



People



Brands



Performance



G·A·B[☺]
GUINNESS
ANCHOR
BERHAD

A Perfect Equation for a Winning Blend

Annual Report 2007

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A Perfect Equation For A Winning Blend

Just as the right combination of ingredients has enabled GAB to brew the right drinks for the right drinking moments, GAB has managed to brew success with the right formula - that perfect equation of people, brands, and performance. Riding on the momentum of this clever blend, GAB seeks to continue to win and deliver value to all its stakeholders.

Coaster for our winning toast.



TOGETHER
WE BREW
SUCCESS

Financial Highlights

10 Years Financial Track Record

	Year ended 31.12.1997 RM'000	18 months ended 30.6.1999 RM'000	Year ended 30.6.2000 RM'000	Year ended 30.6.2001 RM'000	Year ended 30.6.2002 RM'000	Year ended 30.6.2003 RM'000	Year ended 30.6.2004 RM'000	Year ended 30.6.2005 RM'000	Year ended 30.6.2006 RM'000	Year ended 30.6.2007 RM'000
Revenue **	733,385	1,042,440	682,441	777,198	788,060	796,595	886,208	952,113	976,013	1,072,112
Profit before taxation	147,193	182,407	67,352	78,448	93,718	107,363	129,254	140,519	142,211	152,159
Taxation	41,338	40,594	6,399	19,767	21,317	29,357	30,835	32,551	14,014	39,598
Profit after taxation	105,855	141,813	60,953	58,681	72,401	78,006	98,419	107,968	128,197	112,561
Dividends	60,299	150,082*	54,377	82,653*	82,655*	84,831*	91,837*	90,871	91,354	99,239
Net Dividend per 50 sen stock unit (sen)	20.0	49.7*	18.0	27.4*	27.4*	28.1*	30.4*	30.1	30.2	32.8
Earnings per 50 sen stock unit (sen)	35.0	46.9	20.2	19.4	24.0	25.8	32.6	35.7	42.4	37.3
Reserves	165,211	127,509	134,085	166,665	124,748#	146,200	159,064	176,403	213,246	234,060
Shareholders' funds	316,260	278,558	285,134	317,714	275,797	297,249	310,113	327,452	364,295	385,109
Net tangible assets per 50 sen stock unit (sen)	104.7	92.2	94.4	105.2	91.3	98.4	103.0	108.0	121.0	127.5

* Includes special dividends

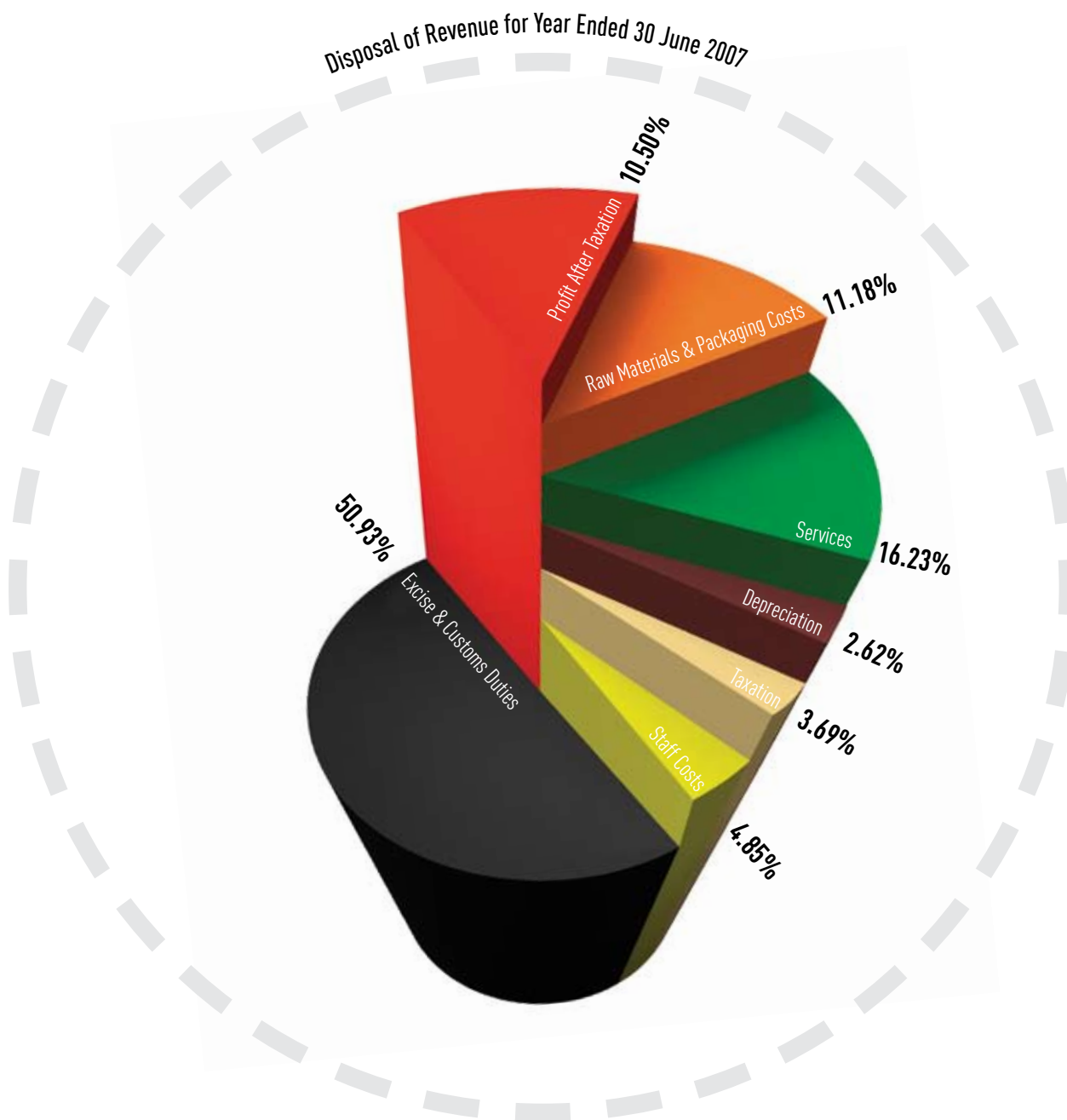
** Revenue restated for years ended 2000 - 2003

