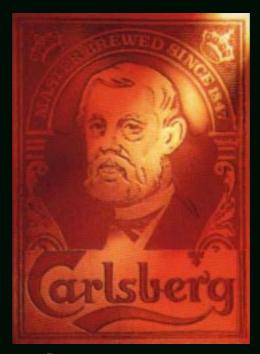


CARLSBERG BREWERY MALAYSIA BERHAD (Company No. 9210-K)



Breweries It Should Be A
Constant Purpose, Regardless Of
Immediate Profit, To Develop
The Art Of Making Beer To
The Greatest Possible Degree Of
Perfection In Order That These
Breweries As Well As Their
Products May Ever Stand Out
As A Model And So, Through
Their Example, Assist In
Keeping Beer Brewing On A
High And Honourable Level.

J.C. Jacobsen
Founder Of Carlsberg

LAPORAN TAHUNAN ANNUAL REPORT 1999





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Floating Carlsberg signage at The Mines Resort City, venue for the 1999 World Cup Golf.

TEN-YEAR FINANCIAL SUMMARY

PROFIT AND	Loss	ACCOUNTS	(RM-MILLION)	١
I KULLI LIND		ACCOUNTS	/ TATAT TATTE TO I !	1

	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999
Turnover	305.9	363.0	422.6	447.7	510.4	581.4	672.2	755.8	777.7	842.3
Profit before Tax	49.9	57.2	61.7	68.1	88.0	108.1	129.0	160.0	151.9	137.9
Taxation	20.0	18.3	17.5	20.4	25.8	31.1	37.3	44.2	37.4	_
Profit after Tax	29.9	38.9	44.2	47.7	62.2	77.0	91.7	115.8	114.5	137.9
Transfer from Revenue Reserves	_	_	_	_	_	-	_	-	1.2	_
	29.9	38.9	44.2	47.7	62.2	77.0	91.7	115.8	115.7	137.9
Dividends	16.1	16.1	21.6	21.9	27.8	28.0	43.4	65.8	115.7	109.3
Retained Earnings	13.8	22.8	22.6	25.8	34.4	49.0	48.3	50.0	0.0	28.6

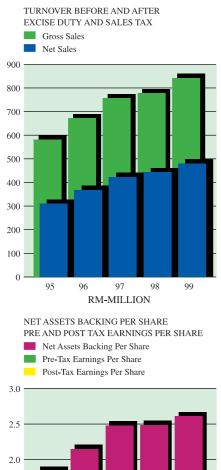
BALANCE SHEETS (RM-MILLION)

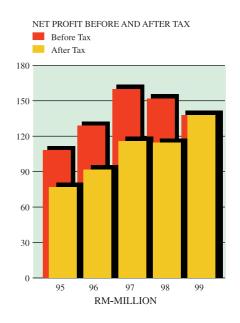
· ·	*									
	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999
Issued and Paid-Up Share Capital	61.2	61.2	81.6	81.6	102.0	102.0	102.0	153.0	153.0	153.0
Retained Earnings	51.9	76.4	78.7	100.0	114.0	163.0	211.4	210.3	209.1	237.7
Treasury Shares	_	_	_	_	_	_	_	_	_	(12.0)
General Reserves	7.5	5.8	5.8	5.8	5.8	5.8	5.8	5.8	5.8	5.8
Non-Distributable Reserves	6.1	6.1	6.1	10.5	10.5	10.5	10.5	10.5	13.0	11.9
Shareholders' Funds	126.7	149.5	172.2	197.9	232.3	281.3	329.7	379.6	380.9	396.4
Deferred Taxation	6.9	7.0	8.7	9.8	10.8	10.8	12.0	12.0	12.0	12.0
	133.6	156.5	180.9	207.7	243.1	292.1	341.7	391.6	392.9	408.4
Fixed Assets (Net Book Value)	76.5	94.5	125.1	153.9	144.6	144.6	158.9	157.8	176.4	200.9
Investment in Associated Company	_	_	_	_	_	_	11.0	11.0	14.1	13.3
Long Term Investment	_	_	_	_	_	_	_	_	1.7	1.7
Net Current Assets	57.1	62.0	55.8	53.8	98.5	147.5	171.8	222.8	200.7	192.5
	133.6	156.5	180.9	207.7	243.1	292.1	341.7	391.6	392.9	408.4

