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## AP LAND is an established and

progressive conglomerate with interests in Property Development, Property Investment & Management and Hospitality & Leisure Business

#### **CORPORATE VISION**

To be a premier property conglomerate

#### **CORPORATE MISSION**

We are committed to providing quality lifestyles and services to our customers and optimising investment returns to our shareholders

#### **CORPORATE OBJECTIVES**

- To maintain a strong and healthy balance sheet
- To ensure a progressive growth in profits and earnings
- To ensure that customers are satisfied with our products and quality of services
- To ensure stable returns to shareholders
- To provide motivating and rewarding careers to employees
- To practice a high standard of professionalism, corporate governance and business ethics and integrity
- To be a responsible corporate citizen through economic and social contributions to the nation and to practice sound environmental management

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The varied level planes of movement represent the expanding business divisions of the Group.

Each business division is very focused and targeted in its own strategic marketing and operations moving with the economic scenario and business trends.

Proxy Form Business Directory

### CORPORATE INFORMATION

#### Board Of Directors

Executive Chairman

Low Gee Tat B.Soc, Sci.(Hons), UK (Law & Politics)

#### Managing Director

Dato' Jeffrey Ng Tiong Lip DSPN CA, CPA, CA(M), B.Econs (Monash)

#### Independent Non-Executive Directors

Tan Sri Datuk Seri (Dr) Chong Hon Nyan PSM, DGSM, JMN, KMN, AMN RCD(S'pore), MA(Cantab)

Tan Sri Dato' Hanafiah Hussain PSM, DSDK, AMN, SDK BA(Com), FCA

Tan Sri Dato' Lee Kim Sai @ Lee Hoo PSM, DSSA, PPN

#### **Executive Directors**

Low Gee Teong MA Econs. & Mgmt. Sc., UK Woon Siew Choo

ACA, CA(M) Oh Leen May ACIS, FCCA, CA(M)

#### Group Adviser

Tan Sri Dato' Low Yow Chuan PSM, DJI(Sel), SMS

#### Audit Committee

Tan Sri Datuk Seri (Dr) Chong Hon Nyan (Chairman) Tan Sri Dato' Hanafiah Hussain Tan Sri Dato' Lee Kim Sai @ Lee Hoo Dato' Jeffrey Ng Tiong Lip

#### Remuneration And **Nomination Committee**

Tan Sri Datuk Seri (Dr) Chong Hon Nyan (Chairman) Tan Sri Dato' Hanafiah Hussain

#### Executive Committee

Dato' Jeffrey Ng Tiong Lip (Chairman) Low Gee Tat Low Gee Teong Low Su Mina Low Gee Soon Woon Siew Choo **Oh Leen May** 

#### ESOS Committee

Tan Sri Datuk Seri (Dr) Chong Hon Nyan (Chairman) Tan Sri Dato' Hanafiah Hussain Low Gee Teona Low Gee Soon

#### Company Secretaries

**Oh Leen May** ACIS, FCCA, CA(M) (MAICSA No. 0731489)

Chan Kam Lye ACIS (MAICSA No. 7009907)

#### Registered Office

Suites 704 & 705, 7th Floor, No.11, Lorong Kinta, 10400 Penang. Tel : (604) 227 0363, 227 9063 Fax : (604) 227 2011

#### Registrar

#### Bena Sakti Sdn Bhd

5th Floor, City~Square Centre, Jalan Tun Razak, 50400 Kuala Lumpur. Tel : (603) 2162 4702 Fax : (603) 2162 1494 E-mail : benasakti@myjaring.net

#### Principal Bankers

Malayan Banking Berhad EON Bank Berhad

#### Auditors

#### Horwath

Level 16, Tower C, Megan Avenue II, 12. Jalan Yap Kwan Seng. 50450 Kuala Lumpur. Tel : (603) 2166 0000 Fax : (603) 2166 1000

#### Stock Exchange Listing Main Board, Bursa Malaysia Securities Berhad

#### Website Address www.apland.com.my

- Authorised Share Capital RM1,000,000,000.00
- Issued And Paid-Up Share Capital RM710,341,402.00