Reserve restated for year ended 2002

Financial Analysis

	Year ended 30.6.2007 RM ' 000	Year ended 30.6.2006 RM ' 000	Change %
Income Statement			
Revenue	1,072,112	976,013	9.8
Profit before interest & taxation (PBIT)	149,679	140,118	6.8
Profit before taxation (PBT)	152,159	142,211	7.0
Profit after taxation (PAT)	112,561	128,197	-12.2
Balance Sheet			
Shareholders' funds	385,109	364,295	5.7
Net total assets	416,432	397,205	4.8
Market capitalisation at 30 June	1,782,378	1,646,434	8.3
Financial Ratio			
	%	%	
Return on shareholders' funds			
- PBIT	38.9	38.5	0.4
- PBT	39.5	39.0	0.5
PBIT/Revenue	14.0	14.4	-0.4
PBT/Revenue	14.2	14.6	-0.4
PAT/Revenue	10.5	13.1	-2.6
Per 50 Sen Stock Unit			
	Sen	Sen	
PBT	50.4	47.1	7.0
PAT	37.3	42.4	-12.0
Net tangible assets	127.5	121.0	5.4
Dividend - gross	45.0	42.0	7.1
- net	32.8	30.2	8.6

Financial Highlights



Net Dividend/ Profit After Taxation
(Ratio)



Financial year ended 30 June

Revenue
(RM' Million)



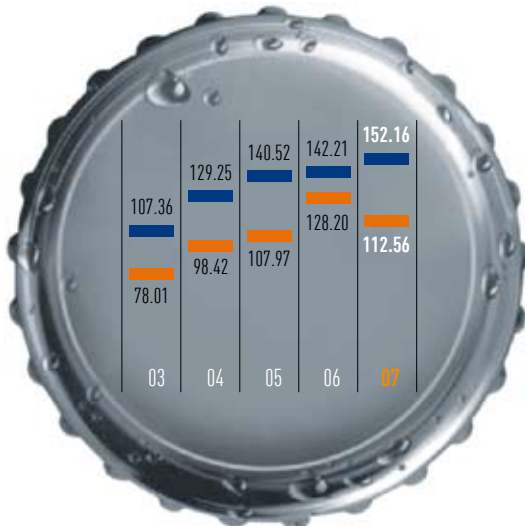
Financial year ended 30 June

Earnings Per 50 Sen Stock Unit
(Sen)



Financial year ended 30 June

Profit Before Taxation
Profit After Taxation
(RM' Million)



Financial year ended 30 June

Share Price as at 30 June
Gross Dividend
(RM)



Financial year ended 30 June





Great
Employees

+ Good Career
Opportunities

= Employer
of Choice





Our Vision

**GAB is an icon in business.
Respected the world over for
delivering exceptional
growth in People, Brands,
and Performance.**



Our Values

Our Consumers: Our Lifeline

Our consumers are the lifeline of the business.

They are our priority. Their loyalty is crucial for our sustainability. Our in-depth understanding of their needs ensures that we deliver what they value.

Our People & Partners: Our Pulse

Our people are the pulse of our business.

Our customer focus, commitment, integrity and teamwork are the engines that power our growth.

Our Brands: Our Pride

Our portfolio of brands is our pride.

Our constant quest for quality and excellence distinguishes our brands and our Company.

Letter from Chairman

I am happy to report to you that Guinness Anchor Berhad achieved an all time record revenue of RM1.07 billion and group pre-tax profit of RM152.16 million for the financial year ended 30 June 2007. Revenue increased 9.8 per cent from RM976.01 million while pre-tax profit was up 7.0 per cent from RM142.21 million respectively in the previous financial year.



Tan Sri Saw Huat Lye

Overcoming Challenges to Lead The Market

In line with our excellent financial performance, I am pleased to announce that the Board of Directors is recommending a final dividend of 32 sen gross per 50 sen stock unit less Malaysia income tax at 27 per cent. This will bring the total dividends for the financial year to 45 sen gross per 50 sen stock unit, three sen higher than the previous year.

Following our outstanding financial results, I am proud to announce that GAB has clear market and profit leadership. We now have a 55 per cent share of the malt liquor market (MLM) in Malaysia while enjoying 67 per cent share of the total MLM industry profit.

This was by no means a small or easy task and it was achieved amidst very trying and challenging market conditions. Although the Government spared us an excise duty hike in Budget 2007 and 2008, the three previous years of consecutive duty increases had taken its toll on the MLM and the market registered a 1.4 per cent decline as at 30 June 2007.

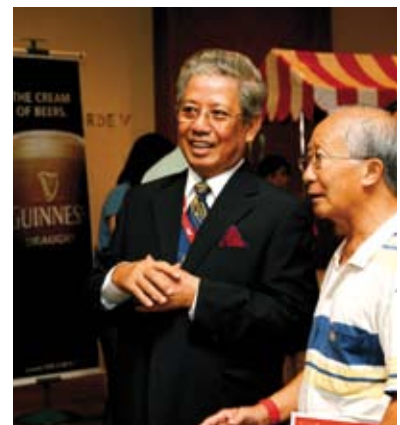
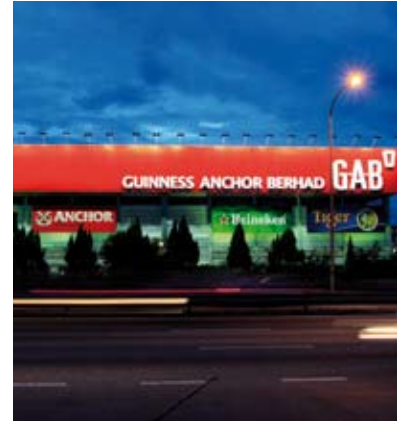
However, GAB stood by its business strategy and corporate philosophy of focusing on our three pillars of strength – our people, our brands and our performance. I am in no doubt that it was this unwavering effort that led us to capture the outright market leadership position.

