                                 | 2,876                                  | 33,056                                    | 14,750                                 | 202                                    | 14,548                                    |
| three years                           | 62,885                                 | 2,162                                  | 60,723                                    | -                                      | -                                      |   |
|                                       | 98,817                                 | 5,038                                  | 93,779                                    | 14,750                                 | 202                                    | 14,548                                    |

The Bank's finance lease of computer equipment and software in the previous year expired during the year. During the year, the Bank leased new computer equipment and software under finance lease which will expire in three years (Note 16). At the end of the lease term, the Bank has the option to acquire the assets at a nominal price deemed to be a bargain purchase option. There are no restrictive covenants imposed by the lease agreement and no arrangements have been entered into for contingent rental payments.

- \* These balances relate to contracts entered by the stock-broking business of the investment banking subsidiary company on behalf of clients where settlements are yet to be made and amount due to Bursa Malaysia Securities Clearing Sdn. Bhd. The trade settlement is three (3) market days according to Bursa Malaysia Securities Berhad's trading rules.
- (d These balances are unsecured, non-interest bearing and have no fixed terms of repayment.

### 24. Employee Benefits

### (a) Defined Benefit Plan

The Bank and certain subsidiary companies contribute to a fully funded defined benefit plan known as the Public Bank Group Officers' Retirement Benefits Fund ("the Fund") for its eligible employees. Under the Fund, eligible employees are entitled to one month of the final/last drawn salary for each completed year of service with the Group upon attainment of the retirement age of 55. For employees who leave before the attainment of the retirement age, the retirement benefit will be computed based on the scale rate stipulated in the rules of the Fund.

### Governance

The assets of the Fund are held separately from the assets of the Group and the Bank and are administered by a board of trustees. There are six (6) trustees currently, all of whom are members of senior management of the Bank.

### 24. Employee Benefits (Cont'd.)

### (a) Defined Benefit Plan (Cont'd.)

The amounts recognised in the statements of financial position are determined as follows:

|                                     | Group     |           | Bank      |           |
|-------------------------------------|-----------|-----------|-----------|-----------|
|                                     | 2011      | 2010      | 2011      | 2010      |
|                                     | RM'000    | RM'000    | RM'000    | RM'000    |
| Present value of funded obligations | (490,348) | (447,908) | (473,529) | (432,545) |
| Fair value of plan assets           | 703,729   | 689,234   | 679,591   | 665,593   |
| Unrecognised actuarial gain         | 213,381   | 241,326   | 206,062   | 233,048   |
|                                     | (120,672) | (168,250) | (116,534) | (162,479) |
| Net assets (Note 23)                | 92,709    | 73,076    | 89,528    | 70,569    |

Movements in the present value of funded obligations are as follows:

|                                      | G              | roup           | Ba             | ank            |
|--------------------------------------|----------------|----------------|----------------|----------------|
|                                      | 2011<br>RM'000 | 2010<br>RM'000 | 2011<br>RM'000 | 2010<br>RM'000 |
| Obligation at 1 January              | 447,908        | 397,078        | 432,545        | 382,227        |
| Allocation adjustment                | -              | _              | -              | 1,232          |
| Current service cost                 | 32,193         | 27,147         | 31,089         | 26,216         |
| Interest cost                        | 27,456         | 21,356         | 26,514         | 20,623         |
| Benefits paid – the Fund             | (29,444)       | (19,339)       | (28,434)       | (18,676)       |
| Actuarial loss on funded obligations | 12,235         | 21,666         | 11,815         | 20,923         |
| Obligation at 31 December            | 490,348        | 447,908        | 473,529        | 432,545        |

Movements in the fair value of plan assets are as follows:

|                                      | G              | roup           | Ba             | ank            |
|--------------------------------------|----------------|----------------|----------------|----------------|
|                                      | 2011<br>RM'000 | 2010<br>RM'000 | 2011<br>RM'000 | 2010<br>RM'000 |
| Fair value at 1 January              | 689,234        | 563,614        | 665,593        | 542,534        |
| Allocation adjustment                | -              | _              | -              | 1,748          |
| Expected return on plan assets       | 54,450         | 44,292         | 52,582         | 42,773         |
| Benefits paid – the Fund             | (29,444)       | (19,339)       | (28,434)       | (18,676        |
| Actuarial (loss)/gain on plan assets | (10,511)       | 100,667        | (10,150)       | 97,214         |
| Fair value at 31 December            | 703,729        | 689,234        | 679,591        | 665,593        |

Notes to the Financial Statements

### 24. Employee Benefits (Cont'd.)

### (a) Defined Benefit Plan (Cont'd.)

The fair value of plan assets constitutes the following:

|                             | G           | roup      | В           | ank       |
|-----------------------------|-------------|-----------|-------------|-----------|
|                             | 2011        | 2010      | 2011        | 2010      |
|                             | RM'000      | RM'000    | RM'000      | RM'000    |
| Deposit placements and cash | 634,034     | 25        | 612,287     | 24        |
| Government Securities       | 456,321     | 389,584   | 440,669     | 376,221   |
| Equity securities *         | 538,726     | 525,307   | 520,248     | 507,289   |
| Unit trust funds            | 297,585     | 309,102   | 287,378     | 298,500   |
| Properties #                | 323,085     | 303,651   | 312,003     | 293,236   |
| Other assets (net)          | 27,652      | 14,942    | 26,704      | 14,429    |
| Borrowings                  | (1,573,674) | (853,377) | (1,519,698) | (824,106) |
|                             | 703,729     | 689,234   | 679,591     | 665,593   |

\* Included in the fair value of equity securities are ordinary shares of the Bank held by the Fund with a fair value of RM350,332,000 (2010 – RM341,792,000).

<sup>#</sup> All the properties held as plan assets of the Group and the Bank are occupied by the Bank and certain subsidiary companies of the Group.

The amounts recognised in other operating expenses in the income statements are as follows:

|                                      | G        | roup     | Ba       | ank      |
|--------------------------------------|----------|----------|----------|----------|
|                                      | 2011     | 2010     | 2011     | 2010     |
|                                      | RM'000   | RM'000   | RM'000   | RM'000   |
| Current service cost                 | 32,193   | 27,147   | 31,089   | 26,216   |
| Interest cost                        | 27,456   | 21,356   | 26,514   | 20,623   |
| Expected return on plan assets       | (54,450) | (44,292) | (52,582) | (42,773) |
| Actuarial gains recognised           | (24,832) | (10,963) | (23,980) | (10,587) |
| Allocation adjustment                | -        | -        | 84       | (205)    |
| Amount included under                |          |          |          |          |
| "personnel costs" (Note 35(a))       | (19,633) | (6,752)  | (18,875) | (6,726)  |
| Expected return on plan assets       | 54,450   | 44,292   | 52,582   | 42,773   |
| Actuarial (loss)/gain on plan assets | (10,511) | 100,667  | (10,150) | 97,214   |
| Actual return on plan assets         | 43,939   | 144,959  | 42,432   | 139,987  |

### 24. Employee Benefits (Cont'd.)

### (a) Defined Benefit Plan (Cont'd.)

The surplus of the defined benefit plan for the past five years are as follows:

|  | 2011<br>RM'000 | 2010<br>RM'000 | 2009<br>RM'000 | 2008<br>RM'000 | 2007<br>RM'000 |
|--|----------------|----------------|----------------|----------------|----------------|
| Group  |                |                |                |                |                |
| Present value of funded                      |                | (              | (              | ()             | <u> </u>       |
| obligations                                  | (490,348)      | (447,908)      | (397,078)      | (373,995)      | (342,574)      |
| Fair value of plan assets                    | 703,729        | 689,234        | 563,614        | 437,201        | 590,401        |
| Plan surplus                                 | 213,381        | 241,326        | 166,536        | 63,206         | 247,827        |
| Experience adjustment on                     |                |                |                |                |                |
| plan liabilities<br>Experience adjustment on | 12,235         | 21,666         | (2,256)        | 8,397          | 65,911         |
| plan assets                                  | (10,511)       | 100,667        | 111,651        | (179,710)      | 170,040        |
| Bank   |                |                |                |                |                |
| Present value of funded                      |                |                |                |                |                |
| obligations                                  | (473,529)      | (432,545)      | (382.227)      | (360.009)      | (335,894)      |
| Fair value of plan assets                    | 679,591        | 665,593        | 542.534        | 420,850        | 578,888        |
|  | 077,371        | 000,070        | 542,554        | 420,030        | 570,000        |
| Plan surplus                                 | 206,062        | 233,048        | 160,307        | 60,841         | 242,994        |
| Experience adjustment on                     |                |                |                |                |                |
| plan liabilities<br>Experience adjustment on | 11,815         | 20,923         | (2,173)        | 8,221          | 64,626         |
| plan assets                                  | (10,150)       | 97,214         | 107,475        | (175,937)      | 166,725        |

No estimated contributions are expected to be paid to the plan in the forthcoming financial year by the Group and the Bank.

Principal actuarial assumptions used at the reporting date (expressed as weighted averages):

|                                   | Group a | nd Bank |
|-----------------------------------|---------|---------|
|                                   | 2011    | 2010    |
| Discount rate                     | 6.25%   | 6.25%   |
| Expected return on plan assets    | 8.00%   | 8.00%   |
| Expected rate of salary increases | 7.00%   | 7.00%   |

The principal actuarial assumptions are based on the latest actuarial valuation performed as of 31 December 2010.

### Notes to the Financial Statements

### 24. Employee Benefits (Cont'd.)

### (a) Defined Benefit Plan (Cont'd.)

The expected rate of return on plan assets is based on the average rate of earnings expected on the funds invested to provide for the benefits included in the projected benefit obligation.

### (b) Equity Compensation Benefits

### Public Financial Holdings Limited Group Employees' Share Option Scheme

On 18 May 2005, an offer of options under the Public Financial Holdings Limited Group Employees' Share Option Scheme ("PFHL ESOS") was made to eligible participants to subscribe for 66,526,000 ordinary shares of Public Financial Holdings Limited ("PFHL"). The expiry date of granting of share options under the PFHL ESOS is 27 February 2012 with the exercise period of ten (10) years from the grant date.

The salient features of the PFHL ESOS are as follows:

- (i) Eligible participants of the PFHL ESOS include directors and employees working under "continuous contracts" for the purposes of the Hong Kong Employment Ordinance;
- (ii) The total number of shares to be issued under the PFHL ESOS shall not exceed in aggregate thirty percent (30%) of the issued and paid-up share capital of PFHL at any point of time during the tenure of the PFHL ESOS.

In addition, any individual director or employee's maximum entitlement shall not exceed one percent (1%) of the ordinary shares of PFHL in issue in the 12 months period up to (and including) the date of the grant. Any substantial shareholder or independent non-executive director's maximum entitlement shall not exceed one tenth percent (0.1%) of the ordinary shares of PFHL in issue and have an aggregate value based on the closing price of the ordinary shares of PFHL at the date of each grant, in excess of HKD5 million in the 12 months period up to (and including) the date of grant;

- (iii) The option exercise price for each ordinary share of HKD0.10 each of PFHL shall be determined by the directors at their discretion based on the higher of the closing price of the ordinary shares of PFHL on the Hong Kong Stock Exchange ("HKSE") at the offer date and the average closing price of the ordinary shares of PFHL on the HKSE for five (5) business days immediately preceding the offer date and the nominal value of an ordinary share of PFHL; and
- (iv) The Group is not legally bound or obliged to repurchase or settle the options in cash.

### 24. Employee Benefits (Cont'd.)

### (b) Equity Compensation Benefits (Cont'd.)

A summary of the movements in the number of PFHL ESOS and the weighted average exercise prices are as follows:

|   |                                    | 2011   |                                    | 2010   |
|---|------------------------------------|--|------------------------------------|--|
|   | Number of<br>share options<br>'000 | Weighted<br>average<br>exercise price<br>HKD | Number of<br>share options<br>'000 | Weighted<br>average<br>exercise price<br>HKD |
| At 1 January  | 28,509                             | 6.35   | 29,325                             | 6.35   |
| Lapsed  | (2,096)                            | 6.35   | (816)                              | 6.35   |
| At 31 December  | 26,413                             | 6.35   | 28,509                             | 6.35   |
| Options exercisable at end of financial year              | 26,413                             | 6.35   | 28,509                             | 6.35   |
| Weighted average share price during<br>the financial year |                                    | 4.59   |                                    | 4.53   |

Details of PFHL ESOS outstanding as at the end of the financial year are as follows:

| Grant Date  | Exercise Period             | Exercise Price | Number of share options<br>outstanding<br>'000 |
|-------------|-----------------------------|----------------|--|
| 18 May 2005 | 10 June 2005 to 9 June 2015 | HKD6.35        | 26,413   |

The weighted average remaining contractual maturity of the PFHL ESOS outstanding as at the end of the financial year was 3.44 years (2010 – 4.44 years).

There were no new PFHL ESOS granted during the financial year (2010 – Nil). All share options issued have been vested prior to 1 January 2006 and, as allowed by the transitional provisions in FRS 2 Share-based Payments, the recognition and measurement principles in FRS 2 have not been applied.

Notes to the Financial Statements

### 25. Provision For Tax Expense And Zakat

|                      | C C            | Froup          | В              | ank            |
|----------------------|----------------|----------------|----------------|----------------|
|                      | 2011<br>RM'000 | 2010<br>RM'000 | 2011<br>RM'000 | 2010<br>RM'000 |
| Tax expense          | 487,789        | 800,138        | 281,354        | 568,565        |
| Tax expense<br>Zakat | 389            | 326            | -              | _              |
|                      | 488,178        | 800,464        | 281,354        | 568,565        |

### 26. Share Capital

|  |              | of Ordinary   |                | _              |
|--|--------------|---------------|----------------|----------------|
|  |              | f RM1.00 Each |                | mount          |
| Group and Bank   | 2011<br>'000 | 2010<br>'000  | 2011<br>RM'000 | 2010<br>RM'000 |
| Authorised:<br>Ordinary shares of RM1.00 each            | 10,000,000   | 10,000,000    | 10,000,000     | 10,000,000     |
|  |              |               |                |                |
| Issued and fully paid:<br>Ordinary shares of RM1.00 each | 3,531,926    | 3,531,926     | 3,531,926      | 3,531,926      |

### 27. Treasury Shares

The amount relates to the acquisition cost of treasury shares.

On 14 March 2011, the shareholders of the Bank renewed their approval for the Bank to buy-back its own shares. During the financial year, the Bank bought back from the open market, 20,000 (2010 – 20,000) of its issued ordinary shares of RM1.00 each ("PBB Shares") listed and quoted as "Local" on the Main Market of Bursa Malaysia Securities Berhad ("Bursa Malaysia"). The average buy-back price was RM13.40 (2010 – RM11.97) per share. The total consideration paid for the share buy-back of PBB Shares by the Bank during the financial year, including transaction costs, was RM268,951 (2010 – RM240,250) and was financed by internally generated funds. The PBB Shares bought back are held as treasury shares in accordance with Section 67A Subsection 3(A)(b) of the Companies Act, 1965.

None of the treasury shares held were resold or cancelled during the financial year.

Of the total 3,531,925,834 (2010 – 3,531,925,834) issued and paid-up PBB Shares as at 31 December 2011, 29,800,704 (2010 – 29,780,704) PBB Shares are held as treasury shares by the Bank. Treasury shares have no rights to voting, dividends and participation in other distribution. As at 31 December 2011, the number of outstanding PBB Shares in issue after the set-off is therefore 3,502,125,130 (2010 – 3,502,145,130) ordinary shares of RM1.00 each.

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### 28. Other Reserves

| Group  | Statutory<br>Reserves<br>RM*000 | Capital<br>Reserves<br>RM'000 | Foreign<br>Currency<br>Translation<br>Reserves<br>RM'000 | Hedging<br>Reserves<br>RM'000 | Revaluation<br>Reserves<br>RM'000 | Regulatory<br>Reserves<br>RM'000 | General<br>Reserves<br>RM'000 | Total<br>RM'000 |
|--|---------------------------------|-------------------------------|--|-------------------------------|-----------------------------------|----------------------------------|-------------------------------|-----------------|
| At 1 January 2011<br>Currency translation<br>differences in respect of | 3,821,211                       | 60,442                        | (93,772)   | 4,923                         | (5,281)                           | 101,039                          | I                             | 3,888,562       |
| - foreign operations   | ı                               | ı                             | 100,638  | ı                             | ı                                 | ı                                | ı                             | 100,638         |
| - net investment hedge   | ı                               | •                             | (90,853)   | •                             | ı                                 | ı                                | ı                             | (90,853)        |
| Net unrealised loss on change<br>in fair value of financial            |                                 |                               |  |                               |                                   |                                  |                               |                 |
| investments available-for-sale   | ı                               | •                             | ı  | •                             | (22,031)                          | ı                                | ı                             | (22,031)        |
| Net realised gain on financial   |                                 |                               |  |                               |                                   |                                  |                               |                 |
| investments available-for-sale   |                                 |                               |  |                               |                                   |                                  |                               |                 |
| reclassified to income statement                                       |                                 |                               |  |                               |                                   |                                  |                               |                 |
| (Note 33)  | ı                               | I                             | ı  | ·                             | [2,448]                           | I                                | I                             | [2,448]         |
| Net unrealised loss of derivatives                                     |                                 |                               |  |                               |                                   |                                  |                               |                 |
| designated as cash flow hedges   | ı                               | I                             | ı  | (2,892)                       | I                                 | I                                | I                             | (2,892)         |
| Net realised gain on cash flow<br>hedges reclassified to the           |                                 |                               |  |                               |                                   |                                  |                               |                 |
| income statement   | ·                               | ı                             | ı  | (223)                         | ı                                 | ı                                | ı                             | (223)           |
| Deferred tax (Note 39)   | ı                               | ı                             | ı  | 861                           | 4,305                             | ı                                | ı                             | 5,166           |
| Transfer from retained profits   | 29,895                          | ı                             | •  | I                             | •                                 | 25,784                           | 127,746                       | 183,425         |
| At 31 December 2011  | 3,851,106                       | 60,442                        | (83,987)   | 2,339                         | (28,455)                          | 126,823                          | 127,746                       | 4,056,014       |

## 28. Other Reserves (Cont'd.)

| Group                                    | Statutory<br>Reserves<br>RM'000 | Capital<br>Reserves<br>RM'000 | Foreign<br>Currency<br>Translation<br>Reserves<br>RM'000 | Hedging<br>Reserves<br>RM*000 | Revaluation<br>Reserves<br>RM*000 | Regulatory<br>Reserves<br>RM'000 | Total<br>RM'000 |
|--|---------------------------------|-------------------------------|--|-------------------------------|-----------------------------------|----------------------------------|-----------------|
| At 1 January 2010                        | 3,753,022                       | 60,442                        | [72,878]   | 8,194                         | [46,327]                          | 84,818                           | 3,787,271       |
| Currency translation differences         |                                 |                               |  |                               |                                   |                                  |                 |
| In respect of                            |                                 |                               |  |                               |                                   |                                  |                 |
| – foreign operations                     | I                               | I                             | [313,166]  | I                             | I                                 | I                                | (313,166)       |
| <ul> <li>net investment hedge</li> </ul> | I                               | I                             | 292,272  | I                             | I                                 | I                                | 292,272         |
| Net unrealised gain on change in         |                                 |                               |  |                               |                                   |                                  |                 |
| fair value of financial investments      |                                 |                               |  |                               |                                   |                                  |                 |
| available-for-sale                       | I                               | I                             | I  | I                             | 62,638                            | I                                | 62,638          |
| Net realised gain on financial           |                                 |                               |  |                               |                                   |                                  |                 |
| investments available-for-sale           |                                 |                               |  |                               |                                   |                                  |                 |
| reclassified to income statement         |                                 |                               |  |                               |                                   |                                  |                 |
| (Note 33)                                | I                               | I                             | I  | I                             | (8,707)                           | I                                | [8,707]         |
| Net unrealised loss of derivatives       |                                 |                               |  |                               |                                   |                                  |                 |
| designated as cash flow hedges           | I                               | I                             | I  | [4,281]                       | I                                 | I                                | [4,281]         |
| Net realised gain on cash flow hedges    |                                 |                               |  |                               |                                   |                                  |                 |
| reclassified to the income statement     | I                               | I                             | I  | (80)                          | I                                 | I                                | [80]            |
| Deferred tax (Note 39)                   | I                               | I                             | I  | 1,090                         | [12,885]                          | I                                | [11,795]        |
| Transfer from retained profits           | 68,189                          | I                             | I  | I                             | I                                 | 16,221                           | 84,410          |
| At 31 December 2010                      | 3,821,211                       | 60,442                        | [93,772]   | 4,923                         | [5,281]                           | 101,039                          | 3,888,562       |
|  |                                 |                               |  |                               |                                   |                                  |                 |

### Notes to the Financial Statements

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### 28. Other Reserves (Cont'd.)

| Bank   | Statutory<br>Reserves<br>RM'000 | Hedging<br>Reserves<br>RM'000 | Revaluation<br>Reserves<br>RM'000 | General<br>Reserves<br>RM'000 | Total<br>RM'000 |
|--|---------------------------------|-------------------------------|-----------------------------------|-------------------------------|-----------------|
| At 1 January 2011<br>Net unrealised loss on change in<br>fair value of financial   | 3,531,926                       | 4,923                         | 1,765                             | -                             | 3,538,614       |
| investments available-for-sale<br>Net realised gain on financial<br>investments available-for-sale<br>reclassified to income | -                               | -                             | (23,424)                          | -                             | (23,424)        |
| statement (Note 33)  | -                               | -                             | (5,216)                           | -                             | (5,216)         |
| Net unrealised loss of derivatives<br>designated as cash flow hedges<br>Net realised gain on cash flow                       | -                               | (2,892)                       | -                                 | -                             | (2,892)         |
| hedges reclassified to the   |                                 |                               |                                   |                               |                 |
| income statement   | -                               | (553)                         | -                                 | -                             | (553)           |
| Transfer from retained profits   | -                               | -                             | -                                 | 756                           | 756             |
| Deferred tax (Note 39)   | -                               | 861                           | 7,160                             | -                             | 8,021           |
| At 31 December 2011  | 3,531,926                       | 2,339                         | (19,715)                          | 756                           | 3,515,306       |
| At 1 January 2010  | 3,531,926                       | 8,194                         | (26,448)                          | _                             | 3,513,672       |
| Net unrealised gain on change in fair value of financial   |                                 |                               |                                   |                               |                 |
| investments available-for-sale<br>Net realised gain on financial<br>investments available-for-sale<br>reclassified to income | -                               | _                             | 46,084                            | -                             | 46,084          |
| statement (Note 33)  | _                               | _                             | (8,467)                           | _                             | (8,467)         |
| Net unrealised loss of derivatives designated as cash flow hedges  |                                 | (4,281)                       |                                   |                               | (4,281)         |
| Net realised gain on cash flow<br>hedges reclassified to the   | _                               | (4,201)                       | _                                 | _                             | (4,201)         |
| income statement   | _                               | (80)                          | _                                 | -                             | (80)            |
| Deferred tax (Note 39)   | -                               | 1,090                         | (9,404)                           | -                             | (8,314)         |
| At 31 December 2010  | 3,531,926                       | 4,923                         | 1,765                             | _                             | 3,538,614       |

The statutory reserves of the Group and the Bank are maintained in compliance with Section 36 of the Banking and Financial Institutions Act, 1989 and Section 15 of the Islamic Banking Act, 1983 and are not distributable as cash dividends.

### Notes to the Financial Statements

### 28. Other Reserves (Cont'd.)

The capital reserves of the Group arose mainly from the capitalisation of retained profits that resulted from bonus issues by subsidiary companies and the restructuring exercise involving certain subsidiary companies undertaken by the Group in previous years.

The foreign currency translation reserves comprise all foreign exchange differences arising from the translation of the financial statements of foreign subsidiary companies and the subsidiary companies incorporated in the Federal Territory of Labuan, after off-setting the impact of the effective portion of net investment hedges.

The hedging reserves are in respect of the effective portion of unrealised fair value gains and losses on cash flow hedging instruments.

The revaluation reserves are in respect of unrealised fair value gains and losses on financial investments availablefor-sale, after off-setting the impact of related fair value hedges.

The regulatory reserves maintained by the Group's banking subsidiary companies in Hong Kong SAR are in line with the requirements of the Hong Kong Monetary Authority. The reserve is held as a buffer to absorb potential credit losses in excess of the requirements of accounting standards.

The general reserves of the Group and the Bank represent non-distributable profit reserves maintained in compliance with the requirements of the guidelines of the Central Bank of Sri Lanka and Prakas B7–010–182 and Circular No. B7–011–001 issued by the National Bank of Cambodia respectively.

### 29. Retained Profits

Prior to the year of assessment 2008, company income tax was based on the full imputation system where tax on dividend was imposed at both the company's and shareholders' level. The tax at shareholders' level took into account the tax imputed at the company's level through tax credits.

Pursuant to the Finance Act, 2007, the single tier system was introduced and took effect from the year of assessment 2008. Under the single tier system, tax on a company's profit is a final tax and dividend distributed to shareholders will be exempted from tax. With the implementation of the single tier system, companies with a credit balance in the Section 108 account are allowed either to elect for an irrevocable option to switch over to the single tier system or to continue using the available credit balance as at 31 December 2007 after adjusting for any tax deductions for the purpose of dividend distribution, until 31 December 2013.

The Bank has elected for the irrevocable option to disregard the remaining available Section 108 balance of RM63,899,000 on 23 February 2011. With such election, the Bank has switched over to the Single Tier System and is therefore allowed to distribute only Single Tier dividend henceforth.

### **30. Interest Income**

|  |                | Group          | E              | Bank           |
|--|----------------|----------------|----------------|----------------|
|  | 2011<br>RM'000 | 2010<br>RM'000 | 2011<br>RM'000 | 2010<br>RM'000 |
| Loans and advances                       | 7,980,679      | 6,793,220      | 7,215,709      | 5,997,346      |
| Balances with banks                      | 623,366        | 556,710        | 601,974        | 481,056        |
| Financial investments available-for-sale | 203,439        | 204,233        | 191,762        | 183,652        |
| Financial investments held-to-maturity   | 266,371        | 308,098        | 189,410        | 260,808        |
| Others                                   | 90,327         | 77,677         | 90,298         | 77,502         |
|  | 9,164,182      | 7,939,938      | 8,289,153      | 7,000,364      |
| Financial assets held-for-trading        | 248,848        | 173,593        | 239,953        | 145,350        |
|  | 9,413,030      | 8,113,531      | 8,529,106      | 7,145,714      |

Included in interest income on loans and advances for the current year is interest accrued on impaired loans of the Group and the Bank of RM62,195,000 (2010 - RM70,162,000) and RM60,096,000 (2010 - RM65,552,000) respectively.

### **31. Interest Expense**

|                            |           | Group     | E         | Bank      |
|----------------------------|-----------|-----------|-----------|-----------|
|                            | 2011      | 2010      | 2011      | 2010      |
|                            | RM'000    | RM'000    | RM'000    | RM'000    |
| Deposits from banks        | 346,458   | 270,312   | 335,032   | 220,942   |
| Deposits from customers    | 3,756,178 | 2,977,139 | 3,579,222 | 2,784,639 |
| Loans sold to Cagamas      | 590       | 827       | 590       | 827       |
| Debt securities issued and |           |           |           |           |
| other borrowed funds       | 329,755   | 264,583   | 317,716   | 247,465   |
| Others                     | 5,118     | 3,250     | 4,823     | 2,857     |
|                            | 4,438,099 | 3,516,111 | 4,237,383 | 3,256,730 |

### 32. Fee and Commission Income and Expense

|                                  | (         | Group     | B        | ank      |
|----------------------------------|-----------|-----------|----------|----------|
|                                  | 2011      | 2010      | 2011     | 2010     |
|                                  | RM'000    | RM'000    | RM'000   | RM'000   |
| Fee and commission income:       |           |           |          |          |
| Commissions                      | 193,594   | 202,236   | 238,663  | 240,085  |
| Service charges and fees         | 249,425   | 213,675   | 180,906  | 150,569  |
| Guarantee fees                   | 29,676    | 29,328    | 26,121   | 23,556   |
| Processing fees                  | 16,110    | 14,018    | 2,532    | 2,954    |
| Commitment fees                  | 59,311    | 60,212    | 56,433   | 56,791   |
| Unit trust management fees       | 545,095   | 485,094   | -        | -        |
| Fee on sale of trust units       | 321,586   | 251,526   | -        | -        |
| Net brokerage and commissions    |           |           |          |          |
| from stock-broking activities    | 100,946   | 105,237   | -        | -        |
| Other fee and commission income  | 45,154    | 32,612    | 34,778   | 22,263   |
|                                  | 1,560,897 | 1,393,938 | 539,433  | 496,218  |
| Fee and commission expense:      |           |           |          |          |
| Loan-related fees                | (82,225)  | (84,026)  | (78,128) | (75,483) |
| Unit trust agency fees           | (341,364) | (266,365) | -        | -        |
| Other fee and commission expense | (18,399)  | (11,777)  | (11,301) | (9,146)  |
|                                  | (441,988) | (362,168) | (89,429) | (84,629) |
| Net fee and commission income    | 1,118,909 | 1,031,770 | 450,004  | 411,589  |

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### 33. Net Gains and Losses on Financial Instruments

|   | G              | roup           | Ba             | ank            |
|---|----------------|----------------|----------------|----------------|
|   | 2011<br>RM'000 | 2010<br>RM'000 | 2011<br>RM'000 | 2010<br>RM'000 |
|   |                |                |                |                |
| Net gain/(loss) arising on financial<br>assets held-for-trading:      |                |                |                |                |
| – net gain on disposal  | 8,919          | 6,596          | 8,464          | 6,444          |
| – gross dividend income   | 34             | 25             | 34             | 25             |
| – unrealised revaluation (loss)/gain                                  | (333)          | 7,285          | (213)          | 7,107          |
|   | 8,620          | 13,906         | 8,285          | 13,576         |
| Net (loss)/gain arising on trading derivatives:                       |                |                |                |                |
| – net loss on disposal  | (12,520)       | (3,733)        | (12,520)       | (3,733)        |
| - unrealised revaluation gain   | 8,495          | 5,774          | 17,204         | 18,380         |
|   | (4,025)        | 2,041          | 4,684          | 14,647         |
| Net gain arising on financial<br>investments available-for-sale:      |                |                |                |                |
| – net gain on disposal (Note 28)                                      | 5,448          | 8,707          | 5,216          | 8,467          |
| – gross dividend income   | 147,823        | 113,634        | 142,859        | 106,913        |
|   | 153,271        | 122,341        | 148,075        | 115,380        |
| Gain/(loss) representing ineffective portions of hedging derivatives: |                |                |                |                |
| – fair value hedge (Note 6)   | 8,291          | (8,547)        | 6,441          | (6,235)        |
| – cash flow hedge (Note 6)  | (3)            | 4              | (3)            | 4              |
|   | 8,288          | (8,543)        | 6,438          | (6,231)        |
|   | 166,154        | 129,745        | 167,482        | 137,372        |

### 34. Other Operating Income

|   | G              | roup           | E              | Bank           |
|---|----------------|----------------|----------------|----------------|
|   | 2011<br>RM'000 | 2010<br>RM'000 | 2011<br>RM'000 | 2010<br>RM'000 |
| Gross dividend income from:                   |                |                |                |                |
| Associated companies<br>Subsidiary companies: | -              | _              | 9,692          | 9,035          |
| – quoted outside Malaysia                     | -              | _              | 51,674         | 67,923         |
| – unquoted in Malaysia                        | -              | -              | 673,003        | 566,003        |
|   | -              | _              | 734,369        | 642,961        |
| Other income:                                 |                |                |                |                |
| Foreign exchange profit                       | 217,563        | 250,563        | 193,532        | 380,664        |
| Rental income from:                           |                |                |                |                |
| – investment properties (Note 15)             | 4,887          | 5,310          | -              | -              |
| – other properties                            | 13,375         | 10,513         | 10,553         | 6,641          |
| Net gain on disposal of                       |                |                |                |                |
| property and equipment                        | 11             | 1,827          | 82             | 1,584          |
| Net loss on disposal of foreclosed properties | (3,190)        | (902)          | (3,190)        | (2,770)        |
| Gain on revaluation of investment             |                |                |                |                |
| properties (Note 15)                          | 2,711          | 3,751          | -              | -              |
| Others  | 44,877         | 27,215         | 32,422         | 25,487         |
|   | 280,234        | 298,277        | 233,399        | 411,606        |
|   | 280,234        | 298,277        | 967,768        | 1,054,567      |

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### 35. Other Operating Expenses

|  |           | Group     | E         | Bank      |
|--|-----------|-----------|-----------|-----------|
|  | 2011      | 2010      | 2011      | 2010      |
|  | RM'000    | RM'000    | RM'000    | RM'000    |
| Personnel costs                                      |           |           |           |           |
| <ul> <li>Salaries, allowances and bonuses</li> </ul> | 1,260,198 | 1,162,832 | 972,686   | 888,385   |
| – Pension costs                                      | 118,813   | 120,933   | 101,477   | 103,994   |
| - Others   | 116,778   | 108,886   | 102,775   | 98,083    |
|  | 1,495,789 | 1,392,651 | 1,176,938 | 1,090,462 |
| Establishment costs                                  |           |           |           |           |
| – Depreciation                                       | 145,947   | 145,628   | 113,471   | 107,847   |
| – Rental   | 80,365    | 75,310    | 77,741    | 74,231    |
| – Insurance  | 20,590    | 17,265    | 16,302    | 13,548    |
| <ul> <li>Water and electricity</li> </ul>            | 40,563    | 39,239    | 30,020    | 28,775    |
| - General repairs and maintenance                    | 69,483    | 61,982    | 62,331    | 55,286    |
| <ul> <li>Information technology expenses</li> </ul>  | 26,249    | 25,789    | 14,682    | 14,518    |
| - Others   | 35,919    | 31,070    | 24,531    | 21,193    |
|  | 419,116   | 396,283   | 339,078   | 315,398   |
| <br>Marketing expenses                               |           |           |           |           |
| <ul> <li>Advertisement and publicity</li> </ul>      | 75,174    | 78,473    | 25,019    | 25,665    |
| - Others   | 80,138    | 81,348    | 34,720    | 40,217    |
|  | 155,312   | 159,821   | 59,739    | 65,882    |
| Administration and general expenses                  |           |           |           |           |
| - Communication expenses                             | 35,144    | 34,675    | 34,975    | 29,820    |
| <ul> <li>Legal and professional fees</li> </ul>      | 45,123    | 49,022    | 36,101    | 38,627    |
| - Others   | 58,200    | 67,783    | 29,467    | 40,799    |
|  | 138,467   | 151,480   | 100,543   | 109,246   |
| Shared service cost charged to                       |           |           |           |           |
| Public Islamic Bank Berhad (Note 55(u))              | -         | -         | (166,483) | (160,351) |
| Total other operating expenses                       | 2,208,684 | 2,100,235 | 1,509,815 | 1,420,637 |

### 35. Other Operating Expenses (Cont'd.)

(a) Included in other operating expenses are the following statutory disclosures:

|  | G        | roup    | B        | ank     |
|--|----------|---------|----------|---------|
|  | 2011     | 2010    | 2011     | 2010    |
|  | RM'000   | RM'000  | RM'000   | RM'000  |
| Auditors' remuneration *:                                |          |         |          |         |
| – statutory audit fees                                   | 2,842    | 2,913   | 981      | 989     |
| - audit related services                                 | 716      | 451     | 313      | 278     |
| – other services   | 200      | 228     | 90       | 86      |
| Depreciation of property and equipment                   |          |         |          |         |
| (Note 16)  | 145,947  | 145,628 | 113,471  | 107,847 |
| Direct operating expenses of investment properties that: |          |         |          |         |
| – generated rental income                                | 40       | 38      | -        | -       |
| Directors' remuneration (Note 36)                        | 37,957   | 32,028  | 28,207   | 23,000  |
| Pension costs  |          |         |          |         |
| <ul> <li>defined contribution plan</li> </ul>            | 138,446  | 127,685 | 120,352  | 110,720 |
| – defined benefit plan (Note 24(a))                      | (19,633) | (6,752) | (18,875) | (6,726) |
| Property and equipment written off (Note 16)             | 1,199    | 67      | 396      | 67      |
| Rental of premises                                       | 80,365   | 75,310  | 77,741   | 74,231  |

Included in the auditors' remuneration of the Group are fees paid to accounting firms other than the Bank's auditors for statutory audit fees, audit related services and other services amounting to RM1,575,000 (2010 – RM1,667,000), RM358,000 (2010 – RM83,000) and RM52,000 (2010 – RM102,000) respectively.

Included in the auditors' remuneration of the Bank are fees paid in relation to the Bank's overseas branches for statutory audit fees, audit related services and other services of RM81,000 (2010 – RM89,000), RM16,000 (2010 – RM Nil) and RM33,000 (2010 – RM6,000) respectively.

Audit related services included half year limited review, validation review based on agreed-upon procedures and review of statement of internal control.

(b) Employees

The number of persons employed by the Group and the Bank (excluding Directors) as at the end of the financial year was 17,511 (2010 – 17,369) and 14,352 (2010 – 14,292) respectively.

### 36. Directors' Remuneration

|                                    | G              | Froup          | В              | ank            |
|------------------------------------|----------------|----------------|----------------|----------------|
|                                    | 2011<br>RM'000 | 2010<br>RM'000 | 2011<br>RM'000 | 2010<br>RM'000 |
|                                    |                |                |                |                |
| Directors of the Bank:             |                |                |                |                |
| Executive Directors:               |                |                |                |                |
| Fees                               | 1,172          | 1,045          | 390            | 330            |
| Salary and other remuneration,     |                |                |                |                |
| including meeting allowances       | 5,713          | 4,611          | 5,564          | 4,471          |
| Bonuses                            | 8,440          | 6,754          | 8,440          | 6,754          |
| Benefits-in-kind                   | 73             | 54             | 73             | 54             |
|                                    | 15,398         | 12,464         | 14,467         | 11,609         |
| Non-Executive Directors:           |                |                |                |                |
| Fees                               | 3,529          | 3,298          | 1,365          | 1,265          |
| Other remuneration                 | 13,273         | 11,026         | 12,411         | 10,139         |
| Benefits-in-kind                   | 33             | 29             | 33             | 29             |
|                                    | 16,835         | 14,353         | 13,809         | 11,433         |
| Past Director:                     |                |                |                |                |
| Other remuneration                 | 37             | 41             | 37             | 41             |
| Benefits-in-kind                   | 13             | 13             | 13             | 13             |
|                                    | 50             | 54             | 50             | 54             |
| Directors of subsidiary companies: |                |                |                |                |
| Executive Directors:               |                |                |                |                |
| Fees                               | 287            | 265            | -              | -              |
| Salary and other remuneration,     |                |                |                |                |
| including meeting allowances       | 2,969          | 2,868          | -              | -              |
| Bonuses                            | 2,144          | 1,775          | -              | -              |
| Benefits-in-kind                   | 370            | 256            | -              | -              |
|                                    | 5,770          | 5,164          | _              | _              |

### 36. Directors' Remuneration (Cont'd.)

|  | G      | roup   | В      | ank    |
|--|--------|--------|--------|--------|
|  | 2011   | 2010   | 2011   | 2010   |
|  | RM'000 | RM'000 | RM'000 | RM'000 |
| Directors of subsidiary companies (Cont'd.): |        |        |        |        |
| Non-Executive Directors:                     |        |        |        |        |
| Fees   | 297    | 299    | -      | -      |
| Other remuneration                           | 96     | 46     | -      | -      |
|  | 393    | 345    | -      | _      |
| Grand total                                  | 38,446 | 32,380 | 28,326 | 23,096 |
|  |        |        |        |        |
| Total (excluding benefits-in-kind) (Note 35) | 37,957 | 32,028 | 28,207 | 23,000 |

Included in the remuneration of the Executive Directors is the remuneration attributable to the Chief Executive Officer of the Bank, including benefits-in-kind, during the financial year amounting to RM8,151,000 (2010 – RM6,548,000).

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The total remuneration (including benefits-in-kind) of the Directors of the Bank are as follows:

|                               |        | Remuneration received from the Bank | eceived from t | the Bank   |           |        | Remuneration received from<br>Subsidiary Companies | nuneration received from<br>Subsidiary Companies |        |
|-------------------------------|--------|-------------------------------------|----------------|------------|-----------|--------|--|--|--------|
|                               |        |                                     |                | 0ther      | Benefits- | Bank   |  | Other  | Group  |
|                               | Salary | Fees                                | Bonus          | Emoluments | in-kind   | Total  | Fees   | Emoluments                                       | Total  |
| 2011                          | KM UUU | KM UUU                              | NUU MA         | KM UUU     | KM UUU    | NUU'   | UUU WX   | NUU MX   | NUU WX |
| Executive Directors:          |        |                                     |                |            |           |        |  |  |        |
| Tan Sri Dato' Sri Tay Ah Lek  | 1,620  | 195                                 | 4,845          | 1,452      | 39        | 8,151  | 447  | 75   | 8,673  |
| Dato' Sri Lee Kong Lam        | 1,356  | 195                                 | 3,595          | 1,136      | 34        | 6,316  | 335  | 74   | 6,725  |
|                               | 2,976  | 390                                 | 8,440          | 2,588      | 73        | 14,467 | 782  | 149  | 15,398 |
| Non-Executive Directors:      |        |                                     |                |            |           |        |  |  |        |
| Fan Sri Dato' Sri             |        |                                     |                |            |           |        |  |  |        |
| Dr. Teh Hong Piow             | ·      | 260                                 | ı              | 11,336     | 33        | 11,629 | 555  | 52   | 12,236 |
| Tan Sri Datuk Seri            |        |                                     |                |            |           |        |  |  |        |
| Utama Thong Yaw Hong          | •      | 260                                 | ı              | 439        | ı         | 669    | 491  | 180  | 1,370  |
| Dato' Yeoh Chin Kee           | ı      | 195                                 | ı              | 126        | ı         | 321    | 126  | 116  | 563    |
| '.A.M. Tengku Abdul           |        |                                     |                |            |           |        |  |  |        |
| Rahman Ibni Sultan            |        |                                     |                |            |           |        |  |  |        |
| Haji Ahmad Shah               |        |                                     |                |            |           |        |  |  |        |
| Al-Mustain Billah #           | ı      | 49                                  | '              | 24         | I         | 73     | 29   | 24   | 126    |
| Dato' Haji Abdul Aziz         |        |                                     |                |            |           |        |  |  |        |
| bin Dato' Dr. Omar            | ı      | 195                                 | ı              | 204        | ı         | 399    | 275  | 178  | 852    |
| Dato' (Dr) Haji               |        |                                     |                |            |           |        |  |  |        |
| Mohamed Ishak bin             |        |                                     |                |            |           |        |  |  |        |
| Haji Mohamed Ariff *          | ı      | 49                                  | ı              | 29         | ı         | 78     | 189  | 89   | 335    |
| Quah Poh Keat                 | ı      | 195                                 | •              | 160        | ı         | 355    | 403  | 155  | 913    |
| Tang Wing Chew                | •      | 162                                 | I              | 93         | ı         | 255    | 96   | 89   | 077    |
|                               | I      | 1,365                               | I              | 12,411     | 33        | 13,809 | 2,164  | 862  | 16,835 |
| Total Directors' remuneration | 2,976  | 1,755                               | 8,440          | 14,999     | 106       | 28,276 | 2,946  | 1,011  | 32,233 |
|                               |        |                                     |                |            |           |        |  |  |        |

Notes to the Financial Statements

This represents the remuneration paid to this Director until his retirement on 20 March 2011. This represents the remuneration paid to this Director until his retirement on 14 March 2011.

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# 36. Directors' Remuneration (Cont'd.)

The total remuneration (including benefits-in-kind) of the Directors of the Bank are as follows (Cont'd.):

| 2010 Salary<br>2010 Control Salary<br>Executive Directors:<br>Tan Sri Dato' Sri Tay Ah Lek<br>1,296<br>Dato' Sri Lee Kong Lam<br>1,080<br>2,376<br>2,376<br>2,376<br>2,376<br>2,376<br>Dato' Sri Lee Kong Lam<br>1,080<br>Dato' Sri Lee Kong Lam<br>1,080<br>Dato' Sri Lee Kong Lam<br>1,080<br>Cata Sri Dato Sri Cata S | . Fees<br>RM'000<br>165<br>165<br>330<br>220 | Bonus<br>RM'000<br>3,877<br>2,877<br>6,754 | Other<br>Emoluments<br>RM'000<br>915<br>2,095<br>9,053 | Benefits-<br>in-kind<br>RM'000<br>24<br>54<br>54 | Bank<br>Total<br>RM'000<br>6,548<br>5,061<br>11,609 | Fees<br>RM'000<br>417<br>298 | Other<br>Fees Emoluments<br>RM'000 RM'000 | Group<br>Total<br>RM'000 |
|--|--|--|--|--|---|------------------------------|---|--------------------------|
|  |  | 3,877<br>2,877<br>6,754                    | 1,180<br>915<br>2,095<br>9,053                         | 30<br>24<br>54<br>29                             | 6,548<br>5,061<br>11,609                            | 417<br>298                   |   |                          |
|  |  | 6,754<br>-                                 | 2,095  | 54   | 11,609  |                              | 69<br>71                                  | 7,034<br>5,430           |
|  |  | 1  | 9,053  | 29   |   | 715                          | 140                                       | 12,464                   |
|  |  | I  | 9,053  | 29   |   |                              |   |                          |
|  |  |  |  |  | 9,302   | 525                          | 46  | 9,873                    |
|  | 220  | I  | 447  | I  | 667   | 446                          | 169                                       | 1,282                    |
|  |  | I  | 119  | I  | 284   | 117                          | 109                                       | 510                      |
| '.A.M. Tengku Abdul  |  |  |  |  |   |                              |   |                          |
| Rahman Ibni Sultan   |  |  |  |  |   |                              |   |                          |
| Haji Ahmad Shah<br>Al-Mustain Billah   | 165  | I  | 101  | I  | 266   | 105                          | 98  | 469                      |
| Jato' Haji Abdul Aziz  |  |  |  |  |   |                              |   |                          |
| bin Dato' Dr. Omar<br>Jato' (Dr) Haii  | 165  | I  | 183  | I  | 348   | 235                          | 168                                       | 751                      |
| Mohamed Ishak bin  |  |  |  |  |   |                              |   |                          |
| Haji Mohamed Ariff   | 165  | I  | 118  | I  | 283   | 235                          | 150                                       | 668                      |
| Quah Poh Keat –  | 165  | I  | 118  | I  | 283   | 370                          | 147                                       | 800                      |
| 1  | 1,265  | I  | 10,139   | 29   | 11,433  | 2,033                        | 887                                       | 14,353                   |
| Total Directors' remuneration 2,376  | 1,595  | 6,754                                      | 12,234   | 83   | 23,042  | 2,748                        | 1,027                                     | 26,817                   |

### Notes to the Financial Statements

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### **37.** Allowance for Impairment on Loans, Advances and Financing

|   | Group          |                | Bank           |                |
|---|----------------|----------------|----------------|----------------|
|   | 2011<br>RM'000 | 2010<br>RM'000 | 2011<br>RM'000 | 2010<br>RM'000 |
| Allowance for impaired loans and financing:                                 |                |                |                |                |
| Collective assessment allowance (Note 9)                                    | 603,151        | 519,484        | 439,501        | 447,685        |
| – Retail loans/financing  |                |                |                |                |
| <ul> <li>housing loans/financing</li> </ul>                                 | 143,424        | 136,243        | 132,507        | 125,611        |
| – hire purchase   | 164,525        | 145,819        | 100,642        | 110,683        |
| – credit cards  | 39,338         | 34,059         | 39,324         | 34,052         |
| <ul> <li>other loans/financing</li> </ul>                                   | 213,455        | 164,423        | 117,787        | 142,511        |
| <ul> <li>Corporate loans/financing</li> </ul>                               | 42,409         | 38,940         | 49,241         | 34,828         |
| Individual assessment allowance (Note 9)                                    | 220,510        | 313,920        | 2,215          | 37,377         |
| <ul> <li>Retail loans/financing</li> <li>housing loans/financing</li> </ul> | 1,413          | 187            | 1,080          | _              |
| – hire purchase   | 2.121          | 2,819          | _              | _              |
| <ul> <li>other loans/financing</li> </ul>                                   | 203,862        | 285,984        | (771)          | 26,224         |
| <ul> <li>Corporate loans/financing</li> </ul>                               | 13,114         | 24,930         | 1,906          | 11,153         |
| Bad debts recovered from  |                |                | ,              |                |
| stock-broking activities  | (179)          | (47)           | -              | -              |
| Impaired loans and financing written off                                    | 601            | 607            | 419            | 450            |
| Impaired loans and financing recovered                                      | (230,022)      | (174,398)      | (158,638)      | (101,572)      |
|   | 594,061        | 659,566        | 283,497        | 383,940        |

### 38. (Writeback of Impairment)/Impairment on Other Assets

|  | Group          |                | Bank           |                |
|--|----------------|----------------|----------------|----------------|
|  | 2011<br>RM'000 | 2010<br>RM'000 | 2011<br>RM'000 | 2010<br>RM'000 |
| Financial investments available-for-sale<br>– Non-money market instruments |                |                |                |                |
| – equity securities (Note 7)   | -              | 992            | -              | -              |
| Financial investments held-to-maturity<br>– Non-money market instruments   |                |                |                |                |
| – debt securities (Note 8)   | 45             | -              | 45             | -              |
| Foreclosed properties  | (1,643)        | 4,196          | (1,661)        | 4,178          |
| nvestment in subsidiary company  | -              | -              | -              | 6,100          |
|  | (1,598)        | 5,188          | (1,616)        | 10,278         |

### Notes to the Financial Statements

### 39. Tax Expense and Zakat

|   | (              | Group          | В              | ank            |
|---|----------------|----------------|----------------|----------------|
|   | 2011<br>RM'000 | 2010<br>RM'000 | 2011<br>RM'000 | 2010<br>RM'000 |
| Malaysian income tax<br>– In respect of current year profit                             | 1,039,799      | 995,220        | 810,748        | 806,874        |
| - In respect of changes in tax treatment for  |                |                | ·              |                |
| collective assessment allowance   | (545,445)      | -              | (478,485)      | -<br>-         |
| Overseas income tax   | 63,266         | 56,908         | 8,265          | 5,053          |
|   | 557,620        | 1,052,128      | 340,528        | 811,927        |
| Under/(Over) provision in prior years   |                |                |                |                |
| – Malaysian income tax  | 1,912          | (6,032)        | -              | -              |
| – Overseas income tax   | 1,325          | (667)          | (202)          | 807            |
|   | 560,857        | 1,045,429      | 340,326        | 812,734        |
| Deferred tax expense/(income) (Note 12)<br>– In respect of changes in tax treatment for |                |                |                |                |
| collective assessment allowance<br>– Relating to origination and reversal of            | 545,445        | _              | 478,485        | -              |
| temporary differences arising from:   | (20,011)       | (58,565)       | (2,286)        | (66,638        |
| <ul> <li>allowance for losses on loans/financing</li> </ul>                             | (4,414)        | (74,428)       | _              | (66,641        |
| – tax losses  | 214            | 27,689         | _              |                |
| <ul> <li>excess of depreciation over capital</li> </ul>                                 |                |                |                |                |
| allowances  | (580)          | 2,382          | (1,786)        | 3,655          |
| – other temporary differences   | (15,231)       | (14,208)       | (500)          | (3,652)        |
| Tax expense   | 1,086,291      | 986,864        | 816,525        | 746,096        |
| Zakat   | 318            | 256            | -              | -              |
|   | 1,086,609      | 987,120        | 816,525        | 746,096        |

Domestic income tax is calculated at the Malaysian statutory tax rate of 25% on the estimated chargeable profit for the year. The computation of deferred tax assets and deferred tax liabilities is also based on the statutory tax rate of 25%.

Tax in foreign jurisdictions is calculated at the rates prevailing in the respective jurisdictions.

### 39. Tax Expense and Zakat (Cont'd.)

A reconciliation of income tax expense applicable to profit before tax expense at the statutory tax rate to income tax expense at the effective income tax rate of the Group and of the Bank are as follows:

| Group  | %                                       | 2011<br>RM'000       | %              | 2010<br>RM'000       |
|--|---|----------------------|----------------|----------------------|
| Profit before tax expense  |   | 4,610,633            |                | 4,086,197            |
| Income tax using Malaysian tax rate of 25%   | 25.0                                    | 1,152,658            | 25.0           | 1,021,549            |
| Effects of different tax rates in foreign jurisdictions<br>Income not subject to tax | (0.6)<br>(1.7)                          | (29,863)<br>(77,103) | (1.1)<br>(1.7) | (43,151)<br>(71,743) |
| Effects of utilisation of unrecognised benefit of tax losses                         | _                                       | (2)                  |                | (6)                  |
| Expenses not deductible for tax purposes   | 1.0                                     | 46,433               | 1.0            | 40,639               |
| Income subject to tax at Bank but eliminated at Group                                | (0.2)                                   | (9,069)              | 1.1            | 46,275               |
| Under/(Over) provision in prior years  | 23.5<br>0.1                             | 1,083,054<br>3,237   | 24.3<br>(0.2)  | 993,563<br>(6,699)   |
| Tax expense for the year   | 23.6                                    | 1,086,291            | 24.1           | 986,864              |
| Bank   | %                                       | 2011<br>RM'000       | %              | 2010<br>RM'000       |
| Profit before tax expense  | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | 4,085,281            | ,.             | 3,677,657            |
| Income tax using Malaysian tax rate of 25%   | 25.0                                    | 1,021,320            | 25.0           | 919,414              |
| Income not subject to tax  | (5.4)                                   | (221,339)            | (5.2)          | (193,092)            |
| Expenses not deductible for tax purposes   | 0.4                                     | 16,746               | 0.5            | 18,967               |
| (Over)/Under provision in prior years  | 20.0<br>-                               | 816,727<br>(202)     | 20.3           | 745,289<br>807       |
| Tax expense for the year   | 20.0                                    | 816,525              | 20.3           | 746,096              |

### 39. Tax Expense and Zakat (Cont'd.)

|  | G       | roup    | Ba      | ank     |
|--|---------|---------|---------|---------|
|  | 2011    | 2010    | 2011    | 2010    |
|  | RM'000  | RM'000  | RM'000  | RM'000  |
| Tax recognised directly in equity                  |         |         |         |         |
| Relating to unrealised (loss)/gain on financial    |         |         |         |         |
| investments available-for-sale (Note 28)           | (4,305) | 12,885  | (7,160) | 9,404   |
| Relating to net loss on cash flow hedges           |         |         |         |         |
| (Note 28)  | (861)   | (1,090) | (861)   | (1,090) |
| Tax recognised directly in equity (Note 12)        | (5,166) | 11,795  | (8,021) | 8,314   |
|  |         |         |         |         |
| Tax savings arising from tax losses                |         |         |         |         |
| Tax savings arising from utilisation of tax losses | 2       | 6       | -       | -       |

### 40. Earnings Per Share

### (a) Basic Earnings Per Share

The calculation of the basic earnings per share is based on the net profit attributable to equity holders of the Bank for the financial year divided by the weighted average number of ordinary shares of RM1.00 each in issue during the financial year excluding the weighted average treasury shares held by the Bank.

|   | (         | Group     | E         | ank       |
|---|-----------|-----------|-----------|-----------|
|   | 2011      | 2010      | 2011      | 2010      |
| Net profit attributable to equity<br>holders of the Bank (RM'000) | 3,483,810 | 3,048,224 | 3,268,756 | 2,931,561 |
| <sup>'</sup> 000  |           |           |           |           |
| Number of ordinary shares at beginning<br>of the year             | 3,502,145 | 3,451,449 | 3,502,145 | 3,451,449 |
| Effect of share dividend distributed<br>during the year           | -         | 44,881    | -         | 44,881    |
| Effects of shares bought back and held as treasury shares         | (13)      | (14)      | (13)      | (14       |
| Weighted average number of ordinary<br>shares in issue            | 3,502,132 | 3,496,316 | 3,502,132 | 3,496,316 |
| Basic earnings per share (sen)                                    | 99.5      | 87.2      | 93.3      | 83.8      |

### 40. Earnings Per Share (Cont'd.)

### (b) Diluted Earnings Per Share

The Group and the Bank have no dilution in their earnings per ordinary share as there are no dilutive potential ordinary shares.

### 41. Dividends

|  | Group          | and Bank       |
|--|----------------|----------------|
|  | 2011<br>RM'000 | 2010<br>RM'000 |
| Dividends recognised as distribution to ordinary equity holders of the Bank:   |                |                |
| First interim single tier dividend of 20.0% (2010 – 25.0% less 25.0% tax) in respect of the financial year ended 31 December 2011        | 700,425        | 656,653        |
| Second interim dividend of 25.0% less 25.0% tax and single tier dividend of 8.0% in respect of the financial year ended 31 December 2010 |                |                |
| (2009 –25.0% less 25.0% tax)   | 936,821        | 647,143        |
|  | 1,637,246      | 1,303,796      |

Subsequent to the financial year end, on 30 January 2012, the Directors declared a second interim single tier dividend of 28.0%, with the total amounting to approximately RM980,595,036 computed based on the outstanding issued and paid-up capital, excluding treasury shares held by the Bank, of 3,502,125,130 ordinary shares of RM1.00 each, in respect of the financial year ended 31 December 2011. The financial statements for the current financial year do not reflect these dividends. Upon declaration, the dividend payment will be accounted for in equity as an appropriation of retained earnings during the financial year ending 31 December 2012. The Directors do not propose any final dividend in respect of the year ended 31 December 2011.

### 41. Dividends (Cont'd.)

Accordingly, based on the above, the gross and net dividend declared per share for each financial year are as follows:

|  | Gross p | er share | Net per | r share |
|--|---------|----------|---------|---------|
|  | 2011    | 2010     | 2011    | 2010    |
|  | Sen     | Sen      | Sen     | Sen     |
| Dividends per RM1.00 ordinary share:   |         |          |         |         |
| <u>Cash Dividends</u>  |         |          |         |         |
| Paid:  |         |          |         |         |
| First interim single tier dividend of 20.0%<br>(2010 – 25.0% less 25.0% tax) | 20.00   | 25.00    | 20.00   | 18.75   |
| Declared subsequent to the financial year end:                               |         |          |         |         |
| Second interim dividend:   |         |          |         |         |
| – Franked dividend – Nil   |         |          |         |         |
| (2010 – 25.0% less 25.0% tax)  | -       | 25.00    | -       | 18.75   |
| – Single tier dividend of 28.0% (2010 – 8.0%)                                | 28.00   | 8.00     | 28.00   | 8.00    |
|  | 48.00   | 58.00    | 48.00   | 45.50   |

### 42. Related Party Transactions

Parties are considered to be related if one party has the ability to control the other party or exercise significant influence over the other party in making financial or operational decisions, or if one other party controls both. The related parties of the Group and the Bank are:

### (i) Subsidiary Companies

Details of the subsidiary companies are shown in Note 13.

### (ii) Associated Companies

Associated companies are those entities in which the Group has significant influence but not control, and where it generally holds interest of between 20% to 50% in the entities as disclosed in Note 14.

### (iii) Key Management Personnel

Key management personnel are defined as those persons having authority and responsibility for planning, directing and controlling the activities of the Group and the Bank either directly or indirectly. The key management personnel of the Group and the Bank includes Executive Directors and Non-Executive Directors of the Bank and certain members of senior management of the Bank and heads of major subsidiary companies (including close members of their families) of the Group.

### 42. Related Party Transactions (Cont'd.)

(iv) Public Bank Group Officers' Retirement Benefits Fund

Details of the retirement benefits fund are shown in Note 24(a).

### (v) Companies in Which Certain Directors Have Substantial Financial Interest

These are entities in which significant voting power in such entities directly or indirectly resides with certain Directors of the Bank.

All related party transactions are conducted on normal commercial terms which are not more favourable than those generally available to the public.

(a) The significant transactions of the Group and the Bank with its related parties are as follows:

|                             | Manag          | ey<br>gement<br>onnel | Certain Dir    | es in which<br>rectors have<br>al Interest | Officers'      | ank Group<br>Retirement<br>ts Fund |
|-----------------------------|----------------|-----------------------|----------------|--|----------------|------------------------------------|
| Group                       | 2011<br>RM'000 | 2010<br>RM'000        | 2011<br>RM'000 | 2010<br>RM'000                             | 2011<br>RM'000 | 2010<br>RM'000                     |
| Income earned:              |                |                       |                |  |                |                                    |
| Interest on loans, advances |                |                       |                |  |                |                                    |
| and financing               | _              | _                     | -              | _  | 39,879         | 23,539                             |
| Commission income           | -              | -                     | 30,328         | 26,765                                     | -              |                                    |
| Rental income               | 147            | 147                   | 2.435          | 2,435                                      | -              | _                                  |
| Brokerage income            | 5              | 6                     | 2              |  | _              | 260                                |
| Others                      | -              | _                     | -              | 1,194                                      | -              | -                                  |
|                             | 152            | 153                   | 32,765         | 30,394                                     | 39,879         | 23,799                             |
| Expenditure incurred:       |                |                       |                |  |                |                                    |
| Interest on deposits        | 82,308         | 61.850                | 6.478          | 5.198                                      | _              | 1                                  |
| Interest on debt securities | ŗ              | ,                     | ŗ              |  |                |                                    |
| issued                      | 113            | 113                   | 2,283          | _  | -              | -                                  |
| Rental of premises          | -              | -                     | 587            | 584  | 19,546         | 17,988                             |
| Insurance premiums          | -              | -                     | 26,506         | 23,966                                     | -              | -                                  |
|                             | 82,421         | 61,963                | 35,854         | 29,748                                     | 19,546         | 17,989                             |

[a] The significant transactions of the Group and the Bank with its related parties are as follows (Cont'd.):

|   | Subsidiary<br>Companies | diary<br>mies  | Associated<br>Companies | ated           | Key Management<br>Personnel | gement<br>nel  | Certain Directors have<br>Substantial Interest | ctors have<br>Interest | Public Bank Group<br>Officers' Retirement<br>Benefits Fund | etirement<br>Eund |
|---|-------------------------|----------------|-------------------------|----------------|-----------------------------|----------------|--|------------------------|--|-------------------|
| Bank  | 2011<br>RM'000          | 2010<br>RM'000 | 2011<br>RM'000          | 2010<br>RM'000 | 2011<br>RM'000              | 2010<br>RM'000 | 2011<br>RM <sup>.</sup> 000                    | 2010<br>RM'000         | 2011<br>RM'000   | 2010<br>RM'000    |
| Income earned:<br>Interest on interbank       |                         |                |                         |                |                             |                |  |                        |  |                   |
| tenaing ana money<br>market instruments held  | 91,608                  | 26,614         | ı                       | I              | ·                           | I              | ·  | I                      | ı  | I                 |
| Interest on loans,<br>advances and financing  | 7,537                   | 6,239          | 243                     | ω              | ı                           | I              | ı  | I                      | 39,879   | 23,539            |
| Dividend income (Note 34)                     | 724,677                 | 633,926        | 9,692                   | 9,035          | I                           | I              | ı  | I                      | ı  | I                 |
| Shared service costs<br>charaed [Note 35]     | 166.483                 | 160.351        | ı                       | I              | ı                           | I              | ı  | I                      | ı  | I                 |
| Commission income                             | 62,959                  | 52,344         | •                       | I              | '                           | I              | 30,037   | 26,494                 | '  | I                 |
| Rental income                                 | 1,725                   | 1,111          | ı                       | I              | 147                         | 147            | 11   | 1                      | '  | I                 |
| Others  | 2,336                   | I              | ı                       | I              | ı                           | I              | ı  | I                      | ı  | I                 |
|   | 1,057,325               | 880,585        | 9,935                   | 9,043          | 147                         | 147            | 30,048   | 26,505                 | 39,879   | 23,539            |
| Evnanditura incurrad.                         |                         |                |                         |                |                             |                |  |                        |  |                   |
| LAPPENDING FILLUTIES:<br>Interest on deposits | 125,886                 | 80,129         | 73                      | I              | 82,295                      | 61,829         | 6,445  | 4,785                  | ı  |                   |
| interest on ueur securntes<br>issued          | '                       | I              | ı                       | I              | 113                         | 113            | 2,283  | I                      | ı  | I                 |
| Rental of premises                            | 24,464                  | 24,219         | •                       | I              | ı                           | I              | 587  | 584                    | 19,030   | 17,472            |
| Insurance premiums                            | ı                       | I              | ı                       | I              | '                           | I              | 21,900   | 19,556                 | ı  | I                 |
| Brokerage commission                          | 42                      | 328            | •                       | I              | •                           | I              | ·  | I                      | •  | I                 |
| Corporate advisory fees                       | 2,205                   | 2              | •                       | I              | •                           | I              | •  | I                      | •  | I                 |
| Others  | ı                       | 3,075          |                         | T              | ı                           | I              |  | I                      |  | I                 |
|   | 152,597                 | 107,756        | 73                      | I              | 82,408                      | 61,942         | 31,215   | 24,925                 | 19,030   | 17,473            |

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Included in the significant transactions of the Bank are interest on deposits paid to Directors of the Bank lincluding close members of their families) amounting to RM82,197,000 (2010 – RM147,000) and rental received from a Director of the Bank amounting to RM147,000 (2010 – RM147,000).