#### Former Names

Mount Pleasure Holdings Berhad, Public Corporation Berhad, Public Textile Berhad. Min Ngai Knitting Factory (Malaya) Berhad, Min Ngai Knitting Factory (Malaya) Sdn Bhd

#### Date Of Incorporation

19 January 1961

### NOTICE OF THE 44<sup>™</sup> ANNUAL GENERAL MEETING

**NOTICE IS HEREBY GIVEN THAT** the 44th Annual General Meeting of Asia Pacific Land Berhad will be held at the Miami Hall, Ferringhi Beach Hotel, Jalan Low Yat, 11100 Batu Ferringhi, Penang on Tuesday, 28 June 2005 at 11.00 a.m. to transact the following business:

- 2. To approve the payment of Directors' fees to Independent Non-Executive Directors. **Resolution 2**
- 3. To re-elect Dato' Jeffrey Ng Tiong Lip who retires pursuant to Article 80 of the Company's Articles of Association and being eligible, offers himself for re-election. Resolution 3
- 4. To re-elect Mr Low Gee Teong who retires pursuant to Article 80 of the Company's Articles of Association and being eligible, offers himself for re-election. Resolution 4
- 5. To re-appoint Horwath as Auditors of the Company and to authorise the Directors to fix their remuneration. Resolution 5

#### As Special Business:

- 6. To consider and, if thought fit, to pass the following resolutions with or without modifications as Ordinary Resolutions:
- 6.1 "THAT YBhg Tan Sri Datuk Seri (Dr) Chong Hon Nyan who retires pursuant to Section 129 of the Companies Act, 1965, be and is hereby re-appointed as a Director of the Company to hold office until the conclusion of the next Annual General Meeting."

**Resolution 6** 

6.2 "**THAT** YBhg Tan Sri Dato' Hanafiah Hussain who retires pursuant to Section 129 of the Companies Act, 1965, be and is hereby re-appointed as a Director of the Company to hold office until the conclusion of the next Annual General Meeting."

#### **Resolution 7**

6.3 Authority to allot shares pursuant to the Employees' Share Option Scheme "THAT pursuant to the Employees' Share Option Scheme ("ESOS") of Asia Pacific Land Berhad which was approved by an Ordinary Resolution at the Extraordinary General Meeting of the Company held on 28 June 2001, approval be and is hereby given to the Directors pursuant to Section 132D of the Companies Act, 1965 to allot and issue such number of new ordinary shares of RM1.00 each in the capital of the Company from time to time in accordance with the Bye-Laws of the ESOS."

**Resolution 8** 

7. To transact any other business of which due notice shall have been received.

By Order of the Board

MDM OH LEEN MAY (MAICSA No. 0731489) MDM CHAN KAM LYE (MAICSA No. 7009907) Company Secretaries 6 June 2005

#### NOTES:

- 1. A proxy may but need not be a member of the Company and the provisions of Section 149(1)(b) of the Companies Act, 1965 ("the Act") shall not apply to the Company.
- To be valid, the proxy form must be duly completed and deposited at the Registered Office of the Company at Suites 704 & 705, 7th Floor, No. 11, Lorong Kinta, 10400 Penang not later than 11.00 a.m. on 26 June 2005.
- 3. A member shall be entitled to appoint more than one (1) proxy to attend and vote at the same meeting provided that the provisions of Section 149(1)(c) of the Act are complied with.
- 4. Where a member is an authorised nominee as defined under the Securities Industry (Central Depositories) Act, 1991, it may appoint at least one (1) proxy in respect of each securities account it holds with ordinary shares of the Company standing to the credit of the said securities account.
- 5. Where a member appoints more than one (1) proxy, the appointment shall be invalid unless he specifies the proportions of his holdings to be represented by each proxy.
- 6. If the appointor is a corporation the proxy form must be executed either under its common seal or under the hand of an officer or attorney duly authorised.