Going forward, our goal is to continue to grow our market share. This will be achieved from volume growth, which will translate into profit delivery and sustainable performance for our shareholders.



Our aim is to continue to deliver consistent results and in doing so, bring numerous benefits to the country and the economy. These benefits include employment opportunities created throughout our supply chain, which for the industry, directly and indirectly, account for up to 500,000 jobs. In addition, there are the duties and taxes the Government collects, the international reputation the country enjoys from our products and tourism initiatives, as well as our continued capital expenditure and investments in people, plant and machinery.

Letter from Chairman



We hope the Government recognises these benefits and will not increase duties and taxes on beer and stout.

As you are aware, Theo de Rond, our former Managing Director, left us in May this year. I would like to record our appreciation to him for his contribution to these results.

The Board and I would also like to take this opportunity to bid farewell to Quek Peck Leng and thank him for his contribution, as he resigned from the Board on 19 December 2006. We welcome Dr Leslie Buckley who succeeded him on 4 January 2007.

Please join me in welcoming Charles Ireland as our new Managing Director. Charles has been with GAB for about a year before this as General Manager Marketing and Executive Director. He spent nine years in several key positions at Diageo and I am confident he will lead your Company to even greater heights.

On behalf of the Board of Directors, I wish to thank our staff and management for their dedicated efforts and commitment in ensuring the continued success of your Company. I would also like to thank all our distributors, suppliers and retailers for placing their unrelenting trust in our brands and for backing us during the tough times.

Finally, I wish to thank you, our shareholders and stakeholders, for your continued support.

Thank you.



Tan Sri Saw Huat Lye
Chairman
17 September 2007



Managing Director's Review

The highlight of the year under review was that GAB took clear market leadership, and ended the year with 55 per cent market share and 67 per cent share of the industry profit. This is a very significant achievement for us and we are particularly proud to have achieved it in a market that declined by 1.4 per cent on a year-on-year basis.



Charles Henry Ireland

Taking clear market leadership

This was achieved because we have a strong portfolio of brands as well as a great team of people working for and supporting the business.

Having attained this market leadership position, our objective now is to grow our market share year-on-year and stay ahead of the competition. In doing so, we will continue to deliver value to all our stakeholders, namely our shareholders, brand owners, employees, trade partners and consumers.

The Winning Blend – People, Brands and Performance

We are winning market share; we have a great team of capable, hardworking and dedicated people; we have winning brands in Tiger, GUINNESS, Heineken and Anchor; and we are delivering solid returns to our shareholders. What we have is a winning blend of people, brands and performance.

The average length of service of our employees is 14 years, a testament to how well we are already appreciated as an employer. However, over the past year we have been working even harder on the people front. We strive to be an employer of choice that Malaysians will seek out and choose to work for. With close to 500 employees, we have been working hard to foster improved teamwork,

as we know this is a key way to help release the potential of both our people and our business. Additionally, we have invested in building a great working environment, refurbishing much of our office space. We have also revamped our training and development programmes to ensure we are helping our people grow towards their full potential.

Our brands are reaping the benefits of many years of careful positioning and equity building. They have complementary positioning which enables them to comfortably work together as a strong portfolio that caters to every drinking moment.

Our brands grew steadily during the year. Tiger, GUINNESS, Heineken, Anchor Smooth and Anchor Strong all grew.

During the year, we developed even closer working relationships with our brand owners and were again able to draw upon global and regional sponsorships. Examples include the broadcast sponsorship of ESPN and STAR Sports coverage of the Barclays English Premier League, GUINNESS Asian 9 Ball Pool sponsorship and Heineken UEFA Champions League Sponsorship.

GAB received accolades for the brewing quality of Tiger and GUINNESS from their international brand owners. Tiger achieved second place in the coveted Tiger League of Excellence Award and GUINNESS won first place in the global GUINNESS League of Excellence for the best GUINNESS brewed outside of Dublin.



Managing Director's Review



Our solid performance in this financial year was also achieved through our dedication to constantly improve what we do, when we do and how we do it. GAB has evolved over time, continually changing and transforming for the better. We now have a fully automated brewery. We have updated our Corporate Identity and brands to enhance our image. We have worked hard to develop strong partnerships with suppliers and customers alike. These changes have often been small, but the cumulative effect is large and impactful.

Maintaining Our Momentum

Having attained market leadership, our objective now is to maintain our momentum, and again grow our market share, volume and profit. In doing so, we will continue to deliver value to all our stakeholders.

Malaysia currently ranks the second highest in the world, after Norway, in terms of beer and stout duties and the industry pays RM1 billion in duties to the Government every year. It is good that the Government did not increase the excise duty on beer and stout for 2008. We believe that the Government should give the rest of the world time to catch up with Malaysia. This will give some relief to our consumers and will also help promote Malaysia as a tourist destination, as we know tourists consider the price of alcohol when choosing holiday destinations.

In moving forward, we have developed a new vision for the Company. Our vision for the last 6 years was, "To be the undisputed leader in the Malaysian beer and stout market, in terms of reputation, profitability, volume and share". We have successfully achieved this and the management team and Board worked together to craft a new vision to guide us.

Our new vision is:

"GAB is an icon in business. Respected the world over for delivering exceptional growth in people, brands and performance".

People, Brands and Performance are the key success factors of our Company. We have already started working on making our vision a reality, and we will continue to focus our resources on this winning blend.



Surat Daripada Pengerusi

Sukacita saya melaporkan bahawa Guinness Anchor Berhad telah mencapai rekod perolehan paling tinggi RM1.07 bilion dan keuntungan sebelum cukai kumpulan RM152.16 juta bagi tahun kewangan yang berakhir 30 Jun 2007. Angka ini menunjukkan kenaikan hasil perolehan sebanyak 9.8 peratus daripada RM976.01 juta dan kenaikan keuntungan sebelum cukai sebanyak 7.0 peratus daripada RM142.21 juta yang dicapai pada tahun kewangan sebelumnya.