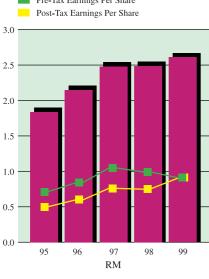
FINANCIAL RATIOS

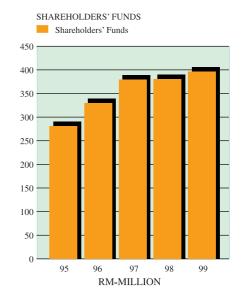
	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999
Pre-Tax Earnings per Share (RM)*	0.33	0.37	0.40	0.44	0.58	0.71	0.84	1.05	0.99	0.91
Post-Tax Earnings per Share (RM)*	0.20	0.25	0.29	0.31	0.41	0.50	0.60	0.76	0.75	0.91
Net Dividend per Ordinary Share (RM)	**0.11	0.11	0.14	0.14	0.18	0.18	0.28	0.43	0.76	0.72
Net Assets Backing per Share (RM)**	0.83	0.98	1.13	1.29	1.52	1.84	2.15	2.48	2.49	2.61
Dividend Cover, No. of Times (Based on post-tax earnings)	1.9	2.4	2.0	2.2	2.2	2.8	2.1	1.8	1.0	1.3
Return on Shareholders' Funds (%)	23.6	26.0	25.7	24.1	26.8	27.4	27.8	30.5	30.0	34.8
Current Ratio	2.0	1.9	1.8	1.6	1.9	2.3	2.2	2.2	1.9	2.0
KLSE Price at 31 December (RM) (After adjustment for all bonus issues ti	4.20 11 1997)	4.00	4.64	6.51	7.33	7.93	12.47	12.50	10.90	11.70

<sup>For 1998 and prior, figures are calculated based on number of ordinary shares as at 31 December 1998, while for 1999, figures are based on weighted average number of shares issued during the year.
** 1999 figures based on number of shares net of treasury shares.</sup>

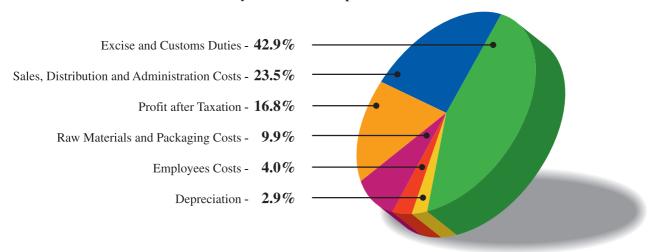








Analysis of 1999 Group Turnover



NOTICE OF ANNUAL GENERAL MEETING

NOTICE IS HEREBY GIVEN that the Thirtieth Annual General Meeting of the Company will be held at Carlsberg Brewery Malaysia Berhad, No. 55 Persiaran Selangor, Section 15, 40200 Shah Alam, Selangor, on Thursday, 27 April 2000 at 11.00 a.m. for the following purposes:

AGENDA

Ordinary Business

1. To receive and adopt the Audited Accounts for the year ended 31 December 1999 together with the Directors' and Resolution 1 Auditors' reports thereon.

2. To sanction the declaration of a Final Dividend of 15 sen per share and a Special Dividend of 75 sen per share less Malaysian income tax in respect of the financial year ended 31 December 1999.

Resolution 2

3. To re-elect Mr Flemming Lindelov who retires pursuant to Article 92(a) of the Company's Articles of Association.

Resolution 3

4. To re-elect Y.A.M. Tunku Naquiyuddin ibni Tuanku Ja'afar who retires pursuant to Article 92(e) of the Company's Articles of Association.

Resolution 4

5. To consider and if thought fit, pass the following resolution in accordance with Section 129(6) of the Companies Act. 1965:

Resolution 5

- "THAT Mr Chan Hua Eng who is over the age of seventy years and retiring in accordance with Section 129 of the Companies Act, 1965, be and is hereby re-appointed a Director of the Company to hold office until the next
- Annual General Meeting of the Company." 6. To consider and if thought fit, pass the following resolution in accordance with Section 129(6) of the Companies

Resolution 6

- "THAT Yang Berbahagia Jen (B) Tan Sri Dato' Mohd. Ghazali Seth who is over the age of seventy years and retiring in accordance with Section 129 of the Companies Act, 1965, be and is hereby re-appointed a Director of the Company to hold office until the next Annual General Meeting of the Company."
- 7. To re-appoint Messrs Ernst & Young as Auditors of the Company and to authorise the Directors to fix their Resolution 7 remuneration.
- 8. To transact any other ordinary business for which due notice has been given.

Act, 1965:

9. To consider and, if thought fit, pass the following Ordinary Resolution:

Authority to issue shares pursuant to Section 132D of the Companies Act, 1965.

Resolution 8

"THAT subject always to the Companies Act, 1965, the Articles of Association of the Company and the approvals of the relevant governmental/regulatory authorities, the Directors be and are hereby empowered, pursuant to Section 132D of the Companies Act, 1965, to issue shares in the Company from time to time and upon such terms and conditions and for such purposes as the Directors may deem fit provided that the aggregate number of shares issued pursuant to this Resolution in any one financial year does not exceed 10% of the issued capital of the Company for the time being;

AND THAT the Directors be and are also empowered to obtain the approval for the listing of and quotation for the additional shares so issued on the Kuala Lumpur Stock Exchange and THAT such authority shall continue in force until the conclusion of the next Annual General Meeting of the Company."