### 42. Related Party Transactions (Cont'd.)

(b) The significant outstanding balances of the Group and the Bank with its related parties are as follows:

|   | Associated C   | companies      | Key Mana<br>Perso | •              | Companies<br>Certain Dire<br>Substantial | ctors have     | Public Ba<br>Officers' R<br>Benefit | etirement        |
|---|----------------|----------------|-------------------|----------------|--|----------------|-------------------------------------|------------------|
| Group   | 2011<br>RM'000 | 2010<br>RM'000 | 2011<br>RM'000    | 2010<br>RM'000 | 2011<br>RM'000                           | 2010<br>RM'000 | 2011<br>RM'000                      | 2010<br>RM'000   |
| Amount due from<br>related parties              |                |                |                   |                |  |                |                                     |                  |
| Interbank lending<br>Loans, advances and        | 129,615        | 51,472         | -                 | -              | -  | -              | -                                   | -                |
| financing<br>Rental deposits                    | -              | -              | -                 | -              | -  | -              | 1,574,667<br>4,939                  | 850,440<br>4,671 |
|   | 129,615        | 51,472         | -                 | -              | -  | _              | 1,579,606                           | 855,111          |
| Amount due to<br>related parties                |                |                |                   |                |  |                |                                     |                  |
| Demand deposits                                 | 4,262          | 907            | 11,674            | 10,708         | 8,059                                    | 6,705          | 22                                  | 15               |
| Term deposits                                   | 17,339         | 107,397        | 2,895,131         | 2,649,993      | 88,913                                   | 256,737        | -                                   | -                |
| Debt securities issued                          | -              | -              | 1,500             | 1,500          | 55,000                                   | -              | -                                   | -                |
| Interbank borrowing                             | 26,069         | -              | -                 | -              | -  | -              | -                                   | -                |
| Others  | -              | _              | 375               | 435            | -  | -              | 10                                  | 23               |
|   | 47,670         | 108,304        | 2,908,680         | 2,662,636      | 151,972                                  | 263,442        | 32                                  | 38               |
| Commitments and<br>contingencies<br>Commitments |                |                |                   |                |  |                | /20 222                             | 1 15/ 555        |
|   | -              | _              | -                 | _              | -  | _              | 430,333                             | 1,154,555        |
|   | -              | -              | -                 | -              | -  | -              | 430,333                             | 1,154,555        |

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The significant outstanding balances of the Group and the Bank with its related parties are as follows (Cont'd.): (q)

|   | Subsidiary<br>Companies | diary<br>anioc         | Associated     | ited           | Key Management<br>Personnel | igement<br>nnel | Companies in which<br>Certain Directors have<br>Substantial Interest | in which<br>:tors have<br>Interect | Public Bank Group<br>Officers' Retirement<br>Renefite Fund | nk Group<br>etirement  |
|---|-------------------------|------------------------|----------------|----------------|-----------------------------|-----------------|--|------------------------------------|--|------------------------|
| Bank  | 2011<br>RM'000          | 2010<br>2010<br>RM'000 | 2011<br>RM'000 | 2010<br>RM'000 | 2011<br>2011<br>RM'000      | 2010<br>RM'000  | 2011<br>RM'000   | 2010<br>2010<br>RM'000             | 2011<br>2011<br>RM'000                                     | 2010<br>2010<br>RM'000 |
| Amount due from   |                         |                        |                |                |                             |                 |  |                                    |  |                        |
| Interted parties  | 100 000 0               | 700 000                | 110016         | E1 77          | I                           |                 | I  |                                    | I  |                        |
|   | V                       | /00,770                | 127,013        | 7/7/10         | I                           | I               | I  | I                                  |  |                        |
| Loans, advances and financing<br>Money market instruments | 246,510                 | 221,876                | ı              | I              | ı                           | I               | ı  | I                                  | 1,574,667  | 850,440                |
| ויוטוופץ ווומואכנ וווסנו עווופוונס<br>המלח                | 3 408 122               | 7 847 174              |                | 1              |                             | I               |  | 1                                  |  | 1                      |
|   | 2,000,025               | 2,002,470              | I              | I              | I                           | I               | I  | I                                  | I  | I                      |
| Dividend receivable (Note 10)                             | 397,237                 | 399,536                | •              | I              |                             | I               | ı  | I                                  | 1  |                        |
| Rental deposits   | 32,728                  | 32,648                 | ı              | I              | I                           | I               | ı  | I                                  | 4,810  | 4,542                  |
| Interest receivable                                       | 950                     | 226                    | ı              | I              | I                           | I               | ı  | I                                  | I  | I                      |
| Others  | 8,556                   | 9,008                  | ı              | I              | ı                           | I               | •  | I                                  | •  | I                      |
|   | 6,323,394               | 4,306,768              | 129,615        | 51,472         | •                           | I               | •  | I                                  | 1,579,477  | 854,982                |
| Amount due to   |                         |                        |                |                |                             |                 |  |                                    |  |                        |
| related parties   |                         |                        |                |                |                             |                 |  |                                    |  |                        |
| Demand deposits   | 35,318                  | 95,391                 | 885            | 607            | 11,457                      | 10,592          | 8,059  | 6,705                              | 22   | 15                     |
| Term deposits   | 3,264,081               | 2,225,526              | 3,039          | 107,397        | 2,894,398                   | 2,648,674       | 88,913   | 254,535                            | I  | I                      |
| Debt securities issued                                    | ı                       | I                      | '              | I              | 1,500                       | 1,500           | 55,000   | I                                  | ı  | I                      |
| Interbank borrowing                                       | 2,886,282               | 3,716,182              | 26,069         | I              | ı                           | I               | ı  | I                                  | I  | I                      |
| Interest payable  | 5,110                   | 6,088                  | •              | I              | •                           | I               | •  | I                                  | •  | I                      |
| Others  | 12,263                  | 11,787                 | ı              | I              | ı                           | 154             | •  | I                                  | 10   | 23                     |
|   | 6,203,054               | 6,054,974              | 29,993         | 108,304        | 2,907,355                   | 2,660,920       | 151,972  | 261,240                            | 32   | 38                     |
| Commitments and<br>contingencies                          |                         |                        |                |                |                             |                 |  |                                    |  |                        |
| Guarantees  | 12,879                  | 11,879                 | ı              | I              | '                           | I               | ı  | I                                  | '  | I                      |
| Commitments   | 864,494                 | 875,716                | ·              | I              | ·                           | I               | '  | I                                  | 430,333  | 1,154,555              |
|   | 877,373                 | 887,595                | ı              | I              | ı                           | I               | ı  | I                                  | 430,333  | 1,154,555              |
|   |                         |                        |                |                |                             |                 |  |                                    |  |                        |

Included in the significant outstanding balances of the Group and the Bank are demand deposits and term deposits payable to Directors of the Bank (including close members of their families) amounting to RM2,903,020,000 (2010 - RM2,653,871,000) and RM2,902,939,000 (2010 - RM2,653,787,000) respectively.

### Notes to the Financial Statements

### 42. Related Party Transactions (Cont'd.)

(c) There were no loans granted to the Directors of the Bank. Loans made to other key management personnel of the Group and the Bank are on similar terms and conditions generally available to other employees within the Group.

None of the loans granted to key management personnel (2010 - Nil) are impaired.

### (d) Key Management Personnel Compensation

The remuneration of Directors and other members of key management during the year are as follows:

|                                | G              | roup           | В              | ank            |
|--------------------------------|----------------|----------------|----------------|----------------|
|                                | 2011<br>RM'000 | 2010<br>RM'000 | 2011<br>RM'000 | 2010<br>RM'000 |
| Short-term employee benefits   |                |                |                |                |
| Fees                           | 4,701          | 4,343          | 1,755          | 1,595          |
| Salary and other remuneration, |                |                |                |                |
| including meeting allowances   | 31,473         | 27,275         | 25,981         | 22,119         |
| Benefits-in-kind               | 569            | 545            | 144            | 123            |
| Post-employment benefits       | 5,275          | 4,415          | 4,765          | 3,945          |
|                                | 42,018         | 36,578         | 32,645         | 27,782         |

Included in the total key management personnel compensation are:

|  | G              | Froup          | В              | ank            |
|--|----------------|----------------|----------------|----------------|
|  | 2011<br>RM'000 | 2010<br>RM'000 | 2011<br>RM'000 | 2010<br>RM'000 |
| Directors' remuneration including benefits-in-kind |                |                |                |                |
| – Directors of the Bank                            | 32,233         | 26,817         | 28,276         | 23,042         |

The movement in share options of key management personnel is as follows:

|                          | PFHL I       |              |
|--------------------------|--------------|--------------|
|                          | 2011<br>′000 | 2010<br>'000 |
| At 1 January/31 December | 3,928        | 3,928        |

The share options were granted on the same terms and conditions as those offered to other employees of the Group (Note 24(b)).

### 43. Credit Transactions and Exposures with Connected Parties

|  |                | Group          |                | Bank           |
|--|----------------|----------------|----------------|----------------|
|  | 2011<br>RM'000 | 2010<br>RM'000 | 2011<br>RM'000 | 2010<br>RM'000 |
| Oustanding credit exposures with<br>connected parties  | 614,385        | 591,821        | 928,229        | 802,278        |
| of which:<br>Total credit exposure which is impaired   |                |                |                |                |
| or in default  | 142            | 658            | 138            | 658            |
| Total credit exposures   | 180,418,706    | 154,614,268    | 160,274,445    | 137,802,923    |
| Percentage of outstanding credit exposures to connected parties                              |                |                |                |                |
| - as a proportion of total credit exposures  | 0.34%          | 0.38%          | 0.58%          | 0.58%          |
| <ul> <li>as a proportion of capital base</li> <li>which is impaired or in default</li> </ul> | 2.37%<br>0.02% | 2.92%<br>0.11% | 4.32%<br>0.01% | 4.89%<br>0.08% |

The disclosure on Credit Transactions and Exposures with Connected Parties above is presented in accordance with para 9.1 of Bank Negara Malaysia's revised Guidelines on Credit Transactions and Exposures with Connected Parties.

Based on these guidelines, a connected party refers to the following:

- (i) Directors of the Bank and their close relatives;
- (ii) Controlling shareholder and his close relatives;
- (iii) Executive officer, being a member of management having authority and responsibility for planning, directing and/ or controlling the activities of the Bank, and his close relatives;
- Officers who are responsible for or have the authority to appraise and/or approve credit transactions or review the status of existing credit transactions, either as a member of a committee or individually, and their close relatives;
- (v) Firms, partnerships, companies or any legal entities which control, or are controlled by any person listed in (i) to (iv) above, or in which they have an interest, as a director, partner, executive officer, agent or guarantor, and their subsidiaries or entities controlled by them;
- (vi) Any person for whom the persons listed in (i) to (iv) above is a guarantor; and
- (vii) Subsidiary of or an entity controlled by the Bank and its connected parties.

Credit transactions and exposures to connected parties as disclosed above includes the extension of credit facilities and/or off-balance sheet credit exposures such as guarantees, trade-related facilities and loan commitments. It also includes holdings of equities and private debt securities issued by the connected parties.

### 43. Credit Transactions and Exposures with Connected Parties (Cont'd.)

The credit transactions with connected parties above are all transacted on an arm's length basis and on terms and conditions no more favourable than those entered into with other counterparties with similar circumstances and credit worthiness. Due care has been taken to ensure that the credit worthiness of the connected party is not less than that normally required of other persons.

### 44. Financial Risk Management

### Overview

The Group's business activities involve the use of financial instruments, including derivatives. These activities expose the Group to a variety of financial risks, mainly credit risk, market risk and liquidity risk.

The Group's financial risks are subject to the Board of Directors' oversight, through the Risk Management Committee ("RMC"), a Board Committee, which oversees the establishment of enterprise-wide risk management policies and processes. The RMC is assisted by the specific risk oversight committees which are the Assets & Liabilities Management Committee ("ALCO"), the Credit Risk Management Committee ("CRMC") and the Operational Risk Management Committee.

### Credit Risk

Credit risk is the potential loss of revenue as a result of failure by the customers or counterparties to meet their contractual financial obligations. As the Group's primary business is in commercial banking, the Group's exposure to credit risk is primarily from its lending and financing to retail consumers, Small- and Medium-sized Enterprises ("SMEs") and corporate customers. Trading and investing the surplus funds of the Group, such as trading or holding of debt securities, settlement of transactions, also expose the Group to credit risk and counterparty credit risk.

### Risk Governance

The CRMC supports the RMC in credit risk management oversight. The CRMC reviews the Group's credit risk framework and policies, aligns credit risk management with business strategies and planning, reviews credit profile of the credit portfolios and recommends necessary actions to ensure that the credit risk remains within established risk tolerance level.

The Group's credit risk management includes the establishment of comprehensive credit risk policies, guidelines and procedures which document the Group's lending standards, discretionary power for loans approval, credit risk rating, acceptable collateral and valuation, and the review, rehabilitation and restructuring of problematic and delinquent loans. All credit approving authorities are guided by credit policies, guidelines and procedures which are periodically reviewed to ensure their continued relevance.

Within the Risk Management Division, the Credit Risk Management Department has functional responsibility for credit risk management which includes formulating and reviewing group-wide risk policies, guidelines and procedures. Other independent risk management and control units are responsible for managing the credit portfolios and ensuring the risk policies are implemented and complied with.

### 44. Financial Risk Management (Cont'd.)

### Credit Risk (Cont'd.)

### Risk Management Approach

The management of credit risk starts with experienced key personnel being appointed to the Credit Committee. The Credit Committee approves major credit decisions, guidelines and procedures to manage, control and monitor credit risk. All loan applications of significant amounts are approved at Head Office or by the Credit Committee while experienced senior credit officers at branches are given authority to approve loans with lower risk exposure. The Board of Directors of the respective entities has the authority to reject or modify the terms and conditions of loans which have been approved by the Credit Committee. The credit approving authorities are assigned discretionary powers based on their seniority and track record.

(a) Lending to Retail Consumers and SMEs

The credit granting to retail consumers and SMEs is individually underwritten, which amongst others, includes the assessment of the historical repayment track record and the current repayment capacity of the customer through the use of an internal credit risk rating scoresheet. The credit approving authorities have the responsibility to ensure that credit risk is properly assessed and all crucial credit information of the customer are included in the loan application.

(b) Lending to Corporate and Institutional Customers

The credit granting to corporate and institutional customers is individually underwritten and risk-rated. Credit officers identify and assess the credit risks of large corporate or institutional customers, or customer groups, taking into consideration their financial and business profiles, industry and economic factors, collateral, or other credit support such as standby letters of credit or bank guarantees.

(c) Credit Risk from Trading and Investment Activities

The management of the credit risk arising from the Group's trading or investing its surplus funds is primarily via the setting of issuers' credit limits which are specifically approved by the relevant approving authorities. In addition, the Group's investment policy also stipulates the minimum investment grade for debt securities, types of permissible transactions and the maximum tenure. The investment policy is also subject to regular review. The holdings of Collateralised Debt Obligations ("CDO") or Collateralised Loan Obligations ("CLO") require the specific approval of the Board of Directors. As at reporting date, the Group does not have any direct or indirect exposure to asset-backed securities, CDO or CLO and does not participate in any securitisation deals.

(d) Counterparty Credit Risk on Derivative Financial Instruments

Counterparty credit risk ("CCR") on derivative financial instruments is the risk that the Group's counterparty in a foreign exchange, interest rate, commodity, equity, option or credit derivative contract defaults prior to maturity date of the contract and the Group, at the relevant time, has a claim on the counterparty. Derivative financial instruments are primarily entered into for hedging purposes. The Group may also take conservative trading derivative positions, within certain pre-set limits, with the expectation to make arbitrage gains from favourable movements in prices or rates.

Unlike on-balance sheet financial instruments, the Group's financial loss is not the entire contracted principal value of the derivatives, but equivalent to the cost to replace the defaulted derivative financial instruments with another similar contract. The Group will only suffer a loss if the contract carries a positive economic value at time of default.

### Credit Risk (Cont'd.)

Risk Management Approach (Cont'd.)

(d) Counterparty Credit Risk on Derivative Financial Instruments (Cont'd.)

The CCR arising from all derivative financial instruments is managed via the establishment of credit exposure limits and daily settlement limits for each counterparty. Over-the-Counter ("OTC") derivative financial instruments, especially Interest Rate Swaps and Options are transacted under master agreements, International Swaps and Derivatives Association ("ISDA") and Credit Support Annex ("CSA") agreements. ISDA allows for the close-out netting in the event of default by a counterparty and CSA provides credit protection with the requirements to post collateral, usually in the form of cash or government securities upon any excess in threshold levels.

All outstanding financial derivative positions are marked-to-market on a daily basis. Treasury Control & Processing Department monitors counterparties' positions and promptly follows up with the requirements to post collateral upon any excess in the threshold levels.

Where possible, the Group settles its OTC derivatives via the Payment-versus-Payment ("PVP") settlement method to further reduce settlement risk. For derivative financial instruments where the PVP settlement method is not possible, the Group establishes settlement limits through the Group's credit approval process.

Independent credit reviews are performed regularly to complement risk identification as well as to evaluate the quality of credit appraisals and the competency of credit personnel. Internal risk management reports are presented to both the CRMC and the RMC, containing information on economic trends across major portfolios, quality of credit portfolios, results of independent credit review, results of the credit profiling conducted, significant credit exposures to connected parties and credit concentration by economic sectors and by large single customers. Such information allows senior management, CRMC and RMC to identify adverse credit trends, take corrective actions and formulate business strategies.

There have been no changes to the process for managing credit risk and the methods used to measure credit risk.

(i) Credit Risk Exposures and Credit Risk Concentration

The following table presents the Group's and the Bank's maximum exposure to credit risk of on-balance sheet and off-balance sheet financial instruments, without taking into account of any collateral held or other credit enhancements. For on-balance sheet financial assets, the maximum exposure to credit risk equals their carrying amount. For financial guarantees, the maximum exposure to credit risk is the maximum amount that the Group or the Bank would have to pay if the obligations for which the instruments are issued are called upon. For credit commitments, the maximum exposure to credit risk is the full amount of the undrawn credit granted to customers.

A concentration of credit risk exists when a number of counterparties are engaged in similar activities and have similar economic characteristics that would cause their ability to meet contractual obligations to be similarly affected by changes in economic and other conditions.

### By Industry Analysis

The analysis of credit risk concentration presented below relates only to financial assets subject to credit risk and are based on the industry in which the counterparties are engaged (for non-individual counterparties) or the economic purpose of the credit exposure (for individuals). The exposures to credit risk are presented without taking into account any collateral held or other credit enhancements.

### Credit Risk (Cont'd.)

Risk Management Approach (Cont'd.)

(i) Credit Risk Exposures and Credit Risk Concentration (Cont'd.)

By Industry Analysis (Cont'd.)

| Group<br>2011  | Government<br>and Central<br>Banks<br>RM*000 | Financial<br>Services<br>RM'000 | Transport<br>and<br>Business<br>Services<br>RM'000 | Agriculture,<br>Manufacturing,<br>Wholesale &<br>Retail Trade<br>RM'000 | Construction<br>& Real<br>Estate<br>RM'000 | Residential<br>Mortgages<br>RM'000 | Motor<br>Vehicle<br>Financing<br>RM*000 | Other<br>Consumer<br>Loans<br>RM'000 | Total<br>RM'000          |
|--|--|---------------------------------|--|---|--|------------------------------------|---|--------------------------------------|--------------------------|
| <b>On-Balance Sheet Exposures</b><br>Cash and balances with banks<br>Reverse renurchase agreements | 10,153,521<br>9.287.255                      | 8,480,262<br>-                  |  | 1 1   |  | 1 1                                | 1 1                                     |                                      | 18,633,783<br>9,287,255  |
| Financial assets held-for-trading<br>- Government securities and                                   |  |                                 |  |   |  |                                    |   |                                      |                          |
| rreasury pills<br>– Money market instruments   | 711,024                                      | 9,445,212                       | •••  |   | 1 1  |                                    |   |                                      | 9,445,212                |
| <ul> <li>Non-money market instruments</li> <li>Derivative financial assets</li> </ul>              | 62,700<br>-                                  | 86,630<br>493,852               | 50,621<br>-  | 59,896<br>-   | 40,742<br>-                                |                                    |   |                                      | 300,589<br>493,852       |
| <ul> <li>E. Bovernment securities and<br/>transition hills</li> </ul>                              | 0 474 810                                    | I                               | 1  | 1   |  | 1                                  |   | I                                    | 0 676 810                |
| - Non-money market instruments   | 79   | 4,975,481                       | 902,664  | 1,162,469   | 1,930                                      |                                    |   |                                      | 7,042,623                |
| Financial investments neig-to-maturity<br>- Government securities and                              |  |                                 |  |   |  |                                    |   |                                      |                          |
| treasury bills<br>- Money market instruments   | 2,774,459                                    | -<br>1. 202 275                 | 1  |   |  |                                    |   |                                      | 2,774,459<br>/ 202 275   |
| - Non-money market instruments   | 1,086  | 383,623                         | 103,268  | 34,579  | 39,943                                     | ·                                  | ı                                       | 1                                    | 562,499                  |
| Gross loans, advances and financing<br>– Retail loans/financing                                    |  |                                 |  |   |  |                                    |   |                                      |                          |
| <ul> <li>housing loans/financing</li> <li>hire purchase</li> </ul>                                 | - 06   | -<br>4.216                      | -<br>2.392.396                                     | -<br>3.227.639  | -<br>1.257.455                             | 51,315,764<br>-                    | -<br>31.845.845                         | -<br>138                             | 51,315,764<br>38.727.779 |
| - credit cards   | ı  | I                               | 1  | 1   | 1  | '                                  | 1                                       | 1,522,267                            | 1,522,267                |
| – other loans/financing<br>– Corporate loans/financing   | 23,296<br>-                                  | 41,196<br>8,320,977             | 3,986,837<br>3,235,738                             | 18,572,656<br>5,211,724   | 9,606,043<br>9,700,540                     | 2,603,478<br>-                     | 211,819<br>-                            | 24,605,076<br>8,827                  | 59,650,401<br>26,477,806 |
| Statutory deposits with Central Banks  | 5,597,801                                    | 1                               | 1  |   | 1  | •                                  | •                                       | 1                                    | 5,597,801                |
|  | 38,488,121                                   | 36,523,724                      | 10,671,524   | 28,268,963  | 20,646,653                                 | 53,919,242                         | 32,057,664                              | 26,136,308                           | 246,712,199              |
| <b>Commitments and Contingencies</b><br>Contingent liabilities<br>Commitments                      | 851<br>511,204                               | 58,424<br>1,496,307             | 896,507<br>3,413,467                               | 1,151,018<br>10,207,718   | 801,768<br>6,636,285                       | -<br>8,868,399                     | -<br>25,234                             | 14,847<br>11,776,661                 | 2,923,415<br>42,935,275  |
|  | 512,055                                      | 1,554,731                       | 4,309,974  | 11,358,736  | 7,438,053                                  | 8,868,399                          | 25,234                                  | 11,791,508                           | 45,858,690               |
| Total Credit Exposures   | 39,000,176                                   | 38,078,455                      | 14,981,498   | 39,627,699  | 28,084,706                                 | 62,787,641                         | 32,082,898                              | 37,927,816                           | 292,570,889              |

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## Credit Risk (Cont'd.)

 Risk Management Approach
 [Cont'd.]

 [i]
 Credit Risk Exposures and Credit Risk Concentration [Cont'd.]

By Industry Analysis (Cont'd.)

| Group<br>2010   | Government<br>and Central<br>Banks<br>RM'000 | Financial<br>Services<br>RM'000       | Transport<br>and<br>Business<br>Services<br>RM'000 | Agriculture,<br>Manufacturing,<br>Wholesale &<br>Retail Trade<br>RM'000 | Construction<br>& Real<br>Estate<br>RM*000 | Residential<br>Mortgages<br>RM'000 | Motor<br>Vehicle<br>Financing<br>RM'000 | Other<br>Consumer<br>Loans<br>RM'000              | Total<br>RM'000  |
|---|--|---------------------------------------|--|---|--|------------------------------------|---|---|--|
| <b>On-Balance Sheet Exposures</b><br>Cash and balances with banks<br>Reverse repurchase agreements<br>Financial assets held-for-trading   | 28,397,686<br>365,877                        | 6,292,753<br>-                        | 1 1  | 1 1   | 1 1  | 1 1                                | 1 1                                     | 1 1   | 34,690,439<br>365,877  |
| <ul> <li>Government securities and<br/>treasury bills</li> <li>Money market instruments</li> <li>Non-money market instruments</li> <li>Derivative financial assets</li> <li>Financial investments available-for-sale</li> </ul>           | 588,045<br>-<br>63,454<br>-                  | 5,622,472<br>20,242<br>326,622        | 898<br>  | 1 1 1 1   | -<br>-<br>65,539                           | 1 1 1 1                            | 1 1 1 1                                 |   | 5,622,472<br>150,103<br>326,622  |
| <ul> <li>Government securities and<br/>treasury bills</li> <li>Non-money market instruments<br/>Financial investments held-to-maturity</li> </ul>   | 10,667,433<br>15                             | -<br>4,832,608                        | -<br>1,150,690                                     | -<br>1,199,811  | -<br>1,727                                 | 1 1                                | 1 1                                     | I I   | 10,667,433<br>7,184,851  |
| <ul> <li>Government securities and<br/>treasury bills</li> <li>Money market instruments</li> <li>Non-money market instruments</li> <li>Gross loans, advances and financing</li> </ul>   | 3,002,148<br>-<br>1,086                      | -<br>1,502,893<br>584,068             | -<br>-<br>69,109                                   | 5,068   | -<br>-<br>65,245                           | 1 1 1                              | 1 1 1                                   | 1 1 1   | 3,002,148<br>1,502,893<br>724,576  |
| <ul> <li>Retail loans/financing</li> <li>housing loans/financing</li> <li>hire purchase</li> <li>credit cards</li> <li>other loans/financing</li> <li>Corporate loans/financing</li> <li>Statutory deposits with Central Banks</li> </ul> | -<br>158<br>25,120<br>1,612,575              | 4,007<br>4,007<br>37,093<br>6,378,583 | -<br>1,746,743<br>3,455,163<br>1,463,390           | 3,013,575<br>3,013,575<br>16,866,005<br>5,400,730                       | 1,146,431<br>                              | 43,891,024<br>-<br>2,502,355<br>-  | 29,416,721<br>-<br>201,093<br>-         | -<br>787<br>1,348,902<br>21,396,910<br>5,642<br>- | 43,891,024<br>35,328,422<br>1,348,902<br>52,904,601<br>23,071,123<br>1,612,575 |
|   | 44,723,597                                   | 25,601,341                            | 7,885,963  | 26,485,189  | 19,522,582                                 | 46,393,379                         | 29,617,814                              | 22,752,241  | 222,982,106  |
| Commitments and Contingencies<br>Contingent liabilities<br>Commitments  | 625<br>501,134                               | 246,745<br>4,584,592                  | 655,102<br>3,123,421                               | 1,106,575<br>10,281,416   | 884,005<br>4,462,845                       | -<br>7,717,766                     | -<br>364                                | 18,867<br>10,503,441                              | 2,911,919<br>41,174,979  |
|   | 501,759                                      | 4,831,337                             | 3,778,523  | 11,387,991  | 5,346,850                                  | 7,717,766                          | 364                                     | 10,522,308  | 44,086,898   |
| Total Credit Exposures  | 45,225,356                                   | 30,432,678                            | 11,664,486   | 37,873,180  | 24,869,432                                 | 54,111,145                         | 29,618,178                              | 33,274,549  | 267,069,004  |

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## Credit Risk (Cont'd.)

Risk Management Approach (Cont'd.) (i) Credit Risk Exposures and Credit

Credit Risk Exposures and Credit Risk Concentration (Cont'd.)

By Industry Analysis (Cont'd.)

| Rank   | Government<br>and Central<br>Banks | Financial  | Transport<br>and<br>Business<br>Servires | Agriculture,<br>Manufacturing,<br>Wholesale &<br>Retail Trade | Construction<br>& Real<br>Estate | Residential<br>Mortganes | Motor<br>Vehicle<br>Financing | Other<br>Consumer<br>Loans | Total       |
|--|------------------------------------|------------|--|---|----------------------------------|--------------------------|-------------------------------|----------------------------|-------------|
| 2011   | RM'000                             | RM'000     | RM'000                                   | RM'000  | RM'000                           | RM'000                   | RM'000                        | RM'000                     | RM'000      |
| On-Balance Sheet Exposures<br>Cash and balances with banks                 | 2.257.000                          | 8.251.349  | I  | I   | 1                                | I                        | I                             | I                          | 10.508.349  |
| Reverse repurchase agreements  | 8,435,611                          |            | 1  | '   | '                                | '                        | '                             | '                          | 8,435,611   |
| Financial assets held-for-trading  |                                    |            |  |   |                                  |                          |                               |                            |             |
| <ul> <li>Government securities and</li> </ul>                              |                                    |            |  |   |                                  |                          |                               |                            |             |
| treasury bills   | 911,024                            | •          | •  | 1   | ı                                | '                        | '                             | •                          | 911,024     |
| – Money market instruments   | ı                                  | 9,494,719  | •  | I   | I                                | 1                        | '                             | '                          | 9,494,719   |
| <ul> <li>Non-money market instruments</li> </ul>                           | ı                                  | I          | 808                                      | I   | I                                | I                        | ı                             | '                          | 808         |
| Derivative financial assets  | I                                  | 492,536    | I  | ı   | I                                | ı                        | ı                             | '                          | 492,536     |
| Financial investments available-for-sale                                   |                                    |            |  |   |                                  |                          |                               |                            |             |
| <ul> <li>OUVELINITERIL SECULITIES ALLO</li> <li>Trageline bills</li> </ul> | 8 274 983                          | 1          | 1  | '   |                                  | 1                        |                               | '                          | 580 77C 8   |
| – Non-money market instruments   |                                    | 197 787 7  | 749 308                                  | RN7 759   | 1 930                            | ı                        | '                             | I                          | 6,012,958   |
| Financial investments held-to-maturity                                     |                                    |            |  | 1041100   | 201                              |                          |                               |                            |             |
|  |                                    |            |  |   |                                  |                          |                               |                            |             |
| treasury bills   | 2,064,741                          | •          | •  | 1   | ı                                | •                        | ı                             | '                          | 2,064,741   |
| <ul> <li>Money market instruments</li> </ul>                               | ı                                  | 4,864,817  | '  | ı   | I                                | ı                        | ı                             | I                          | 4,864,817   |
| <ul> <li>Non-money market instruments</li> </ul>                           | 1,086                              | 5,059      | 98,211                                   | I   | 39,943                           | ı                        | ı                             | '                          | 144,299     |
| Gross loans and advances   |                                    |            |  |   |                                  |                          |                               |                            |             |
| – Retail loans   |                                    |            |  |   |                                  |                          |                               |                            |             |
| – housing loans  | ı                                  | ı          | '  |   | ı                                | 44,743,319               | 1                             | '                          | 44,743,319  |
| <ul> <li>hire purchase</li> </ul>  | 63                                 | 3,373      | 1,735,001                                | 2,888,730   | 1,107,527                        | ı                        | 20,946,269                    | '                          | 26,680,963  |
| <ul> <li>credit cards</li> </ul>   | •                                  | '          | '  |   | ı                                | •                        | •                             | 1,512,099                  | 1,512,099   |
| - other loans  | ı                                  | 28,008     | 3,315,180                                | 17,280,723  | 8,765,767                        | 2,508,937                | 204,018                       | 18,551,595                 | 50,654,228  |
| – Corporate loans  | ı                                  | 7,662,940  | 2,883,047                                | 3,816,817   | 6,596,218                        | 1                        | ı                             | 8,827                      | 20,967,849  |
| Statutory deposits with Central Banks                                      | 4,496,365                          | '          | I  | 1   |                                  | I                        | ı                             |                            | 4,496,365   |
|  | 26,440,873                         | 35,237,262 | 8,801,555                                | 24,793,529  | 16,511,385                       | 47,252,256               | 21,150,287                    | 20,072,521                 | 200,259,668 |
| <b>Commitments and Contingencies</b>                                       | 851                                | 20.202     | <b>450 47</b> 5                          | 822 828   | 428 DE9                          |                          |                               | 4 N18                      | 2 115 711   |
| Commitments  | 511,204                            | 1,756,177  | 2,179,888                                | 9,774,053   | 6,341,282                        | 8,022,155                | 22,684                        | 11,324,014                 | 39,931,457  |
|  | 512,055                            | 1,776,480  | 2,839,563                                | 10,606,891  | 6,969,341                        | 8,022,155                | 22,684                        | 11,328,032                 | 42,077,201  |
| Total Credit Exposures   | 26,952,928                         | 37,013,742 | 11,641,118                               | 35,400,420  | 23,480,726                       | 55,274,411               | 21,172,971                    | 31,400,553                 | 242,336,869 |
|  |                                    |            |  |   |                                  |                          |                               |                            |             |

### Notes to the Financial Statements

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PUBLIC BANK BERHAD

### Credit Risk (Cont'd.) 44.

Risk Management Approach (Cont'd.) (i) Credit Risk Exposures and Credit Risk Concentration (Cont'd.)

By Industry Analysis (Cont'd.)

| Services S                                 | Wholesale &<br>Retail Trade | & Real<br>Estate | Residential<br>Mortgages                                    | Vehicle<br>Financing   | Consumer<br>Loans   | Total   |
|--|-----------------------------|------------------|---|--|---|---|
| KM*000 KM*000 KM*000                       | RM 000                      | RM 000           | RM 000  | RM'000   | RM'000  | RM'000  |
| 22,943,533 4,228,914 -                     | I                           | I                | I   | I  | I   | 27,172,447  |
|  | I                           | I                | I   | I  | I   | 10,737  |
|  |                             |                  |   |  |   |   |
|  |                             |                  |   |  |   |   |
| 488,242                                    | I                           | I                | I   | I  | I   | 488,242   |
| - 5,323,626 -                              | I                           | I                | I   | I  | I   | 5,323,626   |
| 1 868                                      | I                           | I                | I   | I  | I   | 868   |
| - 94C'77S -                                | I                           | I                | I   | I  | I   | 940,222   |
|  |                             |                  |   |  |   |   |
| 7,873,452 – – –                            | I                           | I                | I   | I  | I   | 7,873,452   |
| - 272,599 -                                | I                           | I                | I   | I  | I   | 272,599   |
| - 4,308,028 1,018,597                      | 795,076                     | 1,727            | I   | I  | I   | 6,123,428   |
|  |                             |                  |   |  |   |   |
|  |                             |                  |   |  |   |   |
|  | I                           | I                | I   | I  | I   | 670'00'7'C  |
| 2,007,002<br>7.050                         | 1                           |                  | I   | I  | I   | 2,007,002   |
| 1,086 5,059 64,052                         | 46                          | 65,245           | I   | I  | I   | 135,488   |
|  |                             |                  |   |  |   |   |
| 1  | I                           | I                | 38,382,386  | I  | I   | 38,382,386  |
| 110 3,572 1,618,548                        | 2,798,876                   | 1,040,922        | 1   | 19,377,971   | I   | 24,839,999  |
| 1  | I                           | I                | I   | I  | 1,340,914   | 1,340,914   |
| 25,619                                     | 15,736,860                  | 7,710,766        | 2,415,581   | 190,225  | 15,824,807  | 44,786,687  |
| - 5,870,210 1,111,073                      | 4,587,532                   | 6,218,739        | I   | I  | 5,642   | 17,793,196  |
| 1,106,330 – –                              | I                           | I                | I   | I  | I   | 1,106,330   |
| 34,828,539 23,050,085 6,695,967            | 23,918,390                  | 15,037,399       | 40,797,967  | 19,568,196   | 17,171,363  | 181,067,906   |
|  |                             |                  |   |  |   |   |
| 95,604                                     | 818,491                     | 878,336          | I   | I  | 11,296  | 2,459,454   |
| 4,380,223 1                                | 9,919,312                   | 4,266,927        | 7,069,717   | I  | 10,078,073  | 37,740,538  |
| 501,759 4,475,827 2,180,254                | 10,737,803                  | 5,145,263        | 7,069,717   | I  | 10,089,369  | 40,199,992  |
| 35,330,298 27,525,912 8,876,221            | 34,656,193                  | 20,182,662       | 47,867,684  | 19,568,196   | 27,260,732  | 221,267,898   |
| 4,380,223 1<br>4,475,827 2<br>27,525,912 8 | 31 27                       |                  | 9,919,312 4<br>9,919,312 4<br>10,737,803 5<br>34,656,193 20 | 9,919,312 4,266,927<br>10,737,803 5,145,263<br>34,656,193 20,182,662 | 9,919,312 4,266,927 7,069,717<br>10,737,803 5,145,263 7,069,717<br>34,656,193 20,182,662 47,867,684 19,568,19 | 9,919,312 4,266,927 7,069,717 – 10,0<br>10,737,803 5,145,263 7,069,717 – 10,0<br>34,656,193 20,182,662 47,867,684 19,568,196 27,5 |

### 44. Financial Risk Management (Cont'd.)

### Credit Risk (Cont'd.)

Risk Management Approach (Cont'd.)

(i) Credit Risk Exposures and Credit Risk Concentration (Cont'd.)

By Geographical Analysis

The analysis of credit concentration risk of financial assets of the Group and the Bank categorised by geographical distribution (i.e. based on the geographical location where the credit risk resides) is as follows:

| Group<br>2011                                    | Malaysia<br>RM'000 | Hong Kong<br>& China PRC<br>RM'000 | Cambodia<br>RM'000 | Other<br>Countries<br>RM'000 | Total<br>RM'000 |
|--|--------------------|------------------------------------|--------------------|------------------------------|-----------------|
| On-Balance Sheet Exposures                       |                    |                                    |                    |                              |                 |
| Cash and balances with banks                     | 14,390,682         | 2,389,180                          | 507,687            | 1,346,234                    | 18,633,783      |
| Reverse repurchase agreements                    | 9,272,886          | -                                  | -                  | 14,369                       | 9,287,255       |
| Financial assets held-for-trading                |                    |                                    |                    |                              |                 |
| – Government securities and treasury bills       | 911,024            | -                                  | -                  | -                            | 911,024         |
| – Money market instruments                       | 9,445,212          | -                                  | -                  | -                            | 9,445,212       |
| <ul> <li>Non-money market instruments</li> </ul> | 300,589            | -                                  | -                  | -                            | 300,589         |
| Derivative financial assets                      | 353,826            | 2,563                              | -                  | 137,463                      | 493,852         |
| Financial investments available-for-sale         |                    |                                    |                    |                              |                 |
| – Government securities and treasury bills       | 9,676,810          | -                                  | -                  | -                            | 9,676,810       |
| <ul> <li>Non-money market instruments</li> </ul> | 7,031,989          | 2,780                              | 79                 | 7,775                        | 7,042,623       |
| Financial investments held-to-maturity           |                    |                                    |                    |                              |                 |
| – Government securities and treasury bills       | 2,067,123          | 608,774                            | -                  | 98,562                       | 2,774,459       |
| <ul> <li>Money market instruments</li> </ul>     | 3,866,399          | 123,279                            | -                  | 302,597                      | 4,292,275       |
| <ul> <li>Non-money market instruments</li> </ul> | 199,122            | 41,866                             | -                  | 321,511                      | 562,499         |
| Gross loans, advances and financing              |                    |                                    |                    |                              |                 |
| <ul> <li>Retail loans/financing</li> </ul>       |                    |                                    |                    |                              |                 |
| <ul> <li>housing loans/financing</li> </ul>      | 47,910,465         | 3,360,273                          | 34,373             | 10,653                       | 51,315,764      |
| – hire purchase                                  | 36,995,526         | 1,707,787                          | 14,756             | 9,710                        | 38,727,779      |
| – credit cards                                   | 1,512,099          | 6,850                              | 3,318              | -                            | 1,522,267       |
| <ul> <li>other loans/financing</li> </ul>        | 55,666,191         | 1,762,815                          | 1,888,443          | 332,952                      | 59,650,401      |
| <ul> <li>Corporate loans/financing</li> </ul>    | 21,048,568         | 5,061,492                          | -                  | 367,746                      | 26,477,806      |
| Statutory deposits with Central Banks            | 5,275,421          | -                                  | 322,380            | -                            | 5,597,801       |
|  | 225,923,932        | 15,067,659                         | 2,771,036          | 2,949,572                    | 246,712,199     |
| Commitments and Contingencies                    |                    |                                    |                    |                              |                 |
| Contingent liabilities                           | 2,402,832          | 145,702                            | 344,384            | 30,497                       | 2,923,415       |
| Commitments                                      | 41,153,641         | 1,430,707                          | 315,983            | 34,944                       | 42,935,275      |
|  | 43,556,473         | 1,576,409                          | 660,367            | 65,441                       | 45,858,690      |
| Total Credit Exposures                           | 269,480,405        | 16,644,068                         | 3,431,403          | 3,015,013                    | 292,570,889     |

### Credit Risk (Cont'd.)

Risk Management Approach (Cont'd.)

(i) Credit Risk Exposures and Credit Risk Concentration (Cont'd.)

By Geographical Analysis (Cont'd.)

| Group<br>2010                                    | Malaysia<br>RM'000 | Hong Kong<br>& China PRC<br>RM'000 | Cambodia<br>RM'000 | Other<br>Countries<br>RM'000 | Total<br>RM'000 |
|--|--------------------|------------------------------------|--------------------|------------------------------|-----------------|
| On-Balance Sheet Exposures                       |                    |                                    |                    |                              |                 |
| Cash and balances with banks                     | 30,487,145         | 2,162,429                          | 505,966            | 1,534,899                    | 34,690,439      |
| Reverse repurchase agreements                    | 355,140            | -                                  | -                  | 10,737                       | 365,877         |
| Financial assets held-for-trading                |                    |                                    |                    |                              |                 |
| – Government securities and treasury bills       | 588,045            | -                                  | -                  | -                            | 588,045         |
| <ul> <li>Money market instruments</li> </ul>     | 5,622,472          | -                                  | -                  | -                            | 5,622,472       |
| <ul> <li>Non-money market instruments</li> </ul> | 150,103            | -                                  | _                  | -                            | 150,103         |
| Derivative financial assets                      | 62,311             | 11,366                             | -                  | 252,945                      | 326,622         |
| Financial investments available-for-sale         |                    |                                    |                    |                              |                 |
| – Government securities and treasury bills       | 10,667,433         | -                                  | -                  | -                            | 10,667,433      |
| <ul> <li>Non-money market instruments</li> </ul> | 7,179,304          | 2,694                              | 15                 | 2,838                        | 7,184,851       |
| Financial investments held-to-maturity           |                    |                                    |                    |                              |                 |
| - Government securities and treasury bills       | 2,486,720          | 435,418                            | -                  | 80,010                       | 3,002,148       |
| <ul> <li>Money market instruments</li> </ul>     | 1,444,385          | 934                                | -                  | 57,574                       | 1,502,893       |
| <ul> <li>Non-money market instruments</li> </ul> | 145,567            | -                                  | -                  | 579,009                      | 724,576         |
| Gross loans, advances and financing              |                    |                                    |                    |                              |                 |
| <ul> <li>Retail loans/financing</li> </ul>       |                    |                                    |                    |                              |                 |
| <ul> <li>housing loans/financing</li> </ul>      | 40,890,669         | 2,961,043                          | 31,161             | 8,151                        | 43,891,024      |
| – hire purchase                                  | 33,486,157         | 1,810,869                          | 23,479             | 7,917                        | 35,328,422      |
| – credit cards                                   | 1,340,914          | 6,222                              | 1,766              | -                            | 1,348,902       |
| – other loans/financing                          | 49,231,483         | 1,693,655                          | 1,713,093          | 266,370                      | 52,904,601      |
| <ul> <li>Corporate loans/financing</li> </ul>    | 18,085,213         | 4,584,429                          | _                  | 401,481                      | 23,071,123      |
| Statutory deposits with Central Banks            | 1,294,861          | -                                  | 317,714            | -                            | 1,612,575       |
|  | 203,517,922        | 13,669,059                         | 2,593,194          | 3,201,931                    | 222,982,106     |
| Commitments and Contingencies                    |                    |                                    |                    |                              |                 |
| Contingent liabilities                           | 2,427,806          | 156,531                            | 303,192            | 24,390                       | 2,911,919       |
| Commitments                                      | 38,472,535         | 2,302,920                          | 303,265            | 96,259                       | 41,174,979      |
|  | 40,900,341         | 2,459,451                          | 606,457            | 120,649                      | 44,086,898      |
| Total Credit Exposures                           | 244,418,263        | 16,128,510                         | 3,199,651          | 3,322,580                    | 267,069,004     |

### Credit Risk (Cont'd.)

Risk Management Approach (Cont'd.)

(i) Credit Risk Exposures and Credit Risk Concentration (Cont'd.)

<u>By Geographical Analysis</u> (Cont'd.)

| Bank<br>2011                                     | Malaysia<br>RM'000 | Hong Kong<br>& China PRC<br>RM'000 | Cambodia<br>RM'000 | Other<br>Countries<br>RM'000 | Total<br>RM'000 |
|--|--------------------|------------------------------------|--------------------|------------------------------|-----------------|
| On-Balance Sheet Exposures                       |                    |                                    |                    |                              |                 |
| Cash and balances with banks                     | 8,390,944          | 772,124                            | -                  | 1,345,281                    | 10,508,349      |
| Reverse repurchase agreements                    | 8,421,242          | -                                  | -                  | 14,369                       | 8,435,611       |
| Financial assets held-for-trading                |                    |                                    |                    |                              |                 |
| – Government securities and treasury bills       | 911,024            | -                                  | -                  | -                            | 911,024         |
| <ul> <li>Money market instruments</li> </ul>     | 9,494,719          | -                                  | -                  | -                            | 9,494,719       |
| <ul> <li>Non-money market instruments</li> </ul> | 808                | -                                  | -                  | -                            | 808             |
| Derivative financial assets                      | 353,826            | 1,247                              | -                  | 137,463                      | 492,536         |
| Financial investments available-for-sale         |                    |                                    |                    |                              |                 |
| – Government securities and treasury bills       | 8,274,983          | -                                  | -                  | -                            | 8,274,983       |
| <ul> <li>Non-money market instruments</li> </ul> | 6,012,901          | -                                  | -                  | 57                           | 6,012,958       |
| Financial investments held-to-maturity           |                    |                                    |                    |                              |                 |
| – Government securities and treasury bills       | 1,966,179          | -                                  | -                  | 98,562                       | 2,064,741       |
| <ul> <li>Money market instruments</li> </ul>     | 4,864,817          | -                                  | -                  | -                            | 4,864,817       |
| <ul> <li>Non-money market instruments</li> </ul> | 144,299            | -                                  | -                  | -                            | 144,299         |
| Gross loans and advances                         |                    |                                    |                    |                              |                 |
| – Retail loans                                   |                    |                                    |                    |                              |                 |
| – housing loans                                  | 44,732,666         | -                                  | -                  | 10,653                       | 44,743,319      |
| – hire purchase                                  | 26,671,253         | -                                  | -                  | 9,710                        | 26,680,963      |
| – credit cards                                   | 1,512,099          | -                                  | -                  | -                            | 1,512,099       |
| – other loans                                    | 50,350,186         | -                                  | -                  | 304,042                      | 50,654,228      |
| – Corporate loans                                | 20,098,282         | 551,794                            | -                  | 317,773                      | 20,967,849      |
| Statutory deposits with Central Banks            | 4,496,365          | -                                  | -                  | -                            | 4,496,365       |
|  | 196,696,593        | 1,325,165                          | -                  | 2,237,910                    | 200,259,668     |
| Commitments and Contingencies                    |                    |                                    |                    |                              |                 |
| Contingent liabilities                           | 2,107,130          | 12,258                             | 621                | 25,735                       | 2,145,744       |
| Commitments                                      | 39,424,322         | 476,213                            | -                  | 30,922                       | 39,931,457      |
|  | 41,531,452         | 488,471                            | 621                | 56,657                       | 42,077,201      |
| Total Credit Exposures                           | 238,228,045        | 1,813,636                          | 621                | 2,294,567                    | 242,336,869     |

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### Credit Risk (Cont'd.)

Risk Management Approach (Cont'd.)

(i) Credit Risk Exposures and Credit Risk Concentration (Cont'd.)

By Geographical Analysis (Cont'd.)

| Bank<br>2010                                     | Malaysia<br>RM'000 | Hong Kong<br>& China PRC<br>RM'000 | Cambodia<br>RM'000 | Other<br>Countries<br>RM'000 | Total<br>RM'000 |
|--|--------------------|------------------------------------|--------------------|------------------------------|-----------------|
| On-Balance Sheet Exposures                       |                    |                                    |                    |                              |                 |
| Cash and balances with banks                     | 25,816,135         | 234,752                            | -                  | 1,121,560                    | 27,172,447      |
| Reverse repurchase agreements                    | -                  | -                                  | -                  | 10,737                       | 10,737          |
| Financial assets held-for-trading                |                    |                                    |                    |                              |                 |
| – Government securities and treasury bills       | 488,242            | -                                  | -                  | -                            | 488,242         |
| <ul> <li>Money market instruments</li> </ul>     | 5,323,626          | -                                  | -                  | -                            | 5,323,626       |
| <ul> <li>Non-money market instruments</li> </ul> | 868                | -                                  | -                  | -                            | 868             |
| Derivative financial assets                      | 62,311             | 11,318                             | -                  | 248,967                      | 322,596         |
| Financial investments available-for-sale         |                    |                                    |                    |                              |                 |
| - Government securities and treasury bills       | 7,873,452          | -                                  | _                  | -                            | 7,873,452       |
| <ul> <li>Money market instruments</li> </ul>     | 272,599            | -                                  | -                  | -                            | 272,599         |
| <ul> <li>Non-money market instruments</li> </ul> | 6,123,428          | -                                  | _                  | -                            | 6,123,428       |
| Financial investments held-to-maturity           |                    |                                    |                    |                              |                 |
| – Government securities and treasury bills       | 2,325,039          | _                                  | -                  | 80,010                       | 2,405,049       |
| – Money market instruments                       | 2,689,862          | _                                  | -                  | -                            | 2,689,862       |
| <ul> <li>Non-money market instruments</li> </ul> | 135,488            | -                                  | _                  | -                            | 135,488         |
| Gross loans and advances                         |                    |                                    |                    |                              |                 |
| – Retail loans                                   |                    |                                    |                    |                              |                 |
| – housing loans                                  | 38,374,235         | -                                  | _                  | 8,151                        | 38,382,386      |
| – hire purchase                                  | 24,832,082         | -                                  | -                  | 7,917                        | 24,839,999      |
| – credit cards                                   | 1,340,914          | -                                  | -                  | -                            | 1,340,914       |
| – other loans                                    | 44,549,431         | _                                  | -                  | 237,256                      | 44,786,687      |
| – Corporate loans                                | 17,129,705         | 356,563                            | -                  | 306,928                      | 17,793,196      |
| Statutory deposits with Central Banks            | 1,106,330          | -                                  | -                  | _                            | 1,106,330       |
|  | 178,443,747        | 602,633                            | _                  | 2,021,526                    | 181,067,906     |
| Commitments and Contingencies                    |                    |                                    |                    |                              |                 |
| Contingent liabilities                           | 2,423,185          | 11,879                             | _                  | 24,390                       | 2,459,454       |
| Commitments                                      | 37,186,334         | 462,375                            | _                  | 91,829                       | 37,740,538      |
|  | 39,609,519         | 474,254                            |                    | 116,219                      | 40,199,992      |
| Total Credit Exposures                           | 218,053,266        | 1,076,887                          | _                  | 2,137,745                    | 221,267,898     |

### Credit Risk (Cont'd.)

Risk Management Approach (Cont'd.)

(ii) Credit Quality of Gross Loans, Advances and Financing

Gross loans, advances and financing are analysed as follows:

|                               |             | Group       |             | Bank        |
|-------------------------------|-------------|-------------|-------------|-------------|
|                               | 2011        | 2010        | 2011        | 2010        |
|                               | RM'000      | RM'000      | RM'000      | RM'000      |
| Neither past due nor impaired | 155,451,804 | 134,883,902 | 127,036,038 | 110,018,054 |
| Past due but not impaired     | 20,712,556  | 19,875,893  | 16,372,186  | 15,723,807  |
| Impaired                      | 1,529,657   | 1,784,277   | 1,150,234   | 1,401,321   |
|                               | 177,694,017 | 156,544,072 | 144,558,458 | 127,143,182 |

### (a) Neither Past Due Nor Impaired

Gross loans, advances and financing which are neither past due nor impaired are identified into the following grades:

- "Good Grade" refers to loans, advances and financing which are neither past due nor impaired in the last six months and have never undergone any rescheduling or restructuring exercise previously.
- "Satisfactory Grade" refers to loans, advances and financing which may have been past due or impaired during the last six months or have undergone a rescheduling or restructuring exercise previously.

The credit quality of gross loans, advances and financing which is neither past due nor impaired is analysed as follows:

|   | Good<br>RM'000 | 2011<br>Satisfactory<br>RM'000 | Total<br>RM'000 | Good<br>RM'000 | 2010<br>Satisfactory<br>RM'000 | Total<br>RM'000 |
|---|----------------|--------------------------------|-----------------|----------------|--------------------------------|-----------------|
| <b>0</b>                                    |                |                                |                 |                |                                |                 |
| Group<br>Retail loans/financing             |                |                                |                 |                |                                |                 |
| <ul> <li>housing loans/financing</li> </ul> | 39,548,652     | 4,320,137                      | 43,868,789      | 31,739,228     | 4,780,714                      | 36,519,942      |
| <ul> <li>hire purchase</li> </ul>           | 24,650,664     | 4,389,984                      | 29,040,648      | 21,603,635     | 4,968,184                      | 26,571,819      |
| – credit cards                              | 899,015        | 364,036                        | 1,263,051       | 784.750        | 300.972                        | 1,085,722       |
| <ul> <li>other loans/financing</li> </ul>   | 51,356,887     | 4,153,602                      | 55,510,489      | 43,313,871     | 4,762,377                      | 48,076,248      |
| Corporate loans/financing                   | 23,932,893     | 1,835,934                      | 25,768,827      | 20,668,331     | 1,961,840                      | 22,630,171      |
|   | 140,388,111    | 15,063,693                     | 155,451,804     | 118,109,815    | 16,774,087                     | 134,883,902     |
| Bank  |                |                                |                 |                |                                |                 |
| Retail loans                                |                |                                |                 |                |                                |                 |
| – housing loans                             | 34,331,550     | 3,773,694                      | 38,105,244      | 27,428,816     | 4,285,071                      | 31,713,887      |
| – hire purchase                             | 17,091,856     | 2,893,190                      | 19,985,046      | 15,168,358     | 3,699,855                      | 18,868,213      |
| – credit cards                              | 889,851        | 363,495                        | 1,253,346       | 778,347        | 299,783                        | 1,078,130       |
| – other loans                               | 44,142,860     | 3,202,103                      | 47,344,963      | 36,854,708     | 3,936,639                      | 40,791,347      |
| Corporate loans                             | 18,824,662     | 1,522,777                      | 20,347,439      | 15,750,327     | 1,816,150                      | 17,566,477      |
|   | 115,280,779    | 11,755,259                     | 127,036,038     | 95,980,556     | 14,037,498                     | 110,018,054     |

### 44. Financial Risk Management (Cont'd.)

### Credit Risk (Cont'd.)

Risk Management Approach (Cont'd.)

- (ii) Credit Quality of Gross Loans, Advances and Financing (Cont'd.)
  - (b) Past Due But Not Impaired

Past due but not impaired loans, advances and financing are loans/financing where the customer has failed to make a principal or interest/profit payment when contractually due, and includes loans/financing which are due one or more days after the contractual due date but less than three (3) months.

An aging analysis of loans, advances and financing which are past due but not impaired is as follows:

|   | 1 day to   | 1 month to | 2 months to |            |
|---|------------|------------|-------------|------------|
|   | < 1 month  | < 2 months | < 3 months  | Total      |
| Group                                       | RM'000     | RM'000     | RM'000      | RM'000     |
| 2011  |            |            |             |            |
| Retail loans/financing                      |            |            |             |            |
| <ul> <li>housing loans/financing</li> </ul> | 3,832,483  | 2,238,316  | 906,303     | 6,977,102  |
| - hire purchase                             | 5,699,364  | 3,083,356  | 692,617     | 9,475,337  |
| – credit cards                              | 142,801    | 68,879     | 25,252      | 236,932    |
| – other loans/financing                     | 2,083,441  | 1,086,496  | 337,342     | 3,507,279  |
| Corporate loans/financing                   | 508,444    | 7,252      | 210         | 515,906    |
|   | 12,266,533 | 6,484,299  | 1,961,724   | 20,712,556 |
| 2010  |            |            |             |            |
| Retail loans/financing                      |            |            |             |            |
| <ul> <li>housing loans/financing</li> </ul> | 3,764,421  | 2,159,629  | 941,477     | 6,865,527  |
| – hire purchase                             | 5,277,407  | 2,708,855  | 595,913     | 8,582,175  |
| – credit cards                              | 154,321    | 56,888     | 24,681      | 235,890    |
| – other loans/financing                     | 2,472,329  | 1,167,686  | 311,085     | 3,951,100  |
| Corporate loans/financing                   | 233,026    | 6,247      | 1,928       | 241,201    |
|   | 11,901,504 | 6,099,305  | 1,875,084   | 19,875,893 |

### Credit Risk (Cont'd.)

Risk Management Approach (Cont'd.)

### (ii) Credit Quality of Gross Loans, Advances and Financing (Cont'd.)

(b) Past Due But Not Impaired (Cont'd.)

|                 | 1 day to  | 1 month to | 2 months to |            |
|-----------------|-----------|------------|-------------|------------|
|                 | < 1 month | < 2 months | < 3 months  | Total      |
| Bank            | RM'000    | RM'000     | RM'000      | RM'000     |
| 2011            |           |            |             |            |
| Retail loans    |           |            |             |            |
| – housing loans | 3,401,075 | 2,003,670  | 820,806     | 6,225,551  |
| – hire purchase | 3,988,151 | 2,112,949  | 450,921     | 6,552,021  |
| – credit cards  | 142,595   | 68,868     | 25,033      | 236,496    |
| – other loans   | 1,746,255 | 884,506    | 236,384     | 2,867,145  |
| Corporate loans | 485,376   | 5,597      | -           | 490,973    |
|                 | 9,763,452 | 5,075,590  | 1,533,144   | 16,372,186 |
| 2010            |           |            |             |            |
| Retail loans    |           |            |             |            |
| – housing loans | 3,407,304 | 1,956,769  | 854,564     | 6,218,637  |
| – hire purchase | 3,704,150 | 1,791,891  | 369,724     | 5,865,765  |
| – credit cards  | 154,189   | 56,720     | 24,585      | 235,494    |
| – other loans   | 2,102,649 | 945,264    | 255,894     | 3,303,807  |
| Corporate loans | 92,984    | 5,825      | 1,295       | 100,104    |
|                 | 9,461,276 | 4,756,469  | 1,506,062   | 15,723,807 |

### (c) Impaired Loans, Advances and Financing

Loans, advances and financing are classified as impaired when they fulfill any of the following criteria:

- (i) principal or interest/profit or both are past due for three (3) months or more;
- (ii) where a loan/financing is in arrears for less than three (3) months, the loan/financing exhibits indications of credit weaknesses; or
- (iii) where an impaired loan/financing has been rescheduled or restructured, the loan/financing continues to be classified as impaired until repayments based on the revised and/or restructured terms have been observed continuously for a period of six (6) months.

### Credit Risk (Cont'd.)

Risk Management Approach (Cont'd.)

- (ii) Credit Quality of Gross Loans, Advances and Financing (Cont'd.)
  - (c) Impaired Loans, Advances and Financing (Cont'd.)

In addition, loans/financing that are considered individually significant, the Group assesses on a case-bycase basis at each reporting date whether there is any objective evidence that a loan/financing is impaired. The criteria that the Group uses to determine that there is objective evidence of impairment include:

- (i) any significant financial difficulty of the issuer or obligor;
- (ii) a breach of contract, such as a default or delinquency in interest/profit or principal payments;
- (iii) high probability of bankruptcy or other financial reorganisation of the borrower;
- (iv) the viability of the customer's business operations and its capability to trade successfully out of financial difficulties and to generate sufficient cash flow to service its debt obligations; and
- (v) any adverse news or developments affecting the local economic conditions or business environment of the borrower which will adversely affect the repayment capacity of the borrower.

The breakdown of the gross amount of loans, advances and financing individually assessed as impaired, by class, along with the fair value of related collateral held by the Group and the Bank as security are as follows:

|  |  |  | which Individually<br>essed as Impaired         |  |
|--|--|--|---|--|
| Group  | Total Gross<br>Impaired<br>Loans,<br>Advances and<br>Financing<br>RM'000 | Gross<br>Individually<br>Assessed<br>Impaired<br>Loans/<br>Financing<br>RM'000 | Individual<br>Assessment<br>Allowance<br>RM'000 | Fair<br>Value of<br>Collateral<br>RM'000 |
| <b>2011</b><br>Retail loans/financing<br>– housing loans/financing | 469,873  | 5,549  | 1.083   | 5,219                                    |
| - hire purchase  | 211,794  | 2,656  | 1,344   | 2,433                                    |
| <ul> <li>credit cards</li> <li>other loans/financing</li> </ul>    | 22,284<br>632,633  | -<br>351,830   | _<br>132,986                                    | -<br>375,373                             |
| Corporate loans/financing  | 193,073  | 193,073  | 109,783   | 142,569                                  |
|  | 1,529,657  | 553,108  | 245,196   | 525,594                                  |
| 2010   |  |  |   |  |
| Retail loans/financing   |  | (10  | 100   | 0/1                                      |
| <ul> <li>housing loans/financing</li> <li>hire purchase</li> </ul> | 505,555<br>174,428   | 619<br>3,803   | 188<br>2.199                                    | 841<br>3,669                             |
| – credit cards   | 27,290   |  | Z, 1 / /  |  |
| <ul> <li>other loans/financing</li> </ul>                          | 877,253  | 564,537  | 156,356   | 554,246                                  |
| Corporate loans/financing  | 199,751  | 199,751  | 106,191   | 149,088                                  |
|  | 1,784,277  | 768,710  | 264,934   | 707,844                                  |

### 44. Financial Risk Management (Cont'd.)

### Credit Risk (Cont'd.)

Risk Management Approach (Cont'd.)

