

Mesiniaga Berhad (79244-V)

Menara Mesiniaga

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Mesiniaga

GIVING THE BEST Annual Report 2006





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COVER RATIONALE

Our cover celebrates 25 years of significant milestones and accumulated successes. Mesiniaga has built our achievements upon a strong foundation of employee dedication, partner confidence and customer satisfaction. These elements are portrayed on our cover this year. The convergence of stars in the night sky into the number 25 signifies our employees coming together to form one cohesive workforce that strives for excellence in everything we do. We chose the Kuala Lumpur landscape for our background to symbolise our vision of becoming the Malaysian IT Partner of Choice.

Mesiniaga has always endeavoured to offer the best possible value; not just to our stakeholders but also to our surrounding community. This is why we have chosen the theme 'Giving the Best' this year. The theme reflects the very essence of what Mesiniaga is today and is the secret to our lasting presence.

“DEPENDING ON THE COMPLEXITY OF THE REQUESTS, IT COULD TAKE ANYTHING FROM ONE DAY TO ONE MONTH FOR THE DEPARTMENT TO PROVIDE THE REPORTS.”

“InfoCEN enables us to respond much faster to requests for information. This has significantly improved the quality of our services to our customers. It’s easy and intuitive to use because of the familiar Windows interface. Even if the user is new to the InfoCEN system, he can pick it up easily with just a few clicks of the mouse.”



Hajar Bte Md. Taha, Director

POPULATION AND HOUSING CENSUS DIVISION
Department of Statistics Malaysia

Extracted from Microsoft Solutions and Partners for Government Case Study, 2004

Mesiniaga provided a Business Intelligence solution (InfoCEN) that improved the service level of the Department of Statistics.



OUR PROFILE



Our Story

The Mesiniaga story began in the early 80s with a group of visionary men setting forth to create a local IT company within what was then a fledgling computing industry. The story continued from year to year heralding one success after the next proving all doubters and detractors wrong. Now 25 years has passed and the nation's ICT landscape has grown by leaps and bounds. Mesiniaga however, is still standing tall among its peers, with values that were built upon a solid foundation of excellence, integrity and trust.

Mesiniaga came into being as a response to Malaysia's New Economic Policy (NEP), a policy that was aimed at increasing Bumiputra corporate equity ownership. As such, on 17 December 1981, Mesiniaga was incorporated to serve as the sole dealer and agent for IBM.

Starting with a paid-up capital of RM500,000, the founding team forged forward and infused the company with creativity and passion for success. Most of all, they instilled values within the company that has remained true to this very day. Mesiniaga is a company that believes in being the best and giving the best. To this effect, it strives to equip its employees with skills, knowledge and values that in turn will translate into an effective partnership with all the company's stakeholders.

Mesiniaga is now a 700-people strong ICT player with a paid-up capital of RM60.4 million. It listed on the KLSE main board (now known as Bursa Securities) on 17 November 1999 and was the first local ICT company to hit the RM5 million and RM10 million mark in profits. Mesiniaga also has evolved into a

comprehensive ICT solutions provider and integrator that can provide the basic building blocks of any IT architecture as well as cutting edge, best-of-breed business answers that empower productivity, competitive advantage and profitability.

The Mesiniaga values have brought the company this far but its story is far from over. With the same values intact, the company is poised to grow further in tandem with the rapid changes experienced in today's technology.

Over the past 25 years, Mesiniaga has achieved many successes and we owe them all to our main stakeholders.

Our Employees



We have managed to retain our unrivalled competitive edge through our people. Comprising a rich and diverse blend of talents, Mesiniaga has some of the best people who possess vast expertise and experience. Many of our employees possess industry recognised professional certifications, which acknowledge them as highly skilled specialists in their respective areas. Innovation and creativity became the mainstay of our people's competence. This competence is evident in the numerous professional certifications attained by our employees.

Our Customers



Mesiniaga is a cross-functional and cross-industry solutions provider and integrator. We count among our customers, the Malaysian government and also companies from the oil and gas industry, the manufacturing and telecommunications sectors as well as from the financial services and education sectors. In the past 25 years Mesiniaga has grown together with our clients, receiving accolades that serve as testimonials to our ability in meeting their diverse ICT needs. These testimonials from respected and established institutions such as CIMB, Indah Water Konsortium and the Department of Statistics, Malaysia are among the many that we have received from satisfied customers who appreciated the value that Mesiniaga brought to their organisation.

Our Partners



Mesiniaga works closely with several established global technology partners to deliver the best value to our customers. Partners such as IBM, Microsoft, Cisco and HP have acknowledged our contribution to their business in our pursuit to offer comprehensive solutions to our customers. For many years, Mesiniaga has constantly achieved the Cisco Gold Partner Status, IBM Platinum Club Status, and Microsoft Certified Gold Partner Status. Mesiniaga is also partnered with other technology vendors such as Juniper, Citrix, Trend Micro, Lotus and F5.