Explanatory Note On Resolution No. 8

Authority to Directors to Issue Shares

This resolution is proposed pursuant to Section 132D of the Companies Act, 1965, and if passed, will give the Directors of the Company, from the date of the above Annual General Meeting, authority to issue and allot shares from the unissued share capital of the Company for such purposes as the Directors deem fit and in the interest of the Company. This authority, unless revoked or varied at a general meeting, will expire at the conclusion of the next Annual General Meeting of the Company.

10. To consider and, if thought fit, pass the following Ordinary Resolution:

Proposed Share Buy-Back

Resolution 9

"THAT, subject to compliance with Section 67A of the Companies Act, 1965 (as may be amended, modified or reenacted from time to time) and any prevailing laws, rules, regulations, orders, guidelines and requirements issued by any relevant authority, approval be and is hereby given to the Company to utilise up to RM111,648,000 which represents the total audited retained earnings of the Company as at 31 December 1999 to purchase on the Kuala Lumpur Stock Exchange ("KLSE") up to 14,135,000 ordinary shares of RM1.00 each representing 9.24% of the issued and paid-up share capital of the Company of 153,000,000 ordinary shares of RM1.00 each as at 22 March 2000 AND THAT upon completion of the purchase by the Company of its own shares, the Directors of the Company be and are hereby authorised to:

- (a) cancel ALL or PART of the shares so purchased and/or retain ALL or PART of the shares in treasury (the "treasury shares");
- (b) distribute the treasury shares as dividends to the Company's shareholders for the time being and/or to resell the treasury shares on the KLSE; AND/OR
- (c) cancel the shares so purchased or cancel the treasury shares and transfer the amount by which the Company's issued capital is diminished to the capital redemption reserve and subsequently apply the capital redemption reserve to pay up unissued shares of the Company to be issued to the Company's shareholders as fully paid bonus shares.

whereby an announcement regarding the intention of the Directors of the Company in relation to the proposed treatment of the shares purchased and the rationale thereof will be made to the KLSE AND THAT such authority from the shareholders would be effective immediately upon the passing of this Ordinary Resolution and the aforesaid authority from Shareholders will expire at the conclusion of the next Annual General Meeting of the Company following the passing of this Ordinary Resolution unless by ordinary resolution passed at the said Annual General Meeting the authority is renewed (either unconditionally or subject to conditions), or upon the expiration of the period within which the next Annual General Meeting is required by law to be held, or if earlier revoked or varied by ordinary resolution of the shareholders of the Company in a general meeting, whichever occurs first, but not so as to prejudice the completion of purchase(s) by the Company before the aforesaid expiry date and, in any event, in accordance with the provisions of the guidelines issued by the KLSE or any other relevant authority AND THAT authority be and is hereby given to the Directors of the Company to take all such steps as are necessary (including the opening and maintaining of a central depositories account(s) under the Securities Industry (Central Depositories) Act, 1991) and entering into all other agreements, arrangements and guarantees with any party or parties to implement, finalise and give full effect to the aforesaid purchase with full powers to assent to any conditions, modifications, revaluations, variations and/or amendments (if any) as may be imposed by the relevant authorities from time to time and to do all such acts and things as the said Directors may deem fit and expedient in the best interest of the Company."

The detailed text on Resolution 9 on the Proposed Share Buy-back is included in the Circular to Shareholders dated 5 April 2000 which is enclosed together with the Annual Report.

NOTICE OF DIVIDEND PAYMENT AND CLOSURE OF REGISTER

NOTICE IS HEREBY GIVEN THAT, subject to the approval of the shareholders at the Thirtieth Annual General Meeting, the Final Dividend of 15 sen per share plus Special Dividend of 75 sen per share less Malaysian income tax in respect of the financial year ended 31 December 1999 will be payable on 16 May 2000 to members appearing in the Register of Members and Record of Depositors at the close of business on 4 May 2000.

A depositor shall qualify for entitlement to the dividends only in respect of:

- (a) Shares deposited into the depositor's securities account before 12.30 p.m. on 2 May 2000 (in respect of shares which are exempted from mandatory deposit).
- (b) Shares transferred into the depositor's securities account before 12.30 p.m. on 4 May 2000 in respect of ordinary transfers.
- (c) Shares bought on the Kuala Lumpur Stock Exchange on a cum entitlement basis according to the Rules of the Kuala Lumpur Stock Exchange.

By Order of the Board CHIN VOON LOONG Secretary

Shah Alam 23 March 2000

Notes:

- 1. A member entitled to attend and vote at the meeting is entitled to appoint another person as his proxy to attend and vote in his stead. A proxy need not be a member of the Company but in accordance with Section 149 of the Companies Act, 1965, a member shall not be entitled to appoint a person who is not a member of the Company as his proxy unless that person is an advocate, an approved company auditor or a person approved by the Registrar of Companies in a particular case.
- Where the Proxy Form is executed by a corporation, it must be either under its Seal or under the hand of an officer or attorney duly authorised.
- 3. The Proxy Form must be deposited at the Registered Office at No. 55 Persiaran Selangor, Section 15, 40200 Shah Alam, Selangor, not less than 48 hours before the time set for the meeting.