### (ii) Credit Quality of Gross Loans, Advances and Financing (Cont'd.)

(c) Impaired Loans, Advances and Financing (Cont'd.)

|                                   |  |   | which Individually   |  |
|-----------------------------------|--|---|--|--|
| Bank                              | Total Gross<br>Impaired<br>Loans and<br>Advances<br>RM'000 | Gross<br>Gross<br>Individually<br>Assessed<br>Impaired<br>Loans<br>RM'000 | essed as Impaired<br>Individual<br>Assessment<br>Allowance<br>RM'000 | Fair<br>Value of<br>Collateral<br>RM'000 |
| 2011                              |  |   |  |  |
| Retail loans<br>– housing loans   | 412,524  | 4,520   | 1,080  | 4,190                                    |
| <ul> <li>hire purchase</li> </ul> | 143,896  | 4,520   | -  | 4,170                                    |
| – credit cards                    | 22,257   | _   | _  | -  |
| – other loans                     | 442,120  | 204,790   | 56,107   | 230,610                                  |
| Corporate loans                   | 129,437  | 129,437   | 77,561   | 111,445                                  |
|                                   | 1,150,234  | 338,747   | 134,748  | 346,245                                  |
| 2010                              |  |   |  |  |
| Retail loans                      |  |   |  |  |
| – housing loans                   | 449,862  | -   | -  | -  |
| – hire purchase                   | 106,021  | -   | -  | -  |
| – credit cards                    | 27,290   | -   | -  | -  |
| – other loans                     | 691,533  | 416,672   | 90,691   | 430,020                                  |
| Corporate loans                   | 126,615  | 126,615   | 75,655   | 110,212                                  |
|                                   | 1,401,321  | 543,287   | 166,346  | 540,232                                  |

### (iii) Collateral

The main types of collateral obtained by the Group and the Bank to mitigate credit risk are as follows:

- for residential mortgages - charges over residential properties

- for commercial property loans charges over the properties being financed
- for motor vehicle financing ownership claims over the vehicles financed
- for share margin financing pledges over securities from listed exchange
- for other loans charges over business assets such as premises, inventories, trade receivables or deposits

### 44. Financial Risk Management (Cont'd.)

### Credit Risk (Cont'd.)

Risk Management Approach (Cont'd.)

(iii) Collateral (Cont'd.)

(a) Estimates of fair value of collateral for gross loans, advances and financing are based on the value the collateral assessed at the time of loan application, and are updated whenever there is new information available or when a loan/financing is classified as impaired. Estimates of fair value of collateral for other financial assets are based on available, quoted and observable market prices or dealer price quotations.

|                               |             | 2011        |             | 2010        |
|-------------------------------|-------------|-------------|-------------|-------------|
|                               |             | Fair        |             | Fair        |
|                               | Outstanding | Value of    | Outstanding | Value of    |
|                               | Balance     | Collateral  | Balance     | Collateral  |
|                               | RM'000      | RM'000      | RM'000      | RM'000      |
| Group                         |             |             |             |             |
| Reverse repurchase agreements | 9,287,255   | 9,575,356   | 365,877     | 384,290     |
| Derivative financial assets # | 493,852     | 296,290     | 326,622     | 107,858     |
| Gross loans, advances         |             |             |             |             |
| and financing                 | 177,694,017 | 269,299,598 | 156,544,072 | 236,993,602 |
|                               | 187,475,124 | 279,171,244 | 157,236,571 | 237,485,750 |
| Bank                          |             |             |             |             |
| Reverse repurchase agreements | 8,435,611   | 8,708,692   | 10,737      | 10,737      |
| Derivative financial assets # | 492,536     | 296,273     | 322,596     | 107,844     |
| Gross loans and advances      | 144,558,458 | 231,836,821 | 127,143,182 | 203,459,934 |
|                               | 153,486,605 | 240,841,786 | 127,476,515 | 203,578,515 |

# For derivative instruments which are subject to master netting agreements and are settled on a net basis, the collateral values represent the cash collateral received on the net positive marked-to-market position with the same counterparty.

### Credit Risk (Cont'd.)

Risk Management Approach (Cont'd.)

(iii) Collateral (Cont'd.)

(b) The collateral held for gross loans, advances and financing are further analysed as follows:

|  |   | 2011<br>Fair  |   | 2010   |
|--|---|---|---|--|
| Group  | Outstanding<br>Balance<br>RM'000                                  | Fair<br>Value of<br>Collateral<br>RM'000                        | Outstanding<br>Balance<br>RM'000                                  | Fair<br>Value of<br>Collateral<br>RM'000                       |
| <b>Neither past due nor impaired</b><br>Retail loans/financing   |   |   |   |  |
| <ul> <li>housing loans/financing</li> <li>hire purchase</li> <li>credit cards</li> </ul>   | 43,868,789<br>29,040,648<br>1,263,051                             | 69,282,836<br>39,403,625<br>65,860                              | 36,519,942<br>26,571,819<br>1,085,722                             | 56,711,352<br>35,895,061<br>69,959                             |
| – other loans/financing<br>Corporate loans/financing   | 55,510,489<br>25,768,827  | 102,710,495<br>27,590,226                                       | 48,076,248<br>22,630,171  | 90,346,974<br>25,361,798                                       |
|  | 155,451,804   | 239,053,042   | 134,883,902   | 208,385,144  |
| Past due but not impaired  |   |   |   |  |
| Retail loans/financing<br>– housing loans/financing<br>– hire purchase<br>– credit cards   | 6,977,102<br>9,475,337<br>236,932                                 | 10,149,697<br>11,726,814<br>536                                 | 6,865,527<br>8,582,175<br>235,890                                 | 9,525,172<br>10,496,140<br>694                                 |
| – other loans/financing<br>Corporate loans/financing   | 3,507,279<br>515,906  | 5,913,153<br>567,874  | 3,951,100<br>241,201  | 6,083,563<br>393,416   |
|  | 20,712,556  | 28,358,074  | 19,875,893  | 26,498,985   |
| Impaired   |   |   |   |  |
| Retail loans/financing<br>– housing loans/financing<br>– hire purchase<br>– credit cards   | 469,873<br>211,794<br>22,284                                      | 657,866<br>251,350  | 505,555<br>174,428<br>27,290                                      | 677,061<br>197,198   |
| other loans/financing<br>Corporate loans/financing   | 632,633<br>193,073  | _<br>836,696<br>142,570   | 877,253<br>199,751  | -<br>1,084,684<br>150,530                                      |
|  | 1,529,657   | 1,888,482   | 1,784,277   | 2,109,473  |
| Total gross loans, advances and fir  | nancing   |   |   |  |
| Retail loans/financing<br>- housing loans/financing<br>- hire purchase<br>- credit cards<br>- other loans/financing<br>Corporate loans/financing | 51,315,764<br>38,727,779<br>1,522,267<br>59,650,401<br>26,477,806 | 80,090,399<br>51,381,789<br>66,396<br>109,460,344<br>28,300,670 | 43,891,024<br>35,328,422<br>1,348,902<br>52,904,601<br>23,071,123 | 66,913,585<br>46,588,399<br>70,653<br>97,515,221<br>25,905,744 |
|  | 177,694,017   | 269,299,598   | 156,544,072   | 236,993,602  |

### Credit Risk (Cont'd.)

Risk Management Approach (Cont'd.)

(iii) Collateral (Cont'd.)

(b) The collateral held for gross loans, advances and financing are further analysed as follows (Cont'd.):

| Bank  | Outstanding       |                                  |                                  | Fair                             |
|---|-------------------|----------------------------------|----------------------------------|----------------------------------|
|   | Balance<br>RM'000 | Value of<br>Collateral<br>RM'000 | Outstanding<br>Balance<br>RM'000 | Value of<br>Collateral<br>RM'000 |
| Neither past due nor impaired<br>Retail loans |                   |                                  |                                  |                                  |
| - housing loans                               | 38,105,244        | 62,378,171                       | 31,713,887                       | 50,986,69                        |
| – hire purchase                               | 19,985,046        | 28,240,491                       | 18,868,213                       | 26,470,26                        |
| - credit cards                                | 1,253,346         | 65,860                           | 1,078,130                        | 69,95                            |
| – other loans                                 | 47,344,963        | 94,215,502                       | 40,791,347                       | 82,074,99                        |
| Corporate loans                               | 20,347,439        | 22,458,980                       | 17,566,477                       | 20,766,81                        |
|   | 127,036,038       | 207,359,004                      | 110,018,054                      | 180,368,74                       |
| Past due but not impaired                     |                   |                                  |                                  |                                  |
| Retail loans                                  |                   |                                  |                                  |                                  |
| – housing loans                               | 6,225,551         | 9,110,088                        | 6,218,637                        | 8,646,00                         |
| – hire purchase                               | 6,552,021         | 8,227,698                        | 5,865,765                        | 7,358,58                         |
| – credit cards                                | 236,496           | 536                              | 235,494                          | 69                               |
| – other loans                                 | 2,867,145         | 5,047,393                        | 3,303,807                        | 5,103,21                         |
| Corporate loans                               | 490,973           | 543,493                          | 100,104                          | 208,01                           |
|   | 16,372,186        | 22,929,208                       | 15,723,807                       | 21,316,51                        |
| Impaired                                      |                   |                                  |                                  |                                  |
| Retail loans                                  |                   |                                  |                                  |                                  |
| - housing loans                               | 412,524           | 583,583                          | 449,862                          | 600,99                           |
| - hire purchase                               | 143,896           | 173,220                          | 106,021                          | 124,03                           |
| - credit cards                                | 22,257            | -                                | 27,290                           | 007.00                           |
| – other loans<br>Corporate loans              | 442,120           | 680,360                          | 691,533                          | 937,98                           |
| Corporate loans                               | 129,437           | 111,446                          | 126,615                          | 111,65                           |
|   | 1,150,234         | 1,548,609                        | 1,401,321                        | 1,774,67                         |
| Total gross loans and advances                |                   |                                  |                                  |                                  |
| Retail loans                                  |                   |                                  |                                  |                                  |
| – housing loans                               | 44,743,319        | 72,071,842                       | 38,382,386                       | 60,233,69                        |
| – hire purchase                               | 26,680,963        | 36,641,409                       | 24,839,999                       | 33,952,89                        |
| – credit cards                                | 1,512,099         | 66,396                           | 1,340,914                        | 70,65                            |
| – other loans                                 | 50,654,228        | 99,943,255                       | 44,786,687                       | 88,116,19                        |
| Corporate loans                               | 20,967,849        | 23,113,919                       | 17,793,196                       | 21,086,49                        |
|   | 144,558,458       | 231,836,821                      | 127,143,182                      | 203,459,93                       |

### 44. Financial Risk Management (Cont'd.)

### Credit Risk (Cont'd.)

Risk Management Approach (Cont'd.)

(iii) Collateral (Cont'd.)

(c) Repossessed Collateral

Assets obtained by taking possession of collateral held as security against loans, advances and financing, and held as at the end of the financial year are as follows:

|                            | Gr             | oup            | Ba             | ink            |
|----------------------------|----------------|----------------|----------------|----------------|
|                            | 2011<br>RM'000 | 2010<br>RM'000 | 2011<br>RM'000 | 2010<br>RM'000 |
| Residential properties     | 72,313         | 82,319         | 70,029         | 80,111         |
| Non-residential properties | 37,216         | 43,220         | 36,623         | 43,067         |
|                            | 109,529        | 125,539        | 106,652        | 123,178        |

Repossessed collateral are sold as soon as practicable. Repossessed collateral are recognised in other assets on the statements of financial position. The Group and the Bank do not occupy repossessed properties for its business use.

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## Credit Risk (Cont'd.)

Risk Management Approach (Cont'd.)

(iv) Credit Quality of Financial Investments

Set out below are the credit quality of money market instruments and non-money market instruments-debt securities analysed by ratings from external credit ratings agencies:

## Financial Assets Held-for-trading

|             | $\downarrow$                       |                              | - As At 31 December 2011 | ember 2011 —                       |                                | $\left  \right $ |                                    |                               | - As At 31 Dec | As At 31 December 2010 —           |                               | $\left  \right $ |
|-------------|------------------------------------|------------------------------|--------------------------|------------------------------------|--------------------------------|------------------|------------------------------------|-------------------------------|----------------|------------------------------------|-------------------------------|------------------|
|             |                                    |                              |                          | Non-money                          | Non-money Market Instruments - | nents -          |                                    |                               |                | Non-money                          | Non-money Market Instruments  | ients -          |
|             | Money Mar                          | Market Instruments           | ments                    | á                                  | Debt Securities                |                  | Money                              | Money Market Instruments      | nents          | Ξ                                  | Debt Securities               |                  |
|             | International<br>Ratings<br>DM'000 | Domestic<br>Ratings<br>DM'NN | Total<br>DM'NND          | International<br>Ratings<br>pM*nnn | Domestic<br>Ratings<br>DM1000  | Total            | International<br>Ratings<br>DM/000 | Domestic<br>Ratings<br>DM1000 | Total          | International<br>Ratings<br>DM'NDD | Domestic<br>Ratings<br>DM'NND | Total            |
| Group       |                                    |                              | 000 EX                   |                                    | 000 LVV                        |                  |                                    | 000 LIVI                      | 000            | 000 E KK                           | 000 LW                        |                  |
| AAA+ to AA  | -                                  | 6,812,185                    | 6,812,185                | •                                  | 113,648                        | 113,648          | I                                  | 3,563,206                     | 3,563,206      | ı                                  | 83,696                        | 83,696           |
| A+ to A-    |                                    | 2,603,088                    | 2,603,088                | •                                  | '                              | '                | I                                  | 1,909,026                     | 1,909,026      | I                                  | I                             | I                |
| P-1         | '                                  | '                            | '                        | '                                  | 186,133                        | 186,133          | I                                  | I                             | I              | I                                  | ı                             | I                |
| Unrated     | '                                  | 29,939                       | 29,939                   | •                                  |                                |                  | I                                  | 150,240                       | 150,240        | I                                  | 65,539                        | 65,539           |
|             | •                                  | 9,445,212                    | 9,445,212                |                                    | 299,781                        | 299,781          | 1                                  | 5,622,472                     | 5,622,472      |                                    | 149,235                       | 149,235          |
| Bank        |                                    |                              |                          |                                    |                                |                  |                                    |                               |                |                                    |                               |                  |
| AAA+ to AA- | -                                  | 6,315,421                    | 6,315,421                | '                                  | •                              | '                | I                                  | 3,264,360                     | 3,264,360      | I                                  | I                             | I                |
| A+ to A-    |                                    | 2,348,624                    | 2,348,624                | •                                  | •                              | '                | I                                  | 1,909,026                     | 1,909,026      | I                                  | I                             | I                |
| Unrated     |                                    | 830,674                      | 830,674                  |                                    |                                | '                | ı                                  | 150,240                       | 150,240        | I                                  | I                             | I                |
|             |                                    | 9,494,719                    | 9,494,719                | •                                  | •                              | •                | '                                  | 5,323,626                     | 5,323,626      |                                    | ı                             | I                |

### Notes to the Financial Statements

### Credit Risk (Cont'd.)

Risk Management Approach (Cont'd.)

(iv) Credit Quality of Financial Investments (Cont'd.)

Set out below are the credit quality of money market instruments and non-money market instruments-debt securities analysed by ratings from external credit ratings agencies [Cont'd.]:

|             | $\downarrow$             |                          | As At 31 Dec | As At 31 December 2011   |                                | $\left  \right $ |                          |                          | As At 31 Dec | As At 31 December 2010   |                                | $\left  \right $ |
|-------------|--------------------------|--------------------------|--------------|--------------------------|--------------------------------|------------------|--------------------------|--------------------------|--------------|--------------------------|--------------------------------|------------------|
|             |                          |                          |              | Non-money                | Non-money Market Instruments - | ments -          |                          |                          |              | Non-money                | Non-money Market Instruments - | nents -          |
|             | Money F                  | Money Market Instruments | ents         | ð                        | Debt Securities                |                  | Money                    | Money Market Instruments | ents         | ð                        | Debt Securities                |                  |
|             | International<br>Ratings | Domestic<br>Ratings      | Total        | International<br>Ratings | Domestic<br>Ratings            | Total            | International<br>Ratings | Domestic<br>Ratings      | Total        | International<br>Ratings | Domestic<br>Ratings            | Total            |
|             | RM'000                   | RM'000                   | RM'000       | RM <sup>*</sup> 000      | RM'000                         | RM'000           | RM'000                   | RM'000                   | RM'000       | RM'000                   | RM'000                         | RM'000           |
| Group       |                          |                          |              |                          |                                |                  |                          |                          |              |                          |                                |                  |
| AAA+ to AA- | •                        |                          | '            | 453,294                  | 15,641                         | 468,935          | I                        | I                        | I            | I                        | 15,575                         | 15,575           |
| A+ to A-    |                          |                          | '            | 1,186,905                | •                              | 1,186,905        | I                        | I                        | I            | 953,499                  | I                              | 953,499          |
| BBB+ to     |                          |                          |              |                          |                                |                  |                          |                          |              |                          |                                |                  |
| BBB-        | •                        | •                        | '            | 406,320                  | •                              | 406,320          | I                        | ı                        | I            | 1,379,483                | I                              | 1,379,483        |
| Unrated     |                          |                          | ı            |                          | 10,054                         | 10,054           | I                        | I                        | I            | I                        | 10,049                         | 10,049           |
|             | •                        | •                        |              | 2,046,519                | 25,695                         | 2,072,214        | 1                        | 1                        | I            | 2,332,982                | 25,624                         | 2,358,606        |
| Bank        |                          |                          |              |                          |                                |                  |                          |                          |              |                          |                                |                  |
| AAA+ to AA- |                          |                          | 1            | 453,294                  | 15,641                         | 468,935          | I                        | I                        | I            | I                        | 15,575                         | 15,575           |
| A+ to A-    | •                        | •                        | •            | 1,078,523                | •                              | 1,078,523        | I                        | I                        | I            | 731,645                  | I                              | 731,645          |
| BBB+ to     |                          |                          |              |                          |                                |                  |                          |                          |              |                          |                                |                  |
| BBB-        |                          |                          | '            | 44,468                   | •                              | 44,468           | I                        | I                        | I            | 1,086,131                | I                              | 1,086,131        |
| Unrated     |                          |                          | '            |                          | '                              |                  | I                        | 272,599                  | 272,599      | I                        | I                              | I                |
|             | I                        | •                        | •            | 1,576,285                | 15,641                         | 1,591,926        | 1                        | 272,599                  | 272,599      | 1,817,776                | 15,575                         | 1,833,351        |

## Financial Investments Available-for-sale

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## Credit Risk (Cont'd.)

Risk Management Approach (Cont'd.)

(iv) Credit Quality of Financial Investments (Cont'd.)

Set out below are the credit quality of money market instruments and non-money market instruments-debt securities analysed by ratings from external credit ratings agencies (Cont'd.):

## Financial Investments Held-to-maturity

|             | $\downarrow$                       |                               | - As At 31 De   | As At 31 December 2011 —           |                               | $\left  \right $ |                                    |                               | As At 31 December 2010 | amber 2010 —                       |                                | $\left  \right $ |
|-------------|------------------------------------|-------------------------------|-----------------|------------------------------------|-------------------------------|------------------|------------------------------------|-------------------------------|------------------------|------------------------------------|--------------------------------|------------------|
|             |                                    |                               |                 | Non-mone.                          | Non-money Market Instruments  | nents -          |                                    |                               |                        | Non-money                          | Non-money Market Instruments - | nents -          |
|             | Money                              | Money Market Instruments      | nents           | 0                                  | Debt Securities               |                  | Money                              | Money Market Instruments      |                        |                                    | Debt Securities                |                  |
|             | International<br>Ratings<br>RM'000 | Domestic<br>Ratings<br>RM'000 | Total<br>RM'000 | International<br>Ratings<br>RM'000 | Domestic<br>Ratings<br>RM'000 | Total<br>RM'000  | International<br>Ratings<br>RM'000 | Domestic<br>Ratings<br>RM'000 | lı<br>Total<br>RM'000  | International<br>Ratings<br>RM'000 | Domestic<br>Ratings<br>RM'000  | Total<br>RM'000  |
| Group       |                                    |                               |                 |                                    |                               |                  |                                    |                               |                        |                                    |                                |                  |
| AAA+ to AA- |                                    | 3,611,592                     | 3,926,930       | 1,009                              | 153,309                       | 154,318          | 58,508                             | 983,166                       | 1,041,674              | 523,300                            | 134,321                        | 657,621          |
| A+ to A-    | 110,538                            | 234,736                       | 345,274         | •                                  | •                             | '                | I                                  | 210,214                       | 210,214                | 55,709                             | I                              | 55,709           |
| P-1         | '                                  |                               | '               | 362,368                            | 29,557                        | 391,925          | I                                  | I                             | I                      | I                                  | I                              | I                |
| Unrated     | •                                  | 20,071                        | 20,071          | •                                  | 16,256                        | 16,256           | ı                                  | 251,005                       | 251,005                | ı                                  | 11,200                         | 11,200           |
| Defaulted*  | •                                  | •                             | '               | •                                  | •                             | •                | T                                  | 1                             | T                      | 1                                  | 46                             | 46               |
|             | 425,876                            | 3,866,399                     | 4,292,275       | 363,377                            | 199,122                       | 562,499          | 58,508                             | 1,444,385                     | 1,502,893              | 579,009                            | 145,567                        | 724,576          |
| Bank        |                                    |                               |                 |                                    |                               |                  |                                    |                               |                        |                                    |                                |                  |
| AAA+ to AA- | •                                  | 4,861,317                     | 4,861,317       |                                    | 133,100                       | 133,100          | I                                  | 2,589,878                     | 2,589,878              | ı                                  | 124,242                        | 124,242          |
| A+ to A-    | '                                  | 3,500                         | 3,500           | •                                  | •                             | '                | I                                  | 66'84                         | 66'66                  | I                                  | I                              | I                |
| Unrated     | •                                  | '                             | '               | •                                  | 11,199                        | 11,199           | I                                  | I                             | I                      | I                                  | 11,200                         | 11,200           |
| Defaulted*  | •                                  | •                             | '               | •                                  | •                             | '                | I                                  | I                             | I                      | I                                  | 46                             | 46               |
|             |                                    | 4,864,817                     | 4,864,817       |                                    | 144,299                       | 144,299          | I                                  | 2,689,862                     | 2,689,862              | I                                  | 135,488                        | 135,488          |

\* Stated net of accumulated impairment losses

### Notes to the Financial Statements

### 44. Financial Risk Management (Cont'd.)

### Credit Risk (Cont'd.)

Risk Management Approach (Cont'd.)

(iv) Credit Quality of Financial Investments (Cont'd.)

The ratings shown for money market instruments (e.g. negotiable instruments of deposit and bankers' acceptances) are based on the ratings assigned to the respective financial institution issuing the financial instruments. The ratings shown for debt securities are based on the ratings assigned to the specific debt issuance.

As at the reporting date, none of the financial investment above is past due.

### Market Risk

Market risk is the risk of loss arising from movements in market variables, such as interest rates, credit spreads, commodity prices, equity prices and foreign exchange rates. In addition, the market risk of Islamic banking activities of the Group includes rate of return risk and displaced commercial risk.

### Risk Governance

The ALCO supports the RMC in market risk management oversight. The ALCO reviews the Group's market risk framework and policies, aligns market risk management with business strategies and planning, and recommends actions to ensure that the market risk remains within established risk tolerance level. The market risk of the Group is identified into traded market risk and non-traded market risk.

### Types of Market Risk

(i) Traded Market Risk

Traded market risk, primarily the interest rate/rate of return risk and credit spread risk, exist in the Group's trading book positions held for the purpose of benefiting from short-term price movements, which are conducted primarily by the treasury operations.

### Risk Management Approach

The Group's traded market risk framework comprises market risk policies and practices, delegation of authority, market risk limits and valuation methodologies. The Group's traded market risk for its interest rate/rate of return sensitive fixed income instruments is measured by the present value of one (1) basis point change ("PV01") and is monitored independently by the Compliance Unit on a daily basis against approved market risk limits. In addition, the Compliance Unit is also responsible to monitor and report on limit excesses and the daily mark-to-market valuation of fixed income securities. The market risk limits are determined after taking into account the risk appetite and the risk-return relationship and are periodically reviewed by Risk Management Division. Changes to market risk limits must be approved by the Board of Directors. The trading book positions and limits are regularly reported to the ALCO. The Group maintains its policy of prohibiting exposures in trading financial derivative positions unless with the prior specific approval of the Board of Directors.

During the financial year, the Group's and the Bank's traded market risk exposures on fixed income securities as measured by PV01, averaged at RM209,000 (2010 – RM173,000) and RM172,000 (2010 – RM153,000) respectively. The composition of the Group's and the Bank's trading portfolio is set out in Note 5 to the financial statements.

### Market Risk (Cont'd.)

Types of Market Risk (Cont'd.)

(ii) Non-Traded Market Risk

The Group's core non-traded market risks are interest rate/rate of return risk in the banking book, displaced commercial risk in the Group's Islamic banking business, foreign exchange risk and equity risk.

(a) Interest Rate/Rate of Return Risk in the Banking Book ("IRR/RoRBB")

IRR/RoRBB is the risk to the Group's earnings and economic value of equity ("EVE") arising from adverse movements in interest rate/rate of return. The sources of IRR/RoRBB are repricing risk, yield curve risk, basis risk and optionality risk.

### Risk Management Approach

The primary objective in managing the IRR/RoRBB is to manage the volatility in the Group's net interest/ profit income ("NII/NPI") and EVE, whilst balancing the cost of such hedging activities on the current revenue streams. This is achieved in a variety of ways such as the offsetting of positions against each other for any matching assets and liabilities, the acquisition of new financial assets and liabilities to narrow the mismatch in interest rate/rate of return sensitive assets and liabilities and entering into derivative financial instruments which have the opposite effects. The use of derivative financial instruments to hedge interest rate risk is set out in Note 6 to the financial statements.

The Group uses various tools including repricing gap reports, sensitivity analysis and income scenario simulations to measure its IRR/RoRBB. The impact on NII/NPI and EVE is considered at all times in measuring the IRR/RoRBB. Limits and policies approved by the RMC are established and are regularly reviewed to ensure its relevance.

| (Cont'd.)  |
|------------|
| Management |
| Risk       |
| Financial  |
| 44.        |

## Market Risk (Cont'd.)

Types of Market Risk (Cont'd.)

- Non-Traded Market Risk (Cont'd.)
- Interest Rate/Rate of Return Risk in the Banking Book (Cont'd.) (a)
- The following tables indicate the effective interest rate/rate of return at the reporting date and the Group's and the Bank's sensitivity to interest rate/rate of return by time band based on the earlier of contractual repricing date and maturity date. Actual repricing dates may differ from contractual repricing dates due to prepayment of loans, advances and financing or early withdrawal of deposits. Ξ

|                               |             |            |            | Ž          | Non trading book |           |           |            | $\left \right $ |            |             | Effective |
|-------------------------------|-------------|------------|------------|------------|------------------|-----------|-----------|------------|-----------------|------------|-------------|-----------|
|                               |             |            |            |            | •                |           |           | ~          | Non-interest/   |            |             | interest  |
|                               | Up to       | > 1 - 3    | > 3 - 12   | > 1 - 2    | > 2 - 3          | > 3 - 4   | > 4 - 5   | Over 5     | profit          | Trading    |             | rate/rate |
| Group                         | 1 month     | months     | months     | years      | years            | years     | years     | years      | sensitive       | book       | Total       | of return |
| 2011                          | RM'000      | RM'000     | RM'000     | RM'000     | RM'000           | RM'000    | RM'000    | RM'000     | RM'000          | RM'000     | RM'000      | %         |
| ASSETS                        |             |            |            |            |                  |           |           |            |                 |            |             |           |
| Cash and balances with banks  | 14,700,775  | 1,870,931  | 185,769    | •          | •                | •         | •         | •          | 1,876,308       | •          | 18,633,783  | 2.71      |
| Reverse repurchase agreements | 3,309,144   | 5,126,467  | •          | •          | •                | •         | •         | •          | •               | 851,644    | 9,287,255   | 2.99      |
| Financial assets              |             |            |            |            |                  |           |           |            |                 |            |             |           |
| held-for-trading              | •           | •          | •          | •          | •                | •         | •         | •          | •               | 10,656,825 | 10,656,825  | 3.20      |
| Financial investments         |             |            |            |            |                  |           |           |            |                 |            |             |           |
| available-for-sale            | 1,982,033   | 1,529,631  | 5,462,773  | 43,072     | 1,744,443        | 766,186   | 15,641    | 108,383    | 5,067,271       | '          | 16,719,433  | 2.75      |
| Financial investments         |             |            |            |            |                  |           |           |            |                 |            |             |           |
| held-to-maturity              | 2,718,581   | 2,200,029  | 1,163,089  | 367,866    | 764,552          | 231,806   | 171,940   | 10,284     | 1,086           | '          | 7,629,233   | 3.09      |
| Loans, advances and financing |             |            |            |            |                  |           |           |            |                 |            |             |           |
| – non-impaired                | 119,978,352 | 8,733,820  | 9,668,639  | 9,676,408  | 7,352,758        | 5,679,249 | 4,077,534 | 10,997,600 | •               | •          | 176,164,360 | 5.67      |
| – impaired*                   | •           | •          | •          | •          | •                | •         | '         | •          | (1,360,074)     | •          | (1,360,074) | •         |
| Other non-interest/profit     |             |            |            |            |                  |           |           |            |                 |            |             |           |
| sensitive balances            | '           | '          | '          | •          | •                | '         | •         | '          | 11,562,249      | 117,918    | 11,680,167  | '         |
| TOTAL ASSETS                  | 142,688,885 | 19,460,878 | 16,480,270 | 10,087,346 | 9,861,753        | 6,677,241 | 4,265,115 | 11,116,267 | 17,146,840      | 11,626,387 | 249,410,982 |           |

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## Market Risk (Cont'd.)

Types of Market Risk (Cont'd.)

Non-Traded Market Risk (Cont'd.) (<u>:</u>

Interest Rate/Rate of Return Risk in the Banking Book (Cont'd.) (a)

| > 3 - 4         > 4 - 5         Over 5         profit         Trading           years         years         sensitive         book           years         years         sensitive         book           years         years         sensitive         book           years         years         sensitive         book           remote         book         RM'000         RM'000         RM'000           remote         biok         sensitive         book           remote         biok         sensitive         sensitive         book           remote         biok         sensitive         sensitive         sensitive         sensitive           remote         biok         sensitive         sensitive         sensitive         sensitive         sensitive           remote         sensitive         sensitive         sensitive         sensitive         sensitive         sensitive <td< th=""><th></th><th></th><th></th><th></th><th></th><th>Non trading book</th><th></th><th></th><th></th><th></th><th></th><th></th><th>Effortivo</th></td<>  |   |                   |                  |                  |                 | Non trading book |                 |   |                 |                       |                |                       | Effortivo      |
|--|---|-------------------|------------------|------------------|-----------------|------------------|-----------------|---|-----------------|-----------------------|----------------|-----------------------|----------------|
| Up to         >1-3         >3-1<2  |   |                   |                  |                  |                 |                  |                 |   | _               | Non-interest/         |                |                       | interest       |
| Imath         moths         moths         years         years         years         sensitive         bok           RF 000         RW 000  |   | Up to             | > 1 - 3          | > 3 - 12         | > 1 - 2         | > 2 - 3          | > 3 - 4         | > 4 - 5   |                 | profit                | Trading        |                       | rate/rate      |
| 112,943,600         30,019,772         32,283,400         129,824         13,572         15,723         6,433         -         24,597,681         -         2           016         555,736         703,033         33,417         -         -         -         -         -         33,430         -         -         24,7364         -         -         33,473         -         -         33,473         -         -         33,473         -         -         -         -         33,473         -         <   | Group<br>2011   | 1 month<br>RM'000 | months<br>RM'000 | months<br>RM'000 | years<br>RM'000 | years<br>RM'000  | years<br>RM'000 | years<br>RM'000   | years<br>RM'000 | sensitive<br>RM'000   | book<br>RM'000 | Total<br>RM'000       | of return<br>% |
| 112,942,600         30019,972         32,283,400         129,824         13,872         15,723         6,463         -         24,957,581         -         2           nise         555,736         703,367         2,546,156         204,604         13,879         89,054         64,784         -         803,149         -         -         24,957,581         -         -         -         803,149         -<  | Liabilities and equity  |                   |                  |                  |                 |                  |                 | -<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>- |                 |                       |                |                       |                |
| 9,427,499         3,000,697         2,546,066         204,604         135,708         89,054         44,784         -         33,479         -         -         33,479         -         -         303,479         -         -         33,479         -         -         -         303,479         -         -         -         80,3499         -         -         -         80,3499         -         -         -         80,3499         -         -         -         80,3499         -         -         -         80,3499         -         -         -         80,3499         -   | Deposits from customers   | 112,943,600       | 30,019,972       | 32,283,490       | 129,824         | 13,872           | 15,723          | 6,463   | '               | 24,957,581            | '              | 200,370,525           | 2.67           |
| Inite         55,736         703,033         33,417         -         -         -         803,149         -         -         -         803,149         -         -         -         803,149         -         -         -         -         803,149         -         -         -         -         -         803,149         -         -         -         -         803,149         -  | Deposits from banks   | 9,427,699         | 3,003,697        | 2,546,056        | 204,604         | 135,908          | 89,054          | 64,784  | '               | 334,930               | '              | 15,806,732            | 2.86           |
| 1,369         2,738         7,217         4.65         -   | Bills and acceptances payable   | 555,736           | 703,033          | 33,417           | •               | •                | •               | •   |                 | 803,149               |                | 2,095,335             | 3.24           |
| 122,365         446,626         1,595,993         1,400,000         473,000         -         -         -         -         -         -         4,197,864         50,198         -         -         4,197,864         50,198         -         -         -         4,197,864         50,198         -         -         4,197,864         50,198         -         -         4,197,864         50,198         -         -         4,197,864         50,198         -         -         4,197,864         50,198         -         -         -         4,197,864         50,198         -         -         -         4,197,864         50,198         -         -         -         4,197,864         50,198         -         -         -         4,197,864         50,198         -         -         -         4,196,419         -   | sold to Cagamas   | 1,369             | 2,738            | 7,217            | 595             |                  |                 |   | •               | '                     | '              | 11,789                | 4.22           |
| -         -         -         -         -         -         4,197,864         50,198           123,050,769         34,176,066         36,466,173         1,734,893         622,780         104,777         1,906,197         5,088,000         30,650,423         50,198         2           -         -         -         -         -         -         -         4,197,864         50,198         20,198         2         2         -         -         4,197,864         50,198         20,198         2         2         -         -         -         4,197,864         50,198         2         2         -         -         -         4,196,423         50,198         2         2         -   | Uebt securities issued and<br>other borrowed funds                                  | 122,365           | 446,626          | 1,595,993        | 1,400,000       | 473,000          | ı               | 1,834,950   | 5,088,000       | 356,899               | '              | 11,317,833            | 3.65           |
| 123,050,769         34,176,066         36,466,173         1,734,893         622,780         104,777         1,906,197         5,088,000         30,650,423         50,198         233           -         -         -         -         -         -         -         14,863,222         -         -         14           -         -         -         -         -         -         -         697,484         -         -         14           123,050,769         34,176,066         36,466,173         1,734,893         622,780         104,777         1,906,197         5,088,000         46,211,129         50,198         249           123,050,769         34,176,066         36,466,173         1,734,893         6,572,464         2,356,918         6,028,267         50,198         249           19,638,116         [14,715,188]         [19,985,903]         8,352,453         9,238,973         6,572,464         2,356,918         6,028,2677         20,198         249           19,638,116         [14,715,188]         [19,985,903]         8,352,453         9,236,914         1,922,757         -         -         -         -         -         -         -         -         -         -         -         -  | Other non-interest/profit sensitive balances  |                   | 1                |                  |                 | I                |                 | 1   | 1               | 4,197,864             | 50,198         | 4,248,062             |                |
| -         -         -         -         -         -         -         -         -         14,863,222         -         11,863,222         -         14           1         -         -         -         -         -         -         -         697,484         -         -         -         14,863,222         -         -         14           123,050,769         34,176,066         36,466,173         1,734,893         6,22,780         104,777         1,906,197         5,088,000         46,211,129         50,198         249           19,638,116         (14,715,188)         (19,985,903)         8,352,453         9,238,973         6,572,464         2,356,918         6,028,267         29,064,2899         11,576,189           19,638,116         (14,715,188)         (19,985,903)         8,352,453         9,238,973         6,572,464         2,356,918         6,028,2677         29,064,2899         11,576,189           913,096         (6,400,021)         (708,902)         1,552,000         (937,814)         (746,066)         1,334,950         4,992,757         -         -         -           20,551,122         (21,1115,09)         (20,64,453         8,301,159         5,826,398         3,693,868         11,021,024 <td>Total Liabilities</td> <td>123,050,769</td> <td>34,176,066</td> <td></td> <td>1,734,893</td> <td>622,780</td> <td>104,777</td> <td>1,906,197</td> <td>5,088,000</td> <td>30,650,423</td> <td>50,198</td> <td>233,850,276</td> <td></td> | Total Liabilities   | 123,050,769       | 34,176,066       |                  | 1,734,893       | 622,780          | 104,777         | 1,906,197   | 5,088,000       | 30,650,423            | 50,198         | 233,850,276           |                |
| 123,050,769         34,176,066         36,466,173         1,734,893         622,780         104,777         1,906,197         5,088,000         46,211,129         50,198         249           19,638,116         [14,715,188]         [19,985,903]         8,352,453         9,238,973         6,572,464         2,358,918         6,028,267         [29,064,289]         11,576,189           19,638,116         [14,715,188]         [19,985,903]         8,352,453         9,238,973         6,572,464         2,358,918         6,028,267         [29,064,289]         11,576,189           913,096         (6,400,021]         [708,902]         1,552,000         [937,814]         [746,066]         1,334,950         4,992,757         -         -           20,551,212         [21,115,209]         [20,64,463]         9,904,453         8,301,159         5,826,398         3,693,868         11,021,024         (29,064,289)         11,576,189   | Equity attributable to equity<br>holders of the Bank<br>Non-controlling interests   |                   |                  |                  |                 |                  |                 |   |                 | 14,863,222<br>697,484 |                | 14,863,222<br>697,484 |                |
| 19,638,116 [14,715,188] [19,985,903] 8,352,453 9,238,973 6,572,464 2,358,918 6,028,267 [29,064,289] 11,576,189<br>913,096 [6,400,021] [708,902] 1,552,000 [937,814] [746,066] 1,334,950 4,992,757<br>20,551,212 [21,115,209] [20,694,805] 9,904,453 8,301,159 5,826,398 3,693,868 11,021,024 [29,064,289] 11,576,189   | total liabilities<br>and equity   | 123,050,769       | 34,176,066       | 36,466,173       | 1,734,893       | 622,780          | 104,777         | 1,906,197   | 5,088,000       | 46,211,129            | 50,198         | 249,410,982           |                |
| 913,096 (6,400,021) (708,902) 1,552,000 (937,814) (746,066) 1,334,950 4,992,757<br>20,551,212 (21,115,209) (20,694,805) 9,904,453 8,301,159 5,826,398 3,693,868 11,021,024 (29,064,289) 11,576,189   | On-balance sheet interest/<br>profit sensitivity gap<br>Off-balance sheet interest/ | 19,638,116        | (14,715,188)     | (19,985,903)     | 8,352,453       | 9,238,973        | 6,572,464       | 2,358,918   | 6,028,267       | (29,064,289)          | 11,576,189     |                       |                |
| 20,551,212 (21,115,209) (20,694,805) 9,904,453 8,301,159 5,826,398 3,693,868 11,021,024 (29,064,289)   | profit sensitivity gap<br>[interest rate swaps]                                     | 913,096           | (6,400,021)      |                  | 1,552,000       | (937,814)        | (146,066)       | 1,334,950   | 4,992,757       |                       |                |                       |                |
|  | TOTAL INTEREST/PROFIT<br>SENSITIVITY GAP  | 20,551,212        | (21,115,209)     | (20,694,805)     | 9,904,453       | 8,301,159        | 5,826,398       | 3,693,868   | 11,021,024      | (29,064,289)          | 11,576,189     |                       |                |

This is arrived at after deducting collective assessment allowance and individual assessment allowance from the outstanding gross impaired loans, advances and financing.

### Market Risk (Cont'd.)

<u>Types of Market Risk</u> (Cont'd.)

- (ii) Non-Traded Market Risk (Cont'd.)
- (a) Interest Rate/Rate of Return Risk in the Banking Book (Cont'd.)

|   |                            |                             |                              | N                          | Non trading book           |                            |                            |                                | $\uparrow$                                     |                           |                 | Effective                               |
|---|----------------------------|-----------------------------|------------------------------|----------------------------|----------------------------|----------------------------|----------------------------|--------------------------------|--|---------------------------|-----------------|---|
| Group<br>2010                                   | Up to<br>1 month<br>RM'000 | > 1 - 3<br>months<br>RM'000 | > 3 - 12<br>months<br>RM'000 | > 1 - 2<br>years<br>RM'000 | - 2 - 3<br>years<br>RM'000 | > 3 - 4<br>years<br>RM'000 | > 4 - 5<br>years<br>RM'000 | N<br>Over 5<br>years<br>RM'000 | Non-interest/<br>profit<br>sensitive<br>RM'000 | Trading<br>book<br>RM'000 | Total<br>RM'000 | interest<br>rate/rate<br>of return<br>% |
| ASSETS  |                            |                             |                              |                            |                            |                            |                            |                                |  |                           |                 |   |
| Cash and balances with banks                    | 30,539,997                 | 2,495,700                   | 107,600                      | I                          | I                          | I                          | I                          | I                              | 1,547,142                                      | I                         | 34,690,439      | 2.57                                    |
| Reverse repurchase agreements                   | 10,737                     | I                           | I                            | I                          | I                          | I                          | I                          | I                              | I  | 355,140                   | 365,877         | 2.94                                    |
| Financial assets<br>held-for-trading            | 1                          | I                           | ı                            | ı                          | ı                          | I                          | I                          | 1                              | ı  | 6,360,620                 | 6,360,620       | 2.96                                    |
| Financial investments<br>available-for-sale     | 3,022,835                  | 2,784,189                   | 4,564,408                    | 300,633                    | 42,948                     | 1,334,342                  | 741,430                    | 115,944                        | 4,945,555                                      | I                         | 17,852,284      | 2.54                                    |
| Financial investments<br>held-to-maturity       | 986,027                    | 964,958                     | 1,485,915                    | 664,092                    | 347,538                    | 599,745                    | 134,839                    | 45,371                         | 1,132  | I                         | 5,229,617       | 3.14                                    |
| Loans, advances and financing<br>– non-impaired | 101,810,775                | 7,693,242                   | 9,268,805                    | 9,053,927                  | 7,462,739                  | 5,060,930                  | 4,497,391                  | 9,911,986                      | I  | I                         | 154,759,795     | 5.71                                    |
| - impaired *                                    | I                          | I                           | I                            | I                          | I                          | ī                          | ī                          | ı                              | (776,815)                                      | I                         | [776,815]       | I                                       |
| Other non-interest/profit sensitive balances    | ı.                         | 1                           | T                            | I                          | I                          | I.                         | I.                         | I                              | 7,741,729                                      | 105,430                   | 7,847,159       | I                                       |
| TOTAL ASSETS                                    | 136,370,371                | 13,938,089                  | 15,426,728                   | 10,018,652                 | 7,853,225                  | 6,995,017                  | 5,373,660                  | 10,073,301                     | 13,458,743                                     | 6,821,190                 | 226,328,976     |   |

### Notes to the Financial Statements

### Market Risk (Cont'd.)

Types of Market Risk (Cont'd.)

(ii) Non-Traded Market Risk (Cont'd.)

(a) Interest Rate/Rate of Return Risk in the Banking Book (Cont'd.)

|   |                  |                           |                    | 2                | MULL LI GUILLY DOUL |                  |                  |                 | `                   |                 |             |                        |
|---|------------------|---------------------------|--------------------|------------------|---------------------|------------------|------------------|-----------------|---------------------|-----------------|-------------|------------------------|
|   |                  |                           |                    |                  | •                   |                  |                  | _               | Non-interest/       |                 |             | interest               |
| Group<br>2010   | Up to<br>1 month | > 1 - 3<br>months         | > 3 - 12<br>months | > 1 - 2<br>years | > 2 - 3<br>years    | > 3 - 4<br>years | > 4 - 5<br>years | Over 5<br>years | profit<br>sensitive | Trading<br>book | Total       | rate/rate<br>of return |
| 70.10   |                  |                           |                    |                  |                     |                  |                  |                 |                     |                 |             | 0/                     |
| Liabilities and equity                                |                  |                           |                    |                  |                     |                  |                  |                 |                     |                 |             |                        |
| Deposits from customers                               | 92,554,997       | 31,477,938                | 30,051,704         | 142,642          | 23,458              | 6,401            | 9,081            | I               | 22,605,898          | I               | 176,872,119 | 2.34                   |
| Deposits from banks                                   | 9,566,939        | 9,142,193                 | 1,810,708          | 182,768          | 231,806             | 157,477          | 89,128           | I               | 146,457             | I               | 21,327,476  | 2.43                   |
| Bills and acceptances payable                         | 482,503          | 971,928                   | 106,167            | ı                | I                   | ı                | I                | I               | 748,238             | I               | 2,308,836   | 2.99                   |
| Recourse obligations on loans                         |                  |                           |                    |                  |                     |                  |                  |                 |                     |                 |             |                        |
| sold to Cagamas                                       | 2,093            | 1,518                     | 6,587              | 5,797            | 324                 | I                | I                | I               | I                   | I               | 16,319      | 4.25                   |
| Debt securities issued and                            |                  |                           |                    |                  |                     |                  |                  |                 |                     |                 |             |                        |
| other borrowed funds                                  | 898,352          | I                         | I                  | 1,233,000        | 1,400,000           | 473,000          | I                | 3,904,500       | 186,028             | I               | 8,094,880   | 3.45                   |
| Other non-interest/profit                             |                  |                           |                    |                  |                     |                  |                  |                 |                     |                 |             |                        |
| sensitive balances                                    | I                | I                         | I                  | I                | I                   | I                | I                | 1               | 3,835,188           | 189,070         | 4,024,258   | I                      |
| Total Liabilities                                     | 103,504,884      | 41,593,577                | 31,975,166         | 1,564,207        | 1,655,588           | 636,878          | 98,209           | 3,904,500       | 27,521,809          | 189,070         | 212,643,888 |                        |
| Equity attributable to equity                         |                  |                           |                    |                  |                     |                  |                  |                 | 000 000 01          |                 | 000 000 01  |                        |
|   | I                |                           |                    | '                |                     |                  |                  | I               | 10,002,700          |                 | 10,102,700  | I                      |
| Non-controlling interests                             | 1                | ı.                        | I                  | ı.               | I                   | I                | I                | T               | 652,188             | 1               | 652,188     | I                      |
| Total Liabilities and equity                          | 103,504,884      | 41,593,577                | 31,975,166         | 1,564,207        | 1,655,588           | 636,878          | 98,209           | 3,904,500       | 41,206,897          | 189,070         | 226,328,976 |                        |
| On-balance sheet interest/                            |                  |                           |                    |                  |                     |                  |                  |                 |                     |                 |             |                        |
| profit sensitivity gap<br>Off-balance cheet interect/ | 32,865,487       | [27,655,488] [16,548,438] | (16,548,438)       | 8,454,445        | 6,197,637           | 6,358,139        | 5,275,451        | 6,168,801       | [27,748,154]        | 6,632,120       | I           |                        |
| profit sensitivity gap                                |                  |                           |                    |                  |                     |                  |                  |                 |                     |                 |             |                        |
| (interest rate swaps)                                 | 764,500          | (4,214,405)               | (1,187,012)        | 912,492          | 1,552,000           | (915,213)        | (724,387)        | 3,812,025       | T                   | '               | '           |                        |
| TOTAL INTEREST/PROFIT<br>SENSITIVITY GAP              | 33,629,987       | (31,869,893)              | (17,735,450)       | 9,366,937        | 7,749,637           | 5,442,926        | 4,551,064        | 9,980,826       | (27,748,154)        | 6,632,120       | I           |                        |
|   |                  |                           |                    |                  |                     |                  |                  |                 |                     |                 |             |                        |

Notes to the Financial Statements

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### Market Risk (Cont'd.)

Types of Market Risk (Cont'd.)

- (ii) Non-Traded Market Risk (Cont'd.)
- (a) Interest Rate/Rate of Return Risk in the Banking Book (Cont'd.)

|                                   | $\downarrow$               |                                   |                              | No No                      | - Non trading book         |                            |                            |                           | $\left \right $                     |                           |                        | Effective             |
|-----------------------------------|----------------------------|-----------------------------------|------------------------------|----------------------------|----------------------------|----------------------------|----------------------------|---------------------------|-------------------------------------|---------------------------|------------------------|-----------------------|
| Bank<br>2011                      | Up to<br>1 month<br>RM'000 | > 1 - 3<br>months<br>RM'000       | > 3 - 12<br>months<br>RM'000 | > 1 - 2<br>years<br>RM'000 | > 2 - 3<br>years<br>RM'000 | > 3 - 4<br>years<br>RM'000 | > 4 - 5<br>years<br>RM'000 | Over 5<br>years<br>RM'000 | Non-interest<br>sensitive<br>RM'000 | Trading<br>book<br>RM'000 | Total<br>RM'000        | interest<br>rate<br>% |
| ASSETS                            |                            |                                   |                              |                            |                            |                            |                            |                           |                                     |                           |                        |                       |
| Cash and balances with banks      | 6,836,401                  | 2,294,575                         | 102,032                      | •                          | •                          | •                          | •                          | '                         | 1,275,341                           |                           | 10,508,349             | 2.55                  |
| Reverse repurchase agreements     | 3,309,144                  | 5,126,467                         | •                            | •                          | •                          | •                          | •                          | '                         | •                                   | •                         | 8,435,611              | 2.99                  |
| Financial assets held-for-trading |                            | •                                 |                              | •                          | •                          | •                          | •                          | '                         | '                                   | 10,406,551                | 10,406,551             | 3.17                  |
| Financial investments             |                            |                                   |                              |                            |                            |                            |                            |                           |                                     |                           |                        |                       |
| available-for-sale                | 1,527,458                  | 995,688                           | 5,452,729                    | 43,072                     | 1,208,392                  | 527,077                    | 15,641                     | '                         | 4,517,884                           | '                         | 14,287,941             | 2.74                  |
| Financial investments             |                            |                                   |                              |                            |                            |                            |                            |                           |                                     |                           |                        |                       |
| held-to-maturity                  | 1,116,813                  | 1,488,092                         | 1,528,864                    | 346,606                    | 759,495                    | 231,806                    | 171,940                    | 1,429,155                 | 1,086                               | '                         | 7,073,857              | 3.46                  |
| Loans and advances                |                            |                                   |                              |                            |                            |                            |                            |                           |                                     |                           |                        |                       |
| – non-impaired                    | 106,931,806                | 6,573,383                         | 6,573,870                    | 6,835,474                  | 4,983,251                  | 3,772,220                  | 2,576,942                  | 5,161,278                 | '                                   | '                         | 143,408,224            | 5.54                  |
| - impaired *                      | '                          | •                                 | •                            | •                          | •                          | '                          | •                          | '                         | (1,152,539)                         | '                         | (1,152,539)            | •                     |
| Other non-interest sensitive      |                            |                                   |                              |                            |                            |                            |                            |                           |                                     |                           |                        |                       |
| balances                          | •                          | •                                 | •                            | •                          | •                          | •                          | •                          | •                         | 12,345,650                          | 119,400                   | 12,465,050             |                       |
| TOTAL ASSETS                      | 119,721,622                | 119,721,622 16,478,205 13,657,495 | 13,657,495                   | 7,225,152                  | 6,951,138                  | 4,531,103                  | 2,764,523                  | 6,590,433                 | 16,987,422                          | 10,525,951                | 10,525,951 205,433,044 |                       |
|                                   |                            |                                   |                              |                            |                            |                            |                            |                           |                                     |                           |                        |                       |

### Notes to the Financial Statements

### Market Risk (Cont'd.)

Types of Market Risk (Cont'd.)

Non-Traded Market Risk (Cont'd.) (<u>:</u>

Interest Rate/Rate of Return Risk in the Banking Book (Cont'd.) (a)

|   | $\downarrow$               |                                      |                              | N  | - Non trading book         |                            |                            |                           | $\left( \right)$                    |                           |                 | Effortivo             |
|---|----------------------------|--------------------------------------|------------------------------|--|----------------------------|----------------------------|----------------------------|---------------------------|-------------------------------------|---------------------------|-----------------|-----------------------|
| Bank<br>2011  | Up to<br>1 month<br>RM'000 | > 1 - 3<br>months<br>RM'000          | > 3 - 12<br>months<br>RM'000 | <ul> <li>1 - 2</li> <li>years</li> <li>RM'000</li> </ul> | > 2 - 3<br>years<br>RM'000 | > 3 - 4<br>years<br>RM'000 | > 4 - 5<br>years<br>RM'000 | Over 5<br>years<br>RM'000 | Non-interest<br>sensitive<br>RM'000 | Trading<br>book<br>RM'000 | Total<br>RM'000 | interest<br>rate<br>% |
| Liabilities and equity  |                            |                                      |                              |  |                            |                            |                            |                           |                                     |                           |                 |                       |
| Deposits from customers   | 90,155,951                 | 20,103,113                           | 27,350,696                   | 83,125   | 9,722                      | 15,086                     | 4,390                      | '                         | 21,662,356                          | '                         | 159,384,439     | 2.80                  |
| Deposits from banks   | 11,900,951                 | 2,974,050                            | 1,028,483                    | 204,604  | 135,908                    | 89,054                     | 64,784                     | '                         | 319,515                             | '                         | 16,717,349      | 2.25                  |
| Bills and acceptances payable   | 555,811                    | 703,033                              | 33,417                       | '  | '                          | '                          | '                          | •                         | 802,815                             | •                         | 2,095,076       | 3.24                  |
| Recourse obligations on loans   |                            |                                      |                              |  |                            |                            |                            |                           |                                     |                           |                 |                       |
| sold to Cagamas   | 1,369                      | 2,738                                | 7,217                        | 465  | '                          | '                          | •                          | '                         | •                                   | '                         | 11,789          | 4.22                  |
| Debt securities issued and  |                            |                                      |                              |  |                            |                            |                            |                           |                                     |                           |                 |                       |
| other borrowed funds  |                            | '                                    | 1,269,900                    | 1,400,000  | 473,000                    |                            | 1,834,950                  | 5,088,000                 | 356,899                             |                           | 10,422,749      | 3.84                  |
| uther non-interest<br>sensitive balances                              |                            |                                      |                              |  |                            |                            |                            | '                         | 2,835,613                           | 56,101                    | 2,891,714       | •                     |
| Total Liabilities   | 102,614,082                | 23,782,934                           | 29,689,713                   | 1,688,194  | 618,630                    | 104,140                    | 1,904,124                  | 5,088,000                 | 25,977,198                          | 56,101                    | 191,523,116     |                       |
| Equity attributable to equity holders of the Bank                     |                            | '                                    |                              |  |                            |                            |                            |                           | 13,909,928                          |                           | 13,909,928      |                       |
| TOTAL LIABILITIES AND EQUITY  | 102,614,082                | 23,782,934                           | 29,689,713                   | 1,688,194  | 618,630                    | 104,140                    | 1,904,124                  | 5,088,000                 | 39,887,126                          | 56,101                    | 205,433,044     |                       |
| On-balance sheet interest<br>sensitivity gap                          | 17,107,540                 | [7,304,729]                          | (7,304,729) (16,032,218)     | 5,536,958  | 6,332,508                  | 4,426,963                  | 860,399                    | 1,502,433                 | (22,899,704)                        | 10,469,850                |                 |                       |
| un-balance sneet interest<br>sensitivity gap<br>(interest rate swaps) | 801,980                    | (6,717,496)                          | [708,902]                    | 1,552,000  | [826,698]                  | [523,834]                  | 1,334,950                  | 5,088,000                 |                                     |                           |                 |                       |
| TOTAL INTEREST<br>SENSITIVITY GAP                                     | 17,909,520                 | 17,909,520 (14,022,225) (16,741,120) | (16,741,120)                 | 7,088,958  | 5,505,810                  | 3,903,129                  | 2,195,349                  | 6,590,433                 | (22,899,704)                        | 10,469,850                |                 |                       |
|   |                            |                                      |                              |  |                            |                            |                            |                           |                                     |                           |                 |                       |

Notes to the Financial Statements

This is arrived at after deducting collective assessment allowance and individual assessment allowance from the outstanding gross impaired loans and advances.

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### Market Risk (Cont'd.)

Types of Market Risk (Cont'd.)

- (ii) Non-Traded Market Risk (Cont'd.)
- (a) Interest Rate/Rate of Return Risk in the Banking Book (Cont'd.)

|                                   |                            |                             |                              | No                         | — Non trading book         |                            |                            |                           | $\left  \right $                    |                           |                 | Effective             |
|-----------------------------------|----------------------------|-----------------------------|------------------------------|----------------------------|----------------------------|----------------------------|----------------------------|---------------------------|-------------------------------------|---------------------------|-----------------|-----------------------|
| Bank<br>2010                      | Up to<br>1 month<br>RM'000 | > 1 - 3<br>months<br>RM'000 | > 3 - 12<br>months<br>RM'000 | > 1 - 2<br>years<br>RM'000 | > 2 - 3<br>years<br>RM'000 | > 3 - 4<br>years<br>RM'000 | > 4 - 5<br>years<br>RM'000 | Over 5<br>years<br>RM'000 | Non-interest<br>sensitive<br>RM'000 | Trading<br>book<br>RM'000 | Total<br>RM'000 | interest<br>rate<br>% |
| ASSETS                            |                            |                             |                              |                            |                            |                            |                            |                           |                                     |                           |                 |                       |
| Cash and balances with banks      | 23,415,833                 | 2,451,011                   | 29,807                       | I                          | I                          | I                          | I                          | I                         | 1,275,796                           | I                         | 27,172,447      | 2.69                  |
| Reverse repurchase agreements     | 10,737                     | ı                           | ı                            | I                          | I                          | I                          | I                          | I                         | I                                   | I                         | 10,737          | 8.27                  |
| Financial assets held-for-trading | I                          | I                           | I                            | I                          | I                          | I                          | I                          | I                         | ı                                   | 5,812,736                 | 5,812,736       | 2.93                  |
| Financial investments             |                            |                             |                              |                            |                            |                            |                            |                           |                                     |                           |                 |                       |
| available-for-sale                | 2,004,129                  | 2,266,508                   | 3,525,727                    | 280,508                    | 42,948                     | 1,212,858                  | 511,833                    | 15,575                    | 4,409,393                           | I                         | 14,269,479      | 2.52                  |
| Financial investments             |                            |                             |                              |                            |                            |                            |                            |                           |                                     |                           |                 |                       |
| held-to-maturity                  | 503,115                    | 528,230                     | 1,652,282                    | 1,444,433                  | 326,309                    | 594,688                    | 134,839                    | 45,371                    | 1,132                               | ı                         | 5,230,399       | 3.36                  |
| Loans and advances                |                            |                             |                              |                            |                            |                            |                            |                           |                                     |                           |                 |                       |
| – non-impaired                    | 90,620,306                 | 5,465,720                   | 6,474,888                    | 6,386,257                  | 5,387,044                  | 3,398,137                  | 3,210,892                  | 4,798,617                 | 1                                   | I                         | 125,741,861     | 5.56                  |
| - impaired *                      | I                          | ı                           | ı                            | ı                          | ı                          | ı                          | ı                          | ı                         | (679,678)                           | I                         | (679,678)       | ı                     |
| Other non-interest sensitive      |                            |                             |                              |                            |                            |                            |                            |                           |                                     |                           |                 |                       |
| balances                          | 1                          | 1                           | 1                            | i.                         | 1                          | ı.                         | ı.                         | I.                        | 8,742,116                           | 109,765                   | 8,851,881       | I                     |
| TOTAL ASSETS                      | 116,554,120                | 10,711,469                  | 11,682,704                   | 8,111,198                  | 5,756,301                  | 5,205,683                  | 3,857,564                  | 4,859,563                 | 13,748,759                          | 5,922,501                 | 186,409,862     |                       |
|                                   |                            |                             |                              |                            |                            |                            |                            |                           |                                     |                           |                 |                       |

### Notes to the Financial Statements

## Market Risk (Cont'd.)

Types of Market Risk (Cont'd.)

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(ii) Non-Traded Market Risk (Cont'd.)

(a) Interest Rate/Rate of Return Risk in the Banking Book (Cont'd.)

|  | $\downarrow$               |                                      |                              | No                         | Non trading book           |                            |                            |                           | $\left \right $                     |                           |                 | Effective             |
|--|----------------------------|--------------------------------------|------------------------------|----------------------------|----------------------------|----------------------------|----------------------------|---------------------------|-------------------------------------|---------------------------|-----------------|-----------------------|
| Bank<br>2010   | Up to<br>1 month<br>RM'000 | > 1 - 3<br>months<br>RM'000          | > 3 - 12<br>months<br>RM'000 | > 1 - 2<br>years<br>RM'000 | > 2 - 3<br>years<br>RM'000 | > 3 - 4<br>years<br>RM'000 | > 4 - 5<br>years<br>RM'000 | Over 5<br>years<br>RM'000 | Non-interest<br>sensitive<br>RM'000 | Trading<br>book<br>RM'000 | Total<br>RM'000 | interest<br>rate<br>% |
| Liabilities and equity   |                            |                                      |                              |                            |                            |                            |                            |                           |                                     |                           |                 |                       |
| Deposits from customers  | 73,720,431                 | 21,205,735                           | 25,941,293                   | 80,245                     | 15,515                     | 4,947                      | 8,299                      | I                         | 19,812,801                          | I                         | 140,789,266     | 2.54                  |
| Deposits from banks  | 8,373,409                  | 10,658,843                           | 1,152,097                    | 148,292                    | 231,806                    | 157,477                    | 89,129                     | I                         | 258,728                             | I                         | 21,069,781      | 2.06                  |
| Bills and acceptances payable  | 590,488                    | 1,010,006                            | 106,167                      | I                          | I                          | I                          | I                          | I                         | 743,345                             | I                         | 2,450,006       | 2.99                  |
| Recourse obligations on loans<br>sold to Cagamas                           | 2,093                      | 1,518                                | 6,587                        | 5,797                      | 324                        | I                          | 1                          | I                         |                                     | I                         | 16,319          | 4.25                  |
| Debt securities issued and other borrowed funds                            | 1                          | I                                    | 1                            | 1,233,000                  | 1,400,000                  | 473,000                    | I                          | 3,904,500                 | 186,028                             | I                         | 7,196,528       | 3.73                  |
| Other non-interest sensitive<br>balances                                   | I                          | I                                    | I                            | I                          | I                          | I                          | I                          | I                         | 2,373,814                           | 211,397                   | 2,585,211       | I                     |
| Total Liabilities  | 82,686,421                 | 32,876,102                           | 27,206,144                   | 1,467,334                  | 1,647,645                  | 635,424                    | 97,428                     | 3,904,500                 | 23,374,716                          | 211,397                   | 174,107,111     |                       |
| Equity attributable to equity<br>holders of the Bank                       | 1                          | I                                    | 1                            | I                          | I                          | I                          | I                          | ı                         | 12,302,751                          | I                         | 12,302,751      | I                     |
| total liabilities and equity   | 82,686,421                 | 32,876,102                           | 27,206,144                   | 1,467,334                  | 1,647,645                  | 635,424                    | 97,428                     | 3,904,500                 | 35,677,467                          | 211,397                   | 186,409,862     |                       |
| On-balance sheet interest<br>sensitivity gap<br>Off-balance sheet interest | 33,867,699                 | (22,164,633) (15,523,440)            | (15,523,440)                 | 6,643,864                  | 4,108,656                  | 4,570,259                  | 3,760,136                  | 955,063                   | (21,928,708)                        | 5,711,104                 | T               |                       |
| sensitivity gap<br>(interest rate swaps)                                   | 656,613                    | (4,522,655)                          | (1,187,012)                  | 912,492                    | 1,552,000                  | (807,326)                  | [508,612]                  | 3,904,500                 | 1                                   | 1                         | T               |                       |
| TOTAL INTEREST<br>SENSITIVITY GAP  | 34,524,312                 | 34,524,312 (26,687,288) (16,710,452) | (16,710,452)                 | 7,556,356                  | 5,660,656                  | 3,762,933                  | 3,251,524                  | 4,859,563                 | (21,928,708)                        | 5,711,104                 | I               |                       |
|  |                            |                                      |                              |                            |                            |                            |                            |                           |                                     |                           |                 |                       |

### Notes to the Financial Statements

### Notes to the Financial Statements

### 44. Financial Risk Management (Cont'd.)

### Market Risk (Cont'd.)

Types of Market Risk (Cont'd.)