OUR PROFILE

Our Vision

Our Mission

Our Shared Values



To Be The Malaysian
IT Partner of Choice

Delivering Business
Solutions of Greatest
Added Value

Passion for customers' success and satisfaction

Respect for people we work with

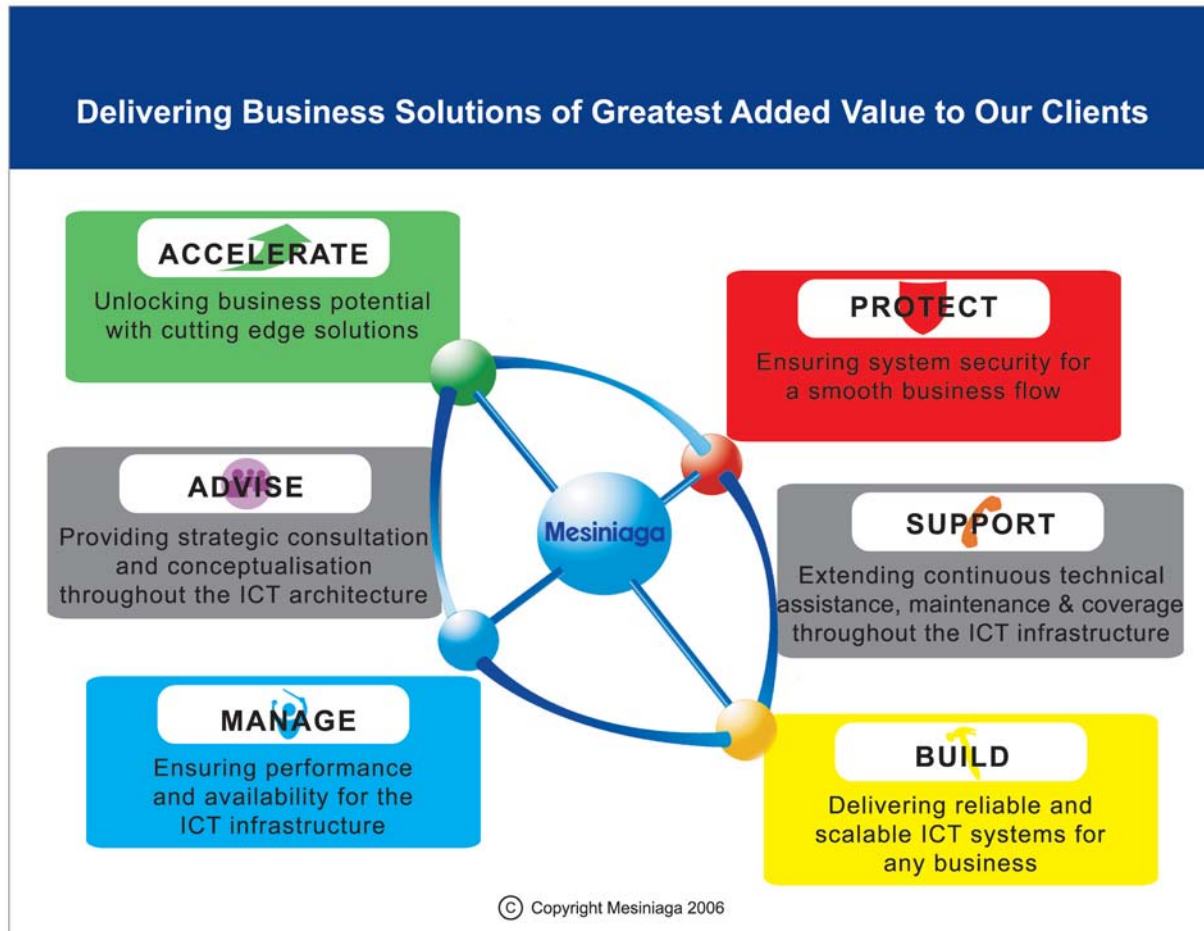
Innovation in everything we do

Dynamic leadership

Excel & Thrive on challenges and accomplishments

OUR PROFILE

Our Solutions



The Mesiniaga Solutions Map

The products and services offered by Mesiniaga have been grouped together as market relevant ICT solutions based on how they empower businesses.

Build

Mesiniaga builds reliable and scalable ICT systems for any business. Regardless of the requirements, Mesiniaga can deliver the building blocks needed for a solid ICT infrastructure.

Manage

Mesiniaga provides winning answers that allow businesses to align and control system processes and resources by ensuring optimum performance and availability for ICT infrastructures. This will allow businesses to measure system's performance and productivity thereby gaining improved efficiency and effectiveness.

Protect

Mesiniaga safeguards businesses from both external and internal ICT threats thereby ensuring system security for smooth business flow and peace of mind.