Tan Sri Saw Huat Lye

Mengatasi Cabaran untuk Mendahului Pasaran

Selaras dengan pencapaian kewangan yang cemerlang ini, sukacita saya mengumumkan bahawa Lembaga Pengarah mencadangkan dividen akhir 32 sen kasar bagi setiap unit saham 50 sen ditolak cukai pendapatan Malaysia 27 peratus. Ini akan menjadikan jumlah dividen bagi tahun kewangan dilaporkan 45 sen kasar bagi setiap unit saham 50 sen, tiga sen lebih tinggi daripada tahun sebelumnya.

Dengan keputusan kewangan yang memberangsangkan ini, saya dengan bangganya mengisytiharkan bahawa GAB sudah menduduki tempat teratas dari segi penguasaan pasaran dan keuntungan. GAB kini menguasai 55 peratus bahagian pasaran arak malt (MLM) di Malaysia dan meraih 67 peratus daripada jumlah keuntungan industri MLM.

Ini adalah satu pencapaian yang besar dan menagih kerja keras memandangkan keadaan pasaran yang begitu mencabar. Meskipun Kerajaan tidak menaikkan cukai eksais dalam Belanjawan 2007 dan 2008, kenaikan cukai eksais tiga tahun berturut-turut sebelumnya telah mengugat MLM, menyebabkan kemerosotan pasaran 1.4 peratus setakat 30 Jun 2007.

Namun, GAB tetap dengan strategi perniagaannya dan terus berpegang kepada falsafah korporat yang menjurus kepada tiga tunggak kekuatan kami – kakitangan kami, jenama kami dan prestasi kami. Saya pasti, tumpuan yang tidak berbelah bahagi ini telah membolehkan kami menjadi pemimpin pasaran.

Kami akan terus membesarkan bahagian pasaran kami dengan menambah jualan, dan dengan demikian menaikkan keuntungan dan nilai bagi pemegang saham kami.



Kami berhasrat untuk terus mencapai keputusan yang konsisten dan dapat memberi banyak manfaat kepada negara dan ekonomi. Antara manfaat ini termasuk peluang pekerjaan yang diwujudkan dalam seluruh rantaian bekalan, yang secara langsung dan tidak langsung menyediakan sehingga 500,000 pekerjaan. Selain cukai yang dikutip oleh Kerajaan, produk dan inisiatif pelancongan kami menaikkan reputasi antarabangsa negara kita. Perbelanjaan modal dan pelaburan yang berterusan dalam kakitangan kami, kilang kami dan peralatan jentera kami turut menjana manfaat ekonomi.

Kami berharap Kerajaan mengiktiraf manfaat ini dan tidak akan menaikkan cukai ke atas bir dan stout.

Surat Daripada Pengerusi



Seperti yang diketahui, Theo de Rond, bekas Pengarah Urusan kami, telah meninggalkan GAB pada bulan Mei tahun ini. Saya ingin merakamkan setinggi-tinggi penghargaan kepadanya atas sumbangan yang diberikan untuk menghasilkan keputusan yang memberangsangkan ini.

Saya dan rakan sejawat saya dalam Lembaga Pengarah ingin mengambil kesempatan ini untuk mengucapkan terima kasih kepada Quek Peck Leng atas sumbangannya sebelum meletakkan jawatan daripada Lembaga Pengarah pada 19 Disember 2006. Dengan itu juga, kami mengalu-alukan Dr Leslie Buckley yang mengambil tempatnya pada 4 Januari 2007.

Marilah kita mengalu-alukan Charles Ireland sebagai Pengarah Urusan baru kami. Charles sudah bersama GAB selama kira-kira setahun sebelum ini, sebagai Pengurus Besar Pemasaran dan Pengarah Eksekutif. Beliau pernah memegang beberapa jawatan penting selama sembilan tahun di Diageo dan saya yakin beliau akan dapat membawa Syarikat ke mercu kejayaan yang lebih tinggi.

Bagi pihak Lembaga Pengarah, saya ingin mengucapkan terima kasih kepada kakitangan dan pengurusan syarikat atas daya usaha, dedikasi dan komitmen mereka untuk memastikan kejayaan berterusan Syarikat anda. Saya juga ingin mengucapkan terima kasih kepada semua pengedar, pembekal dan peruncit kami kerana memberi kepercayaan yang tidak berbelah bahagi kepada jenama kami dan sokongan padu pada saat-saat getir.

Akhir kata, saya ingin mengucapkan terima kasih kepada anda, para pemegang kepentingan dan pemegang saham kami, atas sokongan yang terus diberikan kepada kami selama ini.

Terima kasih.




Tan Sri Saw Huat Lye

Pengerusi
17 September 2007



主席的话

我要欣然向各位宣布，健力士英格有限公司在截至2007年6月30日为止的财政年度，取得历来最高的10亿7000万令吉集团收益及1亿5216万令吉的税前盈利。这比9亿7601万令吉的前期收益增加了9.8巴仙，税前盈利则从1亿4221万令吉增加了7巴仙。



丹斯里苏发来

克服挑战领导市场

配合集团取得卓越的财政业绩，我要欣然宣布董事部献议每股50仙在扣除27巴仙税务后分派32仙的股息，使财政年分派的总股息达到45仙，比前期高出3仙。

随着取得这个标青的业绩，健力士英格有限公司目前在市场和利润上皆居于领导地位。我们在麦芽酒类市场(MLM)的份额，如今达到55巴仙，并占了市场总利润的67巴仙。

在市场充满时艰与挑战之际能有这个成就殊非易事。虽然政府前后在2007及2008年度财政预算案，并调高麦芽酒类的国产税，但是未像之前一连3年皆大幅度调高国产税之举措，已使到麦芽酒类市场蒙受重大的打击，使截至2007年6月30日为止的市场，萎缩了1.4巴仙。