- (ii) Non-Traded Market Risk (Cont'd.)
  - (a) Interest Rate/Rate of Return Risk in the Banking Book (Cont'd.)
    - (ii) Interest Rate/Rate of Return Risk Sensitivity Analysis

The following tables present the projected Group's and Bank's sensitivity to a 100 basis point parallel rate movement across all maturities applied on the Group's and Bank's interest rate/rate of return sensitivity gap as at the reporting date. Where the current interest rate/rate of return is lower than 1%, the downward rate shock applied is restricted to the prevailing interest rate/rate of return.

|                   |           | 2011          | :             | 2010              |
|-------------------|-----------|---------------|---------------|-------------------|
|                   | -100 bps  | +100 bps      | -100 bps      | +100 bps          |
|                   | <         | ——— Increase/ | (Decrease) —— | $\longrightarrow$ |
|                   | RM'000    | RM'000        | RM'000        | RM'000            |
| Group             |           |               |               |                   |
| Impact on NII/NPI | (109,495) | 21,556        | (60,715)      | 31,795            |
| Impact on EVE     | 1,261,842 | (1,275,985)   | 1,197,751     | (1,201,809)       |
| Bank              |           |               |               |                   |
| Impact on NII/NPI | (121,790) | 69,085        | (167,956)     | 83,542            |
| Impact on EVE     | 817,462   | (814,397)     | 715,262       | (707,499)         |

The reported amounts do not take into account actions that would be taken by treasury operations or business units to mitigate the impact of this interest rate/rate of return risk. In reality, treasury operations seek to proactively change the interest rate/rate of return risk profile to minimise losses and maximise net revenue. The projection assumes that interest rate/rate of return of all maturities move by the same amount and, therefore, does not reflect the potential impact on the NII/NPI and EVE of some rates changing while others remain unchanged. The projection also assumes constant statements of financial position and that all positions run to maturity.

The repricing profile of loans/financing that does not have maturity is based on the earliest possible repricing dates. Actual dates may differ from contractual dates owing to prepayments. Loans/financing prepayment is generally estimated based on past statistics and trends, where possible and material. The impact on the NII/NPI is measured on a monthly basis and the impact on the EVE is on a quarterly basis, both of which are reported to the ALCO and the RMC.

(iii) Stress testing is conducted semi-annually to determine the adequacy of capital in meeting the impact of extreme interest rate/rate of return movements on the Group's and the Bank's statements of financial position. Stress testing is performed to provide early warnings of potential losses to facilitate the proactive management of interest rate/rate of return risk.

### Market Risk (Cont'd.)

Types of Market Risk (Cont'd.)

- (ii) Non-Traded Market Risk (Cont'd.)
  - (b) Displaced Commercial Risk

Displaced commercial risk ("DCR") refers to the risk of Public Islamic Bank Berhad ("PIBB") bearing the credit and market risk losses as a result of paying a return that exceeds the actual return that was supposedly to be earned by the Investment Account Holders ("IAH") based on the contractual profit sharing ratio. PIBB does not have Profit Sharing Investment Accounts ("PSIA") which are eligible for risk absorbent treatment.

### Risk Management Approach

PIBB uses the Profit Equalisation Reserve ("PER") to manage its DCR and is governed by the Profit Equalisation Reserve Framework. PER is created by setting aside an amount out of the total gross income before distribution to the IAH and to PIBB. The amount of PER set aside is shared by both the IAH and PIBB. PER may be released to smoothen the rate of return. In the event that there is no PER balance to be released, PIBB may employ the following techniques to ensure that the IAH receive market rate of return:

- to forgo part or all of PIBB's share of profit as mudharib to the IAH by way of varying the percentage of profit taken as the mudharib share in order to increase the share attributed to the IAH in any particular year; and/or
- (ii) to transfer PIBB's current year profits or retained earnings to the IAH on the basis of hibah.
- (c) Foreign Exchange Risk

Foreign exchange risk refers to the adverse impact arising from movements in exchange rates on foreign currency positions originating from treasury money market activities and from the Group's investments and retained earnings in its subsidiary companies, overseas branches and associated companies, whose functional currencies are not in Ringgit Malaysia. The main foreign currencies in which the Group's businesses are transacted in are United States Dollars and Hong Kong Dollars.

### Risk Management Approach

The Group manages such risk through funding in the same functional currencies, where possible. In addition, Net Open Position ("NOP") limit is set for overall NOP as well as NOP limits for individual currencies. The decision to hedge the Group's net investment in its overseas operations is based on its potential economic benefit and is periodically assessed by the ALCO.

(i) The following tables summarise the assets, liabilities and net open position by currency as at the reporting date, which are mainly in Ringgit Malaysia, Hong Kong Dollars and United States Dollars. Other currencies mainly include exposure to Euro, Australian Dollars, Chinese Renminbi, New Zealand Dollars, Sri Lanka Rupees, Great Britain Pounds and Japanese Yen.

### Market Risk (Cont'd.)

Types of Market Risk (Cont'd.)

### (ii) Non-Traded Market Risk (Cont'd.)

(c) Foreign Exchange Risk (Cont'd.)

| Group<br>2011                            | Malaysian<br>Ringgit<br>RM'000 | Hong Kong<br>Dollars<br>RM'000 | United<br>States<br>Dollars<br>RM'000 | Others<br>RM'000 | Total<br>RM'000 |
|--|--------------------------------|--------------------------------|---------------------------------------|------------------|-----------------|
| ASSETS                                   |                                |                                |                                       |                  |                 |
| Cash and balances with banks             | 13,389,538                     | 1,208,476                      | 2,429,787                             | 1,605,982        | 18,633,783      |
| Reverse repurchase agreements            | 9,272,886                      | 1,200,470                      | 2,427,707                             | 14,369           | 9,287,255       |
| Financial assets held-for-trading        | 10,656,825                     | _                              | _                                     |                  | 10,656,825      |
| Derivative financial assets              | 379,741                        | 1,316                          | 112,795                               | _                | 493,852         |
| Financial investments available-for-sale | 14,638,429                     | 2,780                          | 2,070,449                             | 7,775            | 16,719,433      |
| Financial investments held-to-maturity   | 6,132,645                      | 719,044                        | 121,666                               | 655,878          | 7,629,233       |
| Loans, advances and financing            | 159,352,358                    | 10,725,655                     | 4,264,891                             | 461,382          | 174,804,286     |
| Other assets                             | 1,151,305                      | 28,374                         | 68,058                                | 760,517          | 2,008,254       |
| Statutory deposits with Central Banks    | 5,250,936                      | 20,374                         | 345,135                               | 1,730            | 5,597,801       |
| Deferred tax assets                      | 46,093                         | _                              | 545,155                               | 1,750            | 46,093          |
| Investment in associated companies       | 40,075                         | _                              | 113,552                               | _                | 155,997         |
| Investment properties                    | 1,950                          | 68,804                         | 115,552                               | _                | 70,754          |
| Property and equipment                   | 941,228                        | 305,423                        | 93,909                                | 1,380            | 1,341,940       |
| Intangible assets                        | 769,251                        |                                | 73,707                                | 1,300            | 1,965,476       |
|  | 707,231                        | 1,196,225                      | -                                     | -                | 1,703,470       |
| TOTAL ASSETS                             | 222,025,630                    | 14,256,097                     | 9,620,242                             | 3,509,013        | 249,410,982     |
| LIABILITIES                              |                                |                                |                                       |                  |                 |
| Deposits from customers                  | 177,011,694                    | 8,786,500                      | 10,392,532                            | 4,179,799        | 200,370,525     |
| Deposits from banks                      | 12,575,445                     | 91,529                         | 3,139,758                             | -                | 15,806,732      |
| Bills and acceptances payable            | 2,094,757                      | -                              | 217                                   | 361              | 2,095,335       |
| Recourse obligations on loans            |                                |                                |                                       |                  |                 |
| sold to Cagamas                          | 11,789                         | -                              | -                                     | -                | 11,789          |
| Derivative financial liabilities         | 52,363                         | 838                            | 183,523                               | -                | 236,724         |
| Debt securities issued and               | ,                              |                                | ,                                     |                  | ,               |
| other borrowed funds                     | 8,409,509                      | 895,084                        | 2,013,240                             | -                | 11,317,833      |
| Other liabilities                        | 1,524,785                      | 693,499                        | 508,583                               | 740,668          | 3,467,535       |
| Provision for tax expense and zakat      | 450,154                        | 5,807                          | 23,573                                | 8,644            | 488,178         |
| Deferred tax liabilities                 | 52,367                         | 3,258                          | -                                     | -                | 55,625          |
| TOTAL LIABILITIES                        | 202,182,863                    | 10,476,515                     | 16,261,426                            | 4,929,472        | 233,850,276     |
| Non-controlling interests                | -                              | 684,512                        | 12,972                                | -                | 697,484         |
| On-Balance Sheet Open Position           | 19,842,767                     | 3,095,070                      | (6,654,156)                           | (1,420,459)      | 14,863,222      |
| Off-Balance Sheet Open Position          | (4,843,728)                    | (2,048,762)                    | 5,052,287                             | 1,840,203        |                 |
| NET OPEN POSITION                        | 14,999,039                     | 1,046,308                      | (1,601,869)                           | 419,744          | 14,863,222      |

### Market Risk (Cont'd.)

Types of Market Risk (Cont'd.)

### (ii) Non-Traded Market Risk (Cont'd.)

(c) Foreign Exchange Risk (Cont'd.)

| Group<br>2010                            | Malaysian<br>Ringgit<br>RM'000 | Hong Kong<br>Dollars<br>RM'000 | United<br>States<br>Dollars<br>RM'000 | Others<br>RM'000 | Total<br>RM'000 |
|--|--------------------------------|--------------------------------|---------------------------------------|------------------|-----------------|
| ASSETS                                   |                                |                                |                                       |                  |                 |
| Cash and balances with banks             | 29,982,339                     | 1,769,392                      | 1,996,739                             | 941,969          | 34,690,439      |
| Reverse repurchase agreements            | 355,140                        | -                              | -                                     | 10,737           | 365,877         |
| Financial assets held-for-trading        | 6,360,620                      | -                              | -                                     | -                | 6,360,620       |
| Derivative financial assets              | 154,318                        | 4,026                          | 168,278                               | -                | 326,622         |
| Financial investments available-for-sale | 15,484,632                     | 2,694                          | 2,356,154                             | 8,804            | 17,852,284      |
| Financial investments held-to-maturity   | 4,076,624                      | 435,419                        | 137,350                               | 580,224          | 5,229,617       |
| Loans, advances and financing            | 139,748,466                    | 10,271,192                     | 3,612,735                             | 350,587          | 153,982,980     |
| Other assets                             | 1,258,010                      | 210,026                        | 145,396                               | 382,448          | 1,995,880       |
| Statutory deposits with Central Banks    | 1,277,681                      | -                              | 333,753                               | 1,141            | 1,612,575       |
| Deferred tax assets                      | 515,821                        | -                              | 3,322                                 | 72               | 519,215         |
| Investment in associated companies       | 2,035                          | _                              | 116,589                               | -                | 118,624         |
| Investment properties                    | 1,850                          | 63,702                         | _                                     | _                | 65,552          |
| Property and equipment                   | 882,630                        | 302,238                        | 91,552                                | 1,899            | 1,278,319       |
| Intangible assets                        | 769,251                        | 1,161,121                      | -                                     | -                | 1,930,372       |
| TOTAL ASSETS                             | 200,869,417                    | 14,219,810                     | 8,961,868                             | 2,277,881        | 226,328,976     |
| LIABILITIES                              |                                |                                |                                       |                  |                 |
| Deposits from customers                  | 152,061,430                    | 9,541,746                      | 11,302,857                            | 3,966,086        | 176,872,119     |
| Deposits from banks                      | 17,499,324                     | 87,551                         | 3,740,601                             | -                | 21,327,476      |
| Bills and acceptances payable            | 2,304,563                      | -                              | 2,379                                 | 1,894            | 2,308,836       |
| Recourse obligations on loans            |                                |                                |                                       |                  |                 |
| sold to Cagamas                          | 16,319                         | -                              | _                                     | -                | 16,319          |
| Derivative financial liabilities         | 192,317                        | 2,152                          | 181,060                               | -                | 375,529         |
| Debt securities issued and               | ,                              | ,                              | ,                                     |                  | ,               |
| other borrowed funds                     | 5,188,569                      | 898,352                        | 2,007,959                             | -                | 8,094,880       |
| Other liabilities                        | 1,787,540                      | 410,584                        | 269,174                               | 372,576          | 2,839,874       |
| Provision for tax expense and zakat      | 771,828                        | 15,902                         | 11.100                                | 1.634            | 800,464         |
| Deferred tax liabilities                 | 3,499                          | 4,892                          | -                                     | -                | 8,391           |
| TOTAL LIABILITIES                        | 179,825,389                    | 10,961,179                     | 17,515,130                            | 4,342,190        | 212,643,888     |
| Non-controlling interests                | -                              | 640,398                        | 11,790                                | -                | 652,188         |
| On-Balance Sheet Open Position           | 21,044,028                     | 2,618,233                      | (8,565,052)                           | (2,064,309)      | 13,032,900      |
| Off-Balance Sheet Open Position          | (8,350,139)                    | (1,636,880)                    | 7,674,686                             | 2,312,333        | -               |
| NET OPEN POSITION                        | 12,693,889                     | 981,353                        | (890,366)                             | 248,024          | 13,032,900      |

### Market Risk (Cont'd.)

Types of Market Risk (Cont'd.)

### (ii) Non-Traded Market Risk (Cont'd.)

(c) Foreign Exchange Risk (Cont'd.)

| Bank                                     | Malaysian<br>Ringgit | Hong Kong<br>Dollars | United<br>States<br>Dollars | Others      | Tota       |
|--|----------------------|----------------------|-----------------------------|-------------|------------|
| 2011                                     | RM'000               | RM'000               | RM'000                      | RM'000      | RM'000     |
| ASSETS                                   |                      |                      |                             |             |            |
| Cash and balances with banks             | 6,565,943            | 1,460,272            | 1,628,491                   | 853,643     | 10,508,349 |
| Reverse repurchase agreements            | 8,421,242            | -                    | -                           | 14,369      | 8,435,61   |
| Financial assets held-for-trading        | 10,406,551           | -                    | -                           | -           | 10,406,55  |
| Derivative financial assets              | 379,741              | -                    | 112,795                     | -           | 492,53     |
| Financial investments available-for-sale | 12,687,748           | -                    | 1,600,136                   | 57          | 14,287,94  |
| Financial investments held-to-maturity   | 6,975,296            | -                    | 57,647                      | 40,914      | 7,073,85   |
| Loans and advances                       | 140,191,987          | 551,793              | 1,361,391                   | 150,514     | 142,255,68 |
| Other assets                             | 1,083,176            | 36,444               | 49,056                      | 745,050     | 1,913,72   |
| Statutory deposits with Central Banks    | 4,471,880            | -                    | 24,485                      | -           | 4,496,36   |
| Investment in subsidiary companies       | 1,941,626            | 1,672,194            | 474,761                     | -           | 4,088,58   |
| Investment in associated companies       | 20,030               | -                    | 101,295                     | -           | 121,32     |
| Property and equipment                   | 650,965              | -                    | 4,779                       | 1,380       | 657,12     |
| Intangible assets                        | 695,393              | -                    | -                           | -           | 695,39     |
| TOTAL ASSETS                             | 194,491,578          | 3,720,703            | 5,414,836                   | 1,805,927   | 205,433,04 |
| LIABILITIES                              |                      |                      |                             |             |            |
| Deposits from customers                  | 153,910,329          | 5,380                | 2,760,544                   | 2,708,186   | 159,384,43 |
| Deposits from banks                      | 11,376,143           | -                    | 5,341,206                   | -           | 16,717,34  |
| Bills and acceptances payable            | 2,094,498            | -                    | 217                         | 361         | 2,095,07   |
| Recourse obligations on loans            |                      |                      |                             |             |            |
| sold to Cagamas                          | 11,789               | -                    | -                           | -           | 11,78      |
| Derivative financial liabilities         | 52,363               | -                    | 137,962                     | -           | 190,32     |
| Debt securities issued and               |                      |                      |                             |             |            |
| other borrowed funds                     | 8,409,509            | -                    | 2,013,240                   | -           | 10,422,74  |
| Other liabilities                        | 511,652              | 703,906              | 471,568                     | 681,201     | 2,368,32   |
| Provision for tax expense and zakat      | 274,409              | -                    | 6,318                       | 627         | 281,35     |
| Deferred tax liabilities                 | 51,708               | -                    | -                           | -           | 51,70      |
| TOTAL LIABILITIES                        | 176,692,400          | 709,286              | 10,731,055                  | 3,390,375   | 191,523,11 |
| On-Balance Sheet Open Position           | 17,799,178           | 3,011,417            | (5,316,219)                 | (1,584,448) | 13,909,92  |
| Off-Balance Sheet Open Position          | (4,843,728)          | (2,072,454)          | 5,099,871                   | 1,816,311   |            |
| NET OPEN POSITION                        | 12,955,450           | 938,963              | (216,348)                   | 231,863     | 13,909,92  |

### Market Risk (Cont'd.)

Types of Market Risk (Cont'd.)

### (ii) Non-Traded Market Risk (Cont'd.)

(c) Foreign Exchange Risk (Cont'd.)

| Bank<br>2010                             | Malaysian<br>Ringgit<br>RM'000 | Hong Kong<br>Dollars<br>RM'000 | United<br>States<br>Dollars<br>RM'000 | Others<br>RM'000 | Total<br>RM'000 |
|--|--------------------------------|--------------------------------|---------------------------------------|------------------|-----------------|
| ASSETS                                   |                                |                                |                                       |                  |                 |
| Cash and balances with banks             | 25,268,063                     | 542,280                        | 842,832                               | 519,272          | 27,172,447      |
| Reverse repurchase agreements            | -                              | -                              | -                                     | 10,737           | 10,737          |
| Financial assets held-for-trading        | 5,812,736                      | -                              | -                                     | -                | 5,812,736       |
| Derivative financial assets              | 154,318                        | -                              | 168,278                               | -                | 322,596         |
| Financial investments available-for-sale | 12,428,490                     | _                              | 1,840,933                             | 56               | 14,269,479      |
| Financial investments held-to-maturity   | 5,150,342                      | _                              | 23,509                                | 56,548           | 5,230,399       |
| Loans and advances                       | 123,396,046                    | 356,363                        | 1,266,245                             | 43,529           | 125,062,183     |
| Other assets                             | 1,096,092                      | 104,556                        | 126,354                               | 376,640          | 1,703,642       |
| Statutory deposits with Central Banks    | 1,089,150                      | -                              | 17,180                                | -                | 1,106,330       |
| Deferred tax assets                      | 416,398                        | _                              | -                                     | 72               | 416,470         |
| Investment in subsidiary companies       | 1,741,626                      | 1,672,194                      | 474,761                               | -                | 3,888,581       |
| Investment in associated companies       | 30                             | -                              | 101,295                               | _                | 101,325         |
| Property and equipment                   | 610,770                        | _                              | 4,875                                 | 1,899            | 617,544         |
| Intangible assets                        | 695,393                        | _                              | 4,075                                 | 1,077            | 695,393         |
|  | 070,070                        |                                | _                                     | _                | 070,070         |
| TOTAL ASSETS                             | 177,859,454                    | 2,675,393                      | 4,866,262                             | 1,008,753        | 186,409,862     |
| LIABILITIES                              |                                |                                |                                       |                  |                 |
| Deposits from customers                  | 134,880,381                    | 7,857                          | 3,039,915                             | 2,861,113        | 140,789,266     |
| Deposits from banks                      | 13,865,518                     | -                              | 7,204,263                             | -                | 21,069,781      |
| Bills and acceptances payable            | 2,445,733                      | -                              | 2,379                                 | 1,894            | 2,450,006       |
| Recourse obligations on loans            |                                |                                |                                       |                  |                 |
| sold to Cagamas                          | 16,319                         | _                              | _                                     | _                | 16,319          |
| Derivative financial liabilities         | 192,316                        | _                              | 148,679                               | _                | 340,995         |
| Debt securities issued and               |                                |                                |                                       |                  | ,               |
| other borrowed funds                     | 5,188,569                      | _                              | 2,007,959                             | -                | 7,196,528       |
| Other liabilities                        | 870,836                        | 219,261                        | 216,043                               | 369,511          | 1,675,651       |
| Provision for tax expense and zakat      | 567,226                        | -                              | -                                     | 1,339            | 568,565         |
| TOTAL LIABILITIES                        | 158,026,898                    | 227,118                        | 12,619,238                            | 3,233,857        | 174,107,111     |
| On-Balance Sheet Open Position           | 19,832,556                     | 2,448,275                      | (7,752,976)                           | (2,225,104)      | 12,302,751      |
| Off-Balance Sheet Open Position          | (8,350,139)                    | (1,572,812)                    | 7,623,185                             | 2,299,766        | 12,302,731      |
| NET OPEN POSITION                        | 11,482,417                     | 875,463                        | (129,791)                             | 74,662           | 12,302,751      |

### Notes to the Financial Statements

### 44. Financial Risk Management (Cont'd.)

### Market Risk (Cont'd.)

Types of Market Risk (Cont'd.)

- (ii) Non-Traded Market Risk (Cont'd.)
  - (c) Foreign Exchange Risk (Cont'd.)
    - (ii) Structural foreign exchange risk represents the Group's currency exposure in its net investments in overseas operations and capital funds/retained earnings of overseas branches operations. Where possible, the Group manages such risk through funding investments in the same functional currencies. In addition, as part of its risk management strategy, the Group has designated certain funding in United States Dollars to hedge part of its Hong Kong Dollars structural currency exposure due to the pegging of Hong Kong Dollars to United States Dollars. The structural currency exposures of the Group as at the reporting date are as follows:

| Group                 | Hedged<br>RM'000 | Unhedged<br>RM'000 | Total<br>RM'000 |
|-----------------------|------------------|--------------------|-----------------|
| 2011                  |                  |                    |                 |
| United States Dollars | 1,695,317        | (871,051)          | 824,266         |
| Hong Kong Dollars     | 1,844,530        | 337,345            | 2,181,875       |
| Other currencies      | -                | 401,289            | 401,289         |
|                       | 3,539,847        | (132,417)          | 3,407,430       |
| 2010                  |                  |                    |                 |
| United States Dollars | 1,109,700        | (224,830)          | 884,870         |
| Hong Kong Dollars     | 1,704,623        | 244,871            | 1,949,494       |
| Other currencies      | -                | 333,686            | 333,686         |
|                       | 2,814,323        | 353,727            | 3,168,050       |

### (iii) Sensitivity Analysis

Considering that other risk variables remain constant, the foreign currency revaluation sensitivity for the Group on its non-trading unhedged positions as at each reporting date is summarised below:

| Group   | Change in<br>Currency Rates<br>% | Revaluation<br>Sensitivity<br>RM'000 |
|---|----------------------------------|--------------------------------------|
| <b>2011</b><br>United States Dollars<br>Hong Kong Dollars | +/- 5<br>+/- 5                   | -/+ 43,553<br>+/- 16,867             |
| <b>2010</b><br>United States Dollars<br>Hong Kong Dollars | +/- 5<br>+/- 5                   | -/+ 11,242<br>+/- 12,244             |

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### Notes to the Financial Statements

### 44. Financial Risk Management (Cont'd.)

### Market Risk (Cont'd.)

### Types of Market Risk (Cont'd.)

- (ii) Non-Traded Market Risk (Cont'd.)
  - (d) Equity Risk

Equity risk refers to the adverse impact arising from movements in equity prices on equity positions held by the Group and the Bank for yield purposes.

### Risk Management Approach

The Group manages such risk via pre-approved portfolio size and cut-loss limits. Decisions concerning such positions are made by the Share Investment Committee.

Considering that other risk variables remain constant, the table below summarises the impact on the carrying amount of equity positions as at each reporting date should there be a change in equity market prices:

| Group       | Change in Equity<br>Market Prices<br>% | Sensitivity<br>of Equity<br>RM'000 |
|-------------|--|------------------------------------|
| <b>2011</b> | <b>+/- 20</b>                          | <b>+/- 9,119</b>                   |
| 2010        | +/- 20                                 | +/- 9,351                          |

### Liquidity and Funding Risk

Liquidity risk is the risk that the Group is unable to maintain sufficient liquid assets to meet its financial commitments and obligations when they fall due or securing the funding requirements at excessive cost. Funding risk is the risk that the Group does not have sufficiently stable and diverse sources of funding or the funding structure is inefficient.

### Risk Governance

The ALCO is the primary party responsible for liquidity management based on guidelines approved by the RMC. Liquidity policies and frameworks are reviewed by the ALCO and approved by the RMC prior to implementation.

### Risk Management Approach

The liquidity risk management of the Group is aligned with the New Liquidity Framework issued by BNM, and is measured and managed based on projected cash flows. In addition to ensuring compliance with the New Liquidity Framework, the Group maintains a liquidity compliance buffer to meet any unexpected cash outflows.

The day-to-day funding management is undertaken by the treasury operations and this includes the maintenance of a portfolio of highly liquid assets that can be easily liquidated as protection against any unforeseen interruption to cash flow and the replenishment of funds as they matured or are borrowed by customers. As at 31 December 2011, the Group holds a sizeable balance of government securities amounting to RM13,362.3 million (2010 - RM14,257.6 million) or 38% (2010 - 48%) of its portfolio of securities.

### Liquidity and Funding Risk (Cont'd.)

### Risk Management Approach (Cont'd.)

The Group's liquidity and funding position is supported by the Group's significant retail deposit base, accompanied by funding from wholesale markets. The Group's retail deposit base comprises current and savings deposits which, although payable on demand, have traditionally in aggregate provided stable sources of funding. The Group's reputation, earnings generation capacity, strong credit rating, financial and capital strength including offering of competitive deposit rates are core attributes to preserve depositors' confidence and ensure liquidity. The Group accesses the wholesale markets through the issuance of certificate of deposits and the taking of money market deposits to meet short-term obligations and to maintain its presence in the local money markets.

The primary tools for monitoring liquidity are the maturity mismatch analysis, assessment on the concentration of funding, the availability of unencumbered assets and the use of market-wide information to identify possible liquidity problems. Liquidity positions are reported to the ALCO on a monthly basis in Ringgit Malaysia and United States Dollars.

Contingency funding plans are in place to identify early warning signals of a liquidity problem. The contingency funding plans also set out the crisis escalation process as well as the various strategies to be employed to preserve liquidity including an orderly communication channel during a liquidity problem. A liquidity stress test programme is in place to ensure liquidity stress tests are systematically performed by the various entities under the Group to determine the cash flow mismatches under the "Specific Institution Liquidity Problem" and "Systemic Liquidity Problem" scenarios and the possible sources of funding to meet the shortfalls during a liquidity crisis.

Overseas subsidiary companies and overseas branches are required to comply with their respective local regulatory liquidity requirements and internal liquidity limits set by Head Office. Similar risk management processes as practiced by the Bank are adopted by its overseas subsidiary companies and overseas branches. It is the Group's policy that the overseas subsidiary companies and overseas branches strive to attain a self-funding position in funding their respective operations.

(a) Maturity analysis of assets and liabilities based on remaining contractual maturity:

The following tables show the maturity analysis of the carrying amounts of the Group's and the Bank's assets and liabilities based on remaining contractual maturity. The contractual maturity profile often does not reflect the actual behavioural patterns. In particular, the Group has significant amounts of "core deposits" of non-bank customers which are contractually at call (included in the "Up to 7 days" time band) but which are historically a stable source of long-term funding for the Group and the Bank.

The Group and the Bank are subject to liquidity requirements to support calls under outstanding contingent liabilities and commitments as set out in Note 48 to the financial statements. The total outstanding contractual amounts of these items do not represent future cash requirements since the Group and the Bank expects many of these commitments (such as direct credit substitutes) to expire or be unconditionally cancelled without being called or drawn upon, whereas many of the contingent liabilities (such as letters of credit) are reimbursable by customers.

### Liquidity and Funding Risk (Cont'd.)

Risk Management Approach (Cont'd.)

| Group<br>2011                                      | Up to<br>7 Days<br>RM'000 | > 7 Days -<br>1 Month<br>RM'000 | > 1 - 3<br>Months<br>RM'000 | > 3 - 6<br>Months<br>RM'000 | > 6 - 12<br>Months<br>RM'000 | > 1<br>Year<br>RM'000 | Total<br>RM'000 |
|--|---------------------------|---------------------------------|-----------------------------|-----------------------------|------------------------------|-----------------------|-----------------|
| ASSETS   |                           |                                 |                             |                             |                              |                       |                 |
| Cash and balances with banks<br>Reverse repurchase | 12,446,928                | 4,130,155                       | 1,870,931                   | 184,978                     | 791                          | -                     | 18,633,783      |
| agreements   | 1,174,967                 | 2,485,164                       | 5,627,124                   | -                           | -                            | -                     | 9,287,255       |
| Financial investments                              | 6,378,773                 | 6,536,691                       | 9,141,795                   | 5,992,812                   | 2,137,899                    | 4,817,521             | 35,005,491      |
| Loans, advances and                                |                           |                                 |                             |                             |                              |                       |                 |
| financing  | 10,577,737                | 4,915,137                       | 7,756,416                   | 8,736,518                   | 15,894,851                   | 126,923,627           | 174,804,286     |
| Derivative financial assets                        | 27,049                    | 33,982                          | 28,788                      | 38,986                      | 1,363                        | 363,684               | 493,852         |
| Other asset balances                               | 35,285                    | 11,708                          | 5,304                       | 524                         | 2                            | 11,133,492            | 11,186,315      |
| TOTAL ASSETS                                       | 30,640,739                | 18,112,837                      | 24,430,358                  | 14,953,818                  | 18,034,906                   | 143,238,324           | 249,410,982     |
|  |                           |                                 |                             |                             |                              |                       |                 |
| Deposits from customers                            | 85,357,149                | 52,343,187                      | 30,019,974                  | 15,575,756                  | 16,707,735                   | 366,724               | 200,370,525     |
| Deposits from banks                                | 1,198,778                 | 8,228,921                       | 3,003,697                   | 1,594,730                   | 951,325                      | 829,281               | 15,806,732      |
| Recourse obligations on loans                      | .,,                       | 0,220,721                       | 0,000,011                   |                             |                              |                       |                 |
| sold to Cagamas                                    | 342                       | 1,027                           | 2,738                       | 3,429                       | 3,788                        | 465                   | 11,789          |
| Debt securities issued and                         |                           | ŗ                               | ,                           | ·                           | ,                            |                       |                 |
| other borrowed funds                               | -                         | -                               | -                           | 1,269,900                   | -                            | 10,047,933            | 11,317,833      |
| Derivative financial liabilities                   | 1,108                     | 29,772                          | 17,205                      | 6,347                       | 1,144                        | 181,148               | 236,724         |
| Other liability balances                           | 238,105                   | 701,287                         | 973,717                     | 134,560                     | 109,867                      | 3,949,137             | 6,106,673       |
| TOTAL LIABILITIES                                  | 86,795,482                | 61,304,194                      | 34,017,331                  | 18,584,722                  | 17,773,859                   | 15,374,688            | 233,850,276     |
| EQUITY   |                           |                                 |                             |                             |                              |                       |                 |
| Equity attributable to equity                      |                           |                                 |                             |                             |                              |                       |                 |
| holders of the Bank                                | -                         | -                               | -                           | -                           | -                            | 14,863,222            | 14,863,222      |
| Non-controlling interests                          | -                         | -                               | -                           | -                           | -                            | 697,484               | 697,484         |
| TOTAL EQUITY                                       | -                         | -                               | -                           | -                           | -                            | 15,560,706            | 15,560,706      |
| NET MATURITY MISMATCH                              | (56,154,743)              | (43,191,357)                    | (9,586,973)                 | (3,630,904)                 | 261,047                      | 112,302,930           | -               |

### Liquidity and Funding Risk (Cont'd.)

Risk Management Approach (Cont'd.)

| Group<br>2010                                     | Up to<br>7 Days<br>RM'000 | > 7 Days -<br>1 Month<br>RM'000 | > 1 - 3<br>Months<br>RM'000 | > 3 - 6<br>Months<br>RM'000 | > 6 - 12<br>Months<br>RM'000 | > 1<br>Year<br>RM'000 | Total<br>RM'000 |
|---|---------------------------|---------------------------------|-----------------------------|-----------------------------|------------------------------|-----------------------|-----------------|
| ASSETS  |                           |                                 |                             |                             |                              |                       |                 |
| Cash and balances with banks                      | 16,362,576                | 15,724,563                      | 2,495,700                   | 77,793                      | 29,807                       | -                     | 34,690,439      |
| Reverse repurchase                                |                           |                                 |                             |                             |                              |                       |                 |
| agreements  | 3,799                     | 6,938                           | 355,140                     | -                           | -                            | -                     | 365,877         |
| Financial investments                             | 7,381,710                 | 4,250,130                       | 7,228,400                   | 5,068,842                   | 1,062,222                    | 4,451,217             | 29,442,521      |
| Loans, advances and                               |                           |                                 |                             |                             |                              |                       |                 |
| financing   | 10,654,320                | 3,855,170                       | 6,008,602                   | 7,999,952                   | 14,304,778                   | 111,160,158           | 153,982,980     |
| Derivative financial assets                       | 4,783                     | 27,835                          | 47,787                      | 11,703                      | 1,678                        | 232,836               | 326,622         |
| Other asset balances                              | 22,505                    | 24,538                          | 4,143                       | -                           | 50                           | 7,469,301             | 7,520,537       |
| TOTAL ASSETS                                      | 34,429,693                | 23,889,174                      | 16,139,772                  | 13,158,290                  | 15,398,535                   | 123,313,512           | 226,328,976     |
| LIABILITIES                                       |                           |                                 |                             |                             |                              |                       |                 |
| Deposits from customers                           | 69,715,759                | 44,998,677                      | 31,473,157                  | 16,739,528                  | 13,300,857                   | 644,141               | 176,872,119     |
| Deposits from banks                               | 4,033,253                 | 5,680,142                       | 9,142,193                   | 1,249,480                   | 561,228                      | 661,180               | 21,327,476      |
| Recourse obligations on loans sold to Cagamas     | _                         | _                               | 1,335                       | _                           | 1,177                        | 13,807                | 16,319          |
| Debt securities issued and                        |                           |                                 |                             |                             |                              |                       |                 |
| other borrowed funds                              | -                         | -                               | -                           | -                           | -                            | 8,094,880             | 8,094,880       |
| Derivative financial liabilities                  | 15,798                    | 89,828                          | 68,540                      | 23,242                      | 960                          | 177,161               | 375,529         |
| Other liability balances                          | 211,655                   | 623,372                         | 1,161,944                   | 211,372                     | 100,145                      | 3,649,077             | 5,957,565       |
| TOTAL LIABILITIES                                 | 73,976,465                | 51,392,019                      | 41,847,169                  | 18,223,622                  | 13,964,367                   | 13,240,246            | 212,643,888     |
| EQUITY  |                           |                                 |                             |                             |                              |                       |                 |
| Equity attributable to equity holders of the Bank | _                         | _                               | _                           | _                           | _                            | 13,032,900            | 13,032,900      |
| Non-controlling interests                         | -                         | -                               | -                           | -                           | -                            | 652,188               | 652,188         |
| TOTAL EQUITY                                      | -                         | -                               | -                           | -                           | -                            | 13,685,088            | 13,685,088      |
| NET MATURITY MISMATCH                             | (39,546,772)              | (27,502,845)                    | (25,707,397)                | (5,065,332)                 | 1,434,168                    | 96,388,178            | _               |

### Liquidity and Funding Risk (Cont'd.)

Risk Management Approach (Cont'd.)

| Bank<br>2011                                       | Up to<br>7 Days<br>RM'000 | > 7 Days -<br>1 Month<br>RM'000 | > 1 - 3<br>Months<br>RM'000 | > 3 - 6<br>Months<br>RM'000 | > 6 - 12<br>Months<br>RM'000 | > 1<br>Year<br>RM'000 | Total<br>RM'000 |
|--|---------------------------|---------------------------------|-----------------------------|-----------------------------|------------------------------|-----------------------|-----------------|
| ASSETS   |                           |                                 |                             |                             |                              |                       |                 |
| Cash and balances with banks<br>Reverse repurchase | 5,277,962                 | 2,833,780                       | 2,294,575                   | 102,032                     | -                            | -                     | 10,508,349      |
| agreements   | 1,024,526                 | 2,284,618                       | 5,126,467                   | -                           | -                            | -                     | 8,435,611       |
| Financial investments                              | 5,407,098                 | 5,499,104                       | 7,182,538                   | 6,482,031                   | 1,891,532                    | 5,306,046             | 31,768,349      |
| Loans and advances                                 | 9,771,210                 | 4,332,834                       | 6,378,642                   | 7,057,616                   | 12,487,800                   | 102,227,583           | 142,255,685     |
| Derivative financial assets                        | 26,960                    | 32,799                          | 28,749                      | 38,981                      | 1,363                        | 363,684               | 492,536         |
| Other asset balances                               | 20,136                    | 10,812                          | 8,754                       | 389                         | -                            | 11,932,423            | 11,972,514      |
| TOTAL ASSETS                                       | 21,527,892                | 14,993,947                      | 21,019,725                  | 13,681,049                  | 14,380,695                   | 119,829,736           | 205,433,044     |
| LIABILITIES  |                           |                                 |                             |                             |                              |                       |                 |
| Deposits from customers                            | 66,601,685                | 45,017,636                      | 20,103,113                  | 12,786,529                  | 14,564,167                   | 311,309               | 159,384,439     |
| Deposits from banks                                | 1,646,083                 | 10,574,383                      | 2,974,050                   | 898,009                     | 130,474                      | 494,350               | 16,717,349      |
| Recourse obligations                               |                           |                                 |                             |                             |                              |                       |                 |
| on loans sold to Cagamas                           | 342                       | 1,027                           | 2,738                       | 3,429                       | 3,788                        | 465                   | 11,789          |
| Debt securities issued and                         |                           |                                 |                             | 4 0 / 0 000                 |                              | 0.450.040             |                 |
| other borrowed funds                               | -                         | -                               | -                           | 1,269,900                   | -                            | 9,152,849             | 10,422,749      |
| Derivative financial liabilities                   | 936                       | 29,247                          | 17,105                      | 6,306                       | 1,144                        | 135,587               | 190,325         |
| Other liability balances                           | 218,388                   | 678,246                         | 916,454                     | 124,263                     | 107,007                      | 2,752,107             | 4,796,465       |
| TOTAL LIABILITIES                                  | 68,467,434                | 56,300,539                      | 24,013,460                  | 15,088,436                  | 14,806,580                   | 12,846,667            | 191,523,116     |
| EQUITY   |                           |                                 |                             |                             |                              |                       |                 |
| Equity attributable to equity holders of the Bank  | -                         | -                               | -                           | -                           | -                            | 13,909,928            | 13,909,928      |
| TOTAL EQUITY                                       | -                         | -                               | -                           | -                           | -                            | 13,909,928            | 13,909,928      |
| NET MATURITY MISMATCH                              | (46,939,542)              | (41,306,592)                    | (2,993,735)                 | (1,407,387)                 | (425,885)                    | 93,073,141            | -               |

### Liquidity and Funding Risk (Cont'd.)

Risk Management Approach (Cont'd.)

| Bank<br>2010                     | Up to<br>7 Days<br>RM'000 | > 7 Days -<br>1 Month<br>RM'000 | > 1 - 3<br>Months<br>RM'000 | > 3 - 6<br>Months<br>RM'000 | > 6 - 12<br>Months<br>RM'000 | > 1<br>Year<br>RM'000 | Total<br>RM'000 |
|----------------------------------|---------------------------|---------------------------------|-----------------------------|-----------------------------|------------------------------|-----------------------|-----------------|
| ASSETS                           |                           |                                 |                             |                             |                              |                       |                 |
| Cash and balances with banks     | 11,692,501                | 12,999,128                      | 2,451,011                   | -                           | 29,807                       | -                     | 27,172,447      |
| Reverse repurchase               |                           |                                 |                             |                             |                              |                       |                 |
| agreements                       | 3,799                     | 6,938                           | -                           | -                           | -                            | -                     | 10,737          |
| Financial investments            | 6,172,965                 | 3,221,529                       | 6,055,015                   | 3,636,777                   | 1,616,966                    | 4,609,362             | 25,312,614      |
| Loans and advances               | 9,942,173                 | 3,045,517                       | 4,891,813                   | 6,624,557                   | 11,382,916                   | 89,175,207            | 125,062,183     |
| Derivative financial assets      | 4,758                     | 23,843                          | 47,778                      | 11,703                      | 1,678                        | 232,836               | 322,596         |
| Other asset balances             | 15,810                    | 20,003                          | 3,766                       | -                           | 46                           | 8,489,660             | 8,529,285       |
| TOTAL ASSETS                     | 27,832,006                | 19,316,958                      | 13,449,383                  | 10,273,037                  | 13,031,413                   | 102,507,065           | 186,409,862     |
| LIABILITIES                      |                           |                                 |                             |                             |                              |                       |                 |
| Deposits from customers          | 56,073,940                | 37,000,695                      | 21,205,688                  | 13,286,459                  | 12,652,482                   | 570,002               | 140,789,266     |
| Deposits from banks              | 2,155,485                 | 6,476,652                       | 10,658,843                  | 1,108,079                   | 44,018                       | 626,704               | 21,069,781      |
| Recourse obligations             |                           |                                 |                             |                             |                              |                       |                 |
| on loans sold to Cagamas         | -                         | -                               | 1,335                       | -                           | 1,177                        | 13,807                | 16,319          |
| Debt securities issued and       |                           |                                 |                             |                             |                              |                       |                 |
| other borrowed funds             | -                         | -                               | -                           | -                           | -                            | 7,196,528             | 7,196,528       |
| Derivative financial liabilities | 15,477                    | 88,022                          | 68,515                      | 22,400                      | 960                          | 145,621               | 340,995         |
| Other liability balances         | 197,657                   | 700,520                         | 1,162,765                   | 208,938                     | 101,793                      | 2,322,549             | 4,694,222       |
| TOTAL LIABILITIES                | 58,442,559                | 44,265,889                      | 33,097,146                  | 14,625,876                  | 12,800,430                   | 10,875,211            | 174,107,111     |
| EQUITY                           |                           |                                 |                             |                             |                              |                       |                 |
| Equity attributable to equity    |                           |                                 |                             |                             |                              |                       |                 |
| holders of the Bank              | -                         | -                               | -                           | -                           | -                            | 12,302,751            | 12,302,751      |
| TOTAL EQUITY                     | -                         | -                               | _                           | -                           | -                            | 12,302,751            | 12,302,751      |
| NET MATURITY MISMATCH            | (30,610,553)              | (24,948,931)                    | (19,647,763)                | (4,352,839)                 | 230,983                      | 79,329,103            | -               |

### Liquidity and Funding Risk (Cont'd.)

Risk Management Approach (Cont'd.)

(b) Behavioural maturity of deposits from customers

In practice, deposits from customers behave differently from their contractual terms and typically, short-term customer accounts and non-maturing savings and current deposits extend to a longer period than their contractual maturity. The Group's and the Bank's behavioural maturity for deposits from customers are as follows:

|                         | <          |            | – Deposits from | Composite Com |            |               |             |  |  |  |
|-------------------------|------------|------------|-----------------|---|------------|---------------|-------------|--|--|--|
|                         | Up to      | > 7 Days - | > 1 - 3         | > 3 - 6   | > 6 - 12   | > 1           |             |  |  |  |
|                         | 7 Days     | 1 Month    | Months          | Months  | Months     | Year          | Total       |  |  |  |
|                         | RM'000     | RM'000     | RM'000          | RM'000  | RM'000     | RM'000        | RM'000      |  |  |  |
| Group                   |            |            |                 |   |            |               |             |  |  |  |
| 2011                    |            |            |                 |   |            |               |             |  |  |  |
| By contractual maturity | 85,357,149 | 52,343,187 | 30,019,974      | 15,575,756  | 16,707,735 | 366,724       | 200,370,525 |  |  |  |
| By behavioural maturity | 22,415,420 | 8,278,557  | 13,913,215      | 12,650,689  | 9,895,369  | 133,217,275   | 200,370,525 |  |  |  |
| Difference              | 62,941,729 | 44,064,630 | 16,106,759      | 2,925,067   | 6,812,366  | (132,850,551) | -           |  |  |  |
| 2010                    |            |            |                 |   |            |               |             |  |  |  |
| By contractual maturity | 69,715,759 | 44,998,677 | 31,473,157      | 16,739,528  | 13,300,857 | 644,141       | 176,872,119 |  |  |  |
| By behavioural maturity | 21,188,070 | 16,508,417 | 13,046,580      | 5,717,290   | 12,167,603 | 108,244,159   | 176,872,119 |  |  |  |
| Difference              | 48,527,689 | 28,490,260 | 18,426,577      | 11,022,238  | 1,133,254  | (107,600,018) | _           |  |  |  |
| Bank                    |            |            |                 |   |            |               |             |  |  |  |
| 2011                    |            |            |                 |   |            |               |             |  |  |  |
| By contractual maturity | 66,601,685 | 45,017,636 | 20,103,113      | 12,786,529  | 14,564,167 | 311,309       | 159,384,439 |  |  |  |
| By behavioural maturity | 9,621,444  | 3,237,473  | 6,165,476       | 9,266,962   | 6,056,794  | 125,036,290   | 159,384,439 |  |  |  |
| Difference              | 56,980,241 | 41,780,163 | 13,937,637      | 3,519,567   | 8,507,373  | (124,724,981) | -           |  |  |  |
| 2010                    |            |            |                 |   |            |               |             |  |  |  |
| By contractual maturity | 56,073,940 | 37,000,695 | 21,205,688      | 13,286,459  | 12,652,482 | 570,002       | 140,789,266 |  |  |  |
| By behavioural maturity | 12,857,364 | 9,673,967  | 3,806,290       | 3,107,860   | 10,340,052 | 101,003,733   | 140,789,266 |  |  |  |
| Difference              | 43,216,576 | 27,326,728 | 17,399,398      | 10,178,599  | 2,312,430  | (100,433,731) |             |  |  |  |

### Liquidity and Funding Risk (Cont'd.)

Risk Management Approach (Cont'd.)

(c) Maturity analysis of financial liabilities on an undiscounted basis

The following tables show the contractual undiscounted cash flows payable for financial liabilities by remaining contractual maturity. The financial liabilities in the tables below will not agree to the carrying amounts reported in the statements of financial position as the tables incorporate all contractual cash flows, on an undiscounted basis, relating to both principal and interest payments. The contractual maturity profile does not necessarily reflect the behavioural cash flows.

Within the "More than 1 year" maturity time band are financial liabilities with principal amount of RM2,088.0 million (2010 - RM2,088.0 million), all of which relate to Non-Innovative Tier I Stapled Securities whereby the interest payments are computed up to the first optional redemption date.

The cash flows of commitments and contingent liabilities are not presented on an undiscounted basis as the total outstanding contractual amounts do not represent future cash requirements since the Group and the Bank expect many of these commitments to expire or be unconditionally cancelled without being called or drawn upon and many of the contingent liabilities are reimbursable by customers.

| Group  | Up to<br>7 Days<br>RM'000 | > 7 Days -<br>1 Month<br>RM'000 | > 1 - 3<br>Months<br>RM'000 | > 3 - 6<br>Months<br>RM'000 | > 6 - 12<br>Months<br>RM'000 | > 1<br>Year<br>RM'000   | Total<br>RM'000         |
|--|---------------------------|---------------------------------|-----------------------------|-----------------------------|------------------------------|-------------------------|-------------------------|
| 2011   |                           |                                 |                             |                             |                              |                         |                         |
| Deposits from customers                                      | 85,367,511                | 52,408,968                      | 30,167,834                  | 15,750,532                  | 17,078,955                   | 376,008                 | 201,149,808             |
| Deposits from banks  | 1,199,110                 | 8,238,830                       | 3,018,165                   | 1,612,013                   | 971,946                      | 865,403                 | 15,905,467              |
| Debt securities issued<br>and other borrowed funds<br>Others | -<br>298,880              | 122,365<br>702,417              | 542,352<br>996,548          | 1,697,038<br>146,982        | 182,663<br>141,542           | 10,616,728<br>4,102,733 | 13,161,146<br>6,389,102 |
| Total Liabilities  | 86,865,501                | 61,472,580                      | 34,724,899                  | 19,206,565                  | 18,375,106                   | 15,960,872              | 236,605,523             |
| 2010   |                           |                                 |                             |                             |                              |                         |                         |
| Deposits from customers                                      | 69,722,032                | 45,047,432                      | 31,605,410                  | 16,894,432                  | 13,550,508                   | 651,706                 | 177,471,520             |
| Deposits from banks  | 4,049,500                 | 5,685,893                       | 9,179,219                   | 1,260,866                   | 571,456                      | 705,064                 | 21,451,998              |
| Debt securities issued and other borrowed funds              | _                         | _                               | 51,391                      | 53,569                      | 142,086                      | 9,692,725               | 9,939,771               |
| Others   | 415,103                   | 625,222                         | 1,181,347                   | 231,502                     | 140,434                      | 3,800,350               | 6,393,958               |
| Total Liabilities  | 74,186,635                | 51,358,547                      | 42,017,367                  | 18,440,369                  | 14,404,484                   | 14,849,845              | 215,257,247             |

### Liquidity and Funding Risk (Cont'd.)

Risk Management Approach (Cont'd.)

(c) Maturity analysis of financial liabilities on an undiscounted basis (Cont'd.)

| Bank   | Up to<br>7 Days<br>RM'000 | > 7 Days -<br>1 Month<br>RM'000 | > 1 - 3<br>Months<br>RM'000 | > 3 - 6<br>Months<br>RM'000 | > 6 - 12<br>Months<br>RM'000 | > 1<br>Year<br>RM'000   | Total<br>RM'000         |
|--|---------------------------|---------------------------------|-----------------------------|-----------------------------|------------------------------|-------------------------|-------------------------|
| 2011   |                           |                                 |                             |                             |                              |                         |                         |
| Deposits from customers                                      | 66,609,609                | 45,075,874                      | 20,203,949                  | 12,939,434                  | 14,917,373                   | 316,917                 | 160,063,156             |
| Deposits from banks  | 1,646,447                 | 10,584,550                      | 2,984,761                   | 906,643                     | 132,029                      | 513,098                 | 16,767,528              |
| Debt securities issued<br>and other borrowed funds<br>Others | -<br>282,105              | -<br>679,374                    | 95,726<br>935,623           | 1,370,945<br>129,353        | 182,663<br>133,939           | 10,616,728<br>2,863,753 | 12,266,062<br>5,024,147 |
| Total Liabilities  | 68,538,161                | 56,339,798                      | 24,220,059                  | 15,346,375                  | 15,366,004                   | 14,310,496              | 194,120,893             |
| 2010   |                           |                                 |                             |                             |                              |                         |                         |
| Deposits from customers                                      | 56,079,364                | 37,043,706                      | 21,306,795                  | 13,423,529                  | 12,929,127                   | 576,627                 | 141,359,148             |
| Deposits from banks  | 2,155,939                 | 6,482,580                       | 10,696,548                  | 1,114,978                   | 44,802                       | 653,017                 | 21,147,864              |
| Debt securities issued and                                   |                           |                                 |                             |                             |                              |                         |                         |
| other borrowed funds   | -                         | -                               | 51,391                      | 53,569                      | 142,086                      | 8,756,698               | 9,003,744               |
| Others   | 415,866                   | 702,546                         | 1,178,303                   | 216,872                     | 128,059                      | 2,440,842               | 5,082,488               |
| Total Liabilities  | 58,651,169                | 44,228,832                      | 33,233,037                  | 14,808,948                  | 13,244,074                   | 12,427,184              | 176,593,244             |

### **Operational Risk**

Operational risk is the risk of loss resulting from inadequate or failed internal processes, people and systems or from external events. This risk is managed through an operational risk management framework with established operational risk management processes put in place. To manage and mitigate operational risk, the Group places great emphasis on the importance of proper monitoring and reporting of business units' adherence to established risk policies, procedures and limits by independent control and support units, oversight provided by the management and the Board of Directors, and independent assessment of the adequacy and reliability of the risk management processes by the Internal Audit Division.

The operational risk management processes include establishment of system of internal controls, identification and assessment of operational risk inherent in new and existing products, processes and systems, regular disaster recovery and business continuity planning and simulations, self-compliance audit, and operational risk incident reporting and data collection.

Notes to the Financial Statements

### 45. Fair Values of Financial Instruments

### (a) Financial instruments measured at fair value

### Determination of fair value and the fair value hierarchy

FRS 7 Financial Instruments: Disclosures requires the classification of financial instruments held at fair value according to a hierarchy that reflects the significance of inputs used in making the measurements, in particular, whether the inputs used are observable or unobservable. The following levels of hierarchy are used for determining and disclosing the fair value of financial instruments:

Level 1 - quoted market prices: quoted prices (unadjusted) in active markets for identical instruments;

Level 2 – valuation techniques based on observable inputs: inputs other than quoted prices included within Level 1 that are observable for the instrument, whether directly (i.e. prices) or indirectly (i.e. derived from prices), are used; and

Level 3 – valuation techniques using significant unobservable inputs: inputs used are not based on observable market data and the unobservable inputs have a significant impact on the instrument's valuation.

For financial instruments measured at fair value, where available, quoted and observable market prices in an active market or dealer price quotations are used to measure fair value. These include listed equity securities and broker quotes from Bloomberg and Reuters.

Where such quoted and observable market prices are not available, fair values are determined using appropriate valuation techniques, which include the use of mathematical models, such as discounted cash flow models and option pricing models, comparison to similar instruments for which market observable prices exist and other valuation techniques. The objective of valuation techniques is to arrive at a fair value determination that reflects the price of the financial instrument at the reporting date, that would have been determined by market participants acting at arm's length. Valuation techniques used incorporate assumptions regarding discount rates, interest rate yield curves, estimates of future cash flows and other factors. Changes in these assumptions could materially affect the fair values derived. The Group and the Bank generally use widely recognised valuation techniques with market observable inputs for the determination of fair value, which require minimal management judgement and estimation, due to the low complexity of the financial instruments held.

### (a) Financial instruments measured at fair value (Cont'd.)

### Determination of fair value and the fair value hierarchy (Cont'd.)

The following tables show the Group's and the Bank's financial instruments which are measured at fair value at the reporting date analysed by the various levels within the fair value hierarchy:

| Group<br>2011   | Level 1<br>RM'000 | Level 2<br>RM'000 | Level 3<br>RM'000 | Total<br>RM'000 |
|---|-------------------|-------------------|-------------------|-----------------|
| Financial assets  |                   |                   |                   |                 |
| Financial assets held-for-trading                             |                   |                   |                   |                 |
| - Government securities and treasury bills                    | -                 | 911,024           | -                 | 911,024         |
| – Money market instruments                                    | -                 | 9,445,212         | -                 | 9,445,212       |
| – Non-money market instruments                                | 808               | 299,781           | -                 | 300,589         |
|   | 808               | 10,656,017        | -                 | 10,656,825      |
| Financial investments available-for-sale                      |                   |                   |                   |                 |
| - Government securities and treasury bills                    | -                 | 9,676,810         | -                 | 9,676,810       |
| <ul> <li>Non-money market instruments <sup>#</sup></li> </ul> | 3,192,901         | 3,740,886         | -                 | 6,933,787       |
|   | 3,192,901         | 13,417,696        | -                 | 16,610,597      |
| Derivative financial assets                                   | -                 | 482,608           | 11,244            | 493,852         |
| Total financial assets measured at fair value                 | 3,193,709         | 24,556,321        | 11,244            | 27,761,274      |
|   |                   |                   |                   |                 |
| Financial liabilities   |                   |                   |                   |                 |
| Derivative financial liabilities                              | -                 | 236,724           | -                 | 236,724         |
| Total financial liabilities measured at fair value            | -                 | 236,724           | _                 | 236,724         |

### (a) Financial instruments measured at fair value (Cont'd.)

### Determination of fair value and the fair value hierarchy (Cont'd.)

The following tables show the Group's and the Bank's financial instruments which are measured at fair value at the reporting date analysed by the various levels within the fair value hierarchy (Cont'd.):

| Group<br>2010  | Level 1<br>RM'000 | Level 2<br>RM'000 | Level 3<br>RM'000 | Total<br>RM'000 |
|--|-------------------|-------------------|-------------------|-----------------|
| Financial assets   |                   |                   |                   |                 |
| Financial assets held-for-trading                            |                   |                   |                   |                 |
| - Government securities and treasury bills                   | -                 | 588,045           | _                 | 588,045         |
| – Money market instruments                                   | -                 | 5,622,472         | -                 | 5,622,472       |
| – Non-money market instruments                               | 868               | 149,235           | _                 | 150,103         |
|  | 868               | 6,359,752         | _                 | 6,360,620       |
| Financial investments available-for-sale                     |                   |                   |                   |                 |
| <ul> <li>Government securities and treasury bills</li> </ul> | -                 | 10,667,433        | -                 | 10,667,433      |
| – Non-money market instruments <sup>#</sup>                  | 3,108,739         | 3,967,919         | -                 | 7,076,658       |
|  | 3,108,739         | 14,635,352        | _                 | 17,744,091      |
| Derivative financial assets                                  | _                 | 305,574           | 21,048            | 326,622         |
| Total financial assets measured                              |                   |                   |                   |                 |
| at fair value  | 3,109,607         | 21,300,678        | 21,048            | 24,431,333      |
|  |                   |                   |                   |                 |
| Financial liabilities  |                   |                   |                   |                 |
| Derivative financial liabilities                             | -                 | 375,529           | -                 | 375,529         |
| Total financial liabilities measured at fair value           | _                 | 375,529           | _                 | 375,529         |

# Excluding the carrying amount of equity securities – unquoted shares of the Group of RM108,836,000 (2010 – RM108,193,000) which are not carried at fair value.

### (a) Financial instruments measured at fair value (Cont'd.)

### Determination of fair value and the fair value hierarchy (Cont'd.)

The following tables show the Group's and the Bank's financial instruments which are measured at fair value at the reporting date analysed by the various levels within the fair value hierarchy (Cont'd.):

| Bank<br>2011   | Level 1<br>RM'000 | Level 2<br>RM'000 | Level 3<br>RM'000 | Total<br>RM'000 |
|--|-------------------|-------------------|-------------------|-----------------|
| Financial assets   |                   |                   |                   |                 |
| Financial assets held-for-trading                            |                   |                   |                   |                 |
| <ul> <li>Government securities and treasury bills</li> </ul> | -                 | 911,024           | -                 | 911,024         |
| <ul> <li>Money market instruments</li> </ul>                 | -                 | 9,494,719         | -                 | 9,494,719       |
| – Non-money market instruments                               | 808               | -                 | -                 | 808             |
|  | 808               | 10,405,743        | -                 | 10,406,551      |
| Financial investments available-for-sale                     |                   |                   |                   |                 |
| - Government securities and treasury bills                   | -                 | 8,274,983         | -                 | 8,274,983       |
| <ul> <li>Non-money market instruments<sup>#</sup></li> </ul> | 2,756,290         | 3,151,696         | -                 | 5,907,986       |
|  | 2,756,290         | 11,426,679        | -                 | 14,182,969      |
| Derivative financial assets                                  | _                 | 481,292           | 11,244            | 492,536         |
| Total financial assets measured                              |                   |                   |                   |                 |
| at fair value  | 2,757,098         | 22,313,714        | 11,244            | 25,082,056      |
|  |                   |                   |                   |                 |
| Financial liabilities  |                   |                   |                   |                 |
| Derivative financial liabilities                             | -                 | 190,325           | -                 | 190,325         |
| Total financial liabilities measured at fair value           | -                 | 190,325           | _                 | 190,325         |

### (a) Financial instruments measured at fair value (Cont'd.)

### Determination of fair value and the fair value hierarchy (Cont'd.)

The following tables show the Group's and the Bank's financial instruments which are measured at fair value at the reporting date analysed by the various levels within the fair value hierarchy (Cont'd.):

| Bank<br>2010   | Level 1<br>RM'000 | Level 2<br>RM'000 | Level 3<br>RM'000 | Total<br>RM'000 |
|--|-------------------|-------------------|-------------------|-----------------|
| Financial assets   |                   |                   |                   |                 |
| Financial assets held-for-trading                            |                   |                   |                   |                 |
| – Government securities and treasury bills                   | _                 | 488,242           | _                 | 488,242         |
| – Money market instruments                                   | _                 | 5,323,626         | _                 | 5,323,626       |
| Non-money market instruments                                 | 868               | _                 | -                 | 868             |
|  | 868               | 5,811,868         | _                 | 5,812,736       |
| Financial investments available-for-sale                     |                   |                   |                   |                 |
| - Government securities and treasury bills                   | _                 | 7,873,452         | -                 | 7,873,452       |
| - Money market instruments                                   | _                 | 272,599           | -                 | 272,599         |
| <ul> <li>Non-money market instruments<sup>#</sup></li> </ul> | 2,680,458         | 3,338,491         | _                 | 6,018,949       |
|  | 2,680,458         | 11,484,542        | _                 | 14,165,000      |
| Derivative financial assets                                  | _                 | 301,548           | 21,048            | 322,596         |
| Total financial assets measured                              |                   |                   |                   |                 |
| at fair value  | 2,681,326         | 17,597,958        | 21,048            | 20,300,332      |
|  |                   |                   |                   |                 |
| Financial liabilities  |                   |                   |                   |                 |
| Derivative financial liabilities                             | -                 | 340,995           | -                 | 340,995         |
| Total financial liabilities measured at fair value           | _                 | 340,995           | _                 | 340,995         |

# Excluding the carrying amount of equity securities - unquoted shares of the Bank of RM104,972,000 (2010 - RM104,479,000) which are not carried at fair value.

There were no transfers between Level 1 and Level 2 of the fair value hierarchy during the financial year.

(a) Financial instruments measured at fair value (Cont'd.)

Determination of fair value and the fair value hierarchy (Cont'd.)