Accelerate

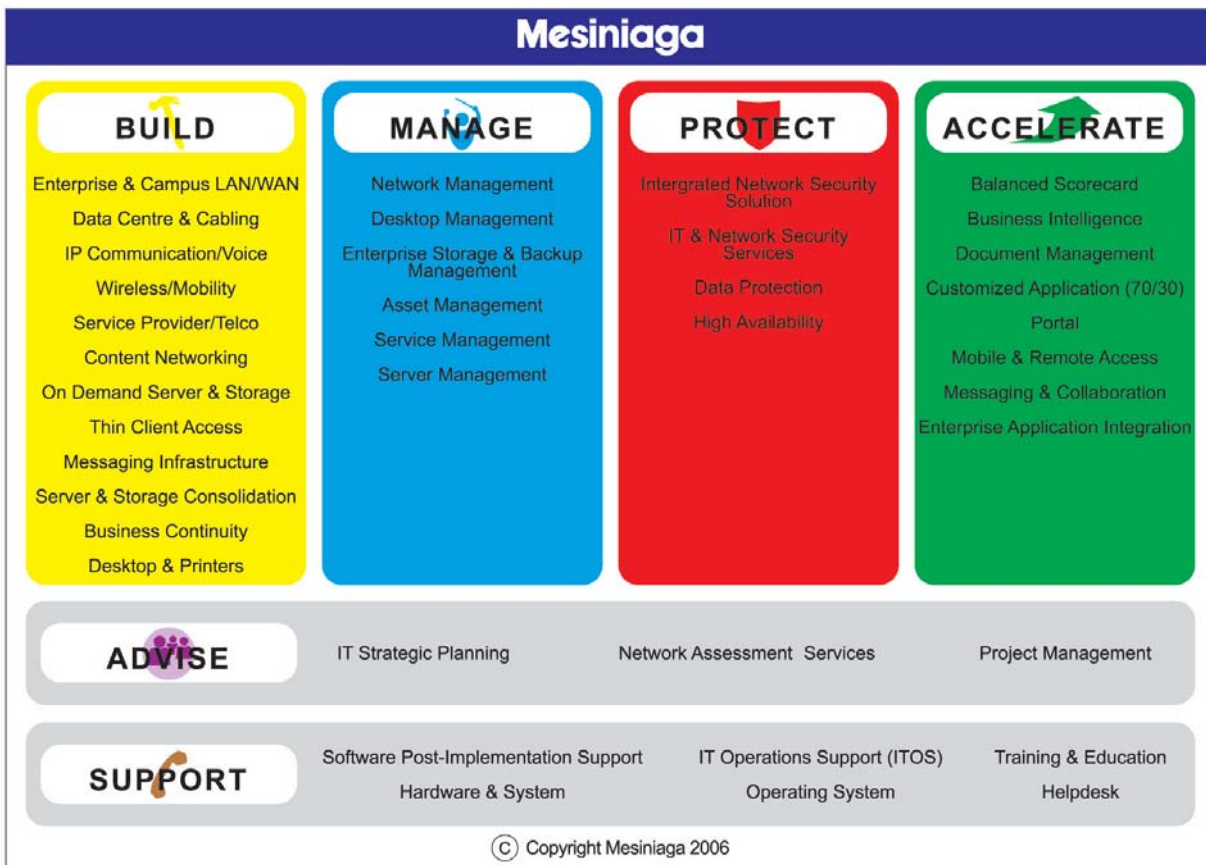
Mesiniaga offers a suite of cutting edge solutions to provide businesses with a competitive edge that will allow for maximisation of business potential with better use of resources.

Support

Mesiniaga extends continuous technical assistance, maintenance and coverage throughout the entire ICT infrastructure to address business needs.

Advise

Mesiniaga provides strategic consultation and conceptualisation throughout the ICT architecture to ensure that systems achieve the best fit with organisational requirements.



CORPORATE MILESTONES

1992



1999



2005



2006



1981

Conceived as IBM's response to the New Economic Policy aimed at increasing Bumiputra corporate equity ownership.

1982

Company was officially operational.

1992

Menara Mesiniaga was completed. Designed by architect Ken Yeang of TR Hamzah & Yeang, to meet the company's aspirations.

1993

Marked our evolution into a company that provides business solutions and services. Established a dedicated team for this purpose - Network Services Unit (NSU) and iNet & Workgroup Solutions Team (IWS).

1994

Awarded MS ISO 9001 Certification by SIRIM.

1995

Formed Systems Integration and Project Management Unit (SI/PM) to provide end-to-end integrated solutions architecture, design and implementation.

1997

Recognised as IBM/Lotus Premier Partner.

1999

Listed on KLSE Main Board (now known as Bursa Securities).
Appointed Microsoft Managed Partner.

2003

Company-wide ISO Certification.

Mutiara Mesiniaga in Penang was completed. Achieved Microsoft Gold Partner status.

First Malaysian and Bumiputra company certified as Cisco Gold Partner.

2004

Appointed as Microsoft Large Account Reseller.