不管怎样，健力士英格有限公司对基于我们的员工、我们的品牌和我们的表现这三大支柱的业务策略和公司理念，却是坚定不移的。我坚信这个理念是使我们能够在市场取得绝对优势的元素。

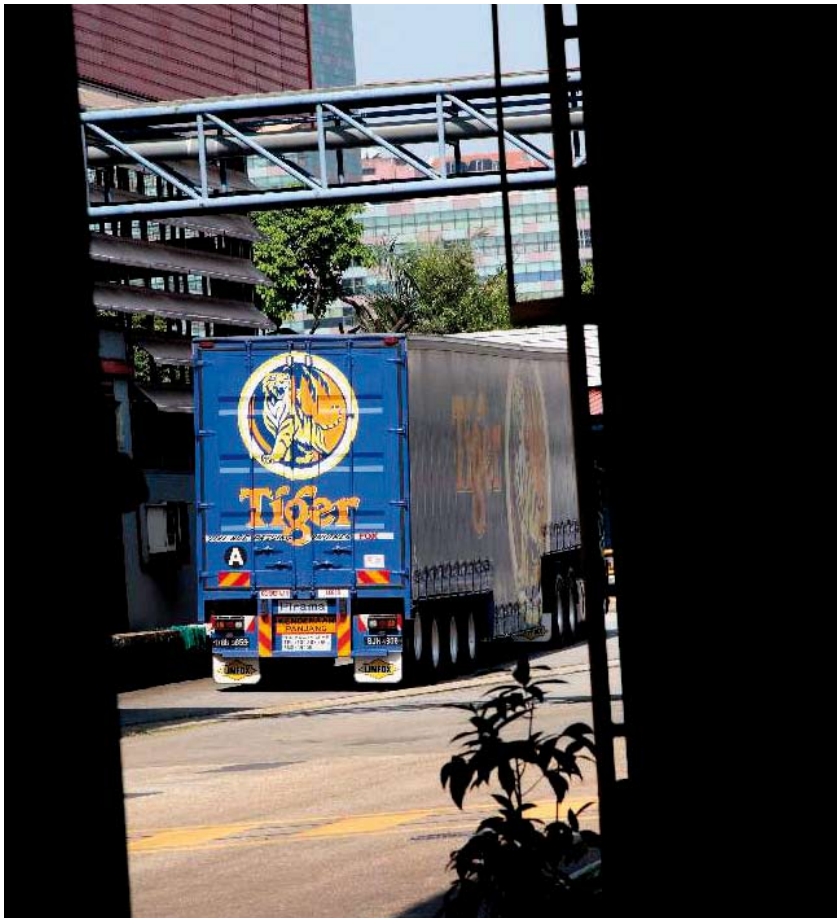
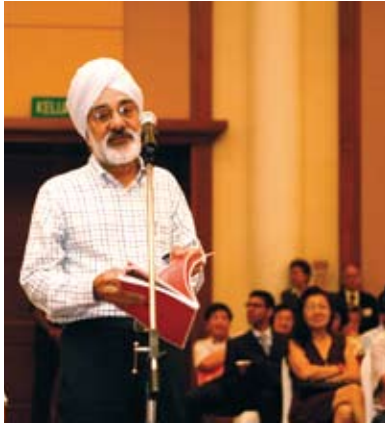
展望未来，我们的目标是继续增加我们的市场份额。要达到这个目标，就必须增加我们的销量，也意味着增加我们的利润，为我们的股东带来持续的佳绩。

我们的宗旨是塑创持续的佳绩，为国家及经济带来各种利益，包括透过我们的供应网制造就业机会。酿酒业直接及间接的提供了多达50万个就业机会。此外，政府可获得税务上的收益，同时因为我们的产品和旅游计划，以及我们的持续资本开销和在人力、工厂及机械方面的投资，而国际名声远播。

我们期望政府能看到这些利益而避免提高白啤和黑啤的税务。



主席的话



另一方面，众所周知，我们的前任董事经理狄奥迪伦德已在今年5月离职。我要感谢他对集团的标青业绩作出的贡献。

我和董事部也要藉此机会向已在2006年12月19日辞卸董事一职的郭柏龄道别，并感谢他所作出的贡献。我们同时要欢迎于2007年1月4日填补空缺的李斯利巴克里博士。

请与我共同欢迎我们的新任董事经理查尔斯爱尔兰。查尔斯在出任此新职位之前，已在健力士英格有限公司担任市场总经理和执行董事一年之久。他此前在Diageo的9年里，曾担任过多项职位，我相信他有能力引领公司迈向更高峰。

我谨代表董事部同仁感谢我们的员工，他们为了确保公司持续成功而作出了巨

大努力与承诺。我也要感谢我们的所有经销商、供应商和零售商，在市场面对时艰之际，始终信任和支持我们的品牌。

最后，我要感谢各位，也就是我的股东和权益持有人所给予的继续支持。

谢谢。



丹斯里苏发来
主席
2007年9月17日



தலைவர் மடல்

கடந்த 30 ஜூன் 2007 அன்று முடிவுற்ற நிதியாண்டில் வரிக்கு முந்திய லாபமாக RM152.16 மில்லியன்மற்றும் வருவாய் குறிப்பேட்டில் எல்லா சமயங்களிலும் சிறந்த அடைவு நிலை சாதனையாக RM1..07 பில்லியன் கின்னஸ் எங்கர் பெர்ஹாட் பெற்றுள்ளது என்பதை உங்களுக்கு தெரிவிப்பதில் மகிழ்ச்சியடைகிறேன்.கடந்த நிதியாண்டின் வரவு தொகை RM976.01 மில்லியனில் இருந்து 9.8% உயர்ந்துள்ள வேளையில்வரிக்கு முந்திய லாபம் RM142.21 மில்லியனில் இருந்து 7% அதிகரித்துள்ளது.