Reconciliation of movements in Level 3 financial instruments:

|  | Group and Bank |                |  |
|--|----------------|----------------|--|
|  | 2011<br>RM'000 | 2010<br>RM'000 |  |
| Derivative Financial Assets  |                |                |  |
| At 1 January   | 21,048         | 23,387         |  |
| (Losses)/Gains   |                |                |  |
| <ul> <li>recognised in Income Statement</li> </ul>   | (4,225)        | 170            |  |
| Sales  | (5,579)        | (2,275)        |  |
| Settlements  | -              | (234)          |  |
| At 31 December   | 11,244         | 21,048         |  |
|  |                |                |  |
| Total (losses)/gains recognised in the Income Statement relating<br>to those assets or liabilities held at the end of the financial year | (4,342)        | 1,034          |  |

Changing one or more of the inputs to reasonable alternative assumptions would not change the value significantly for the financial assets in Level 3 of the fair value hierarchy.

### (b) Fair values of financial instruments not carried at fair value

Set out below is a comparison of the carrying amounts and fair values of the financial instruments of the Group and the Bank which are not measured at fair value in the financial statements. These tables do not include non-financial assets and liabilities.

|  |                              | 2011                    | 2010                         |                         |  |
|--|------------------------------|-------------------------|------------------------------|-------------------------|--|
| Group  | Carrying<br>Amount<br>RM'000 | Fair<br>Value<br>RM'000 | Carrying<br>Amount<br>RM'000 | Fair<br>Value<br>RM'000 |  |
| Financial assets   |                              |                         |                              |                         |  |
| Cash and balances with banks   | 18,633,783                   | 18,633,783              | 34,690,439                   | 34,690,439              |  |
| Reverse repurchase agreements  | 9,287,255                    | 9,287,255               | 365,877                      | 365,877                 |  |
| Financial investments available-for-sale<br>– Non-money market instruments | 108,836                      | 108,836                 | 108,193                      | 108,193                 |  |
| Financial investments held-to-maturity                                     |                              |                         |                              |                         |  |
| <ul> <li>Government securities and<br/>treasury bills</li> </ul>           | 2,774,459                    | 2,793,855               | 3,002,148                    | 3,019,780               |  |
| – Money market instruments   | 4,292,275                    | 4,290,820               | 1,502,893                    | 1,496,222               |  |
| <ul> <li>Non-money market instruments<sup>#</sup></li> </ul>               | 562,499                      | 566,698                 | 724,576                      | 728,388                 |  |
| Loans, advances and financing $^{st}$                                      |                              |                         |                              |                         |  |
| – Retail loans/financing   |                              |                         |                              |                         |  |
| <ul> <li>housing loans/financing</li> </ul>                                | 51,314,681                   | 51,357,871              | 43,890,836                   | 44,001,718              |  |
| – hire purchase  | 38,726,435                   | 39,115,212              | 35,326,223                   | 35,828,882              |  |
| - credit cards   | 1,522,267                    | 1,522,267               | 1,348,902                    | 1,348,902               |  |
| - other loans/financing  | 59,517,415                   | 59,489,406              | 52,748,245                   | 52,758,724              |  |
| <ul> <li>Corporate loans/financing</li> </ul>                              | 26,368,023                   | 26,392,682              | 22,964,932                   | 22,852,900              |  |
| Financial liabilities  |                              |                         |                              |                         |  |
| Deposits from customers  |                              |                         |                              |                         |  |
| – Core deposits  | 157,296,704                  | 157,292,180             | 143,638,752                  | 143,639,242             |  |
| – Wholesale deposits   | 42,872,479                   | 42,872,493              | 32,768,843                   | 32,767,051              |  |
| – Other deposits   | 201,342                      | 201,342                 | 464,524                      | 464,524                 |  |
| Deposits from banks  | 15,806,732                   | 15,806,657              | 21,327,476                   | 21,327,476              |  |
| Bills and acceptances payable  | 2,095,335                    | 2,095,335               | 2,308,836                    | 2,308,836               |  |
| Recourse obligations on loans sold   |                              |                         |                              |                         |  |
| to Cagamas   | 11,789                       | 11,859                  | 16,319                       | 16,934                  |  |
| Debt securities issued and other   |                              |                         | 0.00/.005                    |                         |  |
| borrowed funds   | 11,317,833                   | 11,858,216              | 8,094,880                    | 8,507,405               |  |

### (b) Fair values of financial instruments not carried at fair value (cont'd.)

|   |                              | 2011                    | 2010                         |                         |  |
|---|------------------------------|-------------------------|------------------------------|-------------------------|--|
| Bank  | Carrying<br>Amount<br>RM'000 | Fair<br>Value<br>RM'000 | Carrying<br>Amount<br>RM'000 | Fair<br>Value<br>RM'000 |  |
| Financial assets  |                              |                         |                              |                         |  |
| Cash and balances with banks  | 10,508,349                   | 10,508,349              | 27,172,447                   | 27,172,447              |  |
| Reverse repurchase agreements<br>Financial investments available-for-sale | 8,435,611                    | 8,435,611               | 10,737                       | 10,737                  |  |
| – Non-money market instruments  | 104,972                      | 104,972                 | 104,479                      | 104,479                 |  |
| Financial investments held-to-maturity                                    |                              |                         |                              |                         |  |
| <ul> <li>Government securities and</li> </ul>                             |                              |                         |                              |                         |  |
| treasury bills  | 2,064,741                    | 2,084,029               | 2,405,049                    | 2,422,744               |  |
| <ul> <li>Money market instruments</li> </ul>                              | 4,864,817                    | 4,863,377               | 2,689,862                    | 2,683,223               |  |
| <ul> <li>Non-money market instruments<sup>#</sup></li> </ul>              | 144,299                      | 148,512                 | 135,488                      | 139,588                 |  |
| Loans, advances and financing*  |                              |                         |                              |                         |  |
| – Retail loans  |                              |                         |                              |                         |  |
| – housing loans   | 44,742,239                   | 44,743,121              | 38,382,386                   | 38,382,742              |  |
| – hire purchase   | 26,680,963                   | 26,987,687              | 24,839,999                   | 25,210,496              |  |
| – credit cards  | 1,512,099                    | 1,512,099               | 1,340,914                    | 1,340,914               |  |
| – other loans   | 50,598,121                   | 50,598,121              | 44,695,996                   | 44,695,996              |  |
| – Corporate loans   | 20,890,288                   | 20,902,522              | 17,717,541                   | 17,602,847              |  |
| Financial liabilities   |                              |                         |                              |                         |  |
| Deposits from customers   |                              |                         |                              |                         |  |
| – Core deposits   | 122,961,209                  | 122,955,785             | 112,489,291                  | 112,489,368             |  |
| – Wholesale deposits  | 36,224,160                   | 36,224,174              | 27,837,424                   | 27,835,632              |  |
| – Other deposits  | 199,070                      | 199,070                 | 462,551                      | 462,551                 |  |
| Deposits from banks   | 16,717,349                   | 16,717,349              | 21,069,781                   | 21,069,781              |  |
| Bills and acceptances payable   | 2,095,076                    | 2,095,076               | 2,450,006                    | 2,450,006               |  |
| Recourse obligations on loans sold  |                              |                         |                              |                         |  |
| to Cagamas  | 11,789                       | 11,859                  | 16,319                       | 16,934                  |  |
| Debt securities issued and other  |                              |                         |                              |                         |  |
| borrowed funds  | 10,422,749                   | 10,963,132              | 7,196,528                    | 7,609,053               |  |

# The accumulated impairment losses of the Group and the Bank of RM1,102,000 (2010 – RM10,013,000) were netted off against the carrying amounts.

\* The collective assessment allowance of the Group and the Bank of RM2,644,535,000 (2010 – RM2,296,158,000) and RM2,168,025,000 (2010 – RM1,914,653,000) respectively, are not included in the carrying amounts.

### (b) Fair values of financial instruments not carried at fair value (Cont'd.)

The methods and assumptions used to estimate the fair values of the financial instruments not carried at fair value are as follows:

- (a) Cash and balances with banks and reverse repurchase agreements The carrying amount of cash and bank balances approximate fair value due to the relatively short maturity of the financial instruments. The fair values of money market placements and reverse repurchase agreements with remaining maturity of less than one year also approximate their carrying amounts due to the relatively short maturity of the financial instruments. For those financial instruments with maturity of more than one year, the fair values are estimated based on discounted cash flows using market interest rates at which similar placements would be made with financial institutions of similar credit risk and remaining period to maturity.
- (b) Financial investments available-for-sale and financial investments held-to-maturity The fair values of financial investments held-to-maturity are estimated based on broker/dealer price quotations.

Financial investments available-for-sale as disclosed above consist of only equity securities-unquoted shares which are measured at cost less impairment. The carrying amounts of these financial instruments are deemed to approximate the fair values as their fair values cannot be reliably measured.

(c) Loans, advances and financing – The fair values of fixed rate loans/financing with remaining maturity of less than one year and variable rate loans/financing are estimated to approximate their carrying amounts. For fixed rate loans/financing with remaining maturity of more than one year, the fair values are estimated based on discounted cash flows using market rates of loans/financing of similar credit risks and maturity.

The fair values of impaired loans/financing are represented by their carrying amounts, net of any individual assessment allowance, being the expected recoverable amount.

- (d) Deposits from customers The fair values of deposits payable on demand (demand and savings deposits), or deposits with remaining maturity of less than one year are estimated to approximate their carrying amounts. The fair values of deposits with remaining maturity of more than one year are estimated using discounted cash flows based on market rates for similar deposits from customers. The fair values of Islamic deposits are deemed to approximate their carrying amounts as rates of return are determined at the end of their holding periods based on the profit generated from the assets invested. The fair values of wholesale deposits are estimated based on quoted or observable market prices. Where such quoted or observable market prices are not available, the fair values of these wholesale deposits are estimated using the discounted cash flows technique.
- (e) Deposits from banks and bills and acceptances payable The fair values of these financial instruments with remaining maturity of less than one year approximate their carrying amounts due to the relatively short maturity of the financial instruments.
- (f) Recourse obligations on loans sold to Cagamas The fair values of recourse obligations on loans sold to Cagamas with remaining maturity of less than one year are estimated to approximate their carrying amounts. The fair values of recourse obligations on loans sold to Cagamas with remaining maturity of more than one year are estimated using discounted cash flows based on prevailing Cagamas rates with similar remaining period to maturity.
- (g) Debt securities issued and other borrowed funds The fair values of borrowings approximate their carrying amounts as these are variable rate borrowings. The fair values of debt securities issued are estimated based on quoted or observable market prices.

### 46. Operating Leases

### The Group and the Bank as a Lessee

The Group and the Bank leases a number of premises under operating leases. The leases typically run for an initial period of three years, with an option to renew the leases. None of the leases include contingent rentals. Total future minimum lease payments under these non-cancellable operating leases are as follows:

|                            | G              | Bank           |                |                |  |
|----------------------------|----------------|----------------|----------------|----------------|--|
|                            | 2011<br>RM'000 | 2010<br>RM'000 | 2011<br>RM'000 | 2010<br>RM'000 |  |
| Within one year            | 24,459         | 19,555         | 654            | 1,155          |  |
| Between one and five years | 22,266         | 14,547         | 746            | 534            |  |
| More than five years       | 7,299          | 7,894          | -              | -              |  |
|                            | 54,024         | 41,996         | 1,400          | 1,689          |  |

### The Group as a Lessor

The Group leases out its investment properties under operating leases with the term of the leases ranging from one to five years. None of the leases includes contingent rentals. Total future minimum lease payments under these non-cancellable operating leases are as follows:

|                            | G              | roup           |
|----------------------------|----------------|----------------|
|                            | 2011<br>RM'000 | 2010<br>RM'000 |
| Within one year            | 3,426          | 2,512          |
| Between one and five years | 1,458          | 1,938          |
|                            | 4,884          | 4,450          |

### 47. Capital and Other Commitments

|  | Group          |                | Bank           |                |
|--|----------------|----------------|----------------|----------------|
|  | 2011<br>RM'000 | 2010<br>RM'000 | 2011<br>RM'000 | 2010<br>RM'000 |
| Capital expenditure:   |                |                |                |                |
| Authorised and contracted for:                               |                |                |                |                |
| <ul> <li>Land and buildings</li> </ul>                       | 61,751         | 83,601         | -              | -              |
| - Renovations  | 1,135          | 3,226          | -              | -              |
| <ul> <li>Office equipment, furniture and fittings</li> </ul> | 1,569          | 3,487          | 1,457          | 2,842          |
| <ul> <li>Computer equipment and software</li> </ul>          | 34,957         | 26,574         | 23,077         | 23,589         |
| – Motor vehicles   | 98             | 62             | -              | -              |
|  | 99,510         | 116,950        | 24,534         | 26,431         |
| Authorised but not contracted for:                           |                |                |                |                |
| <ul> <li>Land and buildings</li> </ul>                       | 4,400          | 5,900          | -              | -              |
| - Renovations  | 5,392          | 5,310          | -              | -              |
| <ul> <li>Office equipment, furniture and fittings</li> </ul> | 291            | 339            | -              | 39             |
| <ul> <li>Computer equipment and software</li> </ul>          | 3,456          | 4,674          | 97             | 96             |
| – Motor vehicles   | 90             | 85             | -              | -              |
| – Additional investment in an                                |                |                |                |                |
| associated company   | 129,593        | 158,579        | 129,593        | 158,579        |
|  | 143,222        | 174,887        | 129,690        | 158,714        |
|  | 242,732        | 291,837        | 154,224        | 185,145        |

### 48. Commitments and Contingencies

In the normal course of business, the Group and the Bank make various commitments and incur certain contingent liabilities with legal recourse to its customers. No material losses are anticipated as a result of these transactions. The commitments and contingencies are not secured against the Group's and the Bank's assets.

### 48. Commitments and Contingencies (Cont'd.)

The notional amounts of the commitments and contingencies of the Group and the Bank are as follows:

|  | Group          |                |                | Bank           |
|--|----------------|----------------|----------------|----------------|
|  | 2011<br>RM'000 | 2010<br>RM'000 | 2011<br>RM'000 | 2010<br>RM'000 |
| Contingent liabilities   |                |                |                |                |
| Direct credit substitutes  | 1,482,009      | 1,580,171      | 1,120,615      | 1,476,910      |
| Transaction-related contingent items   | 900,696        | 772,945        | 779,091        | 676,528        |
| Short term self-liquidating trade-related  |                |                |                |                |
| contingencies  | 515,710        | 483,803        | 221,038        | 231,016        |
| Obligations under an on-going underwriting   |                |                |                |                |
| agreement  | 25,000         | 75,000         | 25,000         | 75,000         |
|  | 2,923,415      | 2,911,919      | 2,145,744      | 2,459,454      |
| Commitments  |                |                |                |                |
| Other commitments, such as formal standby<br>facilities and credit lines, with an original<br>maturity of: |                |                |                |                |
| <ul> <li>exceeding one year</li> </ul>   | 19,490,137     | 15,412,139     | 18,177,027     | 14,338,422     |
| <ul> <li>not exceeding one year</li> </ul>   | 19,919,554     | 22,717,264     | 18,413,664     | 20,522,993     |
| Unutilised credit card lines   | 3,486,222      | 3,038,271      | 3,330,591      | 2,875,523      |
| Forward asset purchases  | 39,362         | 7,305          | 10,175         | 3,600          |
|  | 42,935,275     | 41,174,979     | 39,931,457     | 37,740,538     |
| Derivative financial instruments   |                |                |                |                |
| Foreign exchange related contracts:  |                |                |                |                |
| – less than one year   | 11,013,882     | 14,180,707     | 10,643,581     | 13,951,365     |
| – one year to less than five years   | 6,514          | 6,271          | 6,514          | 6,271          |
| Interest rate related contracts:   |                |                |                |                |
| – less than one year   | 2,058,803      | 710,853        | 2,058,803      | 570,013        |
| – one year to less than five years   | 6,560,830      | 5,815,108      | 6,227,481      | 5,491,445      |
| - five years and above   | 5,183,242      | 3,996,975      | 5,088,000      | 3,904,500      |
| Commodity related contracts:<br>– less than one year   | 16,896         | 929            | 16,896         | 929            |
| Equity related contracts:  | 10,070         | 7 2 7          | 10,070         | 727            |
| <ul> <li>less than one year</li> </ul>   | _              | 227,140        | -              | 227,140        |
| <ul> <li>one year to less than five years</li> </ul>   | 148,325        | 181,027        | 148,325        | 181,027        |
|  | 24,988,492     | 25,119,010     | 24,189,600     | 24,332,690     |
|  |                |                |                |                |

Disclosure of the credit equivalent amount and risk-weighted asset amount of the commitments and contingencies above, as required by Bank Negara Malaysia's Risk-Weighted Capital Adequacy Framework (Basel II) – Disclosure Requirements (Pillar 3), is presented in the Pillar 3 disclosures section of the Annual Report.

### Notes to the Financial Statements

### 49. Capital Adequacy

(a) The capital adequacy ratios of the Group and the Bank as at 31 December are as follows:

|   | Group |       | Bank           |       |
|---|-------|-------|----------------|-------|
|   | 2011  | 2010  | 2011           | 2010  |
| Before deducting second interim dividends |       |       |                |       |
| Tier I capital ratio                      | 10.7% | 10.7% | 1 <b>2.9</b> % | 13.2% |
| Risk-weighted capital ratio               | 15.9% | 14.4% | 15.9%          | 14.1% |
|   |       |       |                |       |
| After deducting second interim dividends  |       |       |                |       |
| Tier I capital ratio                      | 10.1% | 10.0% | 12.1%          | 12.4% |
| Risk-weighted capital ratio               | 15.3% | 13 7% | 15.2%          | 13.3% |

The capital adequacy ratios of the Group consist of capital base and risk-weighted assets derived from consolidated balances of the Bank and its subsidiary companies. The capital adequacy ratios of the Bank consist of capital base and risk-weighted assets derived from the Bank and from its wholly-owned offshore banking subsidiary company, Public Bank (L) Ltd.

The capital adequacy ratios of the Group and the Bank are computed in accordance with Bank Negara Malaysia's revised Risk-Weighted Capital Adequacy Framework (RWCAF-Basel II). The Group and the Bank have adopted the Standardised Approach for Credit Risk and Market Risk, and the Basic Indicator Approach for Operational Risk. The minimum regulatory capital adequacy requirement is 8.0% (2010 – 8.0%) for the risk-weighted capital ratio.

The capital adequacy ratios of the banking subsidiary companies of the Group are as follows:

|                                      | Public<br>Islamic<br>Bank<br>Berhad <sup>1</sup> | Public<br>Investment<br>Bank<br>Berhad <sup>2</sup> | Public<br>Bank<br>(L) Ltd <sup>3</sup> | Public Bank<br>(Hong Kong)<br>Limited <sup>4</sup> | Public<br>Finance<br>Limited <sup>4</sup> | Cambodian<br>Public<br>Bank Plc <sup>5</sup> |
|--------------------------------------|--|---|--|--|---|--|
| 2011                                 |  |   |  |  |   |  |
| Before deducting interim dividends*: |  |   |  |  |   |  |
| Tier I capital ratio                 | 12.2%  | 18.1%   | 1 <b>9.6</b> %                         | <b>16.</b> 1%                                      | <b>29.6</b> %                             | N/A  |
| Risk-weighted capital ratio          | 13.7%  | 18.3%   | 20.0%                                  | <b>16.1</b> %                                      | 30.8%                                     | 20.5%  |
| After deducting interim dividends*:  |  |   |  |  |   |  |
| Tier I capital ratio                 | 10.8%  | 16.8%   | 1 <b>9.6</b> %                         | 16.1%  | 27.0%                                     | N/A  |
| Risk-weighted capital ratio          | 12.3%  | 1 <b>7.0</b> %                                      | 20.0%                                  | <b>16.1%</b>                                       | <b>28.</b> 1%                             | 20.5%  |

### 49. Capital Adequacy (Cont'd.)

(a) The capital adequacy ratios of the banking subsidiary companies of the Group are as follows (Cont'd.):

|                                      | Public<br>Islamic<br>Bank<br>Berhad <sup>1</sup> | Public<br>Investment<br>Bank<br>Berhad <sup>2</sup> | Public<br>Bank<br>(L) Ltd <sup>3</sup> | Public Bank<br>(Hong Kong)<br>Limited <sup>4</sup> | Public<br>Finance<br>Limited <sup>4</sup> | Cambodian<br>Public<br>Bank Plc <sup>5</sup> |
|--------------------------------------|--|---|--|--|---|--|
| 2010                                 |  |   |  |  |   |  |
| Before deducting interim dividends*: |  |   |  |  |   |  |
| Tier I capital ratio                 | 12.6%  | 19.4%   | 11.8%                                  | 15.2%  | 31.5%                                     | N/A  |
| Risk-weighted capital ratio          | 14.2%  | 19.6%   | 12.1%                                  | 15.2%  | 32.6%                                     | 24.4%  |
| After deducting interim dividends*:  |  |   |  |  |   |  |
| Tier I capital ratio                 | 11.3%  | 18.2%   | 11.8%                                  | 15.2%  | 28.2%                                     | N/A  |
| Risk-weighted capital ratio          | 12.9%  | 18.4%   | 12.1%                                  | 15.2%  | 29.3%                                     | 24.4%  |

- \* Refers to interim dividends which have been declared subsequent to the financial year end.
- <sup>1</sup> The capital adequacy ratios of Public Islamic Bank Berhad are computed in accordance with Bank Negara Malaysia's Capital Adequacy Framework for Islamic Banks (CAFIB), which are based on the Basel II capital accord. Public Islamic Bank Berhad has adopted the Standardised Approach for Credit and Market Risk and the Basic Indicator Approach for Operational Risk. The minimum regulatory capital adequacy requirement is 8.0% for the risk-weighted capital ratio.
- <sup>2</sup> The capital adequacy ratios of Public Investment Bank Berhad are computed in accordance with Bank Negara Malaysia's revised Risk-Weighted Capital Adequacy Framework, which are based on the Basel II capital accord. Public Investment Bank Berhad has adopted the Standardised Approach for Credit and Market Risk and the Basic Indicator Approach for Operational Risk. The minimum regulatory capital adequacy requirement is 8.0% for the risk-weighted capital ratio.
- <sup>3</sup> The capital adequacy ratios of Public Bank (L) Ltd. for capital compliance on a standalone basis are computed in accordance with the Guidelines on Risk-Weighted Capital Adequacy issued by the Labuan Financial Services Authority (Labuan FSA), which is based on the Basel I capital accord. The minimum regulatory capital adequacy requirements are 4.0% and 8.0% for the Tier I capital ratio and risk-weighted capital ratio respectively.
- <sup>4</sup> The capital adequacy ratios of these two subsidiary companies, which are located in Hong Kong SAR, are computed in accordance with the Banking (Capital) Rules under section 98A of the Banking Ordinance issued by the Hong Kong Monetary Authority, which is based on the Basel II capital accord. These two subsidiary companies have adopted the Standardised Approach for Credit and Market Risk. Public Bank (Hong Kong) Limited has adopted the Basic Indicator Approach for Operational Risk and Public Finance Limited has adopted the Standardised Approach for Operational Risk. The minimum regulatory capital adequacy requirement is 8.0% for the risk-weighted capital ratio.
- <sup>5</sup> The amount presented here is the Solvency Ratio of Cambodian Public Bank Plc, which is the nearest equivalent regulatory compliance ratio. This ratio is computed in accordance with Prakas B7-010-182, B7-00-46, B7-04-206 and B7-07-135 issued by the National Bank of Cambodia. This ratio is derived as Cambodian Public Bank Plc's net worth divided by its risk-weighted assets and off-balance sheet items. The minimum regulatory Solvency Ratio requirement is 15.0%.

# 49. Capital Adequacy (Cont'd.)

(b) The components of Tier I and Tier II Capital of the Group and of the Bank are as follows:

|   | (           | Group       | l           | Bank       |
|---|-------------|-------------|-------------|------------|
|   | 2011        | 2010        | 2011        | 2010       |
|   | RM'000      | RM'000      | RM'000      | RM'000     |
| <u>Tier I Capital</u>                                   |             |             |             |            |
| Paid-up share capital                                   | 3,531,926   | 3,531,926   | 3,531,926   | 3,531,926  |
| Share premium   | 1,073,310   | 1,073,310   | 1,073,310   | 1,073,310  |
| Other reserves  | 3,955,307   | 3,787,881   | 3,522,609   | 3,508,238  |
| Retained profits  | 6,417,544   | 4,754,405   | 6,236,502   | 4,641,801  |
| Innovative Tier I capital securities                    | 1,833,303   | 1,814,538   | 1,833,303   | 1,814,538  |
| Non-Innovative Tier I stapled securities                | 2,082,388   | 2,081,633   | 2,082,388   | 2,081,633  |
| Treasury shares   | (215,572)   | (215,303)   | (215,572)   | (215,303   |
| Non-controlling interests                               | 697,484     | 652,188     | -           | -          |
| Less: Goodwill  | (1,938,994) | (1,903,898) | (695,393)   | (695,393   |
| Less: Deferred tax assets, net                          | (46,093)    | (521,359)   | -           | (418,699   |
| Total Tier I Capital                                    | 17,390,603  | 15,055,321  | 17,369,073  | 15,322,051 |
| <u>Tier II Capital</u>                                  |             |             |             |            |
| Collective assessment allowance <sup>#</sup>            | 2,456,351   | 2,164,761   | 2,021,614   | 1,819,307  |
| Subordinated notes                                      | 6,138,306   | 3,102,012   | 6,138,306   | 3,102,012  |
| Total Tier II Capital                                   | 8,594,657   | 5,266,773   | 8,159,920   | 4,921,319  |
| Total capital   | 25,985,260  | 20,322,094  | 25,528,993  | 20,243,370 |
| Less: Investment in subsidiary and associated companies | (960)       | (960)       | (3,987,284) | (3,787,284 |
| Less: Holdings of other financial                       | (700)       | [700]       | (3,707,204) | (3,707,284 |
| institutions' capital instruments                       | (44,468)    | (47,439)    | (44,468)    | (47,439    |
| Capital base  | 25,939,832  | 20,273,695  | 21,497,241  | 16,408,647 |

In arriving at the capital base of the Group and the Bank above, the second interim dividends were not deducted.

# Excludes collective assessment allowance on impaired loans restricted from Tier II capital of the Group and the Bank of RM188,184,000 (2010 – RM131,397,000) and RM155,453,000 (2010 – RM104,039,000) respectively.

## 49. Capital Adequacy (Cont'd.)

(c) The breakdown of risk-weighted assets by each major risk category is as follows:

|                  |                | Group          |                | Bank           |
|------------------|----------------|----------------|----------------|----------------|
|                  | 2011<br>RM'000 | 2010<br>RM'000 | 2011<br>RM'000 | 2010<br>RM'000 |
| Credit risk      | 148,664,399    | 128,486,892    | 123,065,342    | 106,083,803    |
| Market risk      | 1,670,798      | 1,063,445      | 2,774,099      | 1,788,639      |
| Operational risk | 12,692,078     | 11,546,113     | 9,048,375      | 8,446,853      |
|                  | 163,027,275    | 141,096,450    | 134,887,816    | 116,319,295    |

Detailed information on the risk exposures above, as prescribed under BNM's Risk-Weighted Capital Adequacy Framework (Basel II) – Disclosure Requirements (Pillar 3) is presented in the Pillar 3 disclosures section of the Annual Report.

## 50. Capital Management

The Group actively manages its capital to support underlying risks in its business activities and to enable future business growth. The Group's capital management strategy is to continue to maximise shareholder value via an efficient capital structure, whilst ensuring that it complies with regulatory capital requirements. The allocation of capital resources represents part of the Group's strategic planning review and is subject to the approval of the Board of Directors.

The Group's capital is managed in line with the objectives of the Group Capital Management Framework. The key objectives under the framework include meeting regulatory capital requirements, optimising return to shareholders, maintaining adequate levels and optimum mix of capital, maintaining strong external credit ratings and allocation of capital across business units and subsidiaries. In order to meet these objectives, the Group actively manages its capital structure and makes adjustments to address changes in the economic environment, regulatory requirements and risk characteristics inherent in its business operations. These initiatives include issuances of capital securities, share buy-back activities, adjustments to the amount of dividends distributed to shareholders and a focus on growth in non-interest income and other less capital-intensive business activities.

The Group's and Bank's regulatory capital are determined under Bank Negara Malaysia's revised Risk-Weighted Capital Adequacy Framework and their capital ratios have complied with the minimum requirements set under this guideline. Information on the Group's and Bank's capital adequacy ratios, regulatory minimum capital requirements and the components of capital base are disclosed in Note 49 (a) and (b).

## Notes to the Financial Statements

## 51. Segment Information

The following segment information has been prepared in accordance with FRS 8 Operating Segments, which defines the requirements for the disclosure of financial information of an entity's operating segments. It is prepared on the basis of the "management approach", which requires presentation of the segments on the basis of internal reports about the components of the entity which are regularly reviewed by the chief operating decision-maker in order to allocate resources to a segment and to assess its performance.

The Group's operating and reportable segments are business units engaged in providing different products or services and business units operating in different geographical locations. These businesses are managed and assessed separately as each requires a differentiated strategy focused on the specific products and services provided for the economic, competitive, geographical and regulatory environment in which it operates. For each operating segment, the Board Executive Committee (the chief operating decision-maker) reviews the internal management reports monthly in order to assess their performance.

The Group's domestic business, which also includes Islamic banking business, is organised into the following key operating segments:

#### (i) Hire Purchase

The hire purchase operations is focused on the provision of passenger vehicle financing to all levels of customers.

#### (ii) Retail Operations

Retail operations focuses on providing products and services to individual customers and small- and mediumsized enterprises. The products and services offered to customers include credit facilities (mortgages, trade and personal loans), credit cards, remittance services, deposit collection and investment products.

#### (iii) Corporate Lending

The corporate lending operations caters to the funding needs of large corporate customers which are primarily public listed companies and their related corporations.

#### (iv) Treasury and Capital Market Operations

The treasury and capital market operations is involved in proprietary trading in treasury related products and services such as foreign exchange, money market operations and securities trading. Income from customer trading is reflected under Retail Operations.

#### (v) Investment Banking

The investment banking operations caters to the business needs of large corporate customers through the provision of financial solutions and direct lending. The services offered include structured financing, corporate advisory services, merger and acquisition, share-broking and debt restructuring advisory services.

#### (vi) Fund Management

The fund management operations consists of sale of trust units and the management of unit trust funds as conducted by the Bank's wholly-owned subsidiary company, Public Mutual Berhad.

## 51. Segment Information (Cont'd.)

The Group's domestic business, which also includes Islamic banking business, is organised into the following key operating segments (Cont'd.):

#### (vii) Others

Others refer mainly to non-core operations such as property holding.

The Group's overseas business operations is organised according to the following geographical locations:

#### (i) Hong Kong SAR

This includes all business operations conducted by the Group's subsidiaries in Hong Kong SAR and the People's Republic of China, including retail and commercial banking and lending, wealth management services, stockbroking and other related financial services.

#### (ii) Cambodia

This comprises all business operations conducted by the Group's subsidiary companies in Cambodia, which includes mainly financing, deposit-taking, general insurance businesses and stockbroking.

#### (iii) Other Countries

This refers to the Group's banking business operations in the Socialist Republic of Vietnam, Lao People's Democratic Republic and Sri Lanka.

There are no changes in the operating segments during the year.

#### Measurement and Evaluation of Segment Performance

The Board Executive Committee evaluates operating segments' performance on the basis of revenue, profit, cost-toincome ratio, loans and deposit growth and asset quality. Expenses directly associated with each operating segment are included in determining their respective profit. Transactions between operating segments are based on mutually agreed allocation bases. Funds are allocated between segments and inter-segment funding cost transfers are reflected in net interest income. In addition to the operating segments, the segment information disclosed also includes internal service providers (head office), which operate on a non-profit basis, and inter-segment eliminations.

#### **Major Customers**

Revenues from no one single customer amounted to greater than 10% of the Group's revenues for the current financial year (2010 – none).

# 51. Segment Information (Cont'd.)

By Business Segments:

|   | $\downarrow$                     |   | Domest                                       | Domestic Operating Segments                               | gments                                      |                              | $\uparrow$          |                            |   | $\leftarrow$                               | Operating Seg                              | ments $\rightarrow$                        |  |  |  |
|---|----------------------------------|---|--|---|---|------------------------------|---------------------|----------------------------|---|--|--|--|--|--|--|
| 201   | Hire<br>Purchase<br>RM'000       | Retail<br>Operations<br>RM'000                        | Corporate<br>Lending<br>RM'000               | Treasury<br>and Capital<br>Market<br>Operations<br>RM'000 | Investment<br>Banking<br>RM'000             | Fund<br>Management<br>RM'000 | Others<br>RM'000    | Head<br>Office<br>RM'000   | Total<br>Domestic<br>Operations<br>RM'000               | Hong Kong<br>SAR<br>RM'000                 | Cambodia<br>RM'000                         | Other<br>Countries<br>RM'000               | Total<br>Overseas<br>Operations<br>RM'000      | Inter-<br>segment<br>Elimination<br>RM'000 | Group<br>Total<br>RM'000                               |
| External revenue<br>Revenue from other segments   | 2,150,378<br>-                   | 6,004,260<br>911,302                                  | 845,770<br>11,393                            | 1,408,192<br>678,443                                      | 191,297<br>36,382                           | 867,354<br>10,018            | 4,640<br>28,056     | 290,289<br>1,170,564       | 11,762,180<br>2,846,158                                 | 733,407<br>1                               | 216,691<br>3,108                           | 44,082<br>-                                | 994,180<br>3,109                               | -<br>(2,849,267)                           | 12,756,360<br>-  |
| Total revenue   | 2,150,378                        | 6,915,562   | 857,163                                      | 2,086,635   | 227,679                                     | 877,372                      | 32,696              | 1,460,853                  | 14,608,338  | 733,408                                    | 219,799                                    | 44,082                                     | 997,289  | (2,849,267)                                | 12,756,360   |
| Net interest income and<br>Islamic banking income<br>Other income   | 920,342<br>5,060                 | 3,704,538<br>563,612                                  | 243,604<br>36,859                            | 645<br>114,845  | 11,923<br>67,280                            | 10,691<br>475,642            | (7,308)<br>32,467   | 226,347<br>180,278         | 5,209,851<br>1,476,043                                  | 476,421<br>106,578                         | 127,136<br>41,966                          | 29,865<br>5,782                            | 633,422<br>154,326                             | -<br>(65,072)                              | 5,843,273<br>1,565,297                                 |
| Net income<br>Other operating expenses  | 925,402<br>(161,340)             | 4,268,150<br>(1,288,176)                              | 280,463<br>(8,596)                           | 214,559<br>[18,807]                                       | 79,203<br>(27,932)                          | 486,333<br>[164,483]         | 25,159<br>[14,611]  | 406,625<br>(260,860)       | 6,685,894<br>[1,944,805]                                | 582,999<br>(270,358)                       | 169,102<br>(48,661)                        | 35,647<br>(9,932)                          | 787,748<br>(328,951)                           | (65,072)<br>65,072                         | 7,408,570<br>(2,208,684)                               |
| or writen:<br>Depreciation  | (2,223)                          | (66,299)  | (971)  | (633)   | (67/)                                       | (5,661)                      | (867'7)             | (42,936)                   | (123,085)   | (12,650)                                   | (8,571)                                    | (1,641)                                    | (22,862)                                       | •  | (145,947)  |
| Allowance for impairment<br>on loans, advances and financing<br>Impairment written back/(loss)  | (134,930)<br>-                   | (286,406)<br>1,643                                    | (5,626)<br>-                                 | -   | -<br>-                                      |                              | • •                 | • •                        | (427,045)<br>1,598                                      | (136,723)<br>-                             | (29,696)<br>-                              | -  | -<br>-<br>-                                    |  | (594,061)<br>1,598                                     |
| Profit by segments  | 629,132                          | 2,695,211   | 266,241                                      | 195,707   | 51,188                                      | 321,850                      | 10,548              | 145,765                    | 4,315,642   | 175,918                                    | 90,745                                     | 25,118                                     | 291,781  | •  | 4,607,423  |
| Reconciliation of segment profils<br>to consolidated profits.<br>Share of llosslyprofit after tax of<br>equity accounted associated<br>companies<br>Profit before tax expense and zakat |                                  |   |  |   |   |                              |                     |                            | 4,314,144   |  |  |  | 4,708<br>296,489                               |  | 3,210<br>4,610,633                                     |
| Cost-to-income ratio  | 17.4%                            | 30.2%   | 3.1%   | 8.8%  | 35.3%                                       | 33.8%                        | 58.1%               | 64.2%                      | 29.1%   | <b>%</b> 7'97                              | 28.8%                                      | 27.9%                                      | 41.8%  |  | 29.8%  |
| Gross loans<br>Loan growth<br>Impaired loans  | 37,096,794<br>10.4%<br>209,138   | 104,950,298<br>14.9%<br>1,008,483                     | 21,727,954<br>16.7%<br>130,688               |   | 255,789<br>7.3%<br>-                        | 48,349<br>14.5%<br>-         | 2,115<br>-3.6%<br>- |                            | 164,081,299<br>14.1%<br>1,348,309                       | 11,347,423<br>6.1%<br>118,278              | 1,940,890<br>9.7%<br>58,911                | 324,405<br>28.1%<br>4,159                  | 13,612,718<br>7.0%<br>181,348                  |  | 177,694,017<br>13.5%<br>1,529,657                      |
| impairen uan rauo<br>Deposits from customers<br>Deposit growth<br>Addition to non-current assets<br>Segment assets  | u.o%<br>-<br>1,515<br>36,779,630 | 1.0%<br>123,891,761<br>12,4%<br>48,203<br>141,293,536 | 0.0%<br>314,594<br>43.0%<br>80<br>21,335,561 | -<br>48,823,150<br>19.2%<br>1,667<br>63,249,589           | -<br>3,415,424<br>51.7%<br>203<br>4,549,325 | -<br>-<br>6,668<br>254,877   | 22,340<br>270,800   | -<br>101,937<br>16,715,960 | u. 5%<br>186,444,929<br>14,7%<br>182,613<br>284,449,278 | 11,223,467<br>-3.6%<br>6,810<br>15,178,197 | 3.0%<br>3.0%<br>0.0%<br>9,561<br>3,158,187 | 1.3%<br>317,358<br>16.2%<br>910<br>580,350 | 1.3%<br>-2.5%<br>-2.6%<br>17,281<br>18,916,734 | -<br>-<br>-<br>-<br>-                      | 0,7%<br>200,370,525<br>13.3%<br>199,894<br>246,113,599 |
| Reconciliation of segment assets<br>to consolidated assets.<br>Investment in associated companies<br>Unallocated assets<br>Intangible assets<br>Total assets                            |                                  |   |  |   |   |                              |                     |                            | 42,445<br>1,175,910<br>769,251<br>286,436,884           |  |  |  | 113,552<br>-<br>1,196,225<br>20,226,511        |  | 155,997<br>1,175,910<br>1,965,476<br>249,410,982       |
| ANNUAL REPORT 2011  | RHAD                             | PUBLIC BANK BERHAD                                    | PUBLIC                                       |   |   |                              |                     |                            |   |  |  |  |  |  |  |

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# 51. Segment Information (Cont'd.)

By Business Segments (Cont'd.):

|   | 、  |   |   | •   |   |   | ,   |                          |  | •  |   |   |  | -  |  |
|---|--|---|---|---|---|---|---|--------------------------|--|--|---|---|--|--|--|
|   |  |   | Domestly  | Domestic uperating Segments                               | ments   |   | Ŷ   |                          |  | < UVerseas   | Uverseas Uperating Segments   | ments →   |  |  |  |
| 2010  | Hire<br>Purchase<br>RM'000                           | Retail<br>Operations<br>RM'000  | Corporate<br>Lending<br>RM'000  | Ireasury<br>and Capital<br>Market<br>Operations<br>RM*000 | Investment<br>Banking N<br>RM'000                         | Fund<br>Management<br>RM'000                              | Others<br>RM'000                                      | Head<br>Office<br>RM'000 | Total<br>Domestic<br>Operations<br>RM'000  | Hong Kong<br>SAR<br>RM'000   | Cambodia<br>RM'000  | Other<br>Countries<br>RM'000  | Total<br>Overseas<br>Operations<br>RM'000  | Inter-<br>segment<br>Elimination<br>RM'000 | Group<br>Total<br>RM'000   |
| External revenue<br>Revenue from other segments   | 1,903,486  | 5,054,729<br>780,971  | 689,388<br>9,386  | 1,230,592<br>405,296                                      | 201,138<br>40,727   | 576,100<br>[36,820]                                       | 4,990<br>27,431                                       | 354,840<br>1,308,057     |  | 746,630<br>552   | 242,824<br>3,176  | 30,880<br>-   | 1,020,334<br>3,728   | -<br>[2,538,776]                           | 11,035,597<br>-  |
| Total revenue   | 1,903,486  | 5,835,700   | 698,774   | 1,635,888   | 241,865   | 539,280   | 32,421  | 1,662,897                | 12,550,311   | 747,182  | 246,000   | 30,880  | 1,024,062  | [2,538,776]                                | 11,035,597   |
| Net interest income and<br>Islamic banking income<br>Other income   | 932,515<br>1,695                                     | 3,258,586<br>536,277  | 247,726<br>36,632   | 70,361<br>111,768   | 10,7 <i>67</i><br>74,427                                  | 6,649<br>431,386  | (6,121)<br>32,303                                     | 181,379<br>176,242       | 4,701,862<br>1,400,730   | 513,093<br>113,142   | 137,298<br>36,783   | 26,455<br>(3,366)   | 676,846<br>146,559   | - [87,497]                                 | 5,378,708<br>1,459,792   |
| Net income<br>Other operating expenses  | 934,210<br>(157,107)                                 | 3,794,863<br>[1,181,846]  | 284,358<br>[7,839]  | 182,129<br>[18,936]                                       | 85,194<br>(34,077)  | 438,035<br>[164,198]                                      | 26,182<br>[14,310]                                    | 357,621<br>(270,133)     | 6,102,592<br>[1,848,446]   | 626,235<br>[285,529]   | 174,081<br>(43,060)   | 23,089<br>[10,697]  | 823,405<br>[339,286]   | (87,497)<br>87,497                         | 6,838,500<br>(2,100,235)   |
| Depreciation  | [1,963]  | (65,261)  | (56)  | [217]   | (863)   | (677,9)   | (4,530)   | (38,258)                 | [121,266]  | (13,210)   | (6,175)   | (1,977)   | (24,362)   | ,  | (145,628)  |
| Allowance for impairment on<br>loans, advances and financing<br>Impairment loss   | [111,512]<br>-                                       | (315,471)<br>(4,196)  | [47,620]<br>-   | - [12]  | 4<br>[921]  |   | 1 1   | 1 1                      | (474,599)<br>(5,188)   | [118,168]<br>-   | [67,608]  | 809   | [184,967]<br>-   | 1 1  | [659,566]<br>[5,188]   |
| Profit by segments  | 665,591  | 2,293,350   | 228,899   | 163,122   | 50,200  | 273,837   | 11,872  | 81,488                   | 3,774,359  | 222,538  | 63,413  | 13,201  | 299,152  | 1  | 4,073,511  |
| Reconciliation of segment<br>profits to consolidated profits:<br>Share of profit after tax of equity<br>accounted associated companies<br>Profit before tax expense and zakat   |  |   |   |   |   |   |   |                          | 325<br>3,774,684   |  |   |   | 12,361<br>311,513  |  | 12,686<br>4,086,197  |
| Cost-to-income ratio  | 16.8%  | 31.1%   | 2.8%  | 10.4%   | 40.0%   | 37.5%   | 24.7%   | 75.5%                    | 30.3%  | 45.6%  | 24.7%   | 46.3%   | 41.2%  |  | 30.7%  |
| Bross loans<br>Loan growth<br>Impaired loan ans<br>Impaired loan artio<br>Deposits from customers<br>Deposits growth<br>Addition to non-current assets<br>Segment assets<br>to consolidated assets.<br>Investment in associated companies<br>Intangible assets<br>Intangible assets<br>Intangible assets<br>Intand assets | 33,587,286<br>17.0,625<br>0.5%<br>2.5%<br>33,309,944 | 91,328,598<br>16,8%<br>1,281,482<br>1,4%<br>119,138,035<br>13,3%<br>48,85<br>125,962,460<br>125,962,460 | 18,622,935<br>16,5%<br>127,840<br>0,7%<br>219,982<br>-27,7%<br>18,272,729 |   | 238,340<br>1.2%<br>-<br>-<br>-46,4%<br>1,192<br>4,487,882 | 42,242<br>22,9%<br>-<br>-<br>10,612<br>274,857<br>274,857 | 2,194<br>8,7%<br>-<br>-<br>8,7%<br>254,947<br>254,947 | 23,366<br>               | 143,821,595<br>15,6%<br>1,579,947<br>1,1%<br>1,1%<br>95,479<br>95,479<br>255,675,986<br>255,675,986<br>1,086,026<br>7,692,251<br>7,692,251 | 10,699,655<br>-2.0%<br>131,135<br>1.2%<br>7,67<br>14,856,076<br>14,856,076 | 1,769,499<br>-14,9%<br>59,545<br>3.4%<br>2383,889<br>23,383,889<br>23,011<br>3,055,204<br>3,055,204 | 253,323<br>1.5%<br>13,650<br>5,4%<br>10.1%<br>10.1%<br>485,632<br>485,632 | 12,722,477<br>-4,0%<br>204,330<br>1,6%<br>32,54,211<br>-5,2%<br>32,54,912<br>18,396,912<br>18,396,912<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121<br>-1,161,121,121,121,121,121,121,121,121,12 | [50,878,944]                               | 156,544,072<br>1,784,277<br>1,784,277<br>1,198<br>1,198<br>1,198<br>1,930,572<br>1,930,572<br>1,930,572<br>1,930,572 |
|   |  |   |   |   |   |   |   |                          | 0.1  |  |   |   |  |  |  |

# Notes to the Financial Statements

## 52. Rating Statement

As at 31 December 2011, the Bank was accorded the following ratings:

| Agencies          | Date accorded/ Reaffirmed    | Ratings   |
|-------------------|------------------------------|---|
| Rating Agency     | 15 June 2011 (Reaffirmed)    | Long-Term Rating: AAA                                     |
| Malaysia Berhad   | 15 June 2011 (Reaffirmed)    | Short-Term Rating: P1                                     |
|                   | 15 June 2011 (Reaffirmed)    | Outlook: Stable   |
|                   | 15 June 2011 (Reaffirmed)    | Subordinated Medium-Term<br>Notes Programme: AA1          |
|                   | 15 June 2011 (Reaffirmed)    | Innovative Tier I Capital Securities: AA2                 |
|                   | 15 June 2011 (Reaffirmed)    | Non-Cumulative Perpetual Capital                          |
|                   |                              | Securities Programme: AA2                                 |
| Moody's Investors | 4 April 2011 (Reaffirmed)    | Long-Term Deposits Rating: A3                             |
| Services          | 4 April 2011 (Reaffirmed)    | Short-Term Deposits Rating: P-1                           |
|                   | 4 April 2011 (Reaffirmed)    | Financial Strength: C                                     |
|                   | 4 April 2011 (Reaffirmed)    | Outlook: Stable   |
|                   | 4 April 2011 (Reaffirmed)    | Subordinated Notes: A3                                    |
| Standard & Poor's | 8 December 2011 (Reaffirmed) | Long-Term Rating: A-                                      |
|                   | 8 December 2011 (Reaffirmed) | Short-Term Rating: A-2                                    |
|                   |                              | Asean Regional Scale Rating:                              |
|                   | 8 December 2011 (Reaffirmed) | Long-Term Rating: axAA                                    |
|                   | 8 December 2011 (Reaffirmed) | Short-Term Rating: axA-1                                  |
|                   | 8 December 2011 (Reaffirmed) | Outlook: Stable   |
|                   | 8 December 2011 (Reaffirmed) | Subordinated Notes (due 2017): BBB+                       |
|                   | 8 December 2011              | Innovative Tier-I Capital Securities: BBB-<br>(2010: BBB) |

## 53. Significant Events

The significant events relating to changes in the composition of the Group are disclosed in Notes 13 and 14, and those relating to debt issuances are disclosed in Note 22(b).

# 54. Subsequent Events

There were no material events subsequent to the reporting date that require disclosure or adjustments to the financial statements.

# 55. Islamic Banking Business

The financial position as at 31 December 2011 and results for the financial year ended on this date under the Islamic banking business of the Group, which is conducted by its wholly-owned subsidiary company, Public Islamic Bank Berhad, are summarised as follows:

#### Statement of Financial Position as at 31 December 2011

|  |                          | (   | Group   |
|--|--------------------------|---|---|
|  |                          | 2011  | 2010  |
|  | Note                     | RM'000  | RM'000  |
| ASSETS   |                          |   |   |
| Cash and balances with banks   | (c)                      | 6,257,092   | 4,571,596   |
| Financial assets held-for-trading  | (d)                      | 1,249,014   | 298,846   |
| Financial investments available-for-sale   | (e)                      | 1,830,720   | 2,138,048   |
| Financial investments held-to-maturity   | (f)                      | 5,022   | 5,022   |
| Financing and advances   | (g)                      | 19,199,676  | 16,339,975  |
| Other assets   | (h)                      | 81,185  | 68,446  |
| Statutory deposits with Bank Negara Malaysia   |                          | 775,700   | 167,000   |
| Deferred tax assets  | (i)                      | -   | 70,407  |
| Investment in an associated company  |                          | 20,000  | -   |
| Property and equipment   |                          | 1,619   | 1,545   |
| Total Assets   |                          | 29,420,028  | 23,660,885  |
|  |                          |   |   |
|  |                          |   |   |
|  | (i)                      | 20.029.935  | 15.306.731  |
| Deposits from customers  | (j)<br>(k)               | 20,029,935<br>7.179.533                                   | 15,306,731<br>6,379,985                                   |
| Deposits from customers<br>Deposits from banks   | (k)                      | 20,029,935<br>7,179,533<br>334                            | 6,379,985   |
| Deposits from customers<br>Deposits from banks<br>Bills and acceptances payable  | ,                        | 7,179,533<br>334  | 6,379,985<br>4,893  |
| Deposits from customers<br>Deposits from banks<br>Bills and acceptances payable<br>Other liabilities   | (k)<br>(l)               | 7,179,533<br>334<br>71,182                                | 6,379,985<br>4,893<br>70,471                              |
| Deposits from customers<br>Deposits from banks<br>Bills and acceptances payable<br>Other liabilities<br>Provision for zakat and taxation   | (k)<br>(l)<br>(m)        | 7,179,533<br>334  | 6,379,985<br>4,893  |
| LIABILITIES AND ISLAMIC BANKING FUNDS<br>Deposits from customers<br>Deposits from banks<br>Bills and acceptances payable<br>Other liabilities<br>Provision for zakat and taxation<br>Deferred tax liabilities<br>Total Liabilities | (k)<br>(l)<br>(m)<br>(n) | 7,179,533<br>334<br>71,182<br>40,314                      | 6,379,985<br>4,893<br>70,471<br>83,417<br>-               |
| Deposits from customers<br>Deposits from banks<br>Bills and acceptances payable<br>Other liabilities<br>Provision for zakat and taxation<br>Deferred tax liabilities   | (k)<br>(l)<br>(m)<br>(n) | 7,179,533<br>334<br>71,182<br>40,314<br>398               | 6,379,985<br>4,893<br>70,471                              |
| Deposits from customers<br>Deposits from banks<br>Bills and acceptances payable<br>Other liabilities<br>Provision for zakat and taxation<br>Deferred tax liabilities<br><b>Total Liabilities</b>                                   | (k)<br>(l)<br>(m)<br>(n) | 7,179,533<br>334<br>71,182<br>40,314<br>398<br>27,321,696 | 6,379,985<br>4,893<br>70,471<br>83,417<br>–<br>21,845,497 |

#### Income Statement for the year ended 31 December 2011

|  |      | G              | roup           |
|--|------|----------------|----------------|
|  | Note | 2011<br>RM'000 | 2010<br>RM'000 |
| Income derived from investment of depositors' funds and others | (o)  | 1,278,146      | 1,163,021      |
| Income derived from investment of Islamic Banking Funds        | (p)  | 98,125         | 84,583         |
| Allowance for impairment on financing and advances             | (q)  | (102,922)      | (72,531)       |
| Impairment on other assets                                     | (r)  | (11)           | (18)           |
| Profit Equalisation Reserve                                    | (m)  | 33,436         | (21,560)       |
| Total distributable income                                     |      | 1,306,774      | 1,153,495      |
| Income attributable to the depositors                          | (s)  | (541,365)      | (444,756)      |
| Total net income   |      | 765,409        | 708,739        |
| Personnel expenses   | (t)  | (16,903)       | (17,176)       |
| Other overheads and expenditures                               | (u)  | (167,216)      | (167,602)      |
| Profit before zakat and taxation                               |      | 581,290        | 523,961        |
| Zakat  | (v)  | (318)          | (256)          |
| Taxation   | (v)  | (142,884)      | (126,445)      |
| Profit for the year  |      | 438,088        | 397,260        |

Net income from Islamic banking business as reported in the income statement of the Group is derived as follows:

|  |      | G              | roup           |
|--|------|----------------|----------------|
|  | Note | 2011<br>RM'000 | 2010<br>RM'000 |
| Income derived from investment of depositors' funds and others | (o)  | 1,278,146      | 1,163,021      |
| Income derived from investment of Islamic Banking Funds        | (p)  | 98,125         | 84,583         |
| Income attributable to the depositors                          | (s)  | (541,365)      | (444,756)      |
| Profit Equalisation Reserve                                    | (m)  | 33,436         | (21,560)       |
| Net income from Islamic banking business reported              |      |                |                |
| in the income statement of the Group                           |      | 868,342        | 781,288        |

PUBLIC BANK BERHAD

The accompanying notes form an integral part of the financial statements

#### Statement of Comprehensive Income for the year ended 31 December 2011

|  | Gr             | oup            |
|--|----------------|----------------|
|  | 2011<br>RM'000 | 2010<br>RM'000 |
| Profit for the year  | 438,088        | 397,260        |
| Other comprehensive income/(loss):<br>Net gain/(loss) on revaluation of financial investments available-for-sale<br>Income tax relating to components of other comprehensive (income)/loss | 1,720<br>(430) | (988)<br>247   |
| Other comprehensive income/(loss) for the year, net of tax   | 1,290          | (741)          |
| Total comprehensive income for the year  | 439,378        | 396,519        |



Statement of Changes in Islamic Banking Funds for the year ended 31 December 2011

|   | ÷                          | Non-dis                    | tributable Re                   | -                                 | )istributable<br>Reserves     |                 |
|---|----------------------------|----------------------------|---------------------------------|-----------------------------------|-------------------------------|-----------------|
| Group   | Capital<br>Funds<br>RM'000 | Share<br>Premium<br>RM'000 | Statutory<br>Reserves<br>RM'000 | Revaluation<br>Reserves<br>RM'000 | Retained<br>Profits<br>RM'000 | Total<br>RM'000 |
| At 1 January 2011   | 178,217                    | 1,229,500                  | 187,546                         | (255)                             | 220,380                       | 1,815,388       |
| Profit for the year<br>Net gain on revaluation<br>of financial investment | -                          | -                          | -                               | -                                 | 438,088                       | 438,088         |
| available-for-sale<br>Income tax relating to<br>components of other       | -                          | -                          | -                               | 1,720                             | -                             | 1,720           |
| comprehensive income  | -                          | -                          | -                               | (430)                             | -                             | (430)           |
| Total comprehensive<br>income for the year                                | -                          | -                          | -                               | 1,290                             | 438,088                       | 439,378         |
| Issue of shares   | 8,000                      | 192,000                    | -                               | -                                 | -                             | 200,000         |
| Transfer to statutory<br>reserves   | _                          | _                          | 20,000                          | _                                 | (20,000)                      | _               |
| Dividends paid  | -                          | -                          | -                               | -                                 | (356,434)                     | (356,434)       |
| At 31 December 2011   | 186,217                    | 1,421,500                  | 207,546                         | 1,035                             | 282,034                       | 2,098,332       |

Statement of Changes in Islamic Banking Funds for the year ended 31 December 2011 (Cont'd.)

|   | ¢                          | —— Non-dis                 | tributable Re                   | _                                 | Distributable<br>Reserves     |                        |
|---|----------------------------|----------------------------|---------------------------------|-----------------------------------|-------------------------------|------------------------|
| Group   | Capital<br>Funds<br>RM'000 | Share<br>Premium<br>RM'000 | Statutory<br>Reserves<br>RM'000 | Revaluation<br>Reserves<br>RM'000 | Retained<br>Profits<br>RM'000 | Total<br>RM'000        |
| At 1 January 2010   | 290,217                    | 1,037,500                  | 140,374                         | 486                               | 191,167                       | 1,659,744              |
| Profit for the year<br>Net loss on revaluation<br>of financial investment | _                          | -                          | -                               | -                                 | 397,260                       | 397,260                |
| available-for-sale<br>Income tax relating to                              | -                          | _                          | -                               | (988)                             | -                             | (988)                  |
| components of other<br>comprehensive loss                                 | _                          | _                          | _                               | 247                               | _                             | 247                    |
| Total comprehensive<br>(loss)/income                                      |                            |                            |                                 |                                   |                               |                        |
| for the year  | _                          | -                          | _                               | (741)                             | 397,260                       | 396,519                |
| lssue of shares<br>Transfer to statutory                                  | 8,000                      | 192,000                    | -                               | _                                 | _                             | 200,000                |
| reserves<br>Transfer to conventional                                      | _                          | _                          | 47,172                          | -                                 | (47,172)                      | -                      |
| business<br>Dividends paid  | (120,000)<br>_             | -                          |                                 | -                                 | (10,484)<br>(310,391)         | (130,484)<br>(310,391) |
| At 31 December 2010   | 178,217                    | 1,229,500                  | 187,546                         | (255)                             | 220,380                       | 1,815,388              |

The accompanying notes form an integral part of the financial statements

#### Statement of Cash Flows for the year ended 31 December 2011

|  | G              | roup           |
|--|----------------|----------------|
|  | 2011<br>RM'000 | 2010<br>RM'000 |
| Cash Flows from Operating Activities                                   |                |                |
| Profit before zakat and taxation                                       | 581,290        | 523,961        |
| Adjustments for:<br>Depreciation of property and equipment             | 357            | 174            |
| Net gain on disposal of foreclosed properties                          | (29)           | 174            |
| Allowance for impairment on financing and advances                     | 113,979        | 85,193         |
| Net gain arising from sale of financial investments available-for-sale | (65)           | (220           |
| Unrealised gain on revaluation of financial assets held-for-trading    | (46)           | (223           |
| Pension cost – defined benefit plan                                    | (410)          | (221           |
| Transfer (from)/to Profit Equalisation Reserve                         | (33,436)       | 21,560         |
| Dividends from financial investments available-for-sale                | (10,819)       | (7,766         |
| Impairment loss on foreclosed properties                               | 11             | 18             |
| Operating profit before working capital changes                        | 650,832        | 622,692        |
| (Increase)/Decrease in operating assets:                               |                |                |
| Financial assets held-for-trading                                      | (950,122)      | (218,851       |
| Financing and advances   | (2,973,680)    | (1,918,563     |
| Statutory deposits with Bank Negara Malaysia                           | (608,700)      | (23,000        |
| Other assets   | (12,721)       | 1,627          |
| Increase/(Decrease) in operating liabilities:                          |                |                |
| Deposits from customers  | 4,723,204      | 2,233,030      |
| Deposits from banks  | 799,548        | (1,671,197     |
| Bills and acceptances payable  | (4,559)        | 4,893          |
| Other liabilities  | 34,557         | 217            |
| Cash generated from/(used in) operations                               | 1,658,359      | (969,152       |
| Tax expense and zakat paid   | (115,930)      | (88,248        |
| Net cash generated from/(used in) operating activities                 | 1,542,429      | (1,057,400     |

## Statement of Cash Flows for the year ended 31 December 2011 (Cont'd.)

|  | Group                                  |                                    |
|--|--|------------------------------------|
|  | 2011<br>RM'000                         | 2010<br>RM'000                     |
| Cash Flows from Investing Activities   |  |                                    |
| Purchase of property and equipment<br>Net disposal/(purchase) of financial investments available-for-sale<br>Dividends received from financial investments available-for-sale<br>Investment in an associated company | (431)<br>309,113<br>10,819<br>(20,000) | (1,255)<br>(864,304)<br>7,766<br>– |
| Net cash generated from/(used in) investing activities   | 299,501                                | (857,793)                          |
| Cash flows from financing activities   |  |                                    |
| Proceeds from issuance of shares<br>Net capital funds transferred to conventional business<br>Dividend paid  | 200,000<br>_<br>(356,434)              | 200,000<br>(130,484)<br>(310,391)  |
| Net cash used in financing activities  | (156,434)                              | (240,875)                          |
| Net increase/(decrease) in cash and cash equivalents<br>Cash and cash equivalents at beginning of year   | 1,685,496<br>4,571,596                 | (2,156,068)<br>6,727,664           |
| Cash and cash equivalents at end of year   | 6,257,092                              | 4,571,596                          |

## Notes to the Financial Statements

## 55. Islamic Banking Business (Cont'd.)

#### Notes to the Financial Statements for the year ended 31 December 2011

#### (a) Significant Accounting Policies

The accounting policies adopted by the Islamic banking business are consistent with those adopted by the Group and the Bank as disclosed in Note 2 to the financial statements of the Group and the Bank. The significant accounting policies and methods of computation are consistent with those adopted in previous years, except for the adoption of the Financial Reporting Standards ("FRS"), Amendments to FRSs, IC Interpretations, Amendments to IC Interpretations and Technical Release, which became effective on 1 January 2011 as disclosed in Note 2 to the financial statements of the Group and the Bank.

#### (b) Basis of Accounting

The financial statements of the Islamic banking business have been prepared on a basis consistent with that of the Group and the Bank as disclosed in Note 2 to the financial statements of the Group and the Bank. These financial statements have been prepared under the accrual basis of accounting and comply with Shariah requirements.

#### (c) Cash and Balances with Banks

|  | Group          |                |
|--|----------------|----------------|
|  | 2011<br>RM'000 | 2010<br>RM'000 |
| Cash and bank balances   | 70,932         | 47,556         |
| Money market deposit placements<br>– maturing within one month | 6,186,160      | 4,524,040      |
|  | 6,257,092      | 4,571,596      |

#### (d) Financial Assets Held-for-Trading

|                                   | Group          |                |
|-----------------------------------|----------------|----------------|
|                                   | 2011<br>RM'000 | 2010<br>RM'000 |
| At fair value                     |                |                |
| Money market instruments:         |                |                |
| Negotiable instruments of deposit | 1,249,014      | 298,846        |
|                                   | 1,249,014      | 298,846        |

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## (e) Financial Investments Available-for-Sale

|  | Group          |                |
|--|----------------|----------------|
|  | 2011           | 2010           |
|  | RM'000         | RM'000         |
| At fair value                                |                |                |
| Government securities and treasury bills:    |                |                |
| Malaysian Government Investment Certificates | 413,309        | 803,253        |
| Bank Negara Malaysia Monetary Notes          | 988,518        | 917,527        |
|  | 1,401,827      | 1,720,780      |
| Non-money market instruments:                |                |                |
| Unit trust funds                             | 428,893        | 417,268        |
|  | 1,830,720      | 2,138,048      |
| Financial Investments Held-to-Maturity       |                |                |
|  | (              | Group          |
|  | 2011<br>RM'000 | 2010<br>RM'000 |
| At amortised cost                            |                |                |
| Non-money market instruments:                |                |                |

Debt securities

(f)

| Debt Securities                    |       |       |
|------------------------------------|-------|-------|
| - Unquoted private debt securities | 5,022 | 5,022 |

## (g) Financing and Advances

(i) Net financing and advances analysed by type are as follows:

|   | Group          |                |
|---|----------------|----------------|
|   | 2011<br>RM'000 | 2010<br>RM'000 |
| At amortised cost                                   |                |                |
| Cash line   | 246,412        | 159,508        |
| Term financing                                      |                |                |
| - House financing                                   | 3,177,799      | 2,516,434      |
| – Syndicated financing                              | 401,792        | 381,496        |
| – Hire purchase receivables                         | 10,324,273     | 8,654,075      |
| – Other term financing                              | 5,335,516      | 4,798,625      |
| Revolving credit                                    | 7,611          | 79,390         |
| Gross financing and advances                        | 19,493,403     | 16,589,528     |
| Less: Allowance for impaired financing and advances |                |                |
| - collective assessment allowance                   | (292,381)      | (248,832)      |
| – individual assessment allowance                   | (1,346)        | (721)          |
| Net financing and advances                          | 19,199,676     | 16,339,975     |

All the Group's Islamic banking financing and advances are located in Malaysia.