#### EXPLANATORY NOTES ACCOMPANYING NOTICE OF MEETING

#### 1) Explanatory Notes on Items 6.1 and 6.2 of the Agenda

Under Section 129 of the Act, a director of a public company who is of or over the age of 70 is not eligible to be re-appointed as a director upon the expiry of his term of office. However, if his re-appointment is approved by a majority of not less than three-fourths of such members being entitled to vote at the annual general meeting in which his term of office expires, he shall then be authorised to continue in office for another term until the conclusion of the next Annual General Meeting.

Tan Sri Datuk Seri (Dr) Chong Hon Nyan, aged 81 and Tan Sri Dato' Hanafiah Hussain, aged 78 who are retiring pursuant to Section 129 of the Act would like to continue to offer their services as Independent Non-Executive Directors and Board Committee Members and, thus, offer themselves for re-appointment to the Board of AP Land at the forthcoming Annual General Meeting.

#### 2) Explanatory Note on Item 6.3 of the Agenda

The Ordinary Resolution proposed under Item 6.3, if passed, will empower the Directors to issue shares in the Company upon exercise of the ESOS options by eligible employees pursuant to the ESOS which was approved at the Extraordinary General Meeting of the Company held on 28 June 2001.

### STATEMENT ACCOMPANYING THE NOTICE OF THE 44TH ANNUAL GENERAL MEETING

Details of Directors standing for re-election at the 44th Annual General Meeting of the Company

- 1) The Directors who are standing for re-election at the 44th Annual General Meeting to be held at the Miami Hall, Ferringhi Beach Hotel, Jalan Low Yat, 11100 Batu Ferringhi, Penang on Tuesday, 28 June 2005 at 11.00 a.m. are as follows:
  - i) Directors standing for re-election pursuant to Article 80 of the Company's Articles of Association:

Dato' Jeffrey Ng Tiong Lip Mr Low Gee Teong

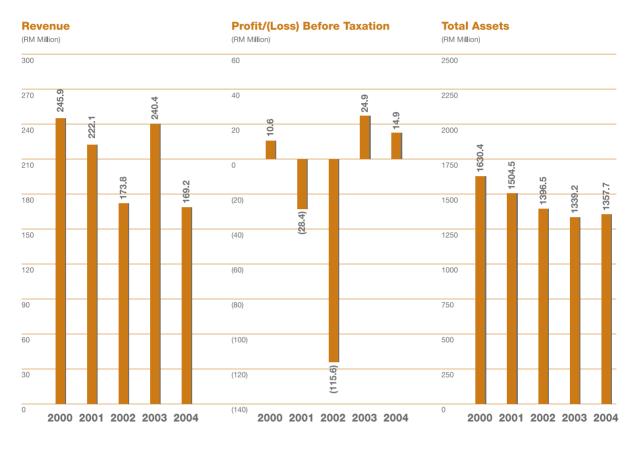
ii) Directors standing for re-appointment pursuant to Section 129 of the Companies Act, 1965:

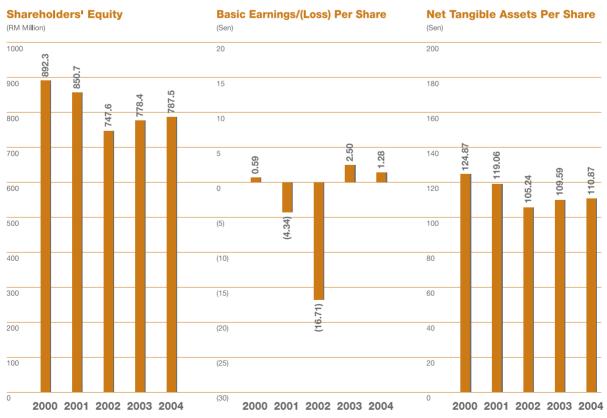
Tan Sri Datuk Seri (Dr) Chong Hon Nyan Tan Sri Dato' Hanafiah Hussain

2) Further information on the profile of the abovementioned retiring directors are set out on pages 10 to 11 of this Annual Report.