CORPORATE INFORMATION

DIRECTORS

John Madsen, R. (Chairman)

Chan Hua Eng, OBE, R.

Jen. (B) Tan Sri Dato' Mohd. Ghazali bin Dato' Mohd. Seth, PMN, PSM, SPMJ, SIMP, DHMS, PNBS, JMN, PPC, PGAT, jssc, psc

Y.A.M. Tunku Naquiyuddin ibni Tuanku Ja'afar D.K., D.K.Y.R., S.P.N.S., P.P.T.

Flemming Lindelov, R.

Michael Iuul, R.

Mogens Thomsen

Dato' Jorgen Bornhoft, DPTJ (Managing Director)

ALTERNATE DIRECTORS

Martin Cecil

for Flemming Lindelov, R.

Chin Voon Loong

for Mogens Thomsen

Fong Kok Keong

for John Madsen, R.

Managing Director

Dato' Jorgen Bornhoft, DPTJ

SECRETARY

Chin Voon Loong

AUDIT COMMITTEE

John Madsen, R.

(Independent Non-Executive Director)

Chan Hua Eng, OBE, R.

(Independent Non-Executive Director)

Dato' Jorgen Bornhoft, DPTJ

(Managing Director)

AUDITORS

Ernst & Young

Solicitors

Shearn, Delamore & Co.

REGISTERED OFFICE

No. 55, Persiaran Selangor Section 15, 40200 Shah Alam

Selangor Darul Ehsan

Tel: 03-5519 1621 Fax: 03-5519 1931

E-mail: info@carlsberg.com.my

REGISTRARS

Signet & Co. Sdn. Bhd. 11th Floor, Tower Block Kompleks Antarabangsa Jalan Sultan Ismail 50250 Kuala Lumpur

BANKERS

Public Bank Berhad Wisma Lim Foo Yong 86, Jalan Raja Chulan 50200 Kuala Lumpur

Maybank Berhad Menara Maybank 100, Jalan Tun Perak 50050 Kuala Lumpur

HSBC Bank Malaysia Berhad 2, Leboh Ampang 50100 Kuala Lumpur

AUDIT COMMITTEE CHARTER

1. Composition

The Audit Committee comprises a minimum of three Directors, the majority of whom are Independent Non-Executive Directors. These Directors are:

- (a) Mr John Madsen, R.
 - (Independent Non-Executive Director)
- (b) Mr Chan Hua Eng, OBE, R.
 - (Independent Non-Executive Director)
- (c) Dato' Jorgen Bornhoft, DPTJ (Managing Director)

The Chairman of the Committee is Mr John Madsen, R. (appointed as Chairman on 15 April 1994).

There are no fixed terms of membership of the Chairman and Committee members.

2. TERMS OF REFERENCE

The Terms of Reference of the Committee shall be:

- (a) to review
 - (i) with the external auditor, the audit plan;
 - (ii) with the external auditor, his evaluation of the system of internal accounting controls;
 - (iii) with the external auditor, his audit report;
 - (iv) the assistance given by the Company's officers to the auditor;
 - (v) the scope and results of the internal audit procedures;
 - (vi) the financial statements of the Company and of the Group; and
 - (vii) any related party transactions that may arise within the Company or Group, and
- (b) to consider the nomination of a person or persons as external auditors together with such other functions as may be agreed to by the Committee and the Board of Directors.

3. Meetings

- (a) Meetings shall be held not less than twice a year.
- (b) The quorum for each meeting shall be two Members of the Audit Committee.
- (c) As necessary or required, the Chairman may request that members of Management, internal audit and representative of the external auditors to be present at the Audit Committee meetings.
- (d) The external auditors may request a meeting if they consider that one is necessary.
- (e) The Company Secretary shall be the Secretary of the Audit Committee.

4. Reporting Procedures

The Secretary shall circulate the minutes of meetings of the Committee to all members of the Board.

n behalf of the Board of Directors, I am pleased to present the Annual Report and Audited Accounts for the Group and Company for the financial year ended 31 December 1999.

OVERVIEW

The duty paid beer market after a 20 per cent increase in excise duty in October 1998, contracted in 1999. The decline in consumption was also due to the lower consumer demand arising from uncertainties over disposable incomes. This situation was aggravated by the increasing presence and availability of smuggled beer in the duty paid market. With the contraction in the duty paid market, competition in the market place increased to unprecedented levels giving rise to significant increases in marketing and sales activities.

OPERATING RESULTS

The Group turnover of RM842.3 million for the year under review was 8.3 per cent higher than 1998. The increase in turnover was mainly due to the full impact of price increases effected in June and October 1998 as well as an increase in export sales.