(ii) The maturity structure of gross financing and advances are as follows:

|                                     | Group          |                |
|-------------------------------------|----------------|----------------|
|                                     | 2011<br>RM'000 | 2010<br>RM'000 |
| Maturity within one year            | 592,903        | 438,079        |
| More than one year to three years   | 1,615,249      | 1,491,039      |
| More than three years to five years | 3,099,493      | 2,762,752      |
| More than five years                | 14,185,758     | 11,897,658     |
| Gross financing and advances        | 19,493,403     | 16,589,528     |

## (g) Financing and Advances (Cont'd.)

(iii) Gross financing and advances presented by class of financial instrument are as follows:

|                     | Group          |                |
|---------------------|----------------|----------------|
|                     | 2011<br>RM'000 | 2010<br>RM'000 |
| Retail financing    |                |                |
| – House financing   | 3,177,799      | 2,516,434      |
| – Hire purchase     | 10,324,273     | 8,654,075      |
| - Other financing   | 5,248,564      | 4,617,979      |
|                     | 18,750,636     | 15,788,488     |
| Corporate financing | 742,767        | 801,040        |
|                     | 19,493,403     | 16,589,528     |

(iv) Gross financing and advances analysed by contract are as follows:

|  | Group          |                |
|--|----------------|----------------|
|  | 2011<br>RM'000 | 2010<br>RM'000 |
| Bai' Bithaman Ajil-i (deferred payment sale) | 5,488,222      | 4,656,767      |
| Ijarah Thamma Al-Bai'-i (leasing)            | 10,324,273     | 8,654,075      |
| Ijarah Muntahia Bittamlik                    | 101,104        | 80,809         |
| Bai-Al-Einah-i                               | 3,579,804      | 3,197,877      |
|  | 19,493,403     | 16,589,528     |

<sup>(</sup>v) Gross financing and advances analysed by type of customer are as follows:

|  | Group                   |                |
|--|-------------------------|----------------|
|  | 2011<br>RM'000          | 2010<br>RM'000 |
| Other domestic non-bank financial institutions | 222,957                 | 208,585        |
| Domestic business enterprises                  |                         |                |
| – Small and medium enterprises                 | 1,321,766               | 973,451        |
| – Others                                       | 472,732                 | 537,497        |
| Government and statutory authorities           | 324,010                 | 325,855        |
| Individuals                                    | 17,103,400              | 14,495,813     |
| Other domestic entities                        | 3,197                   | 2,867          |
| Foreign customers                              | customers <b>45,341</b> | 45,460         |
|  | 19,493,403              | 16,589,528     |

Notes to the Financial Statements

## 55. Islamic Banking Business (Cont'd.)

# (g) Financing and Advances (Cont'd.)

(vi) Gross financing and advances analysed by profit rate sensitivity are as follows:

|  | Group          |            |
|--|----------------|------------|
|  | 2011<br>RM'000 | 2010       |
|  |                | RM'000     |
| Fixed rate                                     |                |            |
| – House financing                              | 774,518        | 891,323    |
| – Hire purchase receivables                    | 10,324,273     | 8,654,075  |
| <ul> <li>Other fixed rate financing</li> </ul> | 4,216,263      | 4,085,444  |
| Variable rate                                  |                |            |
| – BFR plus                                     | 3,828,522      | 2,529,065  |
| – Cost plus                                    | 349,827        | 429,621    |
|  | 19,493,403     | 16,589,528 |

(vii) Gross financing and advances analysed by economic purpose are as follows:

|  | Group      |            |
|--|------------|------------|
|  | 2011       | 2010       |
|  | RM'000     | RM'000     |
| Purchase of securities                                 | 114        | 8          |
| Purchase of transport vehicles                         | 10,323,981 | 8,655,897  |
| Purchase of landed properties                          | 4,583,503  | 3,744,874  |
| (of which: - residential                               | 3,137,434  | 2,469,002  |
| – non-residential)                                     | 1,446,069  | 1,275,872  |
| Purchase of fixed assets (excluding landed properties) | 19,913     | 5,800      |
| Personal use   | 3,720,077  | 3,308,884  |
| Purchase of consumer durables                          | 3,396      | 3,241      |
| Construction   | 41,017     | 28,536     |
| Working capital  | 552,837    | 571,026    |
| Other purpose  | 248,565    | 271,262    |
|  | 19,493,403 | 16,589,528 |

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## (g) Financing and Advances (Cont'd.)

(viii) Gross financing and advances analysed by sectors are as follows:

|   | Group          |                |
|---|----------------|----------------|
|   | 2011<br>RM'000 | 2010<br>RM'000 |
| Agriculture, hunting, forestry and fishing        | 206,981        | 179,429        |
| Mining and guarrying                              | 17,628         | 7,296          |
| Manufacturing                                     | 114,652        | 96,625         |
| Electricity, gas and water                        | 1,218          | 1,191          |
| Construction                                      | 318,911        | 246,503        |
| Wholesale & retail trade and restaurants & hotels | 357,755        | 276,127        |
| Transport, storage and communication              | 78,696         | 62,191         |
| Finance, insurance and business services          | 401,248        | 319,444        |
| Real estate                                       | 442,531        | 449,141        |
| Community, social and personal services           | 396,661        | 387,688        |
| Households  | 17,148,741     | 14,541,272     |
| Others  | 8,381          | 22,621         |
|   | 19,493,403     | 16,589,528     |

## (ix) Movements in impaired financing and advances are as follows:

|  | Group          |                |
|--|----------------|----------------|
|  | 2011<br>RM'000 | 2010<br>RM'000 |
| At 1 January   | 162,629        | 146,515        |
| Impaired during the year   | 432,444        | 412,215        |
| Reclassified as non-impaired during the year                             | (317,261)      | (304,277)      |
| Recoveries   | (33,566)       | (33,497)       |
| Amount written off   | (69,805)       | (56,562)       |
| Financing converted to foreclosed properties                             | (1,164)        | (1,765)        |
| Gross impaired financing and advances                                    | 173,277        | 162,629        |
| Gross impaired financing as a percentage of gross financing and advances | 0.89%          | 0.000/         |

## (g) Financing and Advances (Cont'd.)

(x) Impaired financing and advances analysed by economic purpose are as follows:

|  | Group          |                |
|--|----------------|----------------|
|  | 2011<br>RM'000 | 2010<br>RM'000 |
| Purchase of securities                                 | 9              | 8              |
| Purchase of transport vehicles                         | 67,100         | 69,469         |
| Purchase of landed properties                          | 63,978         | 56,227         |
| (of which: – residential                               | 52,026         | 50,036         |
| – non-residential)                                     | 11,952         | 6,191          |
| Purchase of fixed assets (excluding landed properties) | 61             | 123            |
| Personal use   | 41,287         | 35,805         |
| Working capital  | 648            | 760            |
| Other purpose  | 194            | 237            |
|  | 173,277        | 162,629        |

Impaired financing and advances analysed by sectors are as follows:

|   | G              | roup           |
|---|----------------|----------------|
|   | 2011<br>RM'000 | 2010<br>RM'000 |
|   |                |                |
| Agriculture, hunting, forestry and fishing        | 276            | 138            |
| Mining and quarrying                              | 35             | 132            |
| Manufacturing                                     | 565            | 933            |
| Construction                                      | 1,175          | 1,345          |
| Wholesale & retail trade and restaurants & hotels | 980            | 2,977          |
| Transport, storage and communication              | 8,384          | 5,101          |
| Finance, insurance and business services          | 743            | 814            |
| Real estate                                       | -              | 41             |
| Community, social and personal services           | 13             | 132            |
| Households  | 160,885        | 150,975        |
| Others  | 221            | 41             |
|   | 173,277        | 162,629        |

All the Group's Islamic banking business impaired financing and advances are located in Malaysia.

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# (g) Financing and Advances (Cont'd.)

(xi) A reconciliation of the allowance for impaired financing and advances are as follows:

|  | ← Ret                        | ail Financing –            | $\longrightarrow$            |                                  |                 |
|--|------------------------------|----------------------------|------------------------------|----------------------------------|-----------------|
|  | House<br>Financing<br>RM'000 | Hire<br>Purchase<br>RM'000 | Other<br>Financing<br>RM'000 | Corporate<br>Financing<br>RM'000 | Total<br>RM'000 |
| 2011   |                              |                            |                              |                                  |                 |
| <u>Collective Assessment</u><br><u>Allowance</u> |                              |                            |                              |                                  |                 |
| At 1 January 2011                                | 37,747                       | 129,812                    | 69,257                       | 12,016                           | 248,832         |
| Allowance made during<br>the year (Note 55(q))   | 12,807                       | 64,124                     | 37,297                       | (874)                            | 113,354         |
| Amount written off                               | (2,887)                      | (39,072)                   | (27,846)                     | -                                | (69,805)        |
| At 31 December 2011                              | 47,667                       | 154,864                    | 78,708                       | 11,142                           | 292,381         |
| 2010   |                              |                            |                              |                                  |                 |
| <u>Collective Assessment</u><br><u>Allowance</u> |                              |                            |                              |                                  |                 |
| At 1 January 2010                                | 31,096                       | 125,400                    | 56,307                       | 8,119                            | 220,922         |
| Allowance made during                            |                              |                            |                              |                                  |                 |
| the year (Note 55(q))                            | 11,390                       | 36,585                     | 32,600                       | 3,897                            | 84,472          |
| Amount written off                               | (4,739)                      | (32,173)                   | (19,650)                     | -                                | (56,562)        |
| At 31 December 2010                              | 37,747                       | 129,812                    | 69,257                       | 12,016                           | 248,832         |

## (g) Financing and Advances (Cont'd.)

(xi) A reconciliation of the allowance for impaired financing and advances are as follows (Cont'd.):

|  | ← Ret                        | tail Financing –           | $\longrightarrow$            |                                  |                 |
|--|------------------------------|----------------------------|------------------------------|----------------------------------|-----------------|
|  | House<br>Financing<br>RM'000 | Hire<br>Purchase<br>RM'000 | Other<br>Financing<br>RM'000 | Corporate<br>Financing<br>RM'000 | Total<br>RM'000 |
| 2011   |                              |                            |                              |                                  |                 |
| Individual Assessment                              |                              |                            |                              |                                  |                 |
| Allowance  |                              |                            |                              |                                  |                 |
| At 1 January 2011                                  | -                            | -                          | 721                          | -                                | 721             |
| Net allowance made during<br>the year (Note 55(q)) | _                            | _                          | 625                          | _                                | 625             |
| Allowance made during                              |                              |                            | 010                          |                                  | 010             |
| the year   | -                            | -                          | 995                          | -                                | 995             |
| Amount written back                                |                              |                            |                              |                                  |                 |
| in respect of recoveries                           | -                            | -                          | (370)                        | -                                | (370)           |
| At 31 December 2011                                | -                            | -                          | 1,346                        | -                                | 1,346           |
| 2010   |                              |                            |                              |                                  |                 |
| Individual Assessment                              |                              |                            |                              |                                  |                 |
| Allowance  |                              |                            |                              |                                  |                 |
| At 1 January 2010                                  | -                            | _                          | -                            | -                                | -               |
| Allowance made during                              |                              |                            |                              |                                  |                 |
| the year (Note 55(q))                              | _                            | _                          | 721                          | _                                | 721             |
| At 31 December 2010                                | _                            | _                          | 721                          | _                                | 721             |

## (h) Other Assets

|   | Group          |                |
|---|----------------|----------------|
|   | 2011<br>RM'000 | 2010<br>RM'000 |
| Deferred handling fees*                                   | 67,575         | 57,312         |
| ncome receivable  | 9,172          | 8,445          |
| Other receivables, deposits and prepayments               | 1,561          | 335            |
| Foreclosed properties#                                    | 2,877          | 2,354          |
|   | 81,185         | 68,446         |
| # Stated net of accumulated allowance for impairment loss | 916            | 845            |

\* This represents the unamortised balance of handling fees paid to motor vehicle dealers for hire purchase financing.

#### (i) Deferred Tax Assets/(Liabilities)

|  | Group          |                |
|--|----------------|----------------|
|  | 2011<br>RM'000 | 2010<br>RM'000 |
| At 1 January   | 70,407         | 82,630         |
| Recognised in income statement (Note 55(v))                                |                |                |
| - relating to changes in tax treatment for collective assessment allowance | (62,208)       | -              |
| - relating to origination and reversal of temporary differences            | (8,167)        | 11,876         |
| Recognised in equity   | (430)          | 247            |
| Transfer of tax credit on tax losses                                       | -              | (24,807)       |
| Others   | -              | 461            |
| At 31 December   | (398)          | 70,407         |

Deferred tax assets and liabilities are offset when there is a legally enforceable right to set-off current tax assets against current tax liabilities and when the deferred income taxes relate to the same tax authority. The net deferred tax assets shown on the statement of financial position is as follows:

|  | Gr     | oup    |
|--|--------|--------|
|  | 2011   | 2010   |
|  | RM'000 | RM'000 |
| Deferred tax assets                    | -      | 70,567 |
| Deferred tax liabilities               | (398)  | (160)  |
| Deferred tax (liabilities)/assets, net | (398)  | 70,407 |

## (i) Deferred Tax Assets/(Liabilities) (Cont'd.)

The components and movements in deferred tax assets and liabilities during the financial year prior to offsetting are as follows:

| Deferred tax assets of the Group  | Allowance<br>for Impaired<br>Financing<br>and Advances<br>RM'000 | Profit<br>Equalisation<br>Reserve<br>RM'000 | Tax<br>Losses<br>RM'000 | Total<br>RM'000 |
|---|--|---|-------------------------|-----------------|
| At 1 January 2010<br>Recognised in income statement (Note 55(v))<br>– relating to origination and reversal of | 54,754   | 2,969                                       | 24,807                  | 82,530          |
| temporary differences   | 6,993  | 5,390                                       | _                       | 12,383          |
| Transfer of credit on tax losses  | -  | -   | (24,807)                | (24,807)        |
| Others  | 461  | -   | -                       | 461             |
| At 31 December 2010<br>Recognised in income statement (Note 55(v))<br>– relating to changes in tax treatment  | 62,208   | 8,359                                       | _                       | 70,567          |
| for collective assessment allowance<br>– relating to origination and reversal of                              | (62,208)   | -   | -                       | (62,208)        |
| temporary differences   | -  | (8,359)                                     | -                       | (8,359)         |
| At 31 December 2011   | -  | -   | -                       | -               |

| Deferred tax liabilities of the Group   | Excess of<br>Capital<br>Allowances<br>Over<br>Depreciation<br>RM'000 | Other<br>Temporary<br>Differences<br>RM'000 | Total<br>RM'000 |
|---|--|---|-----------------|
| At 1 January 2010<br>Recognised in income statement (Note 55(v))<br>– relating to origination and reversal of | 90   | (190)                                       | (100)           |
| temporary differences<br>Recognised in equity   | 73 –   | 434<br>(247)                                | 507<br>(247)    |
| At 31 December 2010<br>Recognised in income statement (Note 55(v))<br>– relating to origination and reversal  | 163  | (3)   | 160             |
| of temporary differences<br>Recognised in equity  | -  | (192)<br>430                                | (192)<br>430    |
| At 31 December 2011   | 163  | 235   | 398             |

## (j) Deposits From Customers

(i) By contract and type of deposit:

|  | Group          |                |
|--|----------------|----------------|
|  | 2011<br>RM'000 | 2010<br>RM'000 |
| At amortised cost                        |                |                |
| <u>Non-Mudharabah Fund</u>               |                |                |
| Wadiah current deposits-i                | 2,307,971      | 2,075,047      |
| Wadiah savings deposits-i                | 4,295,000      | 3,861,945      |
| stismar general investment deposits-i    | 2,584,424      | -              |
| Negotiable instruments of deposit-i      | 1,136,468      | 2,188,896      |
|  | 10,323,863     | 8,125,888      |
| Mudharabah Fund                          |                |                |
| Mudharabah current deposits-i            | 26,779         | -              |
| Mudharabah savings deposits-i            | 72,294         | 75,642         |
| Mudharabah general investment deposits-i | 7,141,559      | 6,241,737      |
| Mudharabah special investment deposits-i | 2,465,440      | 863.464        |
|  | 2,403,440      | 000,402        |
|  | 9,706,072      | 7,180,843      |
|  | 20,029,935     | 15,306,73      |

Included in Deposits from Customers of the Bank are deposits of RM19,431,000 (2010 – RM13,937,000) held as collateral for financing and advances.

#### (ii) By class of financial instrument:

|                                     | Group                   |                         |
|-------------------------------------|-------------------------|-------------------------|
|                                     | 2011<br>RM'000          | . 2010<br>RM'000        |
| Core deposits<br>Wholesale deposits | 16,428,027<br>3,601,908 | 12,254,371<br>3,052,360 |
|                                     | 20,029,935              | 15,306,731              |

#### (iii) By type of customers:

|   | Group  |   |
|---|--|---|
|   | 2011<br>RM'000   | . 2010<br>RM'000  |
| Federal and state governments<br>Local government and statutory authorities<br>Business enterprises<br>Individuals<br>Foreign customers<br>Others | 1,468,668<br>1,047,341<br>4,633,957<br>4,759,562<br>241,701<br>7,878,706 | 1,145,148<br>677,655<br>3,804,140<br>4,266,189<br>97,021<br>5,316,578 |
|   | 20,029,935   | 15,306,731  |

Notes to the Financial Statements

## 55. Islamic Banking Business (Cont'd.)

## (j) Deposits From Customers (Cont'd.)

(iv) The maturity structure of negotiable instruments of deposit-i, general and special investment deposits-i are as follows:

|                                     | Group          |                |
|-------------------------------------|----------------|----------------|
|                                     | 2011<br>RM'000 | 2010<br>RM'000 |
| Due within six months               | 11,732,731     | 8,954,324      |
| More than six months to one year    | 1,583,343      | 326,722        |
| More than one year to three years   | 10,389         | 10,892         |
| More than three years to five years | 1,428          | 2,159          |
|                                     | 13,327,891     | 9,294,097      |

## (k) Deposits from Banks

|  | Group                         |                               |
|--|-------------------------------|-------------------------------|
|  | 2011<br>RM'000                | 2010<br>RM'000                |
| <b>At amortised cost</b><br><u>Non-Mudharabah Fund</u><br>Licensed banks<br>Licensed Islamic banks | 2,814,469<br>1,169,898        |                               |
| Licensed investment banks<br>Bank Negara Malaysia<br>Other financial institutions                  | 878,388<br>2,518<br>2,314,260 | 414,504<br>2,627<br>1,875,112 |
|  | 7,179,533                     | 6,279,729                     |
| <u>Mudharabah Fund</u><br>Other financial institutions   | -                             | 100,256                       |
|  | -                             | 100,256                       |
|  | 7,179,533                     | 6,379,985                     |

(1) Bills and acceptances payable represents the Group's own bills and acceptances rediscounted and outstanding in the market. These financial liabilities are stated at amortised cost.

## (m) Other Liabilities

|  | Group    |                |
|--|----------|----------------|
|  | 2011     | 2010<br>RM'000 |
|  | RM'000   |                |
| Income payable   | 54,191   | 33,350         |
| Other payables and accruals                                  | 18,929   | 5,212          |
| Employee benefits  | (1,938)  | (1,527         |
| Profit Equalisation Reserve (Note 23)                        | -        | 33,436         |
|  | 71,182   | 70,471         |
| The movements in Profit Equalisation Reserve are as follows: |          |                |
| At 1 January   | 33,436   | 11,876         |
| Net (decrease)/increase:                                     | (33,436) | 21,560         |
| <ul> <li>Amount arising during the year</li> </ul>           | 6,194    | 36,777         |
| – Amount written back  | (39,630) | (15,217        |
|  |          | 33,436         |

## (n) Provision for Zakat and Taxation

|             | Gi             | Group          |  |
|-------------|----------------|----------------|--|
|             | 2011<br>RM'000 | 2010<br>RM'000 |  |
| Zakat       | 389            | 326            |  |
| Tax expense | 39,925         | 83,091         |  |
|             | 40,314         | 83,417         |  |

#### (o) Income Derived from Investment of Depositors' Funds and Others

|   | G                  | Group              |  |
|---|--------------------|--------------------|--|
|   | 2011<br>RM'000     | 2010<br>RM'000     |  |
|   |                    |                    |  |
| me derived from investment of:  | E / D 4 9 D        | 0/E 01/            |  |
| General investment deposits<br>Other deposits   | 547,177<br>730,969 | 345,314<br>817,707 |  |
|   | 1,278,146          | 1,163,021          |  |
| Income derived from investment of general investment deposits:  |                    |                    |  |
| Finance income and Hibah  |                    |                    |  |
| Financing and advances  | 452,978            | 286,770            |  |
| Financial investments available-for-sale  | 13,011             | 7,408              |  |
| Financial investments held-to-maturity  | 71                 | 49                 |  |
| Balances with banks   | 63,670             | 41,920             |  |
|   | 529,730            | 336,153            |  |
| Financial assets held-for-trading   | 4,812              | 1,869              |  |
| Total finance income and Hibah  | 534,542            | 338,022            |  |
| Other operating income  |                    |                    |  |
| Fee and commission income:  |                    |                    |  |
| - Commissions   | 1,149              | 658                |  |
| - Service charges and fees  | 5,931              | 3,462              |  |
| – Other fee income  | 1,133              | 909                |  |
| Net gains and losses on financial instruments:<br>– Gross dividend income from financial investments available-for-sale   | ( 202              | 2,153              |  |
| <ul> <li>Bross dividend income from infancial investments available-for-sale</li> <li>Net gain arising from sale of financial investments available-for-sale</li> </ul> | 4,302<br>26        | 2,150              |  |
| - Others  | 20                 | (                  |  |
| Other income  | 73                 | 44                 |  |
| Total other operating income 12,635   | 12,635             | 7,29               |  |
|   | 547,177            | 345,31             |  |
|   |                    |                    |  |
| Of which:<br>Financing income earned on impaired financing  | 4,031              | 2.423              |  |

## (o) Income Derived from Investment of Depositors' Funds and Others (Cont'd.)

(ii) Income derived from investment of other deposits:

|  | Group   |         |
|--|---------|---------|
|  | 2011    | 2010    |
|  | RM'000  | RM'000  |
| Finance income and Hibah   |         |         |
| Financing and advances   | 605,130 | 679,074 |
| Financial investments available-for-sale   | 17,381  | 17,542  |
| Financial investments held-to-maturity   | 94      | 116     |
| Balances with banks  | 85,056  | 99,281  |
|  | 707,661 | 796,013 |
| Financial assets held-for-trading  | 6,429   | 4,427   |
| Total finance income and Hibah   | 714,090 | 800,440 |
| Other operating income   |         |         |
| Fee and commission income:   |         |         |
| – Commissions  | 1,535   | 1,559   |
| - Service charges and fees   | 7,924   | 8,197   |
| – Other fee income   | 1,513   | 2,152   |
| Net gains and losses on financial instruments:   |         |         |
| - Gross dividend income from financial investments available-for-sale                      | 5,746   | 5,097   |
| <ul> <li>Net gain arising from sale of financial investments available-for-sale</li> </ul> | 34      | 144     |
| – Others   | 30      | 13      |
| Other income   | 97      | 105     |
| Total other operating income   | 16,879  | 17,265  |
|  | 730,969 | 817,703 |
|  |         |         |
| Of which:<br>Financing income earned on impaired financing                                 | 5,385   | 5,738   |

## (p) Income Derived from Investment of Islamic Banking Funds

|  | Group          |                |
|--|----------------|----------------|
|  | 2011<br>RM'000 | 2010<br>RM'000 |
| Finance income and Hibah   |                |                |
| Financing and advances   | 81,232         | 70,563         |
| Financial investments available-for-sale   | 2,333          | 1,774          |
| Financial investments held-to-maturity   | 13             | 12             |
| Balances with banks  | 11,418         | 10,040         |
|  | 94,996         | 82,389         |
| Financial assets held-for-trading  | 863            | 448            |
| Total finance income and Hibah   | 95,859         | 82,837         |
| Other operating income   |                |                |
| Fee and commission income:   |                |                |
| – Commissions  | 206            | 158            |
| <ul> <li>Service charges and fees</li> </ul>   | 1,064          | 829            |
| – Other fee income   | 203            | 217            |
| Net gains and losses on financial instruments:   |                |                |
| - Gross dividend income from financial investments available-for-sale                      | 771            | 516            |
| <ul> <li>Net gain arising from sale of financial investments available-for-sale</li> </ul> | 5              | 15             |
| – Others   | 4              | -              |
| Other income   | 13             | 11             |
| Total other operating income   | 2,266          | 1,746          |
|  | 98,125         | 84,583         |
|  |                |                |
| Of which:<br>Financing income earned on impaired financing                                 | 723            | 580            |

# (q) Allowance for Impairment on Financing and Advances

|  | Group          |                |
|--|----------------|----------------|
|  | 2011<br>RM'000 | 2010<br>RM'000 |
| Allowance for impaired financing:                |                |                |
| Collective assessment allowance (Note 55(g)(xi)) | 113,354        | 84,472         |
| – Retail financing                               |                |                |
| – house financing                                | 12,807         | 11,390         |
| – hire purchase                                  | 64,124         | 36,585         |
| – other financing                                | 37,297         | 32,600         |
| - Corporate financing                            | (874)          | 3,897          |
| Individual assessment allowance (Note 55(g)(xi)) | 625            | 721            |
| – Retail financing                               |                |                |
| – other financing                                | 625            | 721            |
| Impaired financing written off                   | 182            | 157            |
| Impaired financing recovered                     | (11,239)       | [12,819]       |
|  | 102,922        | 72,531         |

## (r) Impairment on Other Assets

|                          | Group |  |
|--------------------------|-------|--|
| 2011<br>RM'000           |       |  |
| Foreclosed properties 11 | 18    |  |

Notes to the Financial Statements

# 55. Islamic Banking Business (Cont'd.)

# (s) Income Attributable to the Depositors

|                         | Group          |                |
|-------------------------|----------------|----------------|
|                         | 2011<br>RM'000 | 2010<br>RM'000 |
| Deposits from customers |                |                |
| – Mudharabah fund       | 301,809        | 169,722        |
| – Non-Mudharabah fund   | 56,313         | 117,513        |
| Deposits from banks     |                |                |
| – Mudharabah fund       | 1,881          | 1,293          |
| – Non-Mudharabah fund   | 181,362        | 156,228        |
|                         | 541,365        | 444,756        |

## (t) Personnel Expenses

|                                  | G              | Group          |  |
|----------------------------------|----------------|----------------|--|
|                                  | 2011<br>RM'000 | 2010<br>RM'000 |  |
| Salaries, allowances and bonuses | 14,251         | 14,444         |  |
| Pension costs                    | 1,182          | 1,397          |  |
| thers                            | 1,470          | 1,335          |  |
|                                  | 16,903         | 17,176         |  |

#### (u) Other Overheads and Expenditures

|  | G              | Group          |  |
|--|----------------|----------------|--|
|  | 2011<br>RM'000 | 2010<br>RM'000 |  |
| Establishment costs  |                |                |  |
| – Depreciation   | 357            | 174            |  |
| – Rental   | 1,038          | 744            |  |
| – Insurance  | 1,071          | 721            |  |
| <ul> <li>Water and electricity</li> </ul>                                    | 128            | 116            |  |
| – General repairs and maintenance  | 177            | 189            |  |
| - Others   | 246            | 83             |  |
|  | 3,017          | 2,027          |  |
|  |                |                |  |
| <ul> <li>Advertisement and publicity</li> </ul>                              | 938            | 1,096          |  |
| – Others   | 5,127          | 6,593          |  |
|  | 6,065          | 7,689          |  |
| Administration and general expenses  |                |                |  |
| <ul> <li>Communication expenses</li> </ul>                                   | 2,076          | 1,949          |  |
| – Legal and professional fees  | 3,796          | 4,117          |  |
| - Others   | 1,891          | 2,930          |  |
|  | 7,763          | 8,996          |  |
| Charad corrige cast charged by conventional by ciness                        | 166,483        | 160,351        |  |
| Shared service cost charged by conventional business<br>Recovery of expenses | (16,112)       | (11,461)       |  |
|  | 167,216        | 167,602        |  |

Included in other overheads and expenditures of the Group is the Shariah Committee's remuneration of RM229,000 (2010 – RM87,000).

Notes to the Financial Statements

# 55. Islamic Banking Business (Cont'd.)

## (v) Zakat and Taxation

|  | Group          |                |
|--|----------------|----------------|
|  | 2011<br>RM'000 | 2010<br>RM'000 |
| Zakat  | 318            | 256            |
| <br>Malaysian income tax   |                |                |
| <ul> <li>in respect of current year profit</li> </ul>  | 134,643        | 141,000        |
| <ul> <li>in respect of changes in tax treatment for collective</li> </ul>                          |                |                |
| assessment allowance   | (62,208)       | -              |
| Deferred tax expense (Note 55(i))  |                |                |
| <ul> <li>in respect of changes in tax treatment for collective<br/>assessment allowance</li> </ul> | 62,208         |                |
| <ul> <li>relating to origination and reversal of temporary differences arising from:</li> </ul>    | 8,167          | (11,876)       |
|  |                | (11,070)       |
| - allowance for impaired financing and advances  | -              | (6,993)        |
| – Profit Equalisation Reserve  | 8,359          | (5,390)        |
| - excess of capital allowances over depreciation   | -              | 73             |
| – other temporary differences  | (192)          | 434            |
| – under/(over) provision in prior years  | 74             | (2,679)        |
| Tax expense  | 142,884        | 126,445        |
|  | 143,202        | 126,701        |

## (w) Commitments and Contingencies

In the normal course of its Islamic banking business, the Group makes various commitments and incurred certain contingent liabilities with legal recourse to its customers. No material losses are anticipated as a result of these transactions. The commitments and contingencies are not secured against the Group's Islamic banking assets.

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#### (w) Commitments and Contingencies (Cont'd.)

The notional amounts of the commitments and contingencies of the Group's Islamic banking business are as follows:

|   | G         | Froup     |
|---|-----------|-----------|
|   | 2011      | 2010      |
|   | RM'000    | RM'000    |
| Contingent liabilities  |           |           |
| Direct credit substitutes                                       | 333,357   | -         |
| Transaction-related contingent items                            | 1,609     | -         |
| Short term self-liquidating trade-related contingencies         | 679       | -         |
|   | 335,645   | -         |
| Commitments   |           |           |
| Other commitments, such as formal standby facilities and credit |           |           |
| lines, with an original maturity of:                            |           |           |
| <ul> <li>exceeding one year</li> </ul>                          | 1,224,296 | 960,986   |
| - not exceeding one year 350,218<br>1,574,514<br>1,910,159      | 350,218   | 210,582   |
|   | 1,574,514 | 1,171,568 |
|   | 1,910,159 | 1,171,568 |

## (x) Capital Adequacy

The capital adequacy ratios under the Islamic banking business of the Group as at 31 December are as follows:

|                             | Gr    | Group |  |
|-----------------------------|-------|-------|--|
|                             | 2011  | 2010  |  |
| Tier I capital ratio        | 12.2% | 12.3% |  |
| Risk-weighted capital ratio | 13.7% | 13.9% |  |

The capital adequacy ratios of the Islamic banking business of the Group are computed in accordance with the Capital Adequacy Framework for Islamic Banks (CAFIB). The Group's Islamic banking business has adopted the Standardised Approach for Credit Risk and Market Risk, and the Basic Indicator Approach for Operational Risk.

Notes to the Financial Statements

# 55. Islamic Banking Business (Cont'd.)

## (x) Capital Adequacy (Cont'd.)

Components of Tier I and Tier II Capital:

|  | Group          |                |  |
|--|----------------|----------------|--|
|  | 2011<br>RM'000 | 2010<br>RM'000 |  |
| Tier I Capital                               |                |                |  |
| Capital funds                                | 186,217        | 178,217        |  |
| Share premium                                | 1,421,500      | 1,229,500      |  |
| Other reserves                               | 207,546        | 187,546        |  |
| Retained profits                             | 282,034        | 220,380        |  |
| Less: Deferred tax assets, net               | -              | (70,322        |  |
| Total Tier I Capital                         | 2,097,297      | 1,745,321      |  |
| Tier II Capital                              |                |                |  |
| Collective assessment allowance <sup>#</sup> | 259,650        | 221,474        |  |
| Capital base                                 | 2,356,947      | 1,966,795      |  |

# Excludes collective assessment allowance on impaired loans restricted from Tier II capital of the Group of RM32,731,000 (2010 – RM27,358,000).

The breakdown of risk-weighted assets by each major risk category is as follows:

|                  | Group          |                |
|------------------|----------------|----------------|
|                  | 2011<br>RM'000 | 2010<br>RM'000 |
| Credit risk      | 15,741,444     | 12,906,044     |
| Market risk      | 60,152         | 14,746         |
| Operational risk | 1,435,916      | 1,272,153      |
|                  | 17,237,512     | 14,192,943     |

## 55. Islamic Banking Business (Cont'd.)

#### (y) Allocation of Income

The method of allocation of income to the types of deposits is based on "The Framework on Rate of Return" issued by Bank Negara Malaysia. This Framework on Rate of Return which is based on the return on assets concept, calculates the income on assets. The return on assets after deducting incidental expenses and allowances for losses on financing and advances are distributed to the depositors using the weighted average method.

#### (z) Shariah Committee

The Shariah Committee is governed by Public Islamic Bank Berhad's Shariah Governance Framework. The Committee advises the Board of Directors on Shariah matters to ensure that the overall Islamic banking business operations is in line with Shariah requirements at all times. The Shariah Committee provides technical assistance in ensuring that the Islamic banking products and services offered and the relevant documentation are in compliance with Shariah principles. The Shariah Committee also provides written Shariah opinions on new Islamic banking products and in instances where the Group makes reference to Bank Negara Malaysia's Shariah Advisory Council for advice. The Shariah Committee performs an oversight role through the Shariah audit and Shariah review function to identify Shariah-related issues that require its attention and where appropriate, to propose corrective measures.

#### (aa) Zakat Obligations

This represents business zakat payable by the Group to comply with Shariah principles. Zakat provision is calculated based on 2.5% of the estimated Muslim individual shareholders using the profit and loss method.

Notes to the Financial Statements

## 56. Realised and Unrealised Profits

On 25 March 2010, Bursa Malaysia Securities Berhad ("Bursa Malaysia") issued a directive to all listed issuers pursuant to Paragraphs 2.06 and 2.23 of Bursa Malaysia Main Market Listing Requirements. The directive requires all listed issuers to disclose the breakdown of the unappropriated profits or accumulated losses as at the end of the reporting period, into realised and unrealised profits or losses.

On 20 December 2010, Bursa Malaysia further issued guidance on the disclosure and the format required.

The breakdown of retained profits of the Group and the Bank as at the reporting date, into realised and unrealised profits, pursuant to the directive, is as follows:

|   | G              | roup           |
|---|----------------|----------------|
|   | 2011<br>RM'000 | 2010<br>RM'000 |
| Total retained profits of Public Bank Berhad and its subsidiaries:                |                |                |
| – Realised<br>– Unrealised  | 7,363,413      | 5,162,942      |
| <ul> <li>in respect of deferred tax recognised in the income statement</li> </ul> | (14,409)       | 513,414        |
| - in respect of other items of income and expense                                 | 52,059         | 51,092         |
|   | 7,401,063      | 5,727,448      |
| Total share of retained profits from associated companies:                        |                |                |
| – Realised  | 6,433          | 13,648         |
| - Unrealised  | -              | -              |
|   | 7,407,496      | 5,741,096      |
| Less: Consolidation adjustments   | (989,952)      | (986,691)      |
| Total Group retained profits as per consolidated accounts                         | 6,417,544      | 4,754,405      |

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## 56. Realised and Unrealised Profits (Cont'd.)

|   | Bank      |           |
|---|-----------|-----------|
|   | 2011      | 2010      |
|   | RM'000    | RM'000    |
| Total retained profits of Public Bank Berhad:                                     |           |           |
| - Realised  | 6,051,910 | 3,950,498 |
| - Unrealised  |           |           |
| <ul> <li>in respect of deferred tax recognised in the income statement</li> </ul> | (57,500)  | 418,699   |
| - in respect of other items of income and expense                                 | 10,548    | 5,007     |
| Total Bank retained profits as per accounts                                       | 6,004,958 | 4,374,204 |

The determination of realised and unrealised profits is based on the Guidance on Special Matter No. 1, Determination of Realised and Unrealised Profits or Losses in the Context of Disclosures Pursuant to Bursa Malaysia Securities Berhad Listing Requirements, issued by the Malaysian Institute of Accountants on 20 December 2010.

Accordingly, the unrealised retained profits of the Group and the Bank as disclosed above excludes translation gains and losses on monetary items denominated in a currency other than the functional currency and foreign exchange contracts, as these gains and losses are incurred in the ordinary course of business of the Group and the Bank, and are hence deemed as realised.

The disclosure of realised and unrealised profits above is solely for complying with the disclosure requirements stipulated in the directive of Bursa Malaysia and should not be applied for any other purposes.

# BASEL II PILLAR 3 DISCLOSURE

as at 31 December 2011

## **Overview**

The Pillar 3 Disclosure for financial reporting beginning 1 January 2011 is required under the Bank Negara Malaysia ("BNM")'s Risk-Weighted Capital Adequacy Framework ("RWCAF"), which is the equivalent to Basel II issued by the Basel Committee on Banking Supervision and the Islamic Financial Services Board. Basel II consists of 3 Pillars as follows:

- (a) Pillar 1 sets out the minimum amount of regulatory capital that banking institutions must hold against credit, market and operational risks they assume.
- (b) Pillar 2 promotes the adoption of a more forward-looking approach to capital management and encourages banking institutions to develop and employ more rigorous risk management framework and techniques, including specific oversight by the board of directors and senior management on internal controls and corporate governance practices, to ensure that banking institutions maintain adequate capital levels consistent with their risk profile and business plan at all times.
- (c) Pillar 3 aims to harness the power of market discipline through enhanced disclosure to supplement regulatory supervision of banking institutions through a consistent and comprehensive disclosure framework on risk management practices and capital adequacy of banking institutions that will enhance comparability amongst banking institutions.

The Public Bank Group ("the Group") adopted the Standardised Approach in determining the capital requirements for credit risk and market risk and applied the Basic Indicator Approach for operational risk of the Pillar 1 under BNM's RWCAF. Under the Standardised Approach, the Group applied the standard risk weights prescribed by BNM to assess the capital requirements for exposures in credit risk and market risk. The assessment of the capital required for operational risk under the Basic Indicator Approach however, is based on a percentage fixed by BNM over the Group's average gross income for a fixed number of quarterly periods.

The Group's Pillar 3 Disclosure is governed by the Group Disclosure Policy on Basel II Risk-Weighted Capital Adequacy Framework - Pillar 3 which sets out the minimum disclosure standards, the approach in determining the appropriateness of information disclosed and the internal controls over the disclosure process which cover the verification and review of the accuracy of information disclosed. The information provided herein has been reviewed and verified by the internal auditors and certified by Public Bank Berhad ("the Bank")'s Managing Director/Chief Executive Officer. Under the BNM's RWCAF, the information disclosed herein is not required to be audited by external auditors. The Pillar 3 Disclosure will be published in the Bank's website, www.publicbank.com.my

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## **Overview (Cont'd.)**

The Group's principal business activity is commercial banking which focuses mainly on retail banking and financing operations. The following tables present the minimum regulatory capital requirements to support the Group's and the Bank's risk-weighted assets.

|                  | 20                                    | 11   | 201                                   | 10   |
|------------------|---------------------------------------|--|---------------------------------------|--|
|                  | Risk-<br>Weighted<br>Assets<br>RM'000 | Minimum<br>Capital<br>Requirement<br>at 8%<br>RM'000 | Risk-<br>Weighted<br>Assets<br>RM'000 | Minimum<br>Capital<br>Requirement<br>at 8%<br>RM'000 |
|                  |                                       |  |                                       |  |
| Group            |                                       |  | 100 /0/ 000                           |  |
| Credit Risk      | 148,664,399                           | 11,893,152   | 128,486,892                           | 10,278,951   |
| Market Risk      | 1,670,798                             | 133,664  | 1,063,445                             | 85,076   |
| Operational Risk | 12,692,078                            | 1,015,366  | 11,546,113                            | 923,689  |
| Total            | 163,027,275                           | 13,042,182   | 141,096,450                           | 11,287,716   |
| Bank             |                                       |  |                                       |  |
| Credit Risk      | 123,065,342                           | 9,845,227  | 106,083,803                           | 8,486,704  |
| Market Risk      | 2,774,099                             | 221,928  | 1,788,639                             | 143,091  |
| Operational Risk | 9,048,375                             | 723,870  | 8,446,853                             | 675,748  |
| Total            | 134,887,816                           | 10,791,025   | 116,319,295                           | 9,305,543  |

The Group does not have any capital requirement for Large Exposure Risk as there is no amount in excess of the lowest threshold arising from equity holdings as specified in the BNM's RWCAF.

## Pillar 3 Disclosure

## 1. Scope of Application

The Pillar 3 Disclosure is prepared on a consolidated basis and comprises information on Public Bank Berhad and its subsidiary and associated companies. The Public Bank Group offers Islamic banking financial services via the Bank's wholly-owned subsidiary company, Public Islamic Bank Berhad ("Public Islamic"). Information on subsidiary and associated companies of the Group is available in Notes 13 and 14 to the financial statements respectively.

The basis of consolidation for financial accounting purposes is described in Note 2(b) to the financial statements, and differs from that used for regulatory capital purposes. The investment in its banking associated company, which is equity-accounted in the financial accounting consolidation, is proportionately consolidated for regulatory capital purposes. The investment in the subsidiary company engaged in insurance activities is excluded from the regulatory consolidation and is deducted from the regulatory capital.

There are no significant restrictions or impediments on the transfer of funds or regulatory capital within the Group.

There were no capital deficiencies in any of the subsidiary companies of the Group as at the financial year end.

All information in the ensuing paragraphs is based on the Group's positions. Certain information on capital adequacy relating to the Bank is presented on a voluntary basis to provide additional information to users. The capital adequacy-related information of the Bank, which is presented on a global basis, includes its wholly-owned offshore banking subsidiary company, Public Bank (L) Ltd, as determined under the RWCAF.

## 2. Capital Management

The Group's capital management is guided by the Group Capital Management Framework which sets out the capital targets and outlines the Group's objective to diversify its sources of capital and to allocate capital efficiently. This objective is directed by the need to maintain a prudent relationship between available capital and risks in the underlying businesses to meet the expectations of key constituencies, including investors, regulators and rating agencies. Internal capital targets are set for Tier I capital ratio and risk-weighted capital ratio. The capital target for risk-weighted capital ratio is above the minimum regulatory capital requirements and has factored in the expected capital required under the current and future operating environment to support the credit, market and operational risks as well as the Group's business growth.

Annually, the Board of Directors of the Bank ("the Board") approves the Group's capital plan which defines the Group's required level of optimal capital and the optimal mix between the different components of capital for the next 3 years. The Group's policy is to hold capital in different forms and from diverse sources. The Bank oversees the capital raising exercise of its subsidiary companies to ensure that actions to manage and to raise capital are aligned to the overall objectives of the Group's capital plan. Similarly, at the subsidiary level, the management of its capital is all within the context of the Group's capital plan differentiated only by the local regulatory requirements. As part of the Group Capital Management Framework, capital generated in excess of planned requirements at the subsidiary level is returned to the Bank, normally by way of dividends.

The performance against internal capital levels is reviewed regularly by senior management. One of the key drivers in the Group's budgeting and planning process is the regulatory capital ratio and the Group's levels of internal capital ratio. The Board reviews the Group's capital plan semi-annually. Proposals to address any deviation from capital targets or the need for capital raising exercise must be approved by the Board prior to its implementation.

## 2. Capital Management (Cont'd.)

The group-wide stress testing process forecasts the Group's capital requirements under extreme, but plausible, stress events to assess the ability of the Group's capital to withstand market shocks. The results of the stress test are also to facilitate the formulation of action plans in advance if the stress test reveals that the Group's capital will be adversely affected under such events. The results of the stress test together with remedial actions, if any, are tabled to the Risk Management Committee ("RMC") and the Board for deliberations.

The following tables present the capital adequacy ratios and the capital structure of the Group and the Bank.

#### Capital Adequacy Ratios

| 0 2011 207          |
|---------------------|
|                     |
| 6 <b>12.9%</b> 13.2 |
| 6 <b>15.9%</b> 14.1 |
| ,                   |

The capital adequacy ratios of the banking subsidiary companies of the Group are set out in Note 49(a) to the financial statements.

#### **Capital Structure**

|  | Group          |                |                | Bank           |
|--|----------------|----------------|----------------|----------------|
|  | 2011<br>RM'000 | 2010<br>RM'000 | 2011<br>RM'000 | 2010<br>RM'000 |
| Tier I capital                           |                |                |                |                |
| Paid-up share capital                    | 3,531,926      | 3,531,926      | 3,531,926      | 3,531,926      |
| Share premium                            | 1,073,310      | 1,073,310      | 1,073,310      | 1,073,310      |
| Other reserves                           | 3,955,307      | 3,787,881      | 3,522,609      | 3,508,238      |
| Retained profits                         | 6,417,544      | 4,754,405      | 6,236,502      | 4,641,801      |
| Innovative Tier I capital securities     | 1,833,303      | 1,814,538      | 1,833,303      | 1,814,538      |
| Non-innovative Tier I stapled securities | 2,082,388      | 2,081,633      | 2,082,388      | 2,081,633      |
| Treasury shares                          | (215,572)      | (215,303)      | (215,572)      | (215,303)      |
| Non-controlling interests                | 697,484        | 652,188        | -              | -              |
| Less: Goodwill                           | (1,938,994)    | (1,903,898)    | (695,393)      | [695,393]      |
| Less: Deferred tax assets, net           | (46,093)       | (521,359)      | -              | [418,699]      |
|  | 17,390,603     | 15,055,321     | 17,369,073     | 15,322,051     |

# 2. Capital Management (Cont'd.)

Capital Structure (Cont'd.)

|   | (              | Group          |                | Bank           |
|---|----------------|----------------|----------------|----------------|
|   | 2011<br>RM'000 | 2010<br>RM'000 | 2011<br>RM'000 | 2010<br>RM'000 |
| Tier II capital   |                |                |                |                |
| Collective assessment allowance #   | 2,456,351      | 2,164,761      | 2,021,614      | 1,819,307      |
| Subordinated notes  | 6,138,306      | 3,102,012      | 6,138,306      | 3,102,012      |
|   | 8,594,657      | 5,266,773      | 8,159,920      | 4,921,319      |
| Total capital   | 25,985,260     | 20,322,094     | 25,528,993     | 20,243,370     |
| Less: Investment in subsidiary companies<br>and associated companies<br>Less: Holdings of other financial institutions' | (960)          | (960)          | (3,987,284)    | (3,787,284)    |
| capital instruments   | (44,468)       | (47,439)       | (44,468)       | [47,439]       |
| Capital base  | 25,939,832     | 20,273,695     | 21,497,241     | 16,408,647     |

# Excludes collective assessment allowance on impaired loans restricted from Tier II capital by BNM of the Group and the Bank of RM188.2 million (2010: RM131.4 million) and RM155.5 million (2010: RM104.0 million) respectively.

## 2. Capital Management (Cont'd.)

The Bank has issued various capital instruments and debt instruments which qualify as components of regulatory capital, as summarised in the following table:

|     | Capital Instruments                                   | Capital Component | Main Features   |
|-----|---|-------------------|---|
| (a) | Non-Innovative Tier I<br>stapled securities ("NIT-1") | Tier I Capital    | <ul> <li>Subordinated to all liabilities, including depositors and Sub Notes. Rank pari passu with IT-1</li> <li>Unsecured</li> <li>Perpetual, with optional redemption after 10 years. No step-up</li> <li>Able to defer interest but will trigger an assignment event, resulting in unstapling of the NIT-1. Investors will end up holding the perpetual securities</li> <li>Right of Bank not to pay distribution, upon which the only restriction is on payment of ordinary dividend to shareholders</li> </ul> |
| (b) | Innovative Tier I capital<br>securities ("IT-1")      | Tier I Capital    | <ul> <li>Subordinated to all liabilities, including depositors and Sub Notes. Rank pari passu with NIT-1</li> <li>Unsecured</li> <li>Optional redemption with step-up after 10 years</li> <li>Option to defer interest up to 50% of aggregate principal</li> <li>Principal and interest stock settlement provision</li> </ul>   |
| (c) | Subordinated notes<br>("Sub Notes")                   | Tier II Capital   | <ul> <li>Subordinated to all liabilities, including depositors, except to IT-1 and NIT-1</li> <li>Unsecured</li> <li>Sub Notes issued prior to January 2011 are subject to optional redemption with step-up</li> <li>Sub Notes issued subsequent to January 2011 do not contain step-up upon optional redemption date</li> <li>No provisions for deferral of interest. Non-payment will result in default</li> </ul>  |

The details of the capital and debt instruments are found in Note 22 to the financial statements.

## 3. Group Risk Management Framework

The management of risk within the Group is governed by the Group Risk Management Framework ("GRMF") which sets out the risk management governance and infrastructure, risk management processes and control responsibilities. In the Group, the most important aspect of an effective risk management is the inculcation of a risk awareness culture across all levels of staff through effective communication, training, clear policies, procedures and organisational structure, clearly defined roles and responsibilities as well as the commitment of all employees to the GRMF. The risk governance of the Group is as set out below:

| ESTABLISH RISK APPETITE & POLICY                       | Board of Directors   |                 |
|--|--|-----------------|
|  | Risk Management Committee  |                 |
|  | Dedicated Committees   |                 |
| ENSURE IMPLEMENTATION OF<br>RISK POLICY AND COMPLIANCE | Assets & Liabilities Management Committee<br>Credit Risk Management Committee<br>Operational Risk Management Committee<br>Shariah Committee  | Ш               |
|  | Independent Risk Management and Control Units  | MITTE           |
|  | Banking Operations and Compliance<br>Credit Control, Administration & Supervision<br>Risk Management<br>Shariah Compliance   | AUDIT COMMITTEE |
|  | Business Units   |                 |
| IMPLEMENT AND COMPLY WITH RISK POLICY                  | Corporate Lending<br>Investment Banking<br>Islamic Banking<br>Retail Banking and Financing Operations<br>Share Broking and Fund Management<br>Treasury and Capital Market Operations |                 |

The Board is ultimately responsible for the management of risk. The Board, through the RMC, maintains overall responsibility for risk oversight within the Group. The risk appetite statement which embodies the Group's stance towards the levels and types of risk in relation to the Group's strategic direction and business objectives forms an integral part of the annual business plans approved by the Board.

Assisting the RMC in management of market and liquidity risk, credit risk and operational risk are the Assets & Liabilities Management Committee ("ALCO"), the Credit Risk Management Committee ("CRMC") and the Operational Risk Management Committee ("ORMC") respectively. These committees are responsible for overseeing the development and assessing the effectiveness of risk management policies and for reviewing risk exposure and portfolio composition, and ensuring that infrastructure, resources and systems are put in place for effective risk management activities. The Shariah Committee advises the Board of Directors of Public Islamic on Shariah matters pertaining to the Islamic operations.

## 3. Group Risk Management Framework (Cont'd.)

The independent risk management and control units provide crucial support to the dedicated risk management committees and are responsible for ensuring the risk policies are implemented and complied with. They are also responsible for the identification, measurement and monitoring of risk.

The business units, being the first line of defense against risk, are responsible for identifying, mitigating and managing risk within their lines of business. These units ensure that their day-to-day business activities are carried out within the established risk policies, procedures and limits.

The Audit Committee, supported by the Internal Audit Division, provides an independent assessment of the adequacy and reliability of the risk management processes and system of internal controls, and compliance with risk policies and regulatory requirements.

The Group has established, within its enterprise-wide risk management framework, a structured approach to risk management which balances risks against returns, as well as integrated risk management processes across key risk areas. The risk management activities encompass four broad processes namely risk identification, risk assessment and measurement, risk control and mitigation and risk monitoring which lead to a balanced risk-return.

It is the Group's policy that all risk management policies and limits are subject to frequent reviews to ensure that they remain relevant and effective in managing the associated risks brought about by the changing operating and regulatory environments.

## 4. Credit Risk

Credit risk is the potential loss of revenue as a result of failure by the customers or counterparties to meet their contractual financial obligations. As the Group's primary business is in commercial banking, the Group's exposure to credit risk is primarily from its lending and financing to retail consumers, small- and medium-sized enterprises ("SMEs") and corporate customers. Trading and investing the surplus funds of the Group, such as trading or holding of debt securities, settlement of transactions, also expose the Group to credit risk and counterparty credit risk.

# Pillar 3 Disclosure

# 4. Credit Risk (Cont'd.)

The following tables present the minimum regulatory capital requirements on credit risk of the Group and the Bank.

## Minimum Regulatory Capital Requirements for Credit Risk

| Group<br>2011<br>Exposure Class  | Total<br>Exposures<br>before<br>Credit Risk<br>Mitigation<br>RM'000 | Total<br>Exposures<br>after<br>Credit Risk<br>Mitigation<br>RM'000 | Risk-<br>Weighted<br>Assets<br>RM'000 | Minimum<br>Capital<br>Requirement<br>at 8%<br>RM'000 |
|--|---|--|---------------------------------------|--|
| On-Balance Sheet Exposures   |   |  |                                       |  |
| Sovereigns/Central Banks   | 37,523,662  | 28,233,329   | 112,930                               | 9,034  |
| Public Sector Entities   | 424,498   | 424,498  | 24,762                                | 1,981  |
| Banks, Development Financial<br>Institutions ("DFIs") and Multilateral |   |  |                                       |  |
| Development Banks ("MDBs")   | 12,721,460  | 12,721,460   | 3,015,440                             | 241,235  |
| Insurance Companies, Securities  |   |  |                                       |  |
| Firms and Fund Managers  | 109,724   | 104,784  | 102,813                               | 8,225  |
| Corporates   | 43,974,265  | 42,348,014   | 37,923,462                            | 3,033,877  |
| Regulatory Retail  | 87,201,260  | 86,521,527   | 65,392,177                            | 5,231,374  |
| Residential Mortgages  | 45,825,233  | 45,768,814   | 19,859,501                            | 1,588,760  |
| Higher Risk Assets   | 144,825   | 144,740  | 217,110                               | 17,369   |
| Other Assets   | 4,480,250   | 4,480,250  | 2,660,468                             | 212,838  |
| Equity Exposures   | 4,940,117   | 4,940,117  | 4,915,359                             | 393,229  |
| Defaulted Exposures  | 1,516,051   | 1,502,443  | 2,114,628                             | 169,170  |
|  | 238,861,345   | 227,189,976  | 136,338,650                           | 10,907,092   |
| Off-Balance Sheet Exposures  |   |  |                                       |  |
| Credit-related Exposures   | 15,262,103  | 14,891,963   | 11,976,216                            | 958,097  |
| Derivative Financial Instruments                                       | 1,101,907   | 1,101,907  | 320,105                               | 25,609   |
| Other Treasury-related Exposures                                       | 39,362  | 39,362   | 5,837                                 | 467  |
| Defaulted Exposures  | 15,800  | 15,800   | 23,591                                | 1,887  |
|  | 16,419,172  | 16,049,032   | 12,325,749                            | 986,060  |
| Total Credit Exposures   | 255,280,517   | 243,239,008  | 148,664,399                           | 11,893,152   |

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Minimum Regulatory Capital Requirements for Credit Risk (Cont'd.)

| Group<br>2010<br>Exposure Class   | Total<br>Exposures<br>before<br>Credit Risk<br>Mitigation<br>RM'000 | Total<br>Exposures<br>after<br>Credit Risk<br>Mitigation<br>RM'000 | Risk-<br>Weighted<br>Assets<br>RM'000 | Minimum<br>Capital<br>Requirement<br>at 8%<br>RM'000 |
|---|---|--|---------------------------------------|--|
| On-Balance Sheet Exposures  |   |  |                                       |  |
| Sovereigns/Central Banks<br>Public Sector Entities<br>Banks, DFIs and MDBs<br>Insurance Companies, Securities | 44,104,464<br>447,508<br>8,322,852                                  | 44,104,464<br>447,508<br>8,322,852                                 | 90,747<br>29,364<br>2,071,255         | 7,260<br>2,349<br>165,700                            |
| Firms and Fund Managers<br>Corporates<br>Regulatory Retail  | 239,194<br>42,392,177<br>78,591,298                                 | 234,305<br>40,587,301<br>77,940,697                                | 203,733<br>36,398,140<br>58,453,942   | 16,299<br>2,911,851<br>4,676,315                     |
| Residential Mortgages<br>Higher Risk Assets<br>Other Assets   | 34,676,113<br>121,392<br>3,952,394                                  | 34,623,953<br>121,297<br>3,952,394                                 | 14,172,646<br>181,945<br>2,874,080    | 1,133,812<br>14,556<br>229,926                       |
| Equity Exposures<br>Defaulted Exposures   | 4,795,823<br>1,818,833  | 4,795,823<br>1,811,878   | 4,771,065<br>2,542,324                | 381,685<br>203,386                                   |
|   | 219,462,048   | 216,942,472  | 121,789,241                           | 9,743,139  |
| Off-Balance Sheet Exposures   |   |  |                                       |  |
| Credit-related Exposures<br>Derivative Financial Instruments  | 9,241,639<br>930,694  | 8,849,321<br>930,694   | 6,455,981<br>216,914                  | 516,478<br>17,353                                    |
| Other Treasury-related Exposures<br>Defaulted Exposures   | 7,305<br>15,545   | 7,305<br>15,545  | 1,461<br>23,295                       | 117<br>1,864   |
|   | 10,195,183  | 9,802,865  | 6,697,651                             | 535,812  |
| Total Credit Exposures  | 229,657,231   | 226,745,337  | 128,486,892                           | 10,278,951   |

Minimum Regulatory Capital Requirements for Credit Risk (Cont'd.)

| Bank<br>2011<br>Exposure Class   | Total<br>Exposures<br>before<br>Credit Risk<br>Mitigation<br>RM'000 | Total<br>Exposures<br>after<br>Credit Risk<br>Mitigation<br>RM'000 | Risk-<br>Weighted<br>Assets<br>RM'000 | Minimum<br>Capital<br>Requirement<br>at 8%<br>RM'000 |
|----------------------------------|---|--|---------------------------------------|--|
| On-Balance Sheet Exposures       |   |  |                                       |  |
| Sovereigns/Central Banks         | 25,546,701  | 17,108,012   | 112,930                               | 9,034  |
| Public Sector Entities           | 368   | 368  | 74                                    | 6  |
| Banks, DFIs and MDBs             | 12,419,174  | 12,419,174   | 2,891,695                             | 231,336  |
| Insurance Companies, Securities  |   |  |                                       |  |
| Firms and Fund Managers          | 522   | 522  | 522                                   | 42   |
| Corporates                       | 39,320,750  | 38,088,511   | 33,694,867                            | 2,695,589  |
| Regulatory Retail                | 66,927,938  | 66,279,997   | 49,888,839                            | 3,991,107  |
| Residential Mortgages            | 38,993,648  | 38,948,143   | 17,081,506                            | 1,366,521  |
| Higher Risk Assets               | 113,395   | 113,341  | 170,011                               | 13,601   |
| Other Assets                     | 3,398,840   | 3,398,840  | 1,884,823                             | 150,786  |
| Equity Exposures                 | 4,401,888   | 4,401,888  | 4,377,130                             | 350,170  |
| Defaulted Exposures              | 1,226,746   | 1,213,230  | 1,689,691                             | 135,175  |
|                                  | 192,349,970   | 181,972,026  | 111,792,088                           | 8,943,367  |
| Off-Balance Sheet Exposures      |   |  |                                       |  |
| Credit-related Exposures         | 13,880,612  | 13,589,298   | 10,937,859                            | 875,029  |
| Derivative Financial Instruments | 1,099,473   | 1,099,473  | 319,619                               | 25,569   |
| Other Treasury-related Exposures | 10,175  | 10,175   | -                                     | -  |
| Defaulted Exposures              | 10,590  | 10,590   | 15,776                                | 1,262  |
|                                  | 15,000,850  | 14,709,536   | 11,273,254                            | 901,860  |
| Total Credit Exposures           | 207,350,820   | 196,681,562  | 123,065,342                           | 9,845,227  |

Minimum Regulatory Capital Requirements for Credit Risk (Cont'd.)

| Bank<br>2010<br>Exposure Class   | Total<br>Exposures<br>before<br>Credit Risk<br>Mitigation<br>RM'000 | Total<br>Exposures<br>after<br>Credit Risk<br>Mitigation<br>RM'000 | Risk-<br>Weighted<br>Assets<br>RM'000 | Minimum<br>Capital<br>Requirement<br>at 8%<br>RM'000 |
|----------------------------------|---|--|---------------------------------------|--|
| On-Balance Sheet Exposures       |   |  |                                       |  |
| Sovereigns/Central Banks         | 34,362,141  | 34,362,141   | 90,748                                | 7,260  |
| Public Sector Entities           | 371   | 371  | 74                                    | 6  |
| Banks, DFIs and MDBs             | 6,840,815   | 6,840,815  | 1,848,666                             | 147,893  |
| Insurance Companies, Securities  |   |  |                                       |  |
| Firms and Fund Managers          | 36,516  | 36,516   | 36,516                                | 2,921  |
| Corporates                       | 37,987,835  | 36,469,072   | 32,269,553                            | 2,581,564  |
| Regulatory Retail                | 60,615,667  | 60,000,880   | 44,999,079                            | 3,599,926  |
| Residential Mortgages            | 29,162,832  | 29,121,775   | 12,130,651                            | 970,452  |
| Higher Risk Assets               | 108,795   | 108,724  | 163,085                               | 13,047   |
| Other Assets                     | 2,826,458   | 2,826,458  | 1,958,045                             | 156,644  |
| Equity Exposures                 | 4,271,683   | 4,271,683  | 4,246,925                             | 339,754  |
| Defaulted Exposures              | 1,496,847   | 1,490,043  | 2,069,180                             | 165,534  |
|                                  | 177,709,960   | 175,528,478  | 99,812,522                            | 7,985,001  |
| Off-Balance Sheet Exposures      |   |  |                                       |  |
| Credit-related Exposures         | 8,576,289   | 8,298,203  | 6,037,732                             | 483,019  |
| Derivative Financial Instruments | 924,236   | 924,236  | 215,618                               | 17,249   |
| Other Treasury-related Exposures | 3,600   | 3,600  | 720                                   | 58   |
| Defaulted Exposures              | 11,489  | 11,489   | 17,211                                | 1,377  |
|                                  | 9,515,614   | 9,237,528  | 6,271,281                             | 501,703  |
| Total Credit Exposures           | 187,225,574   | 184,766,006  | 106,083,803                           | 8,486,704  |

## Pillar 3 Disclosure

## 4. Credit Risk (Cont'd.)

#### **Risk Governance**

The CRMC supports the RMC in credit risk management oversight. The CRMC reviews the Group's credit risk framework and policies, aligns credit risk management with business strategies and planning, reviews credit profile of the credit portfolios and recommends necessary actions to ensure that the credit risk remains within established risk tolerance level.