Details of their attendance at the Board Meetings of the Company held during the financial year ended 31 December 2004 are set out on page 21 of this Annual Report.

## 5 Years' Financial Highlights





## **5 YEARS' FINANCIAL HIGHLIGHTS &** SHARE MARKET INFORMATION

In RM'000		2004	2003	2002	2001	2000
RESULTS						
Revenue		169,216	240,355	173,820	222,067	245,853
Profit/(Loss) before taxation Taxation		14,863 (5,803)	24,940 (7,158)	(115,590) (3,125)	(28,416) (2,407)	10,550 (6,379)
Profit/(Loss) after taxation		9,060	17,782	(118,715)	(30,823)	4,171
BALANCE SHEETS						
Property, plant & equipment Investment properties Other investment		468,627 473,356 50	465,954 473,356 50	556,888 473,100 50	626,858 520,676 50	731,329 520,570 50
Land held for development Goodwill on consolidation		149,406	139,194 -	138,708	131,108 4,950	149,005 5,358
Deferred tax assets Current assets		18,579 247,691	20,382 240,236	24,502 203,268	24,033 196,799	21,072 203,011
Total assets Current liabilities		1,357,709 (202,447)	1,339,172 (204,108)	1,396,516 (215,270)	1,504,474 (296,951)	1,630,395 (316,175)
		1,155,262	1,135,064	1,181,246	1,207,523	1,314,220
FINANCED BY						
Share capital Reserves		710,341 77,189	710,341 68,089	710,341 37,211	710,341 140,324	710,341 181,987
Shareholders' equity Deferred tax liability Long term borrowings		787,530 50,133 317,599	778,430 50,089 306,545	747,552 50,465 383,229	850,665 41,607 315,251	892,328 41,599 380,293
		1,155,262	1,135,064	1,181,246	1,207,523	1,314,220
FINANCIAL RATIOS						
Basic earnings/(loss) per share Net tangible assets per share Return on equity Return on total assets Debt/equity	(sen) (sen) (%) (%) (%)	1.28 110.87 1.16 0.67 49.06	2.50 109.59 2.33 1.33 49.43	(16.71) 105.24 (14.86) (8.50) 59.76	(4.34) 119.06 (3.54) (2.05) 53.43	0.59 124.87 0.47 0.26 61.82
SHARE MARKET INFORM	IATION					
<ul> <li>* Share price</li> <li>- High</li> <li>- Low</li> <li>* Last transacted price</li> <li>Market capitalisation</li> <li>Net price earnings ratio</li> <li>* Volume traded during the</li> </ul>	(RM) (RM) (RM'mil) (times)	0.340 0.225 0.260 184.69 20.31	0.350 0.200 0.275 195.34 11.00	0.440 0.245 0.255 181.14 n/a	0.435 0.235 0.305 216.65 n/a	1.040 0.400 0.435 309.00 73.73
financial year	('000)	148,041	279,845	89,427	118,859	181,880