Group profit before tax at RM137.9 million was lower than the 1998 Group profit before tax by RM14.0 million or 9.2 per cent. In view of the waiver for taxation for the accounting period, the profit after tax of RM137.9 million was higher than 1998 by RM23.4 million or 20.5 per cent.

The lower pre-tax operational income was mainly due to the decline in domestic sales as well as the increase in expenditure for marketing and sales activities. The reduction in other income was due mainly to the lower yields as domestic interest rates had declined significantly as well as the lower surplus funds.

Shareholders' funds increased by 4.1 per cent from RM380.9 million to RM396.4 million. Earnings per share after tax achieved for 1999 was 90.7 sen compared with 74.8 sen in 1998. The Group's net tangible assets per share rose by 4.8 per cent to RM2.61 per share from RM2.49 per share.

REVIEW OF OPERATIONS

In view of the intense competition during the year, the Group implemented a higher level of marketing activities and trade promotions to address competitive activities. This had successfully defended the Group's market share in the beer segment.

Despite the contraction in the beer market, the Group continued to focus on product quality and freshness which have succeeded in giving the Group the competitive edge. The Group's portfolio of brands continued to perform to expectations. Danish Royal Stout emerged as the fastest and most significant growing brand in the malt liquor market in 1999 and achieved a major growth in market share in the stout market.

In May 1999, Carlsberg Malaysia secured the right to manufacture and supply all Carlsberg products for the Singapore market. The full implementation of this would boost Carlsberg Malaysia's exports to between 15 to 20 per cent of total output from the previous levels of around 5.0 per cent.

Carlsberg Malaysia's commitment to sports development continued throughout 1999 with major sponsorships in the Malaysian Golf Open and the World Cup of Golf held in Malaysia for the first time. Carlsberg was also involved in the Formula One Grand Prix in Malaysia. The Group's sponsorship and involvement in other sports include cricket, rugby and table tennis.

During the year, Carlsberg Malaysia continued its commitment in promoting the development of Information Technology in schools by contributing a further RM1.5 million to the Computer Education Fund. The fund was first launched as the Information Generation Fund in conjunction with the Federation of Chinese Associations Malaysia in 1998. The Carlsberg Top 10 charity concerts as in previous years, continued to generate funds in aid of independent Chinese schools.

The investment in a new shandy plant with increased capacity, 3 new bright

beer tanks, a new Centrifuge and new SCADA system form part of Carlsberg's long term commitment in upgrading and expanding its plant and machinery to the latest technology level to benefit from operational efficiencies and enhanced quality.

SHARE BUY-BACK

During the year the Company purchased 1,165,000 ordinary shares representing 0.76 per cent of the issued and paid up share capital of the Company at an average price of RM10.34 per share. The shares purchased have been retained as treasury shares.

As the authorisation from the shareholders of Carlsberg Brewery Malaysia Berhad for the purchase of own shares by the Company will expire at the forthcoming Annual General Meeting, the Board has proposed to seek a renewal to the authorisation for the purchase of the Company's own shares. Details of this proposal have been included in the Circular to Shareholders dated 5 April 2000 sent out with this Annual Report.

EMPLOYEES SHARE OPTION SCHEME

Since the last allotment of share options comprising of 1,265,000 ordinary shares of RM1.00 each at RM8.09 on 26 October 1998 there had been no further allotments during 1999. The share options are only exercisable from 27 October 2001.

OVERSEAS INVESTMENT

The Lion Brewery Ceylon Ltd where Carlsberg Malaysia has a 24.6 per cent investment was commissioned in March 1998. The Group's share of the income from Lion Brewery for the twelve months to 31 December 1999 was RM0.8 million. This has been included in the accounts in 1999.

AUDIT COMMITTEE

The Audit Committee has continued to meet in 1999 and has been effective in ensuring corporate governance since it was set up in 1994 in compliance with the Kuala Lumpur Stock Exchange regulations.

DIVIDENDS

The Company paid a gross interim dividend of 10 sen per share less Malaysian income tax on 20 October 1999

PENYATA PENGERUSI

The Board is recommending the payment of a final gross dividend of 15 sen per share less Malaysian income tax in respect of the 1999 financial year.

The Board after taking into consideration of the Company's funding requirements for operational and strategic needs, propose the payment of a special dividend of 75 sen less Malaysian income tax.

The above dividends are subject to the shareholders' approval. Upon approval, the final and special dividends would be paid on 16 May 2000.

YEAR 2000 COMPLIANCE

The Group's effort in achieving Y2K readiness and the implementation of its programme to ensure its operating and financial systems are Year 2000 compliant ahead of the due date had been rewarded with the smooth transition into the new millennium with no operational disruptions.