The Group's credit risk management includes the establishment of comprehensive credit risk policies, guidelines and procedures which document the Group's lending standards, discretionary power for loans approval, credit risk rating, acceptable collateral and valuation, and the review, rehabilitation and restructuring of problematic and delinquent loans. All credit approving authorities are guided by credit policies, guidelines and procedures which are periodically reviewed to ensure their continued relevance.

Within the Risk Management Division, the Credit Risk Management Department has functional responsibility for credit risk management which includes formulating and reviewing group-wide risk policies, guidelines and procedures. Other independent risk management and control units are responsible for managing the credit portfolios and ensuring the risk policies are implemented and complied with.

#### **Risk Management Approach**

The management of credit risk starts with experienced key personnel being appointed to the Credit Committee. The Credit Committee approves major credit decisions, guidelines and procedures to manage, control and monitor credit risk. All loan applications of significant amounts are approved at Head Office or by the Credit Committee while experienced senior credit officers at branches are given authority to approve loans with lower risk exposure. The Board of Directors of the respective entities has the authority to reject or modify the terms and conditions of loans which have been approved by the Credit Committee. The credit approving authorities are assigned discretionary powers based on their seniority and track record.

#### (a) Lending to Retail Consumers and SMEs

The credit granting to retail consumers and SMEs is individually underwritten, which amongst others, includes the assessment of the historical repayment track record and the current repayment capacity of the customer through the use of an internal credit risk rating scoresheet. The credit approving authorities have the responsibility to ensure that credit risk is properly assessed and all crucial credit information of the customer is included in the loan application.

## (b) Lending to Corporate and Institutional Customers

The credit granting to corporate and institutional customers is individually underwritten and risk-rated. Credit officers identify and assess the credit risks of large corporate or institutional customers, or customer groups, taking into consideration their financial and business profiles, industry and economic factors, collateral, or other credit support such as standby letters of credit or bank guarantees.

#### Risk Management Approach (Cont'd.)

#### (c) Credit Risk from Trading and Investment Activities

The management of the credit risk arising from the Group's trading or investing its surplus funds is primarily via the setting of issuers' credit limits which are specifically approved by the relevant approving authorities. In addition, the Group's investment policy also stipulates the minimum investment grade for debt securities, types of permissible transactions and the maximum tenure. The investment policy is also subject to regular review. The holdings of collateralised debt obligations ("CDO") or collateralised loan obligations ("CLO") require the specific approval of the Board. As at reporting date, the Group does not have any direct or indirect exposure to assetbacked securities, CDO or CLO and does not participate in any securitisation deals.

#### (d) Counterparty Credit Risk on Derivative Financial Instruments

The management of the counterparty credit risk on derivative financial instruments is set out in item 4.2(b) of the Pillar 3 Disclosure.

Independent credit reviews are performed regularly to complement risk identification as well as to evaluate the quality of credit appraisals and the competency of credit personnel. Internal risk management reports are presented to both the CRMC and the RMC, containing information on economic trends across major portfolios, quality of credit portfolios, results of independent credit review, results of the credit profiling conducted, significant credit exposures to connected parties and credit concentration by economic sectors and by large single customers. Such information allows senior management, CRMC and RMC to identify adverse credit trends, take corrective actions and formulate business strategies.

#### 4.1 Distribution of Credit Exposures

Tables (a)-(c) present the credit exposures of financial assets before the effect of credit risk mitigation of the Group, analysed by the following:

- (a) Industrial analysis based on its industrial distribution
- (b) Geographical analysis based on the geographical location where the credit risk resides
- (c) Maturity analysis based on the residual contractual maturity

For on-balance sheet exposures, the maximum exposure to credit risk equals their carrying amounts. For financial guarantees, the maximum exposure to credit risk is the maximum amount that the Group would have to pay if the obligations for which the instruments issued are called upon. For credit commitments, the maximum exposure to credit risk is the full amount of the undrawn credit granted to customers.

- 4.1 Distribution of Credit Exposures (Cont'd.)
  - (a) Industry Analysis

| Group<br>2011                       | Government<br>and<br>Central<br>Banks<br>RM'000 | Financial<br>Services<br>RM'000 | Transport<br>& Business<br>Services<br>RM'000 | Agriculture,<br>Manufacturing,<br>Wholesale &<br>Retail Trade<br>RM'000 | Construction<br>& Real<br>Estate<br>RM'000 | Residential<br>Mortgages<br>RM'000 | Motor<br>Vehicle<br>Financing<br>RM'000 | Other<br>Consumer<br>Loans<br>RM'000 | Total<br>RM'000 |
|-------------------------------------|---|---------------------------------|---|---|--|------------------------------------|---|--------------------------------------|-----------------|
| On-Balance Sheet<br>Exposures       |   |                                 |   |   |  |                                    |   |                                      |                 |
| Cash and balances                   |   |                                 |   |   |  |                                    |   |                                      |                 |
| with banks                          | 10.153.521                                      | 8,480,262                       | -   | -   | -  | -                                  | -                                       | -                                    | 18,633,783      |
| Reverse repurchase                  | 10,100,021                                      | 0,400,202                       |   |   |  |                                    |   |                                      | 10,000,700      |
| agreements                          | 9,287,255                                       | -                               | -   | -   | -  | -                                  | -                                       | -                                    | 9,287,255       |
| Financial assets                    |   |                                 |   |   |  |                                    |   |                                      |                 |
| held-for-trading                    | 973,724   | 9,531,842                       | 50,621  | 59,896  | 40,742                                     | -                                  | -                                       | -                                    | 10,656,825      |
| Derivative financial assets         | -   | 493,852                         | -   | -   | -  | -                                  | -                                       | -                                    | 493,852         |
| Financial investments               |   |                                 |   |   |  |                                    |   |                                      |                 |
| available-for-sale                  | 9,676,889                                       | 4,975,481                       | 902,664                                       | 1,162,469   | 1,930                                      | -                                  | -                                       | -                                    | 16,719,433      |
| Financial investments               |   | ==                              |   |   |  |                                    |   |                                      | - /             |
| held-to-maturity                    | 2,775,545                                       | 4,675,898                       | 103,268                                       | 34,579  | 39,943                                     | -                                  | -                                       | -                                    | 7,629,233       |
| Gross loans, advances               | 23,386  | 8,366,389                       | 9,614,971                                     | 27,012,019  | 20,564,038                                 | 53,919,242                         | 32,057,664                              | 26,136,308                           | 177,694,017     |
| and financing<br>Statutory deposits | 23,300  | 0,300,307                       | 7,014,7/1                                     | 27,012,017  | 20,304,030                                 | 33,717,242                         | 32,037,004                              | 20,130,300                           | 1//,074,01/     |
| with Central Banks                  | 5,597,801                                       | -                               | -   | -   | -  | -                                  | -                                       | -                                    | 5,597,801       |
|                                     | 38,488,121                                      | 36,523,724                      | 10,671,524                                    | 28,268,963  | 20,646,653                                 | 53,919,242                         | 32,057,664                              | 26,136,308                           | 246,712,199     |
| Commitments and<br>Contingencies    |   |                                 |   |   |  |                                    |   |                                      |                 |
| Contingent liabilities              | 851   | 58,424                          | 896,507                                       | 1,151,018   | 801,768                                    | -                                  | -                                       | 14,847                               | 2,923,415       |
| Commitments                         | 511,204   | 1,496,307                       | 3,413,467                                     | 10,207,718  | 6,636,285                                  | 8,868,399                          | 25,234                                  | 11,776,661                           | 42,935,275      |
|                                     | 512,055   | 1,554,731                       | 4,309,974                                     | 11,358,736  | 7,438,053                                  | 8,868,399                          | 25,234                                  | 11,791,508                           | 45,858,690      |
| Total Credit Exposures              | 39,000,176                                      | 38,078,455                      | 14,981,498                                    | 39,627,699  | 28,084,706                                 | 62,787,641                         | 32,082,898                              | 37,927,816                           | 292,570,889     |

- 4.1 Distribution of Credit Exposures (Cont'd.)
  - (a) Industry Analysis (Cont'd.)

| Group<br>2010  | Government<br>and<br>Central<br>Banks<br>RM'000 | Financial<br>Services<br>RM'000 | Transport<br>& Business<br>Services<br>RM'000 | Agriculture,<br>Manufacturing,<br>Wholesale &<br>Retail Trade<br>RM'000 | Construction<br>& Real<br>Estate<br>RM'000 | Residential<br>Mortgages<br>RM'000 | Motor<br>Vehicle<br>Financing<br>RM'000 | Other<br>Consumer<br>Loans<br>RM'000 | Total<br>RM'000 |
|--|---|---------------------------------|---|---|--|------------------------------------|---|--------------------------------------|-----------------|
| On-Balance Sheet<br>Exposures                                      |   |                                 |   |   |  |                                    |   |                                      |                 |
| Cash and balances  |   |                                 |   |   |  |                                    |   |                                      |                 |
| with banks<br>Reverse repurchase                                   | 28,397,686                                      | 6,292,753                       | -   | -   | -  | -                                  | -                                       | -                                    | 34,690,439      |
| agreements<br>Financial assets                                     | 365,877   | -                               | -   | -   | -  | -                                  | -                                       | -                                    | 365,877         |
| held-for-trading   | 651,499   | 5,642,714                       | 868   | -   | 65,539                                     | -                                  | -                                       | -                                    | 6,360,620       |
| Derivative financial assets  | -   | 326,622                         | -   | -   | -  | -                                  | -                                       | -                                    | 326,622         |
| Financial investments<br>available-for-sale                        | 10,667,448                                      | 4,832,608                       | 1,150,690                                     | 1,199,811   | 1,727                                      | -                                  | -                                       | -                                    | 17,852,284      |
| Financial investments<br>held-to-maturity<br>Gross loans, advances | 3,003,234                                       | 2,086,961                       | 69,109  | 5,068   | 65,245                                     | -                                  | -                                       | -                                    | 5,229,617       |
| and financing<br>Statutory deposits                                | 25,278  | 6,419,683                       | 6,665,296                                     | 25,280,310  | 19,390,071                                 | 46,393,379                         | 29,617,814                              | 22,752,241                           | 156,544,072     |
| with Central Banks   | 1,612,575                                       | -                               | -   | -   | -  | -                                  | -                                       | -                                    | 1,612,575       |
|  | 44,723,597                                      | 25,601,341                      | 7,885,963                                     | 26,485,189  | 19,522,582                                 | 46,393,379                         | 29,617,814                              | 22,752,241                           | 222,982,106     |
| Commitments and<br>Contingencies                                   |   |                                 |   |   |  |                                    |   |                                      |                 |
| Contingent liabilities   | 625   | 246,745                         | 655,102                                       | 1,106,575   | 884,005                                    | -                                  | -                                       | 18,867                               | 2,911,919       |
| Commitments  | 501,134   | 4,584,592                       | 3,123,421                                     | 10,281,416  | 4,462,845                                  | 7,717,766                          | 364                                     | 10,503,441                           | 41,174,979      |
|  | 501,759   | 4,831,337                       | 3,778,523                                     | 11,387,991  | 5,346,850                                  | 7,717,766                          | 364                                     | 10,522,308                           | 44,086,898      |
| Total Credit Exposures   | 45,225,356                                      | 30,432,678                      | 11,664,486                                    | 37,873,180  | 24,869,432                                 | 54,111,145                         | 29,618,178                              | 33,274,549                           | 267,069,004     |

- 4.1 Distribution of Credit Exposures (Cont'd.)
  - (b) Geographical Analysis

|                                   |             | Hong Kong<br>& China |           | Other     |             |
|-----------------------------------|-------------|----------------------|-----------|-----------|-------------|
| Group                             | Malaysia    | PRC                  | Cambodia  | Countries | Total       |
| 2011                              | RM'000      | RM'000               | RM'000    | RM'000    | RM'000      |
| On-Balance Sheet Exposures        |             |                      |           |           |             |
| Cash and balances with banks      | 14,390,682  | 2,389,180            | 507,687   | 1,346,234 | 18,633,783  |
| Reverse repurchase agreements     | 9,272,886   | -                    | -         | 14,369    | 9,287,255   |
| Financial assets held-for-trading | 10,656,825  | -                    | -         | -         | 10,656,825  |
| Derivative financial assets       | 353,826     | 2,563                | -         | 137,463   | 493,852     |
| Financial investments             |             |                      |           |           |             |
| available-for-sale                | 16,708,799  | 2,780                | 79        | 7,775     | 16,719,433  |
| Financial investments             |             |                      |           |           |             |
| held-to-maturity                  | 6,132,644   | 773,919              | -         | 722,670   | 7,629,233   |
| Gross loans, advances             |             |                      |           |           |             |
| and financing                     | 163,132,849 | 11,899,217           | 1,940,890 | 721,061   | 177,694,017 |
| Statutory deposits                |             |                      |           |           |             |
| with Central Banks                | 5,275,421   | -                    | 322,380   | -         | 5,597,801   |
|                                   | 225,923,932 | 15,067,659           | 2,771,036 | 2,949,572 | 246,712,199 |
| Commitments and Contingencies     |             |                      |           |           |             |
| Contingent liabilities            | 2,402,832   | 145,702              | 344,384   | 30,497    | 2,923,415   |
| Commitments                       | 41,153,641  | 1,430,707            | 315,983   | 34,944    | 42,935,275  |
|                                   | 43,556,473  | 1,576,409            | 660,367   | 65,441    | 45,858,690  |
| Total Credit Exposures            | 269,480,405 | 16,644,068           | 3,431,403 | 3,015,013 | 292,570,889 |

- 4.1 Distribution of Credit Exposures (Cont'd.)
  - (b) Geographical Analysis (Cont'd.)

| Group<br>2010                     | Malaysia<br>RM'000 | Hong Kong<br>& China<br>PRC<br>RM'000 | Cambodia<br>RM'000 | Other<br>Countries<br>RM'000 | Total<br>RM'000 |
|-----------------------------------|--------------------|---------------------------------------|--------------------|------------------------------|-----------------|
| On-Balance Sheet Exposures        |                    |                                       |                    |                              |                 |
| Cash and balances with banks      | 30,487,145         | 2,162,429                             | 505,966            | 1,534,899                    | 34,690,439      |
| Reverse repurchase agreements     | 355,140            |                                       | -                  | 10,737                       | 365,877         |
| Financial assets held-for-trading | 6,360,620          | _                                     | _                  | _                            | 6,360,620       |
| Derivative financial assets       | 62,311             | 11,366                                | _                  | 252,945                      | 326,622         |
| Financial investments             |                    |                                       |                    |                              |                 |
| available-for-sale                | 17,846,737         | 2,694                                 | 15                 | 2,838                        | 17,852,284      |
| Financial investments             |                    |                                       |                    |                              |                 |
| held-to-maturity                  | 4,076,672          | 436,352                               | -                  | 716,593                      | 5,229,617       |
| Gross loans, advances             |                    |                                       |                    |                              |                 |
| and financing                     | 143,034,436        | 11,056,218                            | 1,769,499          | 683,919                      | 156,544,072     |
| Statutory deposits                |                    |                                       |                    |                              |                 |
| with Central Banks                | 1,294,861          | -                                     | 317,714            | -                            | 1,612,575       |
|                                   | 203,517,922        | 13,669,059                            | 2,593,194          | 3,201,931                    | 222,982,106     |
| Commitments and Contingencies     |                    |                                       |                    |                              |                 |
| Contingent liabilities            | 2,427,806          | 156,531                               | 303,192            | 24,390                       | 2,911,919       |
| Commitments                       | 38,472,535         | 2,302,920                             | 303,265            | 96,259                       | 41,174,979      |
|                                   | 40,900,341         | 2,459,451                             | 606,457            | 120,649                      | 44,086,898      |
| Total Credit Exposures            | 244,418,263        | 16,128,510                            | 3,199,651          | 3,322,580                    | 267,069,004     |

- 4.1 Distribution of Credit Exposures (Cont'd.)
  - (c) Maturity Analysis

| Group  | Up to<br>1 Year<br>RM'000                      | > 1 to 3<br>Years<br>RM'000    | > 3 to 5<br>Years<br>RM'000    | > 5<br>Years<br>RM'000          | Total<br>RM'000  |
|--|--|--------------------------------|--------------------------------|---------------------------------|--|
| 2011   |  |                                |                                |                                 |  |
| On-Balance Sheet Exposures   |  |                                |                                |                                 |  |
| Cash and balances with banks   | 18,633,783                                     | -                              | -                              | -                               | 18,633,783   |
| Reverse repurchase agreements  | 9,287,255                                      | -                              | -                              | -                               | 9,287,255  |
| Financial assets held-for-trading  | 10,063,477                                     | 436,320                        | 63,221                         | 93,807                          | 10,656,825   |
| Derivative financial assets<br>Financial investments   | 130,168  | 44,675                         | 135,693                        | 183,316                         | 493,852  |
| available-for-sale   | 14,041,708                                     | 1,787,515                      | 781,827                        | 108,383                         | 16,719,433   |
| Financial investments  | ( 000 705                                      | 1 100 /10                      | (0) 7()                        | 10.00/                          | R ( 00 000   |
| held-to-maturity<br>Gross loans, advances  | 6,082,785                                      | 1,132,418                      | 403,746                        | 10,284                          | 7,629,233  |
| and financing  | 28,165,244                                     | 16,730,279                     | 19,594,355                     | 113,204,139                     | 177,694,017  |
| Statutory deposits   | 20,105,244                                     | 10,730,277                     | 17,074,000                     | 113,204,137                     | 177,074,017  |
| with Central Banks   | -  | -                              | -                              | 5,597,801                       | 5,597,801  |
| Total On-Balance Sheet   |  |                                |                                |                                 |  |
| Exposures  | 86,404,420                                     | 20,131,207                     | 20,978,842                     | 119,197,730                     | 246,712,199  |
| 2010   |  |                                |                                |                                 |  |
| On-Balance Sheet Exposures   |  |                                |                                |                                 |  |
| Cash and balances with banks   | 34,690,439                                     | _                              | _                              | _                               | 34,690,439   |
| Reverse repurchase agreements  | 365,877  | _                              |                                | _                               |  |
|  |  |                                |                                |                                 | 365 877  |
| 5  |  | 93 1/9                         | 31 186                         | _                               |  |
| Financial assets held-for-trading  | 6,236,285                                      | 93,149<br>95 776               | -<br>31,186<br>26,897          | - 112 163                       | 6,360,620  |
| Financial assets held-for-trading<br>Derivative financial assets   |  | 93,149<br>95,776               | 31,186<br>24,897               | - 112,163                       | 6,360,620  |
| Financial assets held-for-trading<br>Derivative financial assets<br>Financial investments  | 6,236,285<br>93,786                            | 95,776                         | 24,897                         |                                 | 6,360,620<br>326,622   |
| Financial assets held-for-trading<br>Derivative financial assets<br>Financial investments<br>available-for-sale  | 6,236,285                                      |                                |                                | <br>112,163<br>115,944          | 6,360,620<br>326,622   |
| Financial assets held-for-trading<br>Derivative financial assets<br>Financial investments<br>available-for-sale<br>Financial investments   | 6,236,285<br>93,786<br>15,316,987              | 95,776<br>343,581              | 24,897<br>2,075,772            | 115,944                         | 6,360,620<br>326,622<br>17,852,284   |
| Financial assets held-for-trading<br>Derivative financial assets<br>Financial investments<br>available-for-sale<br>Financial investments<br>held-to-maturity   | 6,236,285<br>93,786                            | 95,776                         | 24,897                         |                                 | 6,360,620<br>326,622<br>17,852,284   |
| Financial assets held-for-trading<br>Derivative financial assets<br>Financial investments<br>available-for-sale<br>Financial investments<br>held-to-maturity<br>Gross loans, advances  | 6,236,285<br>93,786<br>15,316,987<br>3,438,032 | 95,776<br>343,581<br>1,011,630 | 24,897<br>2,075,772<br>734,584 | 115,944<br>45,371               | 6,360,620<br>326,622<br>17,852,284<br>5,229,617  |
| Financial assets held-for-trading<br>Derivative financial assets<br>Financial investments<br>available-for-sale<br>Financial investments<br>held-to-maturity<br>Gross loans, advances<br>and financing                       | 6,236,285<br>93,786<br>15,316,987              | 95,776<br>343,581              | 24,897<br>2,075,772            | 115,944                         | 6,360,620<br>326,622<br>17,852,284<br>5,229,617  |
| Financial assets held-for-trading<br>Derivative financial assets<br>Financial investments<br>available-for-sale<br>Financial investments<br>held-to-maturity<br>Gross loans, advances  | 6,236,285<br>93,786<br>15,316,987<br>3,438,032 | 95,776<br>343,581<br>1,011,630 | 24,897<br>2,075,772<br>734,584 | 115,944<br>45,371               | 365,877<br>6,360,620<br>326,622<br>17,852,284<br>5,229,617<br>156,544,072<br>1,612,575 |
| Financial assets held-for-trading<br>Derivative financial assets<br>Financial investments<br>available-for-sale<br>Financial investments<br>held-to-maturity<br>Gross loans, advances<br>and financing<br>Statutory deposits | 6,236,285<br>93,786<br>15,316,987<br>3,438,032 | 95,776<br>343,581<br>1,011,630 | 24,897<br>2,075,772<br>734,584 | 115,944<br>45,371<br>96,536,816 | 6,360,620<br>326,622<br>17,852,284<br>5,229,617<br>156,544,072                         |

#### 4.1 Distribution of Credit Exposures (Cont'd.)

#### (c) Maturity Analysis (Cont'd.)

Approximately 35% (2010: 38%) of the Group's exposures to customers is short-term, having contractual maturity of one year or less. About 64% (2010: 62%) of the Group's gross loans, advances and financing have residual maturity of more than 5 years. The longer maturity is from the housing loans and hire purchase financing which made up 51% (2010: 51%) of the portfolio and are traditionally longer term in nature and well secured.

The residual contractual maturity for off-balance sheet exposures is not presented as the total off-balance sheet exposures do not represent future cash requirements since the Group expects many of these commitments (such as direct credit substitutes) to expire or be unconditionally cancelled without being called or drawn upon, whereas many of the contingent liabilities (such as letters of credit) are reimbursable by customers.

## 4.2 Off-Balance Sheet Exposures and Counterparty Credit Risk

#### (a) Off-Balance Sheet Exposures

Off-balance sheet exposures of the Group are mainly from the following:

- Financial guarantees and standby letters of credit, which represent undertakings that the Group will make payments in the event that a customer cannot meet its obligations to third parties. These exposures carry the same credit risk as loans even though they are contingent in nature
- Documentary and commercial letters of credit, which are undertakings by the Group on behalf of the customer. These exposures are usually collateralised by the underlying shipment of goods to which they relate
- Commitments to extend credit including the unutilised or undrawn portions of credit facilities
- Unutilised credit card lines
- Principal/notional amount of derivative financial instruments

The management of off-balance sheet exposures is in accordance to the credit risk management approach as set out in item 4 of the Pillar 3 Disclosure.

#### (b) Counterparty Credit Risk on Derivative Financial Instruments

Counterparty credit risk ("CCR") on derivative financial instruments is the risk that the Group's counterparty in a foreign exchange, interest rate, commodity, equity, option or credit derivative contract defaults prior to maturity date of the contract and that the Group, at the relevant time, has a claim on the counterparty. Derivative financial instruments are primarily entered into for hedging purposes. The Group may also take conservative trading derivative positions, within certain pre-set limits, with the expectation to make arbitrage gains from favourable movements in prices or rates.

## Pillar 3 Disclosure

## 4. Credit Risk (Cont'd.)

## 4.2 Off-Balance Sheet Exposures and Counterparty Credit Risk (Cont'd.)

#### (b) Counterparty Credit Risk on Derivative Financial Instruments (Cont'd.)

Unlike on-balance sheet financial instruments, the Group's financial loss is not the entire contracted notional principal value of the derivatives, but equivalent to the cost to replace the defaulted derivative financial instruments with another similar contract. The Group will only suffer losses if the contract carries a positive economic value at time of default.

#### (i) Risk Management Approach

The CCR arising from all derivative financial instruments is managed via the establishment of credit exposure limits and daily settlement limits for each counterparty. Over-the-counter ("OTC") derivative financial instruments, especially Interest Rate Swaps and Options are transacted under master agreements, International Swaps and Derivatives Association ("ISDA") and Credit Support Annex ("CSA") agreements. ISDA allows for the close-out netting in the event of default by a counterparty and CSA provides credit protection with the requirements to post collateral, usually in the form of cash or government securities upon any excess in threshold levels.

All outstanding financial derivative positions are marked-to-market on a daily basis. Treasury Control & Processing Department monitors counterparties' positions and promptly follows up with the requirements to post collateral upon any excess in threshold levels.

Where possible, the Group settles its OTC derivatives via the payment-versus-payment ("PVP") settlement method to further reduce settlement risk. For derivative financial instruments where the PVP settlement method is not possible, the Group establishes settlement limits through the Group's credit approval process.

#### (ii) Credit Ratings Downgrade

Some netting and collateral arrangements may contain rating triggers, although the threshold levels in the majority of the Group's agreements are identical in the event of a one-notch rating downgrade. As at 31 December 2011, the estimated additional collateral required to be posted for one notch downgrade was RM35.2 million (2010: RM34.1 million).

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## 4.2 Off-Balance Sheet Exposures and Counterparty Credit Risk (Cont'd.)

The following tables present the composition of off-balance sheet exposure of the Group and the Bank.

#### Composition of Off-Balance Sheet Exposures

| Group<br>2011  | Principal<br>Amount<br>RM'000 | Positive<br>Fair Value<br>of Derivative<br>Contracts<br>RM'000 | Credit<br>Equivalent<br>Amount<br>RM'000 | Risk-<br>Weighted<br>Assets<br>RM'000 |
|--|-------------------------------|--|--|---------------------------------------|
| Contingent Liabilities   |                               |  |  |                                       |
| Direct credit substitutes<br>Transaction-related contingent items<br>Short-term self-liquidating                                 | 1,482,009<br>900,696          |  | 1,482,009<br>450,347                     | 1,050,606<br>296,295                  |
| trade-related contingencies<br>Obligations under an on-going   | 515,710                       |  | 103,142                                  | 90,580                                |
| underwriting agreement   | 25,000                        |  | 12,500                                   | 12,500                                |
|  | 2,923,415                     |  | 2,047,998                                | 1,449,981                             |
| <b>Commitments</b><br>Other commitments, such as formal<br>standby facilities and credit lines,<br>with an original maturity of: |                               |  |  |                                       |
| <ul> <li>exceeding one year</li> </ul>   | 19,490,137                    |  | 8,548,749                                | 6,734,106                             |
| <ul> <li>not exceeding one year</li> </ul>   | 19,919,554                    |  | 3,983,912                                | 3,292,787                             |
| Unutilised credit card lines<br>Forward asset purchases  | 3,486,222<br>39,362           |  | 697,244<br>39,362                        | 522,933<br>5,837                      |
|  | 42,935,275                    |  | 13,269,267                               | 10,555,663                            |
| <b>Derivative Financial Instruments</b><br>Foreign exchange related contracts:   |                               |  |  |                                       |
| – less than one year   | 11,013,882                    | 106,472  | 226,354                                  | 93,611                                |
| <ul> <li>one year to less than five years</li> <li>Interest rate related contracts:</li> </ul>                                   | 6,514                         | 109  | 435                                      | 435                                   |
| – less than one year   | 2,058,803                     | 23,619   | 26,247                                   | 5,249                                 |
| - one year to less than five years   | 6,560,830                     | 169,014  | 339,371                                  | 111,780                               |
| – five years and above<br>Commodity related contracts:   | 5,183,242                     | 183,317  | 486,144                                  | 97,228                                |
| – less than one year<br>Equity related contracts:  | 16,896                        | 77   | 247                                      | 247                                   |
| – one year to less than five years   | 148,325                       | 11,244   | 23,109                                   | 11,555                                |
|  | 24,988,492                    | 493,852  | 1,101,907                                | 320,105                               |
| Total Off-Balance Sheet Exposures  | 70,847,182                    | 493,852  | 16,419,172                               | 12,325,749                            |

# 4.2 Off-Balance Sheet Exposures and Counterparty Credit Risk (Cont'd.)

| Group<br>2010  | Principal<br>Amount<br>RM'000 | Positive<br>Fair Value<br>of Derivative<br>Contracts<br>RM'000 | Credit<br>Equivalent<br>Amount<br>RM'000 | Risk-<br>Weighted<br>Assets<br>RM'000 |
|--|-------------------------------|--|--|---------------------------------------|
| Contingent Liabilities   |                               |  |  |                                       |
| Direct credit substitutes<br>Transaction-related contingent items<br>Short-term self-liquidating                                 | 1,580,171<br>772,945          |  | 1,580,171<br>386,473                     | 1,043,487<br>237,180                  |
| trade-related contingencies<br>Obligations under an on-going   | 483,803                       |  | 96,761                                   | 75,686                                |
| underwriting agreement   | 75,000                        |  | 37,500                                   | 37,500                                |
|  | 2,911,919                     |  | 2,100,905                                | 1,393,853                             |
| <b>Commitments</b><br>Other commitments, such as formal<br>standby facilities and credit lines,<br>with an original maturity of: |                               |  |  |                                       |
| <ul> <li>exceeding one year</li> <li>not exceeding one year</li> </ul>   | 15,412,139<br>22,717,264      |  | 6,548,625<br>-                           | 4,629,682<br>-                        |
| Unutilised credit card lines<br>Forward asset purchases  | 3,038,271<br>7,305            |  | 607,654<br>7,305                         | 455,741<br>1,461                      |
|  | 41,174,979                    |  | 7,163,584                                | 5,086,884                             |
| <b>Derivative Financial Instruments</b><br>Foreign exchange related contracts:   |                               |  |  |                                       |
| <ul> <li>less than one year</li> <li>one year to less than five years</li> <li>Interest rate related contracts:</li> </ul>       | 14,180,707<br>6,271           | 86,216<br>-  | 261,714<br>416                           | 80,736<br>416                         |
| – less than one year   | 710,853                       | 7,672  | 8,441                                    | 1,694                                 |
| <ul> <li>one year to less than five years</li> <li>five years and above</li> </ul>   | 5,815,108<br>3,996,975        | 99,523<br>112,163  | 233,529<br>377,426                       | 48,741<br>75,486                      |
| Commodity related contracts:   | -,                            | ,  |  |                                       |
| – less than one year   | 929                           | _  | 9  | 9                                     |
| Equity related contracts:<br>– less than one year  | 227,140                       | _  | 13,628                                   | 2,726                                 |
| - one year to less than five years   | 181,027                       | 21,048   | 35,531                                   | 7,106                                 |
|  | 25,119,010                    | 326,622  | 930,694                                  | 216,914                               |
| Total Off-Balance Sheet Exposures  | 69,205,908                    | 326,622  | 10,195,183                               | 6,697,651                             |

# 4.2 Off-Balance Sheet Exposures and Counterparty Credit Risk (Cont'd.)

| (L) Ltd.)         Contingent Liabilities         Direct credit substitutes       1,120,615         Transaction-related contingent items       779,091         Short-term self-liquidating       1,389,546         trade-related contingencies       221,038         Obligations under an on-going       44,207         underwriting agreement       25,000         12,500       12,500         Other commitments, such as formal standby facilities and credit lines, with an original maturity of: <ul> <li>- exceeding one year</li> <li>18,477,027</li> <li>7,937,651</li> <li>6,243,252</li> </ul> Commitments       3,330,591         Other commitments, such as formal standby facilities and credit lines, with an original maturity of: <ul> <li>- exceeding one year</li> <li>18,413,664</li> <li>3,682,733</li> <li>2,940,674</li> </ul> Unutilised credit card lines       3,330,591         Forward asset purchases       10,175         Derivative Financial Instruments       10,643,581         Foreign exchange related contracts: <ul> <li>less than one year</li> <li>one year to less than five years</li> <li>6,514</li> <li>109</li> <li>435</li> <li>433</li> <li>433,317</li> <li>479,477</li> <li>95,088,000</li> <li>183,317</li> <li>479,477<!--</th--><th>Bank<br/>2011</th><th>Principal<br/>Amount<br/>RM'000</th><th>Positive<br/>Fair Value<br/>of Derivative<br/>Contracts<br/>RM'000</th><th>Credit<br/>Equivalent<br/>Amount<br/>RM'000</th><th>Risk-<br/>Weighted<br/>Assets<br/>RM'000</th></li></ul> | Bank<br>2011   | Principal<br>Amount<br>RM'000 | Positive<br>Fair Value<br>of Derivative<br>Contracts<br>RM'000 | Credit<br>Equivalent<br>Amount<br>RM'000 | Risk-<br>Weighted<br>Assets<br>RM'000  |
|---|--|-------------------------------|--|--|--|
| Contingent Liabilities         1,120,615         1,120,615         914,111           Direct credit substitutes         1,120,615         914,111         389,546         248,187           Direct credit substitutes         779,091         389,546         248,187           Short-term self-liquidating         trade-related contingencies         221,038         44,207         37,543           Obligations under an on-going         underwriting agreement         25,000         12,500         12,500           Commitments         standby facilities and credit lines, with an original maturity of:         -         7,937,651         6,243,252           - exceeding one year         18,177,027         7,937,651         6,243,252         -           - one exceeding one year         18,177,027         7,937,651         6,243,252           - not exceeding one year         18,177,027         7,937,651         6,243,252           - one year         18,177,027         7,937,651         6,243,252           - one year on exceeding one year         18,177,027         7,937,651         6,243,252           Forward asset purchases         10,175         3,682,733         2,960,674           Duritised credit card lines         3,330,591         10,675         523,920         93,124  | Bank (excluding Public Bank  |                               |  |  |  |
| Direct credit substitutes         1,120,615         1,120,615         914,111           Transaction-related contingent items         779,091         389,546         248,187           Short-term self-liquidating         1,20,015         914,111         389,546         248,187           Short-term self-liquidating         12,500         12,500         12,500         12,500           Diligations under an on-going         21,038         44,207         37,543         012,500           Commitments         2,145,744         1,566,868         1,212,341         01,750         01,2500           Commitments         standby facilities and credit lines, with an original maturity of:         7,937,651         6,243,252         6,243,252           - not exceeding one year         18,177,027         7,937,651         6,243,252         9,9585           Forward asset purchases         10,175         10,175         01,175         01,175           Oberivative Financial Instruments         514         109         435         435           Foreign exchange related contracts:         -         less than one year         10,643,581         105,156         223,920         93,124           - one year to less than five years         6,514         109         435         435   | ••••   |                               |  |  |  |
| trade-related contingencies       221,038       44,207       37,543         Obligations under an on-going<br>underwriting agreement       25,000       12,500       12,500         2,145,744       1,566,868       1,212,341         Commitments       2,145,744       1,566,868       1,212,341         Commitments       0       2,145,744       1,566,868       1,212,341         Commitments       0       7,937,651       6,243,252       6,243,252         - exceeding one year       18,177,027       7,937,651       6,243,252       6,243,252         - not exceeding one year       18,413,664       3,682,733       2,960,677       9,703,515         Forward asset purchases       10,175       10,175       -       -         Foreign exchange related contracts:       -       12,296,677       9,703,515         Perivative Financial Instruments       7,937,641       109       435       435         Foreign exchange related contracts:       -       -       12,296,677       9,703,515         - one year to less than five years       6,514       109       435       435         Interest rate related contracts:       -       -       5,088,000       183,317       479,477       95,896         - one y  | Direct credit substitutes<br>Transaction-related contingent items  |                               |  |  | 914,111<br>248,187                     |
| 2,145,744         1,566,868         1,212,341           Commitments         2,145,744         1,566,868         1,212,341           Commitments         Other commitments, such as formal standby facilities and credit lines, with an original maturity of: <ul> <li>exceeding one year</li> <li>18,177,027</li> <li>7,937,651</li> <li>6,243,252</li> <li>not exceeding one year</li> <li>18,413,664</li> <li>3,682,733</li> <li>2,960,674</li> <li>Unutilised credit card lines</li> <li>3,330,591</li> <li>6,664,118</li> <li>499,585</li> <li>Forward asset purchases</li> <li>10,175</li> <li>10,175</li> <li>10,175</li> <li>-</li> <li>ess than one year</li> <li>less than one year</li> <li>less than one year</li> <li>less than one year</li> <li>ess than one year</li>                  &lt;</ul>   | trade-related contingencies<br>Obligations under an on-going   | 221,038                       |  | 44,207                                   | 37,543                                 |
| Commitments           Other commitments, such as formal<br>standby facilities and credit lines,<br>with an original maturity of:<br>- exceeding one year         18,177,027         7,937,651         6,243,252           - not exceeding one year         18,413,664         3,682,733         2,960,674           Unutilised credit card lines         3,330,591         666,118         499,585           Forward asset purchases         10,175         10,175         -           Softward asset purchases         10,175         10,175         -           Derivative Financial Instruments         39,931,457         12,296,677         9,703,515           Derivative Financial Instruments         -         10,643,581         105,156         223,920         93,124           - one year to less than five years         6,514         109         435         435           Interest rate related contracts:         -         less than one year         2,058,803         23,619         26,247         5,249           - one year to less than five years         6,227,481         169,014         330,482         109,193           - five years and above         5,088,000         183,317         479,477         95,896           Commodity related contracts:         -         less than one year         16,896         77   | underwriting agreement   | 25,000                        |  | 12,500                                   | 12,500                                 |
| Other commitments, such as formal standby facilities and credit lines, with an original maturity of:       7,937,651       6,243,252         - exceeding one year       18,177,027       7,937,651       6,243,252         - not exceeding one year       18,413,664       3,682,733       2,960,674         Unutilised credit card lines       3,330,591       666,118       499,585         Forward asset purchases       10,175       10,175       -         39,931,457       12,296,677       9,703,515         Derivative Financial Instruments       39,931,457       12,296,677       9,703,515         Foreign exchange related contracts:       - less than one year       10,643,581       105,156       223,920       93,124         - one year to less than five years       6,514       109       435       435         Interest rate related contracts:       - less than one year       2,058,803       23,619       26,247       5,245         - less than one year       2,058,803       23,619       26,247       5,245         - less than one year       2,058,803       23,619       26,247       5,245         - one year to less than five years       6,227,481       169,014       330,482       109,193         - five years and above       5,088,000       183,317  |  | 2,145,744                     |  | 1,566,868                                | 1,212,341                              |
| Derivative Financial Instruments           Foreign exchange related contracts:           - less than one year         10,643,581         105,156         223,920         93,124           - one year to less than five years         6,514         109         435         435           Interest rate related contracts:         -         1ess than one year         2,058,803         23,619         26,247         5,249           - one year to less than five years         6,227,481         169,014         330,482         109,193           - five years and above         5,088,000         183,317         479,477         95,896           Commodity related contracts:         -         -         16,896         77         247         247           - less than one year         16,896         77         247         247           Equity related contracts:         -         -         -         0ne year to less than five years         148,325         11,244         23,109         11,555           24,189,600         492,536         1,083,917         315,699         315,699  | Other commitments, such as formal<br>standby facilities and credit lines,<br>with an original maturity of:<br>– exceeding one year | 18,413,664<br>3,330,591       |  | 3,682,733<br>666,118                     | 6,243,252<br>2,960,674<br>499,589<br>- |
| Foreign exchange related contracts:       10,643,581       105,156       223,920       93,124         - one year to less than five years       6,514       109       435       435         Interest rate related contracts:       -       -       10,643,581       105,156       223,920       93,124         Interest rate related contracts:       -       6,514       109       435       435         - less than one year       2,058,803       23,619       26,247       5,249         - one year to less than five years       6,227,481       169,014       330,482       109,193         - five years and above       5,088,000       183,317       479,477       95,896         Commodity related contracts:       -       -       16,896       77       247       247         Equity related contracts:       -       16,896       77       247       247         - one year to less than five years       148,325       11,244       23,109       11,555         24,189,600       492,536       1,083,917       315,699  |  | 39,931,457                    |  | 12,296,677                               | 9,703,515                              |
| Commodity related contracts:       - less than one year       16,896       77       247       247         Equity related contracts:       - one year to less than five years       148,325       11,244       23,109       11,555         24,189,600       492,536       1,083,917       315,699  | <ul> <li>one year to less than five years</li> <li>Interest rate related contracts:</li> <li>less than one year</li> </ul>         | 6,514                         | 109<br>23,619  | 435<br>26,247                            | 93,124<br>435<br>5,249<br>109,193      |
| - less than one year       16,896       77       247       247         Equity related contracts:       - one year to less than five years       148,325       11,244       23,109       11,555         24,189,600       492,536       1,083,917       315,699   | -  | 5,088,000                     | 183,317  | 479,477                                  | 95,896                                 |
| - one year to less than five years         148,325         11,244         23,109         11,555           24,189,600         492,536         1,083,917         315,699  | – less than one year   | 16,896                        | 77   | 247                                      | 247                                    |
|   |  | 148,325                       | 11,244   | 23,109                                   | 11,555                                 |
| Total 66,266,801 492,536 14,947,462 11,231,555  |  | 24,189,600                    | 492,536  | 1,083,917                                | 315,699                                |
|   | Total  | 66,266,801                    | 492,536  | 14,947,462                               | 11,231,555                             |

# 4.2 Off-Balance Sheet Exposures and Counterparty Credit Risk (Cont'd.)

| Bank<br>2011  | Principal<br>Amount<br>RM'000 | Positive<br>Fair Value<br>of Derivative<br>Contracts<br>RM'000 | Credit<br>Equivalent<br>Amount<br>RM'000 | Risk-<br>Weighted<br>Assets<br>RM'000 |
|---|-------------------------------|--|--|---------------------------------------|
| <b>Public Bank (L) Ltd.</b><br><b>Contingent Liabilities</b><br>Direct credit substitutes   | 4,762                         |  | 4,762                                    | 4,762                                 |
| <b>Commitments</b><br>Other commitments such as formal<br>standby facilities and credit lines,<br>with an original maturity of:<br>– not exceeding one year | 165,348                       |  | 33,070                                   | 33,017                                |
| <b>Derivative Financial Instruments</b><br>Interest rate related contracts:<br>– one year to less than five years   | 333,349                       | _  | 8,889                                    | 2,587                                 |
| - five years and above  | 95,242                        | -  | 6,667                                    | 1,333                                 |
| Total   | 428,591<br>598,701            | -  | 15,556<br>53,388                         | 3,920<br>41,699                       |
| Total Off-Balance Sheet Exposures<br>of the Bank and Public Bank (L) Ltd.   | 66,865,502                    | 492,536  | 15,000,850                               | 11,273,254                            |

# 4.2 Off-Balance Sheet Exposures and Counterparty Credit Risk (Cont'd.)

| Bank<br>2010   | Principal<br>Amount<br>RM'000 | Positive<br>Fair Value<br>of Derivative<br>Contracts<br>RM'000 | Credit<br>Equivalent<br>Amount<br>RM'000 | Risk-<br>Weighted<br>Assets<br>RM'000 |
|--|-------------------------------|--|--|---------------------------------------|
| Bank (excluding Public Bank<br>(L) Ltd.)   |                               |  |  |                                       |
| Contingent Liabilities   |                               |  |  |                                       |
| Direct credit substitutes  | 1,476,910                     |  | 1,476,910                                | 1,027,132                             |
| Transaction-related contingent items   | 676,528                       |  | 338,264                                  | 206,138                               |
| Short-term self-liquidating  |                               |  | ,  |                                       |
| trade-related contingencies  | 231,016                       |  | 46,203                                   | 39,067                                |
| Obligations under an on-going  |                               |  | ,  | ,                                     |
| underwriting agreement   | 75,000                        |  | 37,500                                   | 37,500                                |
|  | 2,459,454                     |  | 1,898,877                                | 1,309,837                             |
|  |                               |  |  |                                       |
| <b>Commitments</b><br>Other commitments, such as formal<br>standby facilities and credit lines,<br>with an original maturity of: |                               |  |  |                                       |
| <ul> <li>exceeding one year</li> </ul>   | 14,338,422                    |  | 6,109,173                                | 4,309,154                             |
| - not exceeding one year   | 20,522,993                    |  | -  | -                                     |
| Unutilised credit card lines   | 2,875,523                     |  | 575,105                                  | 431,329                               |
| Forward asset purchases  | 3,600                         |  | 3,600                                    | 720                                   |
|  | 37,740,538                    |  | 6,687,878                                | 4,741,203                             |
| Derivative Financial Instruments   |                               |  |  |                                       |
| Foreign exchange related contracts:  |                               |  |  |                                       |
| – less than one year   | 13,951,365                    | 82,199   | 255,349                                  | 79,463                                |
| – one year to less than five years   | 6,271                         | _  | 416                                      | 416                                   |
| Interest rate related contracts:   |                               |  |  |                                       |
| – less than one year   | 570,013                       | 7,663  | 8,286                                    | 1,657                                 |
| – one year to less than five years   | 5,491,445                     | 99,523   | 221,662                                  | 46,366                                |
| <ul> <li>five years and above</li> </ul>   | 3,904,500                     | 112,163  | 370,028                                  | 74,005                                |
| Commodity related contracts:   |                               |  |  |                                       |
| – less than one year   | 929                           | -  | 9  | 9                                     |
| Equity related contracts:  |                               |  |  |                                       |
| – less than one year   | 227,140                       | -  | 13,628                                   | 2,726                                 |
| – one year to less than five years   | 181,027                       | 21,048   | 35,531                                   | 7,106                                 |
|  | 24,332,690                    | 322,596  | 904,909                                  | 211,748                               |
| Total  | 64,532,682                    | 322,596  | 9,491,664                                | 6,262,788                             |
|  |                               |  |  |                                       |

# 4.2 Off-Balance Sheet Exposures and Counterparty Credit Risk (Cont'd.)

| Bank<br>2010  | Principal<br>Amount<br>RM'000 | Positive<br>Fair Value<br>of Derivative<br>Contracts<br>RM'000 | Credit<br>Equivalent<br>Amount<br>RM'000 | Risk-<br>Weighted<br>Assets<br>RM'000 |
|---|-------------------------------|--|--|---------------------------------------|
| Public Bank (L) Ltd.  |                               |  |  |                                       |
| Contingent Liabilities<br>Direct credit substitutes   | 4,623                         |  | 4,623                                    | 4,623                                 |
| Commitments   |                               |  |  |                                       |
| Other commitments such as formal<br>standby facilities and credit lines,<br>with an original maturity of: |                               |  |  |                                       |
| <ul> <li>not exceeding one year</li> </ul>  | 130,941                       |  | -  | -                                     |
| Derivative Financial Instruments  |                               |  |  |                                       |
| Interest rate related contracts:  |                               |  |  |                                       |
| – less than one year  | 61,650                        | -  | 62                                       | 17                                    |
| – one year to less than five years  | 323,663                       | _  | 11,867                                   | 2,373                                 |
| – five years and above  | 92,475                        | _  | 7,398                                    | 1,480                                 |
|   | 477,788                       | _  | 19,327                                   | 3,870                                 |
| Total   | 613,352                       | _  | 23,950                                   | 8,493                                 |
| Total Off-Balance Sheet Exposures<br>of the Bank and Public Bank (L) Ltd.                                 | 65,146,034                    | 322,596  | 9,515,614                                | 6,271,281                             |

#### 4.3 Credit Risk Mitigation

The Group's approach in granting credit facilities is based on the credit standing of the customer, source of repayment and debt servicing ability rather than placing primary reliance on credit risk mitigants ("CRM"). Depending on a customer's standing and the type of product, facilities may be provided unsecured. Nevertheless, mitigation of credit risk is a key aspect of effective risk management and takes many forms.

The main types of collateral obtained by the Group to mitigate credit risk are as follows:

- (a) for residential mortgages charges over residential properties
- (b) for commercial property loans charges over the properties being financed
- (c) for motor vehicle financing ownership claims over the vehicles financed
- (d) for share margin financing pledges over securities from listed exchange
- (e) for other loans charges over business assets such as premises, inventories, trade receivables or deposits

The reliance that can be placed on CRM is carefully assessed in light of issues such as legal enforceability, market value and CCR of the guarantor. Policies and procedures are in place to govern the protection of the Group's position from the onset of a customer relationship, for instance in requiring standard terms and conditions or specifically agreed upon documentation to ensure the legal enforceability of the CRM.

The valuation of CRM seeks to monitor and ensure that they will continue to provide the credit protection. Policy on the periodic valuation updates of CRM is in place to ensure this. The value of properties taken as collateral is generally updated from time to time during the review of the customers' facilities to reflect the current market value. The quality, liquidity and collateral type will determine the appropriate haircuts or discounts applied on the market value of the collateral.

Where there is a currency mismatch, haircuts are applied to protect against currency fluctuations, in addition to ongoing review and controls over maturity mismatch between collateral and exposures. Especially in mortgage financing, the collateral is required to be insured at all times against major risks, for instance, fire, with the respective banking entities as the loss payee under the insurance policy. In addition, customers are generally insured against major risks, such as, death and permanent disability.

The Group also accepts guarantees from individuals, corporate and institutional customers to mitigate credit risk, subject to internal guidelines on eligibility. Currently, the Group does not employ the use of derivative credit instruments such as credit default swaps, structured credit notes and securitisation structures to mitigate the Group's credit exposures. In addition, the Group enters into master netting arrangements with its derivative counterparties to reduce the credit risk where in the event of default, all amounts with the counterparty are settled on a net basis.

## 4.3 Credit Risk Mitigation (Cont'd.)

The following tables present the credit risk mitigation analysis of the Group i.e. credit exposures covered by eligible financial collateral and financial guarantees as defined under the Standardised Approach. Eligible financial collateral consists primarily of cash, securities from listed exchange, unit trust or marketable securities. The Group does not have any credit exposure which is reduced through the application of other eligible collateral.

| Group<br>2011<br>Exposure Class  | Total<br>Exposures<br>before<br>Credit Risk<br>Mitigation<br>RM'000 | Total<br>Exposures<br>Covered by<br>Guarantees<br>RM'000 | Total<br>Exposures<br>Covered by<br>Eligible<br>Financial<br>Collateral<br>RM'000 | Total<br>Exposures<br>Covered by<br>Other<br>Eligible<br>Collateral<br>RM'000 |
|----------------------------------|---|--|---|---|
| On-Balance Sheet Exposures       |   |  |   |   |
| Sovereigns/Central Banks         | 37,523,662  | -  | 9,290,333   | -   |
| Public Sector Entities           | 424,498   | 300,687  | -   | -   |
| Banks, DFIs and MDBs             | 12,721,460  | -  | -   | -   |
| Insurance Companies, Securities  |   |  |   |   |
| Firms and Fund Managers          | 109,724   | -  | 4,940   | -   |
| Corporates                       | 43,974,265  | 1,387,064  | 1,626,251   | -   |
| Regulatory Retail                | 87,201,260  | 3,089  | 679,733   | -   |
| Residential Mortgages            | 45,825,233  | -  | 56,419  | -   |
| Higher Risk Assets               | 144,825   | -  | 85  | -   |
| Other Assets                     | 4,480,250   | -  | -   | -   |
| Equity Exposures                 | 4,940,117   | -  | -   | -   |
| Defaulted Exposures              | 1,516,051   | -  | 13,608  | -   |
|                                  | 238,861,345   | 1,690,840  | 11,671,369  | -   |
| Off-Balance Sheet Exposures      |   |  |   |   |
| Credit-related Exposures         | 15,262,103  | 271,046  | 370,140   | -   |
| Derivative Financial Instruments | 1,101,907   | -  | -   | -   |
| Other Treasury-related Exposures | 39,362  | -  | -   | -   |
| Defaulted Exposures              | 15,800  | -  | -   | -   |
|                                  | 16,419,172  | 271,046  | 370,140   | -   |
| Total Credit Exposures           | 255,280,517   | 1,961,886  | 12,041,509  | -   |

#### **Credit Risk Mitigation Analysis**

4.3 Credit Risk Mitigation (Cont'd.)

Credit Risk Mitigation Analysis (Cont'd.)

| Group<br>2010<br>Exposure Class  | Total<br>Exposures<br>before<br>Credit Risk<br>Mitigation<br>RM'000 | Total<br>Exposures<br>Covered by<br>Guarantees<br>RM'000 | Total<br>Exposures<br>Covered by<br>Eligible<br>Financial<br>Collateral<br>RM'000 | Total<br>Exposures<br>Covered by<br>Other<br>Eligible<br>Collateral<br>RM'000 |
|----------------------------------|---|--|---|---|
| On-Balance Sheet Exposures       |   |  |   |   |
| Sovereigns/Central Banks         | 44,104,464  | _  | -   | _   |
| Public Sector Entities           | 447,508   | 300,687  | -   | _   |
| Banks, DFIs and MDBs             | 8,322,852   | 369,900  | -   | _   |
| Insurance Companies, Securities  |   |  |   |   |
| Firms and Fund Managers          | 239,194   | _  | 4,889   | _   |
| Corporates                       | 42,392,177  | 1,293,160  | 1,804,876   | -   |
| Regulatory Retail                | 78,591,298  | 5,032  | 650,601   | -   |
| Residential Mortgages            | 34,676,113  | -  | 52,160  | -   |
| Higher Risk Assets               | 121,392   | -  | 95  | -   |
| Other Assets                     | 3,952,394   | -  | -   | -   |
| Equity Exposures                 | 4,795,823   | -  | -   | -   |
| Defaulted Exposures              | 1,818,833   | -  | 6,955   | -   |
|                                  | 219,462,048   | 1,968,779  | 2,519,576   |   |
| Off-Balance Sheet Exposures      |   |  |   |   |
| Credit-related Exposures         | 9,241,639   | 347,573  | 392,318   | -   |
| Derivative Financial Instruments | 930,694   | _  | _   | -   |
| Other Treasury-related Exposures | 7,305   | -  | _   | -   |
| Defaulted Exposures              | 15,545  | -  | -   | -   |
|                                  | 10,195,183  | 347,573  | 392,318   |   |
| Total Credit Exposures           | 229,657,231   | 2,316,352  | 2,911,894   | _   |

## Pillar 3 Disclosure

## 4. Credit Risk (Cont'd.)

## 4.4 Assignment of Risk Weights for Portfolios Under the Standardised Approach

Under the Standardised Approach, the Group makes use of credit ratings assigned by credit rating agencies in its calculation of credit risk-weighted assets. The following are the rating agencies or Eligible Credit Assessment Institutions ("ECAI") ratings used by the Group and are recognised by BNM in the RWCAF:

- (a) Standard & Poor's ("S&P")
- (b) Moody's Investors Services ("Moody's")
- (c) Fitch Ratings ("Fitch")
- (d) Rating Agency Malaysia Berhad ("RAM")
- (e) Malaysian Rating Corporation Berhad ("MARC")

The ECAI ratings accorded to the following counterparty exposure classes are used in the calculation of risk-weighted assets for capital adequacy purposes:

- (a) Sovereigns and central banks
- (b) Banking institutions
- (c) Corporates

#### **Unrated and Rated Counterparties**

In general, the rating specific to the credit exposure is used, i.e. the issue rating. Where no specific rating exists, the credit rating assigned to the issuer or counterparty of that particular credit exposure is used. In cases where an exposure has neither an issue or issuer rating, it is deemed as unrated or the rating of another rated obligation of the same counterparty may be used if the exposure is ranked at least pari passu with the obligation that is rated, as stipulated in the RWCAF. Where a counterparty or an exposure is rated by more than one ECAI, the second highest rating is then used to determine the risk weight. In cases where the credit exposures are secured by guarantees issued by eligible or rated guarantors, the risk weights similar to that of the guarantor are assigned.

The following is a summary of the rules governing the assignment of risk weights under the Standardised Approach. Each exposure must be assigned to one of the six credit quality rating categories defined in the table below.

| Rating<br>Category | S & P          | Moody's        | Fitch          | RAM          | MARC         |
|--------------------|----------------|----------------|----------------|--------------|--------------|
| 1                  | AAA to AA-     | Aaa to Aa3     | AAA to AA-     | AAA to AA3   | AAA to AA-   |
| 2                  | A+ to A-       | A1 to A3       | A+ to A-       | A1 to A3     | A+ to A-     |
| 3                  | BBB+ to BBB-   | Baa1 to Baa3   | BBB+ to BBB-   | BBB1 to BBB3 | BBB+ to BBB- |
| 4                  | BB+ to BB-     | Ba1 to Ba3     | BB+ to BB-     | BB1 to BB3   | BB+ to BB-   |
| 5                  | B+ to B-       | B1 to B3       | B+ to B-       | B1 to B3     | B+ to B-     |
| 6                  | CCC+ and below | Caa1 and below | CCC+ and below | C1 and below | C+ and below |

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## 4.4 Assignment of Risk Weights for Portfolios Under the Standardised Approach (Cont'd.)

The Group uses a system to automatically execute the selection of ratings and allocation of risk weights. The following table is a summarised risk weight mapping matrix for each credit quality rating category:

| Risk Weights Based on Credit Rating of the Counterparty Exposure Class |      |                      |  |   |
|--|------|----------------------|--|---|
| Rating Sovereigns and<br>Category Central Banks                        |      | Banking Institutions |  |   |
|  | -    | Corporates           | For Exposure Greater<br>than Six Months<br>Original Maturity | For Exposure Less<br>than Six Months<br>Original Maturity |
| 1  | 0%   | 20%                  | 20%  | 20%   |
| 2  | 20%  | 50%                  | 50%  | 20%   |
| 3  | 50%  | 100%                 | 50%  | 20%   |
| 4  | 100% | 100%                 | 100%   | 50%   |
| 5  | 100% | 150%                 | 100%   | 50%   |
| 6  | 150% | 150%                 | 150%   | 150%  |

In addition to the above, credit exposures under the counterparty exposure class of Banking Institutions, with an original maturity of below three months and denominated in RM, are all risk-weighted at 20% regardless of credit rating.