2005

Launched the Business Productivity Centre (BPC) in Menara Mesiniaga (1st in Malaysia and 3rd in Asia). A joint venture with Microsoft, it offers an Executive Briefing Centre for Microsoft Solutions.

Appointed as Citrix (Silver Advisor) Partner.

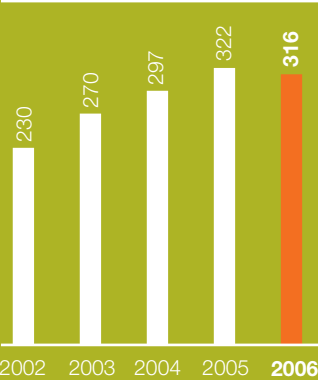
Embarked on company-wide Transformation by implementing various corporate strategies to revitalise the company.

2006

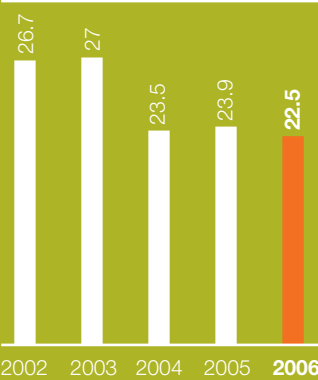
Underwent organisational restructuring by aligning company functions into 5 core divisions; Sales, Infrastructure, Systems & Application (ISA), Maintenance and Managed Services (MMS), Technology Research & Innovation and Corporate Support.

Received the PIKOM National ICT Service Provider Award.

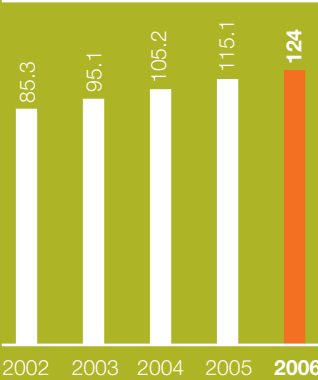
Revenue (RM million)



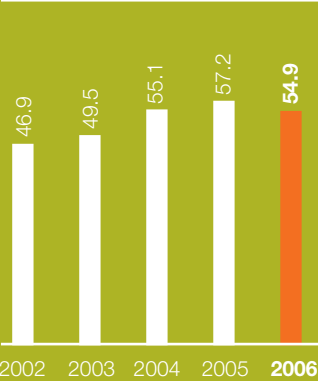
Profit Before Tax (RM million)



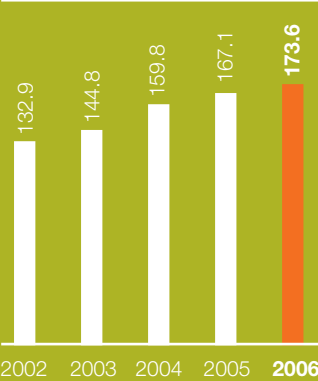
Net Current Assets (RM million)



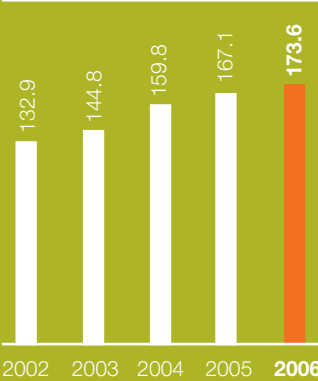
Fixed Assets (RM million)



Net Tangible Assets (RM million)



Shareholders' Equity (RM million)



“WE SPENT A LOT OF TIME DIGGING FOR INFORMATION FROM THE FILES, AND THEN CHECKING AND VERIFYING RECORDS WITH THE USERS. WE NEEDED A SYSTEM WHICH COULD EMPOWER HR STAFF, MAKING THEM A WHOLE LOT MORE EFFICIENT.”

“With the performance appraisal module, we can now see the career path of the person with a click of the mouse. In the past, we would have to search through the employee’s file for such information.”



Hamidah Naziadin, Director

ADMIN & HUMAN RESOURCE

Commerce International Merchant Bankers Bhd.

Extracted from Microsoft Customer Solutions Case Study, 2004

Mesiniaga provided an e-HR application solution that helped CIMB increase the efficiency and productivity of the HR staff.





CEO'S BUSINESS REVIEW

Dear Shareholders,

The financial year 2006 was full of challenges for Mesiniaga and this was reflected in our financial performance last year. We posted a turnover of RM316 million in 2006 with a pre-tax profit of RM22.5 million. While this was a contraction of 5% in profit when compared to 2005, the company remains confident of Mesiniaga's strong reputation and our ability to make full use of future opportunities in the coming years.

Wan Mohamed Fusil bin Wan Mahmood



The contraction was attributed to several factors such as project award delays throughout the year. Major floods experienced by several states in Peninsula Malaysia also affected some of our key project deliveries. These ultimately had an impact on our business revenue.