டான்ஸ்ரீ சோவ் ஹுவாட் லை

சவால்களை எதிர்கொண்டு சந்தையில் முன்னணி வகித்தல்

நமது சிறந்த நிதி நடவடிக்கையின் காரணமாக மலேசிய வருமான வரி விகிதமான 27% போக ஒவ்வொரு 50 காசு பொருளுக்கும் 32 காசு இறுதி லாபஈவு தொகையை இயக்குநர் வாரியம் பரிந்துரைத் துள்ளது என்பதை

மகிழ்ச்சியுடன் தெரிவித்துக் கொள்கிறேன். இதன்வழி கடந்த நிதியாண்டின் லாப ஈவு தொகையாக ஒவ்வொரு 50 காசு பொருளுக்கும் 45 காசு மொத்த லாபஈவு என்று பொருள்படும். கடந்த ஆண்டு லாபஈவு தொகையை விட இது 3 காசு அதிகமாகும்.

நமது சிறப்பான நிதி அடைவு நிலையைத் தொடர்ந்து, GAB தெளிவான சந்தையுடன் சிறந்த தலைமைத்துவத் தையும் பெற்றுள்ளது என்பதை பெருமையுடன் அறிவிக்க

விரும்புகிறேன். மலேசிய மால்ட் சந்தையில் (MLM) 55% பங்கு வகிப்பதுடன் மொத்த மால்ட் சந்தையின் மொத்த லாபத்தில் 67% நாம் பெறுகிறோம். இது சாதாரணமான அல்லது எளிதான ஒரு காரியமல்ல.

சவால்கள் நிறைந்த சந்தை சூழலில் முயற்சியோடு இதனை அடைந்துள்ளோம். கடந்த 2007 மற்றும் 2008 ஆம் ஆண்டு வரவு செலவு திட்டத்தில் மதுபானங்களுக்கான வரியை அரசாங்கம் அதிகரிக்கவில்லை எனினும், அதற்கு முந்தைய மூன்று ஆண்டுகள் தொடர்ச்சியாக வரியை உயர்த்தியதன் காரணமாக கடந்து 30 ஜூன் 2007 அன்று இச்சந்தை 1.4% சரிவு கண்டது என்பது மிகவும் வருத்தமான செய்தியாகும்.

எனினும் GAB, தன் மக்கள், தன் வர்த்தக சின்னம் மற்றும் தனது செயல்திறன் ஆகிய மூன்றும் தன் வலிமைமிக்க தூன்கள் என தன் நிறுவன தத்துவம் மற்றும் வர்த்தக வியூகம் ஆகியவற்றை மிக உறுதியாக கடைபிடித்து வருகிறது. இந்த மாறாத கொள்கை மற்றும் முயற்சி சந்தையில் சிறந்த ஒரு தலைமைத் துவத்தை நாம் அடைய உதவியது என்பதில் எனக்கு சிறிதளவேனும் ஐயம் இல்லை. மென்மேலும் பங்குசந்தையில் நாம் தொடர்ந்து வளர வேண்டும் என்பதே நமது இலக்கு.

இது நமது மொத்த வளர்ச்சி விகிதத்தைச் சார்ந்துள்ளது. ஏனெனில் இந்த வளர்ச்சியே நமது பங்குதாரர்களுக்கு நல்ல லாப ஈவு தொகைகளை வழங்கவும் நன்மையளிக்கும் நடவடிக்கைகளை புரியவும் நமது நிறுவனத் திற்கு வழிவகுக்கும்.

ஒரு நிலைத்தன்மைமிக்க அடைவு நிலையை நாம் தொடர்ந்து பெற வேண்டும் என்பதே நமது நோக்கமாகும். இவ்வாறு நாம் செயல்படுவதன் வழி நாட்டுக்கும் நாட்டின் பொருளாதாரத்திற்கும் நாம் பல நன்மைகளை அளிக்க இயலும்.

மேலும், சுங்க மற்றும் வருமான வரிகள் மட்டுமல்லாது நமது பொருட்கள் வழி அனைத்துலக மதிப்பினையும் நாடு பெற முடிகிறது.



தலைவர் மடல்



இவை தவிர மனித ஆற்றல், தொழிற்சாலை மற்றும் இயந்திரம் ஆகியவற்றில் நமது தொடர்ச்சியான முதலீடு ஆகியன நாட்டின் சுற்றுலாத் துறைக்கும் ஊக்கமளிக்கிறது. அரசாங்கம் நமது துறையின் இத்தகைய பங்களிப்புகளை அங்கீகரிக்கும் வகையில் பீர் மற்றும் ஸ்டவுட் ஆகியவற்றுக்கான சுங்க மற்றும் வர்த்தக வரிகள் ஆகியவற்றை இனி வரும் காலங்களில் மேலும் அதிகரிக்காது என நாம் பெறும் நம்புகிறோம்.

நம் அனைவருக்கும் தெரிந்தது போல், நமது முன்னாள் நிர்வாக இயக்குநர் திரு. தியோ டிரோண்ட் கடந்த மே மாதம் நம்மிடம் இருந்து விலகிவிட்டார். இந்த சிறந்த அடைவநிலையை நாம் அடைந்ததற்கு அவரது பங்களிப்பும் மிகவும் உறுதுணையாக இருந்தது என்பதை இங்கு குறிப்பிட விரும்புகிறேன். கடந்த 19 டிசம்பர் 2006ல் பதவி விலகிய திரு. குவேக் பெக் லெங் அவர்களுக்கு வாரியமும் நானும் அவருக்கு பிரியாவிடையும் அவரது பங்களிப்புகளுக்கு நன்றியும் கூறிக்கொள்ள விரும்புகிறோம்.

அதே வேளையில் அவர் இடத்தை கடந்த 4 ஜனவரி 2007ல் நிரப்பிய டாக்டர் பக்லி அவர்களை நாம் மகிழ்ச்சியுடன் வரவேற்கிறோம். நிர்வாக இயக்குநராக பதவியேற்கும் திரு சார்லஸ் அயர்லாந்துவை வரவேற்பதில் நீங்களும் இணைந்திருங்கள்.