# Pillar 3 Disclosure

# 4. Credit Risk (Cont'd.)

# 4.4 Assignment of Risk Weights for Portfolios Under the Standardised Approach (Cont'd.)

The following tables present the credit exposures of the Group before the effect of credit risk mitigation by credit quality rating categories.

| ••••• | ••••                  |   | <           |   |           | ing Categories |         |        |             | ••••••••••••••••••••••••••••••••••••••• |
|-------|-----------------------|---|-------------|---|-----------|----------------|---------|--------|-------------|---|
| Gro   |                       |   |             | ••••••••••••••••••••••••••••••••••••••• |           |                |         |        | •           | •                                       |
| 201   | •                     |   | 1           | 2                                       | 3         | 4              | 5       | 6      | Unrated     | Total                                   |
| Exp   | osure Class           |   | RM'000      | RM'000                                  | RM'000    | RM'000         | RM'000  | RM'000 | RM'000      | RM'000                                  |
| 0n-   | Balance Sheet Ex      | cposures  |             |   |           |                |         |        |             |   |
| (a)   | Rated Exposures       | S   |             |   |           |                |         |        |             |   |
|       | •                     | hted using<br>f Corporates  | 3,331,167   | 1,345,601                               | 1,377,128 | 20,381         |         |        |             | 6,074,277                               |
|       | - corpor              | dies  | 3,331,107   | 1,343,001                               | 1,377,120 | 20,301         |         | -      |             | 0,074,277                               |
|       | using rat<br>and Cent | risk-weighted<br>ings of Sovereigns<br>ral Banks <sup>#</sup><br>igns and Central |             |   |           |                |         |        |             |   |
|       | Bank                  | (S  | 859,079     | 35,832,717                              | -         | -              | 685,013 | -      |             | 37,376,809                              |
|       | – Public              | Sector Entities   | -           | 300,687                                 | -         | -              | -       | -      |             | 300,687                                 |
|       | – Corpor              | ates  | -           | 10,115                                  | -         | -              | -       | -      |             | 10,115                                  |
|       |                       |   | 859,079     | 36,143,519                              | -         | -              | 685,013 | -      |             | 37,687,611                              |
|       | using rat             | risk-weighted<br>ings of<br>Institutions  |             |   |           |                |         |        |             |   |
|       | •                     | DFIs and MDBs   | 6,185,686   | 3,514,109                               | 1,182,392 | 1,066          | -       | -      |             | 10,883,253                              |
|       | – Corpor              | ates  | 1,268,932   | 107,466                                 | 5,172     | -              | -       | -      |             | 1,381,570                               |
|       | – Regula              | tory Retail   | -           | 2,797                                   | -         | -              | -       | -      |             | 2,797                                   |
|       |                       |   | 7,454,618   | 3,624,372                               | 1,187,564 | 1,066          | -       | -      |             | 12,267,620                              |
|       | Total Rated Exp       | OSULAS  | 11,644,864  | 41,113,492                              | 2,564,692 | 21,447         | 685,013 | _      |             | 56,029,508                              |
|       |                       |   | . 1,044,004 | -1,110,472                              | 2,004,072 | 21,777         | 000,010 |        |             |   |
| (b)   | Total Unrated E       | xposures  |             |   |           |                |         |        | 182,831,837 | 182,831,837                             |
|       |                       |   | 11,644,864  | 41,113,492                              | 2,564,692 | 21,447         | 685,013 | -      | 182,831,837 | 238,861,345                             |

#### Credit Exposures before the Effect of Credit Risk Mitigation by Credit Quality Rating Categories

4.4 Assignment of Risk Weights for Portfolios Under the Standardised Approach (Cont'd.) Credit Exposures before the Effect of Credit Risk Mitigation by Credit Quality Rating Categories (Cont'd.)

|     |  | $\leftarrow$ |             | Rating Categories |             |             |             | $\longrightarrow$ |                 |
|-----|--|--------------|-------------|-------------------|-------------|-------------|-------------|-------------------|-----------------|
| 201 | oup<br>11<br>posure Class  | 1<br>RM'000  | 2<br>RM'000 | 3<br>RM'000       | 4<br>RM'000 | 5<br>RM'000 | 6<br>RM'000 | Unrated<br>RM'000 | Total<br>RM'000 |
| Off | f-Balance Sheet Exposures  |              |             |                   |             |             |             |                   |                 |
| (a) | Rated Exposures<br>(i) Credit Exposures<br>risk-weighted using<br>ratings of Corporates<br>– Corporates  | 60,797       | 4,097       | _                 | -           | _           | _           |                   | 64,894          |
|     | <ul> <li>(ii) Exposures risk-weighted<br/>using ratings of Sovereigns<br/>and Central Banks #         <ul> <li>Sovereigns and Central<br/>Banks</li> </ul> </li> </ul> |              | 10,175      |                   |             |             |             |                   | 10,175          |
|     | (iii) Exposures risk-weighted<br>using ratings of<br>Banking Institutions  |              |             |                   |             |             |             |                   |                 |
|     | – Banks, DFIs and MDBs   | 778,334      | 324,025     | 35,745            | -           | -           | -           |                   | 1,138,104       |
|     | – Corporates   | 211,330      | 55,573      | 449               | -           | -           | -           |                   | 267,352         |
|     | – Regulatory Retail  | -            | 1,251       | -                 | -           | -           | -           |                   | 1,251           |
|     |  | 989,664      | 380,849     | 36,194            | -           | -           | -           |                   | 1,406,707       |
|     | Total Rated Exposures  | 1,050,461    | 395,121     | 36,194            | -           | -           | -           |                   | 1,481,776       |
| (b) | Total Unrated Exposures  |              |             |                   |             |             |             | 14,937,396        | 14,937,396      |
|     |  | 1,050,461    | 395,121     | 36,194            | -           | -           | -           | 14,937,396        | 16,419,172      |
|     | Total Credit Exposures before<br>Credit Risk Mitigation  | 12,695,325   | 41,508,613  | 2,600,886         | 21,447      | 685,013     | -           | 197,769,233       | 255,280,517     |

4.4 Assignment of Risk Weights for Portfolios Under the Standardised Approach (Cont'd.) Credit Exposures before the Effect of Credit Risk Mitigation by Credit Quality Rating Categories (Cont'd.)

|                     |                | •  | <           |             | Rat         | ing Categories |             |             | $\longrightarrow$ | $\rightarrow$   |  |
|---------------------|----------------|--|-------------|-------------|-------------|----------------|-------------|-------------|-------------------|-----------------|--|
| Gro<br>2010<br>Exp  |                | Class  | 1<br>RM'000 | 2<br>RM'000 | 3<br>RM'000 | 4<br>RM'000    | 5<br>RM'000 | 6<br>RM'000 | Unrated<br>RM'000 | Total<br>RM'000 |  |
| <b>On-</b>  <br>(a) | Rated<br>(i) ( | e Sheet Exposures<br>Exposures<br>Credit Exposures<br>risk-weighted using<br>ratings of Corporates<br>- Corporates   | 2,896,348   | 1,873,710   | 1,483,860   | 19,761         | -           | -           |                   | 6,273,679       |  |
|                     | (ii) E         | Exposures risk-weighted<br>using ratings of Sovereigns<br>and Central Banks <sup>#</sup><br>– Sovereigns and Central |             |             |             |                |             |             |                   |                 |  |
|                     |                | Banks  | 511,127     | 42,594,029  | -           | -              | 698,491     | -           |                   | 43,803,647      |  |
|                     |                | - Public Sector Entities   | -           | 300,687     | -           | -              | -           | -           |                   | 300,687         |  |
|                     |                | – Corporates   | -           | 10,116      | -           | -              | -           | -           |                   | 10,116          |  |
|                     |                |  | 511,127     | 42,904,832  | -           | -              | 698,491     | -           |                   | 44,114,450      |  |
|                     | (iii) E        | Exposures risk-weighted<br>using ratings of<br>Banking Institutions  |             |             |             |                |             |             |                   |                 |  |
|                     |                | – Banks, DFIs and MDBs   | 3,143,090   | 2,866,482   | 896,379     | 5,177          | -           | -           |                   | 6,911,128       |  |
|                     |                | – Corporates   | 920,673     | 338,531     | 4,803       | -              | -           | -           |                   | 1,264,007       |  |
|                     |                | – Regulatory Retail  | 1,076       | 3,198       | 474         | -              | -           | -           |                   | 4,748           |  |
|                     |                |  | 4,064,839   | 3,208,211   | 901,656     | 5,177          | -           | -           |                   | 8,179,883       |  |
|                     | Total          | Rated Exposures  | 7,472,314   | 47,986,753  | 2,385,516   | 24,938         | 698,491     | -           |                   | 58,568,012      |  |
| (b)                 | Total          | Unrated Exposures  |             |             |             |                |             |             | 160,894,036       | 160,894,036     |  |
|                     |                |  | 7,472,314   | 47,986,753  | 2,385,516   | 24,938         | 698,491     | -           | 160,894,036       | 219,462,048     |  |

4.4 Assignment of Risk Weights for Portfolios Under the Standardised Approach (Cont'd.) Credit Exposures before the Effect of Credit Risk Mitigation by Credit Quality Rating Categories (Cont'd.)

|     |                                 |  | <           |             | Rat         | ing Categories |             |             | $\longrightarrow$ |                 |  |  |
|-----|---------------------------------|--|-------------|-------------|-------------|----------------|-------------|-------------|-------------------|-----------------|--|--|
| 201 | iroup<br>1010<br>ixposure Class |  | 1<br>RM'000 | 2<br>RM'000 | 3<br>RM'000 | 4<br>RM'000    | 5<br>RM'000 | 6<br>RM'000 | Unrated<br>RM'000 | Total<br>RM'000 |  |  |
| 0ff | -Bala                           | nce Sheet Exposures  |             | •           |             |                |             |             |                   |                 |  |  |
| (a) | Rat<br>(i)                      | ed Exposures<br>Credit Exposures<br>risk-weighted using<br>ratings of Corporates<br>– Corporates | 100         |             |             |                |             | _           |                   | 100             |  |  |
|     | (ii)                            | Exposures risk-weighted<br>using ratings of<br>Banking Institutions                              |             |             |             |                |             |             |                   |                 |  |  |
|     |                                 | – Banks, DFIs and MDBs   | 750,451     | 27,036      | 38,258      | -              | -           | -           |                   | 815,745         |  |  |
|     |                                 | – Corporates   | 324,667     | 20,000      | -           | -              | -           | -           |                   | 344,667         |  |  |
|     |                                 | – Regulatory Retail  | -           | 1,162       | -           | -              | -           | -           |                   | 1,162           |  |  |
|     |                                 |  | 1,075,118   | 48,198      | 38,258      | -              | -           | -           |                   | 1,161,574       |  |  |
|     | Tota                            | al Rated Exposures   | 1,075,218   | 48,198      | 38,258      | -              | -           | -           |                   | 1,161,674       |  |  |
| (b) | Tota                            | al Unrated Exposures   |             |             |             |                |             |             | 9,033,509         | 9,033,509       |  |  |
|     |                                 |  | 1,075,218   | 48,198      | 38,258      | _              | _           | -           | 9,033,509         | 10,195,183      |  |  |
|     |                                 | al Credit Exposures before<br>Gredit Risk Mitigation   | 8,547,532   | 48,034,951  | 2,423,774   | 24,938         | 698,491     | -           | 169,927,545       | 229,657,231     |  |  |

<sup>#</sup> Under the RWCAF, exposures to and/or guaranteed by the Federal Government of Malaysia, Bank Negara Malaysia, overseas federal governments and central banks of their respective jurisdictions are accorded a preferential sovereign risk weight of 0%.

# 4.4 Assignment of Risk Weights for Portfolios Under the Standardised Approach (Cont'd.)

The following tables present the credit exposures of the Group and the Bank after the effect of credit risk mitigation by risk weights.

|   | <   |  |                                      | Credit   | Exposures afte       | r the Effect of                | Credit Risk Mit                    | igation ———                     |                           |                               | $\longrightarrow$  |  |
|---|---|--|--------------------------------------|--|----------------------|--------------------------------|------------------------------------|---------------------------------|---------------------------|-------------------------------|--|--|
| Group<br>2011<br>Risk Weights           | Sovereigns/<br>Central<br>Banks<br>RM'000 | Public<br>Sector<br>Entities<br>RM'000 | Banks,<br>DFIs and<br>MDBs<br>RM'000 | Insurance<br>Companies,<br>Securities<br>Firms and<br>Fund<br>Managers<br>RM'000 | Corporates<br>RM'000 | Regulatory<br>Retail<br>RM'000 | Residential<br>Mortgages<br>RM'000 | Higher Risk<br>Assets<br>RM'000 | Other<br>Assets<br>RM'000 | Equity<br>Exposures<br>RM'000 | Total<br>Exposures<br>after<br>Credit Risk<br>Mitigation<br>RM'000 | Total<br>Risk-<br>Weighted<br>Assets<br>RM'000 |
| 0%                                      | 28,230,585                                | 300,688                                | -                                    | -  | 25,214               | -                              | -                                  | -                               | 1,727,933                 | -                             | 30,284,420   | -  |
| 20%                                     | -   | 123,867                                | 12,245,869                           | -  | 4,872,224            | -                              | -                                  | -                               | 114,811                   | 30,948                        | 17,387,719   | 3,477,544                                      |
| 35%                                     | -   | -                                      | -                                    | -  | -                    | -                              | 30,342,394                         | -                               | -                         | -                             | 30,342,394   | 10,619,838                                     |
| 50%                                     | -   | -                                      | 1,487,899                            | 3,942  | 1,525,145            | 14,428                         | 11,638,971                         | -                               | -                         | -                             | 14,670,385   | 7,335,193                                      |
| 75%                                     | -   | -                                      | -                                    | -  | -                    | 92,894,073                     | 3,248,853                          | -                               | -                         | -                             | 96,142,926   | 72,107,195                                     |
| 100%                                    | 112,930                                   | -                                      | 130,377                              | 120,165  | 40,498,929           | 2,740,309                      | 1,834,849                          | -                               | 2,637,506                 | 4,909,169                     | 52,984,234   | 52,984,234                                     |
| 150%                                    | -   | -                                      | -                                    | 2,011  | 196,889              | 1,052,413                      | 15,109                             | 160,508                         | -                         | -                             | 1,426,930  | 2,140,395                                      |
| Total                                   | 28,343,515                                | 424,555                                | 13,864,145                           | 126,118  | 47,118,401           | 96,701,223                     | 47,080,176                         | 160,508                         | 4,480,250                 | 4,940,117                     | 243,239,008  | 148,664,399                                    |
| Risk-Weighted<br>Assets by<br>Exposures | 112,930                                   | 24,773                                 | 3,323,500                            | 125,153  | 42,531,280           | 73,996,698                     | 20,733,476                         | 240,762                         | 2,660,468                 | 4,915,359                     | 148,664,399  |  |
| Average<br>Risk Weights                 | 0.4%                                      | 5.8%                                   | 24.0%                                | 99.2%  | 90.3%                | 76.5%                          | 44.0%                              | 150.0%                          | 59.4%                     | 99.5%                         | 61.1%  |  |
| Deduction<br>from<br>Capital<br>Base    |   |  | 44,468                               |  |                      |                                |                                    |                                 |                           |                               | 44,468   |  |

#### Credit Exposures after the Effect of Credit Risk Mitigation by Risk Weights

4.4 Assignment of Risk Weights for Portfolios Under the Standardised Approach (Cont'd.) Credit Exposures after the Effect of Credit Risk Mitigation by Risk Weights (Cont'd.)

|   | $\leftarrow$                              |  |                                      | Credit   | Exposures afte       | r the Effect of                | Credit Risk Mit                    | igation ———                     |                           |                               | $\longrightarrow$  |  |
|---|---|--|--------------------------------------|--|----------------------|--------------------------------|------------------------------------|---------------------------------|---------------------------|-------------------------------|--|--|
| Group<br>2010<br>Risk Weights           | Sovereigns/<br>Central<br>Banks<br>RM'000 | Public<br>Sector<br>Entities<br>RM'000 | Banks,<br>DFIs and<br>MDBs<br>RM'000 | Insurance<br>Companies,<br>Securities<br>Firms and<br>Fund<br>Managers<br>RM'000 | Corporates<br>RM'000 | Regulatory<br>Retail<br>RM'000 | Residential<br>Mortgages<br>RM'000 | Higher Risk<br>Assets<br>RM'000 | Other<br>Assets<br>RM'000 | Equity<br>Exposures<br>RM'000 | Total<br>Exposures<br>after<br>Credit Risk<br>Mitigation<br>RM'000 | Total<br>Risk-<br>Weighted<br>Assets<br>RM'000 |
| 0%                                      | 44,013,720                                | 300,687                                | -                                    | -  | 25,210               | -                              | -                                  | -                               | 945,789                   | -                             | 45,285,406   | -  |
| 20%                                     | -   | 146,850                                | 7,921,258                            | -  | 4,141,587            | 1,077                          | -                                  | -                               | 165,656                   | 30,948                        | 12,407,376   | 2,481,475                                      |
| 35%                                     | -   | -                                      | -                                    | -  | -                    | -                              | 21,409,463                         | -                               | -                         | -                             | 21,409,463   | 7,493,312                                      |
| 50%                                     | -   | -                                      | 1,272,577                            | 61,144   | 2,253,817            | 8,496                          | 14,401,266                         | -                               | -                         | -                             | 17,997,300   | 8,998,650                                      |
| 75%                                     | -   | -                                      | -                                    | -  | -                    | 83,771,709                     | -                                  | -                               | -                         | -                             | 83,771,709   | 62,828,782                                     |
| 100%                                    | 90,747                                    | -                                      | 51,490                               | 177,411  | 36,133,031           | 17,156                         | 177,244                            | -                               | 2,840,949                 | 4,764,875                     | 44,252,903   | 44,252,903                                     |
| 150%                                    | -   | -                                      | -                                    | 2,010  | 327,569              | 1,144,563                      | 7,606                              | 139,432                         | -                         | -                             | 1,621,180  | 2,431,770                                      |
| Total                                   | 44,104,467                                | 447,537                                | 9,245,325                            | 240,565  | 42,881,214           | 84,943,001                     | 35,995,579                         | 139,432                         | 3,952,394                 | 4,795,823                     | 226,745,337  | 128,486,892                                    |
| Risk-Weighted<br>Assets by<br>Exposures | 90,747                                    | 29,370                                 | 2,272,030                            | 210,998  | 38,579,610           | 64,567,246                     | 14,882,598                         | 209,148                         | 2,874,080                 | 4,771,065                     | 128,486,892  |  |
| Average<br>Risk Weights                 | 0.2%                                      | 6.6%                                   | 24.6%                                | 87.7%  | 90.0%                | 76.0%                          | 41.3%                              | 150.0%                          | 72.7%                     | 99.5%                         | 56.7%  |  |
| Deduction<br>from<br>Capital<br>Base    |   |  | 47,439                               |  |                      |                                |                                    |                                 |                           | -                             | 47,439   |  |

4.4 Assignment of Risk Weights for Portfolios Under the Standardised Approach (Cont'd.) Credit Exposures after the Effect of Credit Risk Mitigation by Risk Weights (Cont'd.)

|                              | <   |  |                                      | Credit   | Exposures afte       | er the Effect of               | Credit Risk Mit                    | igation ———                     |                           |                               | $\longrightarrow$  |   |
|------------------------------|---|--|--------------------------------------|--|----------------------|--------------------------------|------------------------------------|---------------------------------|---------------------------|-------------------------------|--|---|
| Bank<br>2011<br>Risk Weights | Sovereigns/<br>Central<br>Banks<br>RM'000 | Public<br>Sector<br>Entities<br>RM'000 | Banks,<br>DFIs and<br>MDBs<br>RM'000 | Insurance<br>Companies,<br>Securities<br>Firms and<br>Fund<br>Managers<br>RM'000 | Corporates<br>RM1000 | Regulatory<br>Retail<br>RM'000 | Residential<br>Mortgages<br>RM'000 | Higher Risk<br>Assets<br>RM'000 | Other<br>Assets<br>RM'000 | Equity<br>Exposures<br>RM'000 | Total<br>Exposures<br>after<br>Credit Risk<br>Mitigation<br>RM'000 | Tota<br>Risk-<br>Weighted<br>Assets<br>RM'000 |
| 0%                           | 17,105,269                                | -                                      | -                                    | -  | 10,113               | -                              | -                                  | -                               | 1,514,017                 | -                             | 18,629,399   | -   |
| 20%                          | -   | 423                                    | 12,121,649                           | -  | 4,623,031            | -                              | -                                  | -                               | -                         | 30,948                        | 16,776,051   | 3,355,210                                     |
| 35%                          | -   | -                                      | -                                    | -  | -                    | -                              | 24,948,894                         | -                               | -                         | -                             | 24,948,894   | 8,732,113                                     |
| 50%                          | -   | -                                      | 1,374,339                            | -  | 1,573,158            | 14,427                         | 10,729,406                         | -                               | -                         | -                             | 13,691,330   | 6,845,665                                     |
| 75%                          | -   | -                                      | -                                    | -  | -                    | 73,419,415                     | 2,830,678                          | -                               | -                         | -                             | 76,250,093   | 57,187,570                                    |
| 100%                         | 112,930                                   | -                                      | 129,615                              | 19,845   | 35,708,009           | 1,395,383                      | 1,646,273                          | -                               | 1,884,823                 | 4,370,940                     | 45,267,818   | 45,267,818                                    |
| 150%                         | -   | -                                      | -                                    | 2,011  | 139,111              | 837,286                        | 12,364                             | 127,205                         | -                         | -                             | 1,117,977  | 1,676,966                                     |
| Total                        | 17,218,199                                | 423                                    | 13,625,603                           | 21,856   | 42,053,422           | 75,666,511                     | 40,167,615                         | 127,205                         | 3,398,840                 | 4,401,888                     | 196,681,562  | 123,065,342                                   |
| Risk-Weighted<br>Assets by   |   |  |                                      |  |                      |                                |                                    |                                 |                           |                               |  |   |
| Exposures                    | 112,930                                   | 85                                     | 3,241,114                            | 22,862   | 37,627,861           | 57,723,087                     | 17,884,642                         | 190,808                         | 1,884,823                 | 4,377,130                     | 123,065,342  |   |
| Average<br>Risk Weights      | 0.7%                                      | 20.0%                                  | 23.8%                                | 104.6%   | 89.5%                | 76.3%                          | 44.5%                              | 150.0%                          | 55.5%                     | 99.4%                         | 62.6%  |   |
| Deduction<br>from<br>Capital |   |  |                                      |  |                      |                                |                                    |                                 |                           |                               |  |   |
| Base                         |   |  | 44,468                               |  |                      |                                |                                    |                                 |                           | -                             | 44,468   |   |

4.4 Assignment of Risk Weights for Portfolios Under the Standardised Approach (Cont'd.) Credit Exposures after the Effect of Credit Risk Mitigation by Risk Weights (Cont'd.)

|   | <   |  |                                      | Credit   | Exposures afte       | r the Effect of                | Credit Risk Mit                    | igation ———                     |                           |                               | $\longrightarrow$  |  |
|---|---|--|--------------------------------------|--|----------------------|--------------------------------|------------------------------------|---------------------------------|---------------------------|-------------------------------|--|--|
| Bank<br>2010<br>Risk Weights            | Sovereigns/<br>Central<br>Banks<br>RM'000 | Public<br>Sector<br>Entities<br>RM'000 | Banks,<br>DFIs and<br>MDBs<br>RM'000 | Insurance<br>Companies,<br>Securities<br>Firms and<br>Fund<br>Managers<br>RM'000 | Corporates<br>RM'000 | Regulatory<br>Retail<br>RM'000 | Residential<br>Mortgages<br>RM'000 | Higher Risk<br>Assets<br>RM'000 | Other<br>Assets<br>RM'000 | Equity<br>Exposures<br>RM'000 | Total<br>Exposures<br>after<br>Credit Risk<br>Mitigation<br>RM'000 | Tota<br>Risk<br>Weighter<br>Asset:<br>RM'001 |
| 0%                                      | 34,271,397                                | -                                      | -                                    | -  | 10,114               | -                              | -                                  | -                               | 868,413                   | -                             | 35,149,924   |  |
| 20%                                     | -   | 401                                    | 6,182,969                            | -  | 4,136,564            | 1,076                          | -                                  | -                               | -                         | 30,948                        | 10,351,958   | 2,070,392                                    |
| 35%                                     | -   | -                                      | -                                    | -  | -                    | -                              | 16,658,724                         | -                               | -                         | -                             | 16,658,724   | 5,830,553                                    |
| 50%                                     | -   | -                                      | 1,518,689                            | -  | 2,312,765            | 8,496                          | 13,585,652                         | -                               | -                         | -                             | 17,425,602   | 8,712,80                                     |
| 75%                                     | -   | -                                      | -                                    | -  | -                    | 65,440,965                     | -                                  | -                               | -                         | -                             | 65,440,965   | 49,080,724                                   |
| 100%                                    | 90,747                                    | -                                      | 51,472                               | 40,767   | 31,879,432           | 17,156                         | 159,478                            | -                               | 1,958,045                 | 4,240,735                     | 38,437,832   | 38,437,833                                   |
| 150%                                    | -   | -                                      | -                                    | 2,010  | 260,390              | 913,752                        | -                                  | 124,849                         | -                         | -                             | 1,301,001  | 1,951,501                                    |
| Total                                   | 34,362,144                                | 401                                    | 7,753,130                            | 42,777   | 38,599,265           | 66,381,445                     | 30,403,854                         | 124,849                         | 2,826,458                 | 4,271,683                     | 184,766,006  | 106,083,800                                  |
| Risk-Weighted<br>Assets by<br>Exposures | 90,747                                    | 80                                     | 2,047,410                            | 43,782   | 34,253,712           | 50,472,971                     | 12,782,857                         | 187,274                         | 1,958,045                 | 4,246,925                     | 106,083,803  |  |
|   |   |  |                                      |  |                      | I                              |                                    |                                 |                           |                               |  |  |
| Average<br>Risk Weights                 | 0.3%                                      | 20.0%                                  | 26.4%                                | 102.3%   | 88.7%                | 76.0%                          | 42.0%                              | 150.0%                          | 69.3%                     | 99.4%                         | 57.4%  |  |
| Deduction<br>from<br>Capital<br>Base    |   |  | 47.439                               |  |                      |                                |                                    |                                 |                           | -                             | 47,439   |  |

# Pillar 3 Disclosure

# 4. Credit Risk (Cont'd.)

### 4.5 Credit Quality of Gross Loans, Advances and Financing

The following tables present the gross loans, advances and financing of the Group analysed by credit quality.

#### Gross Loans, Advances and Financing by Credit Quality

| Group  | 2011<br>RM'000 | 2010<br>RM'000 |
|--|----------------|----------------|
| Neither past due nor impaired  | 155,451,804    | 134,883,902    |
| Past due but not impaired  | 20,712,556     | 19,875,893     |
| Impaired   | 1,529,657      | 1,784,277      |
|  | 177,694,017    | 156,544,072    |
| Gross impaired loans as a percentage of gross loans,<br>advances and financing | 0.86%          | 1.14%          |

#### (a) Neither Past Due Nor Impaired

The credit quality of gross loans, advances and financing which are neither past due nor impaired is set out in Note 44 to the financial statements.

### (b) Past Due But Not Impaired

Past due but not impaired loans, advances and financing are loans where the customer has failed to make a principal or interest payment when contractually due, and includes loans which are due one or more days after the contractual due date but less than 3 months. 59% of the past due loans of the Group are past due for less than 1 month.

Table (i)-(iii) present analysis of the past due but not impaired loans, advances and financing of the Group by:

- (i) Economic purpose
- (ii) Geographical analysis
- (iii) Aging analysis

- 4.5 Credit Quality of Gross Loans, Advances and Financing (Cont'd.)
  - (b) Past Due But Not Impaired (Cont'd.)
    - (i) Past Due But Not Impaired Loans, Advances and Financing by Economic Purpose

| Group  | 2011<br>RM'000 | 2010<br>RM'000 |
|--|----------------|----------------|
| Purchase of securities                                 | 1,371          | 3,597          |
| Purchase of transport vehicles                         | 9,466,747      | 8,567,503      |
| Purchase of landed properties                          | 9,073,125      | 9,135,149      |
| (Of which: – residential                               | 6,836,082      | 6,667,962      |
| – non-residential)                                     | 2,237,043      | 2,467,187      |
| Purchase of fixed assets (excluding landed properties) | 15,590         | 19,560         |
| Personal use   | 679,036        | 731,672        |
| Credit card  | 236,932        | 235,889        |
| Purchase of consumer durables                          | 1,122          | 1,328          |
| Construction   | 66,556         | 28,930         |
| Working capital  | 1,099,923      | 1,058,833      |
| Other purpose  | 72,154         | 93,432         |
|  | 20,712,556     | 19,875,893     |

#### (ii) Past Due But Not Impaired Loans, Advances and Financing by Geographical Analysis

| Group                 | 2011<br>RM'000 | 2010<br>RM'000 |
|-----------------------|----------------|----------------|
| Malaysia              | 20,205,091     | 19,345,314     |
| Hong Kong & China PRC | 167,775        | 214,114        |
| Cambodia              | 251,862        | 260,333        |
| Other countries       | 87,828         | 56,132         |
|                       | 20,712,556     | 19,875,893     |

### (iii) Past Due But Not Impaired Loans, Advances and Financing by Aging Analysis

| Group                 | 2011<br>RM'000 | 2010<br>RM'000 |
|-----------------------|----------------|----------------|
| 1 day to <1 month     | 12,266,533     | 11,901,504     |
| 1 month to <2 months  | 6,484,299      | 6,099,305      |
| 2 months to <3 months | 1,961,724      | 1,875,084      |
|                       | 20,712,556     | 19,875,893     |

### 4.5 Credit Quality of Gross Loans, Advances and Financing (Cont'd.)

#### (c) Impaired Loans, Advances and Financing

The Group assesses, at each reporting period, whether there is any objective evidence that an individually significant loan is impaired. "Objective evidence of impairment" exists when one or more events that have occurred after the initial recognition of the loan (an incurred 'loss event') and that the loss event has an impact on future estimated cash flows of the loan or group of loans that can be reliably estimated. The criteria that the Group uses to determine whether there is any objective evidence of impairment are set out in Note 44 to the financial statements.

If there is objective evidence that an impairment loss has been incurred, the amount of the impairment loss is measured as the difference between the loan's carrying amount and the present value of estimated future cash flows discounted at the loan's original effective interest rate. The carrying amount of the loan is reduced through the use of an allowance account and the amount of the loss is recognised in the income statement.

Loans, advances and financing which are not individually significant are collectively assessed. If the Group determines that no objective evidence of impairment exists for an individually assessed loan, the loan is included in a group of loans with similar credit risk characteristics for collective impairment assessment.

The Bank and its domestic banking subsidiaries' collective assessment allowance is maintained at 1.5% of total outstanding loans, advances and financing, net of individual assessment allowance, being the transitional arrangement as prescribed in the BNM's Guidelines on Classification and Impairment Provisions for Loans/ Financing ("the Guidelines").

In conjunction with the convergence of the Financial Reporting Standards in Malaysia with the International Financial Reporting Standards, the Guidelines were revised on 9 November 2011 to align the requirements on the determination of collective assessment allowance with that of the Malaysian Financial Reporting Standards 139: Financial Instruments: Recognition and Measurement ("MFRS 139"). Based on the revised Guidelines, the transitional arrangement is removed with effect from 1 January 2012.

Under MFRS 139, the future cash flows of each of the group of loans with similar credit risk characteristics are estimated on the basis of historical loss experience for such assets and discounted to present value. Collective assessment allowance is made on any shortfall in these discounted cash flows against the carrying value of the group of loans.

Impaired loans, advances and financing are loans whereby payments of principal or interest or both are past due for three (3) months or more, or loans which are past due for less than three (3) months which exhibit indications of credit weaknesses, or impaired loans which have been restructured/rescheduled, but where repayments based on the revised terms have yet to fulfill six (6) consecutive months of observation period.

Table (i)-(ii) present analysis of the impaired loans, advances and financing of the Group and the related impairment allowances of the Group by:

- (i) Economic purpose
- (ii) Geographical analysis

- 4.5 Credit Quality of Gross Loans, Advances and Financing (Cont'd.)
  - (c) Impaired Loans, Advances and Financing (Cont'd.)
    - (i) Impaired Loans, Advances and Financing and the Related Impairment Allowances by Economic Purpose

|   | 1,529,657  | 264,934  | 220,510                                    | (240,248)  | 245,196  | 2,644,535  | 2,889,731  |
|---|--|--|--|--|--|--|--|
| Other purpose   | 27,434   | 9,155  | 510  | (955)  | 8,710  | 65,701   | 74,411   |
| Working capital   | 329,539  | 130,767  | 37,693                                     | (27,084)   | 141,376  | 399,630  | 541,006  |
| Mergers and acquisitions  | -  | -  | -  | -  | -  | 3,124  | 3,124  |
| Construction  | 33,652   | 6,772  | 2,047                                      | (925)  | 7,894  | 22,764   | 30,658   |
| Purchase of consumer durables                                   | 13   | -  | -  | -  | -  | 251  | 251  |
| Credit card   | 22,284   | -  | -  | -  | -  | 22,717   | 22,717   |
| Personal use  | 176,834  | 43,878   | 177,193                                    | (178,461)  | 42,610   | 122,996  | 165,606  |
| Purchase of fixed assets<br>(excluding landed properties)       | 6,187  | 515  | (64)                                       | -  | 451  | 3,884  | 4,335  |
| (Of which: – residential<br>– non-residential)                  | 466,238<br>193,767   | 1,356<br>30,563  | 1,076<br>(3,532)                           | (520)<br>(1,469)                                       | 1,912<br>25,562  | 783,247<br>633,762   | 785,159<br>659,324   |
| Purchase of transport vehicles<br>Purchase of landed properties | 267,817<br>660,005   | 40,399<br>31,919   | 5,311<br>(2,456)                           | (29,796)<br>(1,989)                                    | 15,914<br>27,474   | 559,042<br>1,417,009   | 574,956<br>1,444,483   |
| Purchase of securities  | 5.892  | 1.529  | 276  | (1,038)  | 767  | 27,417   | 28,184   |
| Group<br>2011   | Impaired<br>Loans,<br>Advances<br>and<br>Financing<br>RM'000 | Individual<br>Assessment<br>Allowance<br>at 1<br>January<br>RM'000 | Net<br>Charge<br>for the<br>Year<br>RM'000 | Amounts<br>Written<br>Off/Other<br>Movements<br>RM'000 | Individual<br>Assessment<br>Allowance<br>at 31<br>December<br>RM'000 | Collective<br>Assessment<br>Allowance<br>at 31<br>December<br>RM'000 | Impairment<br>Allowances<br>for Loans,<br>Advances<br>and<br>Financing<br>RM'000 |

- 4.5 Credit Quality of Gross Loans, Advances and Financing (Cont'd.)
  - (c) Impaired Loans, Advances and Financing (Cont'd.)
    - (i) Impaired Loans, Advances and Financing and the Related Impairment Allowances by Economic Purpose (Cont'd.)

| Group<br>2010                  | Impaired<br>Loans,<br>Advances<br>and<br>Financing<br>RM'000 | Individual<br>Assessment<br>Allowance<br>at 1<br>January<br>RM'000 | Net<br>Charge<br>for the<br>Year<br>RM'000 | Amounts<br>Written<br>Off/Other<br>Movements<br>RM'000 | Individual<br>Assessment<br>Allowance<br>at 31<br>December<br>RM'000 | Collective<br>Assessment<br>Allowance<br>at 31<br>December<br>RM'000 | Total<br>Impairment<br>Allowances<br>for Loans,<br>Advances<br>and<br>Financing<br>RM'000 |
|--------------------------------|--|--|--|--|--|--|---|
| Purchase of securities         | 7,596  | -  | 3,698                                      | (2,169)  | 1,529  | 35,017   | 36,546  |
| Purchase of transport vehicles | 278,520  | 2,261  | 38,554                                     | (416)  | 40,399   | 506,218  | 546,617   |
| Purchase of landed properties  | 789,082  | 36,562   | 6,115                                      | (10,758)   | 31,919   | 1,178,753  | 1,210,672   |
| (Of which: – residential       | 500,289  | 905  | 11,181                                     | (10,730)   | 1,356  | 675,217  | 676,573   |
| – non-residential)             | 288,793  | 35,657   | (5,066)                                    | (28)   | 30,563   | 503,536  | 534,099   |
| Purchase of fixed assets       |  |  |  |  |  |  |   |
| (excluding landed properties)  | 9,041  | 1,451  | (936)                                      | -  | 515  | 4,232  | 4,747   |
| Personal use                   | 172,963  | 29,432   | 192,938                                    | (178,492)  | 43,878   | 116,369  | 160,247   |
| Credit card                    | 27,296   | -  | -  | -  | -  | 20,119   | 20,119  |
| Purchase of consumer durables  | 104  | -  | -  | -  | -  | 246  | 246   |
| Construction                   | 14,677   | 6,553  | 21,229                                     | (21,010)   | 6,772  | 16,768   | 23,540  |
| Mergers and acquisitions       | -  | -  | -  | -  | -  | 123  | 123   |
| Working capital                | 442,712  | 172,076  | 52,297                                     | (93,606)   | 130,767  | 326,105  | 456,872   |
| Other purpose                  | 42,286   | 9,130  | 25   | -  | 9,155  | 92,208   | 101,363   |
|                                | 1,784,277  | 257,465  | 313,920                                    | (306,451)  | 264,934  | 2,296,158  | 2,561,092   |

The movements in the collective assessment allowance for 2011 and 2010 are set out in Note 9 to the financial statements.

- 4.5 Credit Quality of Gross Loans, Advances and Financing (Cont'd.)
  - (c) Impaired Loans, Advances and Financing (Cont'd.)
    - (ii) Impaired Loans, Advances and Financing and the Related Impairment Allowances by Geographical Analysis

| Group                   | Impaired<br>Loans,<br>Advances<br>and<br>Financing<br>RM'000 | Individual<br>Assessment<br>Allowance<br>at 1<br>January<br>RM'000 | Net<br>Charge<br>for the<br>Year<br>RM'000 | Amounts<br>Written<br>Off/Other<br>Movements<br>RM'000 | Individual<br>Assessment<br>Allowance<br>at 31<br>December<br>RM'000 | Collective<br>Assessment<br>Allowance<br>at 31<br>December<br>RM'000 | Total<br>Impairment<br>Allowances<br>for Loans,<br>Advances<br>and<br>Financing<br>RM'000 |
|-------------------------|--|--|--|--|--|--|---|
| 2011                    |  |  |  |  |  |  |   |
| Malaysia<br>Hong Kong & | 1,320,603  | 168,245  | 2,877                                      | (33,777)   | 137,345  | 2,508,105  | 2,645,450   |
| China PRC               | 118,278  | 68,090   | 189,795                                    | (189,991)  | 67,894   | 89,310   | 157,204   |
| Cambodia                | 58,911   | 22,157   | 28,714                                     | (16,641)   | 34,230   | 36,428   | 70,658  |
| Other countries         | 31,865   | 6,442  | (876)                                      | 161  | 5,727  | 10,692   | 16,419  |
|                         | 1,529,657  | 264,934  | 220,510                                    | (240,248)  | 245,196  | 2,644,535  | 2,889,731   |
| 2010                    |  |  |  |  |  |  |   |
| Malaysia                | 1,551,478  | 133,772  | 38,194                                     | (3,721)  | 168,245  | 2,168,940  | 2,337,185   |
| Hong Kong &             |  |  |  |  |  |  |   |
| China PRC               | 131,135  | 69,304   | 207,001                                    | (208,215)  | 68,090   | 86,741   | 154,831   |
| Cambodia                | 59,545   | 45,517   | 70,373                                     | (93,733)   | 22,157   | 34,917   | 57,074  |
| Other countries         | 42,119   | 8,872  | (1,648)                                    | (782)  | 6,442  | 5,560  | 12,002  |
|                         | 1,784,277  | 257,465  | 313,920                                    | (306,451)  | 264,934  | 2,296,158  | 2,561,092   |

The movements in the collective assessment allowance for 2011 and 2010 are set out in Note 9 to the financial statements.

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# 5. Market Risk

Market risk is the risk of loss arising from movements in market variables, such as interest rates, credit spreads, commodity prices, equity prices and foreign exchange rates. In addition, the market risk of Islamic banking activities of the Group includes rate of return risk and displaced commercial risk.

The following tables present the minimum regulatory capital requirements on market risk of the Group and the Bank.

#### Minimum Regulatory Capital Requirements for Market Risk

|  | Long<br>Position<br>RM'000   | Short<br>Position<br>RM'000    | Risk-<br>Weighted<br>Assets<br>RM'000 | Minimum<br>Capital<br>Requirement<br>at 8%<br>RM'000 |
|--|------------------------------|--------------------------------|---------------------------------------|--|
| Group  |                              |                                |                                       |  |
| <b>2011</b><br>Interest rate/rate of return risk<br>Foreign exchange risk<br>Equity risk | 22,849,408<br>754,363<br>808 | (11,343,971)<br>(866,881)<br>– | 802,907<br>866,881<br>1,010           | 64,233<br>69,350<br>81                               |
| Total  | 23,604,579                   | (12,210,852)                   | 1,670,798                             | 133,664  |
| Group  |                              |                                |                                       |  |
| 2010   |                              |                                |                                       |  |
| Interest rate/rate of return risk  | 21,004,339                   | (14,263,287)                   | 462,113                               | 36,969   |
| Foreign exchange risk  | 600,244                      | (375,715)                      | 600,244                               | 48,020   |
| Equity risk  | 869                          | -                              | 1,088                                 | 87   |
| Total  | 21,605,452                   | (14,639,002)                   | 1,063,445                             | 85,076   |
| Bank   |                              |                                |                                       |  |
| 2011   |                              |                                |                                       |  |
| Interest rate risk   | 21,796,868                   | (11,413,106)                   | 721,598                               | 57,728   |
| Foreign exchange risk<br>Equity risk   | 1,180,297<br>808             | (2,051,491)<br>–               | 2,051,491<br>1,010                    | 164,119<br>81  |
| Total  | 22,977,973                   | (13,464,597)                   | 2,774,099                             | 221,928  |
| Bank   |                              |                                |                                       |  |
| 2010   |                              |                                |                                       |  |
| Interest rate risk   | 20,254,384                   | (14,456,570)                   | 410,690                               | 32,855   |
| Foreign exchange risk  | 997,355                      | (1,376,577)                    | 1,376,862                             | 110,149  |
| Equity risk  | 869                          | _                              | 1,087                                 | 87   |
| Total  | 21,252,608                   | (15,833,147)                   | 1,788,639                             | 143,091  |

#### **Risk Governance**

The ALCO supports the RMC in market risk management oversight. The ALCO reviews the Group's market risk framework and policies, aligns market risk management with business strategies and planning, and recommends actions to ensure that the market risk remains within established risk tolerance level. The market risk of the Group is identified into traded market risk and non-traded market risk.

#### 5.1 Traded Market Risk

Traded market risk, primarily the interest rate/rate of return risk and credit spread risk, exist in the Group's trading book positions held for the purpose of benefiting from short-term price movements, which are conducted primarily by the treasury operations.

#### Risk Management Approach

The Group's traded market risk framework comprises market risk policies and practices, delegation of authority, market risk limits and valuation methodologies. The Group's traded market risk for its interest rate/rate of return sensitive fixed income instruments is measured by the present value of 1 basis point change ("PV01") and is monitored independently by the Compliance Unit on a daily basis against approved market risk limits. In addition, the Compliance Unit is also responsible to monitor and report on limit excesses and the daily mark-to-market valuation of fixed income securities. The market risk limits are determined after taking into account the risk appetite and the risk-return relationship and are periodically reviewed by Risk Management Division. Changes to market risk limits must be approved by the Board. The trading book positions and limits are regularly reported to the ALCO. The Group maintains its policy of prohibiting exposures in trading financial derivative positions unless with the prior specific approval of the Board.

During the financial year, the Group's traded market risk exposures on fixed income securities as measured by PV01, averaged at RM209,000 (2010: RM173,000). The composition of the Group's trading portfolio is set out in Note 5 to the financial statements.

#### 5.2 Non-Traded Market Risk

The Group's core non-traded market risks are interest rate/rate of return risk in the banking book, displaced commercial risk in the Group's Islamic banking business, foreign exchange risk and equity risk.

#### (a) Interest Rate/Rate of Return Risk in the Banking Book

Interest rate/rate of return risk in the banking book ("IRR/RoRBB") is the risk to the Group's earnings and economic value of equity ("EVE") arising from adverse movements in interest rate/rate of return. The sources of IRR/RoRBB are repricing risk, yield curve risk, basis risk and optionality risk.

#### 5.2 Non-Traded Market Risk (Cont'd.)

#### (a) Interest Rate/Rate of Return Risk in the Banking Book (Cont'd.)

#### Risk Management Approach

The primary objective in managing the IRR/RoRBB is to manage the volatility in the Group's net interest/ profit income ("NII/NPI") and EVE, whilst balancing the cost of such hedging activities on the current revenue streams. This is achieved in a variety of ways such as the offsetting of positions against each other for any matching assets and liabilities, the acquisition of new financial assets and liabilities to narrow the mismatch in interest rate/rate of return sensitive assets and liabilities and entering into derivative financial instruments which have the opposite effects. The use of derivative financial instruments to hedge interest rate risk is set out in Note 6 to the financial statements.

The Group uses various tools including repricing gap reports, sensitivity analysis and income scenario simulations to measure its IRR/RoRBB. The impact on NII/NPI and EVE is considered at all times in measuring the IRR/RoRBB. Limits and policies approved by the RMC are established and are regularly reviewed to ensure its relevance.

- (i) The table in Note 44 to the financial statements sets out the Group's sensitivity to interest rate/rate of return by time band based on the earlier of contractual repricing date and maturity date. Actual repricing dates may differ from contractual repricing dates due to prepayment of loans, advances and financing or early withdrawal of deposits. As at 31 December 2011, the Group had an overall positive interest rate/rate of return gap of RM29,064.3 million (2010: RM27,748.2 million), being the net difference between interest rate/rate of return sensitive assets and liabilities.
- (ii) Interest Rate/Rate of Return Risk Sensitivity Analysis

The following tables present the projected Group's sensitivity to a 100 basis point parallel rate movement across all maturities applied on the Group's interest rate/rate of return sensitivity gap as at the reporting date. Where the current interest rate/rate of return is lower than 1%, the downward rate shock applied is restricted to the prevailing interest rate/rate of return.

#### 5.2 Non-Traded Market Risk (Cont'd.)

#### (a) Interest Rate/Rate of Return Risk in the Banking Book (Cont'd.)

#### Interest Rate/Rate of Return Risk Sensitivity Analysis

| Group<br>Impact on NII/NPI | 2         | 2010                        |                         |          |
|----------------------------|-----------|-----------------------------|-------------------------|----------|
|                            | -100 bps  | +100 bps<br>—— Increase/(De | -100 bps<br>crease) ——— | +100 bps |
|                            | RM'000    | RM'000                      | RM'000                  | RM'000   |
| Ringgit Malaysia           | (106,612) | 35,488                      | (87,714)                | 44,026   |
| United States Dollars      | 5,209     | (21,232)                    | 19,918                  | (12,601) |
| Hong Kong Dollars          | (3,016)   | 3,540                       | 10,658                  | (2,955)  |
| Other Currencies           | (5,076)   | 3,760                       | (3,577)                 | 3,325    |
| Total                      | (109,495) | 21,556                      | (60,715)                | 31,795   |

| Group<br>Impact on EVE |           | 2010                        |                     |             |
|------------------------|-----------|-----------------------------|---------------------|-------------|
|                        | -100 bps  | +100 bps<br>—— Increase/(De | -100 bps<br>crease) | +100 bps    |
|                        | RM'000    | RM'000                      | RM'000              | RM'000      |
| Ringgit Malaysia       | 1,258,693 | (1,257,898)                 | 1,192,978           | (1,192,119) |
| United States Dollars  | 5,547     | (18,488)                    | 7,346               | (7,346)     |
| Hong Kong Dollars      | 862       | (2,874)                     | 2,108               | (7,025)     |
| Other Currencies       | (3,260)   | 3,275                       | (4,681)             | 4,681       |
| Total                  | 1,261,842 | (1,275,985)                 | 1,197,751           | (1,201,809) |

The reported amounts do not take into account actions that would be taken by treasury operations or business units to mitigate the impact of this interest rate/rate of return risk. In reality, treasury operations seek to proactively change the interest rate/rate of return risk profile to minimise losses and maximise net revenue. The projection assumes that interest rate/rate of return of all maturities move by the same amount and, therefore, does not reflect the potential impact on the NII/NPI and EVE of some rates changing while others remain unchanged. The projection also assumes a constant statements of financial position and that all positions run to maturity.

The repricing profile of loans/financing that does not have maturity is based on the earliest possible repricing dates. Actual dates may differ from contractual dates owing to prepayments. Loan/financing prepayment is generally estimated based on past statistics and trends, where possible and material. The impact on the NII/NPI is measured on a monthly basis and the impact on the EVE is on a quarterly basis, both of which are reported to the ALCO and the RMC.

#### 5.2 Non-Traded Market Risk (Cont'd.)

#### (a) Interest Rate/Rate of Return Risk in the Banking Book (Cont'd.)

(iii) Stress testing is conducted semi-annually to determine the adequacy of capital in meeting the impact of extreme interest rate/rate of return movements on the Group's statements of financial position. Stress testing is performed to provide early warnings of potential losses to facilitate the proactive management of interest rate/rate of return risk.

#### (b) Displaced Commercial Risk

Displaced commercial risk ("DCR") refers to the risk of Public Islamic bearing the credit and market risk losses as a result of paying a return that exceeds the actual return that was supposedly to be earned by the investment account holders ("IAH") based on the contractual profit sharing ratio. Public Islamic does not have profit sharing investment accounts ("PSIA") which are eligible for risk absorbent treatment.

#### Risk Management Approach

Public Islamic uses Profit Equalisation Reserve ("PER") to manage its DCR and is governed by the Profit Equalisation Reserve Framework. PER is created by setting aside an amount out of the total gross income before distribution to the IAH and to Public Islamic. The amount of PER set aside is shared by both the IAH and Public Islamic. PER may be released to smoothen the rate of return. In the event that there is no PER balance to be released, Public Islamic may employ the following techniques to ensure that the IAH receive market rate of return:

- (i) to forgo part or all of Public Islamic's share of profit as mudharib to the IAH by way of varying the percentage of profit taken as the mudharib share in order to increase the share attributed to the IAH in any particular year; and/or
- (ii) to transfer Public Islamic's current year profits or retained earnings to the IAH on the basis of hibah.

### (c) Foreign Exchange Risk

Foreign exchange risk refers to the adverse impact arising from movements in exchange rates on foreign currency positions originating from treasury money market activities and from the Group's investments and retained earnings in its subsidiary companies, overseas branches and associated companies, whose functional currencies are not in Ringgit Malaysia. The main foreign currencies in which the Group's businesses are transacted in are United States Dollars and Hong Kong Dollars.

#### Risk Management Approach

The Group manages such risk through funding in the same functional currencies, where possible. In addition, net open position ("NOP") limit is set for overall NOP as well as NOP limits for individual currencies. The decision to hedge the Group's net investment in its overseas operations is based on its potential economic benefit and is periodically assessed by the ALCO.

The table in Note 44 to the financial statements sets out the Group's assets, liabilities and net open positions by currencies and the Group's structural foreign exchange positions. As at 31 December 2011, a net short position of RM132.4 million or 4% of the Group's structural position represents hedging of future earnings from overseas operations (2010: net long position of RM353.7 million).

#### 5.2 Non-Traded Market Risk (Cont'd.)

#### (d) Equity Risk

Equity risk refers to the adverse impact arising from movements in equity prices on equity positions held by the Group for yield purposes.

Risk Management Approach

The Group manages such risk via pre-approved portfolio size and cut-loss limits. Decisions concerning such positions are made by the Share Investment Committee.

# 6. Equity Exposures in the Banking Book

The following tables present the minimum regulatory capital requirements for the equity exposures in the banking book of the Group.

#### Minimum Regulatory Capital Requirements for Equity Exposures in the Banking Book

|   |                                       | 2010                                  |                                       |                                       |
|---|---------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|
| Group   | Gross<br>Credit<br>Exposure<br>RM'000 | Risk-<br>Weighted<br>Assets<br>RM'000 | Gross<br>Credit<br>Exposure<br>RM'000 | Risk-<br>Weighted<br>Assets<br>RM'000 |
| Publicly traded   |                                       |                                       |                                       |                                       |
| Investments in unit trust funds<br>Holdings of equity investments | 4,816,786<br>36,091                   | 4,816,786<br>36,091                   | 4,672,166<br>36,218                   | 4,672,166<br>36,218                   |
|   | 4,852,877                             | 4,852,877                             | 4,708,384                             | 4,708,384                             |
| Privately held  |                                       |                                       |                                       |                                       |
| For socio-economic purposes<br>Not for socio-economic purposes    | 87,240<br>38,196                      | 62,482<br>57,294                      | 87,439<br>17,474                      | 62,681<br>26,211                      |
|   | 125,436                               | 119,776                               | 104,913                               | 88,892                                |
| Total   | 4,978,313                             | 4,972,653                             | 4,813,297                             | 4,797,276                             |

#### (i) Publicly Traded

The investment in unit trust funds, comprises of bond fund and money market funds, is held for yield purposes. Holdings of equity investments comprise mainly of shares listed in an exchange, are held for dividend yield purpose and to take advantage of favourable movements in equity prices. Decisions concerning investing in equity shares are made by Share Investment Committee. Equity positions are monitored against pre-determined cut-loss limits. All publicly traded equity exposures are stated at fair value.

#### (ii) Privately Held

The privately held equity investments are unquoted and stated at cost adjusted for impairment loss, if any.

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# 6. Equity Exposures in the Banking Book (Cont'd.)

The following tables present the gains and losses on equity exposures in the banking book of the Group.

#### Gains and Losses on Equity Exposures in the Banking Book

| Group  | 2011<br>RM'000 | 2010<br>RM'000 |
|--|----------------|----------------|
| Realised gains recognised in the income statement<br>– Publicly traded equity investments        | 736            | 3,477          |
| Unrealised gains/(losses) recognised in revaluation reserve<br>- Investments in unit trust funds | 31,814         | 33.191         |
| - Publicly traded equity investments   | (8,423)        | (4,479)        |
|  | 23,391         | 28,712         |

# 7. Liquidity and Funding Risk

Liquidity risk is the risk that the Group is unable to maintain sufficient liquid assets to meet its financial commitments and obligations when they fall due or securing the funding requirements at excessive cost. Funding risk is the risk that the Group does not have sufficiently stable and diverse sources of funding or the funding structure is inefficient.

### **Risk Governance**

The ALCO is the primary party responsible for liquidity management based on guidelines approved by the RMC. Liquidity policies and frameworks are reviewed by the ALCO and approved by the RMC prior to implementation.

### **Risk Management Approach**

The liquidity risk management of the Group is aligned with the New Liquidity Framework issued by BNM, and is measured and managed based on projected cash flows. In addition to ensuring the compliance with the New Liquidity Framework, the Group maintains a liquidity compliance buffer to meet any unexpected cash outflows.

The day-to-day funding management is undertaken by the treasury operations and this includes the maintenance of a portfolio of highly liquid assets that can be easily liquidated as protection against any unforeseen interruption to cash flows and the replenishment of funds as they matured or are borrowed by customers. As at 31 December 2011, the Group holds a sizeable balance of government securities amounting to RM13,362.3 million (2010: RM14,257.6 million) or 38% (2010: 48%) of its portfolio of securities.

# 7. Liquidity and Funding Risk (Cont'd.)

#### Risk Management Approach (Cont'd.)

The Group's liquidity and funding position is supported by the Group's significant retail deposit base, accompanied by funding from wholesale markets. The Group's retail deposit base comprises current and savings deposits which, although payable on demand, have traditionally in aggregate provided stable sources of funding. The Group's reputation, earnings generation capacity, strong credit rating, financial and capital strength including offering of competitive deposit rates are core attributes to preserve depositors' confidence and ensure liquidity. The Group accesses the wholesale markets through the issuance of certificate of deposits and the taking of money market deposits to meet short-term obligations and to maintain its presence in the local money markets.

The primary tools for monitoring liquidity are the maturity mismatch analysis, assessment on the concentration of fundings, the availability of unencumbered assets and the use of market-wide information to identify possible liquidity problems. Liquidity positions are reported to the ALCO on a monthly basis in Ringgit Malaysia and United States Dollars.

Contingency funding plans are in place to identify early warning signals of a liquidity problem. The contingency funding plans also set out the crisis escalation process as well as the various strategies to be employed to preserve liquidity including an orderly communication channel during a liquidity problem. A liquidity stress test programme is in place to ensure liquidity stress tests are systematically performed by the various entities under the Group to determine the cash flow mismatches under the "Specific Institution Liquidity Problem" and "Systemic Liquidity Problem" scenarios and the possible sources of funding to meet the shortfalls during a liquidity crisis.

Overseas subsidiary companies and overseas branches are required to comply with their respective local regulatory liquidity requirements and internal liquidity limits set by Head Office. Similar risk management processes as practiced by the Bank are adopted by its overseas subsidiary companies and overseas branches. It is the Group's policy that the overseas subsidiary companies and overseas branches strive to attain a self-funding position in funding their respective operations.

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# 8. Operational Risk

Operational risk is the risk of loss resulting from inadequate or failed internal processes, people and systems or from external events. Operational risk is unavoidable for the Group as it is inherent in its business operations. The objective of the operational risk management of the Group is to manage its operational risk within an acceptable level.

The following tables present the minimum regulatory capital requirements on operational risk of the Group and the Bank, computed using the Basic Indicator Approach.

### Minimum Regulatory Capital Requirements for Operational Risk

|               |                                       | 2011   |                                       | 2010   |  |  |
|---------------|---------------------------------------|--|---------------------------------------|--|--|--|
|               | Risk-<br>Weighted<br>Assets<br>RM'000 | Minimum<br>Capital<br>Requirement<br>at 8%<br>RM'000 | Risk-<br>Weighted<br>Assets<br>RM'000 | Minimum<br>Capital<br>Requirement<br>at 8%<br>RM'000 |  |  |
| Group<br>Bank | 12,692,078<br>9,048,375               | 1,015,366<br>723,870                                 | 11,546,113<br>8,446,853               | 923,689<br>675,748                                   |  |  |

#### **Risk Governance**

The Group's operational risk management is guided by the operational risk management framework designed to provide a sound and well-controlled operational environment within the Group. The framework sets out the Group's approach to identifying, assessing, monitoring and mitigating operational risk.

The ORMC assists the RMC in operational risk management oversight. The ORMC is responsible for overseeing the development and assessing the effectiveness of risk management policies in relation to operational risk. To ensure effective oversight and management of operational risk, dedicated independent risk management and control units are put in place for ensuring the operational risk policies are implemented and complied with.

The various business units are responsible for identifying, managing and mitigating operational risks within their lines of business and ensure that their business activities are carried out within the established operational risk policies, guidelines, procedures and limits.

#### **Risk Management Approach**

The day-to-day management of operational risk exposures is through a comprehensive system of internal controls to ensure that operational policies, guidelines and procedures are being adhered to at all levels throughout the Group. As events and business conditions evolve, the Group continues to strengthen and refine its operational risk management processes to ensure that the current and potential operational risk exposures are properly understood and managed.

# 8. Operational Risk (Cont'd.)

#### Risk Management Approach (Cont'd.)

#### (a) Strategy and Processes

The Group has put in place a disciplined product evaluation process. The Group's product evaluation process is governed by the Group's Policy and Procedures on Risk Management Practices for New Products. Each new product or service introduced as well as variations to existing products or services are subject to a rigorous risk review and sign-off process where risks are identified and assessed by divisions independent of the risk taking unit that proposes the product or service. This is further augmented by the Group Framework on Product Transparency and Disclosure which emphasises the importance of safeguarding customers' confidentiality and promoting their awareness and understanding of the products and services, and informed decision making.

The Group continues to direct group-wide efforts to maintain its legal and regulatory compliance culture in all jurisdictions that the Group operates in. The Group seeks to meet the standards and expectations of regulatory authorities through a number of initiatives and activities to support compliance with regulations governing anti-money laundering and counter financing of terrorism.

To further enhance operational risk management in response to threat of external fraud, losses arising from frauds or control lapses are analysed in depth to identify the causes of such losses and to implement remedial actions to prevent recurrence. Analyses of impaired loans attributed to operational lapses are also conducted diligently and the findings are disseminated to all business units as learning points.

The Group manages its outsourcing activities through the Guidelines on Outsourcing Activities which stipulate the requirements and the operating procedures to be observed in managing activities that are outsourced to third party service providers. This is to ensure that the risks associated with outsourcing activities are managed effectively.

Disaster recovery and business continuity plans are put in place as an integral part of the Group's strategy to mitigate risk and manage the impact of loss events. Where appropriate, the Group mitigates risk of high impact loss events by relevant insurance coverage.

The Group protects and ensures information security through continuous assessment of the security features on all computer platforms and network infrastructure, and implementation of appropriate security controls to protect against the misuse or compromise of information assets. In addition, the Group continues to undertake initiatives to maintain 100% systems availability and robust system performance in the Group's computer systems, peripherals and network infrastructure to ensure uninterrupted transmission.

#### (b) Tools and Methods for Risk Mitigation

To manage and mitigate operational risk, the Group uses various tools including:

- Control self-assessment to enhance management assessment of the state of the control environment
- Key risk indicators to collect statistical data on an ongoing basis to facilitate early detection of operational control deficiencies
- Operational risk incident reporting and data collection to facilitate an enhanced analysis and timely reporting of operational risk data which are useful in assessing the Group's operational risk exposure and in strengthening the internal control environment

# 8. Operational Risk (Cont'd.)

#### Risk Management Approach (Cont'd.)

#### (b) Tools and Methods for Risk Mitigation (Cont'd.)

The Group employs the following key methods to mitigate its operational risk:

- System of internal controls based on segregation of duties, independent checks, segmented system access control and multi-tier authorisation processes
- Documented operational risk management policies and procedural manuals to mitigate errors by users
- Processes to ensure compliance with internal policies, guidelines, controls and procedures and appropriate punitive actions are taken against errant staff
- Periodic review and enhancement of operational risk limits and control strategies
- Disaster recovery and business continuity plans put in place to mitigate risk and manage the impact of loss events
- Insurance coverage to mitigate risk of high impact loss events, where appropriate
- Review of outsourcing activities to ensure that service providers adhere to the terms and conditions in the service agreement and that their integrity and service quality are not compromised

#### (c) Reporting

Reporting forms an essential part of operational risk management. The Group's risk management processes are designed to ensure that operational issues are identified, escalated and managed on a timely manner.

Operational risk areas for the key business and control units are reported through monthly operational risk management reports, which provide analyses and action plans for each significant business operation. The operational risk areas considered include premises controls and safety, losses due to fraud or control lapses, system availability, disaster recovery and business continuity plan simulations, outsourcing activities and legal actions taken against the Group. The operational risk management reports are tabled to the ORMC and the RMC for deliberations.

# 9. Shariah Non-Compliance Risk and Governance

Shariah non-compliance risk arises from Public Islamic's failure to comply with the Shariah rules and principles as determined by the Shariah Committee of Public Islamic or the relevant body, such as the Shariah Advisory Council of Bank Negara Malaysia ("BNM").

This risk is managed through the Shariah Governance Framework ("the Framework") which was endorsed by the Shariah Committee and approved by the Board of Directors of Public Islamic ("the Board of Public Islamic"). The Framework is drawn up in accordance to the Shariah Governance Framework for Islamic Financial Institutions issued by BNM on 22 October 2010. The Framework, amongst others, sets out the roles and responsibilities of the Board of Public Islamic and the Shariah Committee, a systematic approach in reviewing Shariah compliance and the reporting process on Shariah matters. The Board of Public Islamic is ultimately responsible for Shariah compliance, performs diligence over the effective functioning of the Framework and ensures that policies relating to Shariah matters are implemented accordingly. The Shariah Committee is preceded by qualified members who deliberate and endorse all Shariah matters which are subsequently noted and/or approved by the Board of Public Islamic. On a periodic basis, the Shariah Committee members perform on-site inspections at branches to review the operations of the Public Islamic to ensure the operations are conducted in accordance to Shariah rules and principles. The Framework will further strengthen the Shariah governance of Public Islamic and supplements the existing policies and procedures relating to Shariah compliance of Public Islamic.

The Shariah Compliance Unit, which comprises Shariah review and Shariah research functions, is responsible for the continuous assessment on Shariah compliance for all activities and business operations of Public Islamic. Shariah review examines and evaluates Public Islamic's level of compliance to the Shariah through the end-to-end product development process and operational review including the review of financing application for possible use of financing for Shariah non-compliance activities. Shariah research is responsible for conducting research on Shariah issues and providing Shariah advisory support to branches and business units. In addition, internal audits are performed periodically to verify that the Islamic operations conducted by the branches or business units are in compliance with the decisions endorsed by the Shariah Committee. Any incidences of Shariah non-compliance are reported to both the Shariah Committee. Remedial actions, including but not limited to the immediate termination of the Shariah non-compliant products or services to address Shariah non-compliant income or activities are proposed for the endorsement of the Shariah Committee and the approval by the Board of Public Islamic.

#### Rectification Process of Shariah Non-Compliant Income Detected During the Year

An ongoing review on Public Islamic's operational processes in financing transactions was conducted and a Shariah non-compliant transaction was detected during the financial year under review. As a result, an amount of RM48,263 (2010: Nil) was identified as Shariah non-compliant income, a portion of which has been identified and approved by the Shariah Committee and the Board of Public Islamic for channeling to the approved charitable bodies.

# Past Award – Winning ANNUAL REPORTS

#### 2011 NACRA Award

1994

2010 NACRA Award

2009 NACRA Award

2008 NACRA Award

2007 NACRA Award

Most Outstanding Annual

Report - Platinum Award

• Industry Excellence Award

Best Annual Report in

Most Outstanding Annual

Report - Platinum Award

Industry Excellence Award

- Finance Sector

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- Finance Sector Best Annual Report in

Bahasa Malaysia

Platinum Award Best Design Annual Report - Platinum Award

• Best Annual Report in

Best Annual Report in

Most Outstanding Annual

Report - Platinum Award

Industry Excellence Award

Most Outstanding Annual

Industry Excellence Award

Report - Platinum Award

– Gold Award

- Most Outstanding Annual Report – Gold Award
- Industry Excellence Award Finance Sector
- Best Annual Report in Bahasa Malaysia
  - Platinum Award



2004

1998

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Most Outstanding Annual

Industry Excellence Award

- Finance Sector

Special Jury Award

- Finance Sector

• Special Jury Award

- Finance Sector

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Most Outstanding Annual

Industry Excellence Award

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Industry Excellence Award

2002 NACRA Award

Report

CITRA Award

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CITRA Award

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NACRA Award

1998 NACRA Award

Main Award

2001

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1997



1988

- 1997 NACRA Award Best Annual Report in Bahasa Malaysia
  - Industry Excellence Award - Finance Sector
- 1996 NACRA Award Most Outstanding Annual
  - Report • Industry Excellence Award
- Finance Sector 1995 NACRA Commendation
  - Award Accounting Information
  - Annual Report in Bahasa Malaysia
- 1994 NACRA Commendation Award

Malaysia

1990 NACRA Award

- Accounting Information
- Corporate InformationAnnual Report in Bahasa
- 1991 NACRA Award Best Accounting Information - NACRA Commendation Award

Corporate Information

Best Accounting

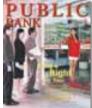
Information

2007

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1987





2006

PUBLIC BANK

2001



1995



- 1986
- 1989 NACRA Award • Most Outstanding Annual
  - Report Best Annual Report

# - Finance Sector

- NACRA Commendation Award
- Corporate Information
- Accounting Information Annual Report in Bahasa
- Malaysia 1988 MACRA Award Best Overall Annual
  - Report Best Corporate
  - Information NARA Award Best Annual Report - Finance Sector

1987 MACRA Award • Best Corporate

- Information - NARA Award
- Best Annual Report - Finance Sector
- MACRA Award 1986 Best Corporate Information

2006 NACRA Award

2000

1991

- Report Gold Award Industry Excellence Award
- Best Annual Report in Bahasa Malavsia – Platinum Award

- Report
- Finance Sector
- Bahasa Malaysia

#### 2004 NACRA Award

- Most Outstanding Annual Report Industry Excellence Award
- Best Annual Report in Bahasa Malaysia

#### 2003 NACRA Award

- Report
  - Finance Sector
- CITRA Award
- Merit Award

- Most Outstanding Annual
- Finance Sector

- Industry Excellence Award
- Best Annual Report in

- Best Annual Report in Bahasa Malaysia

#### 2005 NACRA Award

# Most Outstanding Annual

- Finance Sector

- Most Outstanding Annual
  - Industry Excellence Award

2005

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