2006 also saw Mesiniaga execute our Transformation Strategy. This 3-5-year growth plan was undertaken in response to an increasingly competitive marketplace. The execution of these changes required heavy investments from the company especially in human capital development. The company focused on attracting and retaining the right talents to maintain our competitive edge. A variety of training programs were implemented to further develop the skills and knowledge of our people. Together with a more aggressive approach in employer branding we hope to attain the highest level of quality in our human capital.

The Transformation also involved the realignment of our business operations. The groundwork for organisational restructuring that started in the second half of 2006 materialised early this year. Mesiniaga was restructured into 5 core divisions – Sales, Infrastructure, Systems & Application, Maintenance & Managed Services, Technology Research & Innovation and Corporate Support. We strongly believe that this will make us more focused in fulfilling our mission statement of delivering business value to our customers. New departmental objectives, roles and job functions were cascaded to our employees in a series of communication workshops.

Amidst all this, it is heartening to note that we continue to achieve some major recognition from the industry. Heading the list is the 'PIKOM National Award for ICT Service Provider of the Year for 2006' which was given based on the significant impact of our projects to the industry and the value of our solutions to

our customers. We were also honoured with the 'Outstanding Leadership in Significant Public Sector Award' from Cisco for the Network solution that we provided to a local university. On top of this, for the fourth time in a row, we achieved the 'IBM Platinum Club' recognition for our attainment of specific IBM Business Partner targets. All these are clear indications that the company remains highly regarded.

Mesiniaga retains a positive outlook that we will be benefiting from most of the projects slated under the current Malaysia Plan. The company will also leverage on the expected growth of the private sector. We anticipate that this growth will fuel a need for strategic business solutions such as Business Intelligence. These solutions offer decision-makers better insight to their businesses resulting in potential growth, improved productivity and profitability. It was with this end in mind that we outlined our strategies for the coming year.

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CEO'S BUSINESS REVIEW

Among our focus areas for growth in 2007 will be in strengthening our position with our customers. Extensive strategic planning will take place to enhance the delivery of business value to their organisations. We will equip our sales force with the relevant skills to advise our customers on deriving the best value from IT for their businesses. The retention of these valued customers will also be a major component in our business strategy. We plan to do this through excellent service delivery and project execution. Some of the steps outlined include optimising our processes, strengthening our resources and applying the use of technology wherever possible. It is also important that we differentiate ourselves through the creation of innovative solutions that will offer definitive value to our clients. In view of this, a new business unit under the Technology Division is formed to spearhead this initiative. We expect to offer our customers new and cutting edge solutions that will further empower their businesses. We strongly believe that these actions will enable the company to achieve our goals for the next five years.

Business concerns are not the only driving force in Mesiniaga. We place equal importance on adding value to our surrounding community. This is our way of thanking the nation for supporting our existence within the last quarter of a century. Our community programs are mostly aimed at nurturing the nation's most important asset, the people of Malaysia. 2007 will see more of such programs. We have already established a few tie-ups with local tertiary institutions to aid them in talent development. Our most recent initiative was a partnership with the Ministry of Higher Education (MoHE) where we provide training for community college students as part of their coursework. In addition to the previously established Mesiniaga Academy, we recently initiated the JAVA Enhancement Module (JEM) program where IT graduates undergo a three-month course in JAVA programming. This program will achieve two main objectives; it will provide employable skills to our graduates and act as a talent pool for Mesiniaga. Another program is the collaboration with Protect and Save the Children (P.S. the Children), an NGO responsible for the prevention of child sexual

abuse where we provide resources and facilities to support their programs.

Mesiniaga is 25 years old this year. We have come a long way from a company that started with providing office automation products on a single technology platform to full-fledged business solutions on multiple technology platforms. Our history is filled with success stories, accolades and achievements. This, we attained by remaining true to the values instilled in us right from the very beginning. We give our best. There are no half measures in Mesiniaga. We will always strive to provide all our stakeholders with the best possible value on their investments.

Lastly, I would like to thank the Board, Management Team, and employees of Mesiniaga for their continuous support. My gratitude also goes to Dato' Dr. Mohamad Zawawi for his contributions in his capacity as Chairman of the Board until July 2006. I believe that together, we have charted our path to become the Malaysian IT Partner of Choice.



Mesiniaga is 25 years old this year. We have come a long way from a company that started with providing office automation products on a single technology platform to full-fledged business solutions on multiple technology platforms.