இதற்கு முன்பு சுமார் ஓராண்டு காலம் GAB யின் பொது நிர்வாகியாகவும் உயர் இயக்குநராகவும் இவர் பணியாற்றி உள்ளார். டியாகோவில் 9 ஆண்டுகளாக பல முக்கிய பொறுப்புகளை வகித்துள்ள இவர் நம் நிறுவனத்தை மேலும் சிறந்த நிலைக்கு இட்டுச் செல்வார் என நான் எதிர்பார்க்கிறேன்.

நமது நிறுவனத்தின் தொடர்ச்சியான வளர்ச்சிக்கு தங்களின் கடப்பாடுடன் கூடிய அர்ப்பணிப்புமிக்க உழைப்பினை வழங்கிய நமது ஊழியர்கள் மற்றும் நிர்வாகத்தினருக்கு இயக்குநர் வாரியத்தின் சார்பில் நன்றிக் கூற விரும்புகிறேன். மேலும் நமது வர்த்தக சின்னத்தின் மீது அபரித நம்பிக்கை கொண்டு பல இக்கட்டான வேளைகளில் தங்களின் வற்றாத ஆதரவை நல்கிய நமது விநியோகஸ்தர்கள், வர்த்தகர்கள் மற்றும் சில்லறை வியாபாரிகள் ஆகிய அனைவருக்கும் நான் எனது நன்றியைத் தெரிவித்துக் கொள்கிறேன். இறுதியாக, தொடர்ச்சியான ஆதரவு வழங்கி வரும் பங்குதாரர்கள் மற்றும் பங்கு உரிமையாளர்கள் ஆகிய உங்கள் அனைவருக்கும் நன்றிக் கூறிக் கொள்ள விரும்புகிறேன்.

நன்றி.



டான்ஸ்ரீ சோவ் ஹுவாட் லை
தலைவர்
17 செப்டம்பர் 2007

Corporate Information

Directors

Tan Sri Saw Huat Lye (Chairman)
Charles Henry Ireland (Managing Director)
Tan Sri Dato' Alwi Jantan
Chin Yoong Chong
Dato' Jaffar Indot
Low Teng Lum
David Neill Moore
Dr Leslie Buckley
David Heginbottom (Alternate Director to David Neill Moore)

Secretaries

Saw Bee Lean
Tai Yit Chan

Auditors

KPMG

Principal Bankers

CIMB Bank Berhad
HSBC Bank Malaysia Berhad
Malayan Banking Berhad
Standard Chartered Bank Malaysia Berhad

Share Registrar

Tenaga Koperat Sdn Bhd
20th Floor, Plaza Permata
Jalan Kampar
Off Jalan Tun Razak
50400 Kuala Lumpur
Tel : 03-40473883
Fax : 03-40426352

Registered Office

Sungei Way Brewery
Lot 1135, Batu 9
Jalan Klang Lama
P O Box 144
46710 Petaling Jaya
Selangor Darul Ehsan
Tel : 03-78614688
Fax : 03-78614602

Stock Exchange Listing

Main Board of Bursa Malaysia Securities Berhad

Website

www.gab.com.my

Board of Directors

Sitting from left to right:

Tan Sri Dato' Alwi Jantan

Tan Sri Saw Huat Lye

Charles Henry Ireland

Standing from left to right:

Dr Leslie Buckley

Chin Yoong Chong

Low Teng Lum

David Neill Moore

Dato' Jaffar Indot



Board of Directors



TAN SRI SAW HUAT LYE

Bachelor of Arts (Hons) Economics (University of Malaya)
Advanced Management Programme (Harvard Business School)

Independent Non-Executive Director and Chairman of the Board of Directors, Executive Committee, Audit Committee, Remuneration Committee and Nomination Committee

Tan Sri Saw Huat Lye, Malaysian, aged 72, was appointed to the Board on 24 February 1987 and was elected Chairman of the Board on 8 September 1997.

Tan Sri Saw joined the Malaysian Home and Foreign Service in 1958 and served in various capacities including as Chairman of the Town Council, Taiping, Perak, Assistant Federal Commissioner of Lands, and Deputy Secretary-General of the Ministry of Transport.

In 1971, Tan Sri Saw retired from the Civil Service to head a team to set up Malaysian Airline System following the break-up of MSA. Tan Sri Saw served as the Airline's first Chief Executive until his retirement in 1982.

Besides Guinness Anchor Berhad, Tan Sri Saw also sits on the Board of a number of companies amongst which are Shell Refining Company (Federation of Malaya) Berhad and Edaran Otomobil Nasional Berhad.



CHARLES HENRY IRELAND

Executive Development Programme (Warwick Business School)

Managing Director and Member of the Executive Committee and Remuneration Committee

Charles Henry Ireland, British, aged 42, was appointed as Managing Director on 1 May 2007. He joined GAB on 8 May 2006 as the General Manager, Marketing and was appointed to the Board on 26 May 2006.

Charles started his career in 1985 as a financial consultant at Young, Claridge and Richmond Ltd, United Kingdom. In 1987, he joined the Nestle Rowntree Grocery Division. He was appointed National Account Manager of Nestle Petfood Division in 1990 and later became National Account Manager of Nestle Food Division and served in various capacities within the Group until 1997. Later in the same year, he started his career with Diageo Plc as Account Director - On Trade of Guinness GB and went on to become its Customer Marketing Director in 1999 before his promotion to Global Consumer Director of Diageo Ready to Drink Brands in 2001. Prior to joining GAB, Charles was Managing Director of Diageo Philippines from 2003 and was given additional responsibility as Commercial Director Asia in 2005.

He currently serves as Governing Council Member of the Confederation of Malaysian Brewers Berhad and General Committee Member of the Malaysian International Chamber of Commerce and Industry.



TAN SRI DATO' ALWI JANTAN

Bachelor of Arts (Hons) (University of Malaya)
Advanced Management Programme (Harvard Business School)

Senior Independent Non-Executive Director and Member of the Audit Committee and Nomination Committee

Tan Sri Dato' Alwi Jantan, Malaysian, aged 72, was appointed to the Board on 24 November 1994.