OUTLOOK FOR 2000

The recovery of the Malaysian economy with an upward growth trend augurs well for the domestic consumption of beer and stout. Domestic demand is expected to recover from the decline registered in 1999 albeit at a slower rate. The Group expects competitive activities to remain at high levels and will focus its resources in maintaining its high market share in the beer segment and increasing its market share further in the stout segment. Barring unforeseen circumstances, the Group's performance for Year 2000 is expected to be satisfactory.

APPRECIATION

I wish to take this opportunity, on behalf of the Board and management to thank our wholesalers, customers and consumers for their continued support and cooperation.

I also wish to express the Board's appreciation to the management and the staff of the Group for their dedication and contributions to the Group's performance despite the extremely challenging year experienced in 1999.

JOHN MADSEN, R. Chairman

Shah Alam 23 March 2000 Bagi pihak Lembaga Pengarah saya dengan sukacitanya membentangkan Laporan Tahunan dan Akaun Kumpulan dan Syarikat yang telah diaudit untuk tahun kewangan yang berakhir 31 Disember 1999.

GAMBARAN KESELURUHAN

Setelah kenaikan duti eksais sebanyak 20 peratus pada bulan Oktober 1998, pasaran bir duti dibayar menyusut dalam tahun 1999. Kemerosotan pasaran bir juga adalah disebabkan oleh pengurangan permintaan bir dikalangan konsumer kerana ketidakpastian pendapatan konsumer. Keadaan bertambah buruk dengan meningkatnya kemunculan dan penyeludupan bir dalam pasaran bir duti dibayar. Dengan kecutan pasaran bir duti dibayar, saingan meningkat ke paras yang tidak pernah berlaku dan aktiviti-aktiviti pemasaran dan jualan meningkat dengan sungguh ketara.

KEPUTUSAN OPERASI

Perolehan Kumpulan sebanyak RM842.3 juta untuk tahun dalam kajian adalah satu peningkatan sebanyak 8.3 peratus berbanding dengan tahun 1998. Peningkatan jualan ini adalah daripada kesan kenaikan harga yang dikenakan dalam bulan Jun dan Oktober 1998 dan kenaikan eksport.

Keuntungan Kumpulan sebelum cukai sebanyak RM137.9 juta adalah RM14.0 juta atau 9.2 peratus lebih rendah jika dibanding dengan keuntungan Kumpulan sebelum cukai bagi tahun 1998. Memandangkan cukai yang diketepikan untuk tempoh pengiraan, keuntungan selepas cukai sebanyak RM137.9 juta adalah RM23.4 juta atau 20.5 peratus lebih tinggi dari tahun 1998.

Pendapatan operasi sebelum cukai yang rendah adalah sebahagian besarnya akibat penurunan jualan tempatan serta kenaikan perbelanjaan untuk aktivitiaktiviti pemasaran dan jualan.
Pengurangan pendapatan lain adalah kerana hasilnya yang lebih rendah memandangkan faedah tempatan telah turun dan dana lebihan berkurangan.

Dana pemegang-pemegang saham meningkat sebanyak 4.1 peratus dari RM380.9 juta ke RM396.4 juta. Pencapaian perolehan setiap saham selepas cukai bagi tahun 1999 adalah 90.7 sen berbanding 74.8 sen dalam tahun 1998. Aset ketara bersih setiap saham bagi Kumpulan meningkat sebanyak 4.8 peratus ke RM2.61 setiap saham dari RM2.49 setiap saham.

ULASAN OPERASI

Memandangkan saingan yang hebat sepanjang tahun, Kumpulan telah menjalankan aktiviti-aktiviti pemasaran dan promosi perniagaan dengan lebih giat lagi untuk mengatasi aktivitiaktiviti saingan. Tindakan ini telah berjaya mengekalkan agihan pasaran Kumpulan dalam segmen bir.

Walaupun pasaran bir menyusut, Kumpulan masih menumpukan perhatian kepada mutu dan kesegaran barangan. Langkah-langkah ini telah berjaya memberikan kelebihan saingan kepada Kumpulan. Portfolio barangan Kumpulan terus menunjukkan prestasi seperti yang diramalkan. Pertumbuhan barangan Danish Royal Stout adalah paling cepat dan ketara dalam pasaran arak malt dalam tahun 1999 dan barangan ini telah mencapai perkembangan yang terbesar dalam agihan saham bagi pasaran stout.

Pada bulan Mei 1999, Carlsberg Malaysia telah memperolehi hak mengeluar dan membekal semua jenama Carlsberg untuk pasaran Singapura. Dengan penyelerasan sepenuhnya ini, jumlah eksport Carlsberg Malaysia akan mencapai kenaikan sebanyak 15 hingga 20 peratus daripada pengeluaran keseluruhan berbanding dengan 5.0 peratus bagi tahun sebelum ini.