CORPORATE INFORMATION

BOARD OF DIRECTORS	NOMINATION COMMITTEE	EXECUTIVE DIRECTORS
DATO' DR. IR. MOHAMAD ZAWAWI ISMAIL (Resigned w.e.f. 27/07/2006)	NOR HAYATI MOHD. KASIM (Chairperson)	REMUNERATION COMMITTEE
WAN MOHAMED FUSIL WAN MAHMOOD	CHUNG THIAN SINN	NOR HAYATI MOHD. KASIM (Chairperson)
MOHD PUZI AHAMAD	WAN MOHAMED FUSIL WAN MAHMOOD	DATO' WAN ABDULLAH MOHAMAD
RAMLI AMAT (Retired w.e.f. 13/06/2006)	MOHD PUZI AHAMAD	RAMLI AMAT (Retired w.e.f. 13/06/2006)
DATO' WAN ABDULLAH MOHAMAD	OPTION COMMITTEE	NON-EXECUTIVE DIRECTORS
NOR HAYATI MOHD. KASIM	FATHIL SULAIMAN ISMAIL (Chairperson)	REMUNERATION COMMITTEE
CHUNG THIAN SINN	NOR HAYATI MOHD. KASIM	WAN MOHAMED FUSIL WAN MAHMOOD (Chairperson)
VOON SENG CHUAN		MOHD PUZI AHAMAD
ZAITON MOHD. HASSAN		NOR HAYATI MOHD KASIM
FATHIL SULAIMAN ISMAIL		

AUDIT COMMITTEE

ZAITON MOHD. HASSAN
(Chairperson)
NOR HAYATI MOHD. KASIM
CHUNG THIAN SINN

INVESTMENT COMMITTEE

FATHIL SULAIMAN ISMAIL
(Chairperson)
ZAITON MOHD HASSAN
WAN MOHAMED FUSIL WAN
MAHMOOD
MOHD PUZI AHAMAD
CHUNG THIAN SINN

COMPANY SECRETARY

JASNI ABDUL JALIL
(MACS 01359)

REGISTERED OFFICE

11th Floor, Menara Mesiniaga
1A, Jalan SS16/1
47500 Subang Jaya
Selangor Darul Ehsan
Tel: 03-5635 8828
Fax: 03-5636 3838

**AUDITORS AND REPORTING
ACCOUNTANTS**

PRICEWATERHOUSECOOPERS
11th Floor, Wisma Sime Darby
Jalan Raja Laut
P.O.Box 10192
50706 Kuala Lumpur
Tel : 03-2693 1077

PRINCIPAL BANKERS

CITIBANK BERHAD
BANK ISLAM MALAYSIA
BERHAD
STANDARD CHARTERED BANK
(MALAYSIA) BERHAD
MAYBANK BERHAD

SHARE REGISTRAR

SYMPHONY SHARE
REGISTRARS SDN. BHD.
Level 26, Menara Multi Purpose
Capital Square
No. 8, Jalan Munshi Abdullah
50100 Kuala Lumpur
Tel: 03-2721 2222
Fax: 03-2721 2530

STOCK EXCHANGE LISTING

Main Board of BURSA
SECURITIES

BOARD OF DIRECTORS



From left to right:

Voon Seng Chuan Non-Independent Non-Executive Director **Nor Hayati Mohd Kasim** Independent Non-Executive Director
Mohd Puzi Ahamad Executive Director and Chief Financial Officer **Chung Thian Sinn** Independent Non-Executive Director
Fathil Sulaiman Ismail Non-Independent Non-Executive Director **Wan Mohamed Fusil bin Wan Mahmood** Executive Director & Chief Executive Officer
Dato' Wan Abdullah Mohamad Non-Independent Non-Executive Director **Zaiton Mohd. Hassan** Independent Non-Executive Director



BOARD OF DIRECTORS' PROFILE

Dato' Dr. Ir. Mohamad
Zawawi Ismail

DPSK, PhD, HonDEng (Leeds),
Hon PhD (UKM), FASM, 61

Independent Non-Executive
Director & Chairman



Dato' Dr. Ir. Mohamad Zawawi Ismail was appointed to the Board on 16 November 2001. He was appointed Non-Executive Chairman on 16 May 2002 upon the retirement of the previous Chairman, Ismail Sulaiman. Dato' Dr. Ir. Zawawi is a professional engineer and consultant, and a member of the National Information Technology Council (NITC) and National Aerospace Council (NAC). He was the founding Vice-Chancellor of Universiti Malaysia Sarawak (Unimas), a position he held until December 2000. Dato' Dr. Ir. Zawawi holds a degree from the University of Leeds, England. Dato' Dr. Ir. Zawawi has since stepped down from the Board effective from 27 July 2006.

Wan Mohamed Fusil
bin Wan Mahmood

56

Executive Director
& Chief Executive Officer



Wan Mohamed Fusil bin Wan Mahmood was appointed to the Board on 17 December 1981 as part of the team who founded Mesiniaga. Prior to joining Mesiniaga, Wan Fusil was with IBM Malaysia. During his tenure with IBM, he served in various managerial positions. This includes serving as Country Manager-Information Products Division. Wan Fusil is one of the first serving Board Members of Multimedia Development Corporation (MDeC) and is also one of the founder members of The Association of Computer and Multimedia Industry Malaysia (PIKOM). He has held several positions in PIKOM including serving as Councillor (1987), Deputy Chairman (1989-1991) and Chairman (1991/92). Wan Fusil graduated from ITM (now known as UiTM) in 1972.