Tan Sri Alwi commenced employment as a Malayan Civil Service Officer attached to the Federal Establishment Office in 1958. In a career spanning 32 years, he held several senior positions including Director of National Archives, Malaysia (1966-1971) and Director General of National Archives and Library (1971-1972) which he helped establish; Selangor State Secretary (1972-1976); Secretary General, Ministry of Local Government and Federal Territory (1976); Secretary General, Ministry of Health (1977-1981); Deputy Secretary General, Prime Minister's Department (1981-1984); Secretary General, Ministry of Agriculture (1984-1987); and Director General of Public Service, Malaysia from 1987 until his retirement in 1990.

Tan Sri Alwi is currently the Executive Vice-President of Resorts World Berhad. He is also on the Boards of Hiap Teck Venture Berhad, Genting Golf Course Bhd, Awana Vacation Resorts Development Berhad and Genting Highlands Berhad.



CHIN YOONG CHONG

Barrister-At-Law (Middle Temple)

Independent Non-Executive Director and Member of the Audit Committee

Chin Yoong Chong, Malaysian, aged 74, was appointed to the Board on 20 February 1995. He has been practising as an Advocate and Solicitor from June 1959 and is currently a Senior Partner in Skrine.

He also serves on the Board of Malaysia Land Development Company Berhad.

Board of Directors



DATO' JAFFAR INDOT DSNS SMS

International Senior Managers' Programme (Harvard)

Independent Non-Executive Director and Member of the Audit Committee, Remuneration Committee and Nomination Committee

Dato' Jaffar Indot, Malaysian, aged 73, has been a Director of the Company since 2 January 1999.

Dato' Jaffar began his career with the Rural Industrial Development Authority (RIDA) in 1953 before joining Shell Malaysia in 1956 and retiring in 1989 after 33 years of service. During this period, he worked for Shell in various capacities locally and overseas in Japan and the United Kingdom in marketing, public affairs, international oil trading and business development. On his return to Malaysia in 1980, he was appointed an Executive Director for Public Affairs. In 1983, he assumed the position of Managing Director Shell Downstream Companies in addition to being an Executive Director for Shell Companies in Malaysia until his retirement in August 1989. He was the Chairman of Shell Timur Sdn Bhd from August 1989 to December 1997.

Dato' Jaffar is also a Director of Shell Refining Company (Federation of Malaya) Berhad (Shell Refining), FSBM Holdings Berhad (FSBM), Cygal Berhad, Melewar Industrial Group Berhad, M3nergy Berhad and Malaysian Merchant Marine Berhad. He is the Chairman of the Audit Committee of Shell Refining and FSBM and a member of the Audit, Nomination, Remuneration, Risk Management Committees in the other public listed companies.



LOW TENG LUM

FCCA, ACIS, CA (M), MCT, Master of Public Administration (Harvard)

Executive Director and Member of the Audit Committee.

Low Teng Lum, Malaysian, aged 53, was appointed to the Board on 15 August 2001.

He was an Audit Senior with Arthur Young before he joined Guthrie Malaysia as Internal Audit Manager. He subsequently held the post of Group Internal Auditor in Palmco Holdings Berhad and General Corporation Berhad before his appointment as Finance Manager of Southern Steel Berhad. During his 14-year tenure with Southern Steel Berhad, he was successively promoted to General Manager (Commercial), Senior General Manager (Rod Division) and Chief Operating Officer (Steel Business Unit) before taking up his current position in Guinness Anchor Berhad.



DAVID NEILL MOORE

LL B, Dip L P (Edinburgh University)
LL M, M Phil (Cambridge University)

Solicitor, Member of the Law Societies of Scotland, England & Wales, and NSW, Australia.

Non-Independent Non-Executive Director and Member of the Executive Committee, Audit Committee, Remuneration Committee and Nomination Committee

David Moore, British, aged 37, was appointed to the Board on 10 November 2005.

He began his career as a commercial lawyer in the UK, based in Edinburgh, specialising in mergers and acquisitions and venture capital transactions, as well as inward investment for a range of Asian companies. In 2000, he relocated to Sydney, Australia to join a corporate law firm.

He joined Diageo in Australia in 2001 and was involved in a wide range of transactions in the industry, including restructuring of the GUINNESS businesses in Australia, China, Indonesia, Japan, Korea and New Zealand. As Regional Counsel, Asia, he was involved in the development of Diageo's partnerships, joint ventures and distribution relationships throughout the region. In 2004, David relocated to Diageo's regional headquarters in Singapore.

He is currently a member of Diageo Southeast Asia Regional Executive as Managing Director of Singapore, Malaysia and Indonesia.



DR LESLIE BUCKLEY

Doctorate of Philosophy (Columbia University)
Bachelor of Arts (Massey University)

Non-Independent Non-Executive Director and Member of the Executive Committee, Audit Committee, Remuneration Committee and Nomination Committee

Dr Leslie Buckley, New Zealander, aged 46, was appointed to the Board on 4 January 2007.

Dr Buckley is currently the Regional Director (SEA / Oceania) of Asia Pacific Breweries Limited. Dr Buckley has 20 years of working experience in Sales and Marketing of which 16 years was in the brewing industry in Asia and Australasia.

DAVID HEGINBOTTOM

(Alternate Director to David Neill Moore)
Chartered Accountant (Institute of Chartered Accountants in England
and Wales)
Master of Arts (Oxford University)

Alternate Non-Independent and Non-Executive Director

David Heginbottom, British, aged 36, was appointed as the Alternate Director to David Neill Moore on 10 November 2005, having previously held the position of Alternate Director to John Irving since 10 May 2005.

He began his career with KPMG in the UK and later joined Diageo Plc in 1996. He spent four years working in Financial Controller roles in the European Burger King division, before moving through a number of senior finance roles in Diageo Corporate Headquarters and subsequently Diageo Ireland. He was appointed as Finance Director for Diageo Australasia in 2004 and promoted to Finance Director for Diageo Asia in 2005.