Komitmen Carlsberg Malaysia terhadap perkembangan sukan diteruskan sepanjang 1999 apabila Carlsberg menjadi penaja utama Golf Malaysia Terbuka dan Piala Golf Dunia yang diadakan di Malaysia buat julung kalinya. Carlsberg juga terlibat dengan Grand Prix Formula One di Malaysia. Tajaan dan penglibatan kumpulan dalam sukan lain termasuk kriket, ragbi dan ping pong.

Pada tahun yang sama, Carlsberg Malaysia meneruskan komitmennya dalam mempromosikan perkembangan Teknologi Maklumat di sekolah-sekolah dengan penyumbangan sebanyak RM1.5 juta lagi kepada Dana Pendidikan Komputer. Dana yang dilancarkan bersama Persekutuan Persatuan-Persatuan Cina pada tahun 1998 dikenali sebagai Dana Generasi Maklumat pada permulaannya. Seperti tahun-tahun yang lepas, konsert amal Top Ten Carlsberg terus menjana wang untuk membantu sekolah-sekolah Cina persendirian.

Sebagai usaha jangka panjang, kami dalam mempertingkatkan lagi mesinmesin ke teknologi yang lebih canggih untuk meningkatkan kecekapan operasi dan meningkatkan mutu, Carlsberg telah melabur dalam sebuah kilang shandy yang keupayaannya adalah lebih tinggi, 3 tangki 'bright beer' baru, alat pemisah emparan dan sistem SCADA yang baru.

BELIAN BALIK SAHAM

Dalam tahun ini Syarikat telah membeli 1,165,000 saham biasa yang merupakan 0.76 peratus daripada modal saham yang diterbitkan dan berbayar Syarikat dengan bayaran purata RM10.34 setiap satu saham. Saham-saham yang telah dibeli di pegang sebagai saham perbendaharaan.

Oleh kerana pemberian kuasa dari pemegang-pemegang saham Carlsberg Brewery Malaysia Berhad untuk pembelian saham-saham Syarikat akan lupus di Mesyuarat Umum Tahunan yang akan datang, Lembaga telah bercadang supaya kuasa untuk pembelian saham Syarikat sendiri dibaharui. Maklumat-maklumat mengenai cadangan ini telah disertakan dalam surat pekeliling kepada pemegang saham bertarikh 5 April 2000 yang telah dihantar bersama Laporan Tahunan ini.

SKIM OPSYEN SAHAM PEKERJA

Sejak peruntukan opsyen saham yang terakhir pada 26 Oktober 1998 dimana melibatkan 1,265,000 saham biasa RM1.00 setiap saham bernilai RM8.09, tiada lagi peruntukan dibuat dalam tahun 1999. Saham opsyen ini hanya boleh berkuatkuasa dari 27 Oktober 2001.

PELABURAN LUAR NEGARA

The Lion Brewery Ceylon Ltd dimana Carlsberg Malaysia mempunyai pelaburan sebanyak 24.6 peratus telah ditauliahkan pada Mac 1998. Sepanjang dua belas bulan sehingga 31 Disember 1999, bahagian pendapatan dari Lion Brewery untuk Kumpulan adalah RM0.8 juta. Jumlah ini telah dimasukkan dalam kiraan untuk 1999.

JAWATANKUASA AUDIT

Jawatankuasa audit terus bertemu dalam tahun 1999 dan telah menunjukkan keberkesanannya dalam memastikan kawalan koporat sejak ia ditubuhkan dalam tahun 1994 sejajar dengan peraturan-peraturan Bursa Saham Kuala Lumpur.

DIVIDEN

Syarikat telah membayar dividen kasar interim sebanyak 10 sen bagi setiap saham setelah ditolak cukai pendapatan Malaysia pada 20 Oktober 1999.

Lembaga mencadangkan bayaran dividen kasar muktamad sebanyak 15 sen bagi setiap saham ditolak cukai pendapatan Malaysia bagi tahun kewangan 1999.

Setelah mengambil kira peruntukan kewangan Syarikat untuk keperluan operasi dan strategi, Lembaga telah mencadangkan bayaran dividen istimewa sebanyak 75 sen ditolak cukai pendapatan Malaysia.

Dividen-dividen yang dinyatakan diatas adalah tertakluk kepada kelulusan dari pemegang-pemegang saham. Dengan kelulusan kelak, dividen muktamad dan istimewa akan dibayar pada 16 Mei 2000.

PENYESUAIAN TAHUN 2000

Usaha-usaha kumpulan dalam memastikan sistem operasi dan kewangan adalah permatuhan Y2K sebelum tarikh lupus telah berjaya dengan peralihan yang licin ke alaf baru tanpa sebarang kerumitan operasi.

TINJAUAN UNTUK 2000

Pemulihan dan pertumbuhan ekonomi Malaysia telah menunjukkan satu petanda yang baik untuk penggunaan bir dan stout tempatan. Permintaan tempatan dijangka akan pulih dari penurunan yang dicatit dalam tahun 1999 walaupun pada kadar yang perlahan. Kumpulan menjangka aktivitiaktiviti saingan akan kekal di tahap yang tinggi dan akan menumpukan sumbersumbernya dalam mempertahankan agihan pasaran yang tinggi dalam segmen bir dan meningkatkan lagi agihan pasaran segmen stout. Prestasi Kumpulan bagi tahun 2000 dijangka memuaskan, kecuali berlakunya peristiwa yang tidak diduga.