## QUARTERLY RESULTS OF THE GROUP FOR YEAR 2004

			YEAR 2004			
In RM'000		Quarter 1	Quarter 2	Quarter 3	Quarter 4	
RESULTS						
Revenue						
Hotel		7,595	8,096	9,835	9,164	
Property Development		33,033	35,858	10,139	23,830	
Property Investment		6,679	6,453	6,806	7,004	
Others		1,222	1,176	1,284	1,042	
		48,529	51,583	28,064	41,040	
Profit Before Taxation		218	(100)	1 110	696	
Hotel Branarty Davalanment		924	(188)	1,116		
Property Development			2,080	1,313	1,453	
Property Investment		2,818	2,054	2,604	3,017	
Others		(1,455)	(695)	(421)	(671)	
		2,505	3,251	4,612	4,495	
Profit After Taxation		1,584	1,922	2,667	2,887	
BALANCE SHEETS						
Property, plant and equipment		466,092	465,946	464,496	468,627	
Investment properties		473,406	473,356	473,356	473,356	
Other investment		50	50	50	50	
Land held for development		147,706	138,547	156,559	149,406	
Deferred tax assets		20,419	19,738	19,175	18,579	
Current assets		231,591	241,865	225,768	247,691	
Total assets		1,339,264	1,339,502	1,339,404	1,357,709	
Current liabilities			(218,765)	(207,446)	(202,447)	
		1,138,705	1,120,737	1,131,958	1,155,262	
FINANCED BY						
Share capital		710,341	710,341	710,341	710,341	
Reserves		69,713	71,581	74,318	77,189	
Shareholders' equity		780,054	781,922	784,659	787,530	
Deferred tax liability		50,310	50,138	50,402	50,133	
Long term borrowings		308,341	288,677	296,897	317,599	
		1,138,705	1,120,737	1,131,958	1,155,262	
Borrowings		381,307	373,680	375,172	386,351	
FINANCIAL RATIOS						
Basic earnings per share	(sen)	0.22	0.27	0.38	0.41	
Net tangible assets per share	(sen)	109.81	110.08	110.46	110.87	
Return on equity	(%)	0.20	0.25	0.34	0.37	
Return on total assets	(%)	0.12	0.14	0.20	0.21	
Debt/equity	(%)	48.88	47.79	47.81	49.06	

## Corporate Profile

**ASIA PACIFIC LAND BERHAD** or **AP LAND** as it is popularly known, is one of the largest property groups in Malaysia with significant interests in residential property development, shopping centre, commercial office and hotels.

AP Land was incorporated in Malaysia on 19 January 1961 as a private limited company under the name of Min Ngai Knitting Factory (Malaya) Sdn. Bhd.

The Company was converted into a public limited company on 9 May 1969 and its shares were listed on the Kuala Lumpur Stock Exchange (KLSE) (now known as Bursa Malaysia Securities Berhad) and the Stock Exchange of Singapore Ltd. on 3 July 1969.

In compliance with the policy of the Malaysian Government and the requirements of the Stock Exchange that was then known as the KLSE, the Board of Directors of AP Land resolved on 1 December 1989 to delist the Company from the Official List of the Stock Exchange of Singapore Ltd. with effect from 1 January 1990.

The Company was initially involved in the textile business and on 18 December 1973, the Company changed its name to Public Textile Bhd. Since 1981, it has diversified into property development and subsequently changed its name to Public Corporation Bhd. on 12 November 1982. In 1983, the Company acquired several properties from Makok Development Sdn. Bhd. and the entire issued and paid-up share capital in Mount Pleasure Corporation Sdn. Bhd. (now known as Island Bay Resorts Sdn Bhd). To reflect the acquisition of Mount Pleasure Corporation Sdn. Bhd., the Company's name was changed to Mount Pleasure Holdings Berhad on 14 May 1984.

The Company completed the development of its first hotel, the 350-room Ferringhi Beach Hotel Penang in 1988 and was the developer of Mount Pleasure Resort, Batu Ferringhi, Penang, comprising luxurious upmarket condominiums.

The Company became a major property investor in 1990 when it embarked on the acquisition of the following properties at City~Square Centre, the first fully integrated commercial development in Malaysia, which is strategically located within the vicinity of the Embassy belt of Kuala Lumpur:

- the City~Square Shopping Complex, an 11-storey building comprising three levels of basement car-parking and eight levels of shopping/commercial and car-parking space in 1990;
- the Crown Princess Kuala Lumpur, a 571-room 5-star deluxe hotel which is sited atop City~Square Shopping Complex, in 1990;

the Empire Tower, a 50-level Grade-A high-rise office building

 then the tallest office building in Kuala Lumpur, which sits
 on the podium of City~Square Centre and two levels of car parking space, in 1994.

The Company assumed its present name, Asia Pacific Land Berhad on 1 August 1990.

AP Land was honoured by the International Real Estate Federation (FIABCI), Malaysia Chapter, with the Commercial Development Award 1994 for City~Square Centre and Property Man of the Year Award 1994 for its former Chairman, Tan Sri Dato' Low Yow Chuan.