Mohd Puzi Ahamad

RA(M), FCCA, 54

Executive Director and
Chief Financial Officer



Mohd Puzi Ahamad was appointed to the Board on 17 December 1981 as part of the team who founded Mesiniaga. Prior to joining Mesiniaga, he served with IBM Malaysia in various capacities over a seven-year period from 1974-1981. His last position with IBM was Sales and Administration Manager. A trained accountant who graduated from ITM (now known as UiTM), Mohd Puzi is a Fellow Member of the Chartered Association of Certified Accountants and a member of the Malaysian Institute of Accountants.

Ramli Amat

55

Independent Non-Executive
Director

Ramli Amat was appointed to the Board on 17 December 1981 as part of the team who founded Mesiniaga. He served as an Executive Director until March 2000, upon which, he assumed his Independent Directorship. Prior to joining Mesiniaga, Ramli served with IBM Malaysia over a period of 10 years. During his tenure, he held several positions, the last being Marketing Manager-IBM Malaysia. Ramli graduated with a Diploma in Business Studies from ITM (now known as UiTM) in 1971. He has since retired from office effective from 13 June 2006.

Dato' Wan Abdullah Mohamad

DPMT, 66

Non-Independent Non-Executive
Director

Dato' Wan Abdullah Mohamad was appointed to the Board on 27 December 1995. He began his career with the Terengganu State Agriculture Department. He later joined Rothmans of Pall Mall (M) Berhad as a pioneer and became their Leaf Advisor. From 1970 onwards, he served as Director of the Leaf Growing Scheme and Leaf Tobacco Development Corporation. In 1973, Dato' Wan Abdullah was promoted to Director, Rothmans of Pall Mall (Malaysia) Berhad. He assumed the position of Regional Leaf Director Asia-Pacific until his retirement in 1997. Dato' Wan Abdullah graduated from The College of Agriculture, Serdang (now known as Universiti Putra Malaysia) in 1962 with a Diploma in Agriculture. He also pursued the Advanced Management Programme (AMP) at Harvard Business School, USA in 1984.

BOARD OF DIRECTORS' PROFILE

Chung Thian Sinn

64

Independent Non-Executive Director



Chung Thian Sinn was appointed to the Board on 17 September 1999. Chung began his corporate career when he joined Mobil (Malaysia) as a Technical Sales Executive. In 1967, he joined IBM Malaysia as a Systems Engineer. The last position he held in IBM was Country Systems Engineering Manager. In 1981, Chung joined Time Engineering Sdn Bhd, and was appointed as Company Secretary and Director, a position from which he later retired in 1990. Chung graduated with Bachelor of Science (Hons).

Nor Hayati Mohd Kasim

60

Independent Non-Executive Director



Nor Hayati Mohd Kasim was appointed to the Board on 17 September 1999. She started her corporate career with Bank Negara Malaysia in 1971 as a Human Resource Officer. Subsequently, she joined IBM Malaysia as Personnel Assistant in 1974, later serving as Human Resource Manager. In 1997, Nor Hayati was appointed as Management Development Manager of IBM ASEAN in 1997, a position she later retired from in June 1999. Nor Hayati holds a Bachelor of Arts (Hons) degree from Universiti Malaya awarded in 1970 and a Master of Arts (Organisation Psychology) from the University of Lancaster awarded in 1983.

Voon Seng Chuan

48

Non-Independent Non-Executive Director



Voon Seng Chuan was appointed to the Board on 24 October 2000. Since 1983, Voon has served with IBM Malaysia in various capacities starting with his first appointment as Marketing Representative. In January 2000, he became General Manager of IBM Malaysia Sdn Bhd. He was then appointed as Managing Director of IBM Malaysia Sdn. Bhd. until January 2007, after which he was appointed as the ASEAN & India/South Asia Project Executive. Voon holds a Bachelor of Science degree in Mathematics from Universiti Malaya.

Zaiton Mohd. Hassan

FCCA, MICPA, 50

Independent Non-Executive
Director



Zaiton Mohd. Hassan was appointed to the Board on 16 November 2001. She is a Member of MICPA (Malaysian Institute of Certified Public Accountants) and a Fellow Member of Chartered Association of Certified Accountants. She is the Managing Director of Capital Intelligence Advisors Sdn. Bhd., a company she set up upon her resignation as the President and Chief Executive Officer of Malaysian Rating Corporation Berhad (MARC) in 2004. Apart from Mesiniaga, Zaiton is also a Board Member of Malaysian Industrial Development Finance Berhad (MIDF), Credit Guarantee Corporation Malaysia Berhad, Bank Islam Malaysia Berhad, BIMB Holdings Berhad and the Companies Commission of Malaysia. Prior to joining MARC, she served 12 years with Maybank, in various senior positions, the last being General Manager of Corporate Planning.