PENGHARGAAN

Bagi pihak Lembaga dan pengurusan saya ingin mengambil kesempatan ini untuk mengucapkan terima kasih kepada para pemborong, pelanggan dan pengguna atas sokongan dan kerjasama mereka.

Saya juga ingin merakamkan penghargaan Lembaga kepada pengurusan dan kakitangan-kakitangan Kumpulan atas dedikasi dan sumbangan mereka terhadap prestasi Kumpulan semasa mengalami tahun 1999 yang sangat mencabarkan.

JOHN MADSEN, R. Pengerusi

Shah Alam 23 Mac 2000 本 人 欣 然 代 表 董 事 部。 献 藏 至 一 九 九 九 年 十 三 一日 止 財 政 年 度 的 集 團 及 常 年 報 告 書 及 經 審 查 的 財 告。 此月公務 星卅可報

線在增年此也情趣的這著 合一收的,導形一收帶增 有九百已人致在步縮動加 域。八次幕的惡影化市場 年十月,市配量供著更加 一收入降量約 一收入降量約 一收入降量約 一收入降量約 一收入降量約 一收入降量約 一收入降量約 一收入降量約 一收入降量約 一收入降量的 一收入收入收入 一收入收入 一收入收入 一收入

的九税或而加大的离。 和一四點視一比二于 一四點視一比二于 一四點視一比二于 集七年吉 億九百二務億 千八零仙兔千九百五 九萬巴點三九三 M. 百年十仙 然. 百年十仙 二千世

前是行。因餘 業內及其國金 額市促他內降 收場第方利低 收售動的大致 低量費收幅。 主起增減降要和加少低 扣原市所則和 税因場致是盈 的衰用入度

巴仙,即 寒古增加 寒寒吉。 東三三九税八净九 從至一鰥九團十分。 除九集四

營業評估 基于市场競爭激烈,集團指 了更數的場合 對抗競爭者的促銷活動, 成功擇衡集團的啤酒市場。 動井

市于營力期年顯率 場提應。的麥著中 場提應。的麥著中 場提應。的麥著中 場提應。與續酒產得 類品大 **噂專的競到九和占** 酒注經爭預九最有 管持度具達九速場。 盡保鲜更續一抵市 繼和集品成長黑的 續新團繼為最呼成

馬帽供 九公坡 年得的 月有安 來產庫 九司市 五所生 西品權 亞予利

陶皇的巴 展的往廿 及落實后。 帽出口量的 大約五巴伯 全西從五 面亞以至 · 將總徵 他生增 在來量十

馬動九賽界程,如 西展年首高賽團球 運九開世方此動 切球行第。他賽一公的一除運會

皇資一基皇大以立善數 西學獻教西中八稱星為 亞校了育盃華 年成慈華

機假機落先 的器新和實建以長 所備導的來藝進承 般的新馬工 一促達

断股的經票此四 廠票年已的常月 基限授股鐵櫃報日 有的度建授年

日一股何 以零后分 **六值通任零**

海外投資 馬來西亞皇朝公司擁有廿四點 六巴值投資的 The Lion Brewery Ceylon Ltd,于一九九八年三月開始操作。截至一九九九年十二 月卅一日的十二個月中,集 從 Lion Brewery 所獲得的收入是 八十萬零吉。這已列在一九九年的银目內。

易成九集 所立九團

股息 公司于一九九九年十月廿日發出每股十分, 扣除馬來西亞收入稅務的中期毛股息。

董事 部 建議 一九 九 九 年 財 務 年 度, 發 出 每 股 十 五 分 扣 除 馬 來 西 亞 收 入 税 務 的 終 期 毛 股 息。

部在考慮到公司的資金操 求及策略上的準備后,建 出每股七十五分,扣除馬 型收入稅務的特別股息。 董作議 来 審 報 を 西

上越的股息有待公司股東們 批準。一旦獲得批準,終期 股息和特別股易的在二零零 年五月十六日發出。 的毛零

■無疑難年任入 系的學受邁

本美但九湖 市的的年

鳴 謝 本人 群 此 機 會 議 此 代 表 董 事 都 和 管 理 層, 向 我 們 的 批 發 商 、 顧 客 及 所 有 消 費 人, 謝 謝 他 們 的 速 線 不 斷 地 支 持 與 合 作。

我也希望群此代表董事部向集 医管理層和職員們, 感謝他們 在完滿挑戰的一九九九年為 同業體所作出的奉獻和服務。

JOHN MADSEN, R. 主席

沙亞南 二零零零年三月廿三日