In 1993, AP Land ventured into property investment and development in Sydney, Australia by acquiring a commercial property in the exclusive eastern suburb of Rushcutters Bay, Sydney for redevelopment into prime residential apartments and a hotel. Several adjoining properties were subsequently acquired from 1996 to 1997 for the extension to the hotel project. The resultant developments, the Marina One apartments which comprise 78 units of luxurious upmarket apartments and the Rushcutters Harbourside Hotel Sydney ("RHHS"), a 260-room 4-star, boutique hotel were completed in 1999. The Group disposed of the RHHS in 2003.

In 1994, AP Land further expanded its property development division with the acquisition of 2,670 acres of plantation land in Rawang, Selangor for the development of an integrated Urban Regional Centre, Bandar Tasik Puteri ("BTP"). BTP is currently being developed in phases and when completed will have residential homes and a commercial town centre complete with business institutions, entertainment and recreational amenities to serve the North Klang Valley's population.

In 1996, AP Land went on further to acquire the Hotel Fairlane Kuala Lumpur, a 258-room 4-star, boutique hotel located in the vicinity of Jalan Bukit Bintang, a popular shopping and entertainment destination. It was subsequently disposed of in 2001.

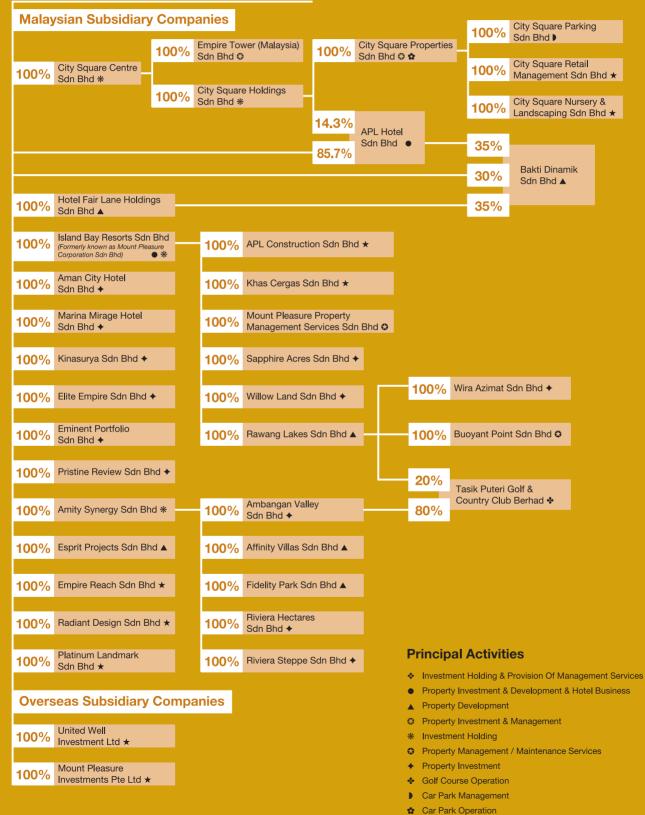
In 1997, the Group ventured into oil palm plantations in Sabah, and owned 9,700 acres of oil palm plantation in Sabah. AP Land disposed of all its unquoted investments in its two wholly-owned subsidiaries, APL Plantations Sdn. Bhd. and APL Resources Sdn. Bhd. which owned the oil palm plantations land in Sabah in 2002.

In 1999, AP Land acquired the 59th, 60th and 61st floors together with the rooftop helipad of Empire Tower, thus completing its acquisition and ownership of the entire Empire Tower building at the City~Square Centre.

Between 1999 and 2000, the Group acquired 4 adjoining parcels of land measuring approximately 1.4 acres located adjacent to City~Square Centre. Our venture into city residential development will be marked by the launching of the Group's maiden high-end development of 300 units of exclusive apartments on the land in year 2005.

## Corporate Structure

## ASIA PACIFIC LAND BERHAD &



★ Dormant