Fathil Sulaiman Ismail

43

Non-Independent Non-Executive
Director



Fathil Sulaiman Ismail was appointed as a Non-Independent Non-Executive Director of the Company on 1 June 2002. An accountant by training, Fathil served with Ernst & Young and then with the Corporate Finance Department of Arab Malaysian Merchant Bank before pursuing private enterprise. He was a founding partner and the Managing Director of Aetna Genesis Healthcare (formerly known as Genesis Healthcare) for six years until late 2001. Fathil is an alumnus of Malay College Kuala Kangsar and achieved his professional qualifications from the Chartered Association of Certified Accountants.

All Board Members are Malaysian citizens. All the Board Members have no other relationship among themselves or with any of the substantial shareholders of the Company except for Fathil Sulaiman Ismail who has a kin relationship with Safiah Sulaiman Ismail, a substantial shareholder of the Company. All Board Members do not have any conflict of interest with the Company as well as were never convicted for any offences other than traffic offences within the past 10 years. Other than the Director positions held by Zaiton Mohd Hassan in other public companies as stated in their respective profiles, all of the Directors do not hold any directorship positions in any public companies other than Mesiniaga Berhad.

Details of the Directors' membership in the Board Committees are listed in the Corporate Information on page

SENIOR MANAGEMENT TEAM



**Wan Mohamed Fusil
bin Wan Mahmood**

Chief Executive Officer

Refer to profile on Board of
Directors' page



Noorizan Ali

Director of Maintenance
& Managed Services (MMS)

Noorizan Ali was appointed as Director in 2002. Prior to becoming Director, Noorizan has served Mesiniaga in various capacities throughout his 24-year career. Noorizan started his IT career as a Customer Engineer with IBM Malaysia in 1979. He then joined Mesiniaga in 1982, continuing to serve as Customer Engineer. Six years later, he was made Field Manager and subsequently became Senior Services Manager in 1995. His position prior to becoming Director was General Manager – Technical Services Department, which he assumed in 1998. Noorizan brings vast experience and expertise to the company through his hands-on approach in managing customers' satisfaction.



Mohd Puzi Ahamad

RA (M), FCCA

Chief Financial Officer

Refer to profile on Board of
Directors' page

**Yeow Daw Swee**

Director of Technology
Research & Innovation

Yeow commenced his career in Mesiniaga in 1982 as a Product Support Representative, and was subsequently promoted to Product Analyst in 1984. After spending five years in the technical support area, he was promoted to Advisory Systems Engineer in 1988. In 1989, he was promoted to Technical Support Manager with the responsibility of managing the technical support unit and subsequently, to Country Support Manager in 1993. He was appointed General Manager - Services in 1997, responsible for the Technical Support and Services Business unit. He was appointed Director - Marketing Services on 1 October 2000 where he was responsible for the solution units that eventually evolved into the Enterprise Solutions Division of Mesiniaga. With the recent organisational restructuring in Mesiniaga, Yeow is now the Director of Technology Research & Innovation. He has a total of 24 years in the IT Industry.

**Zuraida Jamaluddin**

Director of Sales

Zuraida Jamaluddin was appointed as Director of Sales in 2003. Prior to her appointment, Zuraida joined Mesiniaga in 1987 as a Systems Engineer, where she served in a technical capacity. However, through her 19-year career, she has held various positions in the company in business development and sales. Her last position prior to becoming Director was General Manager of Public Sector Sales. Zuraida holds a degree in Electrical Engineering (BSc) from George Washington University, United States of America.

**Wong Keng Hoe**

General Manager of Infrastructure,
Systems & Application (ISA)

Wong Keng Hoe began his career in Mesiniaga in 1990 when he was appointed as Information Systems Trainee. In his 17-year career, Wong proved his mettle by rising up the ranks to various managerial positions. He became a manager for the Network Services Unit in 1996 and was subsequently made Senior Manager in the year 2000. Two years later, Wong took on the post of General Manager of Network Services & Project Management. After the company's recent organisational restructure, he was named as the General Manager of Infrastructure, Systems & Applications (ISA). Wong graduated with a Bachelor in Computer Science from Universiti Sains Malaysia (USM).

“OUR EMAIL SYSTEM IS VITAL NOT ONLY FOR EFFICIENT COMMUNICATION, IT IS ALSO A CRUCIAL COMPONENT OF INDAH WATER’S BUSINESS WORKFLOW SYSTEMS.”

“The managers can make decisions and give approvals even when they are outside of the office. Being a utility company, problems and issues can crop up at any time. The enhanced mobility features of Exchange Server 2007 such as push mail and Outlook Web Access enable our staff to keep on top of all important matters.”



Ravindran Karupiah, General Manager

INFORMATION TECHNOLOGY DEPARTMENT
Indah Water Konsortium Sdn. Bhd.

Extracted from Microsoft Exchange Server 2007 Customer Solution Case Study, 2006

Mesiniaga provided a messaging and collaboration solution that enabled technology mobility for Indah Water’s workforce.



